



BIM Salaries in the AEC Industry

#### Please note

All opinions expressed are my own From personal experience





### Australia Specifically





### Numbers at the end

For those with little time to spare!



### Why make this video?

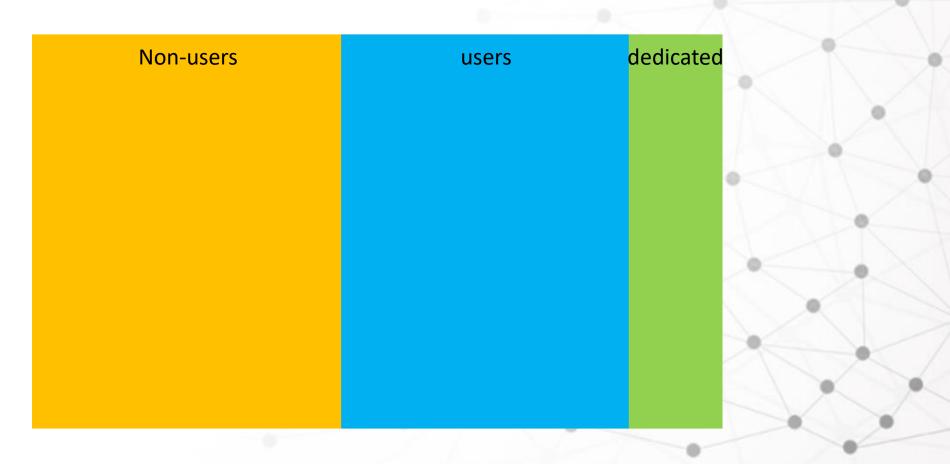
Know your worth

Know your growth options

Understand your market



### BIM Roles – Small piece of AEC





### Some market reports

Before I dive into my opinions...



### Hays report 2019/20 (Arch)

#### **ARCHITECTURE**

	Graduate Architect 2-5 yrs exp	Project Architect 5-10 yrs exp	Architect 5-10 yrs exp	Senior Architect 10+ yrs exp	Drafter	BIM/CAD Manager
NSW - Sydney	60 - 80	80 - 120	75 - 100	100 - 150	55 - 80	100 - 140
NSW - Regional	52 - 65	70 - 95	65 - 80	80 - 120	50 - 80	80 - 120
VIC - Melbourne	55 - 75	75 - 100	70 - 95	100 - 150	55 - 100	95 - 150
VIC - Regional	52 - 70	70 - 90	70 - 90	90 - 120	50 - 80	80 - 120
QLD - Brisbane, Gold Coast & Sunshine Coast	52 - 70	75 - 110	80 - 100	90 - 130	50 - 90	85 - 115
QLD - Regional	52 - 60	65 - 80	60 - 80	75 - 95	47 - 65	70 - 90
SA - Adelaide	52 - 60	65 - 95	60 - 75	80 - 110	47 - 75	70 - 110
WA - Perth	52 - 65	75 - 90	75 - 100	80 - 130	50 - 80	80 - 110
ACT - Canberra	52 - 65	80 - 115	70 - 100	95 - 130	50 - 90	90 - 120
TAS - Hobart/Launceston	52 - 70	70 - 90	70 - 90	80 - 110	50 - 65	75 - 90
NT - Darwin	52 - 65	65 - 85	70 - 90	90 - 120	50 - 85	65 - 120
NZ - Auckland	55 - 75	90 - 115	80 - 120	120 - 140	70 - 110	95 - 130
NZ - Wellington	52 - 65	80 - 110	75 - 95	95 - 140	55 - 95	85 - 120
NZ - Christchurch	52 - 75	80 - 110	80 - 110	110 - 130	47 - 100	80 - 120

BIM/CAD Managers make between 75-\$140k on average

BIM technicians make anywhere between 45-\$100k on average



### Hays report 2019/20 (Eng)

#### **ENGINEERING**

BUILDING SERVICES DESIGN CONSULTANCY	CAD Drafter - Design Drafter	r CAD Manager	Graduate/ Entry-level Design Engineer	Intermediate - Senior Design Engineer	Associate/ Senior Associate	Principal/ Director
NSW - Sydney	55 - 95	85 - 110	50 - 70	70 - 120	140 - 180	160 - 250
NSW - Regional	50 - 80	60 - 85	50 - 65	65 - 90	100 - 140	140+
VIC - Melbourne	50 - 90	75 - 100	55 - 70	75 - 130	110 - 160	137 - 200
VIC - Regional	46 - 85	60 - 90	55 - 70	60 - 95	90 - 130	137 - 200
QLD - Brisbane, Gold Coast & Sunshine Coast	50 - 80	80 - 100	50 - 70	70 - 130	130 - 150	150 - 180
QLD - Regional	46 - 55	65 - 90	50 - 65	70 - 110	120 - 140	130+
SA - Adelaide	50 - 80	65 - 80	50 - 60	65 - 85	90 - 130	130 - 180
WA - Perth	60 - 90	80 - 110	60 - 70	80 - 120	110 - 150	130 - 250
ACT - Canberra	50 - 75	70 - 90	50 - 70	70 - 120	110 - 140	140 - 250
TAS - Hobart/Launceston	55 - 75	80 - 100	50 - 60	65 - 90	100 - 130	130 - 180
NT - Darwin	50 - 70	60 - 85	55 - 65	80 - 120	110 - 145	130+
NZ - Auckland	50 - 85	85 - 120	50 - 70	75 - 120	120 - 140	150 - 200
NZ - Wellington	50 - 80	70 - 110	50 - 70	75 - 120	110 - 140	130 - 175
NZ - Christchurch	50 - 80	70 - 110	50 - 65	75 - 120	110 - 140	130 - 170

CAD Managers make between 60-\$120k on average

CAD technicians make anywhere between 45-\$95k on average



## What about BIM Coordinators & Specialists

These roles aren't covered



BIM Technician
/ Drafter



BIM Coordinator
/ Model Manager



BIM Manager
/ CAD Manager
/ DT Coordinator

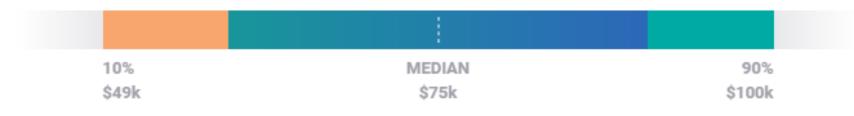


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BIM Specialists
/ Consultants
/ Developers
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#### BIM Coordinator (payscale.com)

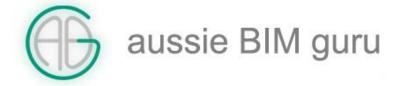
The average salary for a Building Information Modeling (BIM) Coordinator in Australia is AU\$75,083.





### BIM Modeller (indeed.com)





### Salary statistics vary wildly

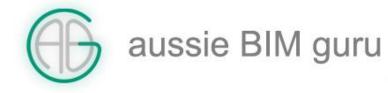
It can be quite confusing...



### But this is also true in the real world. Salaries <u>do</u> vary wildly!

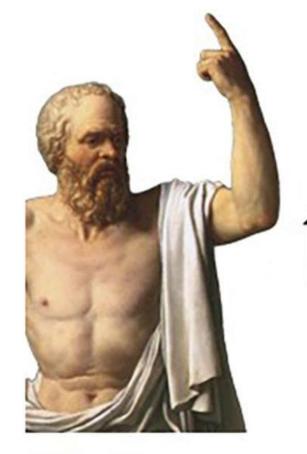


### Why?!



### KNOW YOUR WORTH. THEN ADD TAX.





# Know thyself.

- Socrates



# Don't be a super technician

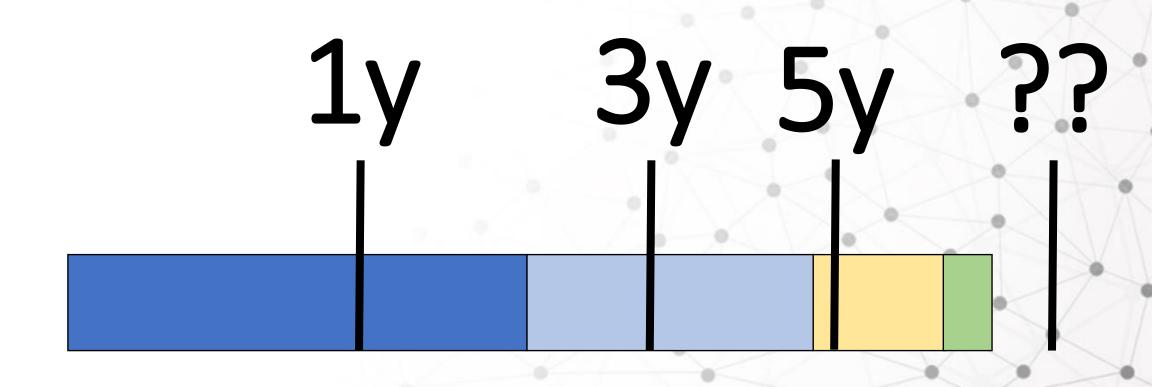






### Have goals





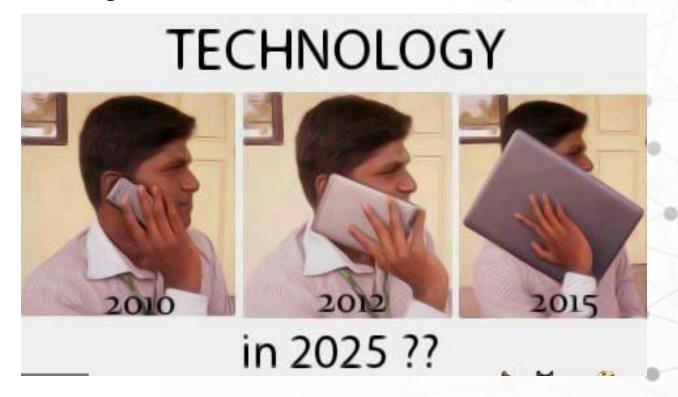


### People skills





### Stay tech literate









### You can walk away





### Not like this though

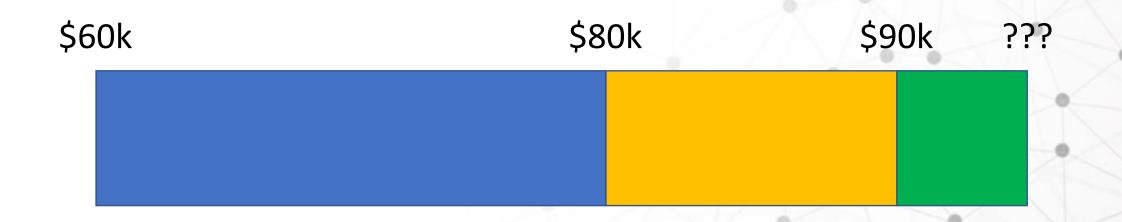




## What do I think are fair salaries for each role?



#### **BIM Technician**





### **BIM Coordinator**





### BIM Manager





### BIM Specialist

???



### Thanks for watching

& remember, each market is different!







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