An Android Based enterprise smart-force CRM

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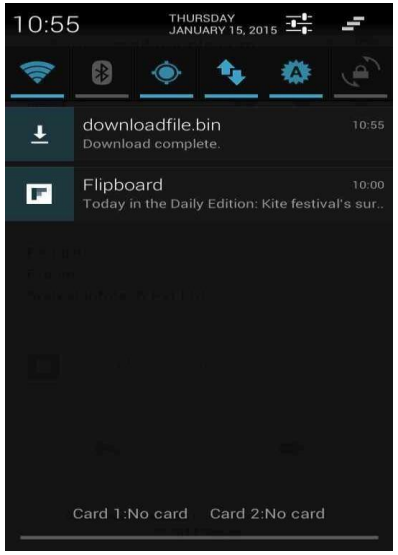
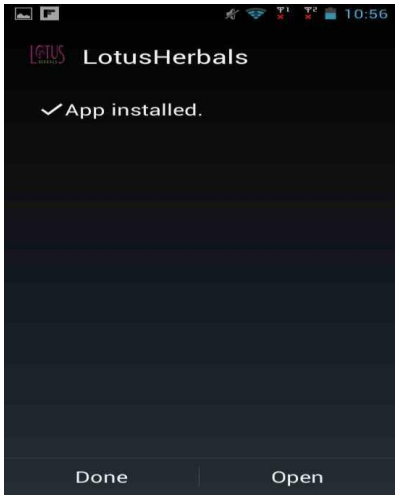
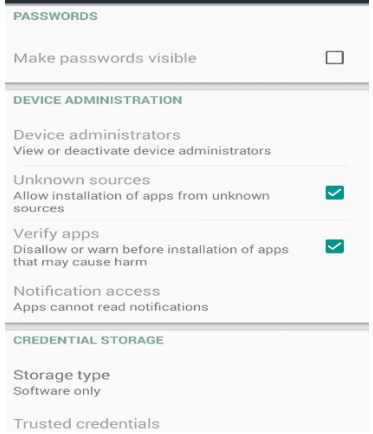
Installation & Uninstallation of APK

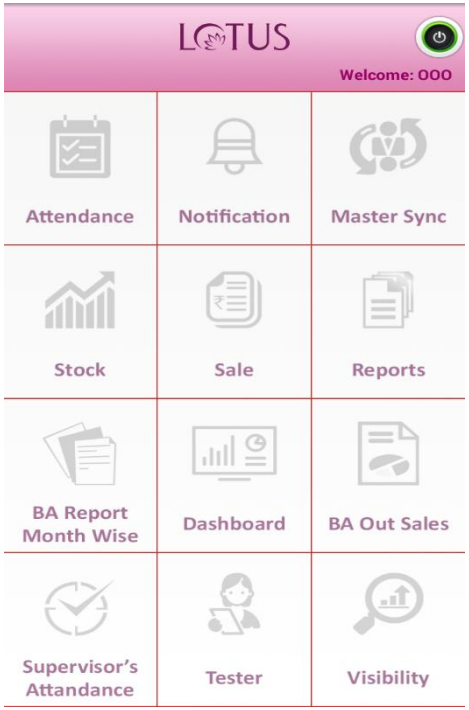






- Click on downloaded file. You find new page click on install button.
- Application installed in your device. Then click on open or done.
- If you click on open application will open.
- After app installed you check Unknown Source should be checked.
- If you click on done then go to the device menu and you find their lotus app.

Login to the application

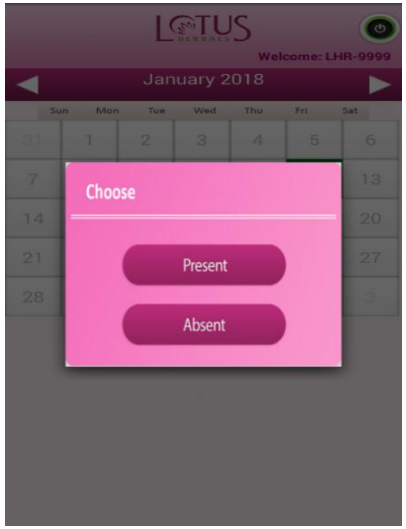


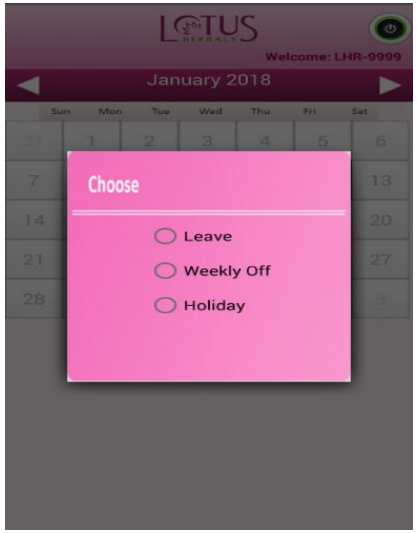
- Once launch the application the login window appears where the user needs to enter the user credentials given to them

(for example: user-id = LHR-123 and password = 'password'),

and after successful login user will be automatically redirected to home page.

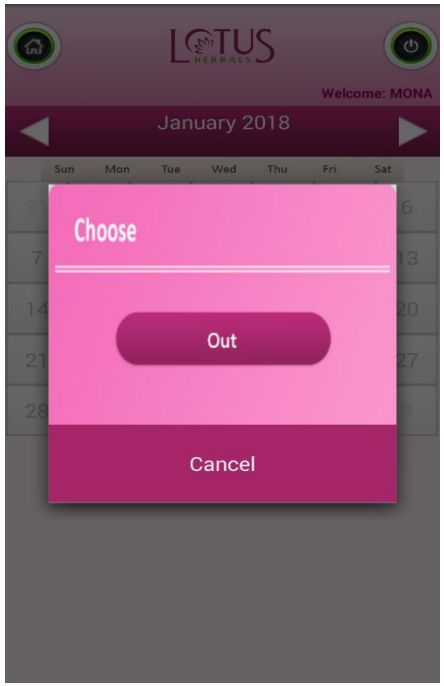
Marking Attendance(Present/Absent):





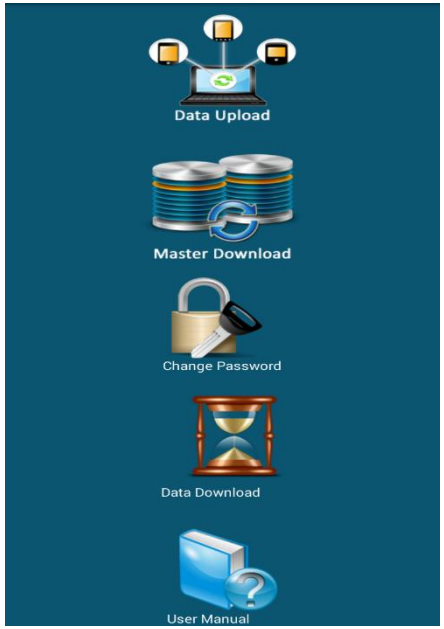
- After Successfully login attendance screen appears for marking attendance as Present/Absent. User needs to select current date only. Once the user marked as Present he will redirected into home page, and if the user marked attendance as Absent user will automatically logout from the system, and user won't be able to enter into system. User as to select reason for absent like Sick leave, Casual leave, Weekly off or Holiday.

Out Time



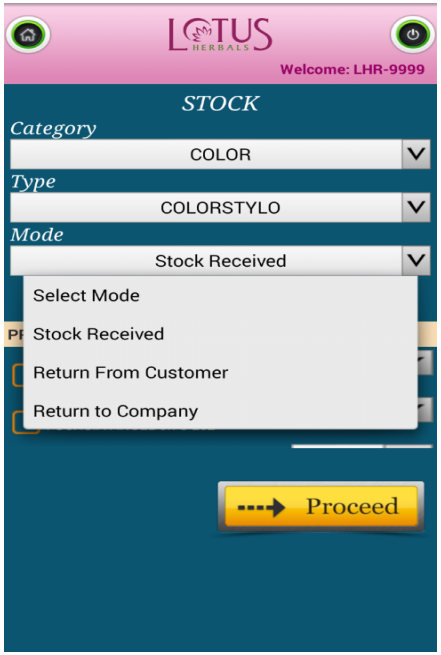
- The above screenshot displays the option to punch you're out time at the end of day or your working hours.
- Every day once you complete your working hours to click on 'Out' button.

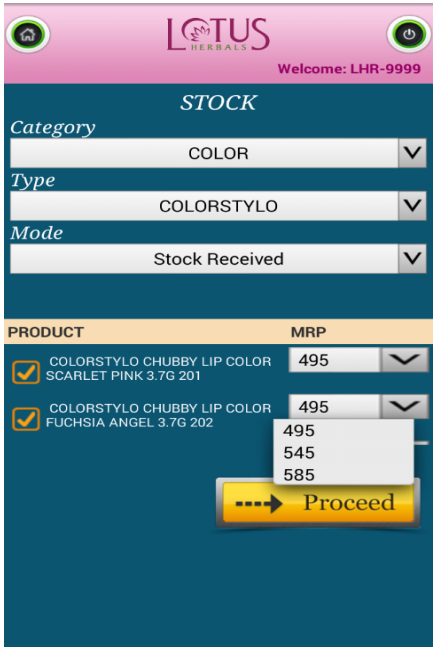
Master-Sync

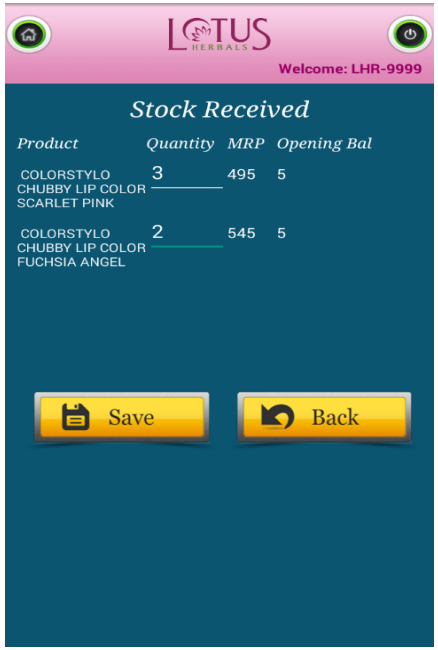


- Master Download: Synchronize all the master data (e.g. Product Master Should be Updated accordingly).
- Data Download: Stock data need to be downloaded from server to get the closing balance which has been uploaded through Excel.
- Data Upload: All the transaction done like Sale, Attendance, Tester need to be updated on server.

Stocks



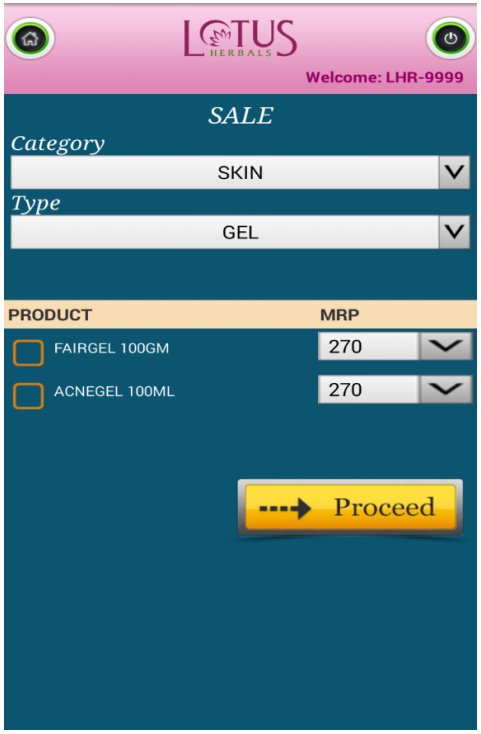


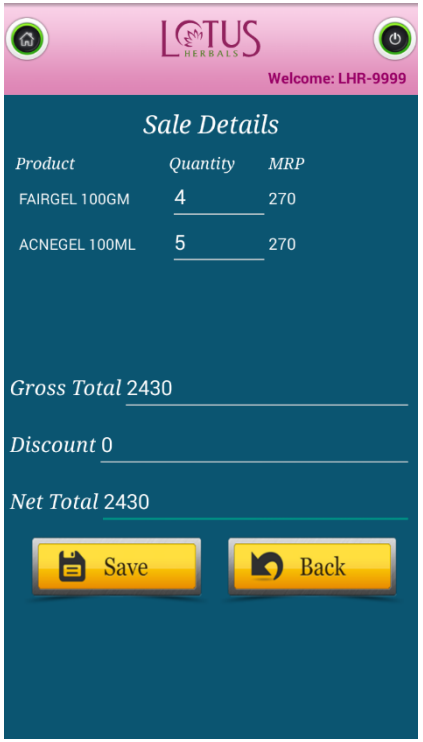


- On the stock page user can select any product and needs to enter stock quantity then save data by clicking save button.

- Select category skin or color (LH or LM).
- Select type related to category. Like face care, sun safe.
- Select mode Stock Received, return form customer or return to company.
- You find list of products, click on product which need to sale then.
- You find price of product and opening of product.
- Enter Stock received if any stock received of that particular product or type zero.
- You find stock in hand.
- Enter return saleable if you have for return or enter zero. (return saleable can sale again that product)
- Enter return non-saleable you have for return or enter zero. (return non-saleable cant sale again its damaged product)
- You get closing balance by calculate automatically.
- Click on Save button to save.
- Please check calculation once before save.

Sale



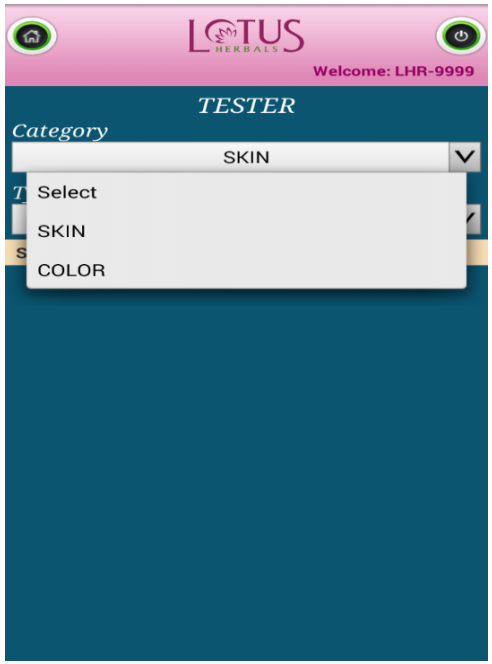


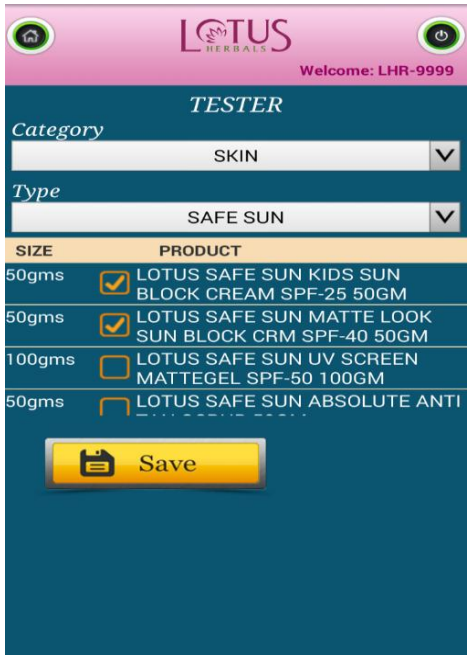
- On the sale page you can Select product as you want to sale based on MRP.

- Select category skin or color (LH or LM).
- Select type related to category. Like face care, sun safe.
- You find list of products, click on product which need to sale then.
- You find price of product.
- Enter sale quantity of product.

  You get Gross Total automatically by clicking on gross total field.

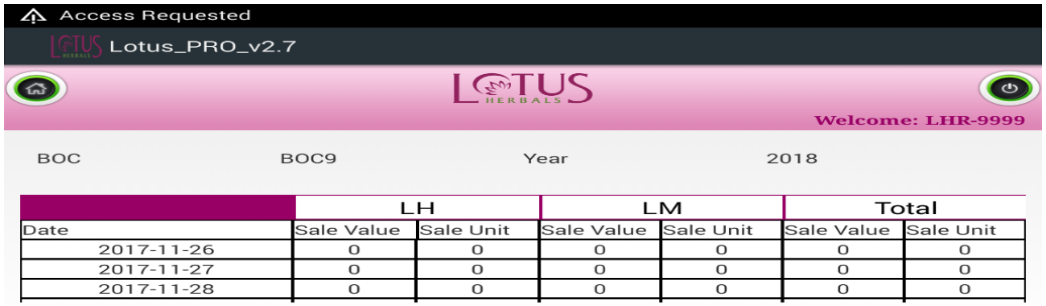
Tester



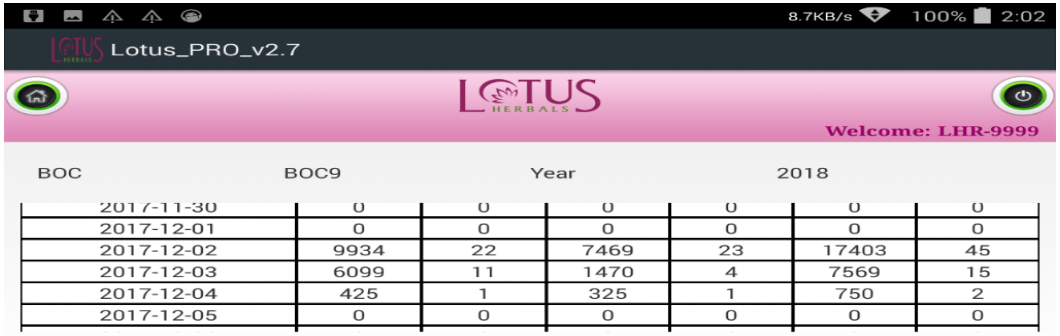


- On the Tester page user can send requirement of the product by selecting product category and product type and can save the details and saved Tester product will automatically appear in Report page and user can view the product details.
- And after data sync tester requirement will send to authorized.

Dashboard



	LH		LM		Total	
Date	Sale Value	Sale Unit	Sale Value	Sale Unit	Sale Value	Sale Unit
2017-11-26	0	0	0	0	0	0
2017-11-27	0	0	0	0	0	0
2017-11-28	0	0	0	0	0	0

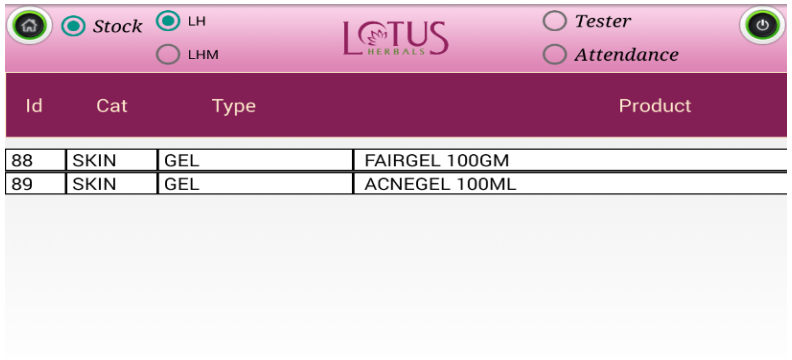


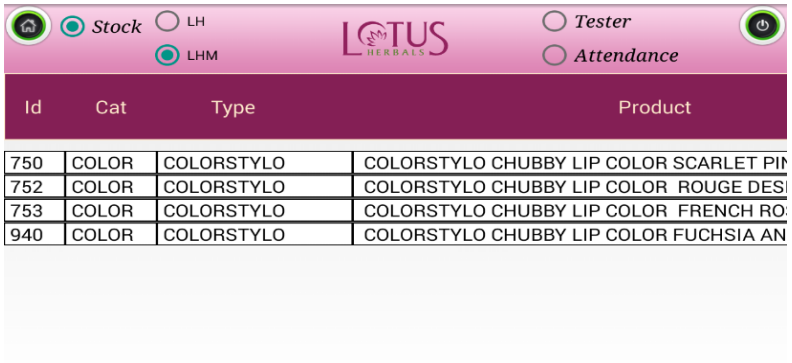
2017-11-30	0	0	0	0	0	0
2017-12-01	0	0	0	0	0	0
2017-12-02	9934	22	7469	23	17403	45
2017-12-03	6099	11	1470	4	7569	15
2017-12-04	425	1	325	1	750	2
2017-12-05	0	0	0	0	0	0

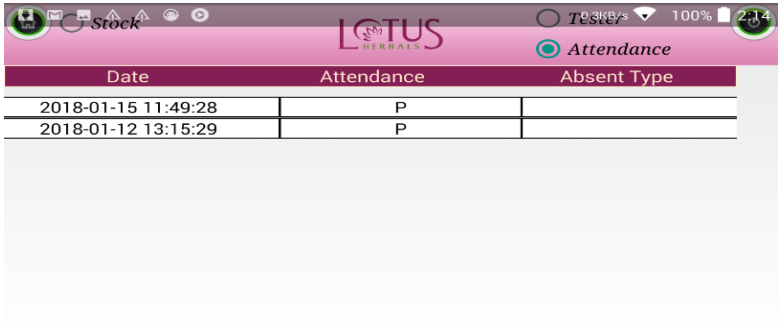
On Dashboard you can view BA Report Daily Sale.

- Select BOC month
- Select Current Year
- Click on Search Button.
- You will find total sale of that selected BOC month and Date wise sale.

Reports

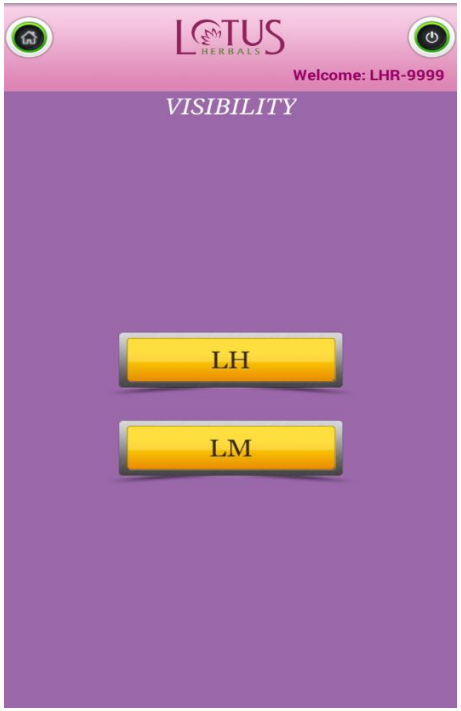


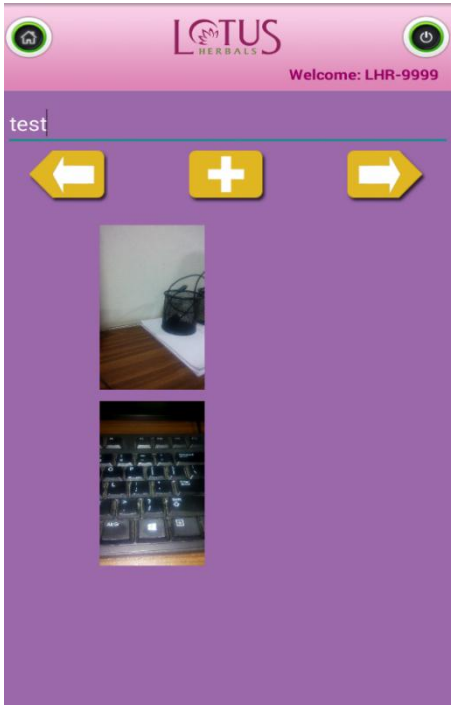




- On Report page user can view the saved Stock like LH or LM, Tester product details & view of Attendance.

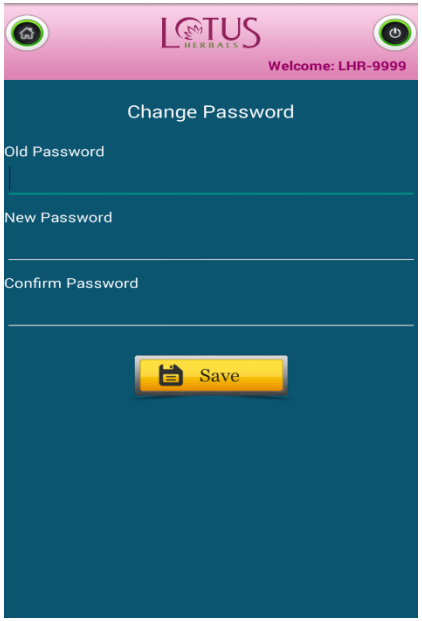
Visibility





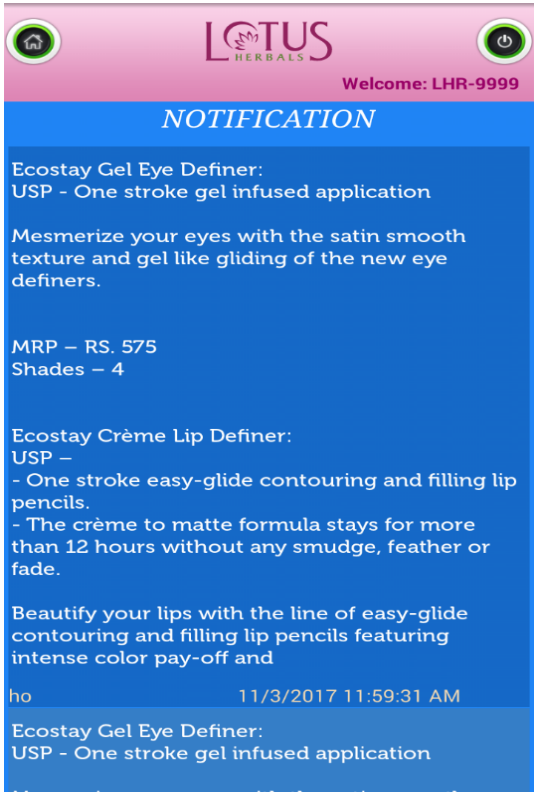
- On the Visibility page user can enter new product details in description field (or anything related their visibility) and can upload pictures of the product to the server and can view the uploaded images also.

Change Password



- When user want to change password
  - -Enter old password.
  - -Enter new password.
  - -Confirm new password.

Notification



- On Notification page user is able to view any notifications sent from admin.

BA Out sales

LOTUS HERBALS

Welcome: LHR-9999

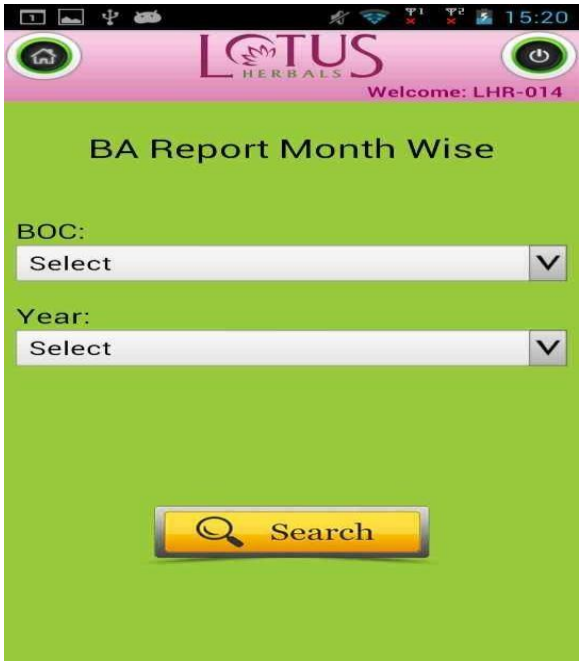
COLOR SKIN

BA OutLet Sale

2016-2017			2017-2018		
Month	NetBalance	Growth	Month	NetBalance	Growth
BOC9	0	0	BOC9	45361	0
	0	0		36123	0
BOC10	0	0	BOC10	2430	0
	0	0		0	0
BOC11	0	0	BOC11	0	0

- On BA out sales report user can view year wise stock details.

BA Report Month Wise



Code NO.	Products	Size	
LHR039100	Aloehydra Moisturising Gel	100gms	2
LHR004100	Basiltone Clarifying Toner	100ml	2
0	BUFF(OILY) - 320 O	30ml	3
LHR008170	Cocomoist Moisturising Lotion	170ml	3
0	GRAPE WINE - 110	4.2Gm	3
0	ICE CUBE - 32	5ml	2
LHR001080	Lemon Pure Cleansing Milk	80ml	1
LHR036100	Liquorice Fairness Gel	100gms	2

- On BA Report Month Wise page user can view stock details by selecting BOC and year.

Support Details

- **1st Level Support:**
- **Name: Pravin Diti**
- **Phone No:9920477149**
- **Email Id: lotus@sudesi.in**

- **2nd Level Support:**
- **Name: Pravin Khade**
- **Phone No:9920477149**
- **Email Id: lotus@sudesi.in**

Next Big Idea