```
In [1]:
               # importing libraries
            3
               import numpy as np
            4
               import pandas as pd
            5
               import seaborn as sns
               import matplotlib.pyplot as plt
               %matplotlib inline
            8
               import warnings
               warnings.filterwarnings('ignore')
 In [2]:
            1 # reading training data
            2 train = pd.read_csv('train.csv')
 In [3]:
            1 train.shape
 Out[3]: (381109, 12)
 In [4]:
            1 train.head()
 Out[4]:
              id Gender Age Driving_License Region_Code Previously_Insured Vehicle_Age Vehicle_Damage Annual_Premium Policy_Sales_Channel Vintage Response
           0
              1
                    Male
                           44
                                           1
                                                      28.0
                                                                          0
                                                                                > 2 Years
                                                                                                     Yes
                                                                                                                  40454.0
                                                                                                                                         26.0
                                                                                                                                                  217
                                                                                                                                                              1
                                                                          0
                                           1
                                                       3.0
                                                                                                                                                  183
                                                                                                                                                              0
           1
              2
                    Male
                           76
                                                                                 1-2 Year
                                                                                                     No
                                                                                                                  33536.0
                                                                                                                                         26.0
                                                                          0
                           47
                                           1
                                                      28.0
                                                                                                                  38294.0
                                                                                                                                                   27
           2
              3
                    Male
                                                                                > 2 Years
                                                                                                                                         26.0
                                                                                                                                                              1
                                                                                                     Yes
                          21
                                                                          1
                                                                                                                  28619.0
                                                                                                                                        152.0
                                                                                                                                                  203
                                                                                                                                                              0
           3
              4
                    Male
                                           1
                                                      11.0
                                                                                 < 1 Year
                                                                                                     No
              5
                 Female
                           29
                                                      41.0
                                                                                 < 1 Year
                                                                                                                  27496.0
                                                                                                                                        152.0
                                                                                                                                                   39
                                                                                                                                                              0
                                                                                                     No
 In [5]:
            1 # reading test data
            2 test = pd.read_csv('test.csv')
 In [6]:
            1 test.shape
 Out[6]: (127037, 11)
 In [7]:
            1 test.head()
 Out[7]:
                  id Gender Age
                                  Driving_License Region_Code Previously_Insured Vehicle_Age Vehicle_Damage Annual_Premium Policy_Sales_Channel Vintage
           0 381110
                               25
                                                          11.0
                                                                                     < 1 Year
                                                                                                         No
                                                                                                                      35786.0
                                                                                                                                            152.0
                        Male
                                                                                                                                                       53
              381111
                        Male
                               40
                                                          28.0
                                                                               0
                                                                                     1-2 Year
                                                                                                         Yes
                                                                                                                      33762.0
                                                                                                                                              7.0
                                                                                                                                                      111
             381112
                               47
                                                          28.0
                                                                                     1-2 Year
                                                                                                         Yes
                                                                                                                      40050.0
                                                                                                                                            124.0
                                                                                                                                                      199
                        Male
           3 381113
                        Male
                               24
                                                          27.0
                                                                                     < 1 Year
                                                                                                         Yes
                                                                                                                      37356.0
                                                                                                                                            152.0
                                                                                                                                                      187
           4 381114
                        Male
                               27
                                                          28.0
                                                                                     < 1 Year
                                                                                                         No
                                                                                                                      59097.0
                                                                                                                                            152.0
                                                                                                                                                      297
          Combine test and train data for better EDA and preprocessing
 In [8]:
            1 df = train.append(test)
 In [9]:
            1 df.shape
Out[9]: (508146, 12)
In [10]:
            1 # first 5 records
            2
               df.head()
Out[10]:
              id Gender Age Driving_License Region_Code Previously_Insured
                                                                             Vehicle_Age Vehicle_Damage Annual_Premium Policy_Sales_Channel Vintage Response
           0
              1
                    Male
                           44
                                                                                > 2 Years
                                                                                                                  40454.0
                                                                                                                                         26.0
                                                                                                                                                             1.0
                                                                          0
                                                                                                     Yes
              2
                           76
                                                       3.0
                                                                          0
                                                                                 1-2 Year
                                                                                                     No
                                                                                                                  33536.0
                                                                                                                                         26.0
                                                                                                                                                  183
                                                                                                                                                             0.0
                    Male
              3
                           47
                                                      28.0
                                                                          0
                                                                                > 2 Years
                                                                                                                  38294.0
                                                                                                                                         26.0
                                                                                                                                                   27
                                                                                                                                                             1.0
                    Male
                                                                                                     Yes
           3
              4
                    Male
                           21
                                           1
                                                      11.0
                                                                          1
                                                                                 < 1 Year
                                                                                                     No
                                                                                                                  28619.0
                                                                                                                                        152.0
                                                                                                                                                  203
                                                                                                                                                             0.0
             5
                 Female
                          29
                                                      41.0
                                                                                 < 1 Year
                                                                                                     No
                                                                                                                  27496.0
                                                                                                                                        152.0
                                                                                                                                                   39
                                                                                                                                                             0.0
```

```
In [11]:
              df.info()
          <class 'pandas.core.frame.DataFrame'>
          Int64Index: 508146 entries, 0 to 127036
          Data columns (total 12 columns):
           #
               Column
                                        Non-Null Count
                                                           Dtype
           a
               id
                                        508146 non-null
                                                          int64
           1
               Gender
                                        508146 non-null
                                                           object
           2
                                        508146 non-null
               Age
           3
               Driving_License
                                        508146 non-null
                                                           int64
           4
               Region_Code
                                        508146 non-null
                                                           float64
               {\tt Previously\_Insured}
           5
                                        508146 non-null
                                                           int64
           6
               Vehicle_Age
                                        508146 non-null
                                                           object
               Vehicle_Damage
                                        508146 non-null
                                                           object
           8
               Annual_Premium
                                        508146 non-null
                                                           float64
               Policy_Sales_Channel
           9
                                        508146 non-null
                                                           float64
           10
               Vintage
                                        508146 non-null
                                                           int64
           11
                                        381109 non-null
                                                           float64
               Response
          dtypes: float64(4), int64(5), object(3)
          memory usage: 50.4+ MB
              Here we have gender, vehicle_age and vehicle damage in object datatype
              so we need to apply appropriate encoding technique on those features
              Target variable : Response
In [12]:
               # statistical inforrmation about numerical columns
               df.describe()
Out[12]:
                                        Age Driving_License
                                                             Region_Code Previously_Insured Annual_Premium Policy_Sales_Channel
                            id
                                                                                                                                     Vintage
                                                                                                                                                 Response
           count 508146.000000
                              508146.000000
                                              508146.000000
                                                            508146.000000
                                                                              508146.000000
                                                                                                                  508146.000000
                                                                                                                               508146.000000
                                                                                                                                             381109.000000
                                                                                              508146.000000
           mean 254073.500000
                                   38.808413
                                                   0.997936
                                                                26.406572
                                                                                  0.458667
                                                                                               30554.453041
                                                                                                                     111.975838
                                                                                                                                   154.340123
                                                                                                                                                  0.122563
                                   15.500179
                                                   0.045388
                                                                13.224921
                                                                                  0.498289
                                                                                               17146.574625
                                                                                                                      54.246027
                                                                                                                                   83.668793
                                                                                                                                                  0.327936
             std 146689.259281
                                   20.000000
                                                                                                                                   10.000000
                                                                                                                                                  0.000000
             min
                      1.000000
                                                   0.000000
                                                                 0.000000
                                                                                  0.000000
                                                                                                2630.000000
                                                                                                                      1.000000
            25% 127037.250000
                                   25.000000
                                                   1.000000
                                                                15.000000
                                                                                   0.000000
                                                                                               24381.000000
                                                                                                                      26.000000
                                                                                                                                   82.000000
                                                                                                                                                  0.000000
                254073.500000
                                   36.000000
                                                   1.000000
                                                                28.000000
                                                                                   0.000000
                                                                                               31661.000000
                                                                                                                     133.000000
                                                                                                                                   154.000000
                                                                                                                                                  0.000000
            75% 381109.750000
                                   49.000000
                                                   1.000000
                                                                35.000000
                                                                                   1.000000
                                                                                               39403.750000
                                                                                                                     152.000000
                                                                                                                                   227.000000
                                                                                                                                                  0.000000
                                   85.000000
            max 508146.000000
                                                   1.000000
                                                                52.000000
                                                                                   1.000000
                                                                                              540165.000000
                                                                                                                     163.000000
                                                                                                                                   299.000000
                                                                                                                                                  1.000000
               # statistical information about categorical columns
In [13]:
               df.describe(include='0')
Out[13]:
                  Gender Vehicle Age Vehicle Damage
                  508146
                               508146
                                              508146
            count
                       2
                                                   2
           unique
                                   3
                     Male
                              1-2 Year
                                                 Yes
              top
             freq 274325
                              267015
                                              256248
In [14]:
               # analysing null values
               df.isnull().sum()
Out[14]: id
                                          0
          Gender
                                          0
                                          0
          Age
          Driving_License
          Region_Code
                                          0
          Previously_Insured
                                          0
          Vehicle_Age
          Vehicle_Damage
                                          0
          Annual Premium
                                          0
                                          0
          Policy_Sales_Channel
          Vintage
                                          а
          Response
                                     127037
          dtype: int64
```

No null values in training data

and we dont need to handle null values as they are of test.csv

```
In [15]:
```

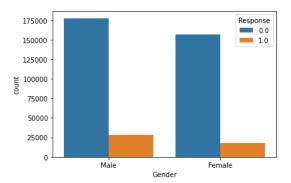
```
#Drop id column
df.drop('id',inplace=True,axis=1)
```

# gender

In [16]:

sns.countplot(df['Gender'],hue=df['Response'])

Out[16]: <AxesSubplot:xlabel='Gender', ylabel='count'>



#### Observation:

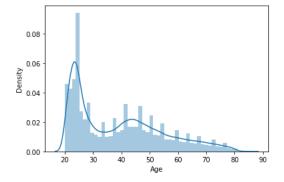
Number of Males are more than females Both male and female choose not to respond

# Age

In [17]:

sns.distplot(df['Age'])

Out[17]: <AxesSubplot:xlabel='Age', ylabel='Density'>



#### Observations:

Highly right skewed The age range is 20 to 80 whereas highest age range is 20 to 30

# **Driving License**

```
1 507097
0 1049
Name: Driving_License, dtype: int64

Out[18]: <AxesSubplot:xlabel='Driving_License', ylabel='count'>

500000
400000
200000
100000
Driving_License
```

print(df['Driving\_License'].value\_counts())
sns.countplot(df['Driving\_License'])

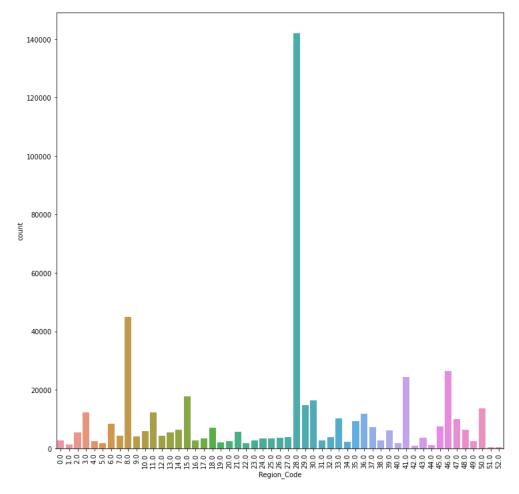
In [18]:

```
Observations: Almost everyone 99% people have driving license
          Region_Code
In [19]:
              df['Region_Code'].value_counts()
Out[19]: 28.0
                  141937
                   44900
          8.0
          46.0
                   26357
          41.0
                   24400
          15.0
                   17750
          30.0
                   16276
          29.0
                   14843
          50.0
                   13657
          3.0
                   12349
          11.0
                   12328
          36.0
                   11696
          33.0
                   10307
          47.0
                    9942
          35.0
                    9309
          6.0
                    8351
          45.0
                    7543
          37.0
                    7343
          18.0
                    6903
          48.0
                    6274
          14.0
                    6249
          39.0
                    6138
          10.0
                    5847
          21.0
                    5671
                    5398
          2.0
          13.0
                    5396
                    4313
          7.0
          12.0
                    4235
          9.0
                    4084
                    3745
          32.0
          27.0
                    3711
          43.0
                    3508
          26.0
                    3461
          17.0
                    3455
          25.0
                    3352
          24.0
                    3263
          16.0
                    2727
          0.0
                    2699
          38.0
                    2677
          31.0
                    2635
          23.0
                    2596
          20.0
                    2528
          49.0
                    2388
          4.0
                    2379
          34.0
                    2190
          19.0
                    2059
          22.0
                    1729
          40.0
                    1708
          5.0
                    1698
          1.0
                    1363
          44.0
                    1064
          42.0
                     787
          52.0
                     357
          51.0
                     271
```

Name: Region\_Code, dtype: int64

```
plt.figure(figsize=(12,12))
plt.xticks(rotation=90)
In [20]:
                  sns.countplot(df['Region_Code'])
```

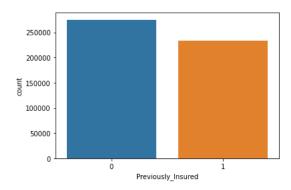
Out[20]: <AxesSubplot:xlabel='Region\_Code', ylabel='count'>



# Previously\_Insured

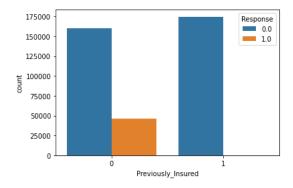
```
sns.countplot(df['Previously_Insured'])
In [21]:
```

Out[21]: <AxesSubplot:xlabel='Previously\_Insured', ylabel='count'>



```
In [22]:
             sns.countplot(df['Previously_Insured'], hue=df['Response'])
```

Out[22]: <AxesSubplot:xlabel='Previously\_Insured', ylabel='count'>



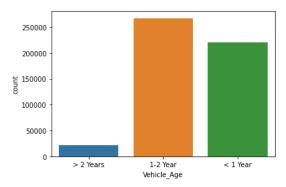
#### Observations:

No one responed who had previously insured. 30% people respond who had not previously insured

### Vehicle\_Age

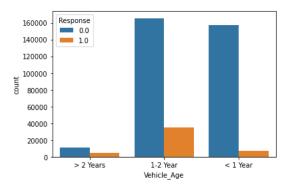
In [23]: sns.countplot(df['Vehicle\_Age'])

Out[23]: <AxesSubplot:xlabel='Vehicle\_Age', ylabel='count'>



In [24]: sns.countplot(df['Vehicle\_Age'], hue = df['Response'])

Out[24]: <AxesSubplot:xlabel='Vehicle\_Age', ylabel='count'>



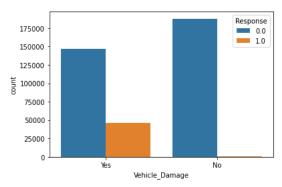
### Observation:

Vehicles with 0-2 years have highest number and vehicles more than 2 years are very less.

# Vehicle\_Damage

In [25]: sns.countplot(df['Vehicle\_Damage'], hue=df['Response'])

Out[25]: <AxesSubplot:xlabel='Vehicle\_Damage', ylabel='count'>



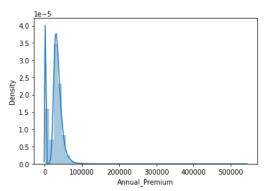
### Observation:

naturally Vehicle with damage replied more than vehicle withour damage.

# Annual\_Premium

In [26]: sns.distplot(df['Annual\_Premium'])

Out[26]: <AxesSubplot:xlabel='Annual\_Premium', ylabel='Density'>



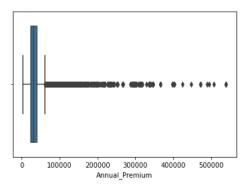
# Observations:

Highly Right skewed and bimodal i.e. graph has two modes Most of the price of annual premium is less than 100000

In [27]:

sns.boxplot(df['Annual\_Premium'])

Out[27]: <AxesSubplot:xlabel='Annual\_Premium'>

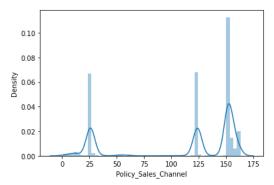


# Policy\_Sales\_Channel

In [28]:

sns.distplot(df['Policy\_Sales\_Channel'])

Out[28]: <AxesSubplot:xlabel='Policy\_Sales\_Channel', ylabel='Density'>



uneven distribution of policy sales channnel with 3 peaks at 25, 125 and 150 the peak at 150 is highest

# Vintage

```
Out[29]: <AxesSubplot:xlabel='Vintage', ylabel='Density'>

0.0035
0.0030
0.0025
0.0010
0.0005
0.0000
0.0005
```

sns.distplot(df['Vintage'])

Observation : uniform distribution

# Age Vs Annual premium

In [29]:

```
In [30]: sns.scatterplot(x=df['Age'],y=df['Annual_Premium'])
Out[30]: <AxesSubplot:xlabel='Age', ylabel='Annual_Premium'>

500000

400000

100000

100000
```

As the age increases annual premium is slightly decreasing

# Target variable: Response

```
In [31]: sns.countplot(df['Response'])

Out[31]: <AxesSubplot:xlabel='Response', ylabel='count'>

350000

250000

150000

000

Response
```

Highly imbalance data People who responded are very less are compared to people who respond

In [ ]:

# **Encoding**

```
In [34]:
                df['Vehicle_Damage'] = df['Vehicle_Damage'].map({'No':0, 'Yes':1})
                df['Vehicle_Age'] = df['Vehicle_Age'].map({'> 2 Years':2, '1-2 Year':1, '< 1 Year':0 })</pre>
In [35]:
In [36]:
                df.head()
Out[36]:
               Gender Age Driving_License Region_Code Previously_Insured Vehicle_Age Vehicle_Damage Annual_Premium Policy_Sales_Channel Vintage Response
           0
                        44
                                                     28.0
                                                                          0
                                                                                      2
                                                                                                                  40454.0
                                                                                                                                                               1.0
                    0
                                                                                                                                          26.0
                                                                                                                                                    217
                    0
                        76
                                                                          0
                                                                                                       0
                                                                                                                  33536.0
                                                                                                                                                              0.0
                                                     3.0
                                                                                                                                          26.0
                                                                                                                                                    183
                    0
                        47
                                                    28.0
                                                                          0
                                                                                      2
                                                                                                                  38294.0
                                                                                                                                          26.0
                                                                                                                                                    27
                                                                                                                                                              1.0
                    0
                        21
                                                     11.0
                                                                                      0
                                                                                                       0
                                                                                                                  28619.0
                                                                                                                                          152.0
                                                                                                                                                    203
                                                                                                                                                              0.0
                                                     41.0
                                                                                                                  27496.0
                                                                                                                                          152.0
                                                                                                                                                    39
                                                                                                                                                              0.0
           Seperating training and testing data
                train = df.iloc[:381109]
In [37]:
In [38]:
                train
Out[38]:
                                 Driving_License Region_Code Previously_Insured Vehicle_Age Vehicle_Damage Annual_Premium Policy_Sales_Channel Vintage Response
                   Gender Age
                 0
                             44
                                                          28.0
                                                                               0
                                                                                           2
                                                                                                                       40454.0
                                                                                                                                                         217
                                                                                                                                                                    1.0
                         0
                                                                                                                                                26.0
                         0
                             76
                                                                                                            0
                                                                                                                       33536.0
                 1
                                              1
                                                          3.0
                                                                               0
                                                                                                                                                26.0
                                                                                                                                                         183
                                                                                                                                                                    0.0
                         0
                             47
                                                                                                                                                         27
                 2
                                                          28.0
                                                                               0
                                                                                           2
                                                                                                            1
                                                                                                                       38294.0
                                                                                                                                               26.0
                                                                                                                                                                    1.0
                         0
                             21
                                                          11.0
                                                                                           0
                                                                                                            0
                                                                                                                       28619.0
                                                                                                                                               152.0
                                                                                                                                                         203
                                                                                                                                                                    0.0
                         1
                                                         41.0
                                                                                                                       27496.0
                                                                                                                                               152.0
                                                                                                                                                         39
                                                                                                                                                                    0.0
            381104
                         0
                                                          26.0
                                                                                                            0
                                                                                                                       30170.0
                                                                                                                                                26.0
                                                                                                                                                         88
                                                                                                                                                                    0.0
            381105
                         0
                             30
                                                          37.0
                                                                                           0
                                                                                                            0
                                                                                                                       40016.0
                                                                                                                                               152.0
                                                                                                                                                         131
                                                                                                                                                                    0.0
            381106
                         0
                                                          30.0
                                                                                           0
                                                                                                            0
                                                                                                                       35118.0
                                                                                                                                               160.0
                                                                                                                                                         161
                                                                                                                                                                    0.0
            381107
                                                          14.0
                                                                               0
                                                                                                            1
                                                                                                                       44617.0
                                                                                                                                               124.0
                                                                                                                                                         74
                                                                                                                                                                    0.0
                                                                                                            0
                                                                                                                       41777.0
            381108
                         0
                             46
                                                          29.0
                                                                               0
                                                                                                                                                26.0
                                                                                                                                                         237
                                                                                                                                                                    0.0
           381109 rows × 11 columns
In [39]:
                test = df.iloc[381109:,:-1]
In [40]:
                test
Out[40]:
                                 Driving_License Region_Code Previously_Insured Vehicle_Age Vehicle_Damage Annual_Premium Policy_Sales_Channel Vintage
                   Gender Age
                             25
                 0
                         0
                                                          11.0
                                                                                           0
                                                                                                            0
                                                                                                                       35786.0
                                                                                                                                               152.0
                                                                                                                                                         53
                 1
                             40
                                                          28.0
                                                                               0
                                                                                                                                                7.0
                                                                                                                                                         111
                         0
                                                                                                            1
                                                                                                                       33762.0
                 2
                         0
                             47
                                                                               0
                                                                                                                       40050.0
                                                                                                                                                         199
                                                          28.0
                                                                                                            1
                                                                                                                                               124.0
                 3
                         0
                                                                                                                       37356.0
                                                                                                                                                         187
                             24
                                                          27.0
                                                                                           0
                                                                                                            1
                                                                                                                                               152.0
                         0
                             27
                                                                                           0
                                                                                                            0
                                                                                                                       59097.0
                                                                                                                                               152.0
                                                                                                                                                         297
                                                          28.0
            127032
                                                                                                            0
                             26
                                                          37.0
                                                                                           0
                                                                                                                       30867.0
                                                                                                                                               152.0
                                                                                                                                                         56
                         1
            127033
                                                          28.0
                                                                                                                        28700.0
                                                                                                                                               122.0
                                                                                                                                                         165
            127034
                             21
                                                          46.0
                                                                                           0
                                                                                                            0
                                                                                                                       29802.0
                                                                                                                                               152.0
                                                                                                                                                         74
            127035
                         0
                             71
                                                          28.0
                                                                                                            0
                                                                                                                       62875.0
                                                                                                                                                26.0
                                                                                                                                                         265
            127036
                         0
                             41
                                                          29.0
                                                                                                            0
                                                                                                                       27927.0
                                                                                                                                               124.0
                                                                                                                                                         231
           127037 rows × 10 columns
In [41]:
                train.to_csv('cleaned_data_insurance.csv', index=False)
                df = pd.read_csv('cleaned_data_insurance.csv')
In [42]:
```

```
Out[43]:
              Gender Age Driving_License Region_Code Previously_Insured Vehicle_Age Vehicle_Damage Annual_Premium Policy_Sales_Channel Vintage Response
                      44
                                                                                2
           0
                  0
                                      1
                                                28.0
                                                                    0
                                                                                                          40454.0
                                                                                                                                         217
                                                                                                                                                   1.0
                                                                                                                                26.0
                      76
                                                                    0
                                                                                               0
                  0
                                      1
                                                 3.0
                                                                                                          33536.0
                                                                                                                                         183
                                                                                                                                                   0.0
                                                                                                                                26.0
                  0
                      47
                                                28.0
                                                                    0
                                                                                2
                                                                                                          38294.0
                                                                                                                                         27
                                                                                                                                                   1.0
                                      1
                                                                                                                                26.0
                  0
                      21
                                                 11.0
                                                                                0
                                                                                               0
                                                                                                          28619.0
                                                                                                                               152.0
                                                                                                                                         203
                                                                                                                                                   0.0
                                                41.0
                                                                                               0
                                                                                                          27496.0
                                                                                                                               152.0
                                                                                                                                         39
                                                                                                                                                   0.0
In [44]:
               sns.countplot(df['Response'])
Out[44]: <AxesSubplot:xlabel='Response', ylabel='count'>
             350000
             300000
             250000
             200000
             150000
             100000
              50000
                              0.0
                                                      1.0
                                        Response
               from sklearn.model_selection import train_test_split
In [45]:
In [46]:
               X = df.drop('Response', axis=1)
               y = df['Response']
In [47]:
               X_train, X_test, y_train, y_test = train_test_split(X, y, random_state=123, test_size=0.2)
In [48]:
               print(X_train.shape)
               print(X_test.shape)
               print(y_train.shape)
               print(y_test.shape)
          (304887, 10)
          (76222, 10)
          (304887,)
          (76222,)
In [49]:
               from sklearn.linear_model import LogisticRegression
               \textbf{from} \  \, \textbf{sklearn.ensemble} \  \, \textbf{import} \  \, \textbf{RandomForestClassifier}
               import xgboost as xgb
               from sklearn.metrics import classification_report, confusion_matrix, roc_curve, roc_auc_score, auc
In [50]:
               def model(model, X_train, y_train, X_test):
                   # initializing model
                   cls = model()
                   # fitting model
                   cls.fit(X_train, y_train)
                   # making prediction
                   y_train_pred = cls.predict(X_train)
                   y_test_pred = cls.predict(X_test)
                   # classification report and confusion matrix
                   print('Training data')
                   print(classification_report(y_train, y_train_pred))
                   print(confusion_matrix(y_train, y_train_pred))
                   print('Testing data')
                   print(classification_report(y_test, y_test_pred))
                   print(confusion_matrix(y_test, y_test_pred))
                   return model
```

In [43]:

df.head()

```
In [51]:
             model(LogisticRegression, X_train, y_train, X_test)
         Training data
                       precision
                                    recall f1-score
                                                       support
                  0.0
                            0.88
                                      1.00
                                                0.93
                                                        267502
                                                         37385
                  1.0
                            0.00
                                      0.00
                                                0.00
                                                0.88
                                                        304887
             accuracy
            macro avg
                            0.44
                                      0.50
                                                0.47
                                                         304887
         weighted avg
                            0.77
                                      0.88
                                                0.82
                                                        304887
         [[267502
                       0]
          [ 37385
                       0]]
         Testing data
                       precision
                                    recall f1-score
                                                       support
                                                0.93
                                                         66897
                  0.0
                            0.88
                                      1.00
                  1.0
                            0.00
                                      0.00
                                                0.00
                                                          9325
                                                0.88
                                                         76222
             accuracy
                                      0.50
                            0.44
            macro avg
                                                0.47
                                                         76222
         weighted avg
                            0.77
                                      0.88
                                                0.82
                                                         76222
         [[66897
                     0]
          9325
                     0]]
Out[51]: sklearn.linear_model._logistic.LogisticRegression
         RandomForestClassifier
In [52]:
             model(RandomForestClassifier, X_train, y_train, X_test)
         Training data
                       precision
                                    recall f1-score
                                                       support
                  0.0
                            1.00
                                      1.00
                                                1.00
                                                        267502
                                                         37385
                  1.0
                            1.00
                                      1.00
                                                1.00
                                                        304887
             accuracy
                                                1.00
                            1.00
                                      1.00
                                                1.00
                                                         304887
            macro avg
                                                1.00
                                                        304887
         weighted avg
                            1.00
                                      1.00
         [[267496
          [ 32 37353]]
         Testing data
                       precision
                                    recall f1-score
                                                       support
                            0.89
                                      0.97
                                                0.93
                                                         66897
                  0.0
                  1.0
                            0.36
                                      0.12
                                                0.18
                                                          9325
                                                0.87
                                                         76222
             accuracy
            macro avg
                            0.62
                                      0.55
                                                0.55
                                                         76222
         weighted avg
                            0.82
                                      0.87
                                                0.84
                                                         76222
         [[64856 2041]
```

XGBoostClassifier

[ 8183 1142]]

Out[52]: sklearn.ensemble.\_forest.RandomForestClassifier

```
In [53]:
              model(xgb.XGBClassifier, X_train, y_train, X_test )
         Training data
                        precision
                                     recall f1-score
                                                         support
                                        1.00
                                                  0.94
                                                          267502
                   0.0
                             0.88
                             0.73
                                                  0.08
                                                           37385
                   1.0
                                        0.04
              accuracy
                                                  0.88
                                                          304887
                             0.81
                                       0.52
                                                  0.51
                                                          304887
             macro avg
                                                  0.83
                                                          304887
         weighted avg
                             0.86
                                        0.88
         [[266900
                      602]
          [ 35717
                    1668]]
         Testing data
                        precision
                                     recall f1-score
                                                         support
                                                  0.93
                   0.0
                             0.88
                                       1.00
                                                           66897
                   1.0
                             0.47
                                        0.03
                                                  0.05
                                                            9325
                                                  0.88
                                                           76222
             accuracy
                                        0.51
                             0.67
                                                           76222
             macro avg
                                                  0.49
         weighted avg
                             0.83
                                       0.88
                                                  0.83
                                                           76222
         [[66619
          [ 9082 243]]
Out[53]: xgboost.sklearn.XGBClassifier
         Since data is highly imbalance we are getting good accuracy score but poor f-1 score
         Perform Oversampling as data is imbalance
         Perform Oversampling no minority data
In [54]:
              from sklearn.utils import resample
In [55]:
              # seperating majority and minority classes
              df_majority = df[df['Response'] == 0]
              df_minority = df[df['Response'] == 1]
              print(df_majority.shape)
              print(df_minority.shape)
         (334399, 11)
         (46710, 11)
In [56]:
              # upsample minority class
              df_minority_oversampled = resample(df_minority,
                                                                        # sample with replacement
                                                 n_{samples} = 334399,
                                                                         # to match majority class
                                                 random_state = 123)
                                                                       # reproducible result
In [57]:
              # combine majority_class with upsampled minority class
              df_oversampled = pd.concat([df_majority, df_minority_oversampled])
In [58]:
              # display new class count
              df_oversampled.Response.value_counts()
Out[58]: 0.0
                 334399
         1.0
                 334399
         Name: Response, dtype: int64
```

y = df\_oversampled['Response']

Building models on oversampled data

In [59]:

In [60]:

X = df\_oversampled.drop('Response', axis=1)

X\_train, X\_test, y\_train, y\_test = train\_test\_split(X, y, random\_state=123, test\_size=0.2)

```
In [61]:
             model(LogisticRegression, X_train, y_train, X_test)
         Training data
                       precision
                                    recall f1-score
                                                       support
                  0.0
                            0.58
                                      0.63
                                                0.60
                                                        267660
                                                        267378
                  1.0
                            0.59
                                      0.54
                                                0.57
                                                0.59
                                                        535038
             accuracy
            macro avg
                            0.59
                                      0.59
                                                0.58
                                                        535038
                            0.59
                                      0.59
                                                0.58
                                                        535038
         weighted avg
         [[168164 99496]
          [122380 144998]]
         Testing data
                       precision
                                    recall f1-score
                                                       support
                  0.0
                            0.58
                                      0.63
                                                0.60
                                                         66739
                  1.0
                            0.59
                                      0.54
                                                0.57
                                                         67021
                                                0.59
                                                        133760
             accuracy
                                      0.59
                            0.59
                                                        133760
                                                0.58
            macro avg
         weighted avg
                            0.59
                                      0.59
                                                0.58
                                                        133760
         [[41840 24899]
          [30537 36484]]
Out[61]: sklearn.linear_model._logistic.LogisticRegression
         Random Forest CLassifier on oversampled data
In [62]:
             model(RandomForestClassifier, X_train, y_train, X_test )
         Training data
                       precision
                                    recall f1-score
                                                       support
                  0.0
                                      1.00
                                                1.00
                                                        267660
                            1.00
                                                        267378
                  1.0
                            1.00
                                      1.00
                                                1.00
             accuracy
                                                1.00
                                                        535038
                            1.00
                                      1.00
                                                1.00
                                                        535038
            macro avg
                                                1.00
                                                        535038
         weighted avg
                            1.00
                                      1.00
         [[267613
                      47]
          0 267378]]
         Testing data
                                    recall f1-score
                       precision
                                                       support
                                      0.90
                                                0.95
                                                         66739
                  0.0
                            1.00
                  1.0
                            0.91
                                      1.00
                                                0.95
                                                         67021
             accuracy
                                                0.95
                                                        133760
            macro avg
                            0.95
                                      0.95
                                                0.95
                                                        133760
         weighted avg
                            0.95
                                      0.95
                                                0.95
                                                        133760
         [[60193 6546]
          [ 138 66883]]
```

XGBClassifier on oversampled data

Out[62]: sklearn.ensemble.\_forest.RandomForestClassifier

```
In [63]:
              model(xgb.XGBClassifier, X_train, y_train, X_test)
          Training data
                        precision
                                      recall f1-score
                                                          support
                                                   0.79
                                                            267660
                   0.0
                              0.92
                                        0.69
                              0.75
                                                            267378
                   1.0
                                        0.94
                                                   0.84
              accuracy
                                                   0.82
                                                            535038
                              0.84
                                        0.82
                                                   0.81
                                                            535038
             macro avg
                                                            535038
                              0.84
                                        0.82
                                                   0.81
         weighted avg
          [[185589 82071]
           [ 15472 251906]]
          Testing data
                        precision
                                      recall f1-score
                                                          support
                                                   0.79
                   0.0
                              0.92
                                        0.69
                                                             66739
                   1.0
                              0.75
                                        0.94
                                                   0.83
                                                             67021
                                                   0.81
                                                           133760
             accuracy
                              0.83
                                        0.81
                                                           133760
             macro avg
                                                   0.81
         weighted avg
                              0.83
                                        0.81
                                                   0.81
                                                           133760
          [[45888 20851]
           [ 4125 62896]]
Out[63]: xgboost.sklearn.XGBClassifier
         For all the 3 models we have better performance (better f1 score) than the previous 3 models
         Tuning Random Forest Classifier
In [64]:
              from sklearn.model_selection import RandomizedSearchCV
In [65]:
              random_search = {'criterion': ['entropy', 'gini'],
                              'max_depth': [2,3,4,5,6,7,10],
                              'min_samples_leaf': [4, 6, 8],
'min_samples_split': [5, 7,10],
                              'n_estimators': [300]}
              clf = RandomForestClassifier()
              model = RandomizedSearchCV(estimator = clf, param_distributions = random_search, n_iter = 10,
                                               cv = 5, verbose= 1, random_state= 101, n_jobs = -1)
              model.fit(X_train,y_train)
          Fitting 5 folds for each of 10 candidates, totalling 50 fits
Out[65]:
                    RandomizedSearchCV
           ▶ estimator: RandomForestClassifier
                  RandomForestClassifier
In [66]:
              model.best_params_
Out[66]: {'n_estimators': 300,
            min_samples_split': 7,
           'min_samples_leaf': 6,
           'max_depth': 10,
'criterion': 'entropy'}
In [67]:
              model.best_score_
Out[67]: 0.8003263322577039
In [68]:
              y_test_pred = model.predict(X_test)
In [69]:
              print (classification_report(y_test, y_test_pred))
                        precision
                                      recall f1-score
                   0.0
                              0.92
                                        0.65
                                                   0.77
                                                             66739
                                                             67021
                   1.0
                              0.73
                                        0.94
                                                   0.83
                                                   0.80
                                                           133760
              accuracy
```

0.83

0.83

macro avg

weighted avg

0.80

0.80

0.80

0.80

133760

133760

```
In [70]:
              y_score = model.predict_proba(X_test)[:,1]
              fpr, tpr, _ = roc_curve(y_test, y_score)
              plt.title('Random Forest ROC curve: Response')
              plt.xlabel('FPR (Precision)')
              plt.ylabel('TPR (Recall)')
              plt.plot(fpr,tpr)
              plt.plot((0,1), ls='dashed',color='black')
              plt.show()
              print ('Area under curve (AUC): ', auc(fpr,tpr))
                       Random Forest ROC curve: Response
            1.0
            0.8
          0.6 (Recall)
          E 0.4
            0.2
            0.0
                                                          1.0
                 0.0
                         0.2
                                         0.6
                                                  0.8
                                 FPR (Precision)
         Area under curve (AUC): 0.8591028566893121
In [71]:
              roc_auc_score(y_test, y_score)
Out[71]: 0.8591028566893121
          Hyperparameter tuning for xgboostclassifier
In [72]:
              ## Hyper Parameter Optimization
              params={
               "learning_rate"
                                   : [0.05, 0.10, 0.15, 0.20, 0.25, 0.30],
               "max_depth"
                                   : [ 3, 4, 5, 6, 8, 10, 12, 15],
               "min_child_weight"
                                   : [1, 3, 5, 7],
               "gamma"
                                   : [ 0.0, 0.1, 0.2 , 0.3, 0.4 ],
               "colsample_bytree" : [ 0.3, 0.4, 0.5 , 0.7 ]
              }
In [73]:
              random\_search=Randomized Search CV (xgb.XGBC lassifier(), param\_distributions=params, n\_iter=5, n\_jobs=-1, cv=5, verbose=3)
In [74]:
              random_search.fit(X_train,y_train)
         Fitting 5 folds for each of 5 candidates, totalling 25 fits
Out[74]:
               RandomizedSearchCV
           ▶ estimator: XGBClassifier
                 ▶ XGBClassifier
In [75]:
              random_search.best_params_
Out[75]: {'min_child_weight': 7,
           'max_depth': 6,
           'learning_rate': 0.25,
           'gamma': 0.3,
           'colsample_bytree': 0.5}
In [76]:
              random_search.best_score_
Out[76]: 0.8078510302958091
In [77]:
              y_test_pred = random_search.predict(X_test)
In [78]:
              print (classification_report(y_test, y_test_pred))
                        precision
                                      recall f1-score
                                                         support
                                                  0.78
                             0.91
                                        0.68
                                                            66739
                   0.0
                   1.0
                             0.75
                                        0.93
                                                  0.83
                                                            67021
                                                  0.81
                                                          133760
             accuracy
                             0.83
                                        0.81
                                                          133760
                                                  0.80
             macro avg
         weighted avg
                             0.83
                                        0.81
                                                  0.80
                                                          133760
```

```
In [79]:
              y_score = random_search.predict_proba(X_test)[:,1]
              fpr, tpr, _ = roc_curve(y_test, y_score)
              plt.title('XGBClassifier ROC curve: Response')
              plt.xlabel('FPR (Precision)')
              plt.ylabel('TPR (Recall)')
              plt.plot(fpr,tpr)
              plt.plot((0,1), is='dashed',color='black')
              plt.show()
              print ('Area under curve (AUC): ', auc(fpr,tpr))
                        XGBClassifier ROC curve: Response
            1.0
             0.8
           (Recall)
           £ 0.4
             0.2
             0.0
                 0.0
                         0.2
                                          0.6
                                                  0.8
                                                          1.0
                                 FPR (Precision)
          Area under curve (AUC): 0.8656989672062186
In [80]:
              import pickle
              filename = 'xgb_final.pkl'
              pickle.dump(random_search, open(filename, 'wb'))
          Submission File
          Random Forest Classifier
In [81]:
              X_train = train.iloc[:,:-1]
              X_test = test
              y_train = train['Response']
In [82]:
              ## Hyper Parameter Optimization
              # random forest
              random_search = {'criterion': ['entropy', 'gini'],
                               'max_depth': [2,3,4,5,6,7,10],
                              'min_samples_leaf': [4, 6, 8],
                              'min_samples_split': [5, 7,10],
                              'n_estimators': [300]}
              clf = RandomForestClassifier()
              model = RandomizedSearchCV(estimator = clf, param_distributions = random_search, n_iter = 10,
                                              cv = 5, verbose= 1, random_state= 101, n_jobs = -1)
              model.fit(X_train,y_train)
          Fitting 5 folds for each of 10 candidates, totalling 50 fits
Out[82]:
                    RandomizedSearchCV
           ▶ estimator: RandomForestClassifier
                 ▶ RandomForestClassifier
In [83]:
              model.best_params_
Out[83]: {'n_estimators': 300,
           'min_samples_split': 7,
           'min_samples_leaf': 8,
'max_depth': 3,
           'criterion': 'gini'}
In [84]:
              model.best_score_
Out[84]: 0.8774366388584726
In [85]:
              y_test_pred = model.predict_proba(X_test)
```

```
In [86]:
             y_test_pred
Out[86]: array([[0.99512992, 0.00487008],
                [0.73840866, 0.26159134],
                [0.7313478 , 0.2686522 ],
                [0.99481952, 0.00518048],
                [0.98322238, 0.01677762],
                [0.97449478, 0.02550522]])
In [87]:
             y_test_pred[:,0]
Out[87]: array([0.99512992, 0.73840866, 0.7313478, ..., 0.99481952, 0.98322238,
                0.97449478])
In [88]:
              # create sample submission file and submit
              pred_rf = pd.DataFrame(y_test_pred[:,0])
              sub_df_rf = pd.read_csv('sample_submission_iA3afxn.csv')
              datasets_rf = pd.concat([sub_df_rf['id'],pred_rf],axis=1)
              datasets_rf.columns = ['id', 'Response']
In [89]:
              datasets_rf.to_csv('sample_submission.csv',index=False)
         XGBoost Classifier
In [90]:
              ## Hyper Parameter Optimization
             params={
                                  : [0.05, 0.10, 0.15, 0.20, 0.25, 0.30],
               "learning rate"
               "max_depth"
                                  : [ 3, 4, 5, 6, 8, 10, 12, 15],
                                  : [ 1, 3, 5, 7 ],
                                  : [ 0.0, 0.1, 0.2 , 0.3, 0.4 ],
               "colsample_bytree" : [ 0.3, 0.4, 0.5 , 0.7 ]
             }
In [91]:
             random_search=RandomizedSearchCV(xgb.XGBClassifier(),param_distributions=params,n_iter=5,n_jobs=-1,cv=5,verbose=3)
In [92]:
             random_search.fit(X_train,y_train)
         Fitting 5 folds for each of 5 candidates, totalling 25 fits
Out[92]:
               RandomizedSearchCV
           ▶ estimator: XGBClassifier
                ▶ XGBClassifier
In [93]:
             random_search.best_params_
Out[93]: {'min_child_weight': 3,
           max_depth': 6,
          'learning_rate': 0.2,
           'gamma': 0.3,
           'colsample_bytree': 0.5}
In [94]:
             random_search.best_score_
Out[94]: 0.8775547161060698
In [95]:
             y_test_pred = random_search.predict_proba(X_test)
In [96]:
             y_test_pred
Out[96]: array([[9.9910760e-01, 8.9241110e-04],
                [6.6675973e-01, 3.3324024e-01],
                [6.8987769e-01, 3.1012231e-01],
                [9.9985951e-01, 1.4051521e-04],
                [9.9984020e-01, 1.5978115e-04],
                [9.9895310e-01, 1.0468853e-03]], dtype=float32)
In [97]:
              # create sample submission file and submit
             pred_xgb = pd.DataFrame(y_test_pred[:,0])
              sub_df_xgb = pd.read_csv('sample_submission_iA3afxn.csv')
              datasets_xgb = pd.concat([sub_df_xgb['id'],pred_xgb],axis=1)
              datasets_xgb.columns = ['id','Response']
```

In [98]: datasets\_rf.to\_csv('sample\_submission\_XGB.csv',index=False) In [ ]: