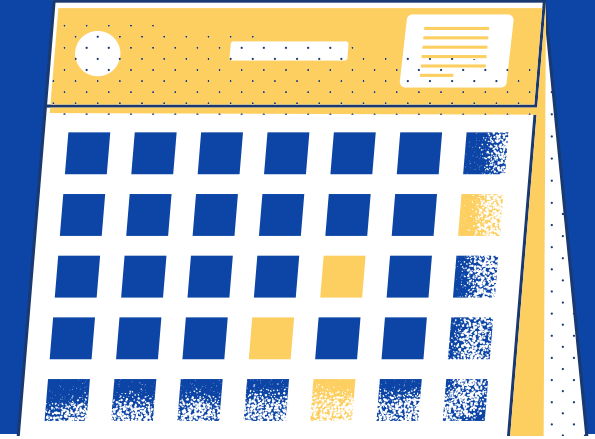


Data Fundamentals

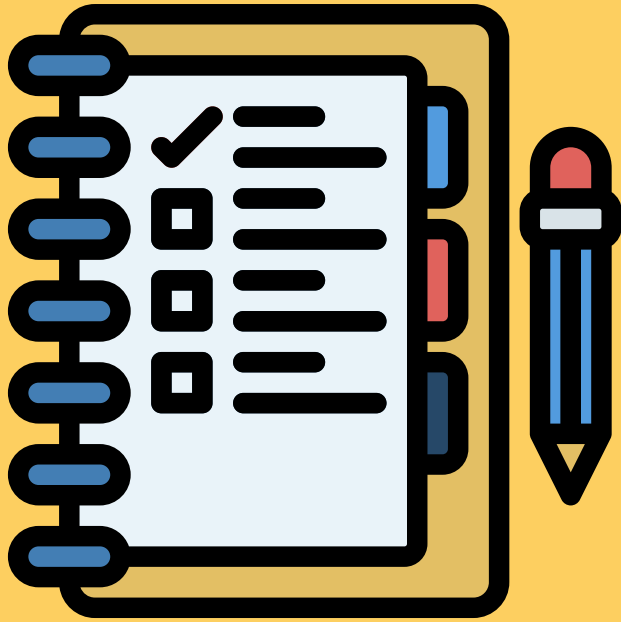
Spreadsheets
Part 3 - Part 4



GOALS



-
- Our goal is to analyze the financial data and extract meaningful insights regarding revenue trends and performance over the fiscal years.
 - We will review the previous session's content and build upon it to deepen our understanding of financial data analysis.
 - Through the application of various functions and visualization techniques, we will uncover key patterns, trends, and relationships within the provided data.



AGENDA

Welcome

Review & Roadmap

Aggregation Functions

Comparison Operators

Logical Functions

Conditional Aggregation

Pivot Tables

Named Ranges

Lookup Functions

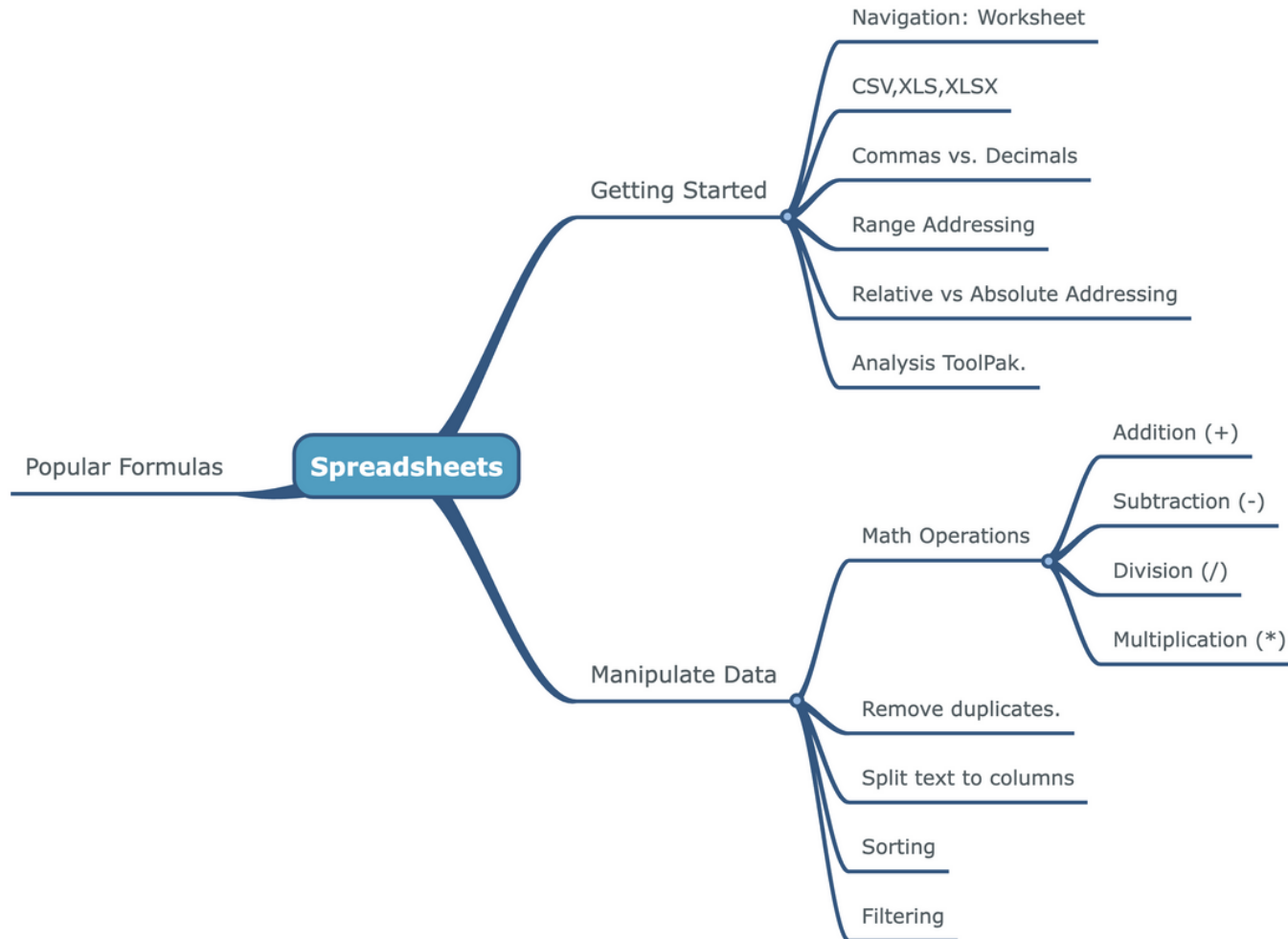
Visualize Data

Q&A

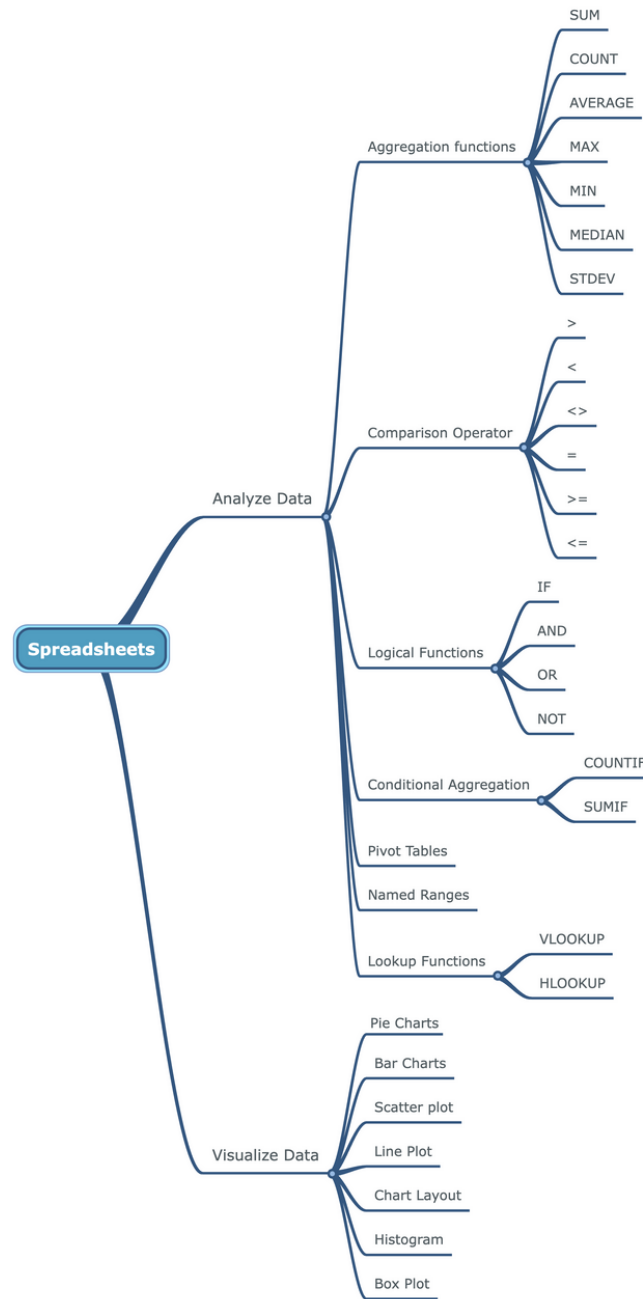
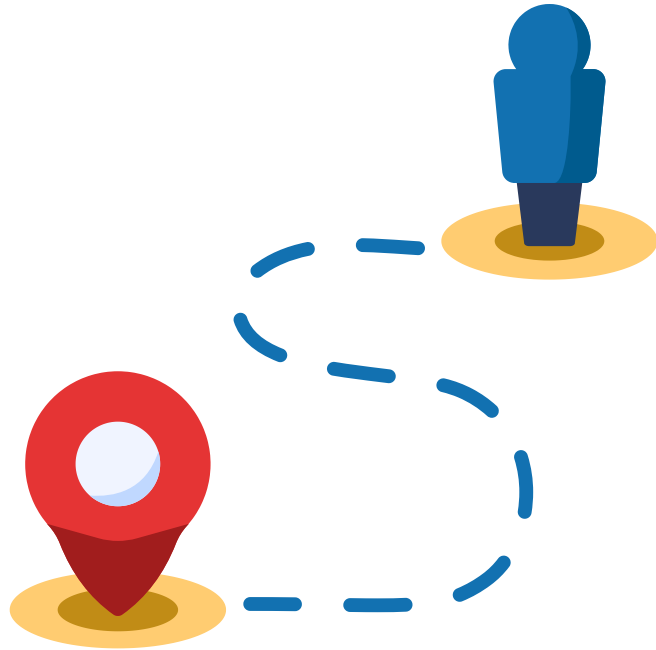


Behind every data
point, there's a story
waiting to be told.

REVIEW



ROADMAP



ANALYZING FINANCIAL DATA

Today, we will dive into the financial data of Bank Muscat SAOG and apply various functions and visualization techniques to gain insights into its revenue trends and performance over the fiscal years.

AGGREGATION FUNCTIONS

Example	Function	Result
Calculate the total revenue.	=SUM(data!C2:C11)	\$ 3,852.01
Count the number of years for which data is available.	=COUNT(data!A2:A11)	10
Calculate the average revenue growth rate.	=AVERAGE(data!D2:D11)	4.29%
Find the maximum revenue growth rate.	=MAX(data!D2:D11)	10.60%
Find the minimum revenue growth rate.	=MIN(data!D2:D11)	-9.70%
Find the median revenue growth rate.	=MEDIAN(data!D2:D11)	5.40%
Calculate the standard deviation of revenue growth.	=STDEV(data!D2:D11)	6%

COMPARISON OPERATORS & LOGICAL FUNCTIONS

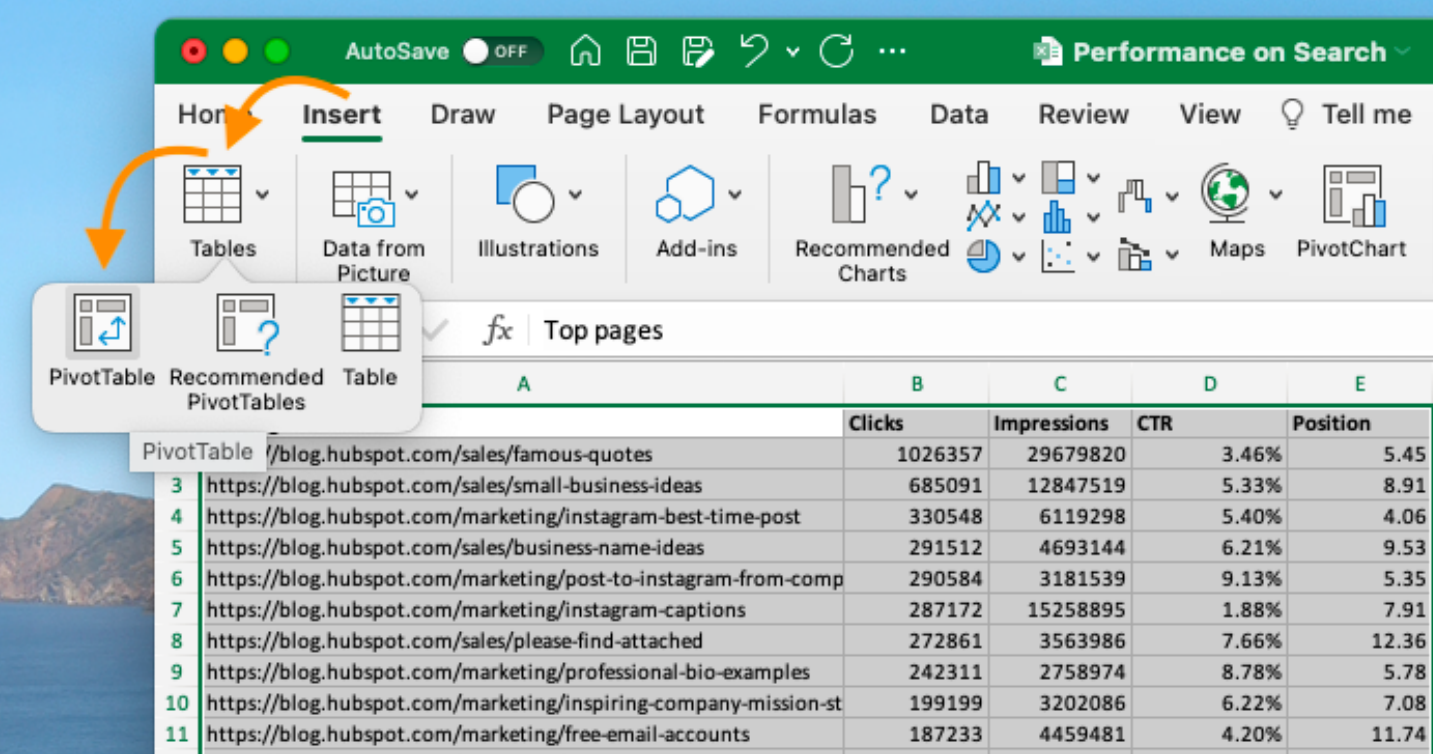
Identify the relationship between each year's revenue and the mean

Revenue	Year	Higher > 385.2007	Lower < 385.2007	Higher or equal >= 385.2007	Lower or equal <= 385.2007	Equal = 385.2007	Not Equal <> 385.2007
317.617	2013	No	Yes	No	Yes	No	Yes
343.501	2014	No	Yes	No	Yes	No	Yes
366.613	2015	No	Yes	No	Yes	No	Yes
377.324	2016	No	Yes	No	Yes	No	Yes
392.687	2017	Yes	No	Yes	No	No	Yes
403.494	2018	Yes	No	Yes	No	No	Yes
416.044	2019	Yes	No	Yes	No	No	Yes
375.501	2020	No	Yes	No	Yes	No	Yes
415.43	2021	Yes	No	Yes	No	No	Yes
443.796	2022	Yes	No	Yes	No	No	Yes

CONDITIONAL AGGREGATION

Example	Function	Result
Calculate the total revenue for years where the revenue is greater than 400 million	<code>=SUMIFS(data!C2:C11,data!C2:C11,">400")</code>	\$ 1,678.76
Count the number of years where the revenue is greater than 400 million	<code>=COUNTIFS(data!C2:C11,">400")</code>	4

PIVOT TABLES



The screenshot shows the Microsoft Excel interface with the **Insert** tab selected. The **Tables** group is expanded, showing the **PivotTable** option. An orange arrow points from the **Insert** tab to the **Tables** group, and another orange arrow points from the **Tables** group to the **PivotTable** option. Below the **PivotTable** option, a dropdown menu is visible, showing **PivotTable**, **Recommended PivotTables**, and **Table**.

The data table below is a PivotTable with the following structure:

	A	B	C	D	E
		Clicks	Impressions	CTR	Position
	/blog.hubspot.com/sales/famous-quotes	1026357	29679820	3.46%	5.45
3	https://blog.hubspot.com/sales/small-business-ideas	685091	12847519	5.33%	8.91
4	https://blog.hubspot.com/marketing/instagram-best-time-post	330548	6119298	5.40%	4.06
5	https://blog.hubspot.com/sales/business-name-ideas	291512	4693144	6.21%	9.53
6	https://blog.hubspot.com/marketing/post-to-instagram-from-comp	290584	3181539	9.13%	5.35
7	https://blog.hubspot.com/marketing/instagram-captions	287172	15258895	1.88%	7.91
8	https://blog.hubspot.com/sales/please-find-attached	272861	3563986	7.66%	12.36
9	https://blog.hubspot.com/marketing/professional-bio-examples	242311	2758974	8.78%	5.78
10	https://blog.hubspot.com/marketing/inspiring-company-mission-st	199199	3202086	6.22%	7.08
11	https://blog.hubspot.com/marketing/free-email-accounts	187233	4459481	4.20%	11.74

NAMED RANGES

The screenshot shows the Microsoft Excel interface with the 'Formulas' tab selected. The 'Define Name' button in the 'Defined Names' group is circled. A 'New Name' dialog box is open, displaying the following information:

- Name:** East
- Scope:** Workbook
- Comment:** (Empty)
- Refers to:** =Sheet3!\$B\$3:\$B\$10

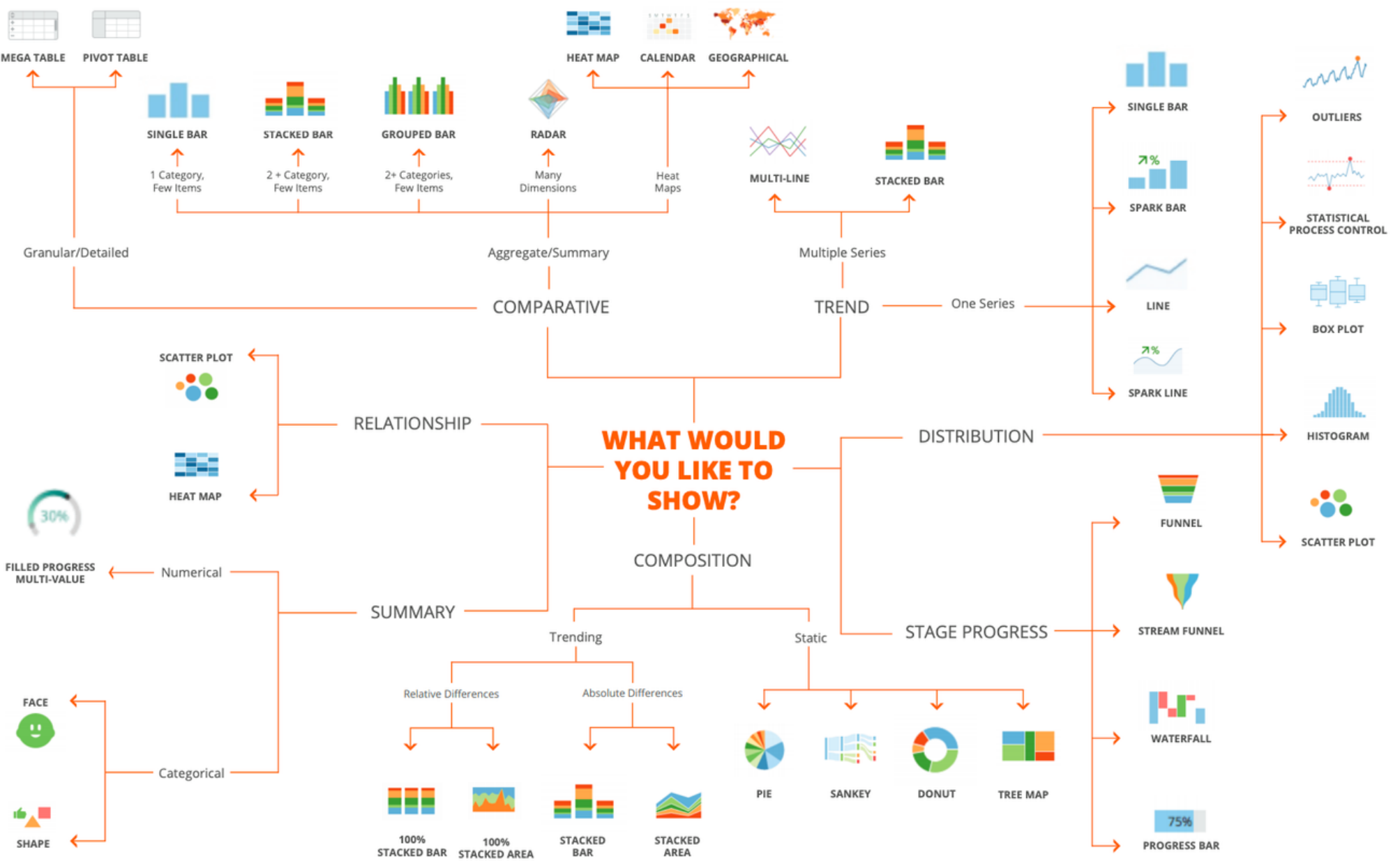
The background spreadsheet shows the following data:

	A	B	C	D	E	F	G
1							
2		East	West	North	South		
3	Bob	202	43				
4	Mary	408	30				
5	John	443	75				
6	Susan	487	72				
7	Ellie	673	76				
8	Harry	284	50				
9	Sam	335	22				
10	Danny	683	26				
11							
12							

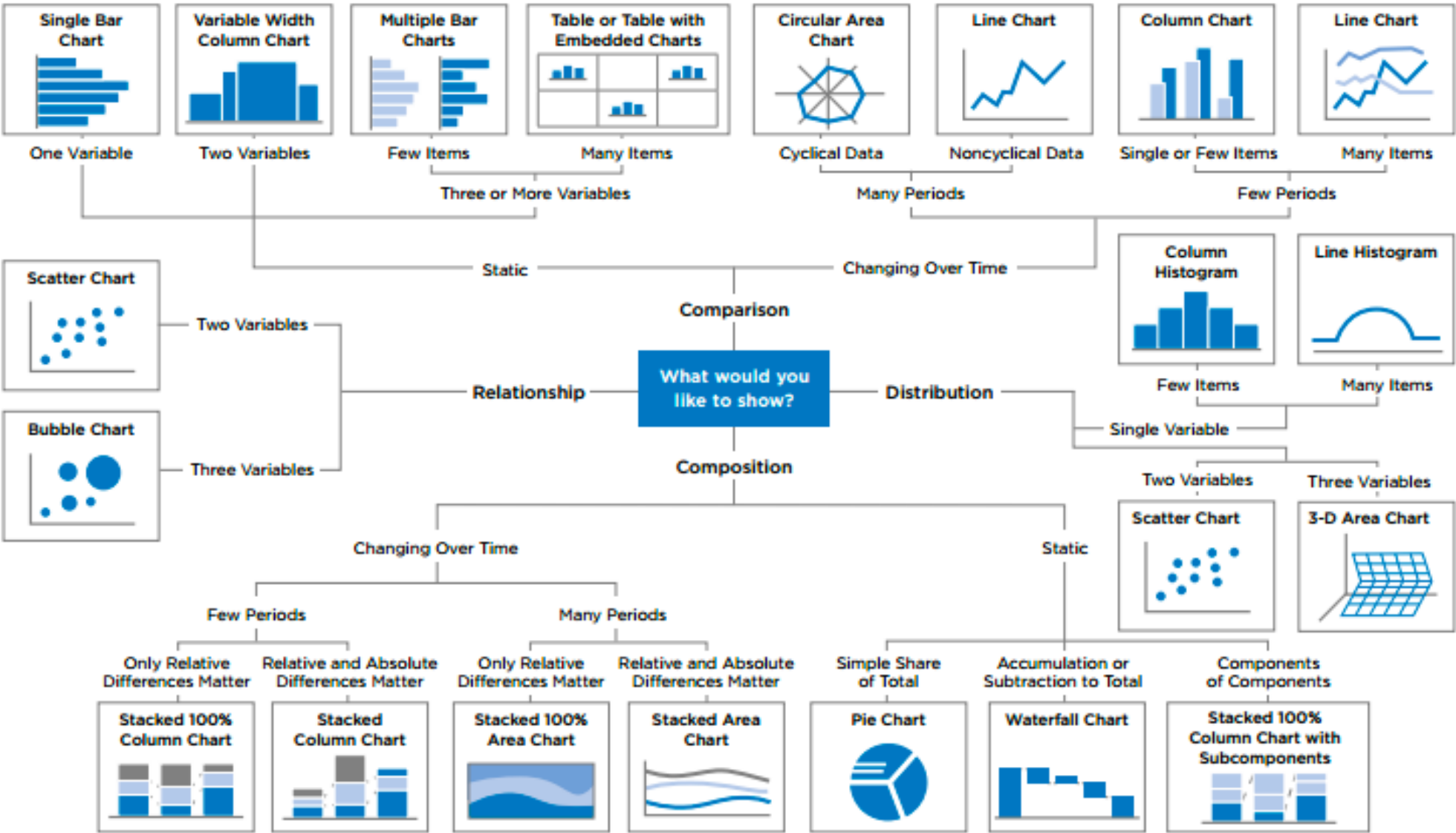
LOOKUP FUNCTIONS

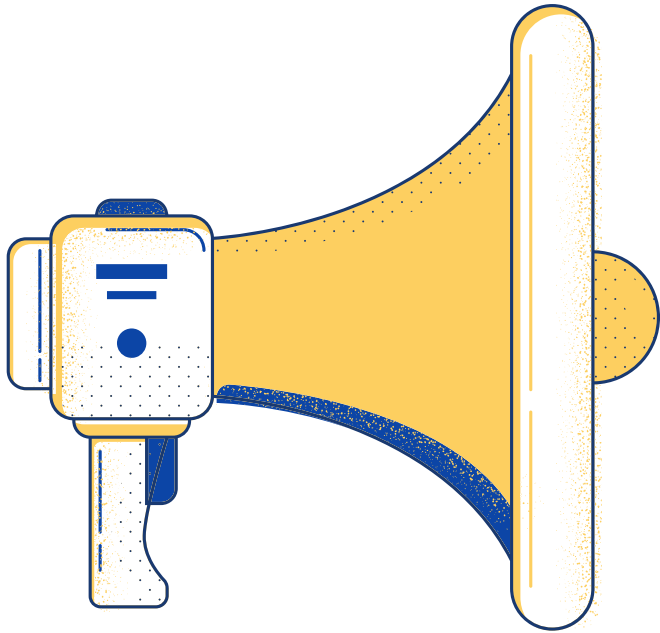


Example	Function	Result
Use VLOOKUP to retrieve the revenue for a specific year	<code>=VLOOKUP(2019, data!A2:C11, 3, FALSE)</code>	\$ 416.044



SELECTING THE APPROPRIATE CHART FOR STRATEGY PRESENTATIONS





Q&A Session:
Let's explore and
understand
together

RESOURCES

- [Named range](#)
- [Pivot tables](#)
- [Pivot tables](#)
- [Lookup](#)
- [Conditional aggregation](#)
- [Pie chart](#)
- [Line chart](#)
- [Scatter plot](#)
- [Box plot](#)
- [Best Practices for Choosing Chart Types](#)



Your presence today has added value to our shared learning journey. Thank you for joining us!