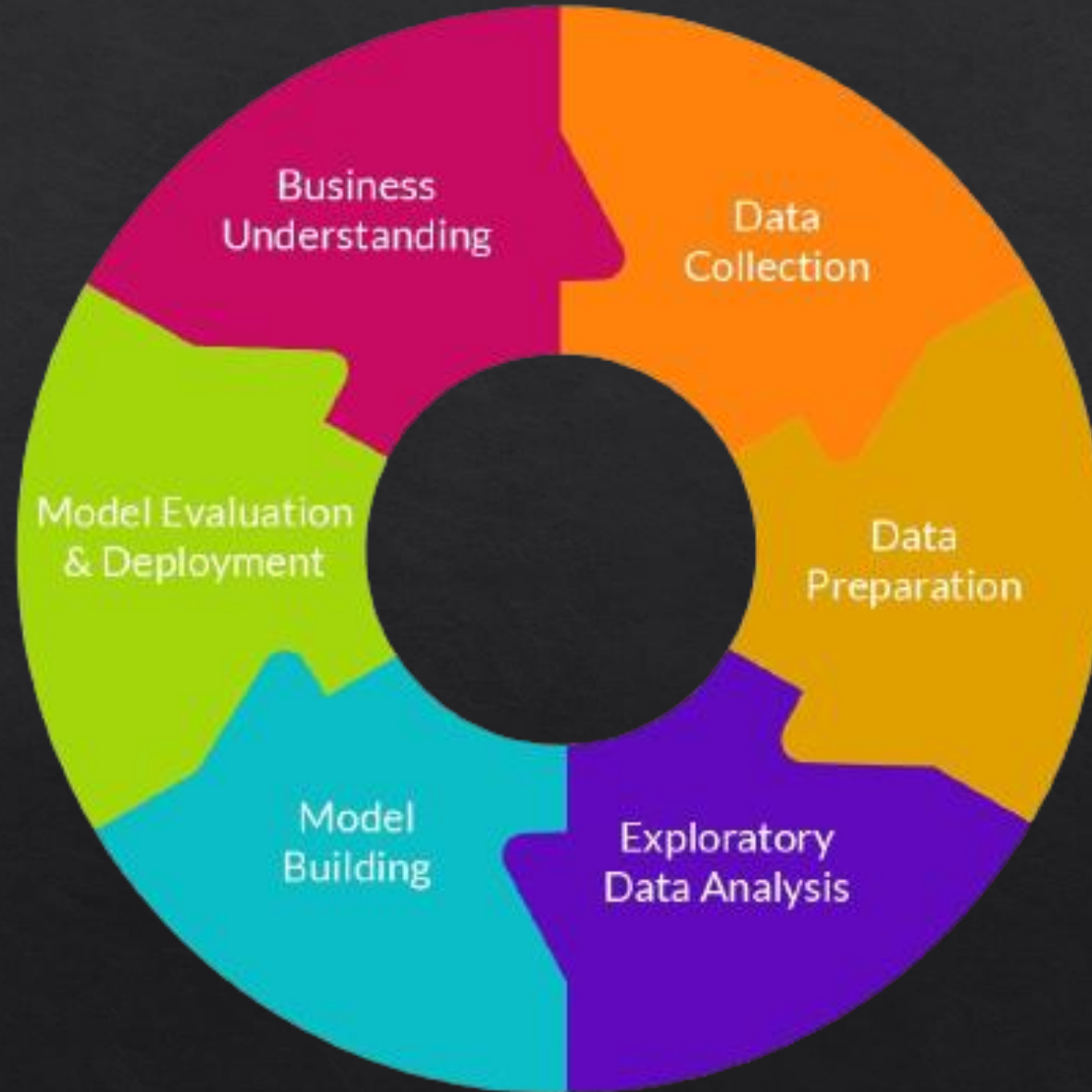
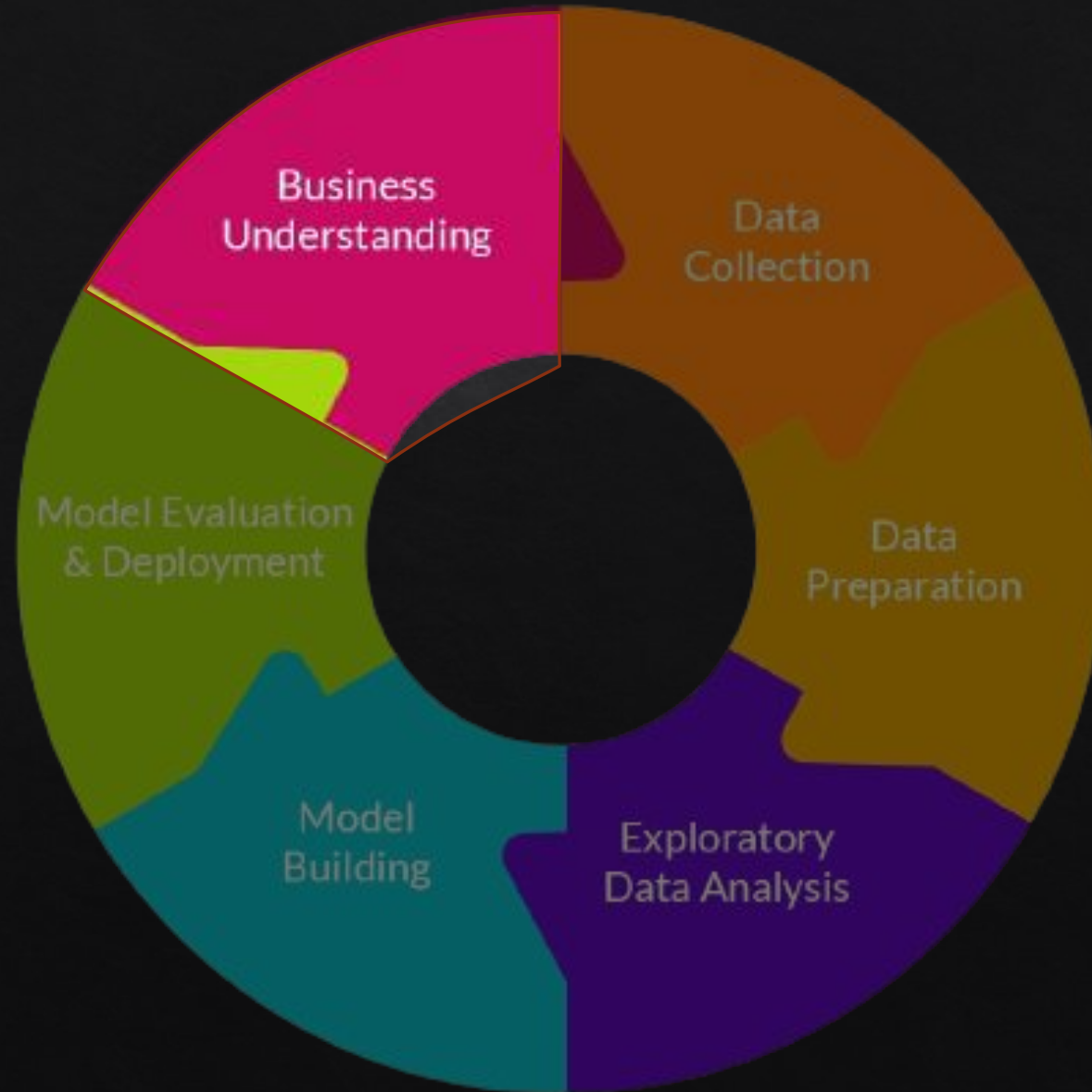


# DATA SCIENCE LIFE CYCLE



# DATA SCIENCE LIFE CYCLE



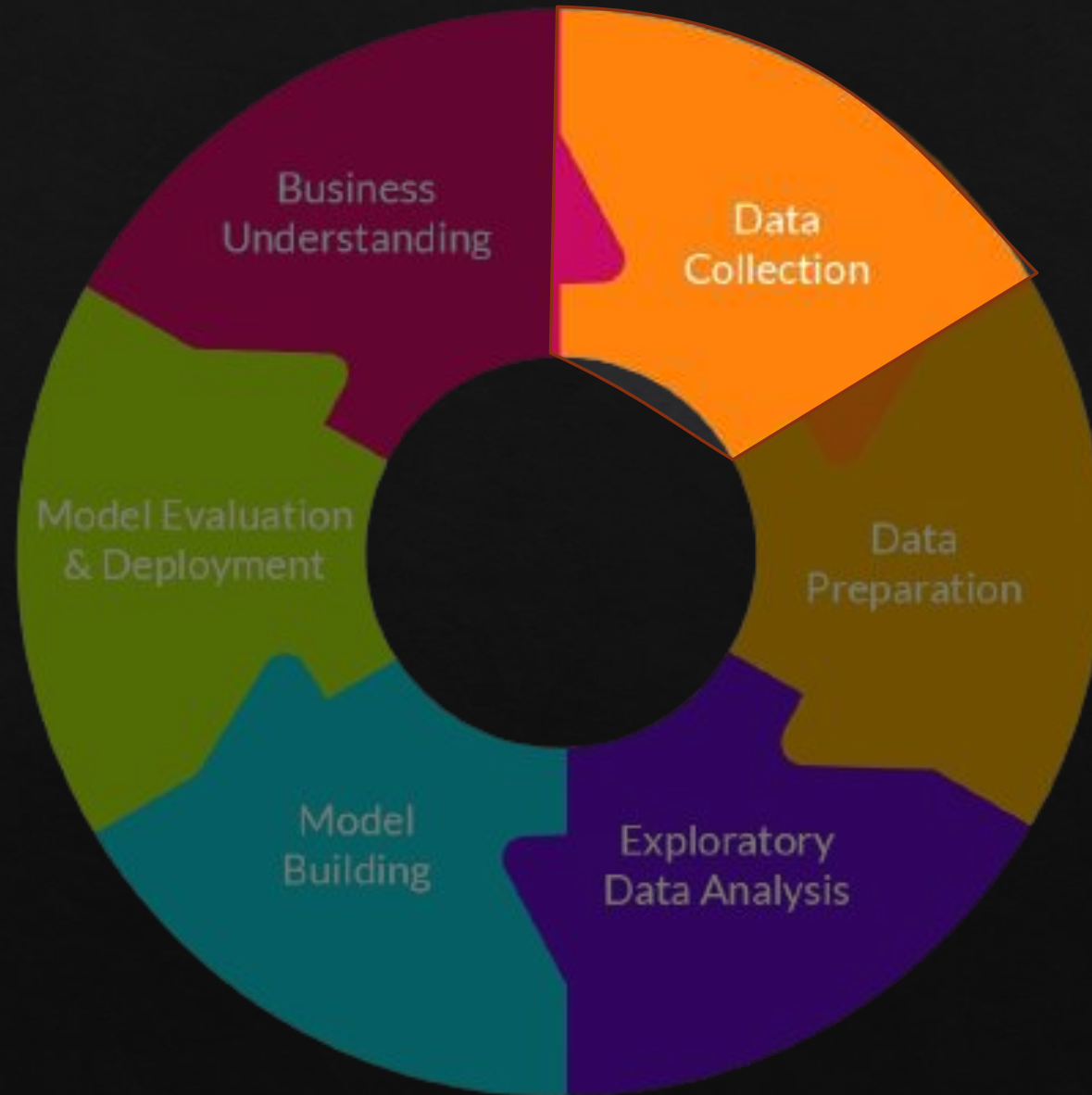
# PROBLEM STATEMENT AND OBJECTIVE



- ❖ The business is facing a significant inventory cost loss due to a mismatch between demand and supply across its warehouses in the country. The company's higher management is seeking to optimize the supply quantity in each warehouse to balance the demand and supply and reduce the inventory cost.
- ❖ Objective is to develop an effective strategy to optimize the supply quantity in each warehouse and minimize the inventory cost while meeting the customer demand.



# DATA SCIENCE LIFE CYCLE

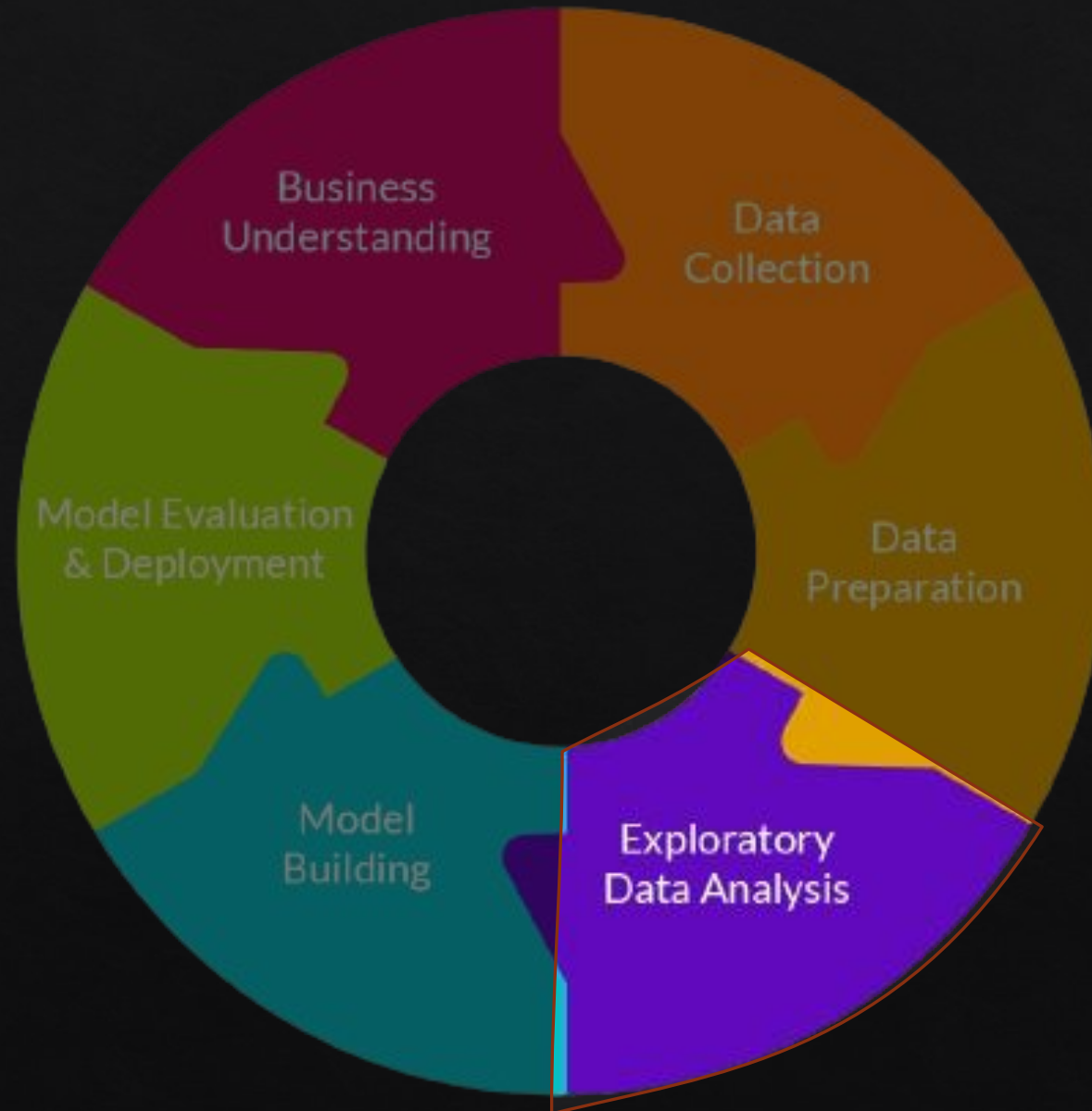


Warehouse_id	Competitor_in_mkt	workers_num
WH_Manager_ID	retail_shop_num	wh_est_year
Location_type	wh_owner_type	storage_issue_reported_13m
WH_capacity_size	distributor_num	temp_reg_mach
Zone	flood_impacted	approved_wh_govt_certificate
WH_regional_zone	Flood_proof	wh_breakdown_13m
num_refill_req_13m	electric_supply	govt_check_13m
transport_issue_11y	dist_from_hub	product_wg_ton (Target column)

DATA SETS	NO OF RECORDS	NO OF COLUMNS	NO OF DUPLICATE RECORDS	TOTAL NULL VALUES	TOTAL NOISES IN DATA	UNIQUE WARE HOUSE ID VALUES
FMCG DATA	25000	24	0	13779	0	25000

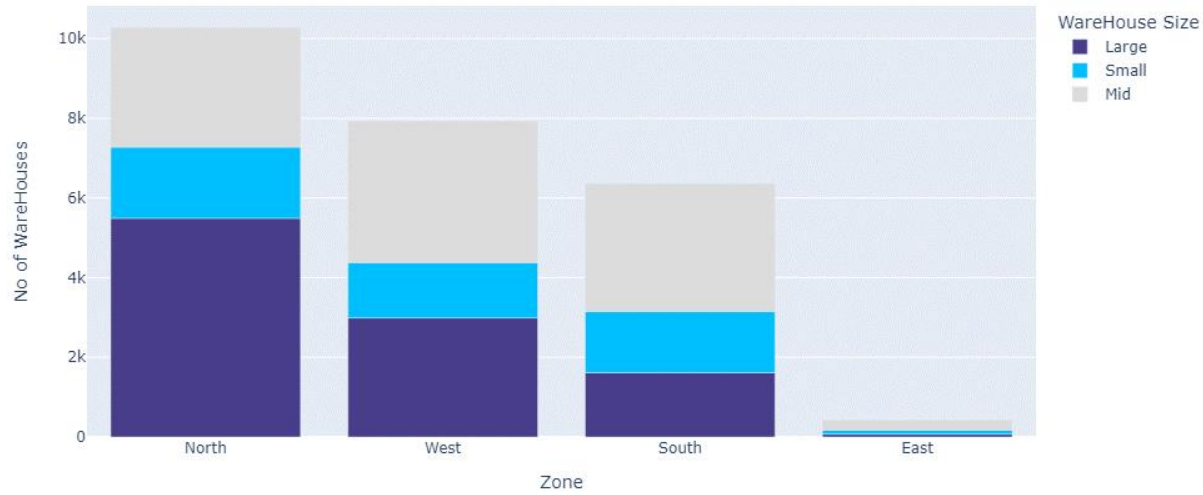
	Missing_Number	Missing_Percent
wh_est_year	11881	0.47524
workers_num	990	0.03960
approved_wh_govt_certificate	908	0.03632

# DATA SCIENCE LIFE CYCLE

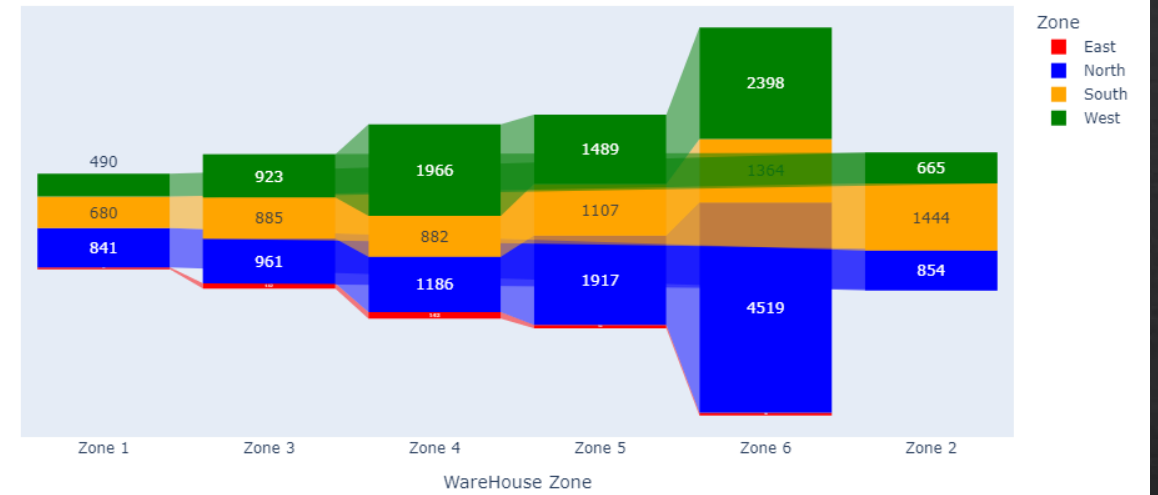


# NUMBER OF WARE HOUSES

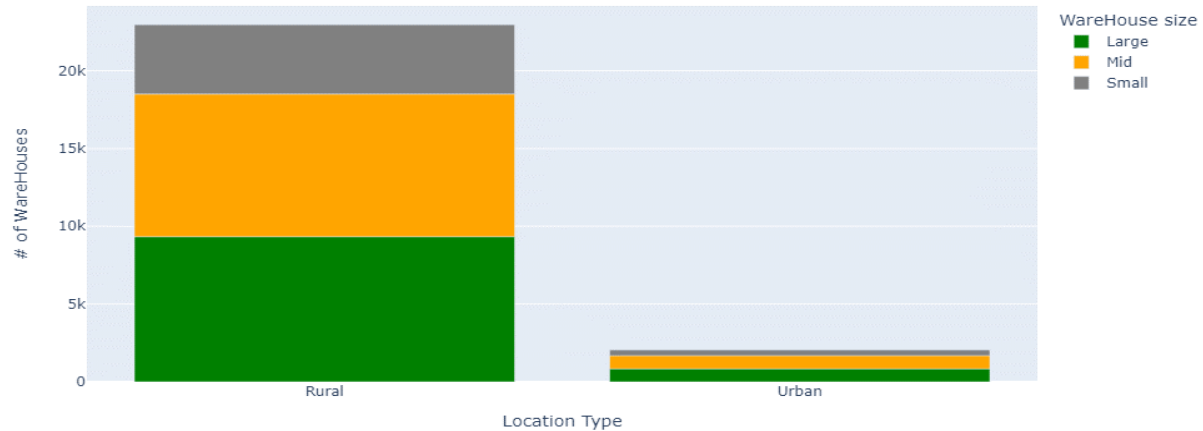
No of WareHouses in each Zone according to size



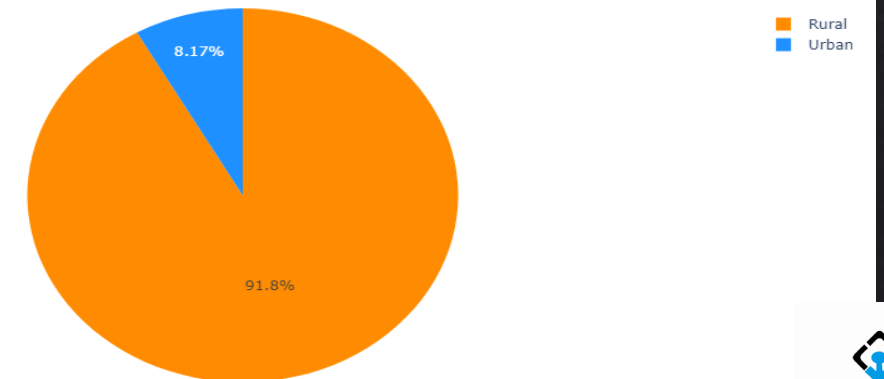
No of WareHouses refilled in different zones in last 3 months



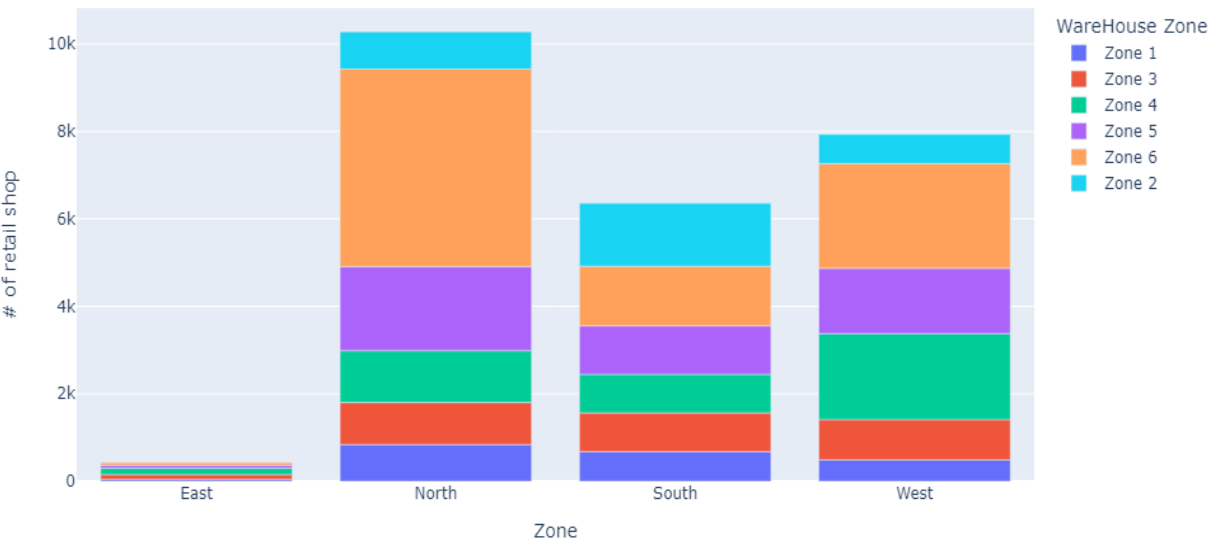
No of WareHouses in different location



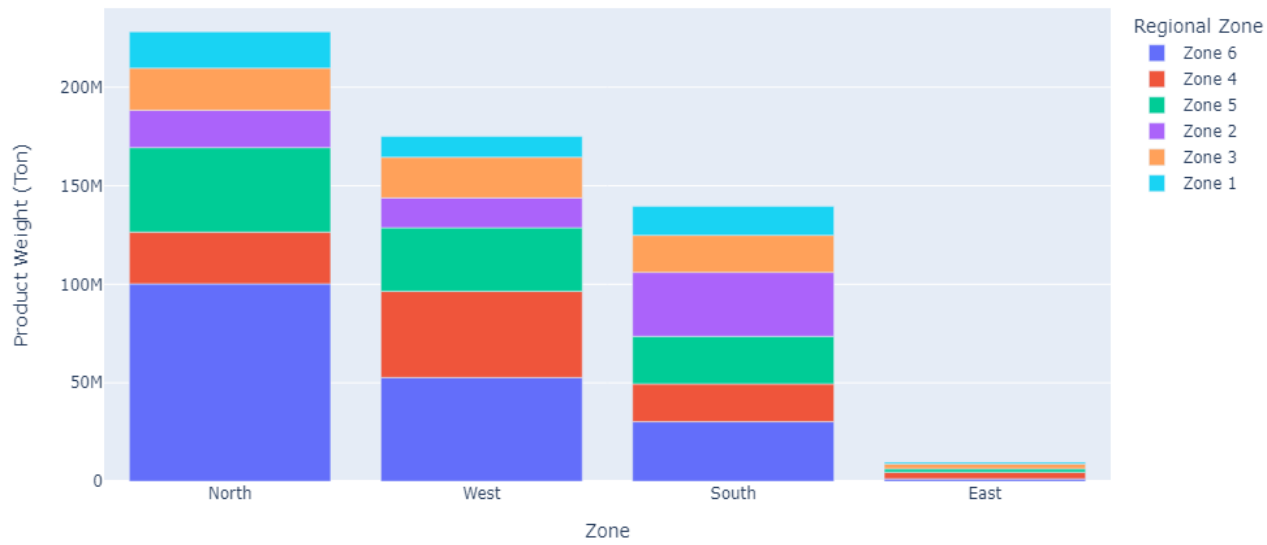
Number of retail shops



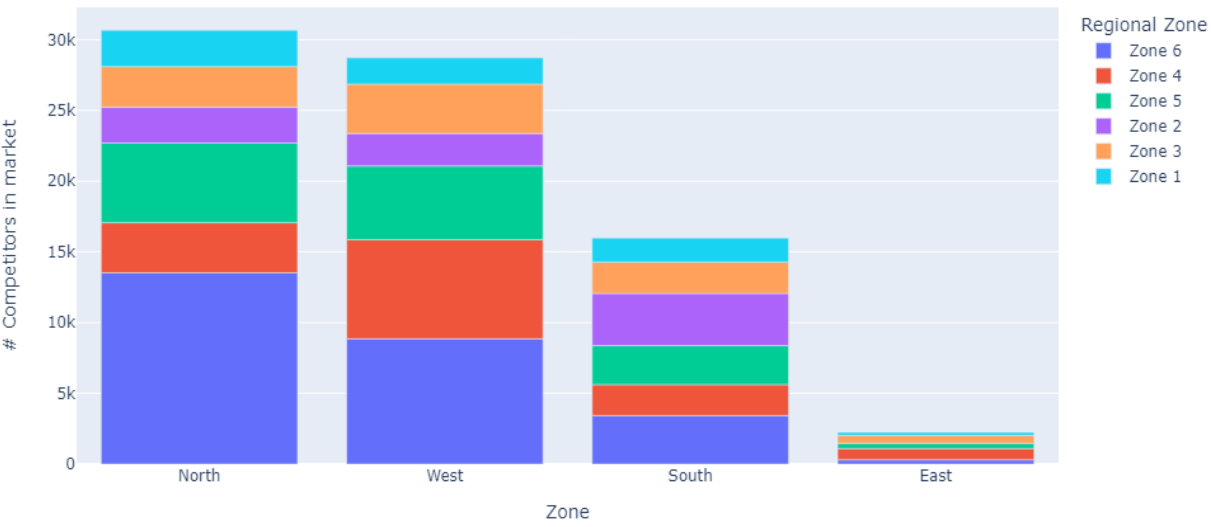
No of retail shops under each zone



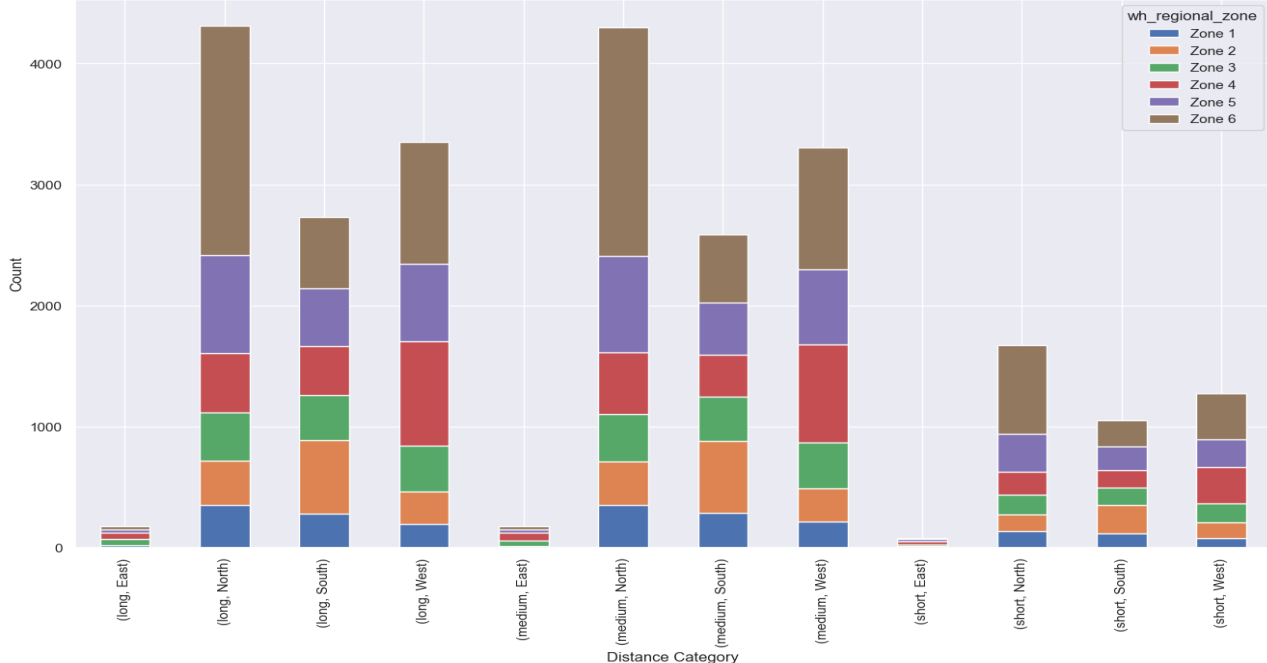
Product weight shipped to each zone



Number of Competitors in Market

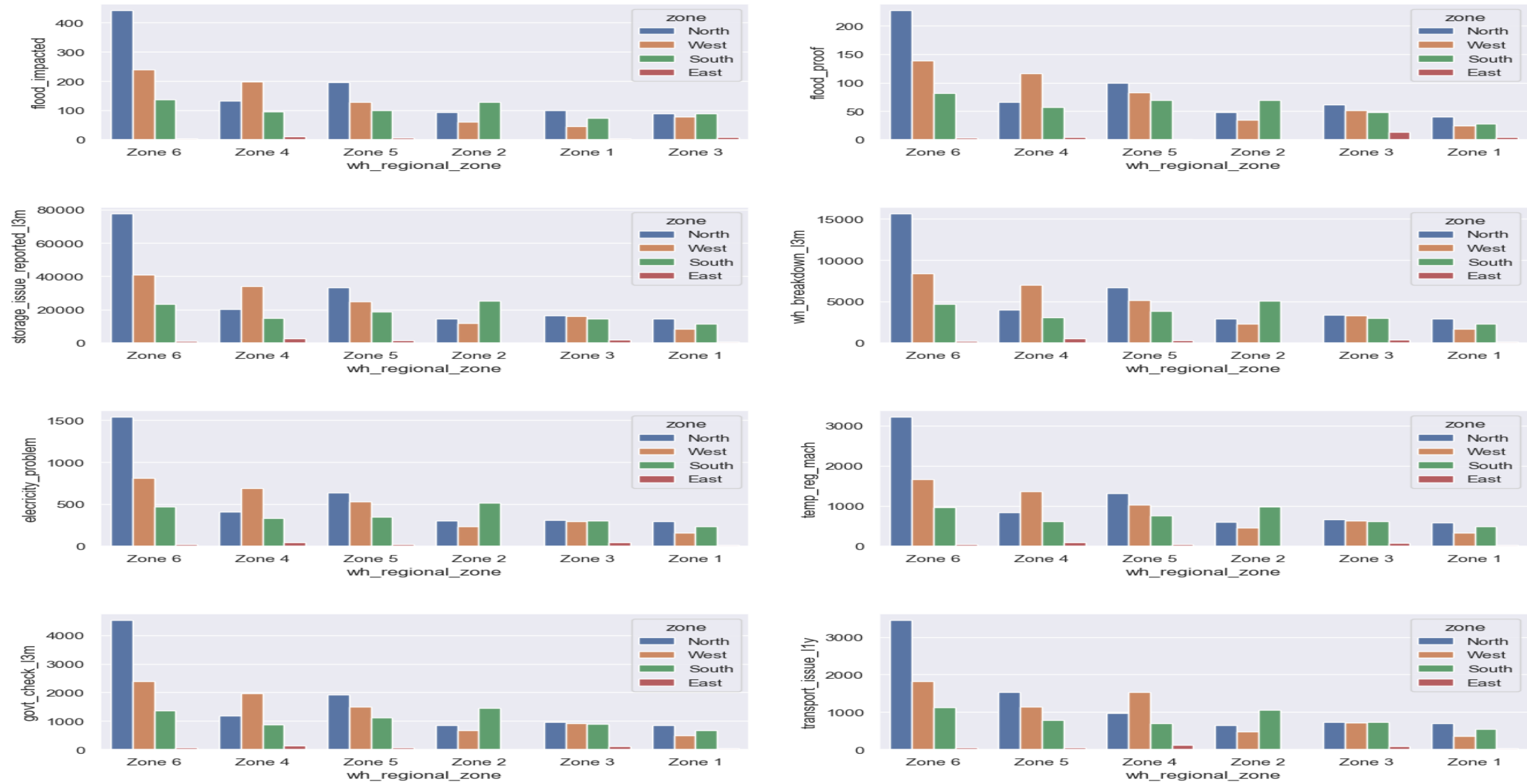


No of ware houses in different distance category



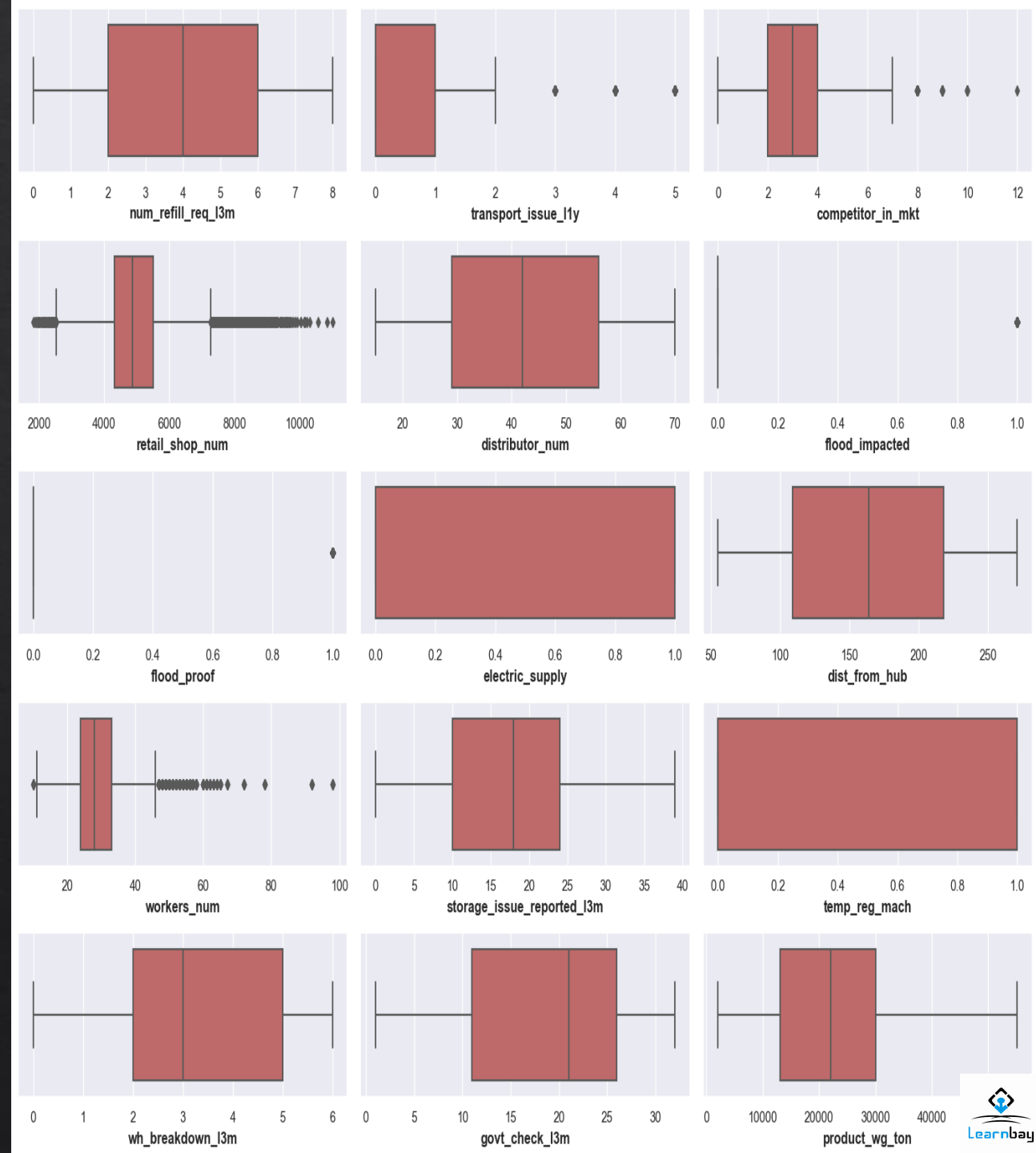
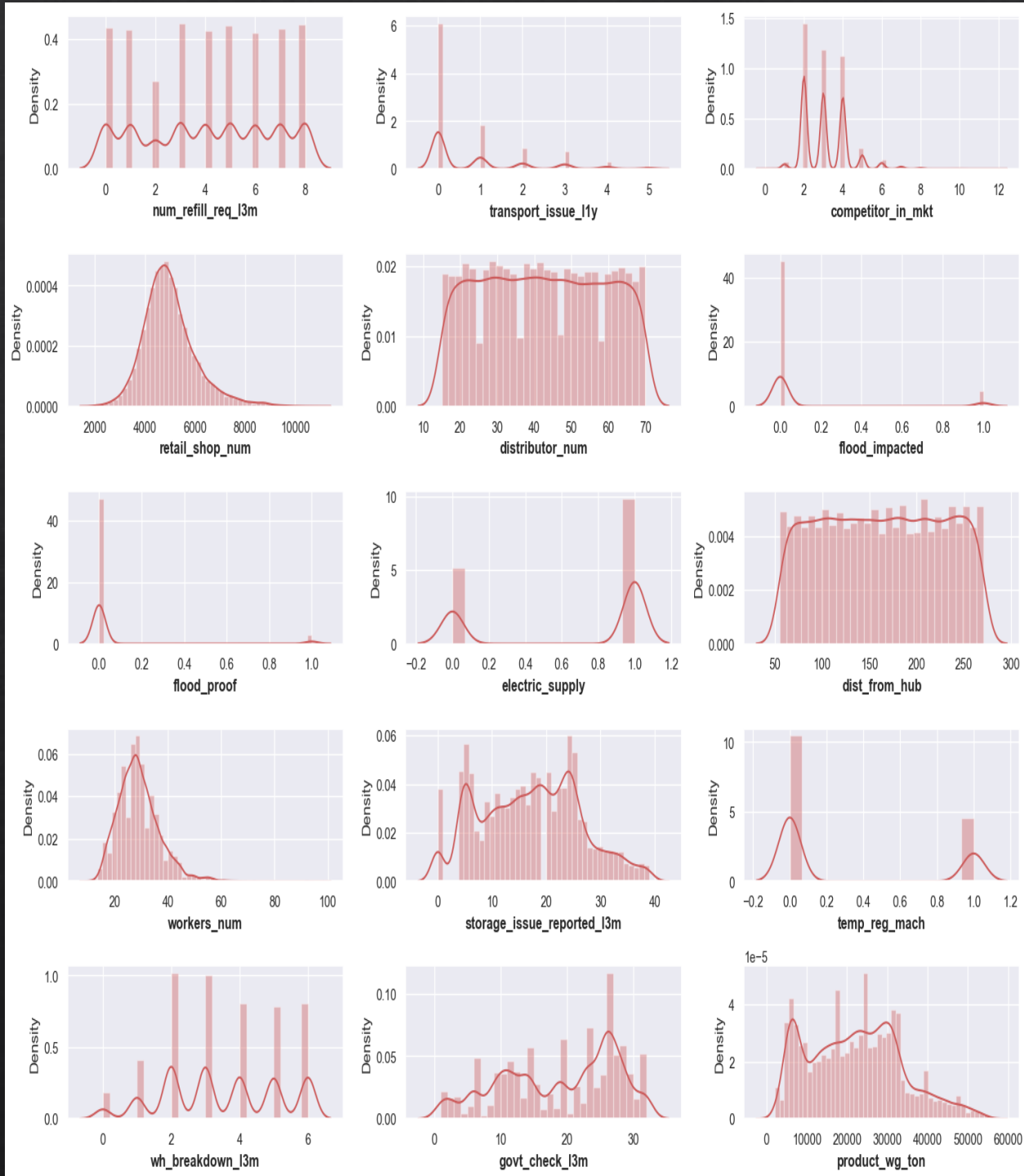


# ISSUES IN WARE HOUSE

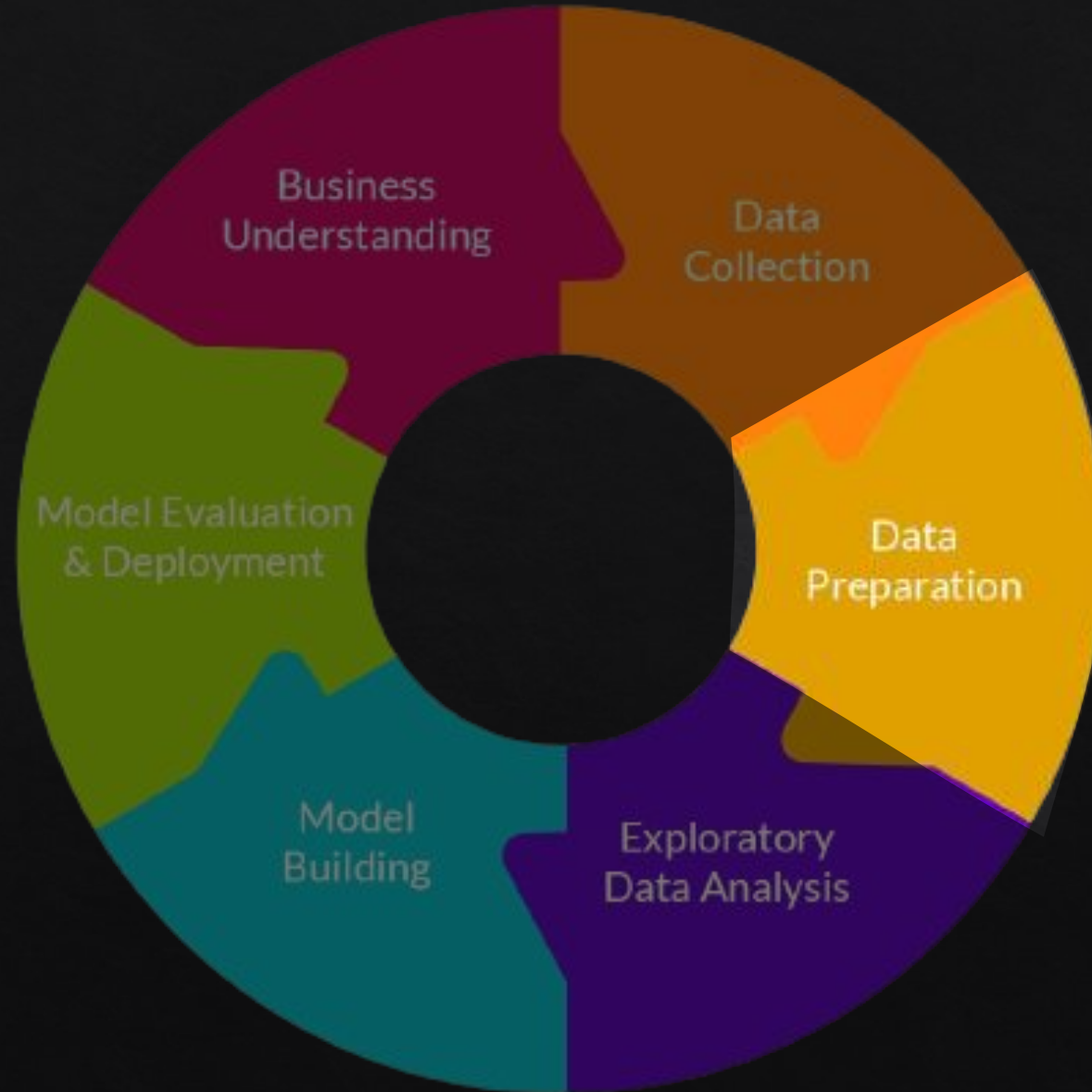


SL NO	TITLE	1 <sup>ST</sup>	2 <sup>ND</sup>	3 <sup>RD</sup>	4 <sup>TH</sup>	5 <sup>TH</sup>
1	Number of warehouses in each zone	North – Zone 6	West – Zone 6	West – Zone 4	North – Zone 5	West – Zone 5
2	Number of warehouses refilled in last 3 months	North – Zone 6	West – Zone 6	West – Zone 4	North – Zone 5	West – Zone 5
3	Number of retail shops in each zone	North – Zone 6	West – Zone 6	West – Zone 4	North – Zone 5	West – Zone 5
4	Product weight shipped to each zone	North – Zone 6	West – Zone 6	West – Zone 4	North – Zone 5	South – Zone 2
5	Number of Competitors in Market	North – Zone 6	West – Zone 6	West – Zone 4	North – Zone 5	West – Zone 5
6	Number of distributors in each zone	North – Zone 6	West – Zone 6	West – Zone 4	North – Zone 5	West – Zone 5
7	Issues in warehouse	North – Zone 6	West – Zone 6	West – Zone 4	North – Zone 5	West – Zone 5

SL NO	TITLE	1 <sup>ST</sup>	2 <sup>ND</sup>	3 <sup>RD</sup>	4 <sup>TH</sup>	5 <sup>TH</sup>
1	Number of warehouses in each zone	East – Zone 4	East – Zone 3	East – Zone 5	East – Zone 6	East – Zone 1
2	Number of warehouses refilled in last 3 months	East – Zone 4	East – Zone 3	East – Zone 5	East – Zone 6	East – Zone 1
3	Number of retail shops in each zone	East – Zone 4	East – Zone 3	East – Zone 5	East – Zone 6	East – Zone 1
4	Product weight shipped to each zone	East – Zone 4	East – Zone 3	East – Zone 5	East – Zone 6	East – Zone 1
5	Number of Competitors in Market	East – Zone 4	East – Zone 3	East – Zone 5	East – Zone 6	East – Zone 1
6	Number of distributors in each zone	East – Zone 4	East – Zone 3	East – Zone 5	East – Zone 6	East – Zone 1
7	Issues in warehouse	East – Zone 4	East – Zone 3	East – Zone 5	East – Zone 6	East – Zone 1



# DATA SCIENCE LIFE CYCLE

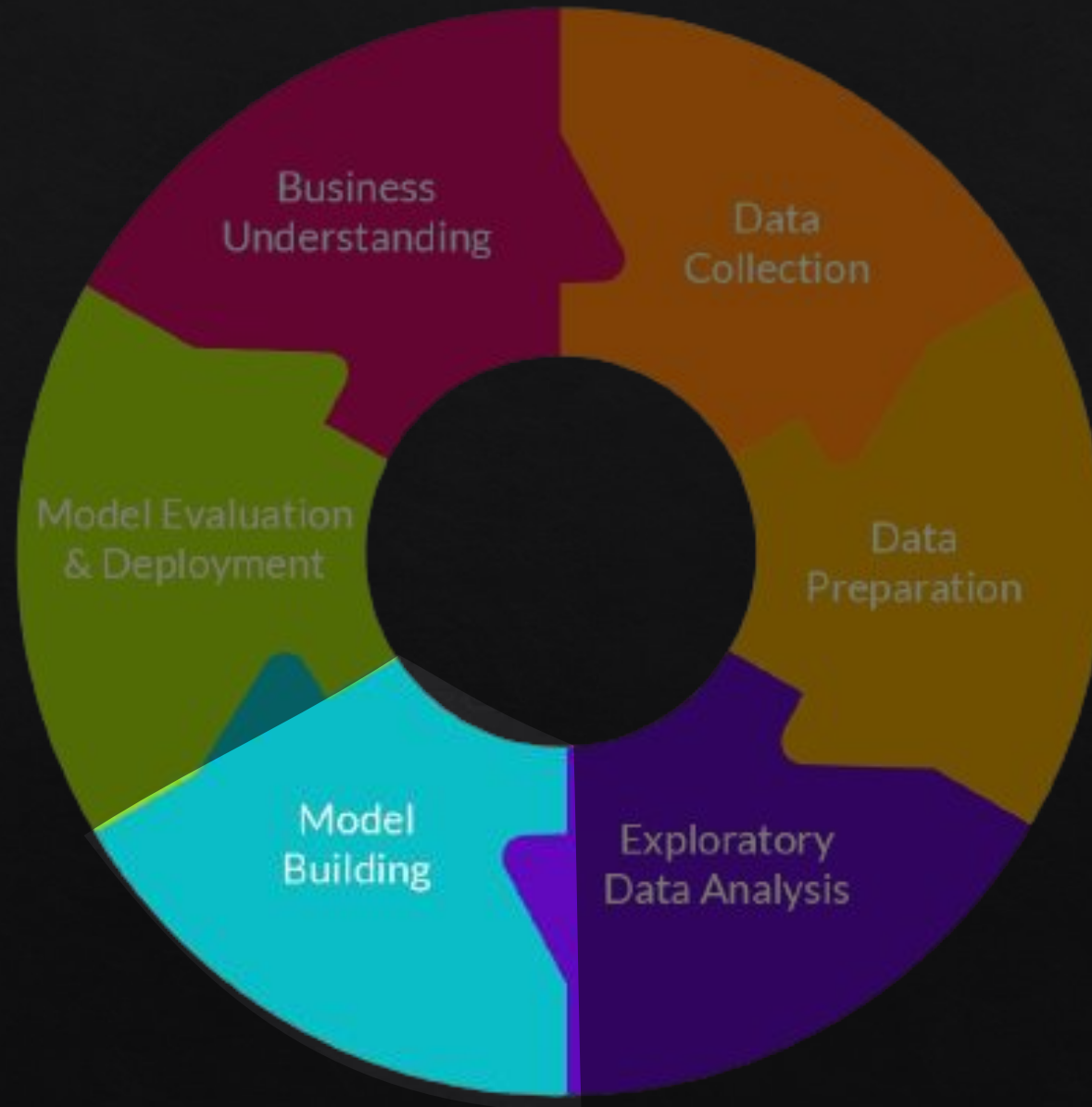




# DATA IMPUTATION AND TRANSFORMATION

- ◇ Mapping
- ◇ One hot encoding
- ◇ Robust Scaler
- ◇ KNN imputation
- ◇ VIF
- ◇ Lasso Regression
- ◇ Pipeline

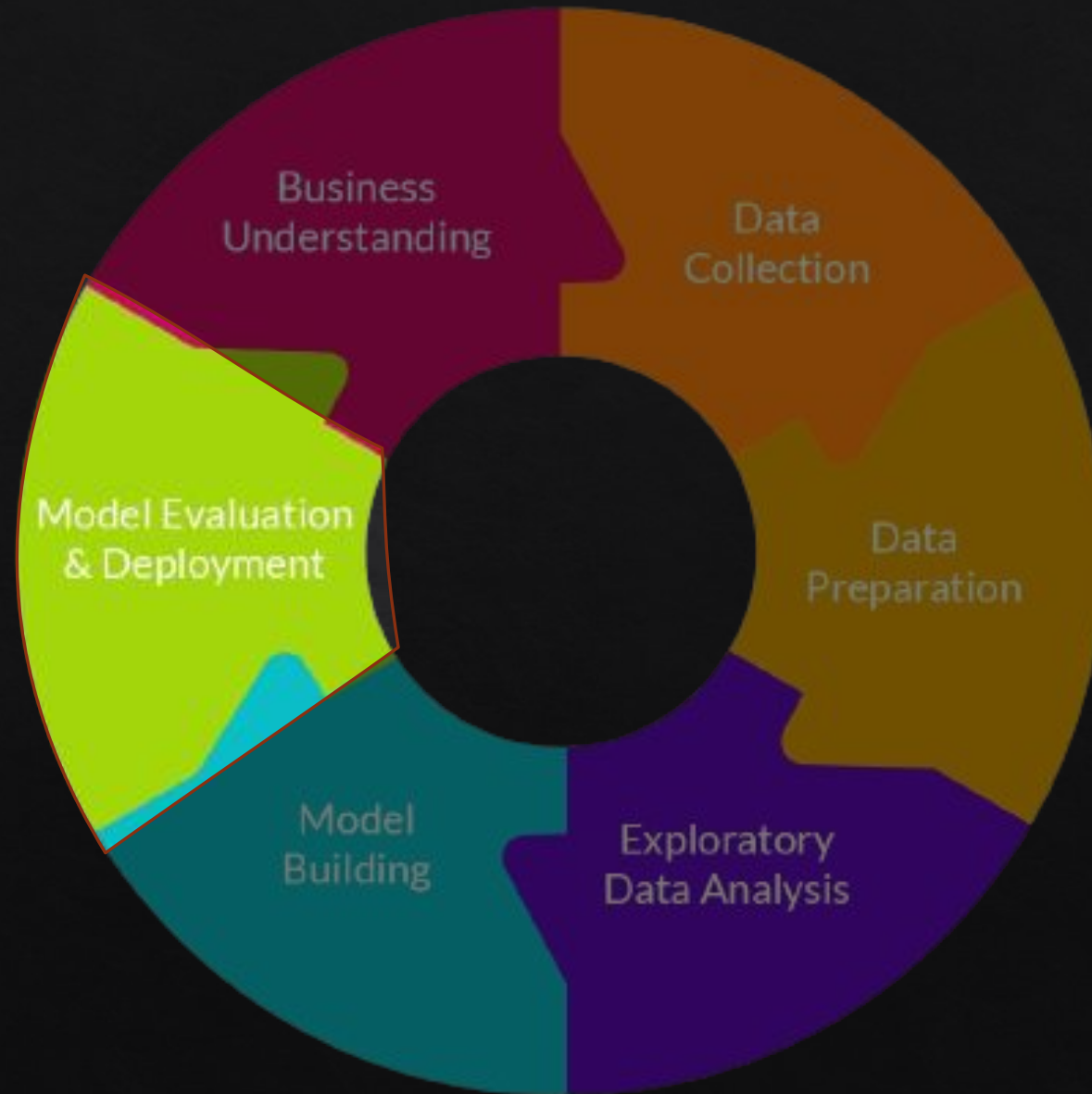
# DATA SCIENCE LIFE CYCLE



# SELECTING ALGORITHMS

- ◇ Initialize Default Models in a dictionary
- ◇ Model result
- ◇ Predictions
  
- ◇ Linear Regression
- ◇ Random Forest
- ◇ Gradient Boosting

# DATA SCIENCE LIFE CYCLE



# MODEL EVALUATION AND DEPLOYMENT

- ◇ Cross Validation
- ◇ Saving model
- ◇ Deployment

SL NO	MODEL	PERFORMANCE			
		TRAIN ERROR	TEST ERROR	TRAIN SCORE	TEST SCORE
1	Linear Regression	1716.63	1771.98	97.8%	97.7%
2	Random Forest	360.24	965.81	99.9%	99.3%
3	Gradient Boosting	915.85	947.68	99.4%	99.3%



# CONCLUSION

## The competitive market

- Differentiate your product
- Focus on quality
- Offer competitive pricing
- Invest in marketing
- Build strong distribution channels

## Issues in the warehouse

- Problems like floods, storage issue, WH breakdown, electricity issue, temperature regulator issue, will have a significant impact on businesses
- Number of time government Officers visited the warehouse in last 3 months may be because of complaints received from the dissatisfied customers

## Distance Factor

- Shipping costs
- Delivery time
- Supply chain complexity

## Optimum weight of the product

Gradient Boosting algorithm works as the best model to predict the optimum weight of the product to be shipped to the warehouse

# FUTURE SCOPE

## TRAINING PIPELINE

