

Mahsa Dorri, Industrial Engineer, MBA

503, 77 Harbour Square, Toronto, ON M5J 2S2

647-802-7400 | mahsadorri093@gmail.com

EDUCATION AND PROFESSIONAL DEVELOPMENT

- **M.S. - Master of Business Administration, Major: Strategy** **Sept 2017 – Sept 2019**
Tehran University - Management Faculty, Tehran, Iran
<https://management.ut.ac.ir/>
CGPA: 17.72/20
- **B.Sc. - Industrial Engineering, Major: System Analysis and Planning** **Sept 2011 – Sept 2015**
Azad University, Tehran, Iran
<https://www.usnews.com/education/best-global-universities/islamic-azad-university-528829>
CGPA: 14.21/20

RESEARCH INTEREST

- Elaborate Cooperation Strategy and Optimization
- EFQM and Effect of it on Organization
- Strategy Implementation
- Machine learning
- Operation Research

PUBLICATIONS

- Designing an intelligent pattern for predicting reluctant customers in electronic businesses in Tehran in order to present a strategy to retain the customers **2021**

ACADEMIC PROJECTS

- Investigating the Relationship between Conscious Investment Contrary to the Trend and Excess Returns **2018**
- Writing Strategy Plan for a Cosmetics Brand (Lechic) in Iran **May 2018**
- Evaluate Organization Chart of Hotel Simorgh **August 2018**
- The EFQM approach (B.S.c Thesis) **2015 - 2016**
- Do a Work-study in a Production Line of Roof Stone Products **OCT 2014**
- Evaluate a Kettle-Making Company by Engineering Economics Methods **Sept 2013**

INDUSTRY EXPERIENCE

- **Head of Internal Management** **2020 - 2021**
Hotel Shiraz, Tehran, Iran

ENGLISH PROFICIENCY

- **TOEFL – Total: 98/120** **OCT 2021**
Listening: 27/30 – Reading: 27/30 – Speaking: 19/30 – Writing: 25/30

COMPUTER AND TECHNICAL SKILLS

- **Programming Languages:** Python, Math Lab,
- **Software:** Microsoft Office Suite, MSP, Minitab
- **Operation Research**
- **Machine Learning**
- **Game Theory**
- **Product Planning / Inventory Management**

HOBBIES AND INTERESTS

Photography, Harmonica, Tennis, Basketball

REFEREBCES AND PROFESSORS

Mahsa Dorri, Industrial Engineer, MBA

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- **Mehrdad Estiri**

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- **Abbas Nargesian**

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