

TECHNO- COMMERCIAL PROPOSAL

SUPPLY OF REFRIGERATION SYSTEM

- i) FREON UNIT COOLERS AND ITS EQUIPMENT FOR FREEZER ROOMS
- ii) GUNTNER UNIT COOLERS ONLY FOR OTHER ROOMS

PROPOSAL NO.: QT00807602

REV NO. : 2

PROJECT : Alturas (Marcela dressing plant)

Dressing Plant

Date : 08 May 2023
Our Ref no : QT00807602
Revision no : 2

May 08,2023

Alturas

Marcela dressing plant, Philippines.

Dear Sir,

Bestworld Engineering Sdn Bhd., in cooperation with RADAIRE Mechanical and Electrical Engineering Services is pleased to submit this Techno- Commercial Proposal ,in response to your request for a proposal for the Design ,Supply and installation of refrigeration system and along with the given Technical Information/Specification.

We trust that our offer complies with your requirement and are looking forward to your valuable order. Should you have any concerns and/or queries regarding this Techno- Commercial Proposal, please feel free to contact us or email us, so we can properly answer all your inquiries.

Respectfully yours,

Mr.Ric A. Dublado

General Manager

0917-1036720

Email: rick@radaire.com

Mr. Yeow Song You

Chief Marketing Officer

H/P No. : + 6012 4208455

Email: syyeow@bestworld.com.my

Website: www.bestworld.com.my

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RE: QUOTATION

Further to your enquiry for the above, we are pleased to submit herewith our quotation for your kind consideration & approval.

A. TO SUPPLY REFRIGERATION SYSTEM FOR ALTURAS- MARCELA DRESSING PLANT PROJECT IN BOHOL, PHILIPPINES

1.1 PROJECT EXPLANATION: THIS PROJECT INCLUDES THE FOLLOWING ROOMS

No	Room name	Area m2	Int. Height M	Room temp. °C	Capacity T	Temp. in °C	Temp. out °C	Room No.	Cooling time h
1	Blast Freezer 1	5.90 x 4.20	4.20	-35	3	+15	-18	1	4~5
2	Blast Freezer 2	5.90 x 4.20	4.20	-35	3	+15	-18	1	4~5
3	Freezer Room 1	5.90 x 4.20	4.20	-18	<10%	-15	-18	1	24
4	Freezer Room 2	11.20 x 5.90	4.20	-18	<10%	-15	-18	1	24
5	Chiller Room	4.10 x 5.90	4.20	0				1	
6	Screw Chiller Room	14.70 x 6.00	4.20	+12~+18				1	
7	Processing Area 1	12.35 x 12.80	4.20	+12~+18				1	
		8.10 x 6.90	4.20	+12~+18				1	
		17.00 x 3.70	4.20	+12~+18				1	
8	Processing Area 2	16.50 x 8.90	4.20	+12				1	
9	Packing Area	17.85 x 12.80	4.20	+12				1	

1.2 LOCAL WEATHER DATA:

Max temp.: +38°C

Wet bulb temp.: +29°C

Power system: 460V, 3P, 60HZ

Built in Philippines

The quotation is based on the above conditions.

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Supervising, installation, testing commissioning & training charge for Freezer Room 1~2

Mobilisation, equipment positioning, modification and installation, termination of pipes,
insulation, wiring, testing commissioning

UNIT PRICE:	USD 11,400.00
US DOLLAR:	Eleven Thousand Four Hundred Only

CIF to Cebu Port

UNIT PRICE:	USD 10,700.00
US DOLLAR:	Ten Thousand Seven Only

PRICE SUMMARIZE (CIF term)

1. Compressor and unit cooler	USD 164,700.00
2. Installation materials for freezer room 1~2	USD 11,800.00
2. Installation job, testing commissioning & training	USD 11,400.00
3. CIF to Cebu port	USD 10,700.00
4. Discount	(USD 19,860.00) ✓

Total Price

USD 178,740.00

MARCELA FORMS, INC.

Terms of payment: 30% deposit after confirmation order
60% one (1) week before delivery, bill and recognize as contract revenue
10% balance after completion of testing commissioning

Beneficiary: Bestworld Engineering Sdn. Bhd.
Banker: CIMB
Account No.: 860217317640 (USD Account)
Bank Swift Code: CTBBMYKL

Delivery: 180 ~ 240 Working Days CIF (after deposit received)

The quoted prices are is CIF Cebu port including but excluding custom clearance,
Philippine local taxes and duties, handling charges, etc.

Note: Freight and sailing schedule (if relevant) subjected to shipping liner and forwarder, beyond
Seller control. The Seller will not be responsible for any delay due to Shipping and/or Force Majeure.

Validity: 30 Days

BESTWORLD ENGINEERING SDN. BHD.(1125115-U)

964, Jalan Perindustrian Bukit Minyak 6, Taman Perindustrian Bukit Minyak,
14100 Simpang Ampat, Pulau Pinang, Malaysia. Tel: 604-501 6688 Fax: 604-501 6689
Website: www.bestworld.com.my Email: info@bestworld.com.my