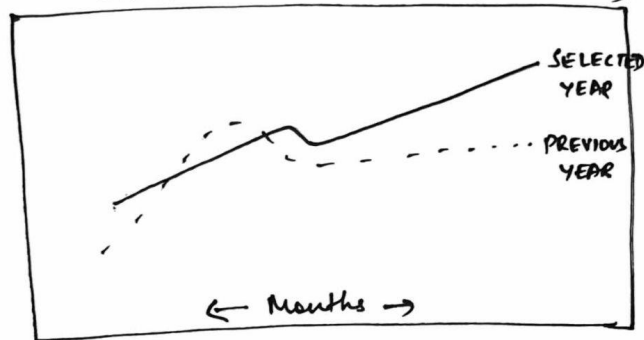


FINANCE VIEW

P&L STRUCTURE

	Year	YoY%
Gross Sales		
⋮		
Gross Margin		

PERFORMANCE OVERTIME (NET SALES)



TOP MARKETS / BOTTOM MARKET

	Net Sales	YoY%
Market-1		
⋮		
Market-5		

Fiscal Year Selection : (Actuals + Current Year Estimate)
Market Selection , Customer Selection , Product Selection)

SALES VIEW

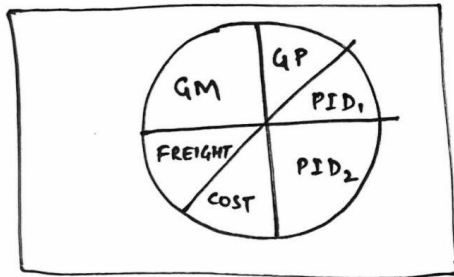
TOP CUSTOMERS (BY NS)

	YEAR	YOY%
C ₁		
⋮		
C ₅		

MATRIX

	C ₁	C ₂
GROSS MARGIN	C ₃	C ₄
	NET SALES	

UNIT ECONOMICS



TOP PRODUCTS

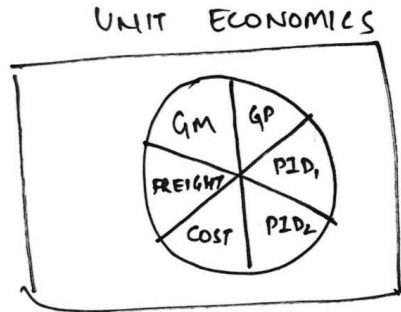
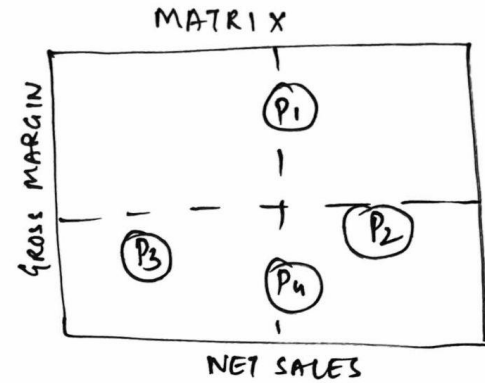
	Year	YOY%
P ₁		
⋮		
P ₅		

Selection same as Finance View

MARKETING VIEW

Top Products / DIVISION

	Year	YoY %
P_1		
\vdots		
P_5		



Top MARKETS

	Year	YoY %
M_1		
\vdots		
M_2		

Same Selection

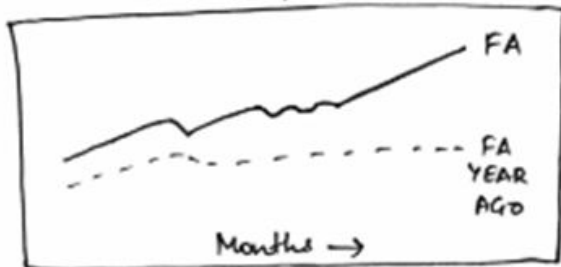
SUPPLY CHAIN VIEW

FORECAST ACCURACY

X%

ABS ERROR

ACCURACY OVERTIME



TOP / BOTTOM CUSTOMERS
(BY ACCURACY)

	Time	Forecast Accuracy	Sales	Forecast
C ₁				
C ₂				
C ₃				

TOP / BOTTOM PRODUCTS
(BY ACCURACY)

Time	FA	Sales	Forecast

Same Selections