



# VISUALIZE YOUR WORLD

Scopri le opportunità generate dai dati – Milano, 5 ottobre 2016

## Cloud Analytics and Qlik's Cloud Portfolio

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A person is sitting on a dark, silhouetted rock in the lower-left corner, looking towards the right. The background is a vast, starry night sky with a prominent band of the Milky Way galaxy stretching across the upper half. In the lower-right corner, there is a complex network diagram consisting of white, green, and orange nodes connected by thin white lines. A large, grey, cloud-like thought bubble is positioned in the upper-left area, containing three lines of text. Three smaller, grey, circular thought bubbles trail from the person's head towards the main cloud bubble.

**Where is Cloud Analytics  
Going?**

**What are Qlik's Current  
Cloud Offerings?**

**What is Qlik's roadmap?**

# Where does the future take us?



On-Premise Data



Data Lake Data

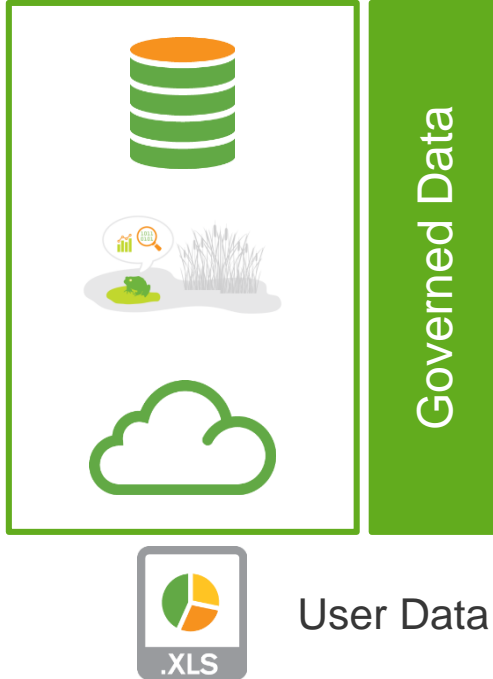


Cloud Data

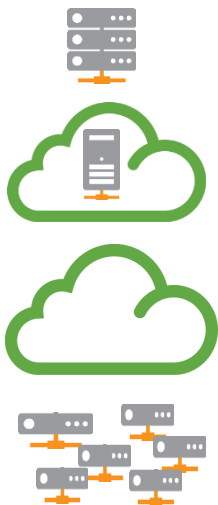
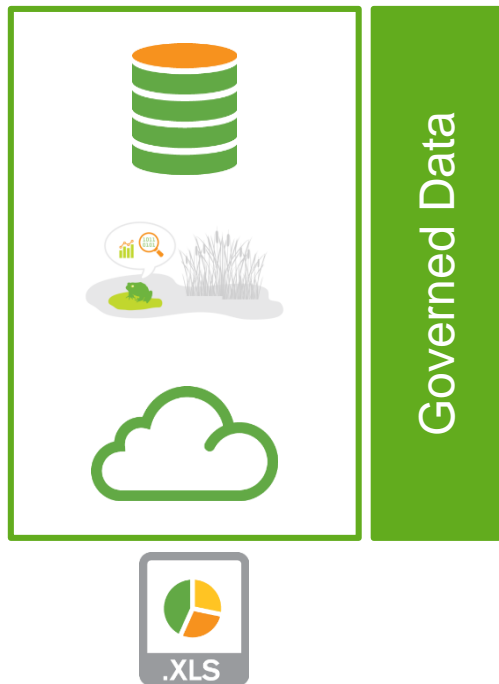
# Where does the future take us?



# Where does the future take us?



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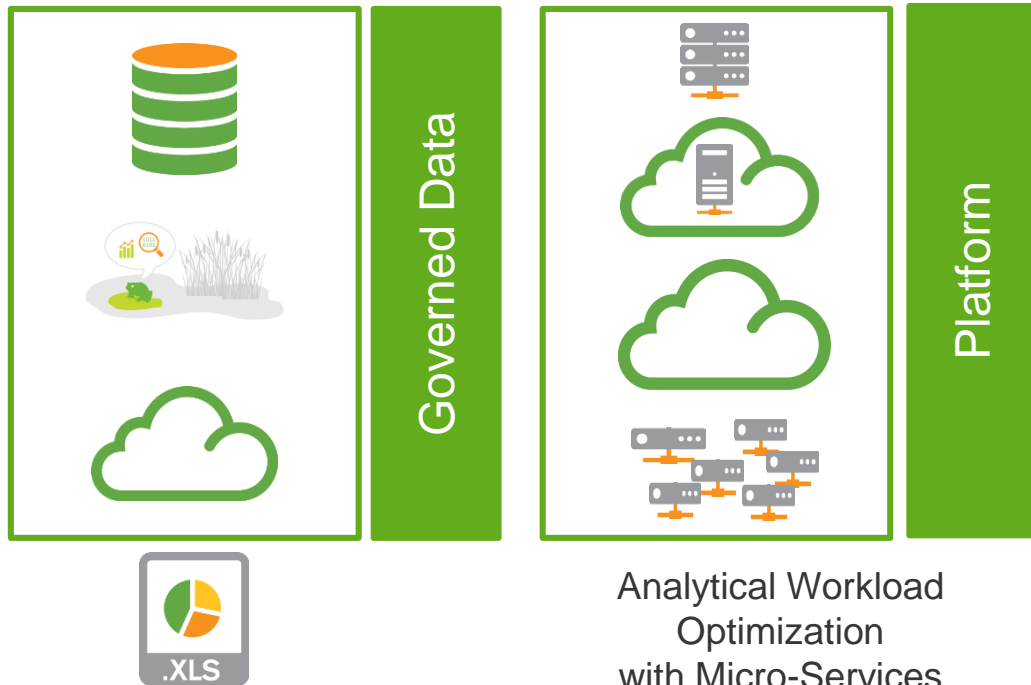
On-Premise Infrastructure

Private Cloud Infrastructure

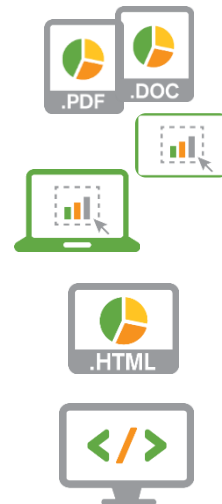
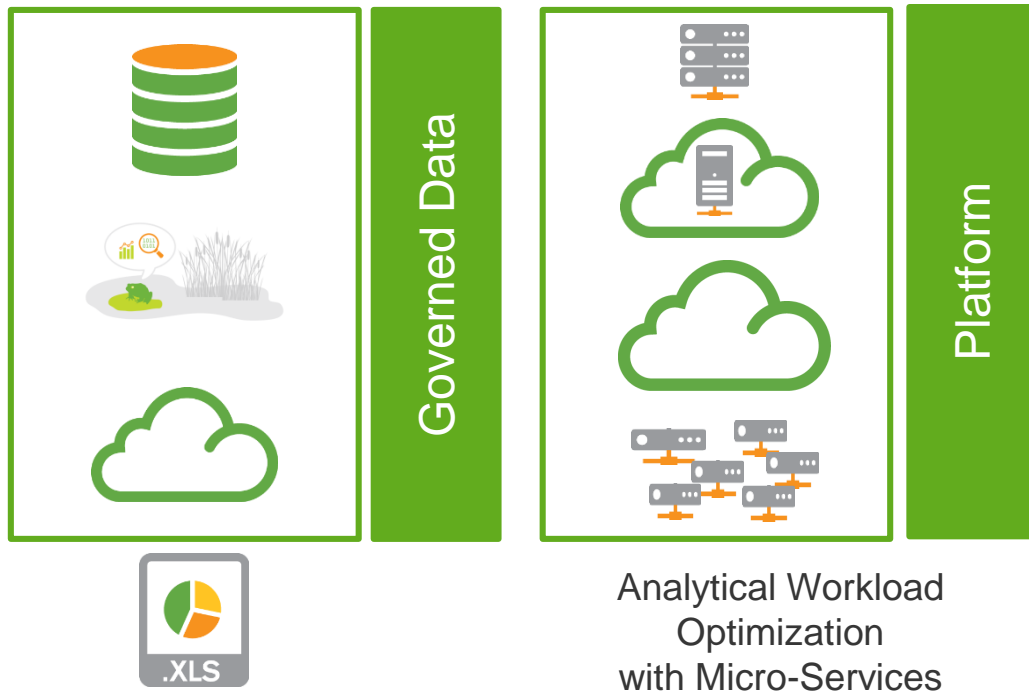
Public Cloud Infrastructure

Edge Compute Infrastructure

# Where does the future take us?



# Where does the future take us?



Printed Output

Mobile Offline

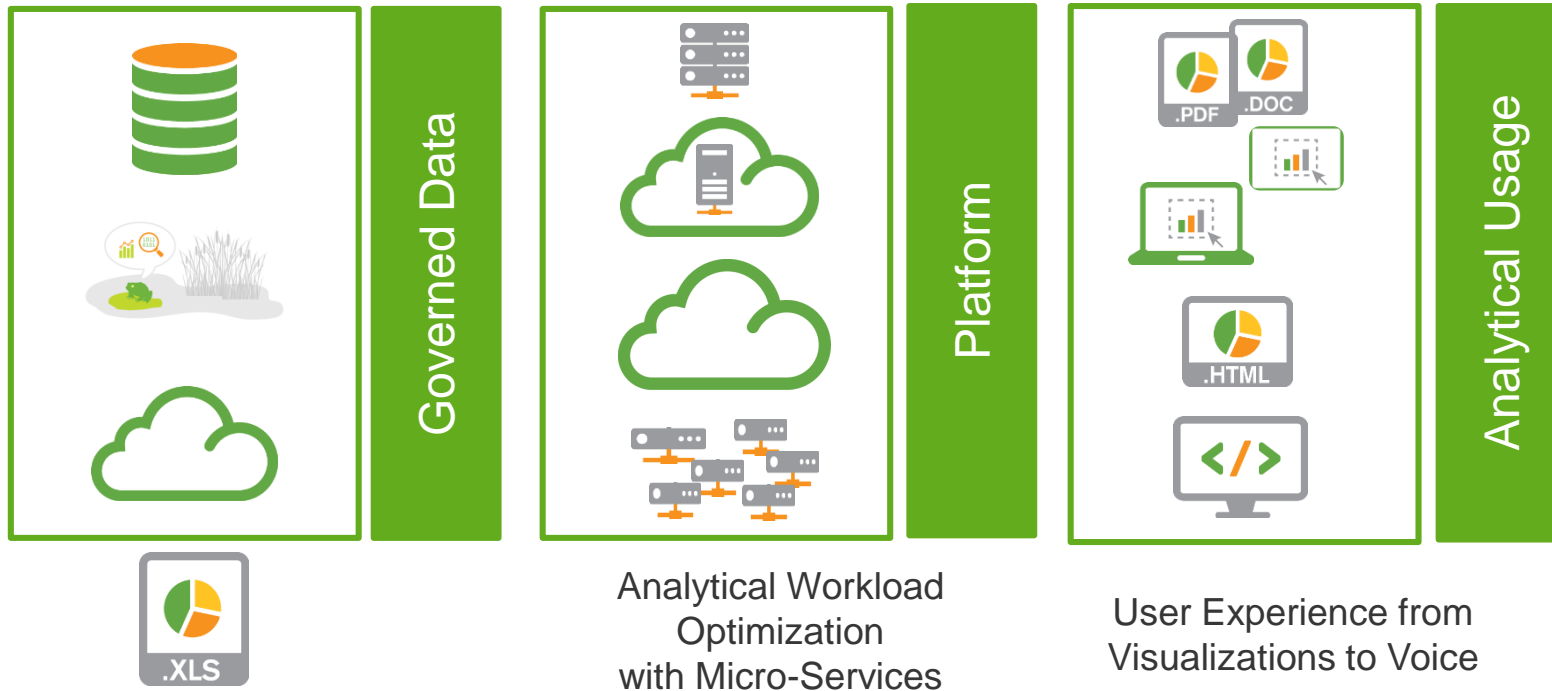
Self Service  
Visualization

Web Applications

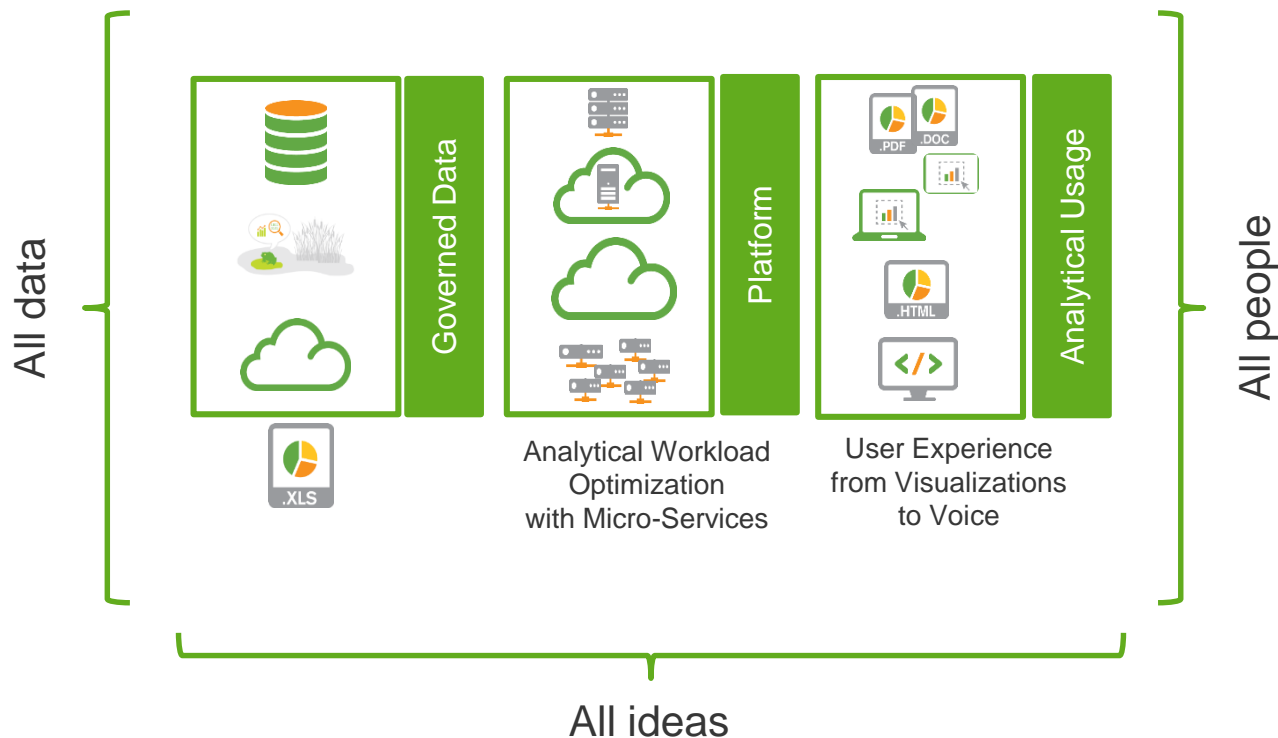
Embedded



# Where does the future take us?

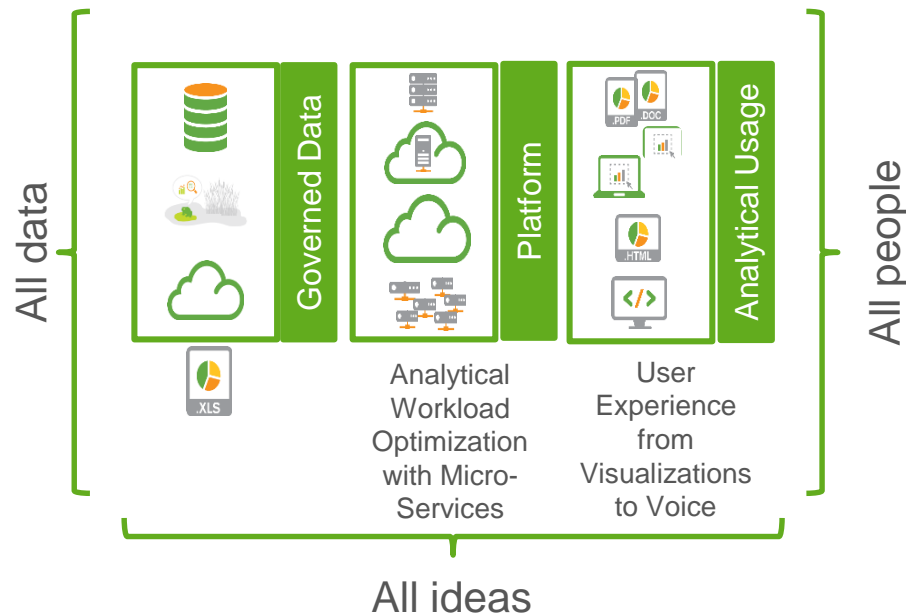


# Where does the future take us?



# Building Cloud to Support the Future

- **Data** is will be created and contained across clouds (and on-premises). **Compute** will occur across a mix of environments
- **Multi-cloud** will eclipse **hybrid** as on-premises infrastructures evolve to a mix of private, public and edge computing, within and external to corporate networks, all cloud-based.
- Best solutions **optimize workloads** (IaaS, PaaS and SaaS) for all analytic use cases and **implementation architectures**



**Result:** Dominant design will be 'multi-environment'

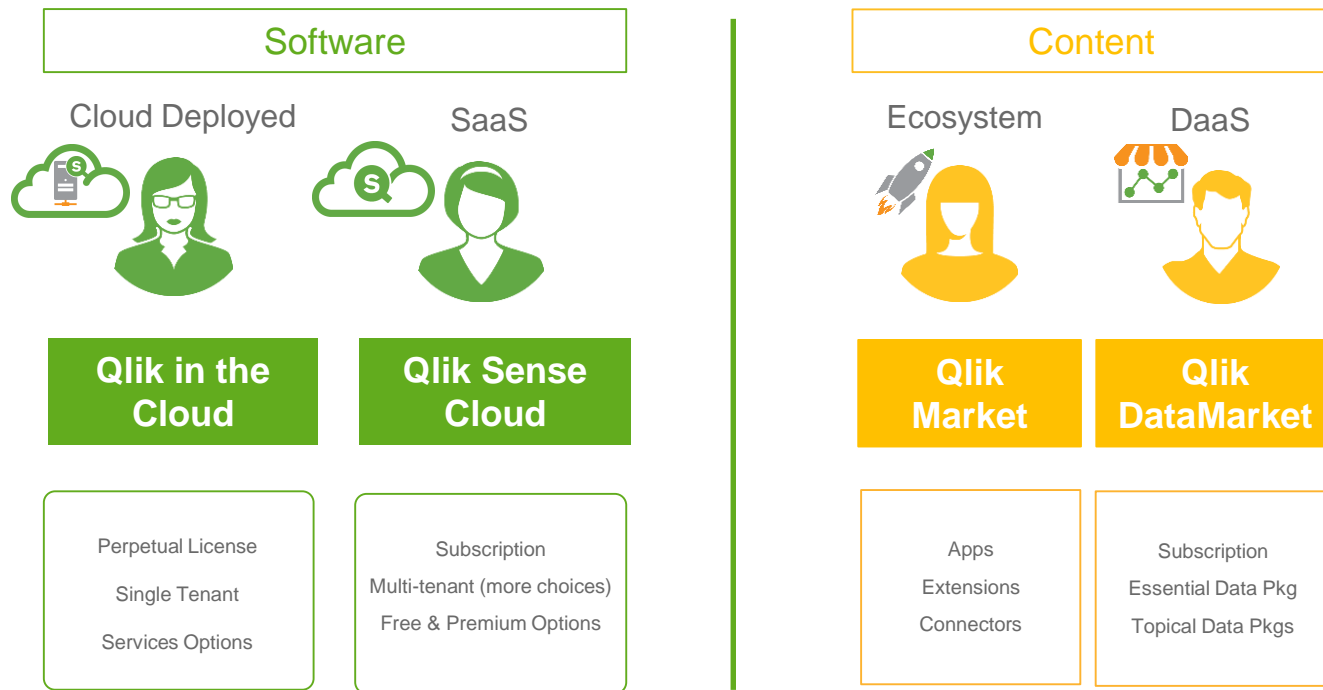
A person is sitting on a dark, silhouetted rock in the lower-left corner, looking up at a vast, starry night sky. The sky is filled with numerous stars and a faint, glowing band of light, possibly representing the Milky Way. In the upper-right portion of the sky, there is a complex network diagram consisting of white and green nodes connected by thin white lines. The nodes vary in size, with some being significantly larger than others. The overall scene conveys a sense of contemplation and looking towards the future or unknown.

**Where is Cloud Analytics  
Going?**

**What are Qlik's Current  
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# The Qlik Cloud Portfolio



**Cloud portfolio spanning the Visual Analytics Platform**



# Qlik in the Cloud





# Qlik in the Cloud

*Run in the Cloud*

**Purchase** license from  
Qlik or Partners

**Deploy and Run** on  
cloud infrastructure

**Choose** private or  
public cloud

**Manage** yourself or  
leverage service  
model



**Providing Choices for Deploy, Manage and Run**



**Qlik Consulting** deployed Qlik in the Cloud for **Anderson Windows**. This enabled a drill down to massive amounts of data, **uncovering unknown actionable insights.**

# Qlik in the Cloud

## Benefits

Deployment Options  
for Customers

Run on best of breed cloud infrastructure (AWS, Azure, others)

Global Agility

Regional and global elasticity, scalability & security as needed

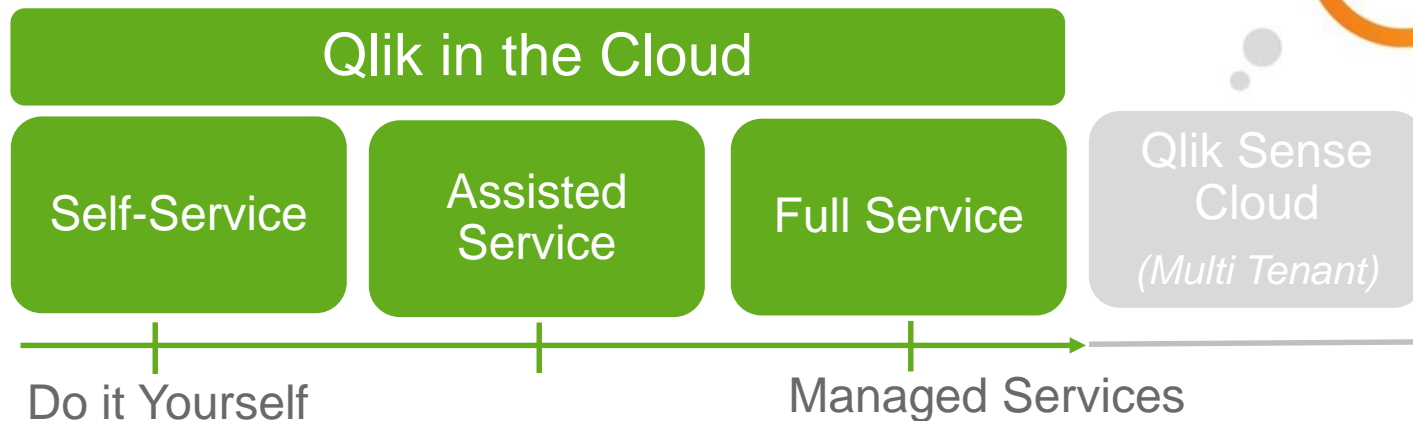
Fast Time to Value

Go live fast with help from a Qlik Partner or Qlik Consulting

Leverage license  
investment

When desired, use licenses in the cloud

# Qlik in the Cloud Continuum



Who Owns Lic.

- Customer, perpetual

- Customer

- Customer

- Qlik, SaaS

Who Deploys

- Customer

- Qlik Consulting or  
Select Qlik Partners

- Qlik Consulting or  
Select Qlik Partners

- Qlik

Infrastructure  
Mgt.

- Customer

- Customer

- Qlik Consulting or  
Select Qlik Partners

- Qlik

Tenancy

- Single Tenant

- Single Tenant

- Single Tenant

- Multi Tenant

# Qlik in the Cloud: Sampling of Partners

## Solution Providers & Implementation Partners



Consulting



DI Squared



(AWS & Azure)



## SI & Mgt. Consulting





# Qlik Sense Cloud



# Enabling Associative Analytics in the Cloud



Ready Right  
Now



Self-Service Visualization  
and Discovery



Collaborate  
with Confidence

## Qlik Sense Cloud

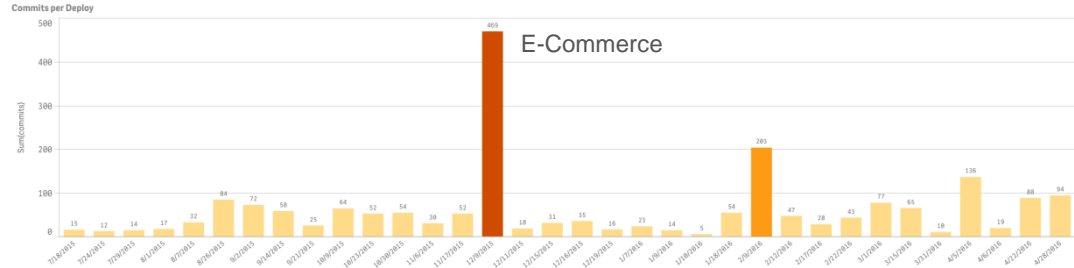
SaaS-based visual analytics solution that empowers you to collaborate, share insights, and see the whole story in your data anywhere at anytime.



# Modern Cloud Strategy

## Continuous Delivery / Scale

*Continuous delivery from R&D to production cloud w/ weekly deploys*



## MicroServices Architecture



*Investment upon which we can efficiently build out multiple Cloud-based offerings*

# Qlik Sense Cloud Basic/Plus

## A Simple Way for Individuals to Get Started

### Easy Access

- ✓ Register online, no downloads or installs
- ✓ Free (Cloud Basic) or monthly subscription (Cloud Plus)
- ✓ No time limits

### Fully interactive apps

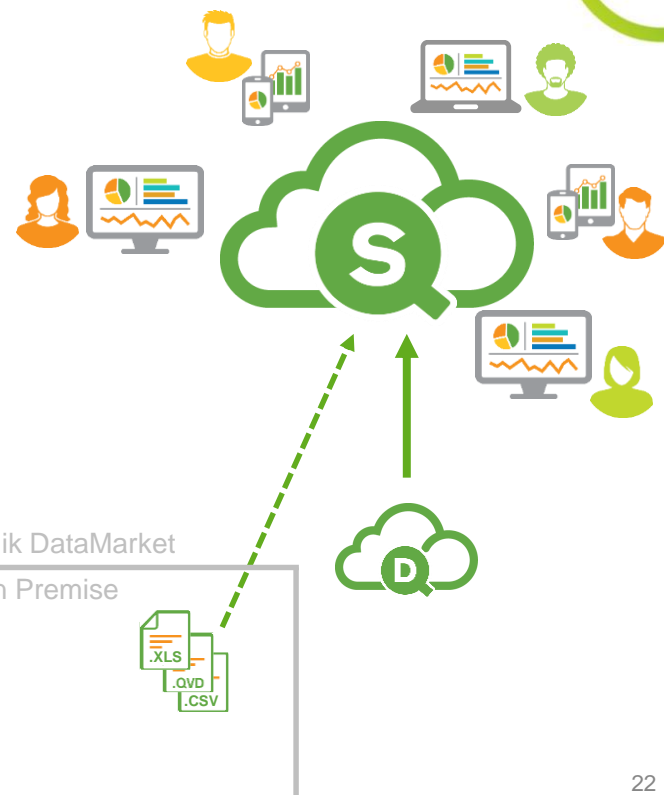
- ✓ Create or upload Qlik Sense apps
- ✓ Increase app size and storage from Basic to Plus

### Diverse sharing

- ✓ Up to five shares (Cloud Basic) or unlimited shares (Cloud Plus) with anyone in your business or network

### Supplemental Data

- ✓ Qlik DataMarket Free package (Cloud Basic) or Essentials Package (Cloud Plus)



# Qlik Sense Cloud Business

## *A Pure Cloud Solution*

### Create, manage, and collaborate with visual analytics in the Cloud

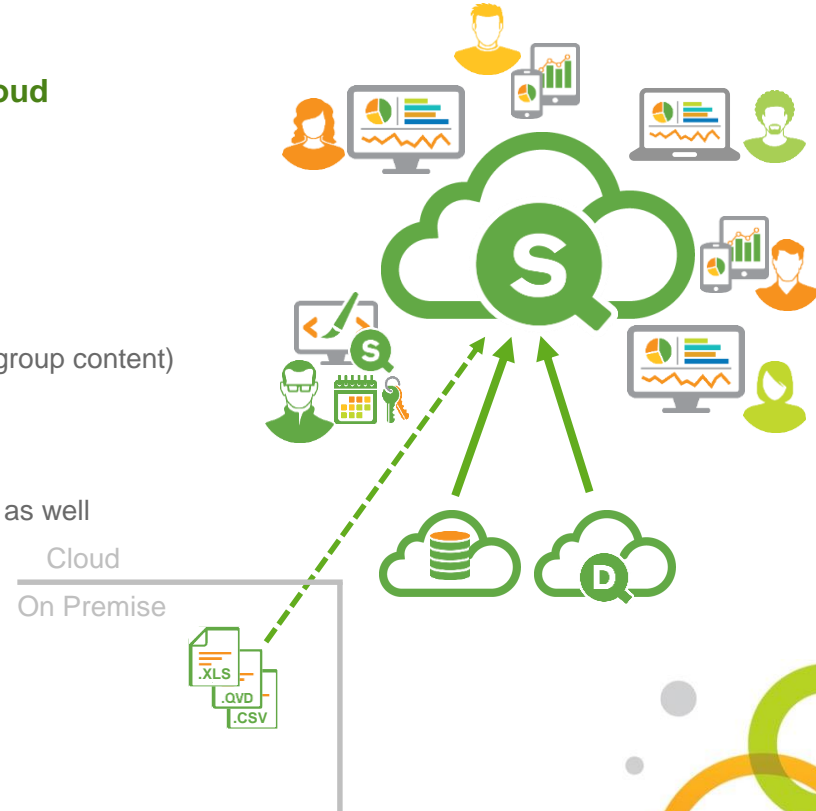
- ✓ 1-50 Group Members
- ✓ User per month subscription

### Manage group content access via cloud

- ✓ 1 Collaborative workspace (users can collaboratively create, edit, access group content)
- ✓ 1 Group data space (all users can contribute data to this location)
- ✓ 3 Group shared networks (streams for group published content)
- ✓ All users have personal work space, personal sharing, personal file space as well

### Data Plan

- ✓ Data Connectivity to Cloud sources
- ✓ Scheduled reloads in the Cloud
- ✓ Defined app, total storage, refresh frequency options



# Qlik Market

# Qlik Market

Catalog Marketplace

Buy apps, extensions,  
add-ons and  
connectors

Customers can  
enhance their Qlik  
experience



Enhancing the Portfolio's Value



# Qlik DataMarket





# Data at Your Service



**The Full Picture**



**Complete Data Service**



**Effortless Acquisition**

## Qlik DataMarket

A **comprehensive library** of external data accessible from **directly within Qlik** to augment and cross reference internal data to **add context** and drive **deeper insights**



# VISUALIZE YOUR WORLD

Discover Data-Driven Possibilities – 2016 World Tour

Grazie

