

Philip Glazman

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Summary

Looking for high-growth software development roles that are in the blockchain and digital assets space.

Technical Skills

- C++, SQL, Python, Solidity, JavaScript
- Object Oriented Programming, Generic Programming with C++
- Amazon Web Services – Experience deploying instances and comfortable with Command Line and Git.
- Excel – Experience with Pivot Tables, analysis, visualization with dashboards.

Accomplishments

- Received full-tuition scholarship to Ramapo College of New Jersey.
- Organized the 2016 Tech Freedom Conference at New York University and engaged 100+ students about privacy, security, and cryptocurrency technology.
- Experience working as a project lead on creating an in-house lead generation tool that produced Marketing Qualified Leads into the sales funnel. Project included administration of database and python programming. Implementation of tool generated net profit for company and continues to generate leads at an acquisition cost below industry levels. Lead generation tool generated \$80K+ in gross bookings.

Business Analyst I HYPR I January 2016 - Present

- Developed a NodeJS web application that optimizes sales funnel by providing sales team ability to query for internal APIs.
- Developed and administer a database that scales as data increases 5% each week. Implemented database using PostgreSQL RDBMS and collecting data with Scrapy web framework. Became knowledgeable with Amazon AWS Services and UNIX environment.
- Developed internal account management dashboard to track client usage and events. Dashboard provides weekly usage, detailed report on client activity, cohort analysis, and insights into trends. This dashboard scales as client on-boarding grows by a factor of 6.
- Use Python to create reports and analyze data. Strong experience with Numpy and Pandas libraries as well as Jupyter notebooks.
- Use SQL to generate reports. Also create Python-SQL scripts to automate workflows for other teams.
- Built and maintain dashboards that prepare analyzed data to be viewed by senior management.
- Experience with A/B testing and measuring KPIs.

Summer Policy Research Fellow I Independent Institute I June 2015 –July 2015

- Became familiar with financial regulation and markets.
- Catalogued and summarized publications/articles in economics and regulation.

Interests

- Worked as a Sponsorship Executive at d10e selling over \$7,000 in sponsorship packages for d10e – the leading event on decentralization and blockchain.
- Served as the North American Executive Board Member at Students For Liberty – nonprofit hosting events and conferences that teaches students classical liberal ideas.

Education

Ramapo College of New Jersey, May 2018
Bachelor of Science, Computer Science