

MACHINE LEARNING MODEL FOR OCCUPANCY RATES AND DEMAND IN THE HOSPITALITY INDUSTRY

Final Project Report

1. Introduction
 - 1.1. Project overviews
 - 1.2. Objectives
2. Project Initialization and Planning Phase
 - 2.1. Define Problem Statement
 - 2.2. Project Proposal (Proposed Solution)
 - 2.3. Initial Project Planning
3. Data Collection and Preprocessing Phase
 - 3.1. Data Collection Plan and Raw Data Sources Identified
 - 3.2. Data Quality Report
 - 3.3. Data Exploration and Preprocessing
4. Model Development Phase
 - 4.1. Feature Selection Report
 - 4.2. Model Selection Report
 - 4.3. Initial Model Training Code, Model Validation and Evaluation Report
5. Model Optimization and Tuning Phase
 - 5.1. Hyperparameter Tuning Documentation
 - 5.2. Performance Metrics Comparison Report
 - 5.3. Final Model Selection Justification
6. Results
 - 6.1. Output Screenshots
7. Advantages & Disadvantages
8. Conclusion

9. Future Scope

10. Appendix

10.1. Source Code

10.2. GitHub & Project Demo Link

1.INTRODUCTION

1.1 Project overview

The project aims to analyze occupancy rate and demand patterns in hospitality industry to provide insights for finding hotel room with efficiency and cost-saving measures. By analyzing historical occupancy data along with other relevant factors such as weather conditions, occupancy patterns, and all, the project seeks to identify trends and patterns that can help customers optimize their model usage.

1.2 Objectives

Occupancy Pattern Identification

The project analyzes historical occupancy consumption data to identify patterns in model usage, such as peak usage times, seasonal variations, and the impact of weather conditions. This information can help customers adjust their model usage to reduce costs.

Cost-Saving Recommendations

Based on the analysis of occupancy consumption patterns and model efficiency, the project provides recommendations to customers on how to reduce their time consumption and save costs. This could include tips on adjusting using occupancy model during needed hours, or investing in occupancy rates and demand-efficient hotels.

2. Project Initialization and Planning Phase

2.1 Define Problem Statement

A customer concerned with time efficiency and cost savings wants to optimize the occupancy to reduce costs, posing a challenge lacking the necessary knowledge and tools to monitor and analyze energy usage effectively.

2.2 Project Proposal (Proposed solution)

- The proposed project, "Machine Learning Model for Occupancy Rates and Demand in the Hospitality Industry," aims to leverage machine learning for more accurate solutions.
- Using a comprehensive dataset including occupancy, humidity, humidity ratio, CO2, light, the project seeks to develop a model for optimizing the occupancy.

- This initiative aligns with the Power consumption analysis objective to provide insights for energy efficiency and cost-saving measures and provides recommendations to households on how to reduce their energy consumption and save costs.

2.3 Initial Project Planning

- Initial Project Planning involves outlining key objectives, defining scope, and identifying the occupancy rates and demand.
- It encompasses setting timelines, allocating resources, and determining the overall project strategy.

3. Data Collection and Preprocessing Phase

3.1 Data Collection Plan and Raw Data Sources Identified

- The dataset for " Machine Learning Model for Occupancy Rates and Demand in the Hospitality Industry " is sourced from Kaggle.
- It includes detailed measurements taken over time.
- Date: Date in format dd/mm/yyyy
- Time: time in format hh:mm:ss
- Occupancy: It gives information about occupancy.
- Humidity: Humidity level will be shown in this phase.
- Humidity Ratio: Humidity Ratio is clearly mentioned here.
- CO2: The amount of CO2 will be provided here.

3.2 Data Quality Report

- Data quality is ensured through thorough verification, addressing missing values, and maintaining adherence to ethical guidelines, establishing a reliable foundation for predictive modeling.

3.3 Data Exploration and preprocessing

- Data Exploration involves analyzing the customer demand and training dataset to understand patterns, distributions, and outliers.
- Preprocessing includes handling missing values, scaling, and encoding categorical variables.
- These crucial steps enhance data quality, ensuring the reliability and effectiveness of subsequent analysis.

4. Model Development Phase

4.1 Feature Selection Report

- The Feature Selection Report outlines the rationale behind choosing specific features (e.g., Humidity, Humidity Ratio, CO2, Light, Occupancy) for the occupancy model.
- It evaluates relevance, importance, and impact on predictive accuracy, ensuring the inclusion of key factors influencing the model's ability.

4.2 Model Selection Report

- The Model Selection Report details the rationale behind choosing Logistic Regression, SVC, Decision Tree Classifier, and K-Neighbors Classifier for occupancy model.
- It considers each model's strengths in handling complex relationships, interpretability, adaptability, and overall predictive performance, ensuring an informed choice aligned with project objectives.

4.3 Initial Model Training Code, Model Validation and Evaluation

Report

- The Initial Model Training Code employs selected algorithms on the training and occupancy dataset, setting the foundation for predictive modeling.
- The subsequent Model Validation and Evaluation Report rigorously assesses model performance, employing metrics like Accuracy, Weighted avg, Macro avg error to ensure reliability and effectiveness in predicting occupancy demand.

5.Model Optimization and Tuning Phase

Final Model Selection Justification

- The K-Neighbors Classifier is the final model chosen because of its best overall performance compared to the other models.
- It captures the Accuracy in the data very well with minimal prediction error. K-Neighbors Classifier can capture complex non-linear relationships.

6. RESULTS

6.1 Output Screenshots

PCA.HTML HOME PAGE

HOSPITALITY INDUSTRY

Occupancy Demand in the Hospitality Industry

Fill in all the below details and get the output corresponding to the above numbers

Temperature

Humidity

Light

CO2

HumidityRatio


Year

Month

Day

Result: { showcase }

HOTEL OCCUPANCY RATE





HOSPITALITY INDUSTRY

Occupancy Demand in the Hospitality Industry

Fill in all the below details and get the output corresponding to the above numbers

submit

Result: {{showcase}}

HOTEL OCCUPANCY RATE



OUTPUT PAGE

RESULT.HTML

HOSPITALITY INDUSTRY

Occupancy Demand in the Hospitality Industry

Fill in all the below details and get the output corresponding to the above numbers

submit

Result: It is Occupied

HOTEL OCCUPANCY RATE



7. Advantages and disadvantages

7.ADVANTAGES AND DISADVANTAGES

Advantages:

1. **Insight into Usage Patterns:** Occupancy analysis provides detailed insights into how time is used within customers, identifying peak usage times, high usage times.
2. **Cost Savings:** By understanding usage patterns, customers can implement strategies to reduce consumption during peak hours or adjust usage behaviors.
3. **Smart Decision Making:** Data-driven insights enable informed decision-making regarding appliance upgrades, time-efficient investments, and behavioural changes that optimize hotels use.

Disadvantages:

1. **Cost of Implementation:** Initial costs associated with installing and acquiring advanced occupancy monitoring systems may be prohibitive for some customer.
2. **Privacy Concerns:** Continuous monitoring of model usage raises privacy concerns regarding data collection, storage, and potential misuse of personal information.
3. **Technical Complexity:** Analysing and interpreting energy data requires technical expertise and resources, which may be challenging for customers without access to specialized knowledge or support.

8. CONCLUSION

- In conclusion, the analysis of occupancy rates and demands through advanced monitoring and data analytics presents significant opportunities for optimizing time usage and promoting sustainability. This project has demonstrated the effectiveness of smart monitoring technology coupled with sophisticated data analysis techniques in providing detailed insights into customers demands patterns. By capturing realtime data and applying statistical analysis and machine learning and deep learning algorithms, the project has

identified peak usage times, inefficient practices, and opportunities for improvement.

9. FUTURE SCOPE

- **Integration of Machine Learning and Deep Learning:** The integration of **Machine Learning (ML)** and with rates and demand, analysis systems will enable more granular data collection and real-time monitoring.
- **Advanced Data Analytics and AI:** Future advancements in data analytics, machine learning, and artificial intelligence (AI) will enable more sophisticated analysis of time consumption patterns. Predictive analytics models can forecast occupancy demand, identify anomalies, and offer proactive recommendations for optimizing time and cost efficiency based on historical and real-time data.
- **Demand Response Programs:** Increased participation in demand response programs facilitated by time and cost consumption analysis systems will enable customers to adjust their needs.
- **Global Adoption and Standardization:** Increasing global adoption of time and energy analysis technologies will drive economies of scale, reducing costs and improving accessibility for customers worldwide. Standardization of measurement methodologies and data formats will facilitate interoperability and compatibility across different systems and regions.

10.APPENDIX

10.1. SOURCE CODE INDEX.HTML

```
<!DOCTYPE html>

<html lang="en">

<head>

    <meta charset="UTF-8">

    <meta name="viewport" content="width=device-width, initial-scale=1.0">

    <title>Occupancy Rates And Demand in the Hospatality Industry</title>

    <style>        body{
margin: auto;        padding:
5%;

        background: url('https://www.makcorps.com/blog/wp-
content/uploads/2022/11/hotel-occupancy-rate.png');
background-repeat: no-repeat;        backgroundposition:
justify;        background-position-x: center;        background-
size: cover;

        }

        .page{        textalign:
center;

        }        p{
text-size: 10px;

        }

</style>
```

```
</head>

<body>

  <div name="page">

    <h1>HOSPITALITY INDUSTRY</h1>

    <h2>Occupancy Demand in the Hospitality Industry</h2>

    <p>Fill in all the below details and get the output corresponding to the above numbers </p>

    <form action="/prediction" method="POST">

      <input type="text" name="Temperature" placeholder="Temperature">

<br><br>

      <input type="text" name="Humidity" placeholder="Humidity">

<br><br>

      <input type="text" name="Light" placeholder="Light">

<br><br>

      <input type="text" name="CO2" placeholder="CO2">

<br><br>

      <input type="text" name="HumidityRatio" placeholder="HumidityRatio">

<br><br>

      <input type="text" name="year" placeholder="Year">

<br><br>

      <input type="text" name="month" placeholder="Month">

<br><br>

      <input type="text" name="day" placeholder="Day">

<br><br>

      &nbsp;&nbsp;&nbsp;<button type="submit"> submit</button>

    </div>
```

</form>

<p>Result:{{showcase}}</p>

</body>

</html>

APP.PY

```
#importing libraries from flask import Flask,  
render_template, request import pickle import numpy  
as np
```

```
app = Flask(__name__)
```

```
model = pickle.load(open('occupancy.pkl', 'rb'))
```

```
@app.route('/') def home():
```

```
return render_template("i
```

```
ndex.html")
```

```
@app.route('/prediction', methods=['POST', 'GET']) def
```

```
predict():
```

```
    Temperature = float(request.form['Temperature'])  
    Humidity = float(request.form['Humidity'])
```

```
    Light = float(request.form['Light'])
```

```
    CO2 = float(request.form['CO2'])
```

```
HumidityRatio = float(request.form["HumidityRatio"])
```

```
year = int(request.form['year'])    month =
```

```
int(request.form['month'])    day = int(request.form['day'])
```

```
total = [[Temperature, Humidity, Light, CO2, HumidityRatio, year, month, day]]
```

```
y_test=model.predict(total)    print(y_test)
```

```
if(y_test==[0]):
```

```
    ans="It is not Occupied"    else:
```

```
    ans="It is Occupied"        return
```

```
render_template("index.html", showcase = ans)
```

```
if __name__=="__main__":
```

```
app.run(debug=False) Code Snippets
```

```
import pandas as pd
import numpy as np
import matplotlib.pyplot as plt
import seaborn as sns
```

```
[ ] from google.colab import drive
drive.mount('/content/drive')
```

Drive already mounted at /content/drive; to attempt to forcibly remount, call drive.mount("/content/drive", force_remount=True).

```
[ ] df=pd.read_csv("datatraining.csv",header=0)
df.shape
```

(8143, 7)

```
[ ] df.head()
```

	date	Temperature	Humidity	Light	CO2	HumidityRatio	Occupancy
1	2015-02-04 17:51:00	23.18	27.2720	426.0	721.25	0.004793	1
2	2015-02-04 17:51:59	23.15	27.2675	429.5	714.00	0.004783	1
3	2015-02-04 17:53:00	23.15	27.2450	426.0	713.50	0.004779	1
4	2015-02-04 17:54:00	23.15	27.2000	426.0	708.25	0.004772	1
5	2015-02-04 17:55:00	23.10	27.2000	426.0	704.50	0.004757	1

```
df.tail()
```

	date	Temperature	Humidity	Light	CO2	HumidityRatio	Occupancy
8139	2015-02-10 09:29:00	21.05	36.0975	433.0	787.250000	0.005579	1
8140	2015-02-10 09:29:59	21.05	35.9950	433.0	789.500000	0.005563	1
8141	2015-02-10 09:30:59	21.10	36.0950	433.0	798.500000	0.005596	1
8142	2015-02-10 09:32:00	21.10	36.2600	433.0	820.333333	0.005621	1
8143	2015-02-10 09:33:00	21.10	36.2000	447.0	821.000000	0.005612	1

```
[ ] df.isnull().any()
```

date	False
Temperature	False
Humidity	False
Light	False
CO2	False
HumidityRatio	False
Occupancy	False
dtype: bool	

```
df.info()
```

```
<class 'pandas.core.frame.DataFrame'>
Index: 8143 entries, 1 to 8143
Data columns (total 7 columns):
#   Column          Non-Null Count  Dtype
---  ---
0   date             8143 non-null   object
1   Temperature      8143 non-null   float64
2   Humidity         8143 non-null   float64
3   Light            8143 non-null   float64
4   CO2              8143 non-null   float64
5   HumidityRatio    8143 non-null   float64
6   Occupancy        8143 non-null   int64
dtypes: float64(5), int64(1), object(1)
memory usage: 767.0+ KB
```

```
df[["year", "month", "day"]] = df["date"].str.split("-", expand = True)
df.head()
```

	date	Temperature	Humidity	Light	CO2	HumidityRatio	Occupancy	year	month	day
1	2015-02-04 17:51:00	23.18	27.2720	426.0	721.25	0.004793	1	2015	02	04 17:51:00
2	2015-02-04 17:51:59	23.15	27.2675	429.5	714.00	0.004783	1	2015	02	04 17:51:59
3	2015-02-04 17:53:00	23.15	27.2450	426.0	713.50	0.004779	1	2015	02	04 17:53:00
4	2015-02-04 17:54:00	23.15	27.2000	426.0	708.25	0.004772	1	2015	02	04 17:54:00
5	2015-02-04 17:55:00	23.10	27.2000	426.0	704.50	0.004757	1	2015	02	04 17:55:00

```
df.drop(['date'], axis=1, inplace=True)
df
```

	Temperature	Humidity	Light	CO2	HumidityRatio	Occupancy	year	month	day
1	23.18	27.2720	426.0	721.250000	0.004793	1	2015	02	04 17:51:00
2	23.15	27.2675	429.5	714.000000	0.004783	1	2015	02	04 17:51:59
3	23.15	27.2450	426.0	713.500000	0.004779	1	2015	02	04 17:53:00
4	23.15	27.2000	426.0	708.250000	0.004772	1	2015	02	04 17:54:00
5	23.10	27.2000	426.0	704.500000	0.004757	1	2015	02	04 17:55:00
...
8139	21.05	36.0975	433.0	787.250000	0.005579	1	2015	02	10 09:29:00
8140	21.05	35.9950	433.0	789.500000	0.005563	1	2015	02	10 09:29:59
8141	21.10	36.0950	433.0	798.500000	0.005596	1	2015	02	10 09:30:59
8142	21.10	36.2600	433.0	820.333333	0.005621	1	2015	02	10 09:32:00
8143	21.10	36.2000	447.0	821.000000	0.005612	1	2015	02	10 09:33:00


8143 rows x 9 columns

```
[ ] df.dtypes
```

Temperature	float64
Humidity	float64
Light	float64
CO2	float64
HumidityRatio	float64
Occupancy	int64
year	object
month	object
day	object
dtype:	object

```
df.isnull().sum()
```

Temperature	0
Humidity	0
Light	0
CO2	0
HumidityRatio	0
Occupancy	0
year	0
month	0
day	0
dtype:	int64



Occupancy	count
0	6500
1	1800

 \Rightarrow

A scatter plot showing Humidity (Y-axis, 20 to 40) versus Temperature (X-axis, 19 to 23). The plot displays two data series: Occupancy 0 (blue dots) and Occupancy 1 (orange dots). The data points are clustered into several distinct regions, indicating different environmental states. For example, at a temperature of approximately 20.5, there is a clear separation between a high-humidity cluster (around 35) and a low-humidity cluster (around 20), with the high-humidity cluster being predominantly occupied (Occupancy 1) and the low-humidity cluster being predominantly unoccupied (Occupancy 0).

Insert code cell below
Ctrl+M B

8143 rows x 9 columns

df

	Temperature	Humidity	Light	CO2	HumidityRatio	Occupancy
Temperature	1	-0.14	0.65	0.56	0.15	0.54
Humidity	-0.14	1	0.038	0.44	0.96	0.13
Light	0.65	0.038	1	0.66	0.23	0.91
CO2	0.56	0.44	0.66	1	0.63	0.71
HumidityRatio	0.15	0.96	0.23	0.63	1	0.3
Occupancy	0.54	0.13	0.91	0.71	0.3	1

year -
month -
day -

Temperature -
Humidity -
Light -
CO2 -
HumidityRatio -
Occupancy -
year -
month -
day -

```

from sklearn.preprocessing import LabelEncoder
label_encoder_x=LabelEncoder()
df['year']=label_encoder_x.fit_transform(df['year'])
df['month']=label_encoder_x.fit_transform(df['month'])
df['day']=label_encoder_x.fit_transform(df['day'])
df.info()

```

```

<class 'pandas.core.frame.DataFrame'>
Index: 8143 entries, 1 to 8143
Data columns (total 9 columns):
 #   Column              Non-Null Count  Dtype  
---  -
 0   Temperature         8143 non-null   float64
 1   Humidity             8143 non-null   float64
 2   Light                8143 non-null   float64
 3   CO2                  8143 non-null   float64
 4   HumidityRatio        8143 non-null   float64
 5   Occupancy            8143 non-null   int64  
 6   year                 8143 non-null   int64  
 7   month                8143 non-null   int64  
 8   day                  8143 non-null   int64  
dtypes: float64(5), int64(4)
memory usage: 894.2 KB

```

[26] df

	Temperature	Humidity	Light	CO2	HumidityRatio	Occupancy	year	month	day
1	23.18	27.2720	426.0	721.250000	0.004793	1	0	0	0
2	23.15	27.2675	429.5	714.000000	0.004783	1	0	0	0
3	23.15	27.2450	426.0	713.500000	0.004779	1	0	0	0
4	23.15	27.2000	426.0	708.250000	0.004772	1	0	0	0
5	23.10	27.2000	426.0	704.500000	0.004757	1	0	0	0
...
8139	21.05	36.0975	433.0	787.250000	0.005579	1	0	0	0
8140	21.05	35.9950	433.0	789.500000	0.005563	1	0	0	0
8141	21.10	36.0950	433.0	798.500000	0.005596	1	0	0	0
8142	21.10	36.2600	433.0	820.333333	0.005621	1	0	0	0
8143	21.10	36.2000	447.0	821.000000	0.005612	1	0	0	0

8143 rows × 9 columns

Next steps:

[Generate code with df](#)



[View recommended plots](#)

```

[27] y=df.iloc[:,5:6].values
      x = df.drop('Occupancy', axis=1)

```

```
[ ] x.shape
```

```
(8143, 8)
```

```
[ ] y.shape
```

```
(8143, 1)
```

```

[ ] from sklearn.model_selection import train_test_split
      x_train,x_test,y_train,y_test=train_test_split(x, y, test_size=0.2,random_state=0)
      x_test.shape

```

```
(1629, 8)
```

```
[ ] x_train.shape
```

```
(6514, 8)
```

```
[ ] y_train.shape
```

```
(6514, 1)
```

```
[ ] y_test.shape
```

```
(1629, 1)
```

```
[ ] from sklearn.preprocessing import StandardScaler
    sc_x=StandardScaler()
    x_train=sc_x.fit_transform(x_train)
    x_test=sc_x.transform(x_test)
```


```
[ ] from sklearn.linear_model import LogisticRegression
    lr = LogisticRegression()
    lr.fit(x_train, y_train)
```

 /usr/local/lib/python3.10/dist-packages/sklearn/utils/validation.py:1143: DataC
y = column_or_1d(y, warn=True)

▼ LogisticRegression

LogisticRegression()

```
[ ] from sklearn.metrics import accuracy_score, classification_report
    y_pred = lr.predict(x_test)
    print(accuracy_score(y_test, y_pred))
    print(classification_report(y_test, y_pred))
```

 0.9864947820748926

	precision	recall	f1-score	support
0	1.00	0.99	0.99	1264
1	0.96	0.98	0.97	365
accuracy			0.99	1629
macro avg	0.98	0.99	0.98	1629
weighted avg	0.99	0.99	0.99	1629

```
[ ] from sklearn.tree import DecisionTreeClassifier
classifier = DecisionTreeClassifier(random_state = 0)
classifier.fit(x_train,y_train)
```



DecisionTreeClassifier
DecisionTreeClassifier(random_state=0)

```
[ ] ypred=classifier.predict(x_test)
from sklearn.metrics import accuracy_score, classification_report
print(accuracy_score(y_test, ypred))
print(classification_report(y_test, ypred))
```



0.9920196439533456

	precision	recall	f1-score	support
0	1.00	0.99	0.99	1264
1	0.98	0.98	0.98	365
accuracy			0.99	1629
macro avg	0.99	0.99	0.99	1629
weighted avg	0.99	0.99	0.99	1629

```
[ ] from sklearn.svm import SVC
sv=SVC()
sv.fit(x_train,y_train)
```



/usr/local/lib/python3.10/dist-packages/sklearn/utils/validation.py
y = column_or_1d(y, warn=True)

SVC
SVC()

```
[ ] ypred2=sv.predict(x_test)
from sklearn.metrics import accuracy_score, classification_report
print(accuracy_score(y_test, ypred2))
print(classification_report(y_test, ypred2))
```



0.9901780233271946

	precision	recall	f1-score	support
0	1.00	0.99	0.99	1264
1	0.96	1.00	0.98	365
accuracy			0.99	1629
macro avg	0.98	0.99	0.99	1629
weighted avg	0.99	0.99	0.99	1629


```
from sklearn.neighbors import KNeighborsClassifier
Kn=KNeighborsClassifier()
Kn.fit(x_train, y_train)
```

/usr/local/lib/python3.10/dist-packages/sklearn/neighbors/_classification.py:215: DataConversionWarni
return self._fit(X, y)

▼ KNeighborsClassifier
KNeighborsClassifier()

```
[ ] ypred3=Kn.predict(x_test)
from sklearn.metrics import accuracy_score, classification_report
print(accuracy_score(y_test, ypred3))
print(classification_report(y_test, ypred3))
```

0.9883364027010436

	precision	recall	f1-score	support
0	0.99	0.99	0.99	1264
1	0.97	0.98	0.97	365
accuracy			0.99	1629
macro avg	0.98	0.98	0.98	1629
weighted avg	0.99	0.99	0.99	1629

```
[ ] classifier.predict([[23.18, 27.2720, 426.0, 721.250000, 0.004793,0,0,0]])
```

array([1])

```
import pickle
pickle.dump(classifier,open('occupancy.pkl','wb'))
```

.HTML:

```

<!DOCTYPE html>
<html lang="en">
<head>
  <meta charset="UTF-8">
  <meta name="viewport" content="width=device-width, initial-scale=1.0">
  <title>Occupancy Rates And Demand in the Hospatality Industry</title>
  <style>
    body{
padding: 5%;
background:
url('https://www.makcorps.com/blog/wpcontent/uploads/2022/11/hoteloccupancy-rate.png');
background-repeat: no-repeat;
background-position: justify;
background-position-x:
center;
background-size: cover;
}
    .page{
text-align:
center;
    }
    p{
textsize: 10px;
    }
  </style>
</head>
<body>
  <div name="page">
    <h1>HOSPITALITY INDUSTRY</h1>
    <h2>Occupancy Demand in the Hospitality Industry</h2>
    <p>Fill in all the below details and get the output corresponding to the above numbers</p>
    <form action="/prediction" method="POST">
      <input type="text" name="Temperature" placeholder="Temperature"> <br><br>
      <input type="text" name="Humidity" placeholder="Humidity"> <br><br>
      <input type="text" name="Light" placeholder="Light">

```



```
y_test=model.predict(total)
print(y_test)
if(y_test==[0]):
    ans="It is not Occupied"
else:
    ans="It is Occupied"          return
render_template("index.html", showcase = ans)
if
__name__=="__main__":
app.run(debug=False)
```

10.2 GitHub and project Demo link:

Github link:

<https://github.com/Mamatha123ma/mini-project-occupancy-rate>

Project Demo link:

<https://drive.google.com/drive/folders/1pcK5hBaWP95J4GXwurZX1qMORbVtb8bK>