#### WHAT GREEK LETTERS MEAN IN EQUATIONS

- IT THIS MATH IS EITHER VERY SIMPLE OR IMPOSSIBLE
- △ SOMETHING HAS CHANGED.
- SOMETHING HAS CHANGED AND IT'S A MATHEMATICIAN'S FAULT
- O CIRCLES!
- O ORBS
- € NOT IMPORTANT, DON'T WORRY ABOUT IT.
- U,V IS THAT A V OR A U? OR...OH NO, IT'S ONE OF THOSE.
  - M THIS MATH IS COOL BUT IT'S NOT ABOUT ANYTHING THAT YOU WILL EVER SEE OR TOUCH, SO WHATEVER.
- THANK YOU FOR PURCHASING ADDITION PRO®!
- THIS MATH WILL ONLY LEAD TO MORE MATH.
- B THERE ARE JUST TOO MANY COEFFICIENTS.
- $\alpha$  oh Boy, now *this* is math about something real. This is math that could *kill* someone.
- $\Omega$  cooh, some mathematician thinks their function is cool and important.
- $\omega$  a lot of work went into these equations and you are going to die here among them.
- O SOME POOR SOUL IS TRYING TO APPLY THIS MATH TO REAL LIFE AND IT'S NOT WORKING.
- EITHER THIS IS TERRIFYING MATHEMATICS OR THERE WAS A HAIR ON THE SCANNED PAGE.
- Y ZOOM PEW PEW PEW [SPACE NOISES] ZOOOOM!
- ho unfortunately, the test vehicle suffered an unexpected wing separation event.
- GREETINGS! WE HOPE TO LEARN A GREAT

  DEAL BY EXCHANGING KNOWLEDGE WITH
  YOUR EARTH MATHEMATICIANS.
- YOU HAVE ENTERED THE DOMAIN OF KING TRITON, RULER OF THE WAVES.

Source: xkcd.com/2586

# EXPONENTIAL SMOOTHING MODELS

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# INTRODUCTION

# Time Dependencies

 Time series data relies on the assumption that the observations at a certain time point depend on previous observations in time.

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 Time series data relies on the assumption that the observations at a certain time point depend on previous observations in time.

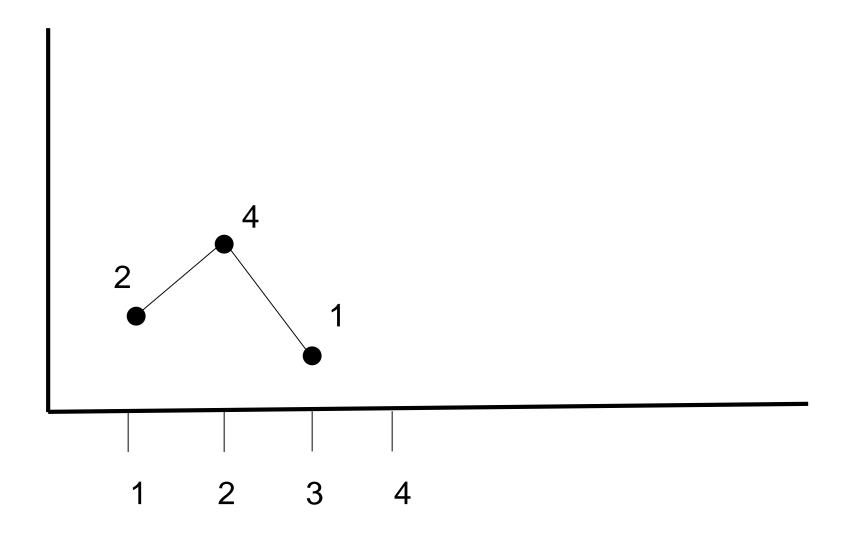
Naïve Model:

$$\widehat{Y}_{t+h} = Y_t$$

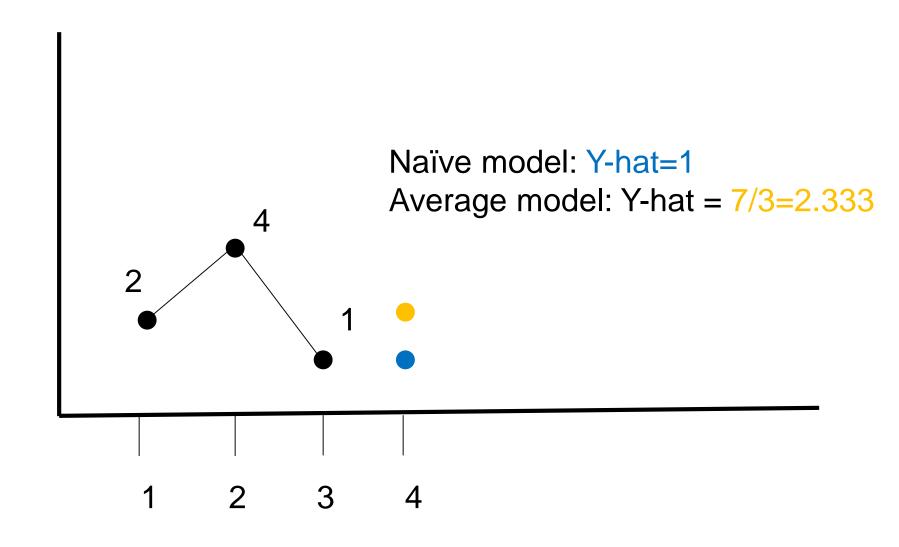
Average Model:

$$\widehat{Y}_{t+h} = \frac{1}{T} \sum_{t=1}^{T} Y_t$$

# Naïve model versus Average model



# Naïve model versus Average model



# **Exponential Smoothing**

- This is what exponential smoothing does (however, it is a WEIGHTED average, not a simple average)
- Models only require a few parameters.
- Equations are simple and easy to implement.

# **Exponential Smoothing**

- There are many different types of exponential smoothing models.
- We will discuss the common types of Exponential Smoothing:
  - Single
  - Linear / Holt (incorporates trend)
  - Holt-Winters (incorporates trend and seasonality)
  - ESM are great for "one-step ahead" forecasting

# SINGLE EXPONENTIAL SMOOTHING

 The Single Exponential Smoothing model equates the predictions at time t equal to the weighted values of the previous time period along with the previous time period's prediction:

$$\widehat{Y}_{t+1} = \theta Y_t + (1 - \theta)\widehat{Y}_t$$

Where  $\hat{Y}_t$  is the estimate of  $Y_t$  (weighted average of previous observations)

$$\widehat{Y}_{t+1} = \theta Y_t + (1 - \theta)\widehat{Y}_t$$

$$\widehat{Y}_{t+1} = \theta Y_t + (1 - \theta)\widehat{Y}_t$$

$$\hat{Y}_{t+1} = \theta Y_t + (1 - \theta)\hat{Y}_t$$

$$\hat{Y}_{t+1} = \theta Y_t + (1 - \theta)[\theta Y_{t-1} + (1 - \theta)\hat{Y}_{t-1}]$$

$$\hat{Y}_{t+1} = \theta Y_t + (1 - \theta)\hat{Y}_t$$

$$\hat{Y}_{t+1} = \theta Y_t + (1 - \theta)[\theta Y_{t-1} + (1 - \theta)\hat{Y}_{t-1}]$$

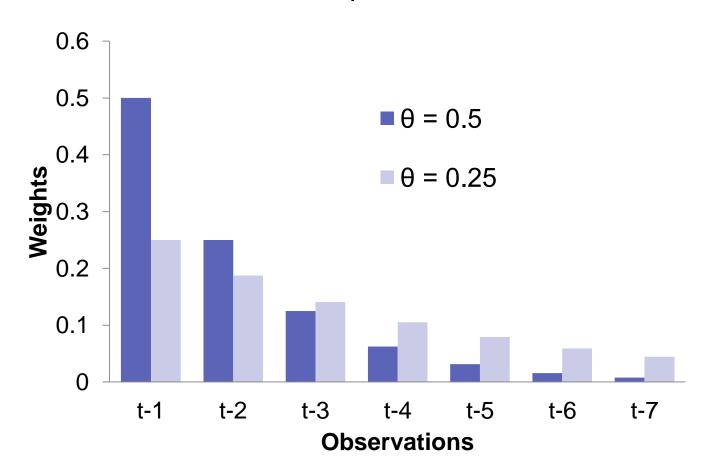
$$\begin{split} \hat{Y}_{t+1} &= \theta Y_t + (1-\theta) \hat{Y}_t \\ \hat{Y}_{t+1} &= \theta Y_t + (1-\theta) [\theta Y_{t-1} + (1-\theta) \hat{Y}_{t-1}] \\ \hat{Y}_{t+1} &= \theta Y_t + \theta (1-\theta) Y_{t-1} + (1-\theta)^2 \hat{Y}_{t-1} \\ \hat{Y}_{t+1} &= \theta Y_t + \theta (1-\theta) Y_{t-1} + \theta (1-\theta)^2 Y_{t-2} \\ &+ (1-\theta)^3 \hat{Y}_{t-2} \\ &\vdots \\ \hat{Y}_{t+1} &= \theta Y_t + \theta (1-\theta) Y_{t-1} + \theta (1-\theta)^2 Y_{t-2} + \cdots \end{split}$$

 As you can see, as we go further back in time, the weights decrease exponentially (more weight is put on the most recent observations).

$$\hat{Y}_{t+1} = \theta Y_t + \theta (1 - \theta) Y_{t-1} + \theta (1 - \theta)^2 Y_{t-2} + \theta (1 - \theta)^3 Y_{t-3} + \theta (1 - \theta)^4 Y_{t-4} + \cdots$$

$$0 \le \theta \le 1$$

• The larger the value of the  $\theta$ , the more that the most recent observation is emphasized.



# Component Form

The Single ESM can also be written in component form:

Forecast Equation:  $\hat{Y}_{t+1} = L_t$ 

Level Equation:  $L_t = \theta Y_t + (1 - \theta)L_{t-1}$ 

## Parameter Estimation

$$\widehat{Y}_t = \theta Y_{t-1} + (1 - \theta)\widehat{Y}_{t-1}$$

- The typical method for calculating the optimal value of θ in the Exponential Smoothing model is through one-step ahead forecasts.
- The value of  $\theta$  that minimizes the one-step ahead forecast errors is considered the optimal value.

$$SSE = \sum_{t=1}^{T} (Y_t - \hat{Y}_t)^2$$

## Parameter Estimation

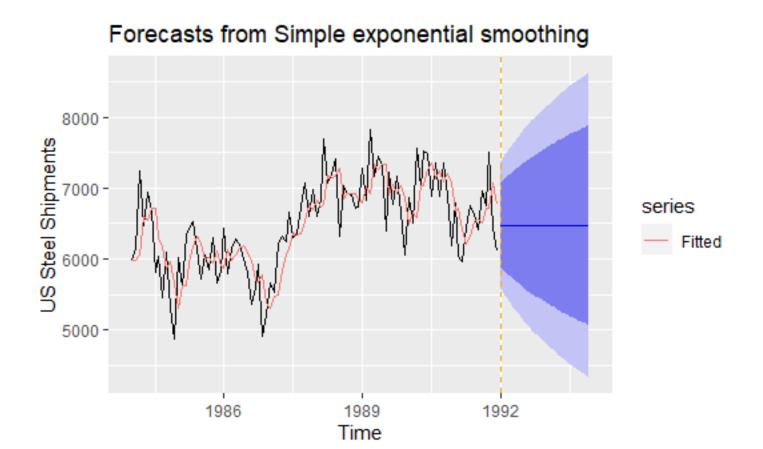
$$\widehat{Y}_t = \theta Y_{t-1} + (1 - \theta)\widehat{Y}_{t-1}$$

- Estimates that are not statistically significant should not be disqualified (in fact, significance test usually test if  $\theta$  = 0....which simplifies down to the average model).
- Models were originally derived without statistical distribution consideration (estimates are fine even without normality!).
- HOWEVER, normality is needed if trying to construct a confidence interval.

## SES Function

# Output from R (edited)

```
Smoothing parameters:
  alpha = 0.4549
 Initial states:
  I = 5980
 sigma: 460.4357
Error measures:
          ME RMSE MAE
                                  MPE
                                         MAPE
Training set 11.43866 460.4357 363.9341 -0.2204828
5.708307
```



# LINEAR TREND FOR EXPONENTIAL SMOOTHING

# Trending Exponential Smoothing

- The Single Exponential Smoothing model are better used for short-term forecasts.
- The SES model cannot adequately handle data that is trending up or down.
- There are multiple ways to incorporate a trend in the Exponential Smoothing Model.
  - Linear / Holt Exponential Smoothing
  - Damped Trend Exponential Smoothing

# Linear / Holt Exponential Smoothing

- The Linear Exponential Smoothing model has two components.
- The second component incorporates trending into the model.

$$\hat{Y}_{t+h} = L_t + hT_t$$

$$L_t = \theta Y_t + (1 - \theta)(L_{t-1} + T_{t-1})$$

$$T_t = \gamma (L_t - L_{t-1}) + (1 - \gamma)T_{t-1}$$

# Linear / Holt Exponential Smoothing

- The Linear Exponential Smoothing model has two components.
- The second component incorporates trending into the model.

$$\hat{Y}_{t+h} = L_t + hT_t$$

$$L_t = \theta Y_t + (1 + \theta)(L_{t-1} + T_{t-1})$$

$$T_t = \gamma (L_t - L_{t-1}) + (1 + \gamma)T_{t-1}$$

There are only two parameters to estimate here (both smoothing or "weight" parameters)

# Damped Trend Exponential Smoothing

- The Linear Exponential Smoothing model has two components.
- The second component incorporates trending into the model.

$$\widehat{Y}_{t+h} = L_t + \sum_{i=1}^{\infty} \phi^i T_t$$

$$L_{t} = \theta Y_{t} + (1 - \theta)(L_{t-1} + \phi T_{t-1})$$
$$T_{t} = \gamma (L_{t} - L_{t-1}) + (1 - \gamma)\phi T_{t-1}$$

# Damped Trend Exponential Smoothing

- The Linear Exponential Smoothing model has two components.
- The second component incorporates trending into the model.

$$\widehat{Y}_{t+h} = L_t + \sum_{i=1}^h \widehat{\phi}^i T_t$$
 Between 0 and 1

$$L_{t} = \theta Y_{t} + (1 - \theta)(L_{t-1} + \phi T_{t-1})$$
$$T_{t} = \gamma (L_{t} - L_{t-1}) + (1 - \gamma)\phi T_{t-1}$$

## **HOLT Function – R**

# Holt output from R (edited)

Smoothing parameters:

alpha = 0.4329beta = 1e-04

AIC AICc BIC 1626.001 1626.667 1638.822

Error measures:

ME RMSE MAE MPE MAPE Training set -4.167318 461.5062 369.9177 -0.4760441 5.818476

# Damped Holt output from R (edited)

#### Smoothing parameters:

```
alpha = 0.5721
beta = 1e-04
phi = 0.8057
```

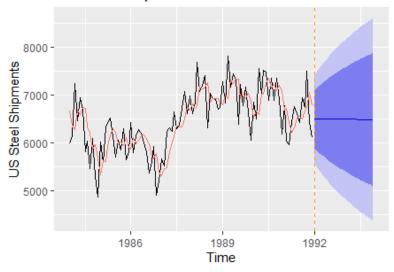
AIC AICc BIC 4906.527 4906.924 4926.862

#### Error measures:

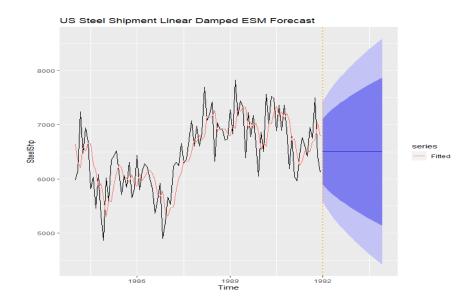
ME RMSE MAE MPE MAPE Training set 196.2283 4818.336 3529.079 -0.2896149 7.191284

# Linear ESM

#### US Steel Shipment with Holt forecasts







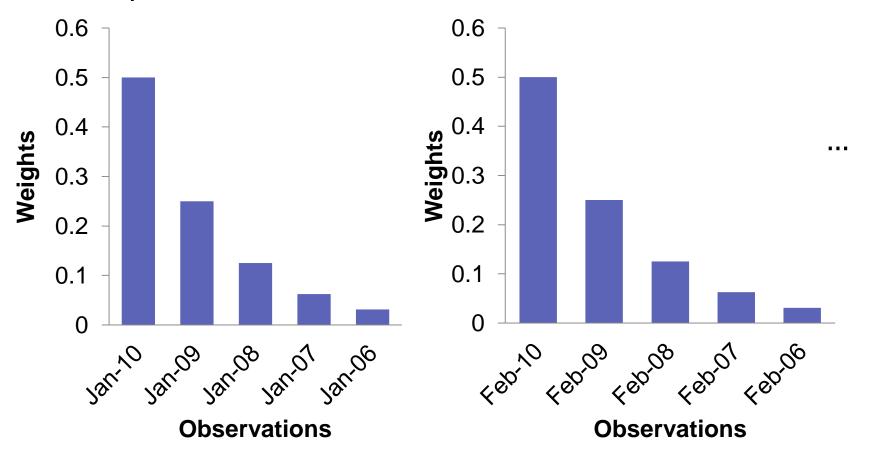
# SEASONAL EXPONENTIAL SMOOTHING

# Seasonal Exponential Smoothing

- Exponential Smoothing models can also be adapted to account for seasonal factors.
- Seasonal models can be additive or multiplicative in the seasonal effect in the Exponential Smoothing Model.
  - Holt Winters Additive Exponential Smoothing (includes trend)
  - Holt Winters Multiplicative Exponential Smoothing (includes trend)

### Seasonal Exponential Smoothing

 In seasonal exponential smoothing, weights decay with respect to the seasonal factor.



# Winters / Triple Exponential Smoothing (Additive)

- The Linear Exponential Smoothing model has three components.
  - Level, Trend and Seasonal

$$\hat{Y}_{t+h} = L_t + hT_t + S_{t-p+h}$$

$$L_t = \theta (Y_t - S_{t-p}) + (1 - \theta)(L_{t-1} + T_{t-1})$$

$$T_t = \gamma (L_t - L_{t-1}) + (1 - \gamma)T_{t-1}$$

$$S_t = \delta (Y_t - L_{t-1} - T_{t-1}) + (1 - \delta)S_{t-p}$$

# Winters / Triple Exponential Smoothing (Multiplicative)

The Linear Exponential Smoothing model has three components.

$$\hat{Y}_{t+h} = (L_t + hT_t)S_{t-p+h}$$

$$L_t = \theta(Y_t/S_{t-p}) + (1-\theta)(L_{t-1} + T_{t-1})$$

$$T_t = \gamma(L_t - L_{t-1}) + (1-\gamma)T_{t-1}$$

$$S_t = \delta(Y_t/(L_{t-1} + T_{t-1})) + (1-\delta)S_{t-p}$$

#### **HW Function**

```
HWES.USAir <- hw(Passenger, seasonal="additive")
summary(HWES.USAir)

HWES.USAir <- hw(Passenger, seasonal="multiplicative")
summary(HWES.USAir)</pre>
```

#### Call:

hw(y = Passenger, seasonal = "additive")

#### Smoothing parameters:

alpha = 0.5967beta = 1e-04gamma = 1e-04

**ADDITIVE** 

sigma: 1949.79

AIC AICc BIC 4515.651 4518.696 4573.265

#### Error measures:

ME RMSE MAE MPE MAPE MASE Training set -84.80235 1877.214 1168.093 -0.2917412 2.495749 0.4389788

#### Call:

hw(y = Passenger, seasonal = "multiplicative")

#### Smoothing parameters:

alpha = 0.4372beta = 1e-04gamma = 0.2075

#### **MULTIPLICATIVE**

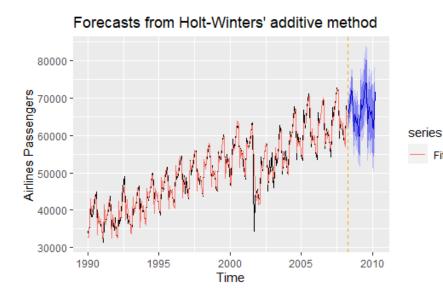
sigma: 0.0381

AIC AICc BIC 4504.228 4507.272 4561.842

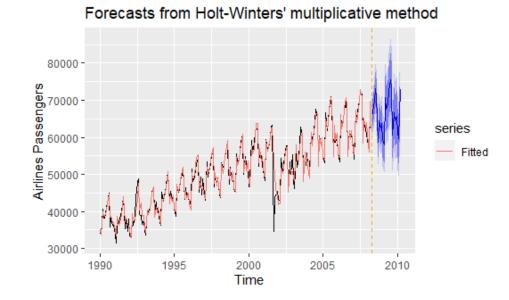
#### Error measures:

ME RMSE MAE MPE MAPE MASE Training set -113.1889 1848.797 1090.105 -0.383246 2.303162 0.4096702

# Additive Model versus Multiplicative Model







## EVALUATING FORECASTS

### Forecasting Strategy

- Accuracy of forecasts depends on your definition of accuracy.
  - Different across different fields of industry.
- Good forecasts should have the following characteristics:
  - Be highly correlated with actual series values
  - Exhibit small forecast errors
  - Capture the important features of the original time series.

### **Judgment Forecasting**

- When using data, forecasts are found using quantitative (or modeling) approaches. However, there are instances where models are not available (or potentially past data is not available) and a qualitative or judgement forecast is used.
- Occasionally a qualitative and quantitative approach are merged together.

#### Accuracy vs. Goodness-of-Fit

- A diagnostic statistic calculated using the same sample that was used to build the model is a goodness-of-fit statistic.
- A diagnostic statistic calculated using a hold out sample that was not used in the building of the model is an accuracy statistic.

### Hold-out Sample

- A hold out sample in time series analysis is different than cross-sectional analysis.
- The hold-out sample is always at the end of the time series, and doesn't typically go beyond 25% of the data.
- IF YOU HAVE A SEASONAL TIME SERIES (Fall 2) Ideally, an entire season should be captured in a hold-out sample.

### Hold-out Sample

- Divide the time series into two or three segments training and validation (hold-out) and/or test.
- 2. Derive a set of candidate models.
- Calculate the chosen accuracy statistic by forecasting the validation data set.
- 4. Pick the model with the best accuracy statistic.
- 5. Provide the accuracy of the model on the *test* data set.

Mean Absolute Percent Error:

$$MAPE = \frac{1}{n} \sum_{t=1}^{n} \left| \frac{Y_t - \hat{Y}_t}{Y_t} \right|$$

Mean Absolute Error:

$$MAE = \frac{1}{n} \sum_{t=1}^{n} |Y_t - \hat{Y}_t|$$

Mean Absolute Percent Error:

$$\text{MAPE} = \frac{1}{n} \sum_{t=1}^{n} \left| \frac{Y_t - \widehat{Y}_t}{Y_t} \right| \longrightarrow \begin{array}{c} \text{Problems:} \\ \text{Overweight of} \\ \text{Over-predictions} \end{array}$$

Actual of 0

2. Mean Absolute Error:

$$MAE = \frac{1}{n} \sum_{t=1}^{n} |Y_t - \hat{Y}_t| \longrightarrow \begin{array}{c} \text{Problems:} \\ \text{Not scale} \\ \text{invariant} \end{array}$$

Square Root of Mean Square Error:

$$\text{RMSE} = \sqrt{\frac{1}{n} \sum_{t=1}^{n} (Y_t - \hat{Y}_t)^2}$$
4. Symmetric Mean Absolute Percent Error:

sMAPE = 
$$\frac{1}{n} \sum_{t=1}^{n} \frac{|Y_t - \hat{Y}_t|}{(|Y_t| + |\hat{Y}_t|)}$$

Square Root of Mean Square Error:

$$\text{RMSE} = \sqrt{\frac{1}{n} \sum_{t=1}^{n} (Y_t - \hat{Y}_t)^2} \quad \begin{array}{c} & \longrightarrow & \text{Problems:} \\ & \bullet & \text{Overweight of} \\ & \text{larger errors} \\ & \bullet & \text{Not scale} \\ \text{4. Symmetric Mean Absolute Percent Error: invariant} \end{array}$$

$$sMAPE = \frac{1}{n} \sum_{t=1}^{n} \frac{\left| Y_t - \widehat{Y}_t \right|}{\left( \left| Y_t \right| + \left| \widehat{Y}_t \right| \right)} \longrightarrow \begin{array}{c} Problems: \\ \bullet \ Divide \ by \ 0 \\ \bullet \ Still \\ asymmetric \end{array}$$

### Comparison Across Diagnostics

	$Y_t = 1,$ $\widehat{Y}_t = 3$	$Y_t = 2,$ $\widehat{Y}_t = 3$	$Y_t = 3,$ $\widehat{Y}_t = 3$	$Y_t = 4,$ $\widehat{Y}_t = 3$	$Y_t = 15,$ $\widehat{Y}_t = 3$	MEAN
APE	200%	50%	0%	25%	80%	71%
AE	2	1	0	1	12	3.2
SE	4	1	0	1	144	30
Sym. APE	50%	20%	0%	14.3%	66.7%	30.2%

## Comparison Across Diagnostics

	$Y_t = 0,$ $\widehat{Y}_t = 3$	$Y_t = 2,$ $\widehat{Y}_t = 3$	$Y_t = 3,$ $\widehat{Y}_t = 3$	$Y_t = 4,$ $\widehat{Y}_t = 3$	$Y_t = 15,$ $\widehat{Y}_t = 3$	MEAN
APE	∞	50%	0%	25%	80%	?
AE	3	1	0	1	12	3.4
SE	9	1	0	1	144	31
Sym. APE	100%	20%	0%	14.3%	66.7%	40.2%

5. Akaike's Information Criterion

$$AIC = -2\log(L) + 2k$$

$$AIC = n\log\left(\frac{SSE}{n}\right) + 2k$$

$$Shwarz's Bayesian Information Criterion:$$

$$SBC = -2\log(L) + k\log(n)$$

$$SBC = n\log\left(\frac{SSE}{n}\right) + k\log(n)$$

5. Akaike's Information Criterion

AIC = 
$$-2 \log(L) + 2k$$

AIC =  $n \log\left(\frac{SSE}{n}\right) + 2k$ 

Error Based

Schwarz's Bayesian Information Criterion:

$$SBC = -2 \log(L) + k \log(n)$$

SBC =  $n \log\left(\frac{SSE}{n}\right) + k \log(n)$ 

#### R output

```
training=subset(Passenger,end=length(Passenger)-12)
test=subset(Passenger,start=length(Passenger)-11)
HWES.USAir.train <- hw(training, seasonal =
"multiplicative",initial='optimal')
test.results=forecast(HWES.USAir.train,h=12)
error=test-test.results$mean
MAE=mean(abs(error))
MAPE=mean(abs(error)/abs(test))
MAE
[1] 1134.58
MAPE
[1] 0.01763593
```

## ETS

#### ETS (Error, Trend, Season)

- ETS is an automated search procedure that will try to identify the "best" model based on treating the data as a state space problem (think back to the "components" of ESM's)
  - For "Error", the choices are Additive (A) or Multiplicative (M)
  - For "Trend", the choices are None (N), Additive (A), Multiplicative (M)....if you wanted "Damped", you can specify that damped=TRUE, which indicates the trend
  - For "Seasonal", the choices are None (N), Additive (A),
     Multiplicative (M)
- You can choose which one you want, OR you can let the computer choose (either specify "Z" for each EST feature or leave them blank)

#### **ETS** function

```
ets.passenger<-ets(training)
summary(ets.passenger)
ets.forecast.passenger<-forecast(ets.passenger,h=12)
error=mean(abs(test-test.results$mean))
error
```

### R output (edited)

```
ETS(M,Ad,M)
Call:
ets(y = training)
 Smoothing parameters:
  alpha = 0.6485
  beta = 1e-04
  gamma = 1e-04
  phi = 0.9755
AIC AICC BIC
4225.929 4229.567 4285.918
```

Training set error measures:

ME RMSE MAE MPE MAPE Training set 157.1888 1747.817 1043.596 0.1980283 2.19083