Philip Glazman

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Education
Ramapo College of New Jersey, May 2018 - Bachelor of Science, Computer Science

Technical Skills
- Languages: C++, Python, SQL, Solidity, JavaScript
- Technologies: AWS, Linux, Bash Scripting, Network Programming
- Analytic Skills: Excel Reports, Pivot Tables, Cohort Analysis, A/B Testing

Accomplishments
- Hackathon winner at 2017 Distributed: Health (Grand Prize: $10,000). Backend developer responsible for developing smart contract. (devpost.com/software/mercantis)
- Received full-tuition scholarship to Ramapo College of New Jersey.
- Organized the 2016 Tech Freedom Conference at New York University and engaged 100+ students about privacy, security, and cryptocurrency technology.
- Served as the project lead on in-house lead generation tool that has generated $240K in gross bookings in less than a year. Technical problem-solving included PostgreSQL, Python web-crawling frameworks, and Node.JS.

Data Analyst at HYPR | January 2016 – Present
HYPR's influencer marketing platform is the world's largest influencer discovery and directory tool, housing detailed audience demographics for over 10 million influencers globally.

- Technical Lead on web indexing project that involves data mining on social media networks with multiple entry points. This project uses a python framework and PostgreSQL. Very familiar with Unix environment and AWS technology.
  - Particular focus on scale as operation of this project has expanded. Data capture into the database has increased 40% month/month.
  - Managed reliability of operation as endpoints changed and issues arose. Developed bash scripts to automate triggers and warnings in the event of an issue.
- Developed an internal Node.JS web application that optimizes the sales funnel by providing sales team ability to query data points related to CRM.
- Proposed and created internal account management dashboard to track client usage and events. Dashboard provides weekly usage, detailed report on client activity, cohort analysis, and insights into trends. This dashboard scales as client on-boarding grows by a factor of 8.
- Use python programming to create reports and analyze data. Strong experience with Numpy and Pandas libraries as well as Jupyter notebooks.
- Use SQL to generate reports. Also create Python-SQL scripts that automates workflows for other teams.
- Built and maintain dashboards that prepare analyzed data to be viewed by senior management. Responsible for A/B testing and measuring KPIs.

Research Fellow at Independent Institute | June 2015 –July 2015
American public-policy research and educational organization that shapes ideas that advance peaceful, prosperous, and free societies.

- Worked with resident scholars in cataloguing and organizing research data.
- Wrote summaries and memos on latest trends in financial markets and macroeconomic trends.

Other Relevant Interests
- Worked as Sponsorship Executive at d10e selling over $7,000 in sponsorship packages for blockchain and bitcoin conferences around the world.
- Served as the North American Executive Board Member at Students For Liberty – a nonprofit hosting events and conferences that teaches students classical liberal ideas.