



Invoice Approver

Contract Signer

Safe Approver

Supplier Number

Please CC

Owner Email

Maria	@microsoft.com>	Parri	@skype.net>	Avenue In Consulting, LLC 000	Michelle	(Avenue In Consulting)	@micr	@microsoft.com
Maria	@microsoft.com>	Parri	@skype.net>	Bridge Partners LLC 2204548	Michelle	(Avenue In Consulting)	@micr	@microsoft.com
Maria	@microsoft.com>	Parri	@skype.net>	Catalysis 2031668	Michelle	(Avenue In Consulting)	@micr	@microsoft.com
David	@microsoft.com>	Alym	@microsoft.com>	Clodz, Inc. 3040856				@microsoft.com
David	@microsoft.com>	Ashar	@microsoft.com>	Avenue In Consulting, LLC 0003022155				@microsoft.com
Parri	unsell@skype.net>	Parri	@skype.net>	Valorem LLC 1122391	Michelle	(Avenue In Consulting)	@micr	@microsoft.com
Nomi	@microsoft.com>	Parri	@skype.net>	Avenue In Consulting, LLC 000	Michelle	(Avenue In Consulting)	@micr	@microsoft.com
Nomi	@microsoft.com>	Parri	@skype.net>	Unify Consulting LLC 2225802	Michelle	(Avenue In Consulting)	@micr	@microsoft.com
Nomi	@microsoft.com>	Parri	@skype.net>	Unify Consulting LLC 2225802	Michelle	(Avenue In Consulting)	@micr	@microsoft.com

Unique ID	SCI Team	Team Breakdown	Activity Title	Vendor / Execution Owner	Owner	Level of Confidence	Manager Approval	Category	Account Code
FY24 - 0007	Partner MISA	GTM	MISA Technical Project Management	Avenue In Cons		High	Yes	Marketing >> Marketing Services	80809
FY24 - 0008	Partner MISA	GTM	MISA Member Partners Support Manager	Bridge Partners LLC		High	Yes	Marketing >> Marketing Services	80809
FY24 - 0009	Partner MISA	GTM	MISA Partner Catalog Site Support and Maintenance FY24	Catalysis		High	Yes	Marketing >> Marketing Services	80809
FY24 - 0010	Compete GTM	GTM	Clodz FY24 Win-Loss Program	Clodz, Inc.		High	Yes	Marketing >> Marketing Services	80809
FY24 - 0011	Compete GTM	GTM	SCI Compete PM	Avenue In Co		High	Yes	Marketing >> Marketing Services	80809
FY24 - 0012	Partner GTM	GTM	Security Hub Support FY24	Valorem LLC		High	Yes	Marketing >> Marketing Services	80809
FY24 - 0013	External SCI	External SCI	MSSP OPS lifecycle Program Manager	Avenue In Co		High	Yes	Marketing >> Marketing Services	72419
FY24 - 0014	External SCI	External SCI	MCI and PCI Project Support PM	Unify Consulting LLC		High	Yes	Marketing >> Marketing Services	72419
FY24 - 0015	External SCI	External SCI	MSSP SCI GTM Forecasting PM	Unify Consulting LLC		High	Yes	Marketing >> Marketing Services	72419
FY24 - 0016	Partner GTM	GTM	FY24 Budget Management Tool VBA support	Avenue In C		High	Yes	Marketing >> Marketing Services	80809
FY24 - 0017	Customer GTM	GTM	Skilling - Existing skilling dashboard maintenance	Valorem LLC		High	Yes	Marketing >> Marketing Services	80809
FY24 - 0018	Customer GTM	GTM	In-product messaging (IPM) campaigns Support	Steyer Associates, Inc.		High	Yes	Marketing >> Marketing Services	80809
FY24 - 0019	EZE Platform	GTM	In-product messaging (IPM) campaigns Support	Steyer Associates, Inc.		High	Yes	Marketing >> Marketing Services	80809
FY24 - 0020	Field GTM	GTM	Security Hub Support FY24	Valorem LLC		High	Yes	Marketing >> Marketing Services	80809
FY24 - 0021	EZE Platform	GTM	End-to-end in-product (aka Easy) trial program PM	Revel Consulting		High	Yes	Marketing >> Marketing Services	80809
FY24 - 0050	Brand and Content	Strategy, Narrative	Content Retainer with Bridge Partners	Bridge Partners LLC		High	Yes	Marketing >> Marketing Services	80809
FY24 - 0023	External SCI	External SCI	Microsoft Cloud Accelerator Program (MCAP) program	Valorem LLC		High	Yes	Marketing >> Marketing Services	72419
FY24 - 0024	Partner GTM	GTM	Cloud Order Form for the Microsoft Security Partner Marketing Program	Credly, Inc..		High	Yes	Marketing >> Marketing Services	80809

Activities

SCI All Up

Planning

Dashboard

Definitions

Activities Menu

Quick Filters

Additional Filters

Close Menu

SCI Team

Q1

Q2

Q3

Q4

Status

Program / Event

Owner

Type keywords to search activity titles.

Search

Clear filters

Planned Activities Menu

Selection-based options.

Activity Title	Category	Owner	Status	SCI Team	Value
Event Sponsorship	Marketing >> Mark		Incomplete	Partner MISA	\$20,000
Solution Overview an	Marketing >> Mark		Incomplete	Partner MISA	\$31,500
Award Support, Mis	Marketing >> Mark		Incomplete	Partner MISA	\$60,000
H2 Vendor for Erica	Contractor and Ter		Incomplete	Compliance Agilit	\$109,578
FY 24 Marketing Bud	Marketing >> Mark		Incomplete	Alym Agility	\$206,325
FY24 Opex Budget M	Marketing >> Mark		Incomplete	Alym Agility	\$87,500
AGILITY HOLD: SMB:	Marketing >> Mark		Incomplete	Partner GTM	\$280,000
AGILITY HOLD: SMB	Marketing >> Mark		Incomplete	Partner GTM	\$250,000
AGILITY HOLD: Black	Marketing >> Mark		Incomplete	Partner GTM	\$215,000
AGILITY HOLD: Black	Marketing >> Mark		Incomplete	Partner GTM	\$480,000
Enterprise: Growth B	Marketing >> Mark		Incomplete	Partner GTM	\$200,000
AGILITY HOLD: RSA :	Marketing >> Mark		Incomplete	Partner GTM	\$378,000
AGILITY HOLD: Partn	Marketing >> Mark		Incomplete	Partner GTM	\$378,000
RESEARCH: Annual F	Marketing >> Mark		Incomplete	Partner GTM	\$280,000
Total: \$4,343,492					

LT Approval Email

Create email asking LT to confirm approval of Completed requests.

Committed Activities Menu

Selection-based options.

Activity Title	Commitment	Owner	SCI Team	Status	Value
M365 WinLoss Progr	PO		Compete GTM	Approved	\$77,065
MISA Newsletter Dist	PO		Partner MISA	Approved	\$5,000
FY24 Power BI report	PO		Partner MISA	Approved	\$24,000
MISA Technical Proje	PO		Partner MISA	Approved	\$218,500
MISA Member Partne	PO		Partner MISA	Approved	\$201,250
MISA Partner Catalo	PO		Partner MISA	Approved	\$16,680
Clodz FY24 Win-Loss	PO		Compete GTM	Approved	\$105,000
SCI Compete PM	PO		Compete GTM	Approved	\$59,850
Security Hub Suppo	PO		Partner GTM	Approved	\$180,000
MSSP OPS lifecycle P	PO		External SCI	Approved	\$221,375
MCI and PCI Project :	PO		External SCI	Approved	\$250,125
MSSP SCI GTM Forec	PO		External SCI	Approved	\$259,263
FY24 Budget Manage	PO		Partner GTM	Approved	\$30,000
Skilling - Existing skill	PO		Customer GTM	Approved	\$37,500
Total: \$29,241,716					

New PO Notification Email

Create email for PO approver to be notified of incoming PO & context.

Welcome to the  
SCI GTM Team  
Budget Manager Tool!

Budget statement

This period the Security GTM all up has a total team budget of \$0 to spend. We also received additional funds of \$0 to be spent in this period. So far we have formally committed \$29,241,714, and we are tracking another \$4,343,492 in planned activities that still need to be committed via PO or Cross charge. Our current forecast for the end of this period is -\$33,585,206.

Quick Filters

Filter this page based on the attributes below.

Owner

SCI Team

Q1

Q2

Status

Program / Event

Q3

Q4

Clear

Budget Manager Menu

Budget Status Email

Creates email for GTM LT with end-to-end update on budget status (Filter dependent).

Go to Activities Page

Navigate to the Activities page to see additional details or add/edit/delete activities.

Planned Activities

Activity Title	Category	Owner	Status	SCI Team	Value
Event Sponsorship	Marketing >> Mark		Incomplete	Partner MISA	\$20,000
Solution Overview ar	Marketing >> Mark		Incomplete	Partner MISA	\$31,500
Award Support, Mis	Marketing >> Mark		Incomplete	Partner MISA	\$60,000
H2 Vendor for Erica	Contractor and Terr		Incomplete	Compliance Agilit	\$109,578
FY 24 Marketing Bud	Marketing >> Mark		Incomplete	Alym Agility	\$206,325
FY24 Opex Budget M	Marketing >> Mark		Incomplete	Alym Agility	\$87,500
AGILITY HOLD: SMB:	Marketing >> Mark		Incomplete	Partner GTM	\$280,000
AGILITY HOLD: SMB	Marketing >> Mark		Incomplete	Partner GTM	\$250,000
AGILITY HOLD: Black	Marketing >> Mark		Incomplete	Partner GTM	\$215,000
AGILITY HOLD: Black	Marketing >> Mark		Incomplete	Partner GTM	\$480,000
Enterprise: Growth B	Marketing >> Mark		Incomplete	Partner GTM	\$200,000
AGILITY HOLD: RSA :	Marketing >> Mark		Incomplete	Partner GTM	\$378,000
AGILITY HOLD: Partn	Marketing >> Mark		Incomplete	Partner GTM	\$378,000
Total: \$4,343,492					

Committed Activities

Activity Title	Commitment	Owner	Status	SCI Team	Value
M365 WinLoss Progr	PO		Approved	Compete GTM	\$77,065
MISA Newsletter Dist	PO		Approved	Partner MISA	\$5,000
FY24 Power BI report	PO		Approved	Partner MISA	\$24,000
MISA Technical Proje	PO		Approved	Partner MISA	\$218,500
MISA Member Partne	PO		Approved	Partner MISA	\$201,250
MISA Partner Catalo	PO		Approved	Partner MISA	\$16,680
Clodz FY24 Win-Loss	PO		Approved	Compete GTM	\$105,000
SCI Compete PM	PO		Approved	Compete GTM	\$59,850
Security Hub Suppo	PO		Approved	Partner GTM	\$180,000
MSSP OPS lifecycle P	PO		Approved	External SCI	\$221,375
MCI and PCI Project :	PO		Approved	External SCI	\$250,125
MSSP SCI GTM Forec	PO		Approved	External SCI	\$259,263
FY24 Budget Manag	PO		Approved	Partner GTM	\$30,000
Total: \$29,241,716					



## RE: Need some help



Stuart Sullivan

To Tim Uraire; Scott Corwin



Thu 8/17/2023 7:59 PM

You replied to this message on 8/18/2023 10:32 AM.

That Forbes thing is awesome, Scott. Of course, I have no issue with this. Your 1099 payments from us are insufficient, it appears? So that's fine, send us an invoice for this pay cycle, I can sign it or however you'd like to do it, and you can provide it to the website. Does that work?

(Note: we do not submit an "Avenue In-created" invoice to Microsoft. It's done through their invoicing system, "MS Invoice". There's not really a "paper trail" per se so we don't have anything like that we could give you).



## Updates for this week



Joe

(Avenue In Consulting)

@microsoft.com>

To Scott Corwin



Mon 8/14/2023 1:36 PM

You replied to this message on 8/14/2023 6:10 PM.

Scott,

Thanks for your help on the 3 items below.

For this week, please focus on the 3 dashboard views:

- Relace Security GTM with SCI everywhere
- Make View 2 and View 3 reflect all SCI teams instead of just GTM teams in the drop down.

I have set up meeting next Monday same time(11 a.m. your time)

Thanks

Joe

**Instructions for Recipient**

**Recipient's taxpayer identification number (TIN).** For your protection, this form may show only the last four digits of your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN). However, the payer has reported your complete TIN to the IRS.

**Account number.** May show an account or other unique number the payer assigned to distinguish your account.

**Amounts shown may be subject to self-employment (SE) tax.**

Individuals should see the Instructions for Schedule SE (Form 1040). Corporations, fiduciaries, or partnerships must report the amounts on the appropriate line of their tax returns.

**Form 1099-MISC incorrect?** If this form is incorrect or has been issued in error, contact the payer. If you cannot get this form corrected, attach an explanation to your tax return and report your information correctly.

**Box 1.** Report rents from real estate on Schedule E (Form 1040).

However, report rents on Schedule C (Form 1040) if you provided significant services to the tenant, sold real estate as a business, or rented personal property as a business. See Pub. 527.

**Box 2.** Report royalties from oil, gas, or mineral properties; copyrights; and patents on Schedule E (Form 1040). However, report payments for a working interest as explained in the Schedule E (Form 1040) instructions. For royalties on timber, coal, and iron ore, see Pub. 544.

**Box 3.** Generally, report this amount on the "Other income" line of Schedule 1 (Form 1040) and identify the payment. The amount shown may be payments received as the beneficiary of a deceased employee, prizes, awards, taxable damages, Indian gaming profits, or other taxable income. See Pub. 525. If it is trade or business income, report this amount on Schedule C or F (Form 1040).

**Box 4.** Shows backup withholding or withholding on Indian gaming profits. Generally, a payer must backup withhold if you did not furnish your TIN. See Form W-9 and Pub. 505 for more information. Report this amount on your income tax return as tax withheld.

**Box 5.** Shows the amount paid to you as a fishing boat crew member by the operator, who considers you to be self-employed. Self-employed individuals must report this amount on Schedule C (Form 1040). See Pub. 334.

**Box 6.** For individuals, report on Schedule C (Form 1040).

**Box 7.** If checked, consumer products totaling \$5,000 or more were sold to you for resale, on a buy-sell, a deposit-commission, or other basis. Generally, report any income from your sale of these products on Schedule C (Form 1040).

**Box 8.** Shows substitute payments in lieu of dividends or tax-exempt interest received by your broker on your behalf as a result of a loan of your securities. Report on the "Other income" line of Schedule 1 (Form 1040).

**Box 9.** Report this amount on Schedule F (Form 1040).

**Box 10.** Shows gross proceeds paid to an attorney in connection with legal services. Report only the taxable part as income on your return.

**Box 11.** Shows the amount of cash you received for the sale of fish if you are in the trade or business of catching fish.

**Box 12.** May show current year deferrals as a nonemployee under a nonqualified deferred compensation (NQDC) plan that is subject to the requirements of section 409A plus any earnings on current and prior year deferrals.

**Box 13.** If the FATCA filing requirement box is checked, the payer is reporting on this Form 1099 to satisfy its account reporting requirement under chapter 4 of the Internal Revenue Code. You may also have a filing requirement. See the Instructions for Form 8938.

**Box 14.** Shows your total compensation of excess golden parachute payments subject to a 20% excise tax. See your tax return instructions for where to report.

**Box 15.** Shows income as a nonemployee under an NQDC plan that does not meet the requirements of section 409A. Any amount included in box 12 that is currently taxable is also included in this box. Report this amount as income on your tax return. This income is also subject to a substantial additional tax to be reported on Form 1040, 1040-SR, or 1040-NR. See the instructions for your tax return.

**Boxes 16-18.** Show state or local income tax withheld from the payments.

**Future developments.** For the latest information about developments related to Form 1099-MISC and its instructions, such as legislation enacted after they were published, go to [www.irs.gov/Form1099MISC](http://www.irs.gov/Form1099MISC).

**FreeFile.** Go to [www.irs.gov/FreeFile](http://www.irs.gov/FreeFile) to see if you qualify for no-cost online federal tax preparation, e-filing, and direct deposit or payment options.

**Form 1099 - MISC****MISCELLANEOUS  
INFORMATION**☐ VOID☐ CORRECTED **COPY B, FOR RECIPIENT**

<b>CALENDAR YEAR</b> <b>2022</b>	<b>PAYER'S TIN</b> 8	<b>RECIPIENT'S TIN</b> 2	<b>Account number (see instructions)</b> 0095	<b>13 FATCA filing</b> <input type="checkbox"/>
PAYER'S name, street address, city or town, state or province, country, ZIP or foreign postal code, and telephone no. <b>AVENUE IN CONSULTING</b> <b>4555 PURDUE AVE NE</b> <b>SEATTLE WA 98105</b>		RECIPIENT'S name, street address (including apt. no.), city or town, state or province, country, and ZIP or foreign postal code   		
1 Rents \$	2 Royalties \$	3 Other Income \$	4 Federal income tax withheld \$	This is important tax information and is being furnished to the IRS. If you are required to file a return, a negligence penalty or other sanction may be imposed on you if this income is taxable and the IRS determines that it has not been reported.
5 Fishing boat proceeds \$	6 Medical and health care payments \$	7 Payer made direct sales totaling \$5,000 or more of consumer products to recipient for resale <input type="checkbox"/>	8 Substitute payments in lieu of dividends or interest \$	
9 Crop insurance proceeds \$	10 Gross proceeds paid to an attorney \$	11 Fish purchased for resale \$	12 Section 409A deferrals \$	
15 Nonqualified deferred compensation \$	16 State tax withheld \$	17 State/Payer's state no.	18 State income \$	

**Form 1099 - MISC****MISCELLANEOUS  
INFORMATION**☐ VOID☐ CORRECTED **COPY B, FOR RECIPIENT**

<b>CALENDAR YEAR</b> <b>2022</b>	<b>PAYER'S TIN</b> 83	<b>RECIPIENT'S TIN</b> 25	<b>Account number (see instructions)</b> 0095	<b>13 FATCA filing</b> <input type="checkbox"/>
PAYER'S name, street address, city or town, state or province, country, ZIP or foreign postal code, and telephone no. <b>AVENUE IN CONSULTING</b> <b>4555 PURDUE AVE NE</b> <b>SEATTLE WA 98105</b>		RECIPIENT'S name, street address (including apt. no.), city or town, state or province, country, and ZIP or foreign postal code   		
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15 Nonqualified deferred compensation \$	16 State tax withheld \$	17 State/Payer's state no. CA	18 State income \$	

**Form 1099 - MISC****MISCELLANEOUS  
INFORMATION**☐ VOID☐ CORRECTED **TO BE FILED WITH FEDERAL INCOME TAX  
RETURN IF NECESSARY**

<b>CALENDAR YEAR</b> <b>2022</b>	<b>PAYER'S TIN</b> 83	<b>RECIPIENT'S TIN</b> 25	<b>Account number (see instructions)</b> 0095	<b>13 FATCA filing</b> <input type="checkbox"/>
PAYER'S name, street address, city or town, state or province, country, ZIP or foreign postal code, and telephone no. <b>AVENUE IN CONSULTING</b> <b>4555 PURDUE AVE NE</b> <b>SEATTLE WA 98105</b>		RECIPIENT'S name, street address (including apt. no.), city or town, state or province, country, and ZIP or foreign postal code   		
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