

Company		
PK	company_id	int
	companyName	varchar(255)
unique	email	varchar(255)
	phone	varchar(20)
	password	varchar(255)
	role	enum
	location	Type
	companyLogoUrl	varchar(500)
	notes	text
	additionalInfo	jsonb
	createdAt	Date
	updatedAt	Date

Employee		
PK	employee_id	int
	name	varchar(255)
	role	varchar(100)
	phone	varchar(50)
unique	email	varchar(255)
	password	varchar(255)
	dob	date

Contact		
PK	contact_id	int
	company	varchar(255)
	email	varchar(255)
	poc	varchar(255)
	phone	varchar(50)
	website	varchar()
	source	varchar()
	industry	varchar()
	services	varchar()
	assignee	varchar()
	note	varchar()

Activity		
PK	activity_id	int
FK	contact_id	int
	date	date
	activityType	varchar(50)
	details	text
	followUpDate	date
	assignedTo	varchar(255)

Deal		
PK	deal_id	int
FK	contact_id	int
	dealName	varchar(255)
	dealValue	number(10,2)
	stages	varchar(50)
	expectedCloseDate	date
	probability	double precision
	proposalLink	varchar(255)
	contracts	text
	notes	text

