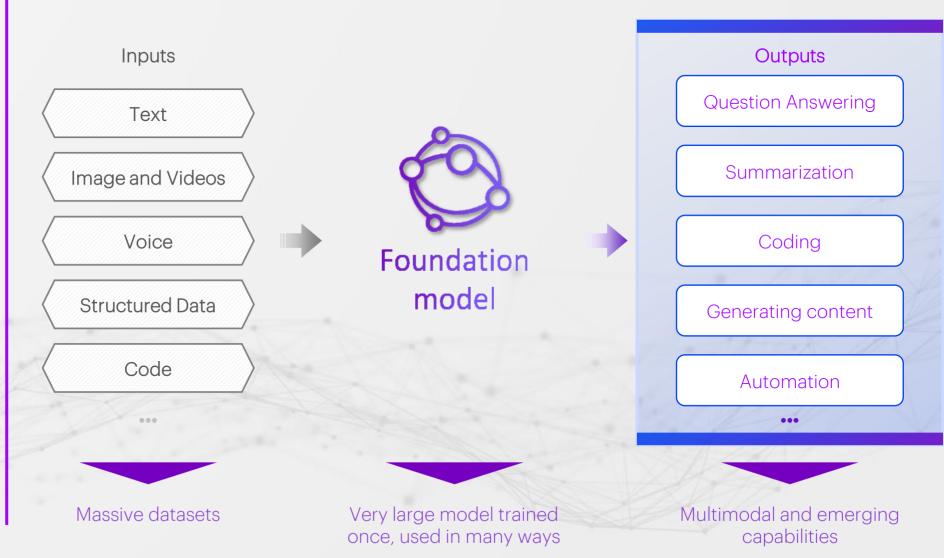


### What is Generative Al

Generative AI is a type of artificial intelligence that can create new content based on patterns it has learned (e.g., text, images, audio)



**Accenture Song** 

# Generative AI is booming and will soon become table-stakes every industry is experimenting

**Every industry is experimenting** 



of executives will make significant investments in Gen AI in 2023





are achieving scaled value from AI, and even less for Gen AI

It has become a Boardroom agenda



98%

of senior executives agree that AI foundation models will impact their 3-5 year strategies

Ways of working will be heavily impacted



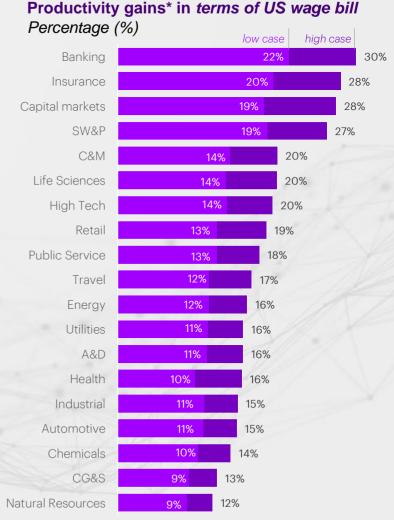
**56**%

of all working hours in contact center can be either automated or augmented by Gen Al

Significant value creation opportunity

**22-30%** 

Potential productivity uplift for contact centers



### Generative Al on AWS

### Overview

AWS innovates with generative artificial intelligence (AI) With enterprise-grade security and privacy, access to industry-leading foundation models, and generative AI-powered applications. AWS makes easy to build and scale generative AI application which can be built own data, own use cases and own customers.



Amazon Bedrock



Amazon Sagemaker



Gen Al apps with security and Privacy built in



High Performance and Low Cost



Gen Al Apps to enhance productivity



Data as asset for Gen

# Generative Al for **Contact Centers**

The Power of AI is focused to solve for business challenges. especially for customer service in a contact centers Large Language Models (LLM)s bring an exciting potential to CX use cases because they can help improve how contact centers manage and process large amounts of data, and provide real-time CX enhancements

LLMs will also improve the natural language processing of voice- and chat-bot conversations, which are fundamental to success of automation in contact centers

Customer experience (CX) is one of the top use cases for generative Al.

30-45% Estimated productivity cost improvement, from applying generative Al to customer care functions.

#### **Automated identity resolution -**Amazon Connect Customer Profiles Real time caller Real time agent assist authentication-- Amazon Connect **Amazon Connect** Wisdom Voice ID **Conversational Conversational Analytics and** Chats bots and quality IVR- Amazon management -Connect with **Amazon Connect** Amazon Lex Contact Lens **Proactive Workforce Engagement**management -Outbound Forecasting, Capacity

Campaigns

planning, and scheduling

# Generative Al Capabilities for Amazon Connect

### Self Service

# Existing

### Existing apabilities

- Automate bot design with transcripts
- Deliver accurate answers
- Automate simple transactions
- Classify issues to accurately route to the right agent



### Gen AI (1P/3PLLM

- Automate bot development with natural language prompts
- Accurately answer & summarize answers based on RAG, execute Bedrock agents
- Produce needed code to complete transactions
- Zero shot intent classification



### nefits

- Contextually aware IVR/ chatbots
- Personalized, human-like responses
- Boost containment rates and reduce agent queues
- Reduce number of transfers
- Improves query resolution time

### **Agent Assist**

- Turn-by turn transcripts & summaries
- Automatically identify and redact PII
- Accelerate agent assist bot building with transcripts
- Unlock post call insights such as sentiment, call issues, categories
- Generate abstractive summaries of interactions
- Prescriptive prompts to improve agent performance
- Deeper contextual understanding to extract interaction insights
- Concise contact summarization
- Identify agent coaching opportunities
- Faster time to market
- Better actionable insights

### Conversational Al

- Automate live transcripts, PII redaction, and translation
- Deliver accurate answers from a single source
- Next best action recommendations.
- Unlock real-time insights such as sentiment, call issue, categories
- Generate abstractive summaries of interactions
- Produce summarized answers from trusted source
- Real-time suggested responses and actions using NLP
- Deeper contextual understanding to interaction insights
- Boost agent productivity
- Improve C-SAT
- Escalation Prediction
- Compliance Assistance

### Amazon Bedrock

Scale and Build Gen Al Application with Foundational Models



Amazon Bedrock

Amazon Bedrock FMs access available through the AWS Management Console, AWS SDKs, and opensource frameworks such as LangChain.



All data inputs and customizations remain private to vour AWS account. The data is never shared with third-party model providers.



Customize FMs privately with own data using techniques such as fine-tuning and retrievalaugmented generation (RAG), and create managed agents that perform complex business tasks



Integrates with IAM to manage permissions. permissions include access to specific models, playground, or features within Amazon Bedrock.



Amazon Bedrock offers two pricing models, ondemand and provisioned throughput. Models are billed per processed token or image



### Amazon Bedrock

Choices of high-performing Foundation Models (FMs)



**Amazon Titan -** FM for text generation and classification, question answering, and information extraction and a text embeddings model for personalization and search.



**Jurassic -** Instruction-following FMs for any language task, including question answering, summarization, text generation, and more



**Claude -** FM for thoughtful dialogue, content creation, complex reasoning, creativity, and coding, based on Constitutional AI and harmlessness training.



**Command -** Text generation model that can generate text-based responses optimized for business use cases based on prompts.

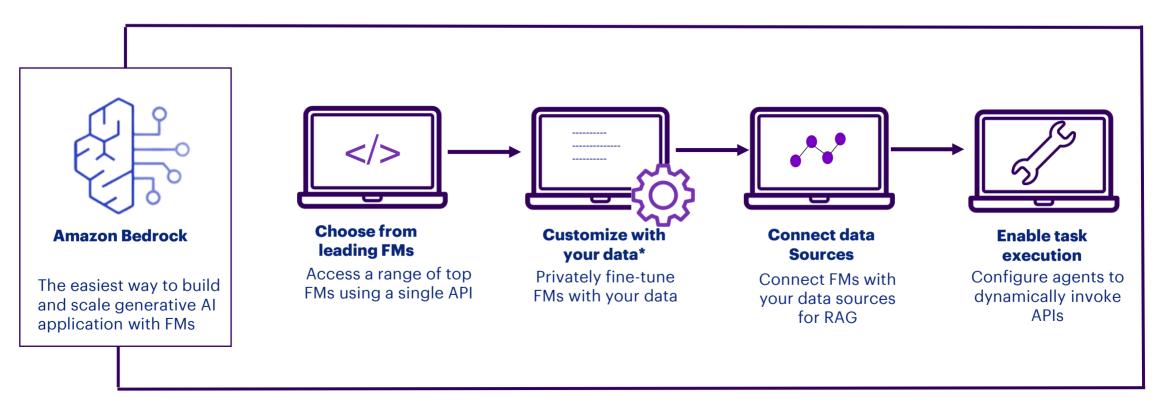


**Llama 2 -** Fine-tuned models ideal for dialogue use cases

S.

**Stable Diffusion** - Image generation model produces unique, realistic, and high-quality visuals, art, logos, and designs.

### Amazon Bedrock - How does it work?



<sup>\*</sup> Your data is not used for service improvement and will not be shared with third party model provider

# Amazon Sagemaker

Build and train machine learning models with fully managed infrastructure and workflows



Amazon Sagemaker

Automatically extract, process, and analyze documents for more accurate investigation and faster decision making



Automate detection of suspicious transactions faster and alert your customers to reduce potential financial loss.



Predict likelihood of customer churn and improve retention by honing in on likely abandoners and taking remedial actions such as promotional offers



Deliver customized, unique experiences to customers to improve customer satisfaction and grow your business rapidly.



### Amazon Sagemaker

Publicly available Foundational Model



**Jurassic-2 Ultra, Mid, Contextual answers, Summarize, Paraphrase, Grammatical error, correction** - Text generation, Long-form, generation, Summarization, Paraphrasing, Chat, Information, extraction



Llama 27B, 13B, 70B - Question answering, Chat, Summarization, Paraphrasing, Sentiment analysis, Text generation



Cohere Command XL - Text generation, Information extraction, Question answering, Summarization



Falcon-7B, 40B Open LlaMA RedPajama MPT-7B BloomZ 176B Flan T-5 models (8 variants) DistilGPT2 GPT NeoXT Bloom models (3 variants) - Machine translation, Question answering, Summarization.



Stable Diffusion XL 1.0 2.1 base Upscaling Inpainting - Fine-tuning on Stable, Diffusion 2.1 base model



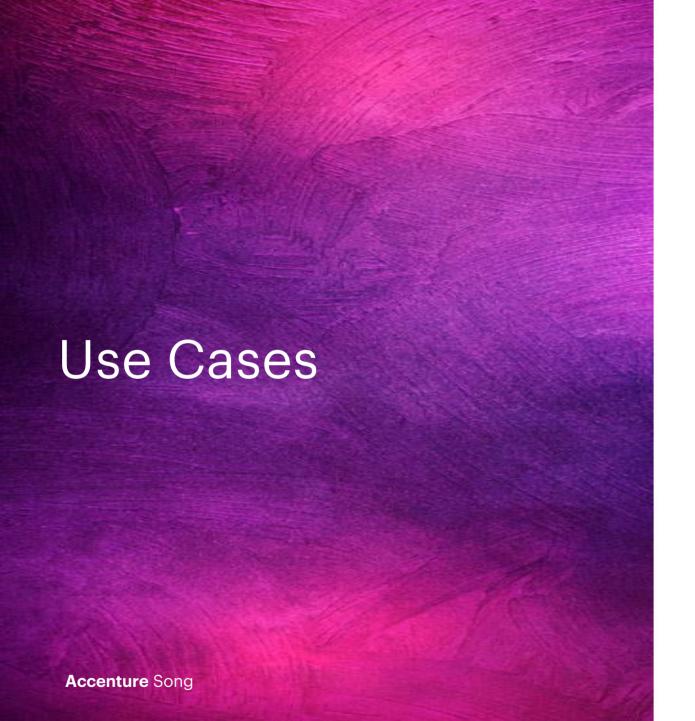
**Lyra-Fr 10B, Mini -** Text generation, Keyword extraction, Information extraction, Question answering, Summarization, Sentiment analysis, Classification

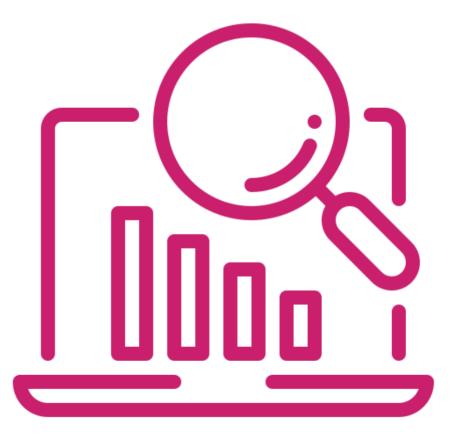


**Dolly -** Question answering, Chat, Summarization, Paraphrasing, Sentiment analysis, Text generation



AlexaTM 20B - Machine translation, Question answering, Summarization, Annotation, Data generation





### Self-Service Virtual Agents with Gen Al

### Problem statement

Sally has relocated to a new city due to a job transfer. In this scenario, she faces the task of seamlessly transitioning her telecom services to her new location while minimizing service disruptions and ensuring a hassle-free move. She could use some assistance in narrowing down the options to find the ideal broadband plan that suits her work-from-home requirements. She is tech savvy and prefers to use self-service options.





How can we resolve Sally's issue by providing a solution to handle the current situation?

#### Sally needs...

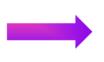
• Gen Al powered self service will accurately answer & resolve sally's query by levering the built-in capability of zero shot intent classification

# Self-Service Virtual Agents with Gen Al

Resolves customer queries with automated responses











#### 1. PROACTIVE NOTIFICATION

Sally receives a notification, from her telecom provider regarding the movement of the connection.

### 2. PERSONALIZED JOURNEY

IVR uses AI capability that identifies Sally's initial intent of the call and asks additional follow-up question related to the router installation

### 3. INTELLECTUAL **SUGGESTION**

The zero shot intent classification capability of Gen AI determine the accurate intent of the call from the conversational context











### 6. SCHEDULE **APPOINTMENT**

Self service application looks for the available technician in Sally's locality and schedules an appointment for the router setup.

### **5. CONTEXT AWARE CONVERSATION**

The Intelligent Self service would also gather the preferred time and address of residence for the technician to carry out the installation

### 4. SELF RESOLUTION **STEPS**

Based on the intent identified the Gen Al powered self service will provide step by step instruction from the company's Knowledge base to Sally reserved. 14

**Accenture Song** 

## Agent Assist with Gen Al

### Problem statement

John is a privileged customer of XYZ Telco services – one of the top telecom player in the US region. John randomly finds out that he has been charged additional \$ 30 in his phone bill amount for the current month, so he wanted to find out the reason for this sudden change. He calls the customer service helpline and gets him identified with calling from his registered number, navigates to the bill enquiry option and gets connected with Marco who is trainee agent of XYZ Telco.

John starts yelling at Marco asking the reason for sudden change on the bill amount and Marco on the other end is struggling to handle the current situation.





How can we resolve Marco's issue while providing a solution to handle the current situation?

#### Marco needs...

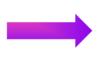
- A Gen Al solution that would provide real-time suggested responses using NLP to improve his performance based on customer sentiment
- Provide deeper contextual understanding by extracting interaction insights and provide knowledge articles based on the customers intent for the call

### Agent Assist with Gen Al

Resolves queries with automated responses with FCR and Customer Experience









2. IVR CONTEXT

**IDENTIFICATION** 

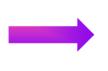
Marco to start the

Marco's desktop shows the

what happened between the

sentiment and context of

IVR and John, that helps



### 3. INSIGHTFUL RESPONSE SUGGESTIONS

The Gen AI analyses the transcript of the conversation between John and Marco and provides real-time suggested responses using NLP to improve the conversation

#### 1. IVR CONVERSATION

John had a squabble with IVR, and the call gets routed to Marco, a trainee representative.



#### **4. CONTEXT AWARE RECOMMENDATION**

As the conversation between Marco and John continues. the Gen Al picks up deeper contextual understanding and provides knowledge articles based on interaction insights that would help resolving John's issue



conversation.



### Conversational Analytics with Gen Al

### Problem statement

Mark is a privileged customer of ABC Telco services who had a lengthy conversation with James, a trainee agent in ABC Telco regarding his billing issue. Mark had requested James to summarize the conversation over email for his future reference

Additionally, Phil (Manager) needs to analyze, summarize and evaluate the whole conversation between Mark & James which is a bigger challenge as it was a lengthy conversation.





How can we resolve this issue while providing a solution to handle his situation?

#### James needs...

• A Gen Al solution to generate abstractive summaries of interactions which can sent over an email

#### Phil needs...

 A Gen Al solution to Analyze, Summarize and Evaluate the complete conversation from a trusted source

### Conversational Analytics with Gen Al

Post Call Analysis assists the business to better understand the customer needs



problem.

1. INBOUND JOURNEY

Mark calls from his registered

identification to address the

phone and gets routed to

James post problem

# $\rightarrow$

### 2. AGENT FOLLOW-UP ACTION

The Gen AI, analyses the transcript of the entire conversation to educate James on his follow up actions



#### 3. CALL RECAP EMAIL

The conversational Gen AI, Generates abstractive summaries of the interactions and facilitated to send the same as an email template. James can use this email template and send a mail to Mark.





Mark







### 1. POST CALL SENTIMENT ANALYSIS

Phil runs a post call analytics on AWS to understand the sentiment variations of Mark from call initiation stage to call closure.



#### 2. POST CALL SUMMARY

The Gen AI, analyses the transcript of entire conversation between Mark and James, and Produce summarized answers for him



#### 3. CALL EVALUATION

As a final step, Phil evaluate to understand if query from Mark has been resolved

# **Key Considerations**



### **Maintaining Security and Compliance**

Controlling the privacy, security, bias and data trustworthiness



#### **Cost Control and resource** Utilization

Choosing the most accurate Large Language models (LLM)s based on the contact center use cases



#### **Leverage and Intellectual property**

Fine tuning the Models with proper proprietary enterprise data

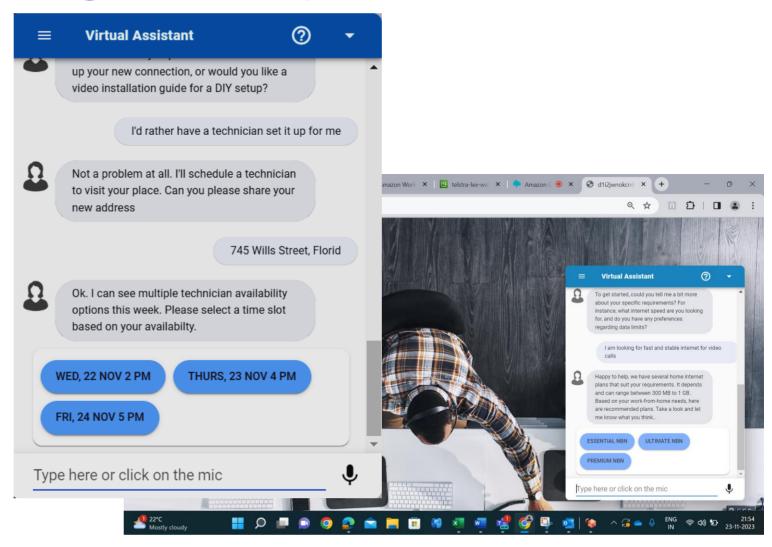
# Generative AI with Amazon Connect Demo snippets



### Gen Al for Virtual Agents Capabilities

#### **Enhanced Self-Service**

- Gen Al enhances intent identification
- Multi Intent Identification
- **Empathetic & Personalized** conversational style
- Accurately answer & summarize answers based on RAG, execute Bedrock agents
- Response card format helps customer to choose input quickly

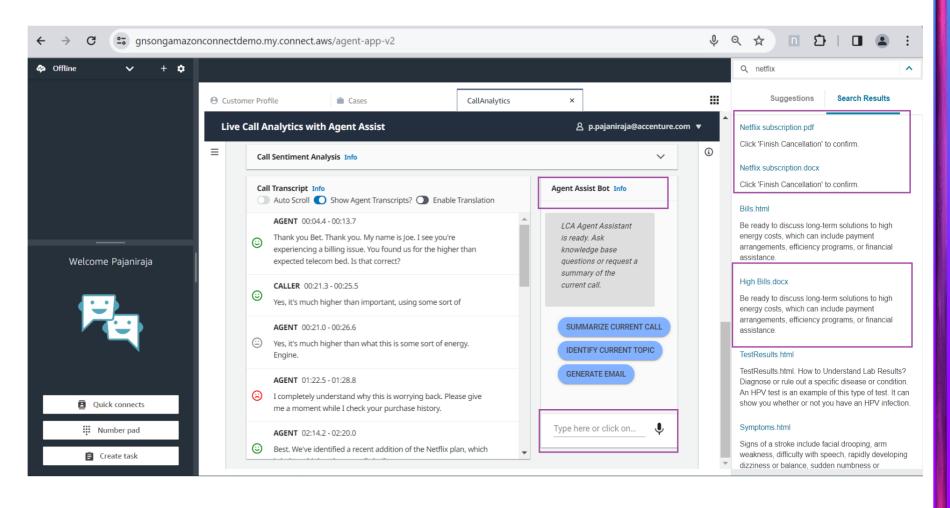


For live demo please reach out to the team.

# Gen Al for Agent Assist Capabilities

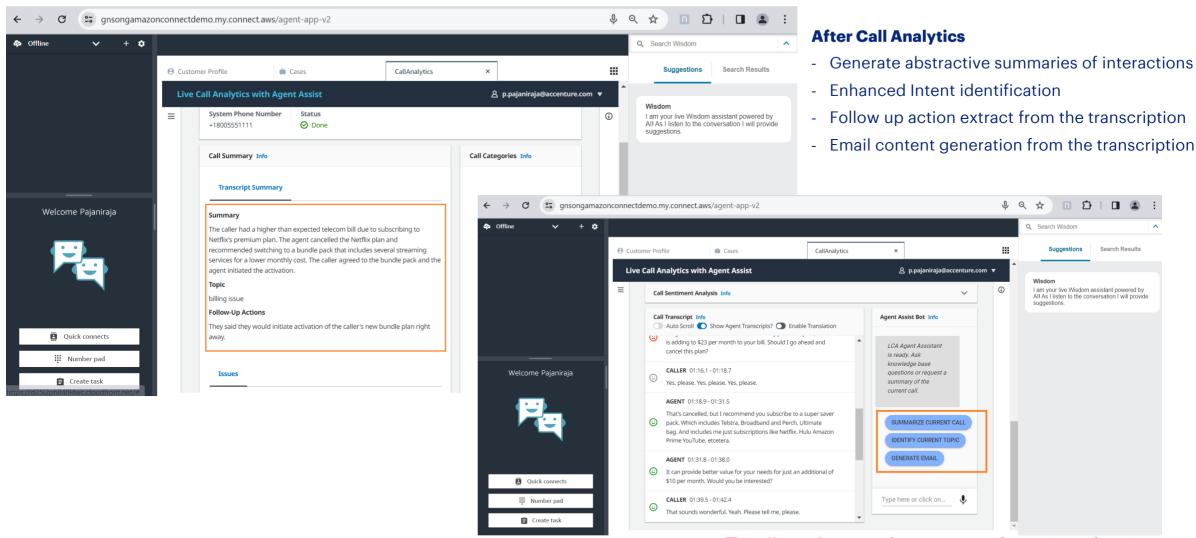
#### **Agent Assist during the Call**

- Prescriptive prompts to improve agent performance
- Agent also can ask the suggestion to the Agent Assist
- Live Translation to another language
- Automatically identify and redact
- Caller Intent identification
- Live suggestion to articles / content from knowledge base
- Generate abstractive summaries of interactions
- Deeper contextual understanding to extract interaction insights



For live demo please reach out to the team...

# Gen Al for Conversational Analytics Capabilities



For live demo please reach out to the team...

### Talk to us



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