A CRM APPLICATION FOR SCHOOL   AND COLLAGE
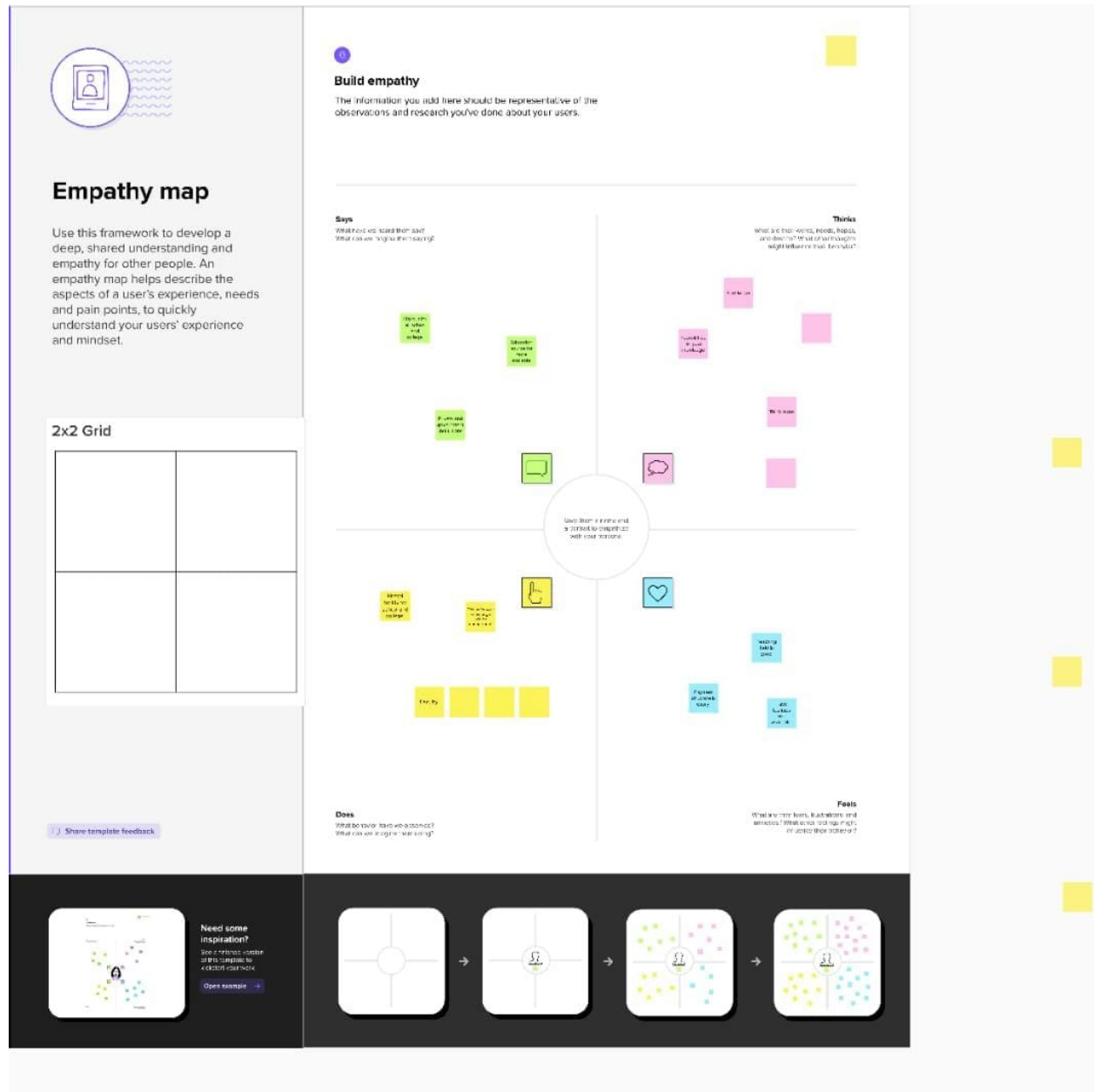
INTRODUCTION

1.1 Overview

The project aim is collect data for school students and college students and   School management details with CRM application and the salesforce makes this process simple and effective

1.2 Purpose

Schools and colleges automate admission processes and manage communication with students and parents

Problem Definition & Design Thinking

2.1 Empathy Map

Empathy map

Use this framework to develop a deep, shared understanding and empathy for other people. An empathy map helps describe the aspects of a user's experience, needs and pain points, to quickly understand your users' experience and mindset.

2x2 Grid

Share template feedback

Build empathy

The information you add here should be representative of the observations and research you've done about your users.

Says

Thinks

Does

Feels

Need some inspiration?

Open example

2.2 Ideation & Brainstorming map screenshot

Brainstorm

Write down any ideas that come to mind that address your problem statement.

🕐 10 minutes

TIP
You can select a sticky note and hit the pencil [switch to sketch] icon to start drawing!

RESULT

3.1 Data Model:

Object name	Fields in the Object	
Obj 1	Field label	Data type
	Label	School
	Plural Label	Schools

Obj 2	Field label	Data type
	Label	Parent
	Plural Label	Parents

Obj 3	Field label	Data type
	Label	student
	Plural Label	students

3.2 Activity & screenshot
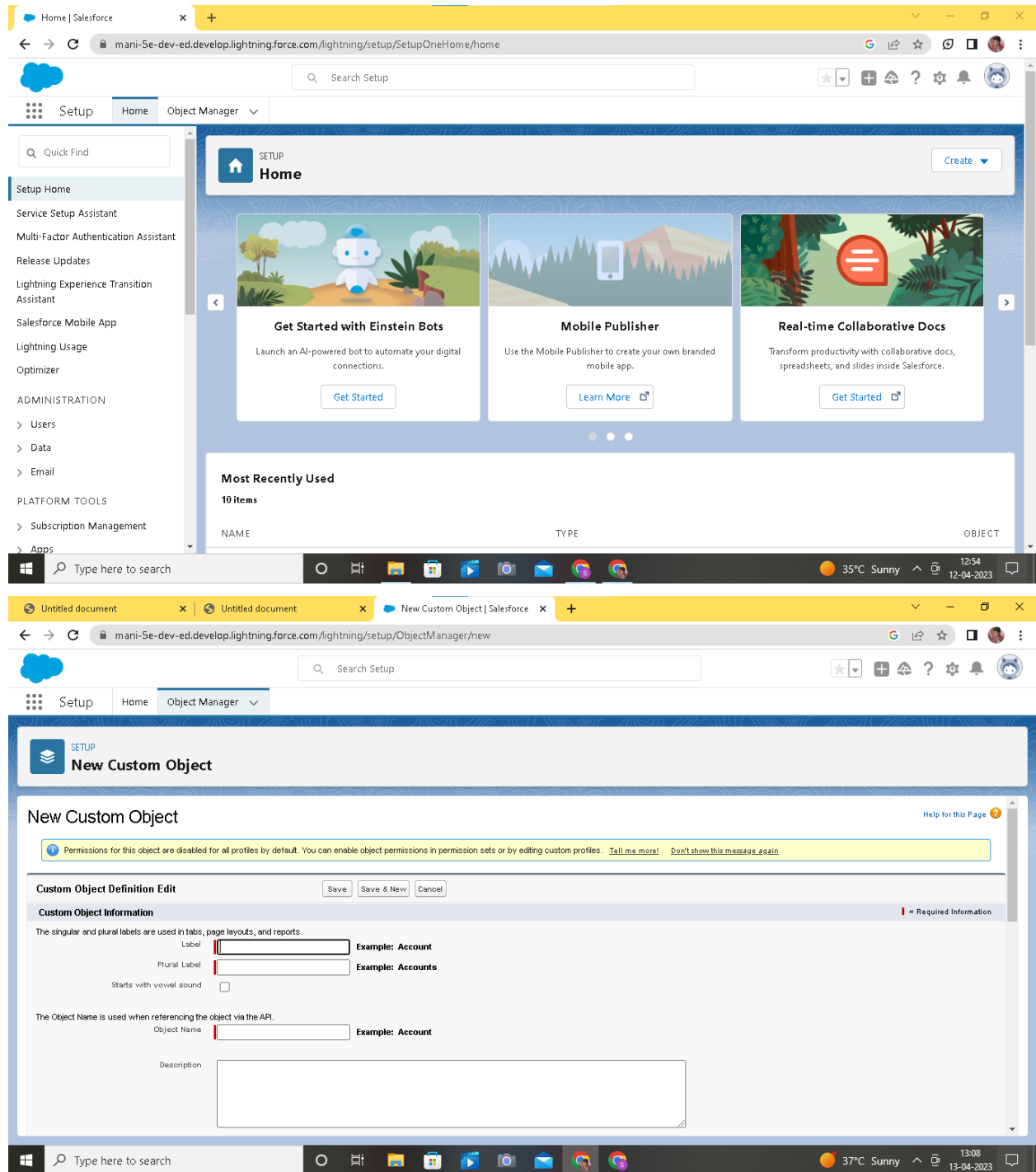
Description; we go to the object manager and create a new custom objects

Milestone–3

Lightning app ;
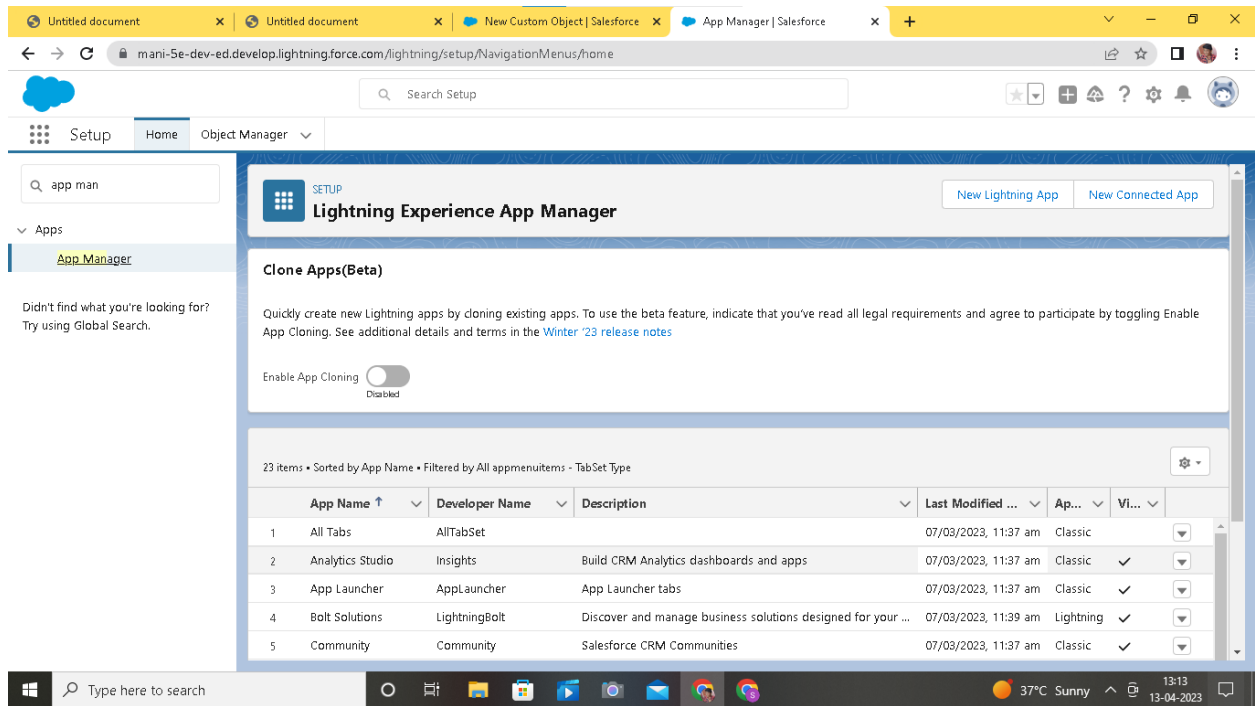
Description ;we go to set up and search app manager and create new lightning app
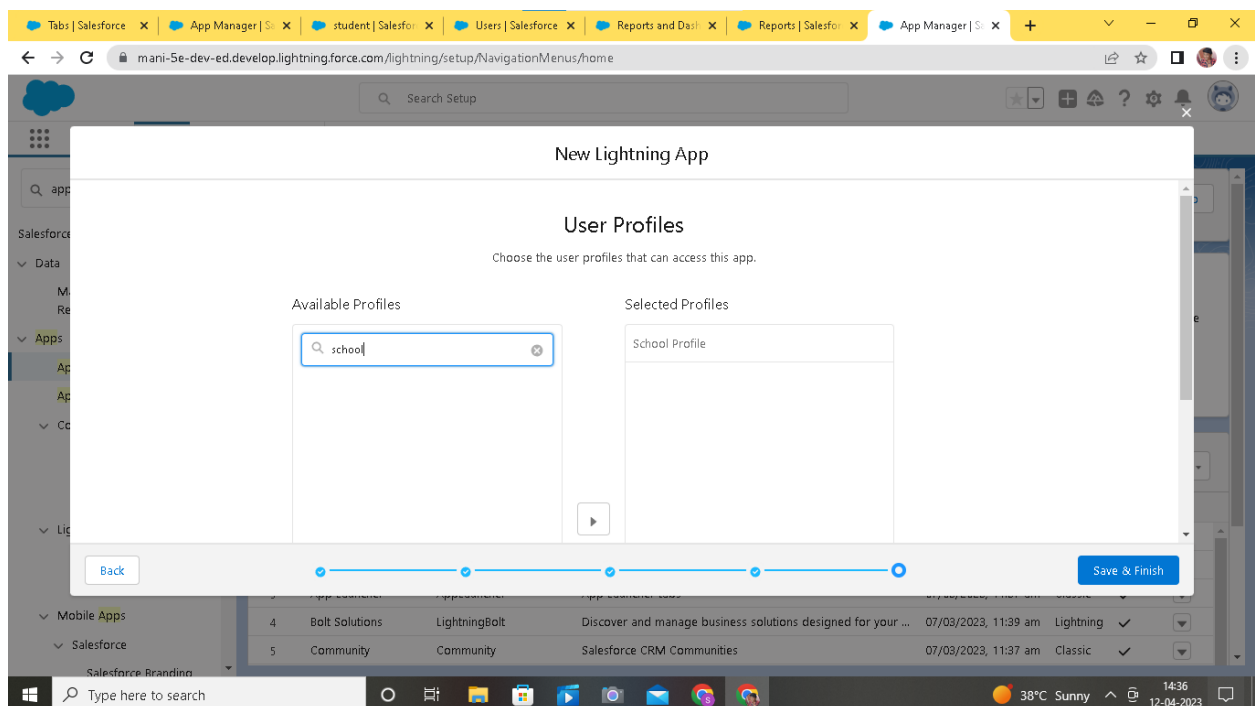
Description; we go to the set up page and click appmanager and select new lightning app and apply details on the box and move files then click save and new

Milestone–4

Fields and relationship

Description ; we go to the object manager and select Fields & Relationship for students

Description ;we go to the home page and click at the set up and the page will be open quick find box and type the profiles to open in the box

Milestone–5

Profile ;

Description; set up and search profiles and must apply details and create profiles

Milestone–6

Users;

Description ;from home page and search users and create

Milestone-7

Permission sets ;

Description; from home page search permission sets and create

Milestone–8

Reports ;
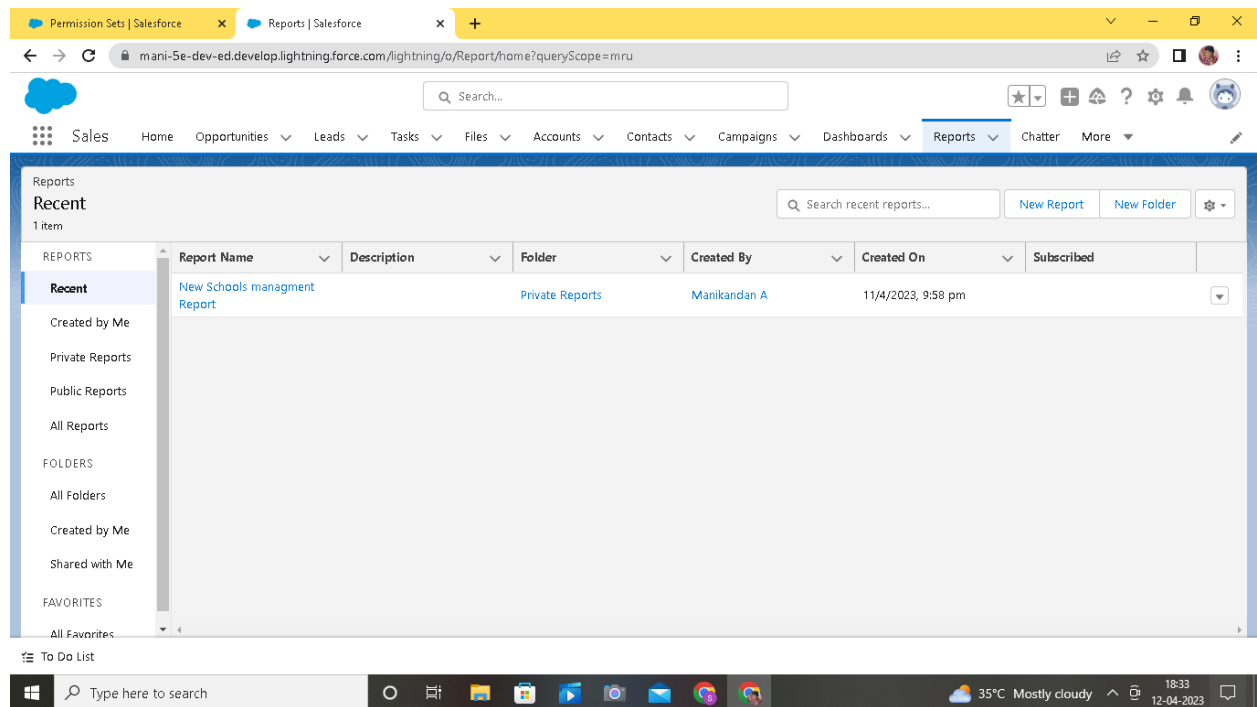
Description; we go to reports and create new school management ports

Trailhead profile public URL

Team lead-https://trailblazer.me/id/mania64
Team member1-https://trailblazer.me/id/rkumar5006
Team member2-http://trailblazer.me/id/mmuthuraj3
Team member3-https://trailblazer.me/id/nnaveen85

<center>Project Report Template</center>

ADVANTAGES & DISADVANTAGE

Advantage;
        1. Increased Revenue and Decrease overhead .

          2. Improved customer satisfaction .

Diadvantage ;

          1. Many people use the app in same time it was run slow.

APPLICATION ;

CRM software lets you store customer and prospects informations ,identity ,salesforce ,record service issues and manage campaign the limits

CONCLUSION ;

Application for the school, the entire colleges and below the entire task will be the one of the parents will the application below .

FEATURES SCOPE ;

Modify the schools will the applications to the parents of rolls .