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SELECT *,
CASE
    WHEN mindate > master_date THEN null
    WHEN firstdate = 1 THEN "new cust"
    WHEN valid = 1 AND cust_txn = 1 AND previousmonth = 1 THEN "repeat"
    WHEN valid = 1 AND cust_txn = 1 AND previousmonth = 0 THEN "reactivated"
    ELSE "churn"
END AS cust_status ,
CASE
    WHEN mindate > master_date THEN null
    WHEN firstdate = 1 THEN 1
    WHEN valid = 1 AND cust_txn = 1 AND previousmonth = 1 THEN 1
    WHEN valid = 1 AND cust_txn = 1 AND previousmonth = 0 THEN 1
    ELSE -1
END AS cust_status_value
FROM
(SELECT *,
    LAG(cust_txn) OVER (PARTITION BY CUST_CODE ORDER BY master_date) previousmonth
FROM
    (SELECT tb_master.master_date, tb_master.CUST_CODE ,
        tb_min_max.mindate , tb_min_max.maxdate ,
        IF(tb_txn.CUST_CODE IS NULL , 0 , 1) cust_txn,
        IF(tb_min_max.mindate = tb_master.master_date , 1 , 0) firstdate,
        IF(tb_min_max.mindate <= tb_master.master_date , 1 , 0) valid,
        IF(tb_min_max.maxdate < tb_master.master_date , 1 , 0) churn,
    FROM
        (SELECT tb_date.master_date , tb_cust.CUST_CODE
        FROM
            (SELECT DISTINCT DATE_TRUNC(date, MONTH) AS master_date
            FROM
                (SELECT PARSE_DATE("%Y%m%d" , CAST(SHOP_DATE AS STRING)) date

```

FROM `nida-crm-331409.churn.supermarket`) tb\_date

CROSS JOIN

(SELECT DISTINCT CUST\_CODE FROM `nida-crm-331409.churn.supermarket`  
WHERE CUST\_CODE IS NOT NULL) tb\_cust) tb\_master

-----min max date-----

LEFT JOIN

(SELECT CUST\_CODE , DATE\_TRUNC(mindate, MONTH) mindate , DATE\_TRUNC(maxdate, MONTH)  
maxdate

FROM

(SELECT CUST\_CODE , MIN(date) AS mindate , MAX(date) AS maxdate

FROM

(SELECT CUST\_CODE , PARSE\_DATE("%Y%m%d" , CAST(SHOP\_DATE AS STRING)) date

FROM `nida-crm-331409.churn.supermarket`

WHERE CUST\_CODE IS NOT NULL)

GROUP BY CUST\_CODE)) tb\_min\_max

ON tb\_master.CUST\_CODE = tb\_min\_max.CUST\_CODE

-----txn-----

LEFT JOIN

(SELECT DISTINCT CUST\_CODE , DATE\_TRUNC(date, MONTH) AS txn\_date

FROM

(SELECT CUST\_CODE, PARSE\_DATE("%Y%m%d" , CAST(SHOP\_DATE AS STRING)) date

FROM `nida-crm-331409.churn.supermarket`)

) tb\_txn

ON tb\_master.master\_date = tb\_txn.txn\_date AND tb\_master.CUST\_CODE = tb\_txn.CUST\_CODE))

ORDER BY CUST\_CODE , master\_date

Row	master_date	CUST_CODE	mindate	maxdate	cust_txn	firstdate	valid	churn	previousmonth	cust_status	cust_status_value
324	2007-07-01	CUST0000002813	2007-07-01	2008-04-01	1	1	1	0	0	new cust	1
325	2007-08-01	CUST0000002813	2007-07-01	2008-04-01	1	0	1	0	1	repeat	1
326	2007-09-01	CUST0000002813	2007-07-01	2008-04-01	1	0	1	0	1	repeat	1
327	2007-10-01	CUST0000002813	2007-07-01	2008-04-01	0	0	1	0	1	churn	-1
328	2007-11-01	CUST0000002813	2007-07-01	2008-04-01	1	0	1	0	0	reactivated	1
329	2007-12-01	CUST0000002813	2007-07-01	2008-04-01	1	0	1	0	1	repeat	1
330	2008-01-01	CUST0000002813	2007-07-01	2008-04-01	1	0	1	0	1	repeat	1
331	2008-02-01	CUST0000002813	2007-07-01	2008-04-01	1	0	1	0	1	repeat	1
332	2008-03-01	CUST0000002813	2007-07-01	2008-04-01	1	0	1	0	1	repeat	1
333	2008-04-01	CUST0000002813	2007-07-01	2008-04-01	1	0	1	0	1	repeat	1
334	2008-05-01	CUST0000002813	2007-07-01	2008-04-01	0	0	1	1	1	churn	-1
335	2008-06-01	CUST0000002813	2007-07-01	2008-04-01	0	0	1	1	0	churn	-1
336	2008-07-01	CUST0000002813	2007-07-01	2008-04-01	0	0	1	1	0	churn	-1

