# Manish Singhal

Delivery Manager

### Contact

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#### **Skills**

Artificial intelligence

Diagnostics understanding

Automotive diagnostics

Microsoft Excel, Project, and Visio

C++/VC++/Python/VB Software proficiency

Agile methodologies

Organized Delivery Manager with 21 years of experience in Vehicle Diagnostics, Reverse Logistics domain. Adept at planning and double-checking orders with extensive knowledge of the software (C/C++, Python, Java, Mobile Technologies, Microsoft Project, Atlassian Tools) use and budgeting without sacrificing quality. Equipped to handle large-scale delivery planning and execution with proficiency in driving sales and increasing customer engagement with a hands-on approach at each stage. Trains, mentors, and motivates staff for maximum performance.

# **Work History**

#### 2020-11 -Current

## **Senior Delivery Manager**

Griffyn Robotech Pvt. Ltd, Pune, Maharashtra

- Directed full development lifecycle, including concept design, feature definitions, and production support for Robotics and Artificial Intelligence-based automation products.
- Reviewed product development operations, including budgets, expenditures, and research.
- Oversaw development of more than 3 new products.
- Provided research and development on Robotics and Artificial Intelligence-based products to showcase benefits and retain customers.
- Aligned activities with corporate objectives by coordinating marketing, sales, and IT processes.

#### 2011-07 -2020-11

## **Program Manager**

KPIT Technologies, Pune, Maharashtra

- Directed 7 simultaneous programs to boost business opportunities by 10%.
- Helped to improve the contribution of the overall portfolio by 8% using techniques like 'Theory of Constraints.
- Met with project stakeholders on regular basis to assess progress and adjust.
- Managed 5 senior-level technical project managers in creating solutions for divisional customers.
- Addressed and resolved technical, financial, and operational concerns by working with team

- members and directors.
- Created and presented data using MS Excel spreadsheets and other MS Office tools.
- Participated in LEAN and Six Sigma events and routinely looked for processes to apply LEAN concepts.
- Oversaw 4 projects each year from concept through final delivery.

### **Education**

1996-08 -2000-07

# Bachelor of Engineering Technology: Computer Technology

Priyadarshini College of Engineering - Nagpur, Maharashtra

# **Certifications**

2009-08 Project Management Professional

2014-08 Six Sigma Training and Project

# **Interests**

Playing and Watching Lawn Tennis, Reading, Graphology

# **PMP Certified Professional**

Project Management Professional (PMP) is an internationally recognized professional designation offered by the Project Management Institute (PMI). The exam is one of eight credentials offered by PMI and is based on the PMI Project Management Body of Knowledge.