



MANIA ALI

SENIOR SALES REPRESENTATIVE EXECUTIVE (CHAT SUPPORTER)

PROFILE

A driven and resilient professional, I believe that success is not merely a destination but a journey defined by consistent effort, perseverance, and continuous improvement. With a clear vision and a passion for achieving excellence, I embrace challenges as opportunities for growth, viewing obstacles as stepping stones on the path to success. My approach is rooted in hard work, adaptability, and a commitment to refining my skills, ensuring that I not only reach my goals but also learn and evolve along the way. Resilience and dedication are the cornerstones of my professional philosophy, guiding me through setbacks and pushing me toward achieving my highest potential.

WORK EXPERIENCE

- 7star solution** FEB 2023 TO AUGUST 2023
junior sales representative executive (chat based)
 - Assist in preparing and delivering sales presentations and product demonstrations to potential clients
 - Identify and generate new sales leads through various channels, including discord, twitch, and social media.
- bizz world communication** sep 2023 TO jan 2024
senior sales representative executive (chat based)
 - Manage and nurture relationships with key clients, ensuring long-term partnerships and maximizing client retention and satisfaction.
 - ownership of achieving or exceeding individual and team sales targets, contributing to the company's overall revenue and growth objectives.
- Nash tribes** (new branch of bizz world)
Team leader (floor lead) feb 2024 to present
 - Oversee and manage a team, ensuring that team members are motivated, productive, and working collaboratively towards common goals.
 - Mentor and guide junior sales staff, providing training, setting performance expectations, and fostering a collaborative and high-performance sales culture.

CONTACT

☎ 03-192331008

✉ syedamaniaali@gmail.com

📍 shadaman north nazimabad
karachi

EDUCATION

2021 to 2022

A.R.I PROGRESSIVE ACADEMY

- matriculation from comp sci

2023 to 2024

PRIMRAY COLLAGE

- intermediate from arts
- feb 2024 to present

GIAIC SOFTWARE ENGINEERING

- full tack developer
- Artificiation intellegence

SKILLS

- Leadership and Team Management
- Strategic Sales Planning
- Client Relationship
- Scheduling and Shift Management
- Staff Supervision
- Effective Communication
- Payroll Processing

LANGUAGES

- English
- urdu