

COPIER SOURCE ENTERPRISES

"Your partner service information solution"



0501 DRM BUILDING, C.P.G NORTH AVE., COGON,
TAGBILARAN CITY, BOHOL

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October 6, 2023

Mrs. Stella Fullido

Manager

Alturas Mall

Tagbilaran City

Dear Ma'am,

Copier Source Enterprises, Channel Partner for **FUJIFILM** equipment and supplies in the Philippines, is honored to submit our quotation.

Duty Cycle:	107,000 pages
Standard Print Resolution:	1,200 x 2,400 dpi
Image Registration Control:	Standard
RAM:	4 GB (Standard)
HDD:	128 GB
Duplex ADF:	Standard (up to 110 sheets capacity)
Paper Tray Capacity:	1,096 sheets (2 tray 500 sheets + Bypass Tray 96 sheets)
Paper Output Tray Capacity:	500 sheets (Upper Center Tray - 250 sheets + Lower Center Tray - 250 sheets)
Copy/Print Speed (A4):	25 ppm
Copy/Print Speed (A3):	14 ppm
Scan Speed:	55 ppm (mono/color)
Print Paper Weight:	60 – 256 gsm
Pedestal w/ Caster Wheels:	Standard

FINANCIAL CONSIDERATION

Machine Price:	P 310,000.00
Less Trade-in:	<u>P 60,000.00</u> (Develop inco+226)
Net of Trade-in:	P 250,000.00

SPECIAL PRICE: P 245,000.00

Terms:	30 days with PO
Price Validity:	60 days
Availability:	30 – 45 days

FUJIFILM Service Maintenance Agreement (FSMA)

Copy/Print Volume	Black and White	Colored (A4)	Colored (A3)
From 1 to up copies or prints	P 0.65 (any paper size)	P 11.00	P 15.00

- ✓ On site visit within 2 days from the time of call/email response to ensure minimal downtime for our clients.
- ✓ Supply of all consumables & parts such as **TONER** & **DRUM CARTIDGE**, etc. except paper.
- ✓ Covered for replacement of **ALL SPARE PARTS** available.
- ✓ FSMA contract period is **four (4) years** and renewable on its fourth year.
- ✓ Assures **no hidden cost** and only pays the total cost per page based on your actual monthly volume.
- ✓ Standard **2% spoilage cost discount** based on the total cost per page of your actual monthly volume.

Note: *By availing this agreement, you don't have to worry about computing for coverage of printouts, stocking on inventory of consumables and spending for spare parts when the time comes for them to be replaced.*

Please find our attached brochure for your perusal. We look forward to a mutual business relationship with you.

Very truly yours,


OLIVER B. YU

Sales Manager

Copier Source Enterprises

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