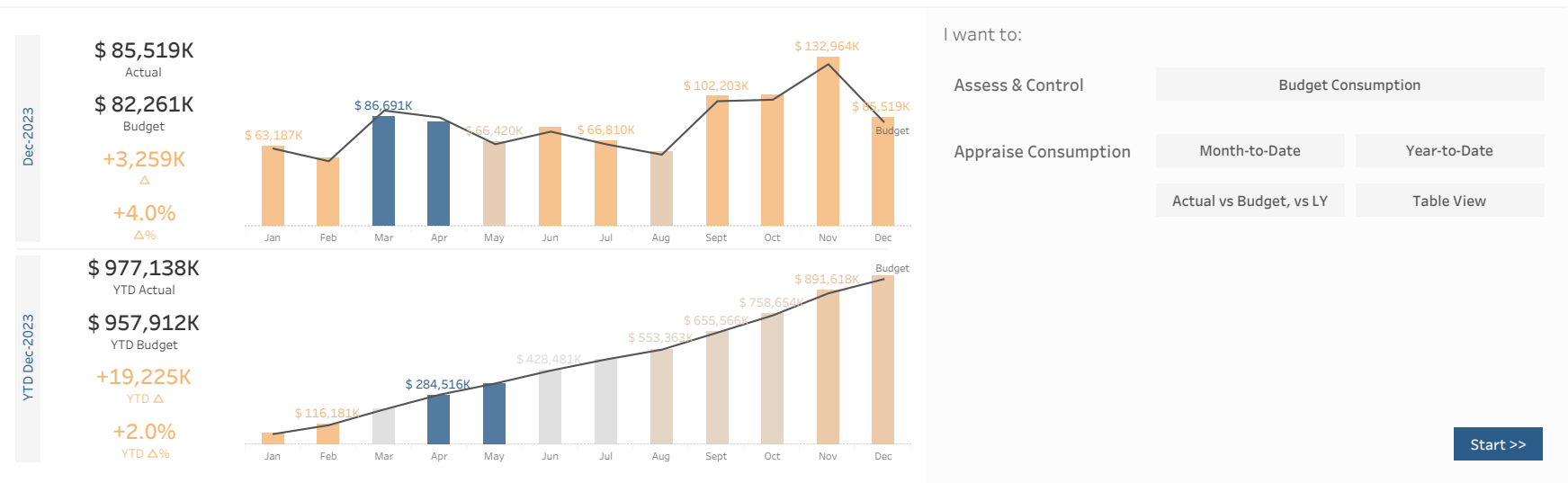




Budget Controlling

Salesforce



Executive Summary

Current Month
Dec

Current Year
2023

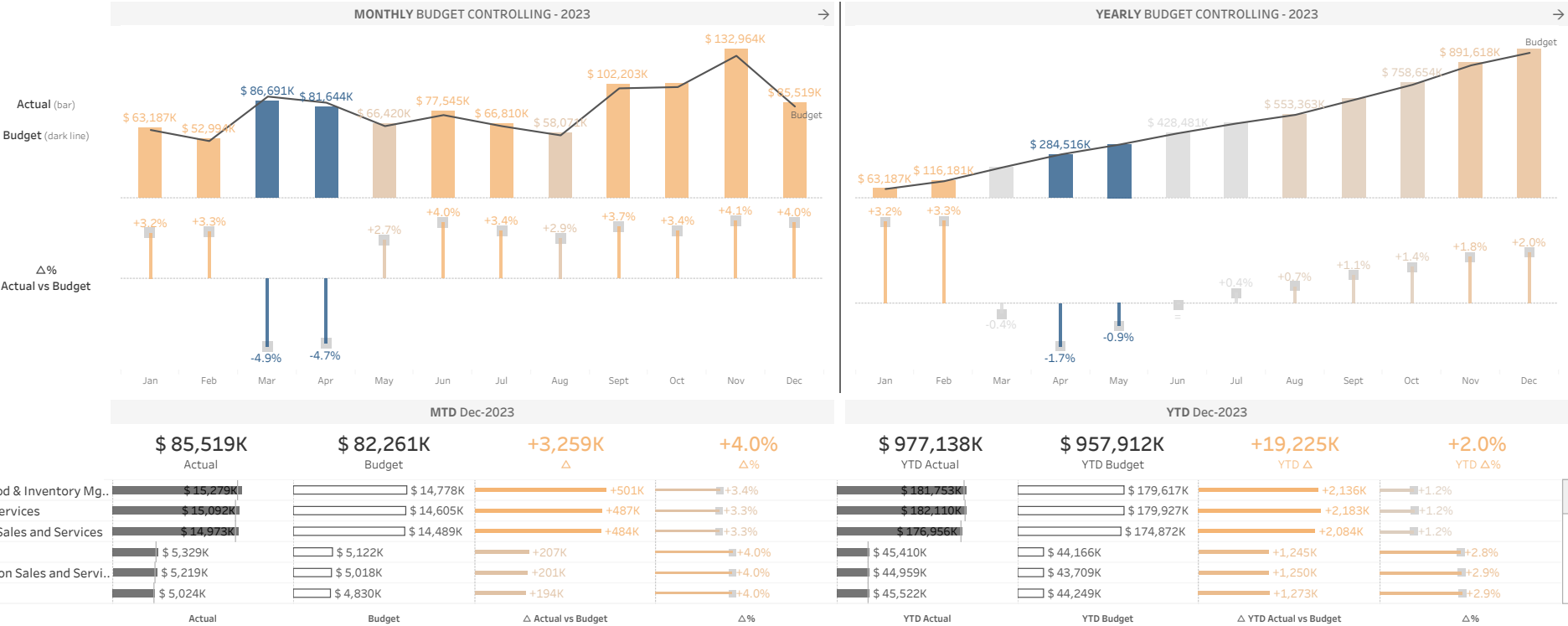
Cost Center
All

Filter 3
All

Filter 2
All

Filter 4
All

BUDGET FOLLOW-UP



Monthly Controlling

Current Year
2023

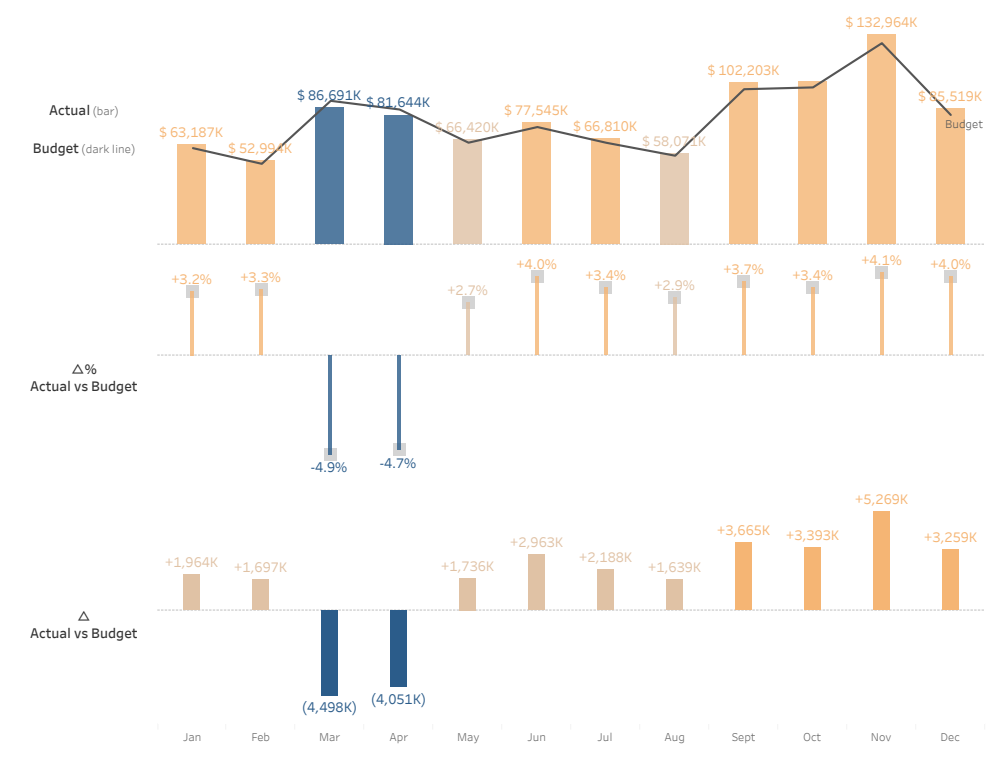
Cost Center
All

Filter 3
All

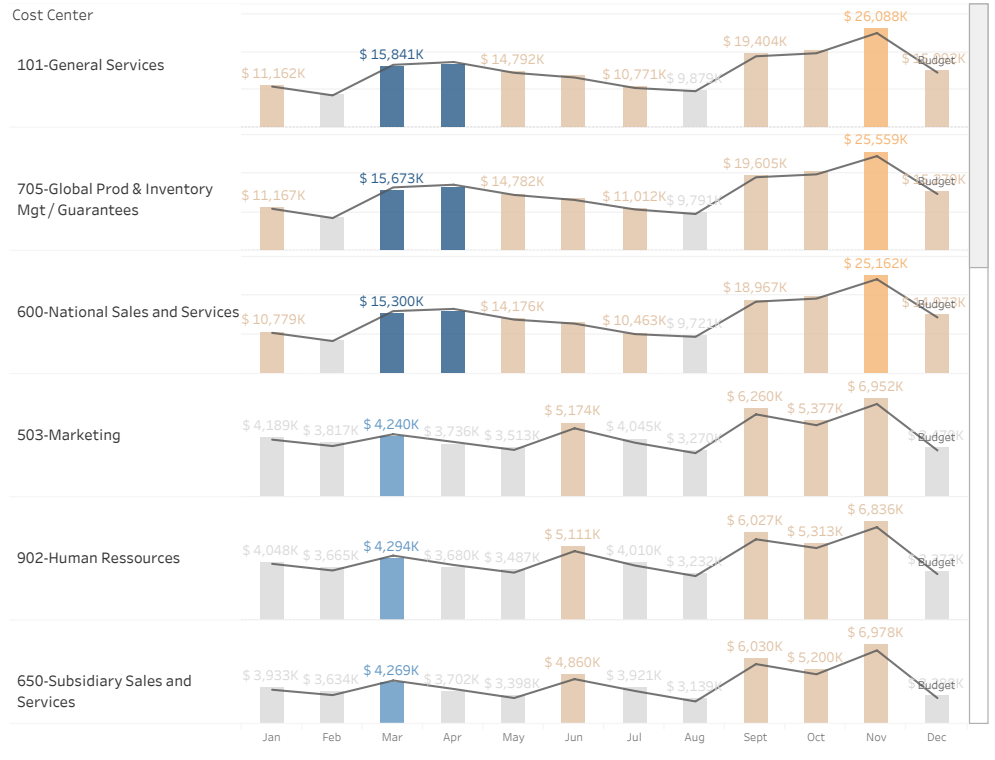
Filter 2
All

Filter 4
All

Actual vs Budget: 2023 MTD



Actual vs Budget: 2023 MTD by Cost Center



Yearly Controlling

Current Year
2023

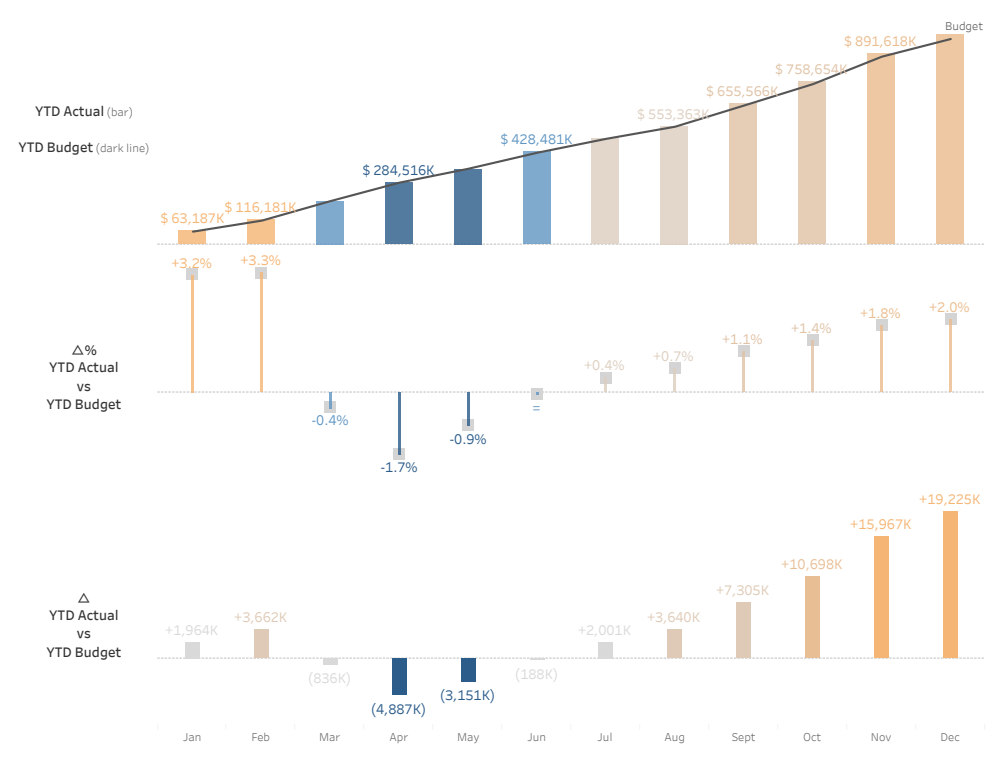
Cost Center
All

Filter 3
All

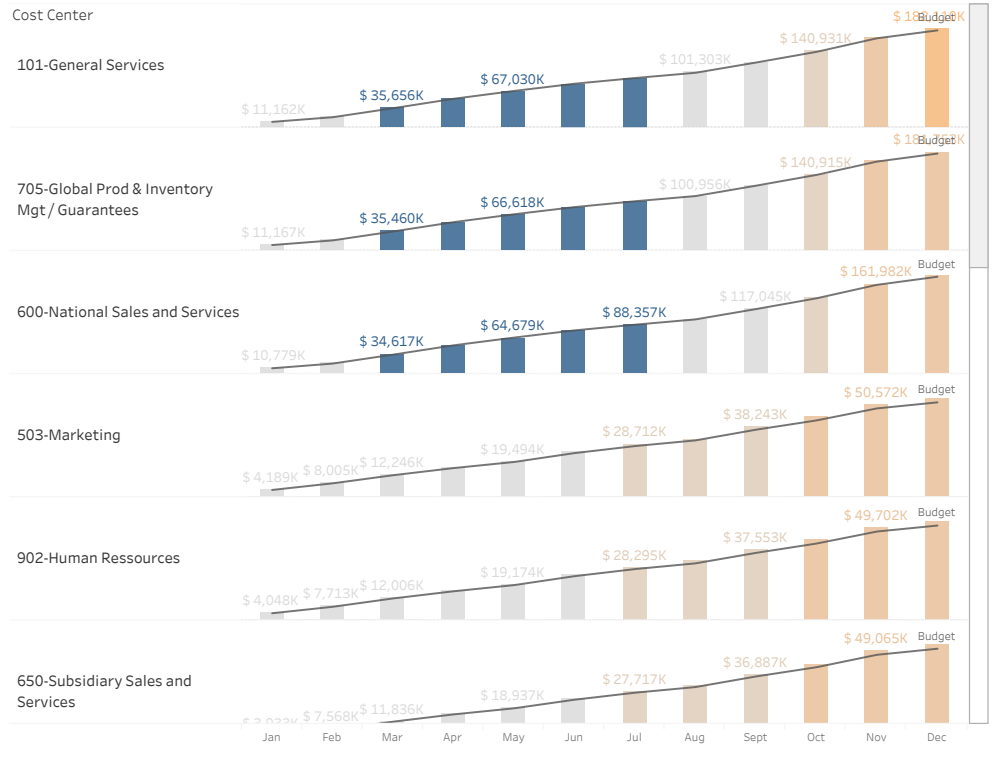
Filter 2
All

Filter 4
All

Actual vs Budget: 2023 YTD



Actual vs Budget: 2023 YTD by Cost Center



Actual vs Budget vs LY

Current Month
Dec

Current Year
2023

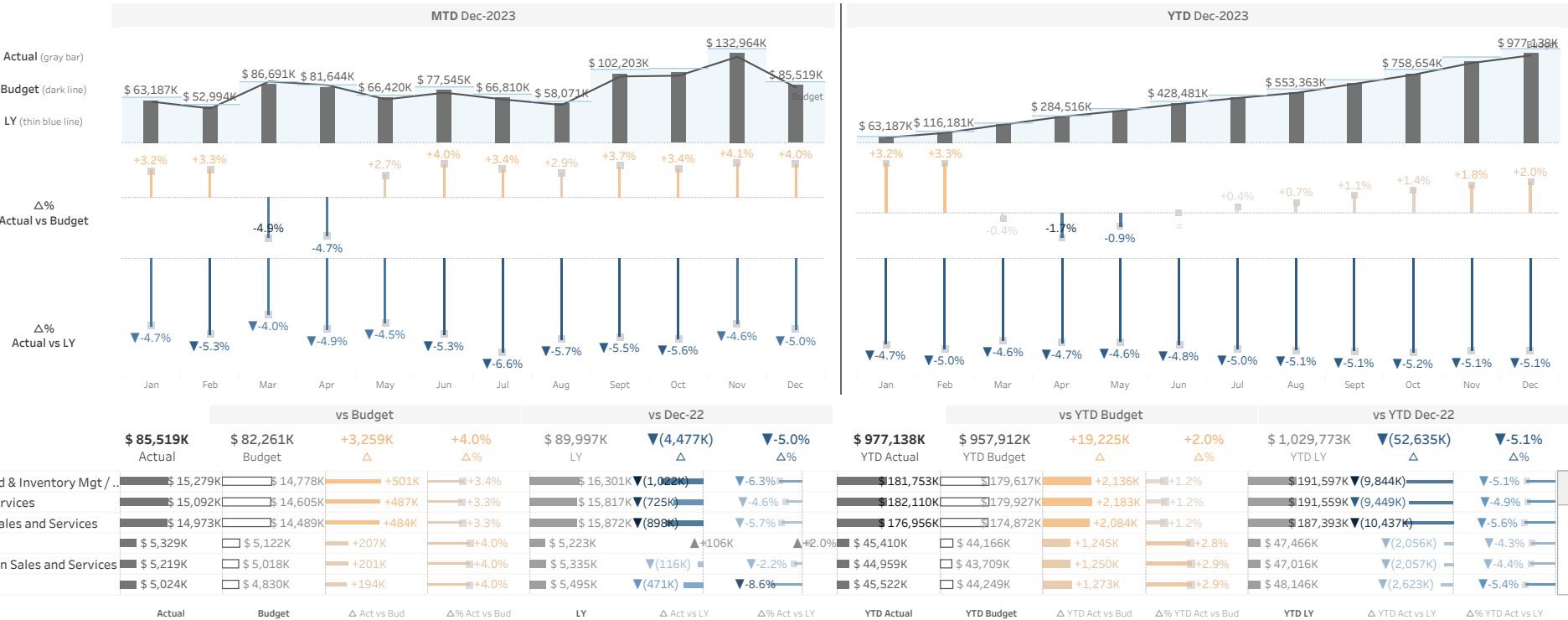
Cost Center
All

Filter 3
All

Filter 2
All

Filter 4
All

ACTUAL vs BUDGET vs LY



Actual vs Budget vs LY

Current Month
Dec

Current Year
2023

Cost Center
All

Filter 3
All

Filter 2
All

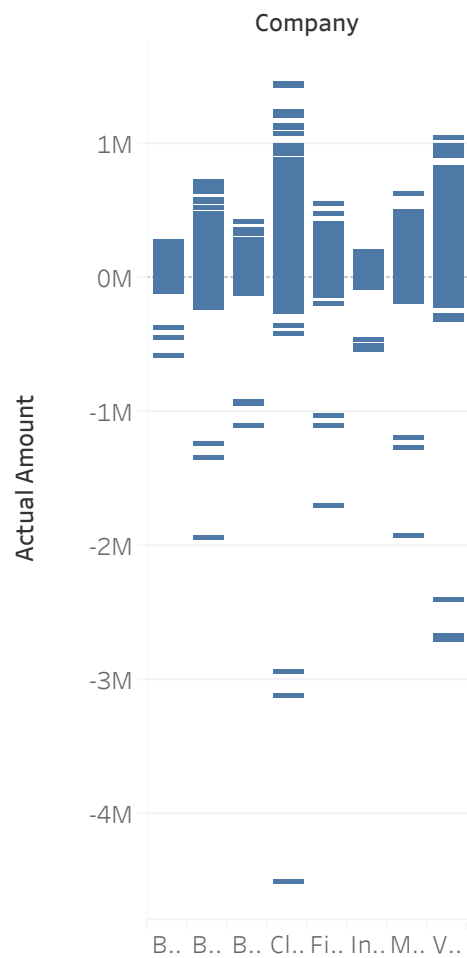
Filter 4
All

ACTUAL vs BUDGET vs LY

Split by Cost Center	MTD Dec-2023							YTD Dec-2023						
	vs Budget				vs Dec-22			vs YTD Budget				vs YTD Dec-22		
TOTAL	\$ 85,519K	\$ 82,261K	+3,259K	+4.0%	\$ 89,997K	▼(4,477K)	▼-5.0%	\$ 977,138K	\$ 957,912K	+19,225K	+2.0%	\$ 1,029,773K	▼(52,635K)	▼-5.1%
705-Global Prod & Inventory ..	\$ 15,279K	\$ 14,778K	+501K	+3.4%	\$ 16,301K	▼(1,022K)	▼-6.3%	\$ 181,753K	\$ 179,617K	+2,136K	+1.2%	\$ 191,597K	▼(9,844K)	▼-5.1%
101-General Services	\$ 15,092K	\$ 14,605K	+487K	+3.3%	\$ 15,817K	▼(725K)	▼-4.6%	\$ 182,110K	\$ 179,927K	+2,183K	+1.2%	\$ 191,559K	▼(9,449K)	▼-4.9%
600-National Sales and Servic..	\$ 14,973K	\$ 14,489K	+484K	+3.3%	\$ 15,872K	▼(898K)	▼-5.7%	\$ 176,956K	\$ 174,872K	+2,084K	+1.2%	\$ 187,393K	▼(10,437K)	▼-5.6%
901-Board	\$ 5,329K	\$ 5,122K	+207K	+4.0%	\$ 5,223K	▲+106K	▲+2.0%	\$ 45,410K	\$ 44,166K	+1,245K	+2.8%	\$ 47,466K	▼(2,056K)	▼-4.3%
640-Exportation Sales and Ser..	\$ 5,219K	\$ 5,018K	+201K	+4.0%	\$ 5,335K	▼(116K)	▼-2.2%	\$ 44,959K	\$ 43,709K	+1,250K	+2.9%	\$ 47,016K	▼(2,057K)	▼-4.4%
211-Supply	\$ 5,024K	\$ 4,830K	+194K	+4.0%	\$ 5,495K	▼(471K)	▼-8.6%	\$ 45,522K	\$ 44,249K	+1,273K	+2.9%	\$ 48,146K	▼(2,623K)	▼-5.4%
503-Marketing	\$ 3,470K	\$ 3,314K	+156K	+4.7%	\$ 3,689K	▼(219K)	▼-5.9%	\$ 54,042K	\$ 52,083K	+1,960K	+3.8%	\$ 56,391K	▼(2,348K)	▼-4.2%
650-Subsidiary Sales and Serv..	\$ 3,388K	\$ 3,235K	+153K	+4.7%	\$ 3,452K	▼(64K)	▼-1.9%	\$ 52,453K	\$ 50,568K	+1,885K	+3.7%	\$ 55,144K	▼(2,691K)	▼-4.9%
902-Human Ressources	\$ 3,373K	\$ 3,221K	+151K	+4.7%	\$ 3,617K	▼(244K)	▼-6.8%	\$ 53,074K	\$ 51,157K	+1,918K	+3.7%	\$ 56,591K	▼(3,517K)	▼-6.2%
940-Quality and certifications	\$ 2,496K	\$ 2,334K	+162K	+6.9%	\$ 2,624K	▼(128K)	▼-4.9%	\$ 14,232K	\$ 13,794K	+438K	+3.2%	\$ 14,955K	▼(723K)	▼-4.8%
000-Unassigned	\$ 2,459K	\$ 2,367K	+92K	+3.9%	\$ 2,541K	▼(82K)	▼-3.2%	\$ 33,065K	\$ 32,403K	+662K	+2.0%	\$ 34,954K	▼(1,889K)	▼-5.4%
903-IT	\$ 2,440K	\$ 2,351K	+89K	+3.8%	\$ 2,549K	▼(108K)	▼-4.3%	\$ 33,294K	\$ 32,620K	+674K	+2.1%	\$ 34,919K	▼(1,625K)	▼-4.7%
704-Online Shop	\$ 2,426K	\$ 2,270K	+155K	+6.8%	\$ 2,453K	▼(27K)	▼-1.1%	\$ 13,963K	\$ 13,524K	+438K	+3.2%	\$ 14,507K	▼(545K)	▼-3.8%
702-Consumer Service	\$ 2,346K	\$ 2,260K	+86K	+3.8%	\$ 2,559K	▼(213K)	▼-8.3%	\$ 32,299K	\$ 31,655K	+645K	+2.0%	\$ 34,276K	▼(1,976K)	▼-5.8%
655-Global commercial	\$ 2,206K	\$ 2,066K	+140K	+6.8%	\$ 2,471K	▼(265K)	▼-10.7%	\$ 14,005K	\$ 13,570K	+435K	+3.2%	\$ 14,860K	▼(855K)	▼-5.8%
580-Research and Developme..	\$	\$	=		\$	=		\$ 1K	\$ 0K	=	+4.6%	\$ 1K	=	▼-13.2%
690-Supply Chain : US Logistic	\$	\$	=		\$	=		\$	\$	=		\$	=	
701-Supply Chain : OM	\$	\$	=		\$	=		\$	\$	=		\$	=	
904-Finances	\$	\$	=		\$	=		\$	\$	=		\$	=	
980-Financial Operations	\$	\$	=		\$	=		\$	\$	=		\$	=	
989-Closing	\$	\$	=		\$	=		\$	\$	=		\$	=	
999-ERP Configuration	\$	\$	=		\$	=		\$	\$	=		\$	=	
	Actual	Budget	△ Act vs Bud	△% Act vs Bud	LY	△ Act vs LY	△ Act vs LY	YTD Actual	YTD Budget	△ YTD Act vs Bud	△% YTD Act vs Bud	YTD LY	△ YTD Act vs LY	△% YTD Act vs LY

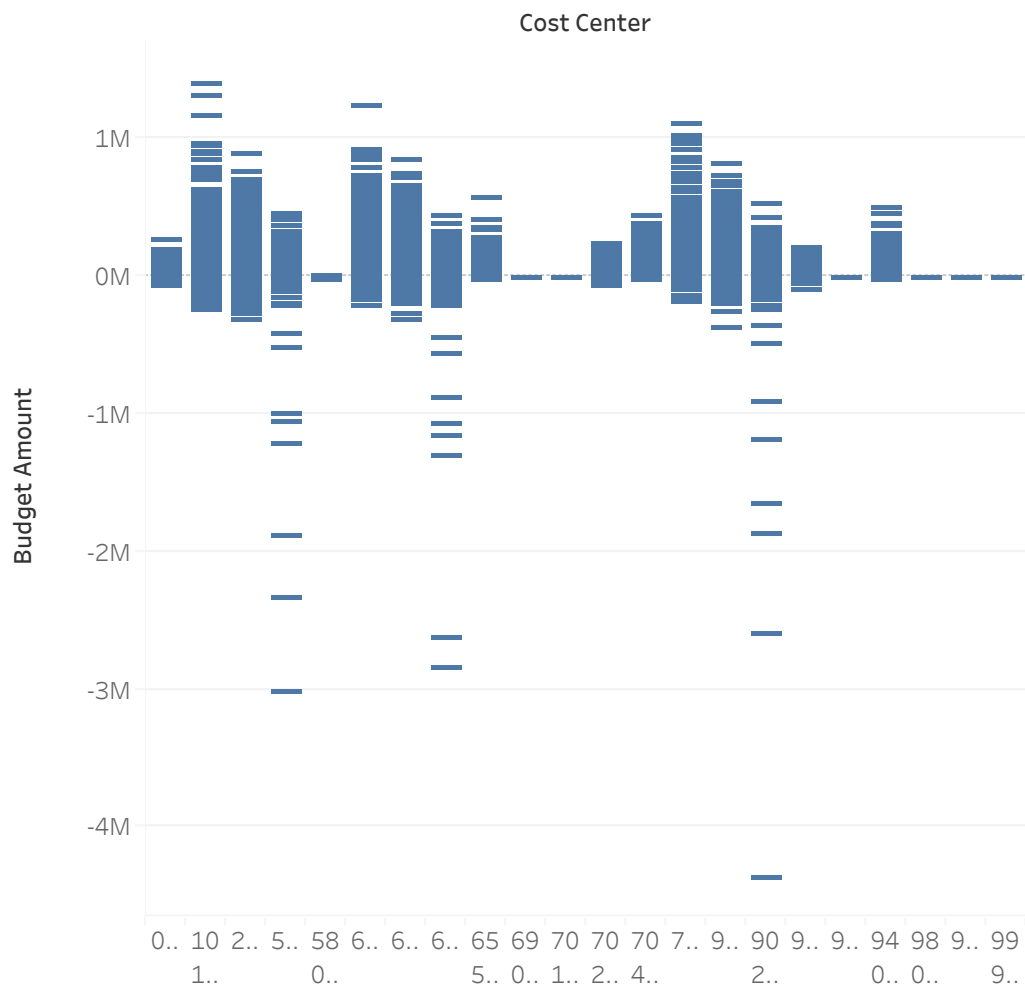


Actual Amount and Company.



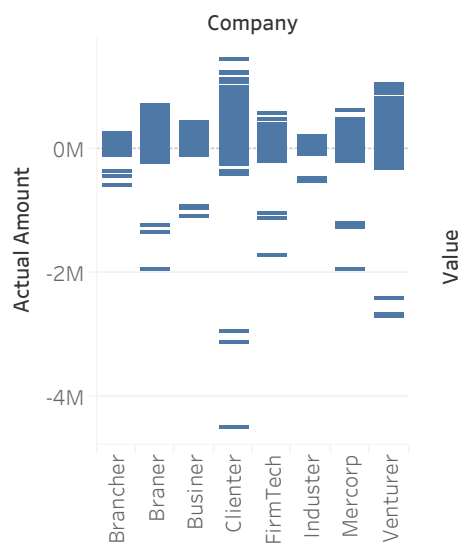
Actual Amount for each Company. The context is filtered on Cost Center, Filter 2, Filter 4 and Filter 3. The Cost Center filter keeps 22 of 22 members. The Filter 2 filter keeps Placeholder 2. The Filter 4 filter keeps Placeholder 4. The Filter 3 filter keeps Placeholder 3.

Budget Amount and Cost Center

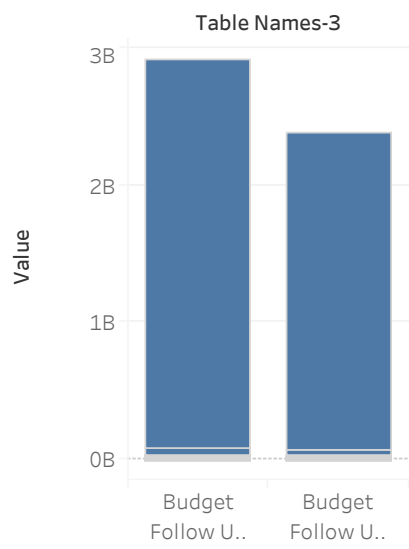


Budget Amount for each Cost Center. The context is filtered on Cost Center, Filter 2, Filter 4 and Filter 3. The Cost Center filter keeps 22 of 22 members. The Filter 2 filter keeps Placeholder 2. The Filter 4 filter keeps Placeholder 4. The Filter 3 filter keeps Placeholder 3.

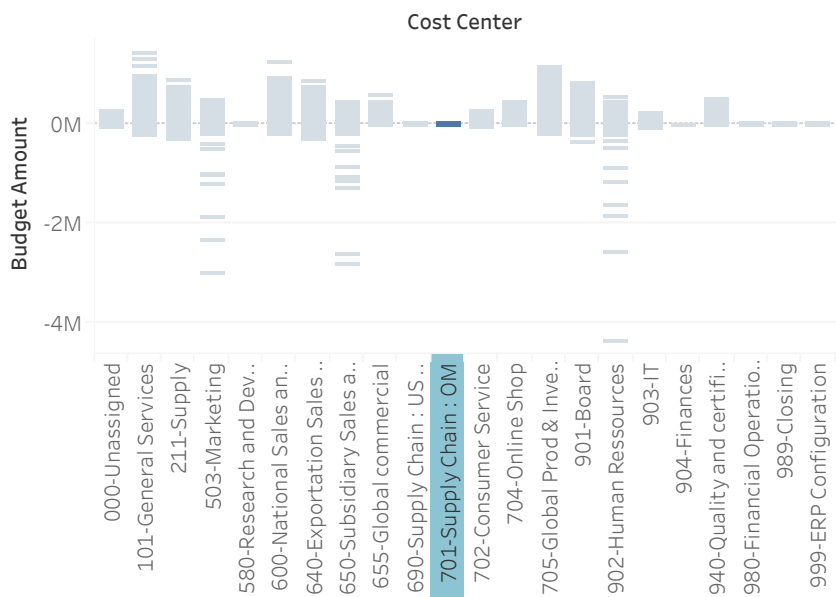
Actual Amount and Company.



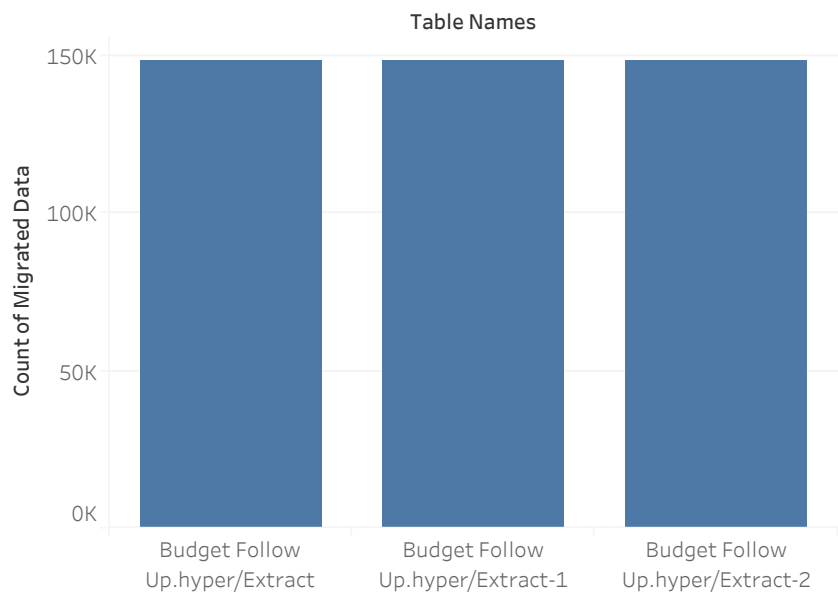
Values and Table Names-3



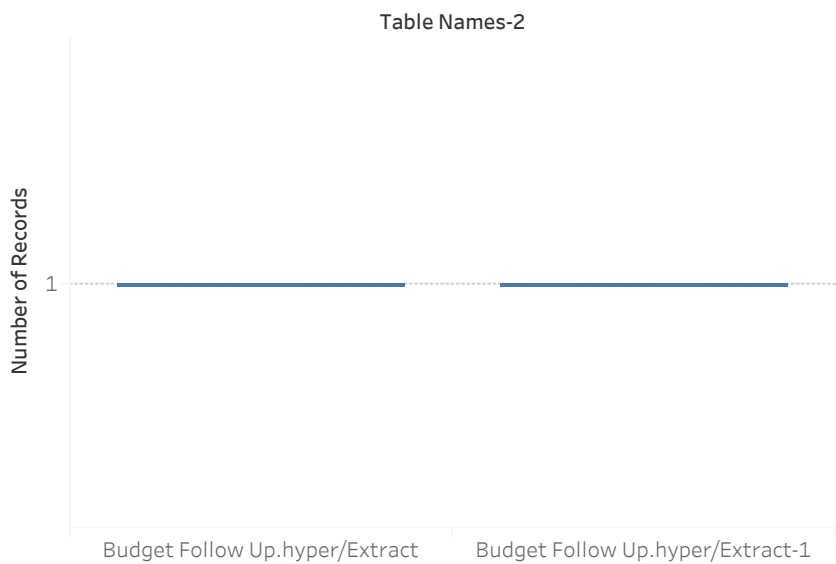
Budget Amount and Cost Center



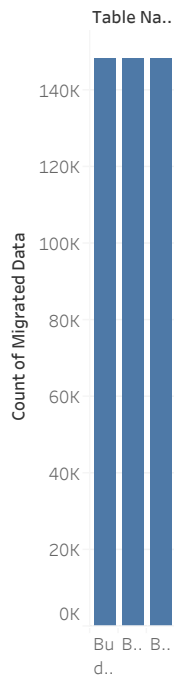
Count of Migrated Data and Table Names



Number of Records and Table Names-2

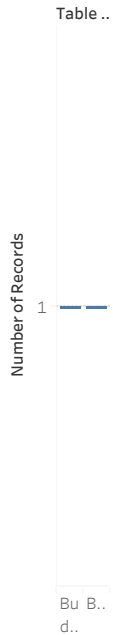


Count of
Migrated
Data and
Table
Names



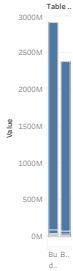
Count of Migrated Data for each Table Names. The context is filtered on Cost Center, Filter 2, Filter 4 and Filter 3. The Cost Center filter keeps 22 of 22 members. The Filter 2 filter keeps Placeholder 2. The Filter 4 filter keeps Placeholder 4. The Filter 3 filter keeps Placeholder 3. The view is filtered on count of Migrated Data, which ranges from 1,48,240 to 1,48,240.

Number of Records and Table Names-2



Number of Records for each Table Names-2. The context is filtered on Cost Center, Filter 2, Filter 4 and Filter 3. The Cost Center filter keeps 22 of 22 members. The Filter 2 filter keeps Placeholder 2. The Filter 4 filter keeps Placeholder 4. The Filter 3 filter keeps Placeholder 3.

Values and
Table
Names-3

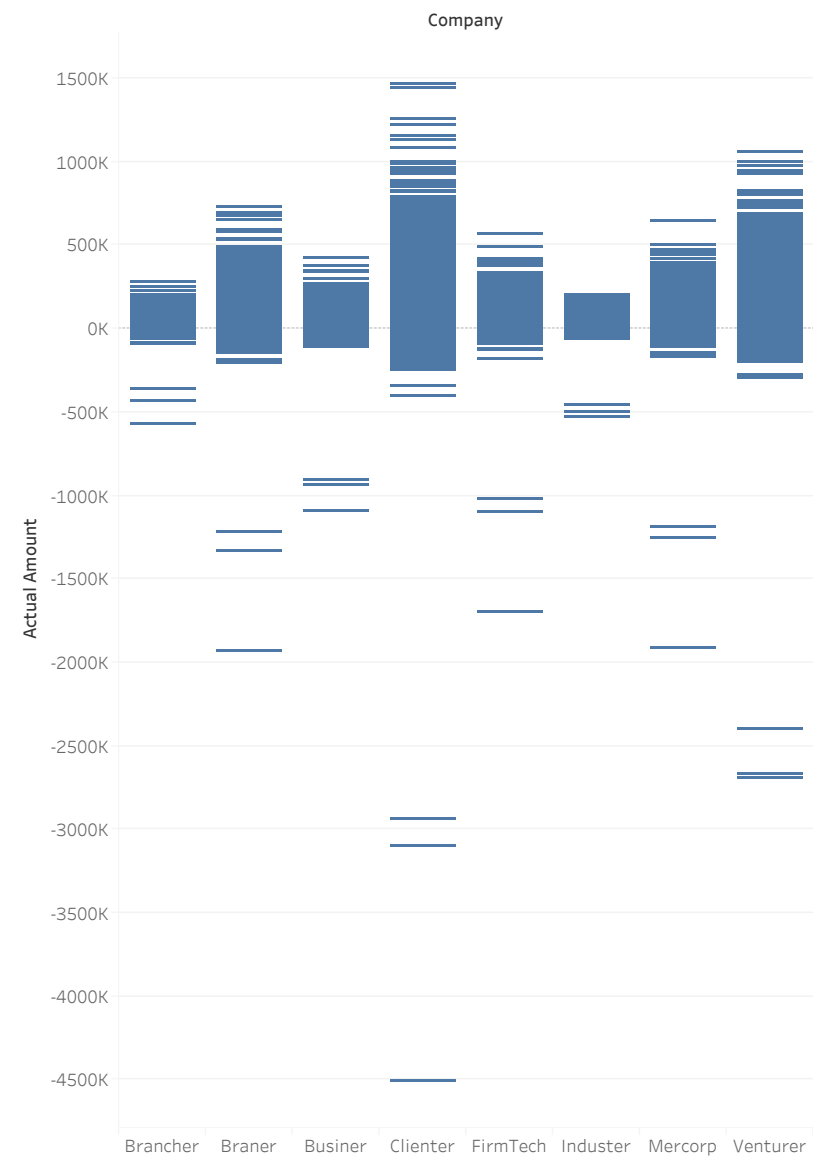


Actual Amount,
Actual vs Budget,
Actual vs Budget
MTD (Current
Month), Actual vs
Budget MTD
(Previous Month),
Actual vs Budget
MTD (Previous
Year), Actual vs
Budget YTD
(Current Year),
Actual vs Budget
YTD (Previous
Year), Actual vs
Budget %, Actual vs
Budget %, MTD
(Current Month),
Actual vs Budget %
YTD (Current Year),
Actual vs Budget %
YTD (Current Year)
(for trends), Actual
vs Budget % Perf. -
Value, Actual vs
Budget Growth from
Previous Period %,
Actual vs Budget
Perf. - Value, Actual
vs Budget Perf. -
Value (for trends),
Actual vs Budget
Perf. - Reference,
Actual vs Budget
Perf. - Reference (for
trends), Actual vs
Budget Perf. - Value
vs Reference, Actual
vs Budget Perf. -
Value vs Reference
% and Actual vs
Budget Perf. - Value
vs Reference % (for
trends) for each
Table Names-3.
Details are shown
for Actual Amount,
Actual vs Budget,
MTD (Current
Month), Actual vs
Budget MTD
(Previous Month),
Actual vs Budget
MTD (Previous
Year), Actual vs
Budget YTD
(Current Year),
Actual vs Budget
YTD (Previous
Year), Actual vs
Budget %, Actual vs
Budget %, MTD
(Current Month),
Actual vs Budget %
YTD (Current Year),
Actual vs Budget %
YTD (Current Year)
(for trends), Actual
vs Budget % Perf. -
Value, Actual vs
Budget Growth from
Previous Period %,
Actual vs Budget
Perf. - Value, Actual
vs Budget Perf. -
Value (for trends),
Actual vs Budget
Perf. - Reference,
Actual vs Budget
Perf. - Reference (for
trends), Actual vs
Budget Perf. - Value
vs Reference, Actual
vs Budget Perf. -
Value vs Reference
% and Actual vs
Budget Perf. - Value
vs Reference % (for
trends). The content
is filtered on Cost
Center, Filter 2,
Filter 4 and Filter 3.
The Cost Center
filter keeps 22 of 22
members. The Filter
2 filter keeps
Placeholder 2. The
Filter 4 filter keeps
Placeholder 4. The
Filter 3 filter keeps
Placeholder 3.

Actual Amount, Budget Amount and Cost center

1500k Highest in the table. smallest line in 6th line

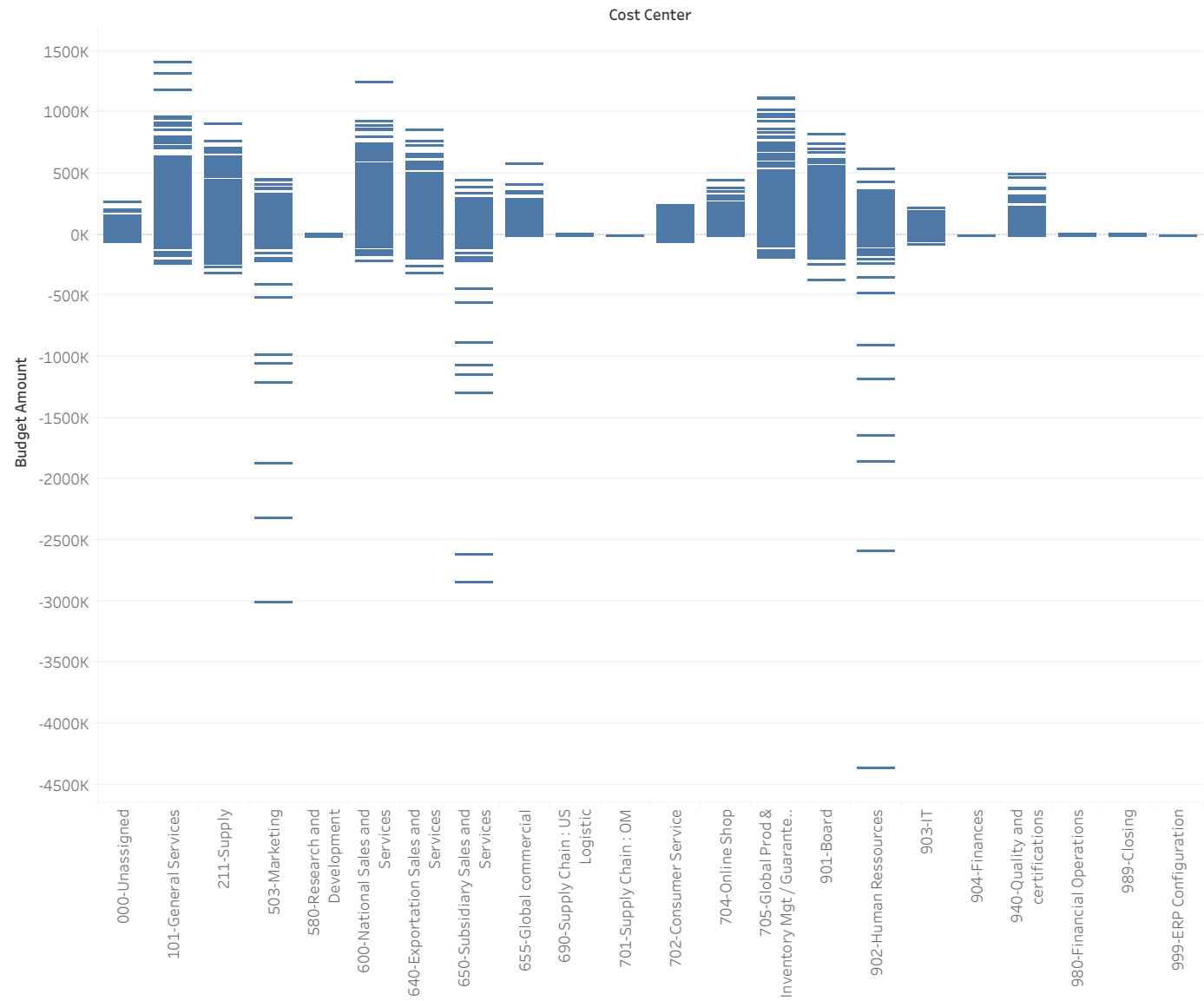
Budget Amount and cost center in story one.



Actual Amount, Budget Amount and Cost center

1500k Highest in the table. smallest line in 6th line

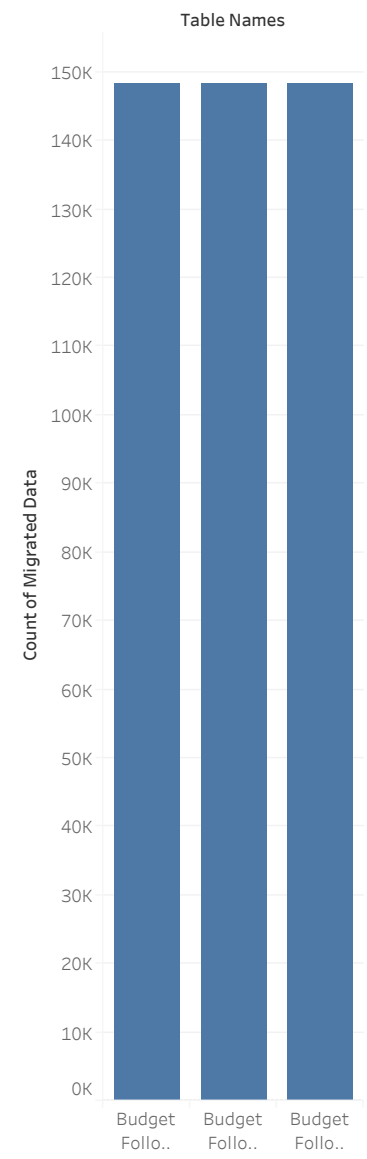
Budget Amount and cost center in story one.



Counting of Migrated Date, Number of Records, Table Names-1 and Table Names-2.

Migrated Data is 150k
is highest in the table
Budget follow is 3 lin..

Number of Records in
1 and Budget follow is
same of the line.



Counting of Migrated Date, Number of Records, Table Names-1 and Table Names-2.

Migrated Data is 150k
is highest in the table
Budget follow is 3 lin..

Number of Records in
1 and Budget follow is
same of the line.

