

Mamdouh El Sedawy

Hotels Director of Engineering

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Personal Information:

Address: Laurant - Alexandria Egypt - Post code: 21532

Date of Birth: 18 April 1960

Marital Status: Married, 2 children

Nationality: Egyptian

Professional Skills:

- Over 33 years of experience in opening and maintaining five-star hotels internationally.
 - Proficient in operation, maintenance, and installation of domestic waste-water & R.O. systems.
 - Strong leadership and team-building abilities with regional responsibility.
 - Skilled in budgeting, FF&E management, and capital investment planning.
 - Expertise in implementing energy-saving initiatives and preventive maintenance programs.
 - Certified in fire safety, first aid, industrial health and safety standards.
 - Solid computer skills including Excel, Word, PowerPoint, and Outlook.
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Education:

Bachelor of Engineering – Mechanical Department, 1984

Bachelor of Engineering - Mechanical Department

El Menoufia University, Egypt

08/1979 – 08/1984

Achievements:

- Successfully led the complete renovation of IBIS Styles Dahab Lagoon (5-star hotel) from 2012-2014, including kitchens, rooms, sewage plant rooms & R.O.
 - Oversaw partial renovation for Novotel Cairo Airport (5-star hotel, June 2015), focusing on the fire alarm system.
 - Executed a comprehensive cost-saving initiative by optimizing resource allocation and implementing energy-efficient systems , resulting in 20% reduction in operating expenses and a 15% decrease in energy consumption within 6 months .
 - Maintained zero balances in staff vacations by efficient management.
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Computer Skills:

- Microsoft Office Suite: Excel, Word, PowerPoint, Outlook
 - Internet proficiency
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Trainings & Certifications:

- Train the Trainer (Mercure Luxor)
 - Fire Alarm, Firefighting & First Aid
 - Team Building & Basic Supervisory Skills
 - Certificate of Hotel Industrial Health and Safety (Sofitel Winter Palace- Luxor)
 - We are Partner (Mercure Luxor)
 - Policy and procedure
 - Delegating and motivating people
 - Mentoring training
 - Sustainable Development (Sofitel Karnak)
 - Workshop Employment (Mercure Luxor)
 - Keys to professional Services for Managers. (Sofitel Hurghada).
 - Communication Skills (Mercure Alexandria Romance 2012)
 - Managers, Tools, and Practices (Sofitel Hurghada)
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Languages:

- Arabic: Native proficiency
- English: Full professional proficiency

Work Experience:

Director of Engineering

Tolip Resort El Galala Majestic 5*- El-Sokhna (Tolip Group)

06/2020 – 03/2022

- 487 units : 293 main building + 26 villa + 144 chalets + 24 studios .
- Directed pre-opening activities for a 487-unit luxury resort, including 3 restaurants, 3 swimming pools, R.O & sewage plant room.

Director of Engineering

Ibis Styles Dahab Lagoon 4*(Accor Hotels Sinai for diving hotels (Owner) Dahab)

11/2017 – 04/2020

- 139 rooms , 4 outlets , 3 restaurants ,sewage plant room & 70000 square meter landscape .
- Managed pre-opening and maintenance for a 139-room and 3 restaurants hotel, overseeing renovation and facility operations.

Chief Engineer

Hilton Meccah Convention hotel 5*

10/2016 – 10/2017

- Led the handover and soft opening of an 820-room luxury hotel, ensuring smooth engineering operations.

Chief Engineer

Ibis Styles Dahab Lagoon 4*(Accor Hotels Sinai for diving hotels (Owner) Dahab)

09/2015 – 09/2016

- 139 rooms, 4 Outlets, 70000 square meter landscape
- Pre-opening phase1990, 3 Restaurants, R.O & sewage plant room

Chief Engineer

Novotel Cairo airport 4*(Accor Hotels - Cairo airport Task force)

06/ 2015 – 08/2015

- 298 rooms plus 15 suits, Total area = 20000 Square meter includes the green area
- Partially renovation for the fire alarm system

Chief Engineer

Novotel Dahab Lagoon 4*(Sinai for diving hotels (owner) Dahab)
04/2012 – 05/2015

- 139 rooms, 4 Outlets, 70000 square meter landscape
- Pre-opening phase 1990, 3 Restaurants, R.O & sewage plant room (Accor Hotels)

Chief Engineer

Mercure Alexandria Romance 4* Accor hotels [Miser tourism (Owner)]
09/2010 – 04/ 2012

- 81 rooms (Accor Hotels)
- Partially renovation for the rooms, kitchen

Chief Engineer

Sofitel Hurghada 4* Accor hotels [Hurghada Abu Dhabi Company (Owner)]
08/2008 – 08/ 2010

- 312 rooms- R.O, Sewage plant rooms
- Renovation, day to day operation, FF&E, Budgetetc.

Chief Engineer

Sofitel El-Karnak 4* Accor hotels [Luxor Abu Dhabi Company (Owner)]
08/2003 – 07/ 2008

- 351 rooms – 4 outlets
- Hand Over & Soft Opening

Chief Engineer for two hotels

Mercure Coralia Luxor [Pullman Luxor Miser tourism (Owner)]
09/1999 – 07/ 2003

- 314 rooms / 4 outlets

Mercure Inn Luxor [Pullman Luxor Miser tourism (Owner)]
09/1999 – 07/ 2003

- 89 Rooms / 2 outlets Renovation, Budget, FF&E. Day to day operation.

Chief Engineer

Mercure Inn Safaga [Sameer Zekry Owner Accor company]]
08/1998 – 08/ 1999

- 90 Rooms /One outlet
- Handover & soft opening

Assistant Chief Engineer

Sofitel Winter Palace Luxor [Egoth]
07/1994 – 07/1998

- 356 rooms + 6 restaurants + 6 bars + 1 conference room + 1 swimming pools + 4 Kitchens

Maintenance Engineer

Mercure(Etap) in Luxor [Miser tourism]
11/1989 – 06/1994

- 314 rooms / 4 outlets

Maintenance Engineer

Cables of Arab company [El Sewedy factory at 10th of Ramadan city]
01/1987 – 10/1989

- Hydraulic system , Pneumatic system and different machine models

Conclusion:

- Experienced in :
 - Handovers
 - Openings
 - Renovations
 - FF&E planning
 - Investment Plans
 - Energy-saving Plans
 - Yearly budget Plans
 - Performing trainings for the staff
- Proven ability to lead and motivate engineering teams to achieve operational excellence and guest satisfaction.