### **Deployment in Python**

Soft Lead Generation



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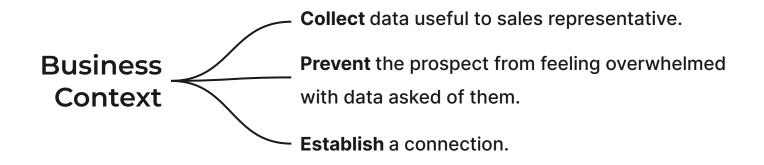
Results

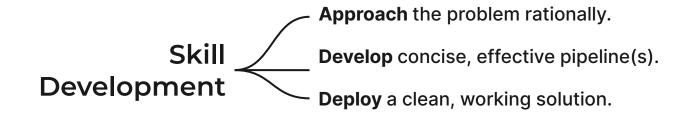
Takeaways



# Lead GenerationOl with a Grain of Salt

### Two Perspectives...



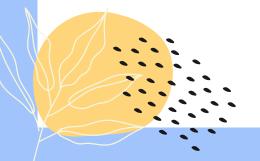




## 02

### **Data**

### Assessment



### **Non Invasive Correlations**

Ideally we want more false positives than false negatives

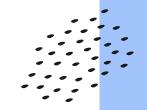
#### Aspects that need to be acknowledged:

- We are neglecting valuable data that appears to be available to us.
- Some irrelevant bias exists in the base data.
- There is no single panacea/cure all for missing values in the dataset.



## 03

## Results and End Product



### **Selected Model**



XGBoostClassifier

TP FP 25
FN TN 101

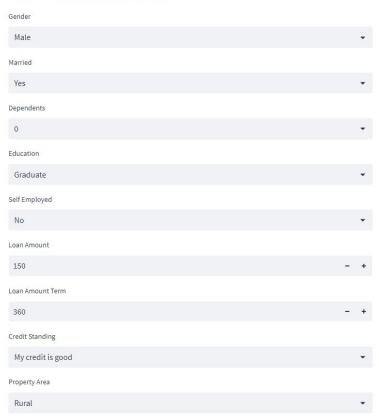
### **Responses:**

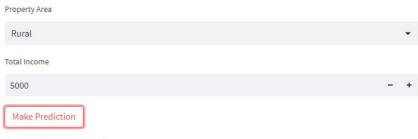
'We can get you approved!'

'It may be difficult to get approved.'

### **Loan Eligibility Predictor**

Complete this short form for an instant prediction!





We can get you approved!



1

Make Prediction

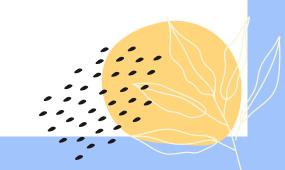
It may be difficult to get approved.



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## 04 Takeaways



### The Double Edged Sword of Linux

**Lightweight performance** and total control is great but...

Polarizing support and deep, neglected issues unique to Linux ports are a pain to work around.



### The Double Edged Sword of Linux



me breaking into a linux user's house to install windows 10 on their computer





### **Going Further...**

- Gain a better competency with neural network construction.
- Experiment with more models.
- Learn how to deploy on custom domain.
- Explore the capabilities of streamlit









### Thanks!

**Any questions?** 



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