




Manish Nirmal

Digital Marketer

## Contact

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## Skills

- Leadership
- Communication
- Ready to Learn New things
- Help to Others

## Hobbies

- Reading Book
- Travelling

## Languages

- GUJARATI 100 %
- HINDI 100 %
- ENGLISH 100 %

## About Me

My self (Manish Nirmal) did B. Sc. (Chem.). I have working experience in Pharma Industry as a Medical Representative 9 years and then I got promoted as a Area Sales Manager. I worked as a Area Sales Manager for 6 years. Right now I am working as a Sales Executive in Ayurvedic Company.

## Education

### **B.Sc. – Sir P. P. Institute of Science**

Bhavnagar University, Bhavnagar

**Second Class**

### **HSC-M. K. JAMOD HIGH SCHOOL**

BHAVNAGAR

**Second Class**

### **SSC – NAVJIVAN HIGHSCHOOL**

Gondal

**First Class**

### **DIGITAL MARKETING - PURSUING**

Tops Technologies, Rajkot.

## Work Experience

### **MEDICAL REPRESENTATIVE**

- I worked as a Medical Representative for 9 years.
- I implemented company's strategy during field work.
- Do RCPA from chemist and book order.
- Achieve 100 % sales target.

### **AREA SALES MANAGER**

- Four Medical Representative had to report me.
- My job role was to do joint work with my Medical Representative in the field and ensure them to implement company's strategy help them to achieve 100 % sales target assigned to them.
- Motivate my Medical Representatives and train them to increase their work efficiency.
- Develop Medical Representative skills and their personality.
- Analyze Medical Representatives work and make report pass one to my superiors.

