



ZENOBE

**INVESTMENT
PITCH**

WWW.ZENOBE.COM

**Team 12
240008998,
220395861**



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ABOUT US

Founded in 2017,
specializes in clean
power solutions.

Operating across the
UK, Australia, New
Zealand, and Benelux
regions

Global
headquarters
located in
London, UK

Core focus areas include
battery solutions,
renewable energy capture,
and support for electric
vehicles.

Proudly powering
25% of the UK e-bus
market with our
innovative solutions.

WHAT WE DO



Electric Fleets

Supporting the
transition to electric
vehicles with innovative
solutions



Network Infrastructure

Enhancing grid
capabilities to
accommodate
renewable energy
sources



Second Life Batteries

Repurposing batteries
to extend their lifecycle
and reduce waste

OUR PARTNERSHIP STRATEGY SO FAR

1

Established presence- Our presence in the UK, Australia, and New Zealand demonstrates our ability to navigate diverse markets and build successful partnerships.

2

Collaboration with major players - with our global headquarters in London, has demonstrated successful international expansion, adapting to diverse regulatory environments and market dynamics.

4

1

Scalability and Flexibility: Our modular and scalable energy storage systems enable seamless integration with existing infrastructure, allowing for rapid deployment and expansion to meet evolving market demands.

WHY GO GLOBAL

01

Market Saturation and Growth Potential

Zenobe Energy, despite its significant growth in the UK market, is now considering global expansion to diversify its revenue and market share.

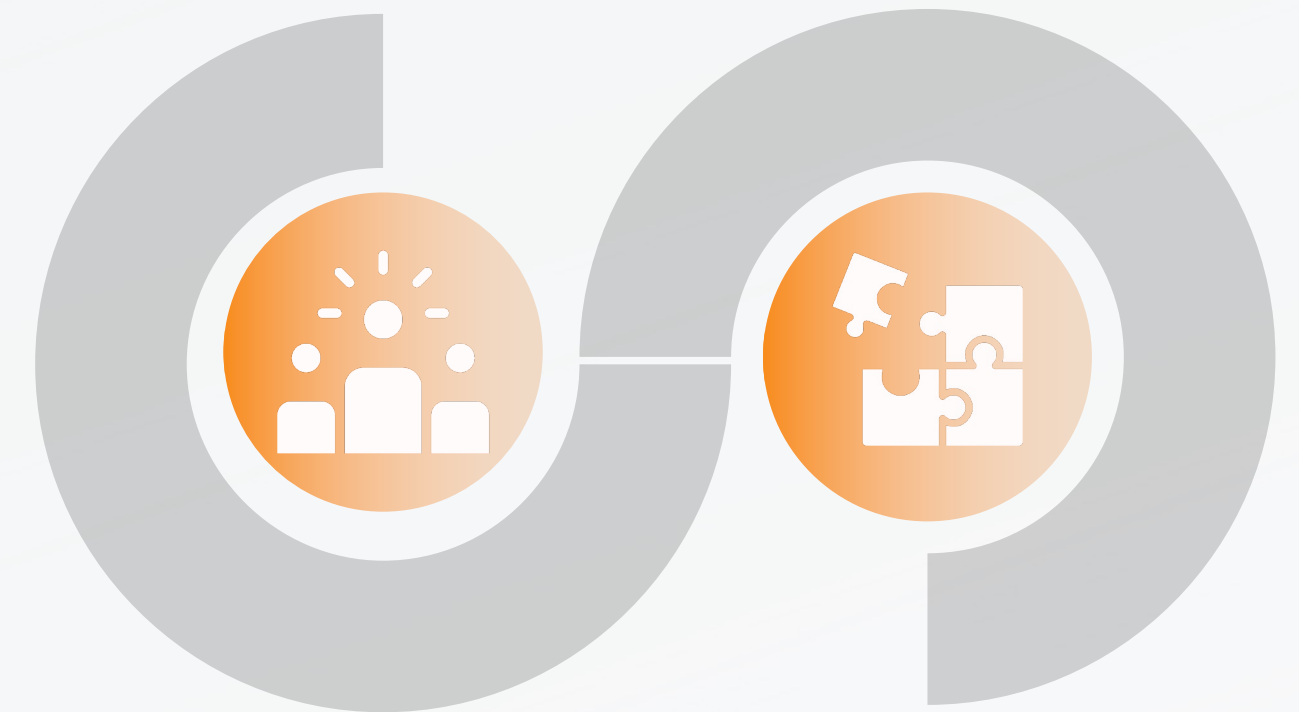
02

Competitive Edge₅

Zenobe Energy, a leader in renewable energy, is poised to expand globally through its innovative energy storage solutions and technological expertise, with a proven track record in the UK.

03

Strategic Expansion



**Now, Let's go to
India..**

WHY INDIA ??

**Growing
market
demand**



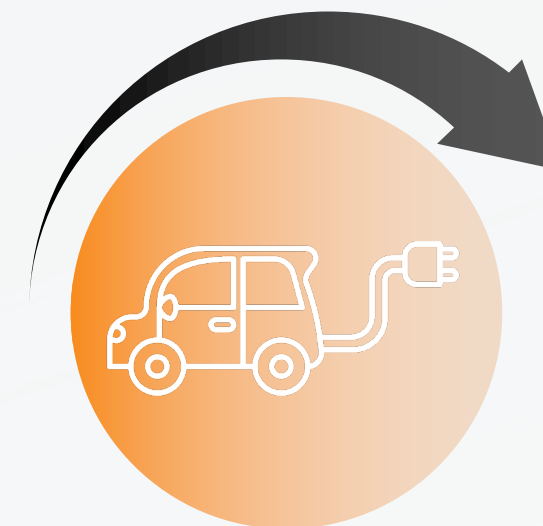
**Skilled
work
force**

**Government
support**



**Access to
raw
materials**

**Emerging
electric
vehicle market**



Market size

HOW DO WE GET INTO THE MARKET ?

1

- **Conduct market research to understand the Indian market and identify the target segment.**

2

- **Define ownership, decision-making, and responsibilities clearly for the joint venture.**
- **Ensure adherence to Indian laws and regulations for legal compliance**

3

- **Provide necessary resources for successful market entry in India.**
- **Foster trust and collaboration through cultural understanding with the local partner.**

4

- **Develop strategies with local partner (TATA GREEN BATTERIES)**

WHY WE NEED FUNDING

02

Research and Development

Invest in R&D initiatives tailored to the Indian market to develop customized clean energy solutions, adapt existing technologies to local needs, and drive innovation in sustainable energy practices.

03

Talent Development

Invest in recruiting and training local talent to build a skilled workforce capable of supporting Zenobē Energy's operations in India, fostering knowledge transfer, and driving long-term growth and sustainability in the region.

04

Government Regulations

Allocate resources to navigate and comply with Indian regulatory requirements, policy frameworks, and incentives related to renewable energy, battery storage, and electric vehicle adoption.

01

Market Entry

Allocate funds for establishing a strong presence in the Indian market, including setting up local operations, partnerships, and infrastructure for battery storage systems and electric vehicle support.



IMPLEMENTATION PLAN

02

Diversification of products

01

Cost efficiency and scaling

03

Sustainability in manufacturing process



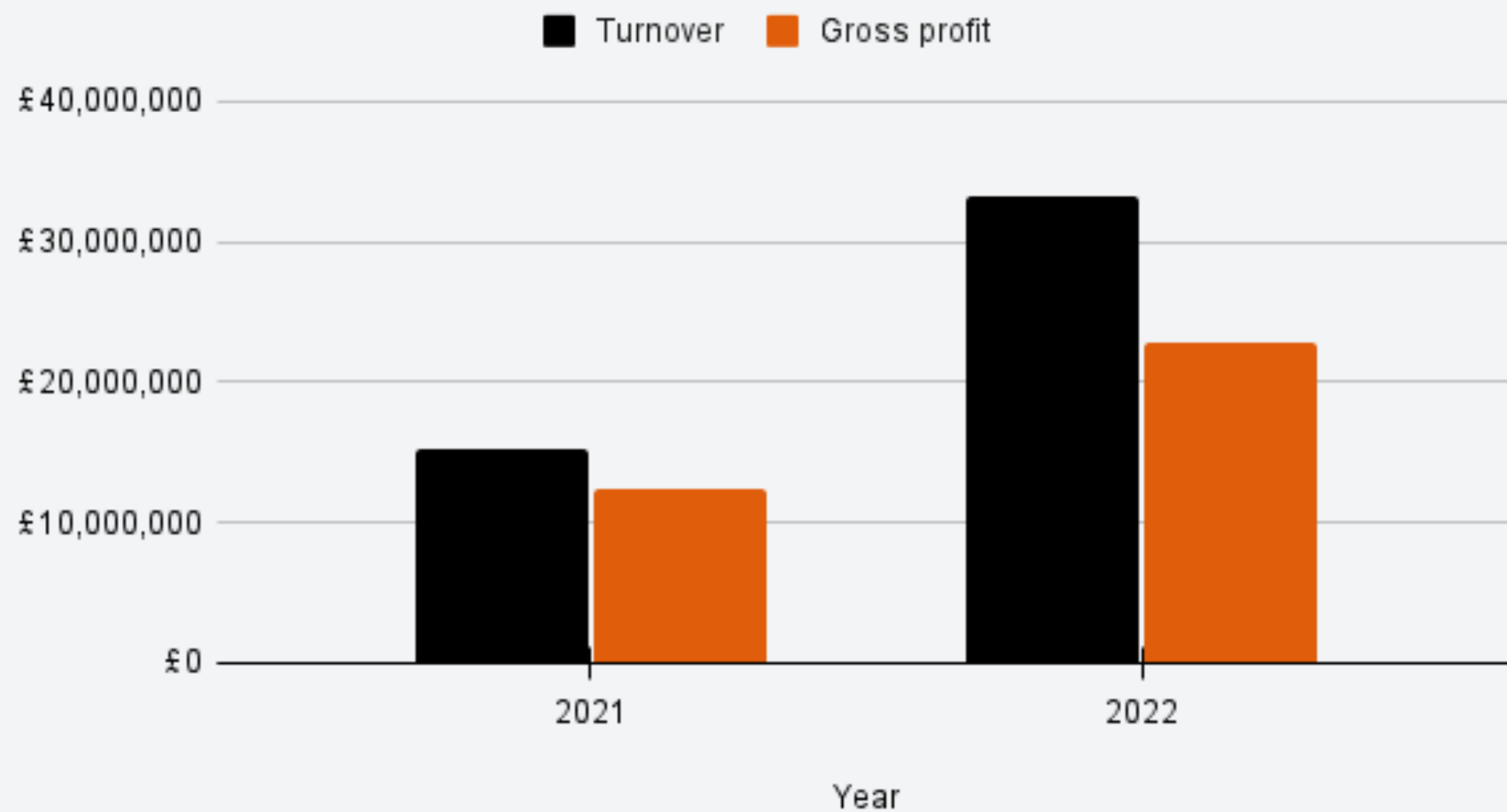


Fig. 1 - Turnover and gross profit for 2021 and 2022



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ASKING PRICE

£8.5M FOR 10%

BY 2026



4,000



Electric buses, trucks and commercial vehicles in operation

1.2GW



Of battery power delivering grid services

1,000,000



tonnes of CO2 avoided since we began

ΞΕΝΟΒΕ

Q&A