# n2n solutions

## N2N Solutions Inc.

**Main Office**: Lot 10, Block 4, Phase 2, Springwoods, Tulay, Minglanilla, Cebu
**Telephone**: (032) 384 3896 **Mobile**: 0917-794-1606
**Email**: vjdejesica@n2n.ph

May 17, 2024

Mr. Henry Baliar
IT Manager
Alturas Corp.
Tagbilaran City, Bohol

*0917 - ~~305 7307~~*
*794.1606*

Dear Mr. Baliar,

We are pleased to submit our best offer for your Purestorage requirement.

*0091320*

## OPTION 1: PURESTORAGE WITH 3 YEARS WARRANTY

| DESCRIPTIONS | QTY | PRICE | AMOUNT |
|---|---|---|---|
| **FLASH STORAGE 22TB** | | | |
| FlashExpressSuite including X20 chassis, 22TB DFM data pack & 50 TiBs of Cloud Block Store for 12 months | 1 | 4,236,850.00 | 4,236,850.00 |
| FA-FlashExpressSuite-22TB 1 Month Evergreen Foundation Subscription, NBD Delivery, 24/7 Support | 36 | | |
| **CORESWITCH** | | | |
| RG-CS86-20XS4VS2QXS-D - 20 1G/2.5G/10GBASE-X SFP+ ports, 4 10G/25GBASE-X SFP28 Ports, 2 40GBASE-X QSFP+ ports, support up to 32 10G ports, 2 modular power supply slots (at least one RG-PA150I-F power module needed, no power module in default), 2 modular fan slots (2 fan modules are equipped by default) | 2 | 195,175.00 | 390,350.00 |
| 150W AC power module | 4 | | |
| 40G QSFP+ Optical Stack Cable (included both side transceivers), 5 Meters | 2 | | |
| 1000BASE-TX, SFP Transceiver (100m). | 10 | | |
| 10GBASE-SR, SFP+ Transceiver, MM (850nm, 300m, LC) | 8 | | |
| Premium Line LC/UPC-LC/UPC Duplex Multimode OM3 Patch Cord 5 M, 2.0 mm, LSOH | 4 | | |
| **VMWARE LICENSES** | | | |
| VMware vSphere Standard 8 | 32 | 5,400.00 | 172,800.00 |
| **VEEAM BACK UP** | | | |
| Veeam Data Platform Essentials Universal Subscription License. Includes Enterprise Plus Edition features. 1 Year Subscription Upfront Billing & Production (24/7) Support. Subscription Universal license, sold by packs of 5. Includes VM, Server or Workstation Agents, Cloud VM or App Plug-In SAP/Oracle and NAS. Cannot be merged with Perpetual Universal license. For centralized management, all VULs must be Subscription. | 2 | 40,710.00 | 81,420.00 |
| **PROFESSIONAL SERVICES** | | | |
| * Rack Mounting of Devices | 1 LOT | 100,000.00 | 100,000.00 |
| * Installing of Modules, Tranceivers and DAC | | | |
| * Configuration of Switches | | | |
| * Firmware Installation for Servers | | | |
| * RAID configuration for Datastores | | | |
| * Virtual Switch and Virtual Networking configuration | | | |
| * Configuration of Storage pools, Volumes and LUN | | | |
| * iSCSI Configuration | | | |
| * VCenter Deployment | | | |
| * Creating Virtual Machines | | | |
| * Enabling Vsphere DRS and Availability | | | |
| *Provide a license file | | | |
| *Install software prerequisites | | | |
| *Specify data locations | | | |

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| | | | |
|---|---|---|---|
| *Verify installation settings | | | |
| *Install available patches | | | |
| *Set Veeam backup repository | | | |
| *Deploy Back-up Agent | | | |
| *Set Back-up policy | | | |
| *Test Back-up | | | |
| *Test Restoration | | | |
| | | TOTAL AMOUNT | 4,981,420.00 |
| | | LESS: DISCOUNT | 150,000.00 |
| | | NET AMOUNT | 4,831,420.00 |

*4,700,000?* (handwritten)

## OPTION 2: PURESTORAGE WITH 1 YEAR WARRANTY

| DESCRIPTIONS | QTY | PRICE | AMOUNT |
|---|---|---|---|
| **FLASH STORAGE 22TB** | | | |
| FlashExpressSuite including X20 chassis, 22TB DFM data pack & 50 TiBs of Cloud Block Store for 12 months | 1 | 3,141,200.00 | 3,141,200.00 |
| FA-FlashExpressSuite-22TB 1 Month Evergreen Foundation Subscription, NBD Delivery, 24/7 Support | 12 | | |
| **CORESWITCH** | | | |
| RG-CS86-20XS4VS2QXS-D - 20 1G/2.5G/10GBASE-X SFP+ ports, 4 10G/25GBASE-X SFP28 Ports, 2 40GBASE-X QSFP+ ports, support up to 32 10G ports, 2 modular power supply slots (at least one RG-PA150I-F power module needed, no power module in default), 2 modular fan slots (2 fan modules are equipped by default) | 2 | 195,175.00 | 390,350.00 |
| 150W AC power module | 4 | | |
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| Premium Line LC/UPC-LC/UPC Duplex Multimode OM3 Patch Cord 5 M, 2.0 mm, LSOH | 4 | | |
| **VMWARE LICENSES** | | | |
| VMware vSphere Standard 8 | 32 | 5,400.00 | 172,800.00 |
| **VEEAM BACK UP** | | | |
| Veeam Data Platform Essentials Universal Subscription License. Includes Enterprise Plus Edition features. 1 Year Subscription Upfront Billing & Production (24/7) Support. Subscription Universal license, sold by packs of 5. Includes VM, Server or Workstation Agents, Cloud VM or App Plug-In SAP/Oracle and NAS. Cannot be merged with Perpetual Universal license. For centralized management, all VULs must be Subscription. | 2 | 40,710.00 | 81,420.00 |
| **PROFESSIONAL SERVICES** | | | |
| * Rack Mounting of Devices | 1 LOT | 100,000.00 | 100,000.00 |
| * Installing of Modules, Tranceivers and DAC | | | |
| * Configuration of Switches | | | |
| * Firmware Installation for Servers | | | |
| * RAID configuration for Datastores | | | |
| * Virtual Switch and Virtual Networking configuration | | | |
| * Configuration of Storage pools, Volumes and LUN | | | |
| * iSCSI Configuration | | | |
| * VCenter Deployment | | | |
| * Creating Virtual Machines | | | |
| * Enabling Vsphere DRS and Availability | | | |
| *Provide a license file | | | |
| *Install software prerequisites | | | |