

```

import pandas as pd
import numpy as np
import matplotlib.pyplot as plt
import seaborn as sns

# Load the Excel data
file_path = '/content/marketing_analysis.xlsx' # Adjust with actual path
data = pd.ExcelFile(file_path)
df = pd.read_excel(data, sheet_name='Campaign_Data') # Replace 'Sheet1' with the actual sheet name if needed

```

Data Handling:

```

df.info()

<class 'pandas.core.frame.DataFrame'>
RangeIndex: 2000 entries, 0 to 1999
Data columns (total 13 columns):
 #   Column                Non-Null Count  Dtype
---  -
 0   Campaign_ID           2000 non-null   object
 1   Campaign_Name         2000 non-null   object
 2   Marketing_Channel     2000 non-null   object
 3   Start_Date           2000 non-null   datetime64[ns]
 4   End_Date             2000 non-null   datetime64[ns]
 5   Impressions          2000 non-null   float64
 6   Clicks               2000 non-null   float64
 7   Conversions          2000 non-null   float64
 8   Total_Spend          2000 non-null   float64
 9   Revenue_Generated    2000 non-null   float64
10   Location              2000 non-null   object
11   Age_Group            2000 non-null   object
12   Gender               2000 non-null   object
dtypes: datetime64[ns](2), float64(5), object(6)
memory usage: 203.2+ KB

print(df.shape)
df.head()

(2000, 13)

{"summary": "{\n  \"name\": \"df\",\n  \"rows\": 2000,\n  \"fields\": [\n    {\n      \"column\": \"Campaign_ID\",\n      \"properties\": {\n        \"dtype\": \"string\",\n        \"num_unique_values\": 2000,\n        \"samples\": [\n          \"CMP1861\",\n          \"CMP354\",\n          \"CMP1334\"\n        ],\n        \"semantic_type\": \"\",\n        \"description\": \"\"\n      }\n    },\n    {\n      \"column\": \"Campaign_Name\",

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\"properties\": {\n      \"dtype\": \"category\", \n      \"num_unique_values\": 6, \n      \"samples\": [\n        \"Seasonal Steals\", \n        \"Cart to Couch\", \n        \"Flash Sale Frenzy\" \n      ], \n      \"semantic_type\": \"\", \n      \"description\": \"\", \n      \"column\": \"Marketing_Channel\", \n      \"properties\": {\n        \"dtype\": \"category\", \n        \"num_unique_values\": 4, \n        \"samples\": [\n          \"Paid Ads\", \n          \"Social Media\", \n          \"Influencer Marketing\" \n        ], \n        \"semantic_type\": \"\", \n        \"description\": \"\", \n        \"column\": \"Start_Date\", \n        \"properties\": {\n          \"dtype\": \"date\", \n          \"min\": \"2022-05-11 00:00:00\", \n          \"max\": \"2023-03-05 00:00:00\", \n          \"num_unique_values\": 299, \n          \"samples\": [\n            \"2022-06-20 00:00:00\", \n            \"2023-01-05 00:00:00\", \n            \"2022-07-03 00:00:00\" \n          ], \n          \"semantic_type\": \"\", \n          \"description\": \"\", \n          \"column\": \"End_Date\", \n          \"properties\": {\n            \"dtype\": \"date\", \n            \"min\": \"2024-01-06 00:00:00\", \n            \"max\": \"2024-11-23 00:00:00\", \n            \"num_unique_values\": 319, \n            \"samples\": [\n              \"2024-05-05 00:00:00\", \n              \"2024-05-29 00:00:00\", \n              \"2024-08-30 00:00:00\" \n            ], \n            \"semantic_type\": \"\", \n            \"description\": \"\", \n            \"column\": \"Impressions\", \n            \"properties\": {\n              \"dtype\": \"number\", \n              \"std\": 22628.77722458958, \n              \"min\": 1619.2, \n              \"max\": 79894.40000000001, \n              \"num_unique_values\": 1969, \n              \"samples\": [\n                33043.200000000004, \n                36104.0, \n                79273.6 \n              ], \n              \"semantic_type\": \"\", \n              \"description\": \"\", \n              \"column\": \"Clicks\", \n              \"properties\": {\n                \"dtype\": \"number\", \n                \"std\": 17314.42426601064, \n                \"min\": 169.60000000000002, \n                \"max\": 77414.40000000001, \n                \"num_unique_values\": 1938, \n                \"samples\": [\n                  6836.8, \n                  22785.600000000002, \n                  21403.2 \n                ], \n                \"semantic_type\": \"\", \n                \"description\": \"\", \n                \"column\": \"Conversions\", \n                \"properties\": {\n                  \"dtype\": \"number\", \n                  \"std\": 12024.111326176884, \n                  \"min\": 3.2, \n                  \"max\": 70790.40000000001, \n                  \"num_unique_values\": 1793, \n                  \"samples\": [\n                    4412.8, \n                    3371.2000000000003, \n                    42812.8 \n                  ], \n                  \"semantic_type\": \"\", \n                  \"description\": \"\", \n                  \"column\": \"Total_Spend\", \n                  \"properties\": {\n                    \"dtype\": \"number\", \n                    \"std\": 2245.11135150541, \n                    \"min\": 161.04000000000002, \n                    \"max\": 7999.664000000001, \n                    \"num_unique_values\": 1993, \n                    \"samples\": [\n                      7851.024000000001, \n                      1078.432, \n                      4931.024 \n                    ], \n                    \"semantic_type\": \"\", \n                    \"description\": \"\", \n                    \"column\": \"

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\"Revenue_Generated\", \n          \"properties\": { \n          \"dtype\":
\"number\", \n          \"std\": 6922.119092849307, \n          \"min\":
237.72800000000004, \n          \"max\": 31791.344, \n
\"num_unique_values\": 1998, \n          \"samples\": [ \n
9466.032000000001, \n          7770.0, \n          17724.624 \n
          ], \n          \"semantic_type\": \"\", \n
\"description\": \"\" \n          } \n          }, \n          { \n          \"column\":
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\"category\", \n          \"num_unique_values\": 5, \n          \"samples\":
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\"Bac\\u0103u\" \n          ], \n          \"semantic_type\": \"\", \n
\"description\": \"\" \n          } \n          }, \n          { \n          \"column\":
\"Age_Group\", \n          \"properties\": { \n          \"dtype\":
\"category\", \n          \"num_unique_values\": 5, \n          \"samples\":
[ \n          \"45-54\", \n          \"35-44\", \n          \"18-24\" \n
          ], \n          \"semantic_type\": \"\", \n          \"description\": \"\" \n
          } \n          }, \n          { \n          \"column\": \"Gender\", \n          \"properties\":
{ \n          \"dtype\": \"category\", \n          \"num_unique_values\":
2, \n          \"samples\": [ \n          \"Female\", \n          \"Male\" \n
          ], \n          \"semantic_type\": \"\", \n
\"description\": \"\" \n          } \n          } \n          ] \n
n}, \"type\": \"dataframe\", \"variable_name\": \"df\"}

```

```
df.describe()
```

```

{ \"summary\": { \n  \"name\": \"df\", \n  \"rows\": 8, \n  \"fields\": [ \n
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00:00:00.000002\", \n        \"max\": \"2023-03-05 00:00:00\", \n
        \"num_unique_values\": 7, \n        \"samples\": [ \n
        \"2000\", \n        \"2022-10-06 18:20:09.600000\", \n
        \"2022-12-22 00:00:00\" \n        ], \n        \"semantic_type\": \"\", \n
        \"description\": \"\" \n      } \n    }, \n    { \n      \"column\": \"End_Date\", \n      \"properties\": { \n
        \"dtype\": \"date\", \n        \"min\": \"1970-01-01 00:00:00.000002\", \n
        \"max\": \"2024-11-23 00:00:00\", \n        \"num_unique_values\": 7, \n
        \"samples\": [ \n        \"2000\", \n        \"2024-06-13
12:41:02.400000\", \n        \"2024-08-28 00:00:00\" \n        ], \n
        \"semantic_type\": \"\", \n        \"description\": \"\" \n      } \n    }, \n    { \n      \"column\": \"Impressions\", \n      \"properties\": { \n
        \"dtype\": \"number\", \n        \"std\": 27301.594053631063, \n
        \"min\": 1619.2, \n        \"max\": 79894.40000000001, \n
        \"num_unique_values\": 8, \n        \"samples\": [ \n
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        2000.0 \n        ], \n        \"semantic_type\": \"\", \n
        \"description\": \"\" \n      } \n    }, \n    { \n      \"column\": \"Clicks\", \n      \"properties\": { \n
        \"dtype\": \"number\", \n        \"std\": 24959.883184369413, \n
        \"min\": 169.60000000000002, \n        \"max\": 77414.40000000001, \n
        \"num_unique_values\": 8, \n        \"samples\": [ \n
        20140.6688, \n        30935.2, \n

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2000.0\n          ],\n          \"semantic_type\": \"\",\n          \"description\": \"\"\n        },\n        {\n          \"column\":\n          \"Conversions\",\n          \"properties\": {\n            \"dtype\":\n            \"number\",\n            \"std\": 23329.629696772416,\n            \"min\":\n            3.2,\n            \"max\": 70790.400000000001,\n            \"num_unique_values\": 8,\n            \"samples\": [\n              10127.8264,\n              14076.400000000001,\n              2000.0\n            ],\n            \"semantic_type\": \"\",\n            \"description\": \"\"\n          },\n          {\n            \"column\":\n            \"Total_Spend\",\n            \"properties\": {\n              \"dtype\":\n              \"number\",\n              \"std\": 2510.1679480706644,\n              \"min\":\n              161.04000000000002,\n              \"max\": 7999.664000000001,\n              \"num_unique_values\": 8,\n              \"samples\": [\n                4078.5991280000003,\n                6016.0,\n                2000.0\n              ],\n              \"semantic_type\": \"\",\n              \"description\": \"\"\n            },\n            {\n              \"column\": \"Revenue_Generated\",\n              \"properties\": {\n                \"dtype\": \"number\",\n                \"std\":\n                9969.477743424713,\n                \"min\": 237.72800000000004,\n                \"max\": 31791.344,\n                \"num_unique_values\": 8,\n                \"samples\": [\n                  10610.86952,\n                  15062.004,\n                  2000.0\n                ],\n                \"semantic_type\": \"\",\n                \"description\": \"\"\n              }\n            }\n          }\n        ],\n        \"type\": \"dataframe\"}

df.isnull().sum().sort_values(ascending=False).head() #no nan values

Campaign_ID      0
Campaign_Name    0
Marketing_Channel 0
Start_Date       0
End_Date         0
dtype: int64

df.duplicated().sum() #no duplicated values

0

```

Calculate Metrics

```

# According to the Excel file columns: 'Clicks', 'Conversions',
'Total_Spend', 'Revenue_Generated', and 'Impressions'
df['CVR'] = (df['Conversions'] / df['Clicks']) * 100 # Conversion
Rate in percentage

df['CPC'] = df['Total_Spend'] / df['Clicks'] # Cost per Click

df['CPA'] = df['Total_Spend'] / df['Conversions'] # Cost per
Conversion

```

```
df['ROAS'] = df['Revenue_Generated'] / df['Total_Spend'] # Return on Ad Spend
```

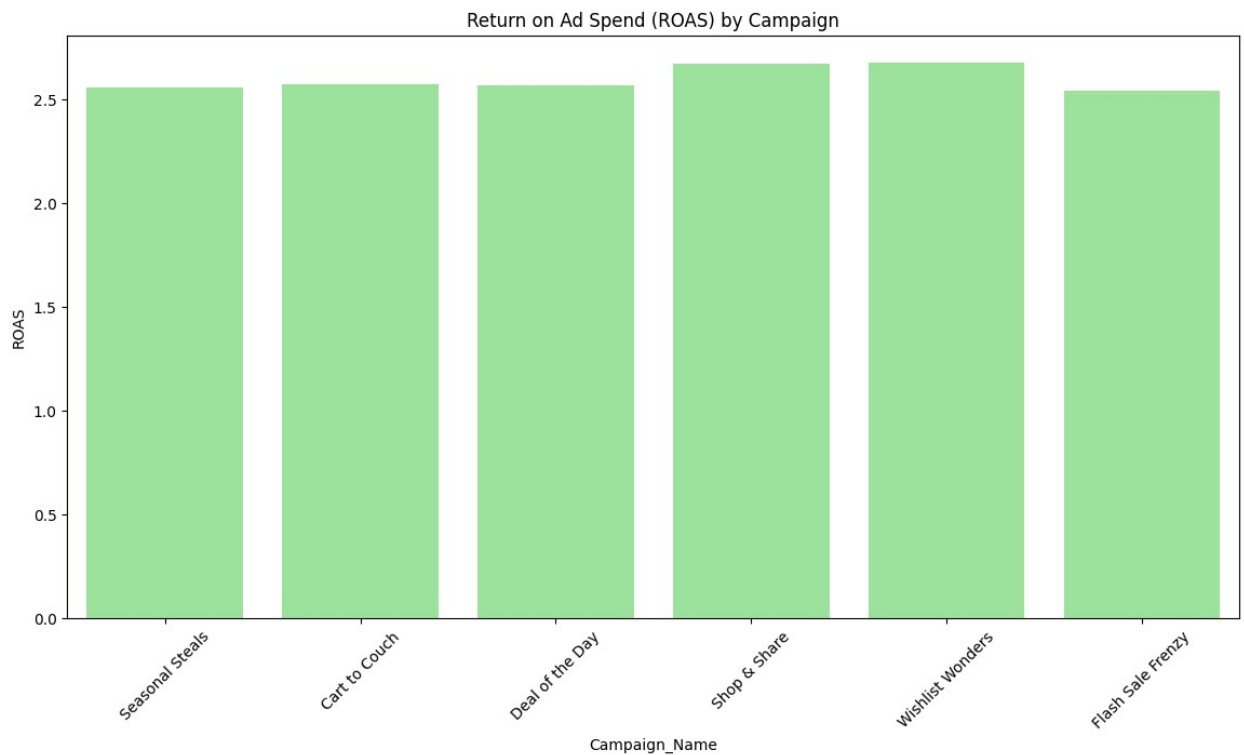
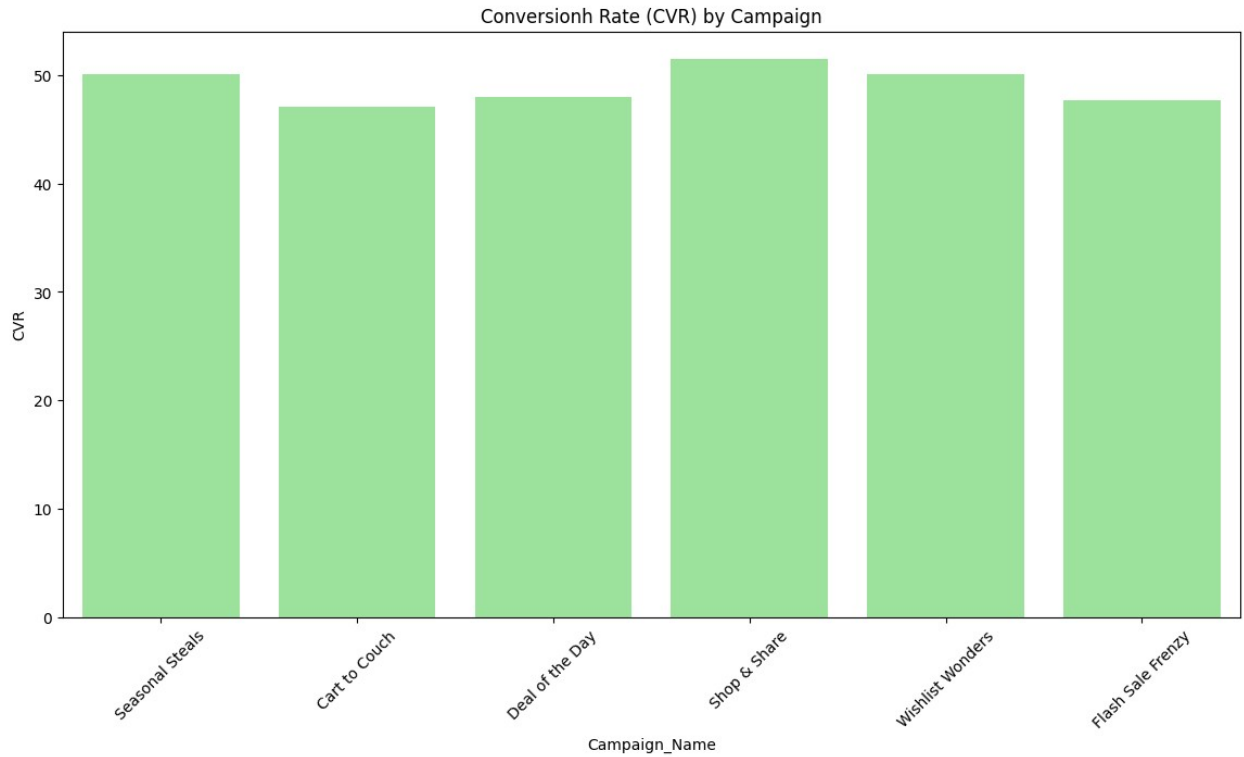
```
df.head(2)
```

```
{"summary":{"\n  \"name\": \"df\",\n  \"rows\": 2000,\n  \"fields\": [\n    {\n      \"column\": \"Campaign_ID\",\n      \"properties\": {\n        \"dtype\": \"string\",\n        \"num_unique_values\": 2000,\n        \"samples\": [\n          \"CMP1861\",\n          \"CMP354\",\n          \"CMP1334\"\n        ],\n        \"semantic_type\": \"\",\n        \"description\": \"\"\n      }\n    },\n    {\n      \"column\": \"Campaign_Name\",\n      \"properties\": {\n        \"dtype\": \"category\",\n        \"num_unique_values\": 6,\n        \"samples\": [\n          \"Seasonal Steals\",\n          \"Cart to Couch\",\n          \"Flash Sale Frenzy\"\n        ],\n        \"semantic_type\": \"\",\n        \"description\": \"\"\n      }\n    },\n    {\n      \"column\": \"Marketing_Channel\",\n      \"properties\": {\n        \"dtype\": \"category\",\n        \"num_unique_values\": 4,\n        \"samples\": [\n          \"Paid Ads\",\n          \"Social Media\",\n          \"Influencer Marketing\"\n        ],\n        \"semantic_type\": \"\",\n        \"description\": \"\"\n      }\n    },\n    {\n      \"column\": \"Start_Date\",\n      \"properties\": {\n        \"dtype\": \"date\",\n        \"min\": \"2022-05-11 00:00:00\",\n        \"max\": \"2023-03-05 00:00:00\",\n        \"num_unique_values\": 299,\n        \"samples\": [\n          \"2022-06-20 00:00:00\",\n          \"2023-01-05 00:00:00\",\n          \"2022-07-03 00:00:00\"\n        ],\n        \"semantic_type\": \"\",\n        \"description\": \"\"\n      }\n    },\n    {\n      \"column\": \"End_Date\",\n      \"properties\": {\n        \"dtype\": \"date\",\n        \"min\": \"2024-01-06 00:00:00\",\n        \"max\": \"2024-11-23 00:00:00\",\n        \"num_unique_values\": 319,\n        \"samples\": [\n          \"2024-05-05 00:00:00\",\n          \"2024-05-29 00:00:00\",\n          \"2024-08-30 00:00:00\"\n        ],\n        \"semantic_type\": \"\",\n        \"description\": \"\"\n      }\n    },\n    {\n      \"column\": \"Impressions\",\n      \"properties\": {\n        \"dtype\": \"number\",\n        \"std\": 22628.77722458958,\n        \"min\": 1619.2,\n        \"max\": 79894.40000000001,\n        \"num_unique_values\": 1969,\n        \"samples\": [\n          33043.200000000004,\n          36104.0,\n          79273.6\n        ],\n        \"semantic_type\": \"\",\n        \"description\": \"\"\n      }\n    },\n    {\n      \"column\": \"Clicks\",\n      \"properties\": {\n        \"dtype\": \"number\",\n        \"std\": 17314.42426601064,\n        \"min\": 169.60000000000002,\n        \"max\": 77414.40000000001,\n        \"num_unique_values\": 1938,\n        \"samples\": [\n          6836.8,\n          22785.600000000002,\n          21403.2\n        ],\n        \"semantic_type\": \"\",\n        \"description\": \"\"\n      }\n    },\n    {\n      \"column\": \"Conversions\",\n      \"properties\": {\n        \"dtype\": \"number\",\n        \"std\": 12024.111326176884,\n        \"min\": \"\"
```

```

3.2,\n      \"max\": 70790.400000000001,\n\"num_unique_values\": 1793,\n      \"samples\": [\n4412.8,\n      3371.20000000000003,\n      42812.8\n    ],\n    \"semantic_type\": \"\",\n    \"description\": \"\"\n  },\n  {\n    \"column\": \"Total_Spend\", \n    \"properties\": {\n      \"dtype\": \"number\", \n      \"std\": 2245.111135150541,\n      \"min\": 161.04000000000002,\n      \"max\": 7999.664000000001,\n      \"num_unique_values\": 1993,\n      \"samples\": [\n        7851.024000000001,\n        1078.432,\n        4931.024\n      ],\n      \"semantic_type\": \"\",\n      \"description\": \"\"\n    },\n    {\n      \"column\": \"Revenue_Generated\", \n      \"properties\": {\n        \"dtype\": \"number\", \n        \"std\": 6922.119092849307,\n        \"min\": 237.72800000000004,\n        \"max\": 31791.344,\n        \"num_unique_values\": 1998,\n        \"samples\": [\n          9466.032000000001,\n          7770.0,\n          17724.624\n        ],\n        \"semantic_type\": \"\",\n        \"description\": \"\"\n      },\n      {\n        \"column\": \"Location\", \n        \"properties\": {\n          \"dtype\": \"category\", \n          \"num_unique_values\": 5,\n          \"samples\": [\n            \"Gala\\u021bi\", \n            \"Suceava\", \n            \"Bac\\u0103u\", \n            \"Iasi\", \n            \"Cluj-Napoca\" \n          ],\n          \"semantic_type\": \"\", \n          \"description\": \"\"\n        },\n        {\n          \"column\": \"Age_Group\", \n          \"properties\": {\n            \"dtype\": \"category\", \n            \"num_unique_values\": 5,\n            \"samples\": [\n              \"45-54\", \n              \"35-44\", \n              \"18-24\", \n              \"55+\", \n              \"25-34\" \n            ],\n            \"semantic_type\": \"\", \n            \"description\": \"\"\n          },\n          {\n            \"column\": \"Gender\", \n            \"properties\": {\n              \"dtype\": \"category\", \n              \"num_unique_values\": 2,\n              \"samples\": [\n                \"Female\", \n                \"Male\" \n              ],\n              \"semantic_type\": \"\", \n              \"description\": \"\"\n            },\n            {\n              \"column\": \"CVR\", \n              \"properties\": {\n                \"dtype\": \"number\", \n                \"std\": 28.782435850904527,\n                \"min\": 0.02978850163836759,\n                \"max\": 99.98504337421478,\n                \"num_unique_values\": 1998,\n                \"samples\": [\n                  60.44113739038002,\n                  63.21639458145189\n                ],\n                \"semantic_type\": \"\", \n                \"description\": \"\"\n              },\n              {\n                \"column\": \"CPC\", \n                \"properties\": {\n                  \"dtype\": \"number\", \n                  \"std\": 2.249974759369632,\n                  \"min\": 0.004079337569805507,\n                  \"max\": 37.08241379310345,\n                  \"num_unique_values\": 2000,\n                  \"samples\": [\n                    0.537286411716843,\n                    1.5053296891014694\n                  ],\n                  \"semantic_type\": \"\", \n                  \"description\": \"\"\n                },\n                {\n                  \"column\": \"CPA\", \n                  \"properties\": {\n                    \"dtype\": \"number\", \n                    \"std\": 82.66535202879494,\n                    \"min\": 0.004979824182158812,\n                    \"max\": 2499.22,\n                    \"num_unique_values\": 2000,\n                    \"samples\": [\n                      18.342361111111114,\n                      7.368060200668897\n                    ],\n                    \"semantic type\": \"\", \n                    \"description\": \"\"\n                  }\n                }\n              }\n            }\n          }\n        }\n      }\n    }\n  }\n]

```

```
# Bar chart for CPC and CPA across campaigns
plt.figure(figsize=(14, 7))
sns.barplot(x='Campaign_Name', y='CPC', data=df,
```

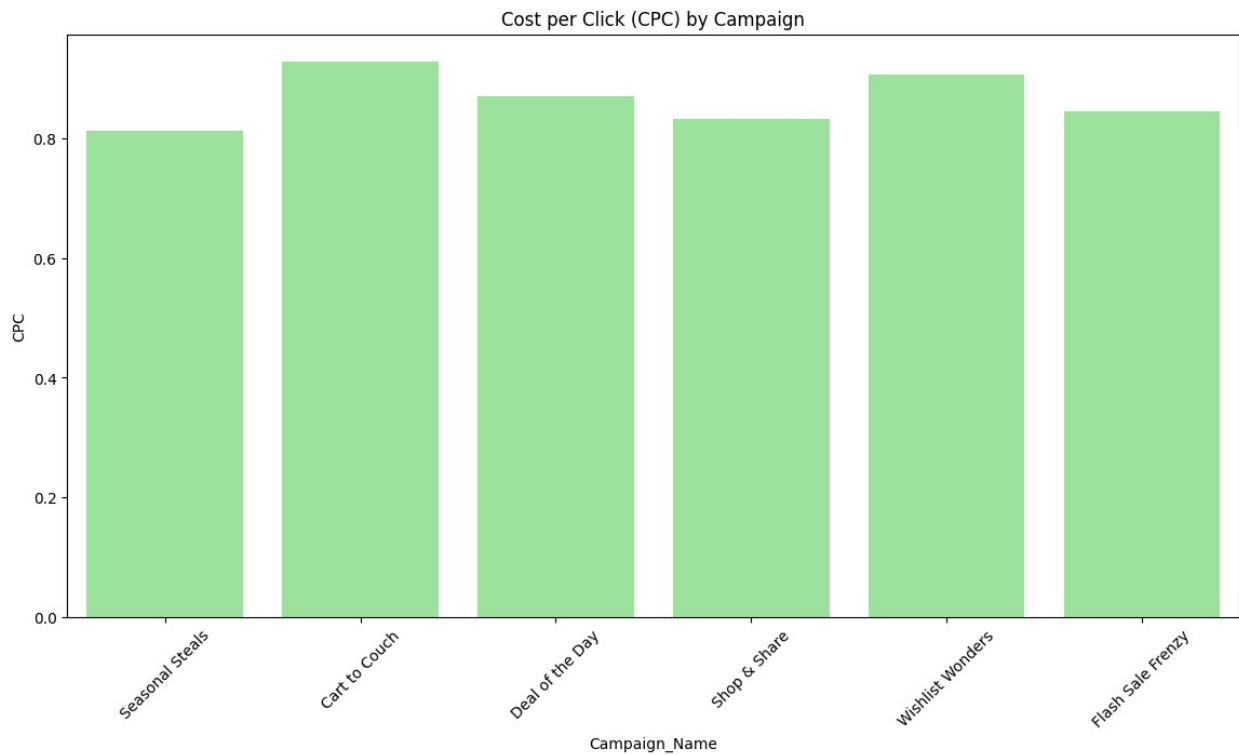


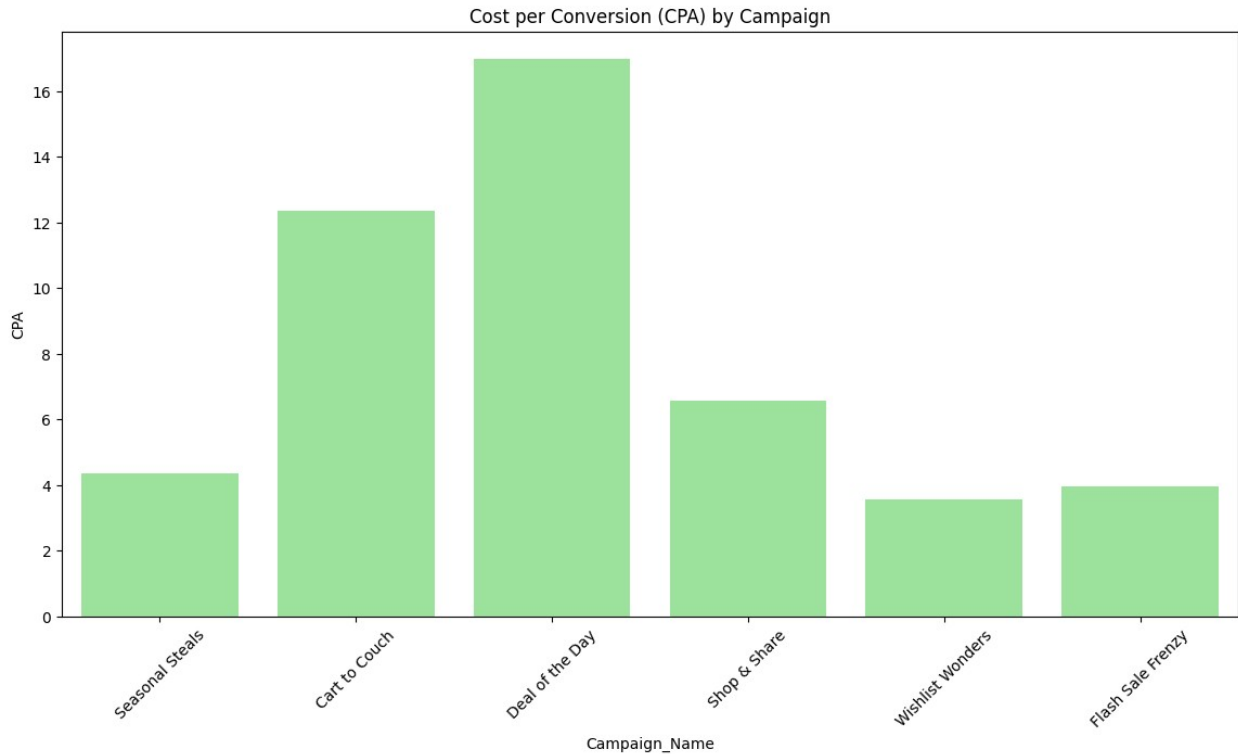
```

color='lightgreen',errorbar=None)
plt.title('Cost per Click (CPC) by Campaign')
plt.xticks(rotation=45)
plt.show()

plt.figure(figsize=(14, 7))
sns.barplot(x='Campaign_Name', y='CPA', data=df,
color='lightgreen',errorbar=None)
plt.title('Cost per Conversion (CPA) by Campaign')
plt.xticks(rotation=45)
plt.show()

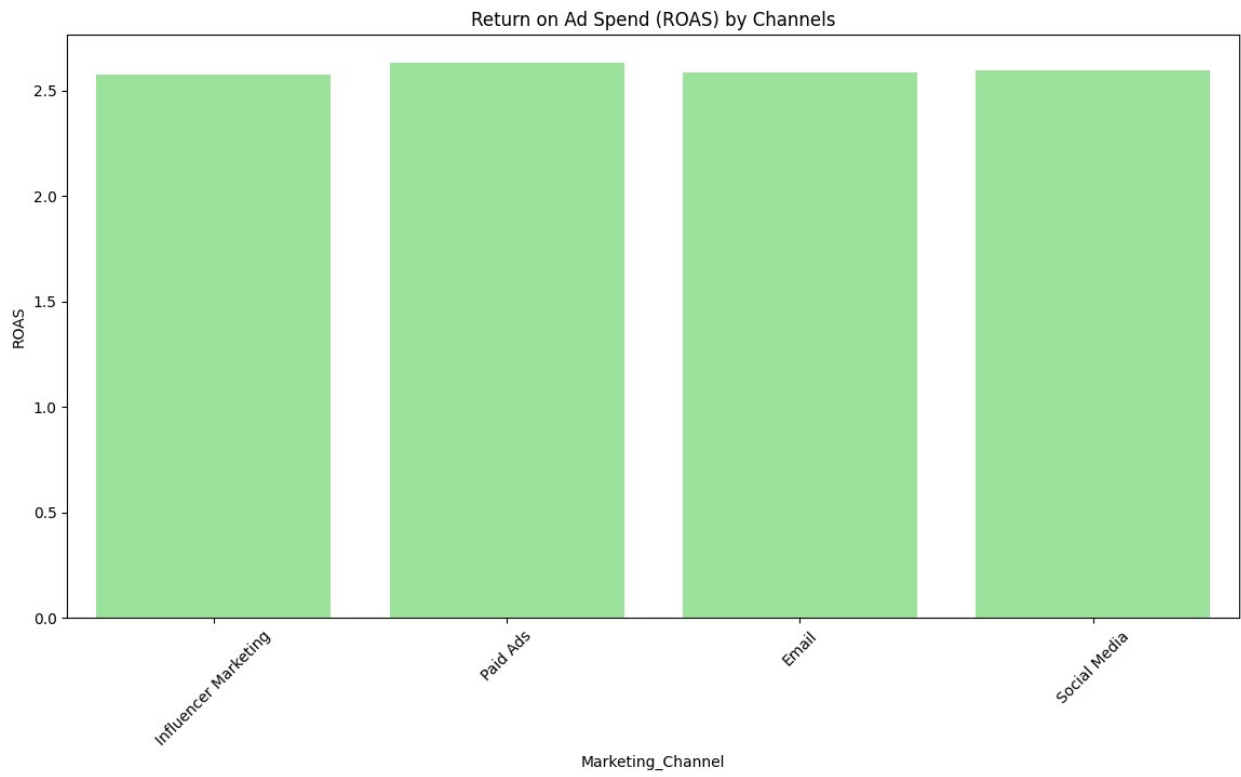
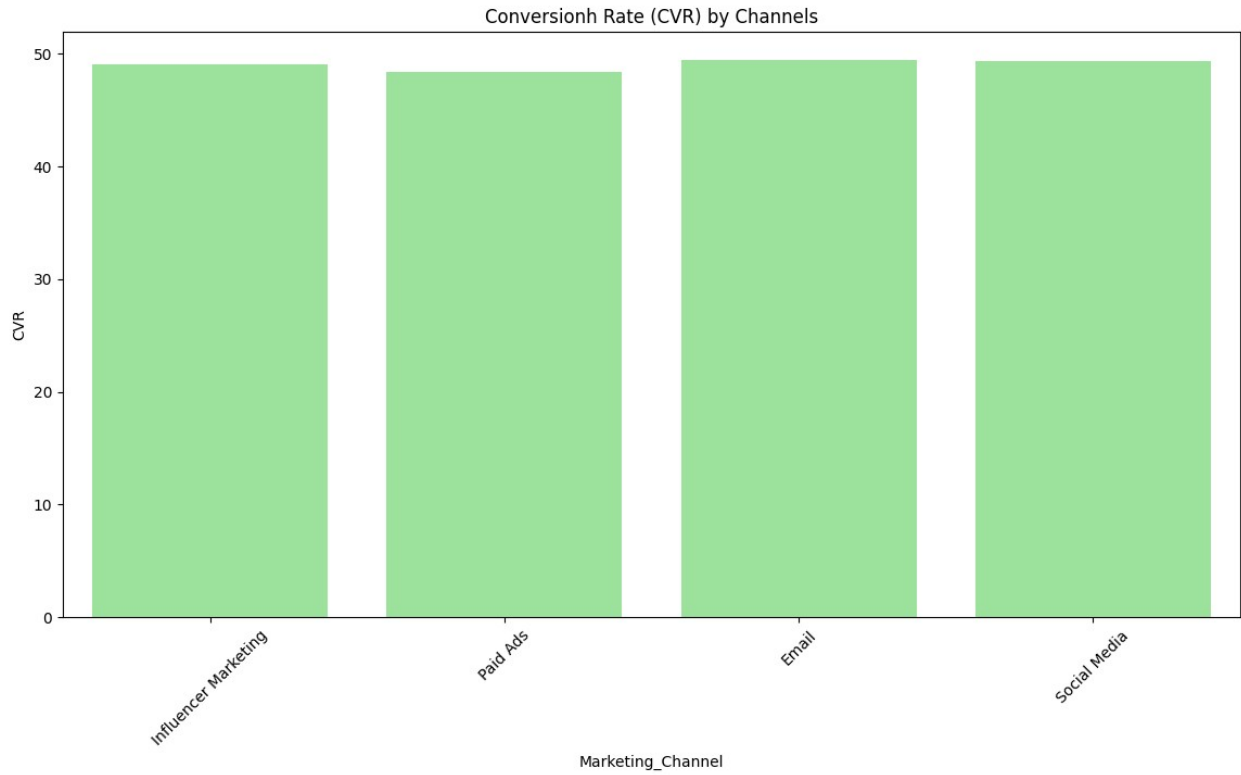
```





```
# Bar chart for CVR and ROAS across Channels
plt.figure(figsize=(14, 7))
sns.barplot(x='Marketing_Channel', y='CVR', data=df,
color='lightgreen',errorbar=None)
plt.title('Conversion Rate (CVR) by Channels')
plt.xticks(rotation=45)
plt.show()

plt.figure(figsize=(14, 7))
sns.barplot(x='Marketing_Channel', y='ROAS', data=df,
color='lightgreen',errorbar=None)
plt.title('Return on Ad Spend (ROAS) by Channels')
plt.xticks(rotation=45)
plt.show()
```



```
# Define thresholds for high cost and low ROAS
high_cost_threshold = df['Total_Spend'].mean() # average spend
```

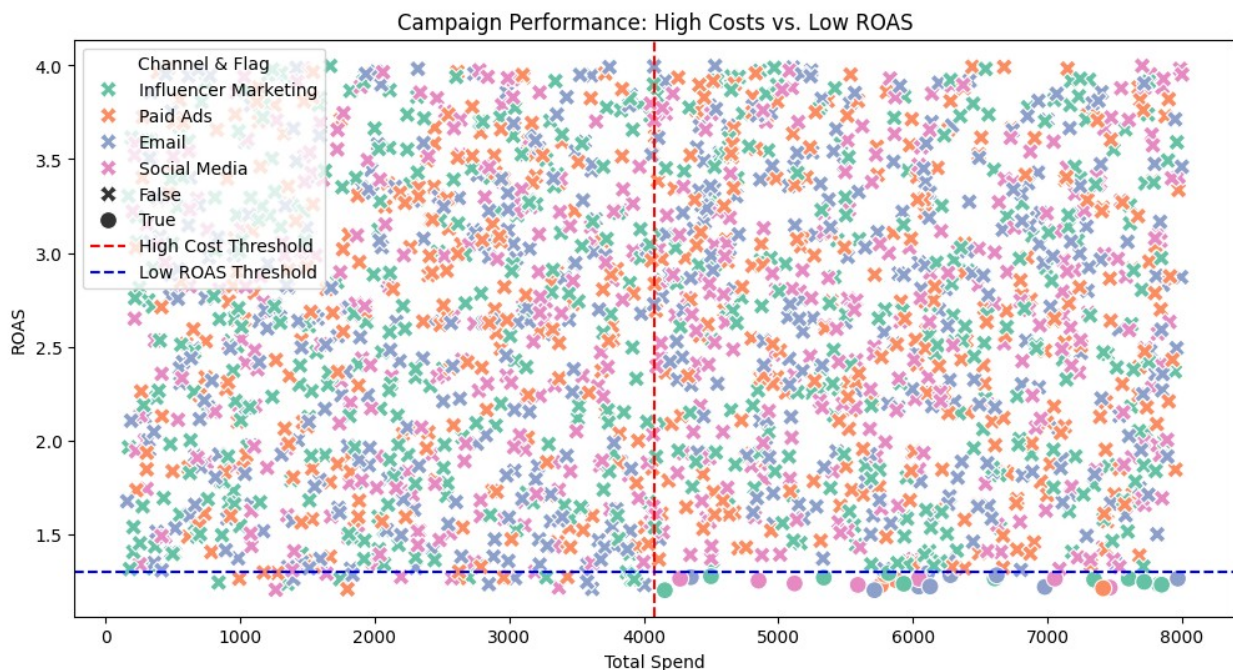
```

low_roas_threshold = df['ROAS'].mean()/2 # ROAS below this threshold
is unprofitable
print(low_roas_threshold)
# Filter campaigns with high costs and low ROAS
high_cost_low_roas = df[(df['Total_Spend'] > high_cost_threshold) &
(df['ROAS'] < low_roas_threshold)]

1.2982090836921296

# Plot the data
plt.figure(figsize=(12, 6))
sns.scatterplot(data=df, x='Total_Spend',
y='ROAS', hue='Marketing_Channel',
style=df.index.isin(high_cost_low_roas.index),
markers={True: 'o', False: 'x'}, palette='Set2', s=100)
# Highlight campaigns with high costs and low ROAS
plt.axvline(high_cost_threshold, color='red', linestyle='--',
label='High Cost Threshold')
plt.axhline(low_roas_threshold, color='blue', linestyle='--',
label='Low ROAS Threshold')
# Add labels and title
plt.title('Campaign Performance: High Costs vs. Low ROAS')
plt.xlabel('Total Spend')
plt.ylabel('ROAS')
plt.legend(title='Channel & Flag')
plt.show()

```

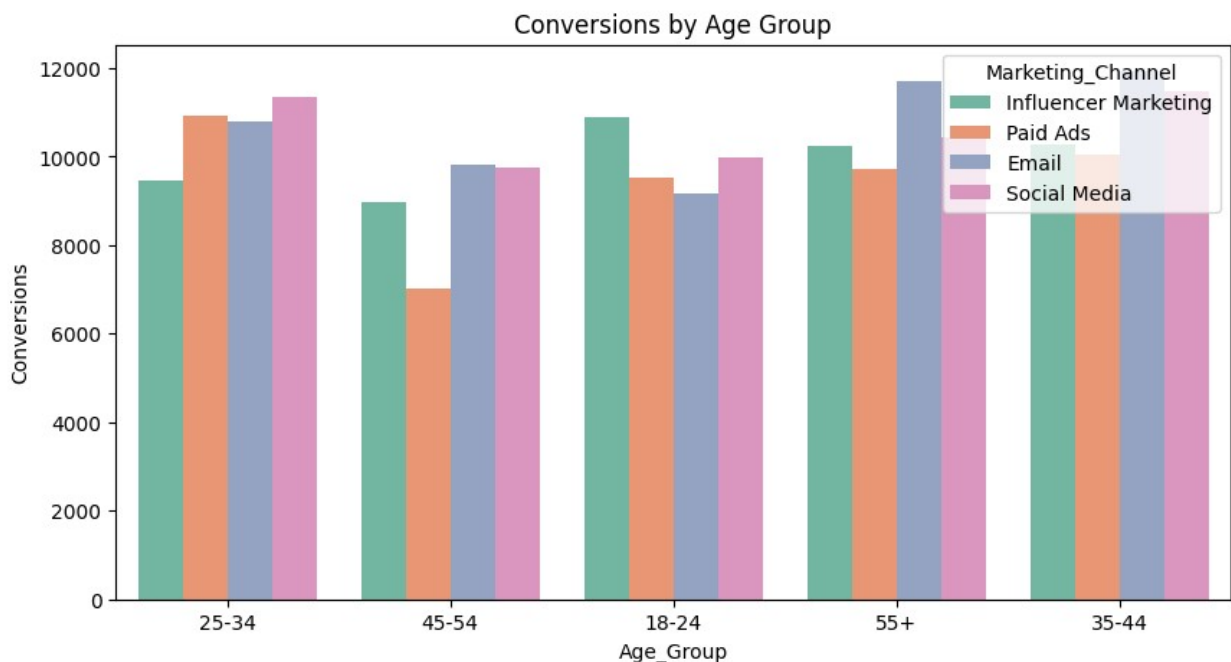


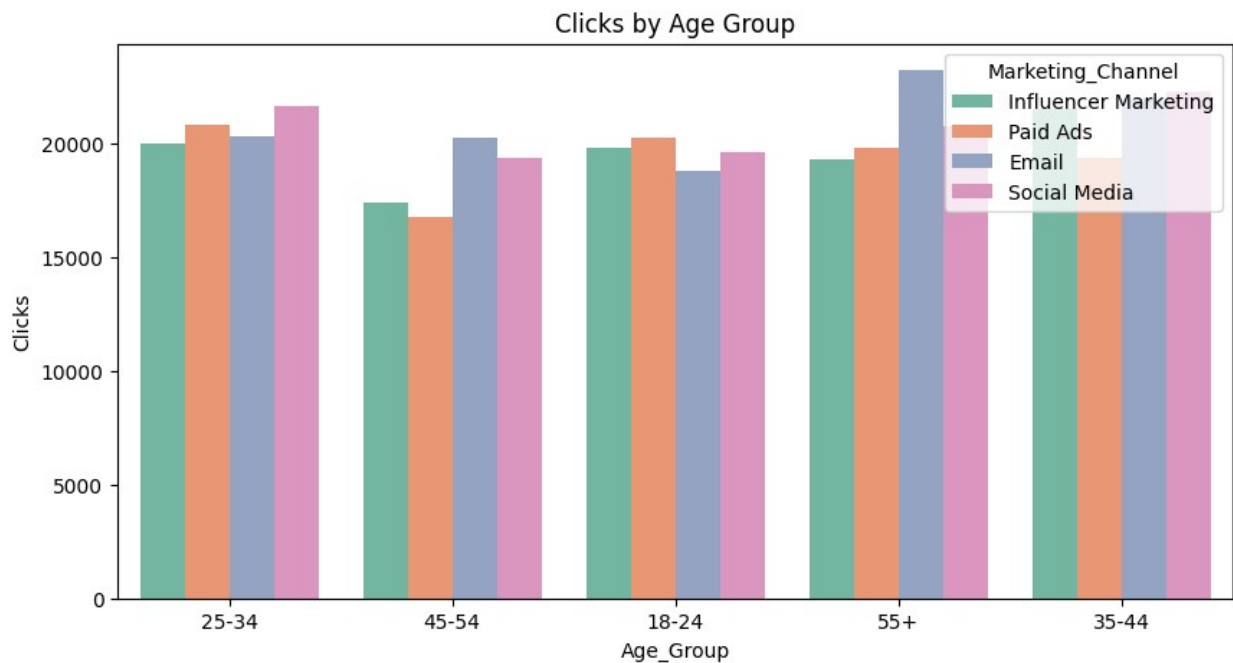
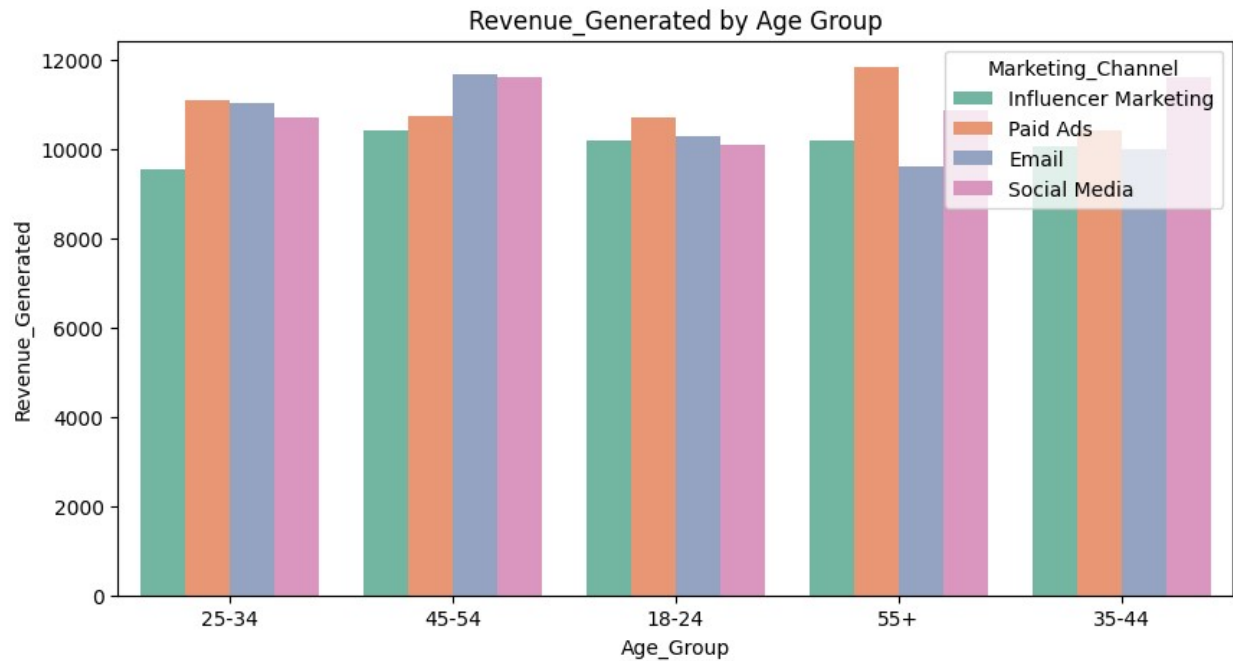
Demographic Segmentation

```
# Group by demographics and analyze performance
# 1- Age:
plt.figure(figsize=(10, 5))
sns.barplot(x='Age_Group', y='Conversions',
data=df,palette='Set2',hue='Marketing_Channel',errorbar=None)
plt.title('Conversions by Age Group')
plt.show()

plt.figure(figsize=(10, 5))
sns.barplot(x='Age_Group', y='Revenue_Generated',
data=df,palette='Set2', hue='Marketing_Channel',errorbar=None)
plt.title('Revenue_Generated by Age Group')
plt.show()

plt.figure(figsize=(10, 5))
sns.barplot(x='Age_Group', y='Clicks',
data=df,palette='Set2',hue='Marketing_Channel',errorbar=None)
plt.title('Clicks by Age Group')
plt.show()
```

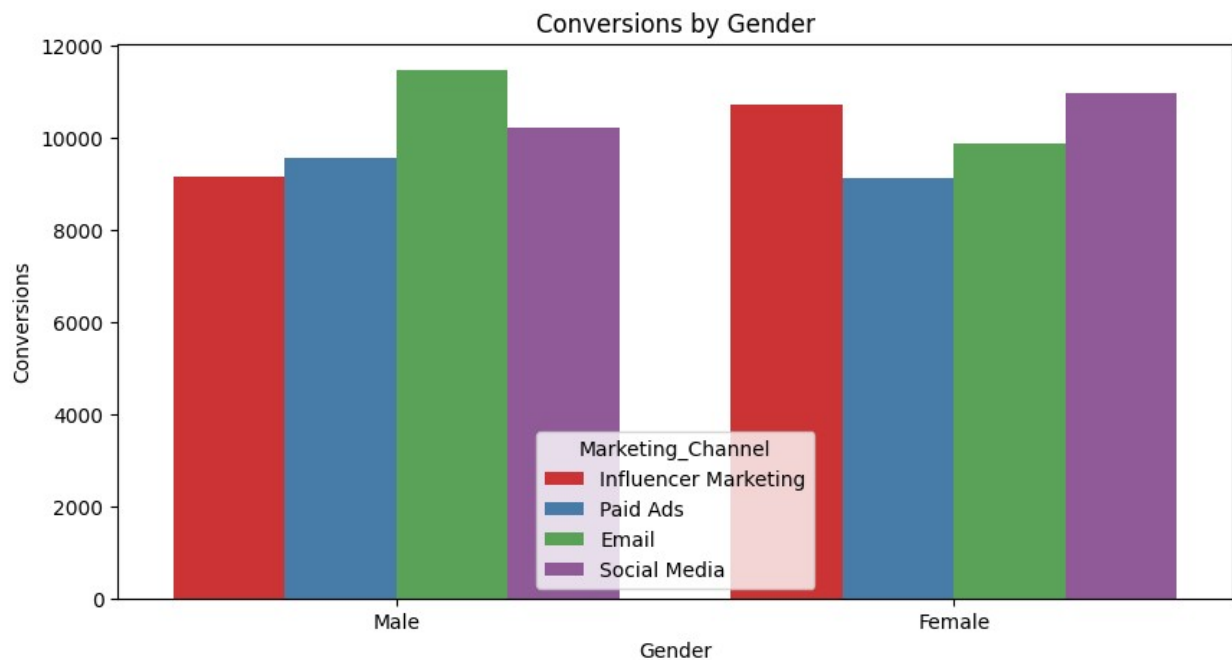


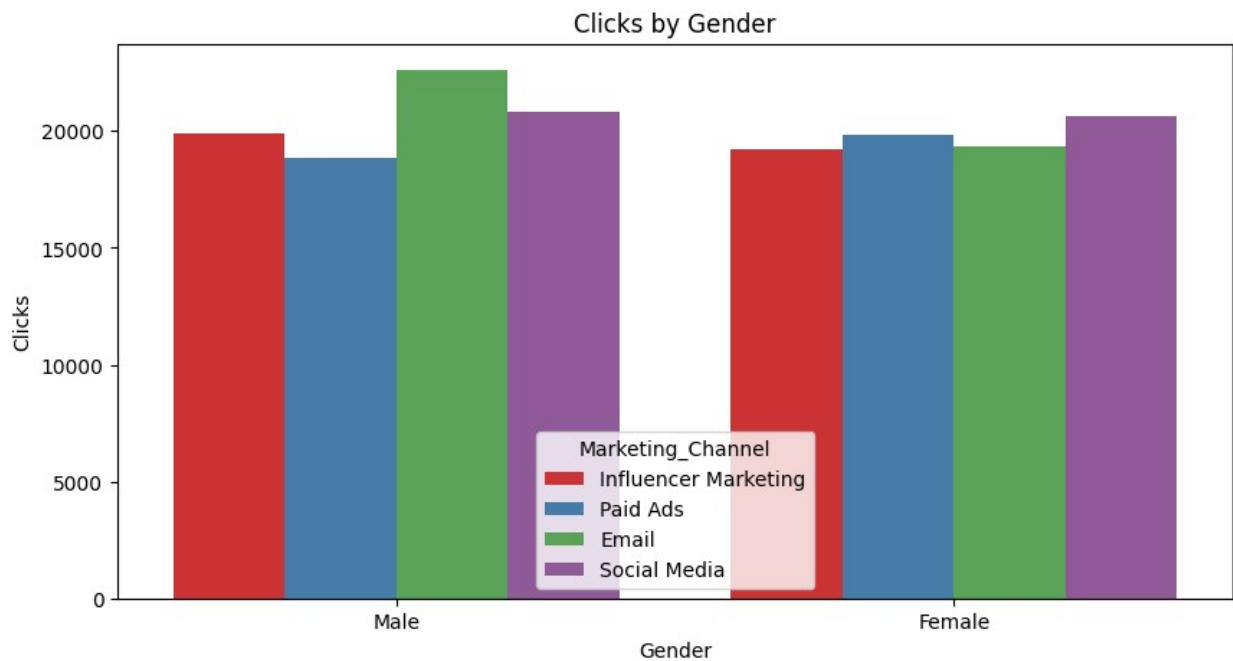
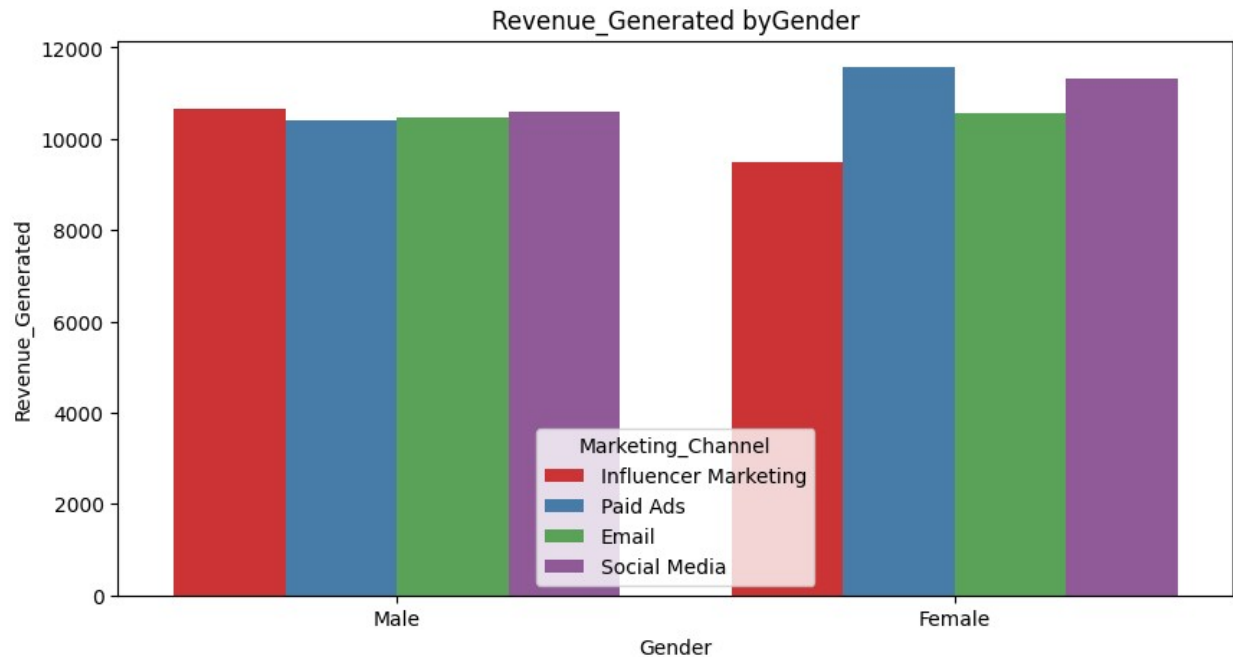


```
# Group by demographics and analyze performance
# 2- Gender:
plt.figure(figsize=(10, 5))
sns.barplot(x='Gender', y='Conversions',
data=df,palette='Set1',hue='Marketing_Channel',errorbar=None)
plt.title('Conversions by Gender')
plt.show()
```

```
plt.figure(figsize=(10, 5))
sns.barplot(x='Gender', y='Revenue_Generated', data=df,palette='Set1',
hue='Marketing_Channel',errorbar=None)
plt.title('Revenue_Generated byGender')
plt.show()

plt.figure(figsize=(10, 5))
sns.barplot(x='Gender', y='Clicks',
data=df,palette='Set1',hue='Marketing_Channel',errorbar=None)
plt.title('Clicks by Gender')
plt.show()
```



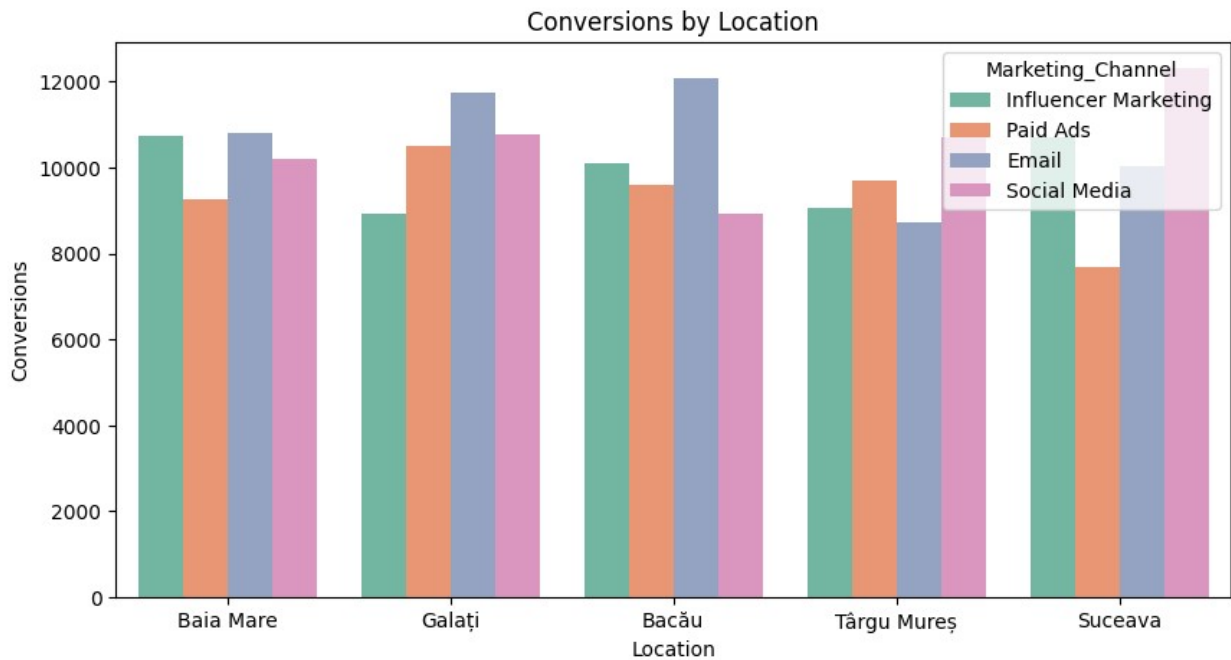


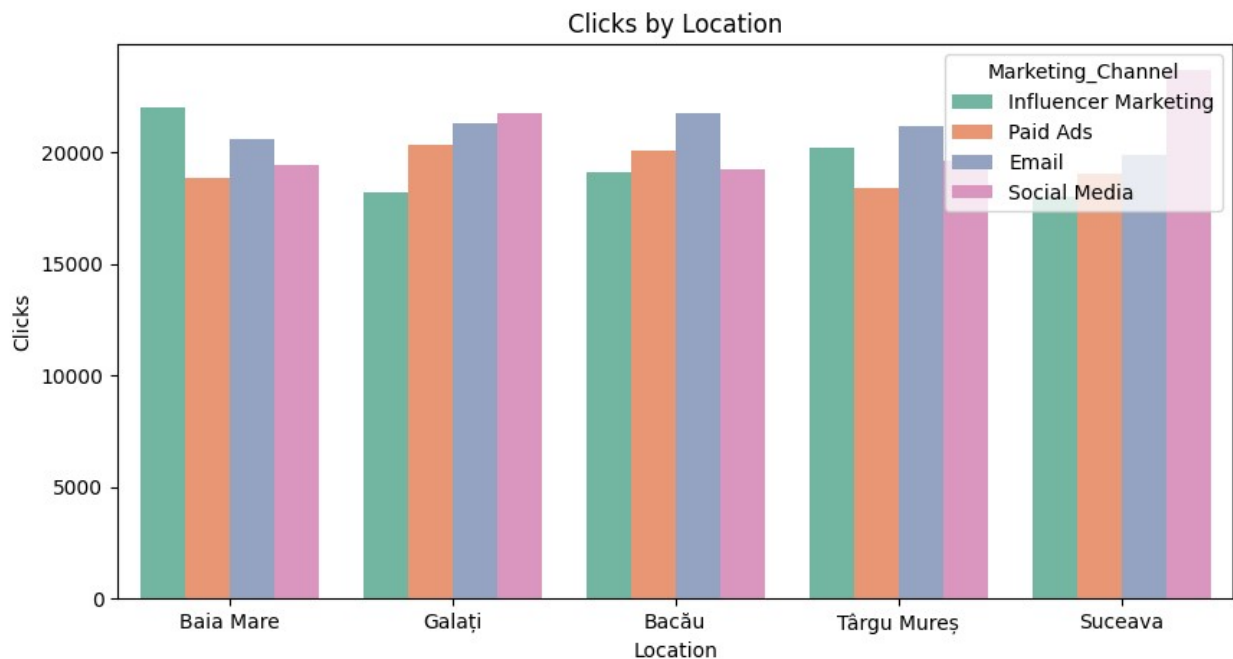
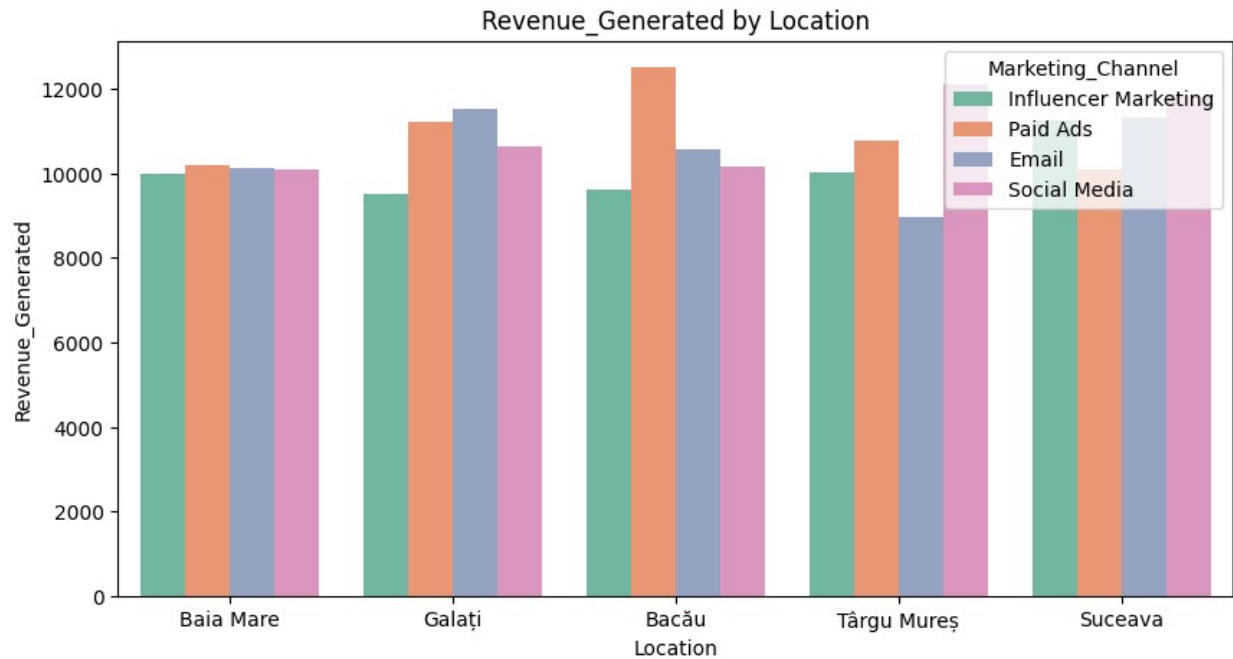
```
# Group by demographics and analyze performance
# 3- Location:
plt.figure(figsize=(10, 5))
sns.barplot(x='Location', y='Conversions',
data=df,palette='Set2',hue='Marketing_Channel',errorbar=None)
plt.title('Conversions by Location')
plt.show()
```



```
plt.figure(figsize=(10, 5))
sns.barplot(x='Location', y='Revenue_Generated',
data=df,palette='Set2', hue='Marketing_Channel',errorbar=None)
plt.title('Revenue_Generated by Location')
plt.show()
```

```
plt.figure(figsize=(10, 5))
sns.barplot(x='Location', y='Clicks',
data=df,palette='Set2',hue='Marketing_Channel',errorbar=None)
plt.title('Clicks by Location')
plt.show()
```





4. Time-Based Analysis

```
# Sample data
campaign_data = pd.DataFrame({
    'Campaign_ID': df['Campaign_ID'],
    'Start_Date': df['Start_Date'],
    'End_Date': df['End_Date'],
```

```

        'Total_Spend': df['Total_Spend'],
        'Revenue_Generated': df['Revenue_Generated'],
        'ROAS': df['ROAS']
    })

# Convert start and end dates to datetime
campaign_data['Start_Date'] = pd.to_datetime(df['Start_Date'])
campaign_data['End_Date'] = pd.to_datetime(df['End_Date'])

# Expand the data to include all days within the campaign period
expanded_data = []
for index, row in campaign_data.iterrows():
    date_range = pd.date_range(row['Start_Date'], row['End_Date'],
                                freq='D')
    for date in date_range:
        expanded_data.append({
            'Campaign_ID': row['Campaign_ID'],
            'Date': date,
            'Total_Spend': row['Total_Spend'],
            'Revenue_Generated': row['Revenue_Generated'],
            'ROAS': row['ROAS']
        })

# Convert the list of dicts to a DataFrame
expanded_campaign_data = pd.DataFrame(expanded_data)

# Display the expanded data
print(expanded_campaign_data.head())

```

| | Campaign_ID | Date | Total_Spend | Revenue_Generated | ROAS |
|---|-------------|------------|-------------|-------------------|----------|
| 0 | CMP1 | 2022-08-01 | 2316.656 | 8879.568 | 3.832925 |
| 1 | CMP1 | 2022-08-02 | 2316.656 | 8879.568 | 3.832925 |
| 2 | CMP1 | 2022-08-03 | 2316.656 | 8879.568 | 3.832925 |
| 3 | CMP1 | 2022-08-04 | 2316.656 | 8879.568 | 3.832925 |
| 4 | CMP1 | 2022-08-05 | 2316.656 | 8879.568 | 3.832925 |

```
expanded_campaign_data.shape
```

```
(1233529, 5)
```

```
expanded_campaign_data['Month'] =
expanded_campaign_data['Date'].dt.to_period('M')
```

```

# Aggregate by month
monthly_performance = expanded_campaign_data.groupby('Month').agg(
    total_spend=('Total_Spend', 'sum'),
    total_revenue=('Revenue_Generated', 'sum'),
    average_roas=('ROAS', 'mean')
).reset_index()

```

```
# Display monthly performance
```

```
print(monthly_performance)
```

| | Month | total_spend | total_revenue | average_roas |
|----|---------|--------------|---------------|--------------|
| 0 | 2022-05 | 7.712339e+06 | 1.893981e+07 | 2.533406 |
| 1 | 2022-06 | 3.193872e+07 | 8.128609e+07 | 2.584662 |
| 2 | 2022-07 | 5.818045e+07 | 1.487166e+08 | 2.571333 |
| 3 | 2022-08 | 8.348672e+07 | 2.148975e+08 | 2.577832 |
| 4 | 2022-09 | 1.050509e+08 | 2.728940e+08 | 2.597805 |
| 5 | 2022-10 | 1.348181e+08 | 3.514376e+08 | 2.602499 |
| 6 | 2022-11 | 1.543156e+08 | 4.014395e+08 | 2.597671 |
| 7 | 2022-12 | 1.860768e+08 | 4.820888e+08 | 2.589033 |
| 8 | 2023-01 | 2.117642e+08 | 5.502171e+08 | 2.594114 |
| 9 | 2023-02 | 2.135906e+08 | 5.566541e+08 | 2.599423 |
| 10 | 2023-03 | 2.526142e+08 | 6.572150e+08 | 2.596456 |
| 11 | 2023-04 | 2.447159e+08 | 6.366522e+08 | 2.596418 |
| 12 | 2023-05 | 2.528731e+08 | 6.578739e+08 | 2.596418 |
| 13 | 2023-06 | 2.447159e+08 | 6.366522e+08 | 2.596418 |
| 14 | 2023-07 | 2.528731e+08 | 6.578739e+08 | 2.596418 |
| 15 | 2023-08 | 2.528731e+08 | 6.578739e+08 | 2.596418 |
| 16 | 2023-09 | 2.447159e+08 | 6.366522e+08 | 2.596418 |
| 17 | 2023-10 | 2.528731e+08 | 6.578739e+08 | 2.596418 |
| 18 | 2023-11 | 2.447159e+08 | 6.366522e+08 | 2.596418 |
| 19 | 2023-12 | 2.528731e+08 | 6.578739e+08 | 2.596418 |
| 20 | 2024-01 | 2.481847e+08 | 6.466558e+08 | 2.598685 |
| 21 | 2024-02 | 2.115052e+08 | 5.519540e+08 | 2.598154 |
| 22 | 2024-03 | 2.014628e+08 | 5.262317e+08 | 2.601013 |
| 23 | 2024-04 | 1.703864e+08 | 4.459984e+08 | 2.609004 |
| 24 | 2024-05 | 1.511590e+08 | 3.933354e+08 | 2.595207 |
| 25 | 2024-06 | 1.212572e+08 | 3.146664e+08 | 2.590021 |
| 26 | 2024-07 | 9.958845e+07 | 2.589825e+08 | 2.597345 |
| 27 | 2024-08 | 7.384422e+07 | 1.933684e+08 | 2.603977 |
| 28 | 2024-09 | 4.593344e+07 | 1.209331e+08 | 2.625985 |
| 29 | 2024-10 | 2.195824e+07 | 5.665973e+07 | 2.588113 |
| 30 | 2024-11 | 2.674296e+06 | 6.566547e+06 | 2.481600 |

```
expanded_campaign_data['Week'] =  
expanded_campaign_data['Date'].dt.to_period('W')
```

```
# Aggregate by week
```

```
weekly_performance = expanded_campaign_data.groupby('Week').agg(  
    total_spend=('Total_Spend', 'sum'),  
    total_revenue=('Revenue_Generated', 'sum'),  
    average_roas=('ROAS', 'mean')  
) .reset_index()
```

```
# Display weekly performance
```

```
print(weekly_performance)
```

| | Week | total_spend | total_revenue | average_roas |
|-----|-----------------------|-------------|---------------|--------------|
| 0 | 2022-05-09/2022-05-15 | 509877.904 | 1.149440e+06 | 2.344461 |
| 1 | 2022-05-16/2022-05-22 | 2066453.136 | 5.110970e+06 | 2.539954 |
| 2 | 2022-05-23/2022-05-29 | 3797949.760 | 9.320064e+06 | 2.534341 |
| 3 | 2022-05-30/2022-06-05 | 5112127.872 | 1.296184e+07 | 2.606186 |
| 4 | 2022-06-06/2022-06-12 | 6352492.880 | 1.629576e+07 | 2.610781 |
| ... | ... | ... | ... | ... |
| 128 | 2024-10-21/2024-10-27 | 3621914.624 | 9.350427e+06 | 2.583368 |
| 129 | 2024-10-28/2024-11-03 | 2028459.904 | 5.164541e+06 | 2.550211 |
| 130 | 2024-11-04/2024-11-10 | 1297697.024 | 3.219462e+06 | 2.505174 |
| 131 | 2024-11-11/2024-11-17 | 553090.064 | 1.285523e+06 | 2.375944 |
| 132 | 2024-11-18/2024-11-24 | 78806.160 | 1.949870e+05 | 2.475624 |

[133 rows x 4 columns]

#Plotting monthly performance

```
plt.figure(figsize=(10, 6))
plt.plot(monthly_performance['Month'].astype(str),
monthly_performance['average_roas'], marker='o', color='b',
label='Average ROAS')
```

```
plt.title('Campaign Performance Over Time (Monthly)')
plt.xlabel('Month')
plt.ylabel('Average ROAS')
plt.xticks(rotation=90)
plt.grid(True)
plt.legend()
```

```
plt.show()
```

