

Ahmad Makki

Date of birth: 5/5/1974, Lebanon.

Education:

- **University of Wales-Robert Kennedy College**

Post-Graduate MBA Courses-2014-2016

(Organizational Behavior, Financial Management, Strategic Management, International business, Marketing Management, Entrepreneurship, Applied Leadership, Technological Change)

- **American University of Beirut**

B.A (1993, 1997), Public Administration/Political Science

Work Experience:

**1. King Beton - Ready Mixed Concrete:**

Sales Manager - Projects (2015—Present)

**2. Sierra Fishing Company** - (Managing Partner) Statuta Offshore SAL (Marine Logistics/Industrial Fishing) -

Sierra Leone (2010—2015)

Industrial Sales Manager

**3. Unibeton Ready Mixed Concrete** (Al Faraa Construction Group) United Arab Emirates (2007—2010)

Sales Account Manager: Project Sales and Business Development

**4. Hempel Paints (MEW)** Saudi Arabia, Bahrain, Kuwait (2003—2007) Retail Sales Supervisor

Project Sales Manager, and Assistant country Manager.

**5. TERRA-NET (ISP) Lebanon - (1997— 2003)**

Corporate Sales: Prospecting up to closing, A/R management, and service.