Saudi Aramco Sustainability Report

 $\underline{https://www.aramco.com/-/media/publications/corporate-reports/saudi-aramco-ara-2020-english.pdf}$

Company chosen: Saudi Aramco

Overview:

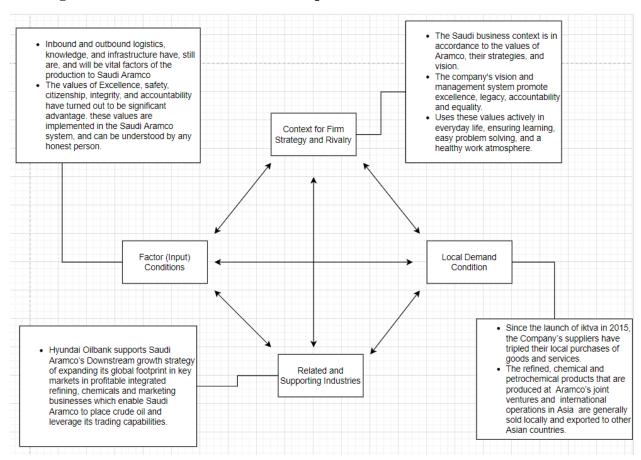
Saudi Aramco, officially the Saudi Arabian Oil Company, is a Saudi Arabian public petroleum and natural gas company based in Dhahran. Aramco is one of the world's largest integrated energy and chemicals companies. Aramco's primary operating segments are Upstream and Downstream, which are supported by corporate activities. Aramco's upstream operations are primarily based in Saudi Arabia, while the downstream business is global.

Saudi Aramco Value Chain Analysis

| | Saudi Aramco Value Chain Analysis | |
|---------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|
| Firm Infrastructure | Aramco is organised into three sub divisions: explore and produce, refine and manufacture, and distribute The CEO of Aramco is Amin H. Nasser. | |
| Human Resource Management | As of 2020, Aramco has 66,800 employees. 5.1% of them are females. Among the programs Aramco has implemented, when it comes to HR, employee development and employee well-being programs have been introduced and implemented | |
| Technology Development | Upstream technology development is directed primarily to improving methods for discovering new hydrocarbon reserves, improving oil recoveries, increasing productivity, discovering novel catalysts and reducing lifting costs. Downstream technology development is dedicated primarily to maximizing value across the hydrocarbon chain and finding new and improved methods of producing products. | |
| Procurement | Saudi Aramco had Procurement and Ijarah Shari'a compliant Islamic facility agreements with a number of banks. The facilities were repayable in seven to 28 installments on a semi-annual basis, commencing November 18, 2008 to June 20, 2029. In 2019, Saudi Aramco refinanced the balance of the procurement facility with an Ijarah Shari'a compliant facility to be repayable on a semi-annual basis starting June 20, 2026. Commission is payable on amounts drawn that are primarily calculated at a market rate plus a margin. | |

| Inbound Logistics | Operations | Outbound Logistics | Marketing & Sales | After-Sale Service |
|----------------------------------|-----------------------------------------------------------------------------------------------------------|---------------------|------------------------|---------------------|
| The facilities are strategically | Aramco's refining operations are conducted in the Kingdom and internationally through wholly owned and | The majority of | Aramco's revenue | Saudi Aramco |
| located near its fields to | affiliated refineries. Aramco's chemicals business represents an extension of the hydrocarbon value chain | Aramco's crude oil | and other income | Development |
| reduce | and strategically complements its refining operations. | production is | related to sales are | Company |
| transportation and pipeline | | exported using | primarily driven by | ("SADCO"), a |
| compression costs, as well as | | international | its sales of | wholly owned |
| the time required to deliver | | supply routes. In | hydrocarbons, | subsidiary of the |
| gas | | particular, the | including crude oil, | Company, |
| products to market. | | Strait of Hormuz | and | Korea |
| | | and the Suez Canal | refined and chemicals | Shipbuilding |
| | | are key shipping | products, which are | Offshore |
| | | routes for Aramco's | dependent on global | Engineering |
| | | crude oil and are | supply and demand, | ("KSOE"), and the |
| | | located in areas | and market prices. | Saudi Arabian |
| | | | Aramco intends to | Industrial |
| | | or armed conflict | enhance | Investments |
| | | from time to time. | | Company |
| | | | global marketing | ("Dussur") |
| | | | businesses to support | concluded |
| | | | the position of its | an agreement to |
| | | | upstream business in | establish an |
| | | | key, high-growth | affiliate |
| | | | geographies, including | _ |
| | | | China, India and | manufacturing |
| | | | Southeast Asia, which | |
| | | | are integral to | aftersales facility |
| | | | Aramco's existing | in the Kingdom |
| | | | business and future | |
| | | | expansion strategy. | |

Looking outside in: Social Influences on competitiveness



Corporate Involvement in Society

Responsive CSR involves companies acting as good citizens and actively mitigating the potentially harmful effects of their value chain on society

Strategic CSR extends beyond these practices and involves initiatives that both differentiate themselves from their competitors and are distinctly beneficial to society and the environment

| Aramco has identified several micro-industries—beekeeping in al-Baha, fisheries in Yanbu' and Baish, olive products in al-Jouf, among many others, which | Value Chain Social Impacts Citizenship: No matter where in the world Aramco is conducting business, it is important to be known as a good corporate citizen and to be a positive | Social Dimensions of Competitive Context Aramco is a founding member of the Oil and Gas Climate Initiative (OGCI), whose member companies explicitly support the Paris |
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| among many others, which, with the right business model and support, are ripe for generating long-term impact for local communities. Aramco is providing community members with more than an additional source of income, we're equipping them with the knowledge and skills to establish, manage, and develop sustainable businesses that will make a real difference in people's lives. | citizen and to be a positive influence within communities. As a global company in Saudi Arabia, Aramco takes this role seriously. | Agreement, and work to actively shape the global pathway to a low carbon future |
| Responsive CSR | Aramco continues working across its value chain to help the energy industry reduce carbon emissions, develop a climate-friendly circular domestic economy, and provide sustainable energy supplies for generations to come. | Strategic CSR |