

Full job description

About the Role:

We are looking for a results-driven Sales Executive with a strong background in B2B sales and a passion for the pet care or veterinary sector. Your primary responsibility will be to develop relationships with UK-based animal health professionals, pet product retailers, grooming salons and veterinary clinics. If you have experience in e-commerce, product sales, or the animal care industry—this is a unique opportunity to represent a well-established and ethical brand.

Key Responsibilities:

- Identify and reach out to UK-based veterinary practices, pet shops, grooming salons, and animal care businesses.
- Use LinkedIn, Apollo, cold emailing, and other tools to generate your own high-quality leads.
- Promote and sell a range of pet-safe disinfectants, shampoos, supplements, and animal care solutions.
- Build a healthy pipeline of prospects and convert them into long-term customers through strategic follow-ups.
- Tailor product presentations based on specific needs—whether for infection control, animal wellbeing, or hygiene compliance.
- Collaborate with internal teams to ensure timely deliveries and exceptional customer service.
- Achieve monthly sales targets and contribute to the company's market growth in the UK.
- Monitor customer feedback and market trends to enhance the sales strategy.

Requirements:

- 3+ years of B2B sales experience, ideally in healthcare, FMCG, or pet care industries.
- Familiarity with UK-based outreach and sales processes.
- Proven ability to independently generate and convert leads using online tools and automation platforms.
- Excellent communication skills in English (written and spoken).

- Ability to quickly learn and explain product benefits relevant to the animal care industry.
- Tech-savvy, target-oriented, and comfortable working independently in a fast-paced environment.
- Must be based in Islamabad or Rawalpindi. Applications from outside these cities will not be considered.
- This is not 100% remote job, it requires office attendance as well.

Why Join Us?

- Join a mission-driven company offering ethical, UK-compliant pet and animal care solutions.
- Engage with clients who care deeply about animal health and wellbeing.
- Enjoy a performance-based role with real growth opportunities and international exposure.

Job Type: Full-time

Pay: Rs75,000.00 - Rs120,000.00 per month