

### **Speaking- Question 1 (prepare time 15s, taking time 45s)**

From my perspective (I will pick), studying at home is better than studying in a library. I have two reasons to advocate this opinion (I can share two reasons why I prefer this).

First, to study in a library one needs to travel, as obviously, the library will not be inside one's house. So, this will cost extra time, energy, and maybe even money. Whereas studying doesn't have any of these issues.

Secondly, the environment of a library may be distracting for a person as people are coming and going, gossiping, and making sounds. But in the home, you can avoid these in your room.

### **Speaking- Question 2 (reading time 50s, prepare time 30s, talking time 60s)**

In the university newspaper (latter), it is proposed (announced) to eliminate the sculpture program. And showed two reasons to advocate the proposal (announcement). It is said that(/logic given behind this proposal is that) students are not interested in taking the course and secondly hiring a professor for a small number of students will be a waste of money in this financial crisis.

But in the conversation, we found the student giving a different opinion. He wants the sculpture course to continue.

First, he argued that students are interested in taking the sculpture course. But because of the pressure of the mandatory courses they don't get time to take optional courses like sculpture.

Secondly, He said it is not mandatory to appoint a full-time professor, a part-time professor can continue the course. He added that painting teachers can also take the sculpture class. So, budget is not a problem.

### **Speaking- Question 3 (reading time 45s, prepare time 30s, talking time 60s)**

The article is about revealing coloration which is a kind of protective method against the predator. In this method, an animal that is being attacked reveals its hidden bright color which unsettle the predator and give the animal some extra bit of time to escape.

The professor illustrates the topic by giving two examples. He started by giving the reference to a peanut bug. When a predator attacks, the peanut bug opens its wing, and the bright colour of its back wing is revealed to the predator. Secondly, he gives an example of a morpho butterfly. When the butterfly tries to fly away from predators, its wings reflect the sunlight which flashes the light to the predator and makes the predator confused.

Thus, both the butterfly and the peanut bug use the method of revealing coloration to escape from a predator.

### **Speaking- Question 4 (prepare time 20s, talking time 60s)**

The professor is discussing the strategy of setting the initial price of a product, which is the price of a new product when it is first introduced to the customers. The professor discussed two strategies.

The first strategy is to set the initial price high and then gradually lower the price. High prices give a sense of high quality to the customers. This strategy is mainly used for innovative products. Like, when the first mobile phone came into the market its price was very high.

The second strategy is to set the price low, lower than the actual price of that product available in the market. This strategy is used when the market is saturated with similar types of products so that new products can get into the market. In this strategy producer profits from selling related other items. For example, a company introduces a new computer model at a low price and sells related items like - mouse, printers to make a profit.