

# Equity Valuation

## (1) Using Present Value Methods to value equity

Equity → Residual claim on the assets of a corporation.

$P_0$  - current price / share

$P_1$  - price / share next year

$D_1$  - dividend / share next year

Prices are considered after dividend of that year has been paid out.

Holding period

Return (HPR):

$$r = \frac{V_1 - V_0}{V_0}$$

$$= \frac{D_1 + P_1 - P_0}{P_0}$$

$$= \underbrace{\frac{D_1}{P_0}} + \underbrace{\frac{P_1 - P_0}{P_0}}$$

↙  
dividend  
yield

↘ % price appreciation  
(% capital gain)

If  $P_1$  and  $D_1$  are given, we can rearrange the formula to get

$$(1+r) = \frac{D_1 + P_1}{P_0}$$

$$\Rightarrow P_0 = \frac{D_1 + P_1}{1+r}$$

makes sense in terms of present value reasoning. Price today is present discounted value of payments one period from now.

However, we don't know what  $P_1$  is

Thus 
$$P_1 = \frac{D_2 + P_2}{1+r}$$

$$P_0 = \frac{D_1}{1+r} + \frac{D_2}{(1+r)^2} + \frac{P_2}{(1+r)^2}$$

Similarly, for high  $t$ .

$$P_0 = \frac{D_1}{1+r} + \frac{D_2}{(1+r)^2} + \frac{D_3}{(1+r)^3} + \dots + \frac{D_t}{(1+r)^t} + \dots$$

~~~~~

Formula for share price given stream of future dividends.

#  $P_0$  is price/share. but we can also value entire firm if given total dividends. <sup>(3)</sup>

Dividends → any cash flow from corporation to investors.

→ if company liquidates, liquidation value is one big dividend.

→ if another company buys shares for cash, that is also a dividend in this analysis.

⇒ we value equities by discounting future cash flows. However, equity cash flows are uncertain unlike bonds. So, we actually use expected dividends in numerator.

→  $r$  we use here is also different from bonds. For now, we take  $r$  as rate of return on an investment of comparable risk. Typically, this  $r$  would be higher than for bonds.

(2) Applying Infinite Horizon formulas

(i) constant dividend growth model

$D_1 \rightarrow$  expected dividends next year

$g \rightarrow$  growth rate of expected dividends

$$D_2 = D_1(1+g)$$

$$D_3 = D_2(1+g) = D_1(1+g)^2$$

⋮

Thus, price today  $P_0$

$$P_0 = \frac{D_1}{1+r} + \frac{D_1(1+g)}{(1+r)^2} + \frac{D_1(1+g)^2}{(1+r)^3} + \dots$$

$$= \frac{D_1}{(1+r)} \cdot \frac{(1+r)}{(1+r) - (1+g)} = \frac{D_1}{r-g}$$

$$\left\{ \begin{array}{l} P_0 = \frac{D_1}{r-g} \end{array} \right. \text{ possible, when } r > g$$

eg.  $D_1 = 3 \$$ ,  $g = 10\%$ ,  $r = 15\%$ ,  $P_0 = ?$

$$P_0 = \frac{3}{0.15 - 0.1} = \frac{3}{0.05} = 60 \$$$

~~different~~

### (3) Determining Dividend Growth ( $g$ )

We will try to relate  $g$  to firm's profitability.

$$\text{Earnings} = \text{Dividends} + \text{Retained Earnings}$$

→ Plowback ratio ( $b$ ) { Retention ratio }

↳ the proportion of earnings plowed back into the company.

$$b = \frac{\text{Retained Earnings}}{\text{Earnings}}$$

→ Let  $E$  = Earnings per share

⇒  $bE$  = Retained earnings per share

$$\Rightarrow E = D + bE$$

$$\Rightarrow D = (1 - b)E$$

Thus, dividends are part of earnings not plowed back. To understand dividends, we need to understand earnings.

A firm's earning is determined by amount of investment and how profitable the investment is.

A useful measure of profitability is ROE.

$$\text{Return on Equity (ROE)} = \frac{\text{Earnings}}{\text{Book value of equity}}$$

Book value  $\rightarrow$  Equity of company or amount that can be distributed among shareholders after all debt is paid.

Assuming ROE doesn't change from one year to next i.e. ( $g_{t+1}$  is growth rate between  $t$  and  $t+1$ )

we need  $ROE_t = ROE_{t+1}$ , we ~~are~~ can then relate

ROE to earnings growth:

Claim  $g = ROE \cdot b$ .

Proof  $Equity_{t+1} = Equity_t + (\text{Retained Earnings})_t$

$$Equity_{t+1} = Equity_t + bE_t$$



$$ROE \cdot Equity_{t+1} = ROE \cdot Equity_t + (ROE) b E_t \quad (7)$$

$$E_{t+1} = E_t + b \cdot ROE \cdot E_t$$

$$\Rightarrow \frac{E_{t+1}}{E_t} = 1 + b \cdot ROE$$

• Thus  $g = b \cdot ROE$  where  $g$  is earnings growth.

$\Rightarrow$  Growth in a firm is equal to fraction of money plowed back, multiplied by profitability of these earnings.

Eg. Assume  $ROE = 15\%$ , 100 £ invested (at  $t=1$ ),  
 $b = 0.6$

$$E_1 = 100 \times 0.15 = 15$$

$$\text{Retained Earnings} = 0.6 \times 15 = 9$$

$$\therefore Equity_2 = 100 + 9 = 109$$

$$E_2 = 109 \times 0.15 = 16.35$$

~~Retained Earnings~~

$$g = \frac{E_2}{E_1} - 1 = \frac{16.35}{15} - 1 = 9\% = 0.6 \times 15 = b \cdot ROE$$

# Assume  $b$  and  $ROE$  are constant, then earnings growth  $g = b \cdot ROE$  is also equal to dividend growth. This is obvious.

$$E_{t+1} = (1+g)E_t$$

$$\Rightarrow (1-b)E_{t+1} = (1+g)(1-b)E_t$$

$$\Rightarrow D_{t+1} = (1+g)D_t$$

# For constant growth, we had

$$P_0 = \frac{D_1}{r-g} = \frac{E_1(1-b)}{r-b \cdot ROE}$$

$$\Rightarrow \frac{P_0}{E_1} = \frac{(1-b)}{r-b \cdot ROE} \quad \left. \vphantom{\frac{P_0}{E_1}} \right\} \begin{array}{l} \text{(Price-earning)} \\ \text{PE ratio} \end{array}$$

→ If  $b=0$  (nothing is plowed back into the company)

we have  $P_0 = \frac{E_1}{r}$  and we have zero growth.

Such a company is called a cash cow.  $ROE$  represents firm's internal return capability whereas  $r$  represents external return.



(9)  
when  $ROE = r$ , it doesn't matter if the money is kept in firm or not.

→ ~~b can~~ increasing  $b$  can have several effects on price.

$b \uparrow \Rightarrow P_0 \downarrow$  because you are paying out less cash

$b \uparrow \Rightarrow P_0 \uparrow$  because of higher growth earnings

$$\rightarrow \frac{\partial P}{\partial b} = \frac{E_1 (ROE - r)}{(r - b \cdot ROE)^2}$$

→  $ROE > r \Rightarrow$  value increases with increasing plowback ( $b$ )

→  $ROE = r \Rightarrow$  doesn't matter

→  $ROE < r \Rightarrow$  value decreases with increasing plowback ( $b$ )

⇒ Intuition:  $r$  is the rate of return on a \$ invested outside the bank and  $ROE$  is the rate of return on \$ invested inside the firm.

eg. Suppose  $r_c = 12\%$ ,  $ROE = 10\%$ ,  $b = 0.6$ ,  $E_1 = 10$

$$P_0 = \frac{(1-b) \cdot E_1}{r_c - b \cdot ROE} = \frac{0.4 \cdot 10}{0.12 - 0.6 \cdot 0.1}$$
$$= \frac{4}{0.06} = 66.67 \text{ \$}$$

Now, suppose you are a manager and you want to raise the stock price. set  $b = 0$  so nothing is retained. Then  $P_0 = \frac{10}{0.12} = 83.33 \text{ \$}$

Here, manager is returning earned cash back to investors. This firm is also a takeover target because a raider can raise the price by just changing the amount it pays out.

→ This tells us not to confuse growth of a company with higher value.

(11)  
(4) Net Present Value of Growth opportunities  
(NPVGO)

→ Growth doesn't necessarily lead to higher value.  
only when growth comes in form of positive NPV  
investments does it increase value. We want to  
show that

$$P_0 = \frac{E}{r} + NPVGO$$

↙  
cash  
flow  
value.

NPVGO equation is very general - it holds whether  $b$   
and ROE are constants ~~or~~ or not. We will apply  
NPVGO formula in two cases.

Case 1: Single growth opportunity

eg. Assume firm makes  $E = 10\$$  (per share) in perpetuity  
if no investment done. let's say we have a  
single investment opportunity at  $t=1$  (Cost =  $10\$$  / share)  
and earnings are expected to increase by  $2 \cdot 10\$$  / share  
in all subsequent periods. Assume  $r = 10\%$ .

