SANCHIT MALIK

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Career objective

To be associated with a Progressive and Innovative Organization where I can use my experience and skills to be an asset to organization and grow.

Education

Web Design and Development - Conestoga College, Kitchener, ON

Bachelors in Computer Science & Engineering - Maharshi Dayanand University, Haryana, India

Skill-set

- Excellent verbal communication and interpersonal skills.
- Computer literacy, strong keyboard and internet navigation skills.
- Adaptability, flexibility and ability to multi-task in an ever-changing environment.
- Punctuality and adherence to work schedules and strong values of trust, teamwork, accountability and work ethic.
- Ability to pay attention to details, multitasking and work under pressure.

Professional Experience

- 2 Years of sales and marketing experience in investment advising industry (CapitalVia Global Research LTD).
- Outbound/Inbound experience in sales, products promotion and customer service.
- Meeting sales and customer service targets by understanding client needs, offering first call
 resolution of issues, and actively promoting and selling products and services that meet clients needs.
- Receiving inbound calls as well to provide after sales services, customer service and complaint resolutions.
- Proficient with various Marketing Strategies I.e. Door to Door, Event Marketing, Online and Telemarketing.
- 1 Year of experience as a web developer in a software company (HCL Technologies).