# **Davis Duncan**

age: 20

education: Business

residence: Atlanta

occupation: Hustling

marital status: Single



## "It is what it is"

Spends his day getting what they need to get by from day to day. He's a hard worker and covers his tracks very well while running his business

## **Comfort With Technology**

**INTERNET** 

**SOFTWARE** 

**MOBILE APPS** 

**SOCIAL NETWORK** 

## **Criteria For Success:**

What every he has he can sell to get what he needs from things to shoes, consoles, or even household products.

## Needs

- His products
- "Bread"

### **Values**

- His products
- Other "business people" like himself

## **Wants**

- Wants are something that is not required but delights
- This might be the holy grail feature
- It delights him or her with its simplicity or completeness

### **Fears**

- Taxes
- Police
- Scammers

