Pricing on the WhatsApp Business Platform

Effective July 1, 2025





Pricing on the WhatsApp Business Platform

We charge on a **per-message basis** for each message a business sends to a user.

- We charge only when a message is **delivered**.
- We charge based on:
 - Who the message is sent to, determined by the <u>country calling code</u> of the <u>recipient's</u> phone number.
 - The <u>category</u> of the message (marketing, utility, authentication).
- Our rates vary by market category pair.

We provide several ways for business to get value with rewarding pricing:

- We do not charge when businesses send *free-form messages or utility template messages* in response to users. Learn more on pages 4-5.
- Businesses can unlock more attractive prices as they grow on our platform, via volume tiers. Learn more on page 6.
- Businesses can use 'free entry points' to get more value when a user messages from an <u>ad that clicks to WhatsApp</u> or a <u>Facebook Page action</u> <u>button</u>. Learn more on page 7.

We publish our rates and volume tiers on our website and documentation.

Pricing outlined in this document is applicable when purchasing from Meta.

Pricing between an end-customer ("business") and a Solution Partner is determined solely between such business and the Solution Partner.

We charge on a per-message basis on the WhatsApp Business Platform.

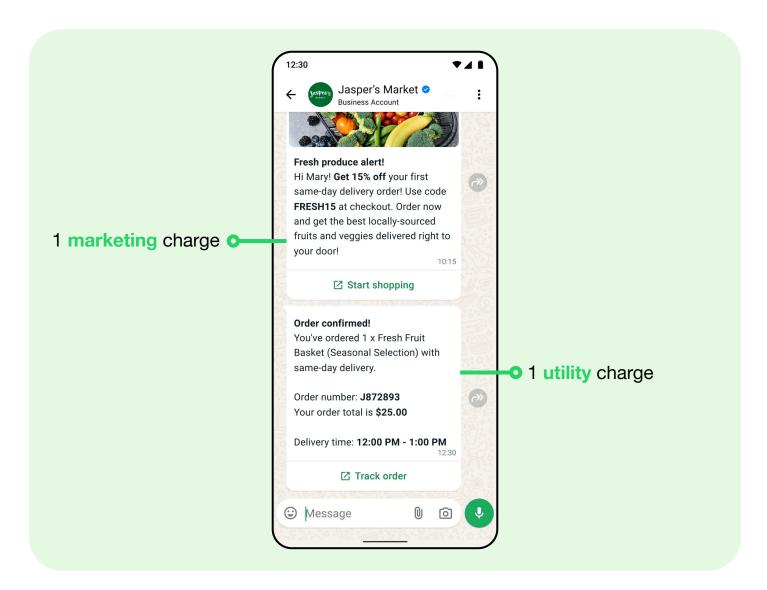
How it works

We charge for each **template message** a business sends to a user.

For example, if a business sends 1 marketing message and 1 utility message, that incurs 1 charge for each category.

What this means

Pricing on the WhatsApp Business Platform is consistent with alternate channels, which also charge for each message.



Businesses can respond to users at no charge with free-form messages.

How it works

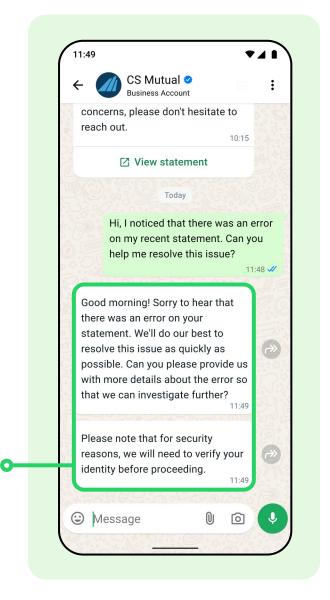
Businesses can respond *via free-form messages* to users within the 24-hour customer service window **at no charge**.

The 24-hour customer service window resets with each user message.

What this means

Businesses can be available for and engage with their customers on WhatsApp, including via Al-enabled conversational experiences, at no charge.

No charge for these free-form messages.



The <u>customer service window</u> is a 24-hour timer that starts with a user message and resets with each new user message. As long as the customer service window is open, businesses can respond to users via free-form messages *or* utility messages, at no charge.

<u>Free-form messages</u> are any message type that is *not* a template message.

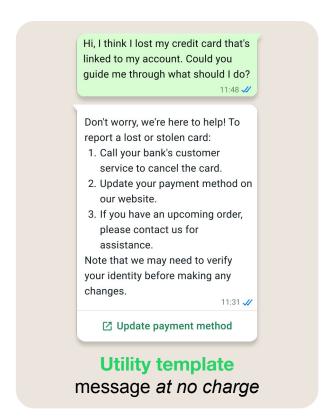
Businesses can respond to users at no charge with free-form messages and utility template messages.

How it works

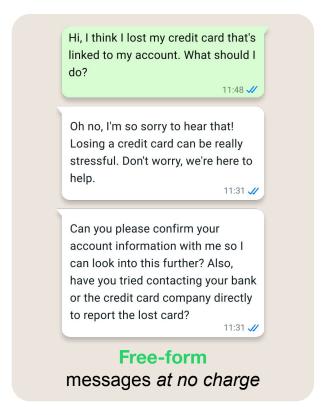
When the customer service window is open, businesses can also send utility messages, at no charge.

What this means

Businesses have more flexibility and choice in how to respond to users, at no charge.



OR



The <u>customer service window</u> is a 24-hour timer that starts with a user message and resets with each new user message. As long as the customer service window is open, businesses can respond to users via free-form messages *or* utility messages, at no charge.

Businesses can unlock more attractive pricing for utility and authentication messages as they scale and grow on our platform.

How it works

As businesses reach a higher volume tier (for that market–category), they automatically unlock more attractive pricing for the messages in that tier.

What this means

Businesses can save more as they bring more utility and authentication messages to our platform.

	Utility messages		Authentication messages	
	# messages	What we charge	# messages	What we charge
Market	Tier 1	Rate	Tier 1	Rate
	Tier 2	- 5%	Tier 2	- 5%
	Tier 3	- 10%	Tier 3	- 10%
	Tier 4	- 15%	Tier 4	- 15%
	Tier 5	- 20%	Tier 5	- 20%

-5% only applies for messages in Tier 2, and -10% applies to messages in Tier 3

These are indicative; refer to our documentation for our published tiers.

Volume tiers are specific to a market – message category (e.g., Brazil – utility).

These are published on our website and documentation.

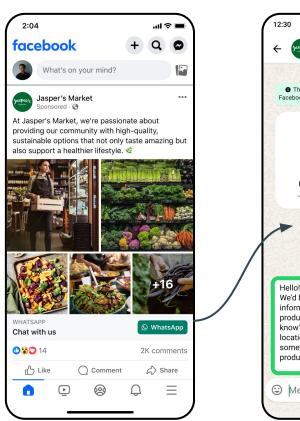
Businesses can use free entry points to get more value on WhatsApp.

How it works

When a user messages a business from an <u>ad that</u> <u>clicks to WhatsApp</u> or a <u>Facebook Page action button</u>, and the business responds within 24 hours, that response opens a 72-hour (3-day) 'free entry point' window where **template messages are not charged**.

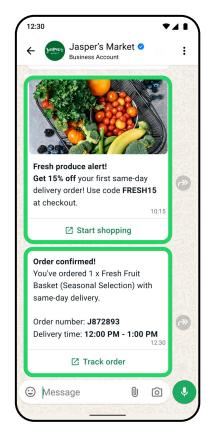
What this means

Businesses can use these entry points to get more value when messaging users on WhatsApp.





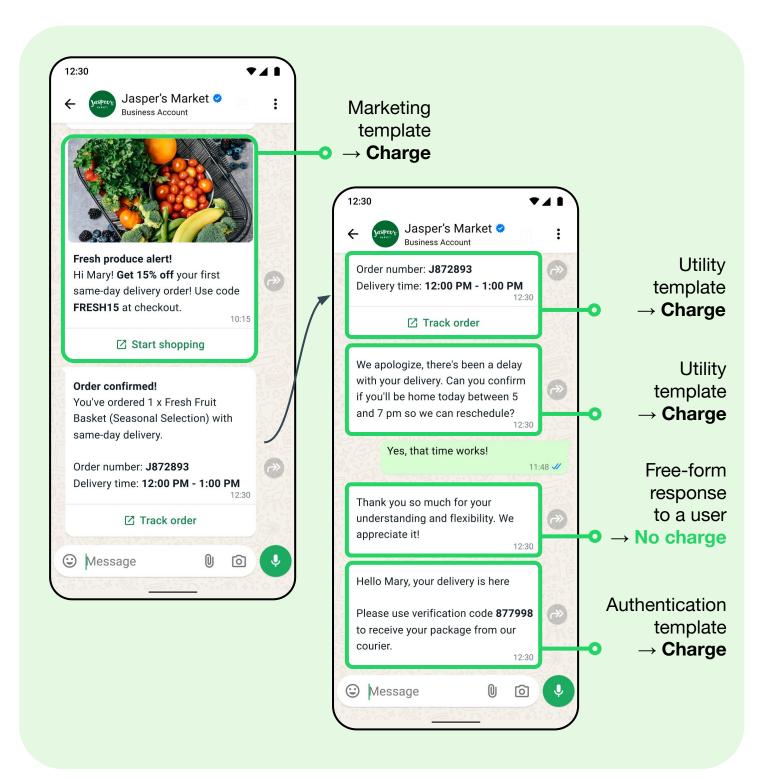
No charge for this free-form message, which opens the 'free entry point' window



No charge for template messages in the 'free entry point' window

In the 72-hour <u>'free entry point' window</u>, businesses can message users with free-form messages *at no charge* within as long as the 24-hour <u>customer service window</u> is open.

Illustrative example of our pricing



If this started from an <u>ad that clicks to WhatsApp</u>, and occurred in the 72-hour 'free entry point' window, *none* of these messages would have been charged.

For Reference

- Pricing on the WhatsApp Business Platform
- Template category guidelines on the WhatsApp Business Platform



from Meta