

## Weekly 2x 30 min Check-In

The team discussed a potential project with Ben, focusing on creating a D rep registry to humanize governance processes in Cardano. They plan to develop a proof of concept (POC) to demonstrate their capabilities and secure future funding. The POC is expected to be completed within two to three weeks, with a follow-up meeting scheduled for Tuesday. Paul shared insights from his visit to Oahu, highlighting the biochar-centric farming community and potential partnerships. He mentioned Keoni's project, which could qualify for a \$5 million grant if integrated with their software. The team also discussed the need for a DBA for Lama Labs and the importance of securing Agatha's offer letter.

## Transcript

<https://otter.ai/u/V3H5sHYp4xjwzZjwgxoy1zGy9e8?view=transcript>

## Action Items

- [x] @Dominick Garey - ~~Schedule a follow-up meeting with Ben on Tuesday and invite the entire Lama team.~~
- [x] @Dominick Garey - ~~Explore potential funding opportunities through Cardano for the Keone project in Kauai.~~
- [x] @Jeffrey Wise - ~~Send the pitch deck to Agatha and Dominic.~~
- [x] @Jeffrey Wise - ~~Update the Waste-X contract to reflect Lama Labs instead of Lama Project and provide the farm address.~~

## Outline

### Meeting Kickoff and Initial Discussion

- Jeffrey Wise initiates the meeting, mentions having a note taker, and addresses a distraction caused by Agatha entering the room.
- Jeffrey asks Dominic and Derek to share updates on a recent meeting with Ben, highlighting the excitement about their work and the vision they share.
- Speaker 2 explains the meeting with Ben, discussing the potential for creating a D rep registry and humanizing the governance process, which could be a significant opportunity for Cardano.
- Jeffrey inquires about the work balance and resource management, expressing concern about prioritizing the right opportunities.

### POC and Resource Management

- Speaker 2 clarifies that they are not committing too much time to the project, having already built the architecture and planning to create a proof of concept (POC).
- The goal is to show Ben a working model to demonstrate their capabilities and secure future funding, possibly outside of Catalyst.

- Jeffrey emphasizes the importance of focusing on the right opportunities and ensuring the work aligns with their current projects.
- Speaker 3 asks for clarification on the plan to build the POC and secure funding, with Speaker 2 reiterating the need for a quick, workable POC.

### **Meeting Logistics and In-Person Meetings**

- Jeffrey and Speaker 2 discuss the logistics of the next meeting with Ben, scheduled for Tuesday, and the possibility of completing the POC by then.
- Ben has expressed a desire to meet in person, and Speaker 2 suggests that the founders (Dominic and Derek) should meet Ben face-to-face to build a stronger relationship.
- Jeffrey considers the logistics of hosting an in-person meeting, mentioning that Villa is booked and discussing potential travel and accommodation costs.
- Agatha raises a question about the reciprocity and benefits for their team in engaging with Ben, emphasizing the need for exposure and potential opportunities.

### **Team Involvement and Meeting Strategy**

- Jeffrey suggests involving the entire team in the next meeting with Ben to ensure everyone is aligned and informed.
- Speaker 2 agrees to include the entire team, and they discuss the importance of setting a time for the meeting and sending out invites.
- Speaker 3 highlights the potential for their manifestos to gain visibility through the D rep project, which could help push their ideas and perspectives.
- Speaker 2 mentions Ben's interest in leveraging their work for marketing and monetization, emphasizing the value of their insights and governance data.

### **Pitch Deck and Investor Interactions**

- Jeffrey updates the team on the pitch deck, mentioning that he has shared it with Robertson Stevens and a billionaire friend.
- He plans to have a call with Scotty soon and mentions a rescheduled meeting with Kathleen, who has received the pitch deck and website link.
- Speaker 3 suggests sharing the pitch deck with Stephanie Corbett, who may be interested in investing in Hawaii, and Jeffrey agrees.
- Jeffrey plans to send the pitch deck to the Jeff AGATHI Telegram channel for easy access by the team.

### **Biochar Opportunities and Farming Community**

- Paul shares his experiences on Oahu, meeting with farmers and discussing biochar-centric farming practices.

- He highlights the enthusiasm and interest in organic farming among the Chinese farming community in Hawaii, influenced by the Chinese market's demand for clean food.
- Paul mentions a meeting with Mr. Lo, a large basil farmer from China, who is excited about moving towards organic farming and using biochar.
- He discusses the potential for biochar production and carbon offset credits in Hawaii, with various organizations and agencies showing interest.

### **Partnership Opportunities and Funding**

- Paul emphasizes the need for a partnership with Keoni to leverage his biochar production capabilities and secure funding.
- He mentions the potential for Keoni to qualify for a \$5 million grant through the Cardano Catalyst ecosystem if they form a business partnership.
- Speaker 2 suggests exploring additional funding sources outside of Catalyst, including potential loans and lines of credit from the Department of Hawaiian Homelands.
- Paul expresses frustration with the bureaucratic challenges faced by Keoni and the need for better support from Hawaiian organizations.

### **Final Remarks and Next Steps**

- Jeffrey acknowledges the brilliance of Dominic and Derek and their contributions to attracting attention and opportunities.
- Paul mentions the need to solidify their partnership with Keoni and discusses the potential for Keoni's project to gain momentum with their support.
- Speaker 2 highlights the importance of securing funding and resources to move their projects forward, emphasizing the value of their work and potential partnerships.
- The meeting concludes with a focus on the next steps, including finalizing contracts, securing funding, and preparing for upcoming meetings and opportunities.