

# Optimizing Organizational Operating Models Through Data-Driven Redesign with AI Agents

## 1. Introduction

Contemporary organizations face unprecedented challenges in maintaining operational efficiency within increasingly complex business environments, with inefficient processes resulting in organizations utilising more time, labour, and resources than the minimum required to complete tasks while maintaining quality levels [1]. These inefficiencies create significant bottlenecks, which manifest particularly in travel and accommodation workflows among multiple stakeholders, manual processes, and approval layers. Research indicates that only 7% of organizations excel in all elements of operational excellence, with less than 25% using visual tools for necessary tasks like workload balancing and resource prioritization, which shows common organizational waste through redundant responsibilities, information silos, and overlapping tasks [2]. This situation leads to increased costs, poor communication, weaker customer relationships, and competitive disadvantages. Both workers and CEOs report the fact that about 40% of the time spent for administrative responsibilities is not efficient [3].

Travel and accommodation processes exemplify these organizational inefficiencies at work. Specific measurable bottlenecks within these processes can directly impact enterprise productivity. A mere 56% of travellers consistently use managed booking channels [4] while domestic and international travel requires manual approval for 27% and 34%, respectively. Email-based systems often conduct manual approval workflows that weaken compliance with corporate travel policies and create delays for the organization. The financial impact is substantial since organizations experience fragmented booking processes, and these processes prevent efficient total travel spending management while limiting visibility into actual versus budgeted expenditures [2]. Analysts in industry say policy enforcers continue to face challenges across organizational departments as lost receipts remains the main obstacle for expense processes, and many organizations still manage expenses manually despite technological solutions [5].

### Importance of Agile and Lean

Lean and Agile methodologies have been adopted for the purpose of fixing operating models and of addressing systemic organizational inefficiencies. Out of nearly 2,100 business leaders surveyed who underwent cost transformation, only 25% described their cost programs as

“very successful.” Additionally, 74% reported that overhead generated further overhead over time, creating cycles of process inefficiency [6].

**Agile methodology** focuses upon iterative development, flexibility, and rapid response to change because collaborative cross-functional teams stress customer value delivery over fixed process adherence. Agile process management is now vital for AI-adaptable firms because it offers automated structures responding to real-time data inputs, enabling quick and easy adaption in situations with established patterns [7]. Agile organizational design stresses these three important capabilities: it switches between work types both rapidly then cost-effectively, it learns quickly about value streams along with user needs, plus it develops short feedback loops on processes then organizational design [8]. Agile Business Process Management (BPM) addresses the key limitation in which tasks requiring flexibility plus responsiveness replace work unlike customary BPM's rigid structure.

**Lean methodology** comes from Toyota's production system focusing upon eliminating waste, continuous improvement, and optimizing value streams for maximizing customer value while minimizing resource consumption. Lean originated in manufacturing but has since been implemented across other different industries. It motivates teams to consistently evaluate their workflows, eliminate unnecessary steps, and focus on tasks that directly contribute value to the consumer. This method not only streamlines the process but also helps organizations to flexibly adapt to changes in the market. Research reveals thorough frameworks for integrating Lean methodology with the use of digital technologies. These frameworks combine lean management principles along with AI technologies. Tashkinov demonstrates that when enterprises integrate Lean management with both AI and machine learning, they transition reliably to digital methods [9]. Additionally, when AI improves Lean implementation, it yields higher efficiency compared to traditional Lean approaches [9].

## Objectives and Goals

This research addresses this central question: “How can multi-agent systems be designed to identify and eliminate inefficiencies in organizational operating models, specifically within travel and accommodation approval and reimbursement processes?” **The primary objectives are to develop detailed frameworks for AI-driven workflow optimization, establish empirical evidence showing that multi-agent system outperforms traditional approaches, and create practical implementation guidelines for enterprise-scale organizational transformation using AWS Bedrock infrastructure.**

## Overview of Approach

The challenge compounds as 78% of organizations use artificial intelligence in one business function, yet only 1% of leaders consider companies “mature” in AI deployment which creates a capability gap [2]. Through inter-organizational information systems complexity, the travel and accommodation sector exemplify these challenges. For business process agility, external IT linkage is needed, along with a proactive IT stance. To be adaptable and easily respond to dynamic market challenges, analytical capabilities are also required for business process agility, enabling organizations to gain insights, anticipate changes, and make informed decisions quickly.

A multi-agent system is built to address these challenges in this project. This system integrates Agile along with Lean methodologies with process mining capabilities for more adaptive organizational operating models. The system will incorporate compliance monitoring with optimization recommendations. The systematic limitations have affected conventional optimization approaches, resulting in failure rates of 50-70% documented across management consulting, business process reengineering, and Six Sigma implementations [11, 12, 13]. This research aims to overcome these limitations and improve success rates for better operational efficiencies.

## **Accessibility for General Audience**

Organizational process optimization combined with AI technologies is a key area of research with real impact potential. To unlock this value, organizations need to make fundamental changes to their operating models, not just add new technologies. McKinsey estimates that generative AI could boost productivity by up to \$4.4 trillion across corporate use cases [2]. This research goes beyond simply integrating AI, it demonstrates how organizations must learn, adapt, and build skills to stay competitive in the inevitable AI-driven world.

## **2. Literature Review**

### **Agile and Lean in Operating Models**

Artificial intelligence integration along with organizational agility needs have greatly driven Business Process Management's evolution from 2023 to 2025. The discipline broadened its focus through cost efficiency to include agility, innovation, and designing for resilience, which shifted static documentation toward dynamic, AI-supported functions that enable real-time organisational adaptation [14].

Agile BPM and customary approaches differ in fundamental ways. Agile BPM embraces continuous improvement as well as rapid adjustments plus iterative cycles, while customary

BPM follows predictable environments along with wide-ranging documentation including linear, sequential processes. Organizations using Agile methodologies can adapt within days rather than months, and leading companies can achieve 2.1x greater Return on Investment (ROI) when they focus upon fewer calculated use cases rather than starting with broad automation initiatives. Executives increasingly recognize Agile BPM is effective in AI-improved environments [6] and research shows that 75% name AI as a top three planned priority for 2025.

Specific applications regarding Agile principles appear from recent research. These systems optimize the workflow for when AI drives all their decision support. Almalki empirically demonstrates that AI-based decision support systems accurately identify risk in 94% of instances and enhance workload management by 25% within Agile frameworks. Additionally, integration reduces defect resolution time by 35% and improves sprint completion rates by 18%. This research establishes the idea that AI improves Agile methodologies, and it measurably improves performance in complex organisational environments [15].

According to McKinsey research, AI integrated with Lean processes yields quantifiable business benefits for industrial processing plant operators, with agile AI solution implementation seeing 10–15% production increases in addition to 4–5% Earnings before interest, taxes, depreciation and amortization (EBITA) increases that revitalizes customary team structures [16]. This research delivers concrete ROI data. This data is useful for AI-driven process optimization initiatives in industrial settings.

## **Existing Solutions**

Organizations have used diverse methodologies to optimize operating models including consulting approaches to AI-enabled solutions.

**Management Consulting Approaches:** According to McKinsey, the “Organize to Value” system introduces a dynamic approach that can be tailored to an organization's particular circumstances and goals [2]. This approach is composed of 12 elements such as purpose, talent, leadership, and rewards. Addressing fast-moving geopolitical, technological, and social trends, this system represents an evolution from traditional frameworks by requiring operating models that both anticipate and react to change rapidly. Boston Consulting Group (BCG) is another leading firm that helps organizations improve their operations through its Platform Operating Model. This model integrates governance, organizational structure, talent management, culture, technology, and sourcing to implement effective business platform strategies that enable companies to adapt and respond rapidly to changing environments [17]. The typical focus of these consulting approaches involves structural redesign, planned governance, and cross-functional integration to break silos and eliminate duplication.

**Business Process Reengineering (BPR):** Business Process Reengineering represents a thorough approach focusing on doing better things instead of simply doing things better [18]. BPR involve defining metrics for redesign, provide alternate tools and processes, and evaluate other processes using different methodologies. McKinsey's research in the manufacturing sector found that businesses implementing (BPR) achieved an average productivity increase of 20–30%. This demonstrates the significant impact that BPR can have on operational efficiency and overall performance within the industry. [19]. This is how BPR aims to improve costs and performance while also bringing together different organizational cultures.

**Six Sigma and Lean Methodologies:** Six Sigma achieves organizational efficiency by reducing defects and ensuring process consistency through data-driven analysis, while business process reengineering (BPR) takes a broader, transformative approach by redesigning entire processes to better align with both current organizational needs and future goals [20]. Organizations have successfully integrated Six Sigma DMAIC methodology alongside BPR efforts which provides a view of project identification that is customer-centric and uses a universal quality metric (sigma quality level) that allows for universal comparison of all processes. At J.P. Morgan Chase, Six Sigma acts as a business process reengineering methodology. It also gives rigid instruments to determine aims and to gauge starting-point advances, adding a “voice of client” feature that aids in grasping clients' views of present procedures [21].

**Process Mining Techniques:** Process mining technology models, analyses, and optimizes business processes via extracting digital traces from transactional systems. It makes a vivid depiction of real actions too that contrasts greatly with planned process theories [22]. Organizations using process mining have achieved substantial results, including €66M savings by Deutsche Telekom optimizing Procure-to-Pay processes [22] plus ALDI SÜD's €3.1M in value realized through redesigning over 400 business processes. Academic research does analyse real-world processes in process mining. Object-centric process mining with AI integration develops the coming next generation of 3D process mining for industry applications [23], uncovering some valuable perceptions for workflow optimization and operational efficiency.

## **Successes of Previous Approaches**

Organizations that do implement structured approaches to optimize processes may achieve important measurable improvements within various industries as well as methodologies.

**Consulting-Led Transformations:** Organizations have redesigned their operating models using McKinsey's approach and achieved substantial performance gains. Customer

satisfaction increased from 10 to 30 percent. Operational performance, efficiency, and speed improved by five to ten times, enhancing change management and decision-making. Employee engagement also rose by 10 to 30 percentage points.

One global monetary-services infrastructure firm saw significant improvements after switching from a traditional setup to a new one. They transformed 11 other parts of their system, resulting in up to 40 percentage points faster speed to market and a 25 percent increase in technology ROI [2].

**BPR Success Stories:** When manufacturing companies implement business process reengineering (BPR), they often see average productivity improvements of 20–30%. In healthcare, BPR brings benefits like shorter wait times and better patient experiences. For example, one major healthcare provider redesigned how patients move through their system and introduced integrated digital health records, achieving remarkable results.

Financial institutions have also transformed their customer service by using BPR. They've reimagined core service processes and introduced AI-driven customer support solutions, leading to more efficient service delivery [18].

**Process Mining Achievements:** Real-world process mining implementations do show substantial business value. Global companies using process mining have unlocked substantial value: PepsiCo reduced rejected sales orders to 86% and unlocked millions in Accounts Receivable; GE Healthcare increased free cash flow to \$1.3 billion because they streamlined operations; and Swiss retailer Globus reduced the overall cancellation rate by 20% as they achieved faster throughput times [22]. These success cases span across multiple industries and process types, and they show the versatility and effectiveness of process mining approaches for organizational optimization.

## Challenges and Limitations

While existing solutions appear promising, systematic analysis reveals high failure rates and highlights fundamental limitations across optimization methods

**Management Consulting Limitations:** Approaches toward management consulting show high failure rates. Research from BCG itself indicates 50% of change programs do not meet goals, also complex programs show 75% failure rates [11]. Critically, over 67% of large-scale technology programs do not deliver from within the planned scope, the budget, or the time [17]. Finite engagement periods in the project-based engagement model prevent deep organizational understanding, coupled with consultant rotation destroying relationships and continuity of knowledge [25]. Changes led by consultants typically fail to address the

underlying organizational causes because roles that should disappear persist, administrative processes only multiply, and cost creep then returns within just 1-2 years [6].

**Business Process Reengineering Failures:** BPR's 50-70% failure rate [26] reflects fundamental methodological flaws across industries and decades. Even the original proponents Hammer and Champy acknowledged all these concerning statistics. Paradoxical outcomes got documented by Harvard Business Review showing dramatic process improvements coincided with overall results declining [12]. BPR's "clean slate fallacy" is the core limitation ignoring embedded capabilities as well as knowledge via the assumption that organizations can start from scratch, with 70% of failures attributed to human factors neglected during implementation [27].

**Six Sigma and Lean Implementation Challenges:** Because of statistical issues plus applicability limits by industry, Six Sigma and Lean methods fail more than 60% of the time [13]. Seeing that service processes happen to be people-intensive so less standardized than manufacturing, statistical approaches simply are inadequate. For many organizations, prohibitive barriers are created by implementation timelines of 18-24 months combined with the cost burden of training and of certification (ranging from \$300-\$15,000 per employee). Sustainability challenges are indeed critical, meaning that process improvements do regress without sufficient control systems. Needed are smart systems that adapt continuously then maintain improvements.

**Process Mining Scalability Issues:** Even with it evolving from academic concept to mainstream technology, process mining faces systematic challenges for scale and interpretation. Through 2026, Gartner's research reveals that 90% of organizations will not reach desired business outcomes from process mining initiatives. This shall be prevented by insufficient business process management maturity. Data quality represents the primary barrier because 80% of efforts are spent on locating selecting extracting as well as transforming process data but only 20% are spent on actual analysis. Interpretation is a fundamentally hard thing. Models process mining generates are highly complex, so business users battle to understand and use them [2].

Converging evidence from management consulting, business process reengineering, Six Sigma, process mining, and AI-enhanced BPM shows a fundamental architectural limitation. Existing solutions are mostly discrete, project-based interventions, so they can't handle the dynamic, connected nature of modern organizational processes. Current methods can't

continuously learn and adapt, integrate across silos, manage compliance throughout the optimization lifecycle, or keep improving beyond the initial rollout. With failure rates of 50–70%, it's clear these approaches have reached their limits with complexity. This points to multi-agent systems as the next step, since they distribute intelligence, learn persistently, understand organizations, and manage compliance as part of the process.



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