

Priyanka Lonkar

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EDUCATION

Institute of Finance and International Management [IFIM]

Bangalore, India

Post Graduate Diploma in Management [PGDM]

2018 - 2020

- **CGPA:** 6.7/10
- **Major:** Finance
- **Relevant Coursework:** Corporate finance, Portfolio management

PROFESSIONAL EXPERIENCE

Acuity Knowledge Partners

Bangalore, India

Investment Banking - Associate

April 2023 – Present

- Supporting Corporate Banking team with various projects including regulars and adhoc
- Experienced in industry-specific trading and transaction comparable along with operational and financial benchmarking
- Identifying and researching companies in the target market with a history of acquisitions
- Updating capitalization tables, and earning summaries for various public companies on quarterly basis
- Preparing pitch books for onshore senior bankers and assisted analysts and associates in preparing PowerPoint presentations and marketing materials
- Creating industry summary slides including industry overview, key drivers, key competitors among others for various industries
- Providing deal execution support including relative valuation, industry research, and data room support
- Creating one-page briefs that included high level business description, valuation and industry analysis
- Interacting with various stakeholders including onshore executives to understand their requirements

Acuity Knowledge Partners

Bangalore, India

Investment Banking Analyst

Dec 2019 – Feb 2023

- Assisted M&A team for preparing client marketing and presentation materials including Confidential Information Memorandums (CIM) and Management Presentation (MP)
- Supported Technology team with various Newsletters (regular, bi-weekly, monthly), different parts of pitchbooks (buyside and sell-side):
 - Prepared newsletter to track M&A and private placements transactions, recent news, market trends, top movers and decliners of specific sectors U.S. based companies for every month
 - Prepared Internet biweekly newsletters to track the M&A and private placements transactions, market analysis, sector specific news
 - Created various company profiles including one-pager, half-pager and multi-pager profiles which includes company description, products / solutions / services, key management, key financials, recent news

SKILLS, ACTIVITIES & INTERESTS

Languages: English, Hindi, and Marathi

Skills: Microsoft Office, Databases (Refinitiv, CapIQ, Pitchbook), Enterprising, Adaptive, Team Player

Interests: Networking

Hobbies: Singing, Drawing / Painting, Writing