

MANISH SHARMA

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EDUCATION

- **B. Tech in Computer Science and Engineering with Specialization in AI and ML** 2021–2025
Vellore Institute of Technology, Bhopal **CGPA: 7.04**
- **Higher Secondary** 2020–2021
Aadarsh Gagandeep Higher School, Sehore **Percentage: 74.2%**
- **Senior Secondary** 2018-2019
The Oxford H S School, Sehore **Percentage: 75.6%**

TECHNICAL SKILLS

- **Technical Skills:** Python
- **Database:** SQL
- **Area of Interest:** Data Analyst
- **Visualization tools:** PowerBI

CERTIFICATION

- **Simplilearn:** Introduction to Data Analytics
- **LinkedIn Learning:** Introduction to Career Skills in Data Analytics

PERSONAL PROJECTS

- **Comprehensive 2022 Annual Sales Analysis for Vrinda Store** (Feb 2023)
A data-driven report analyzing Vrinda Store's 2022 sales to enhance strategic decision-making for 2023.
 - **Developed** an in-depth annual sales report utilizing advanced Excel techniques to evaluate performance metrics.
 - **Analyzed** key sales trends, customer demographics, order statuses, and regional sales contributions.
 - **Identified** top-performing states, sales channels, and best-selling product categories to optimize future strategies.
 - **Delivered** detailed Excel reports featuring interactive charts and actionable insights to drive sales growth.
 - **Technology Used:** Microsoft Excel, Data Analysis, Visualization.
- **Sales Dashboard Development for Madhav Store** (Mar 2023)
A Power BI-driven dashboard to track and analyze online sales across India.
 - **Designed** an interactive Power BI dashboard to provide real-time e-commerce sales insights.
 - **Performed** advanced data analysis to extract key sales metrics and identify growth trends.
 - **Implemented** complex filters, slicers, and dynamic parameters for enhanced data exploration.
 - **Integrated** multiple datasets, conducted calculations, and visualized insights using bar charts, pie charts, and maps.
 - **Technology Used:** Power BI, DAX, Excel, SQL.

EXTRA-CURRICULARS AND ACHIEVEMENTS

Responsibility:

- **Event Management:** Led the successful execution of the Bayaan Event, overseeing logistics for 1,000+ attendees and curating a platform to showcase student talent.
- **Volunteer Experience:** Contributed as a dedicated volunteer at Ignites Club during Advitya, supporting event operations and community initiatives.

Achievements:

- **Cricket Runner-Up:** Achieved 2nd place in the Intraschool Cricket Tournament at The Oxford Higher Secondary School.
- **Basketball Champion:** Led the team to victory in the Intraschool Basketball Tournament at The Oxford Higher Secondary School.
- **District-Level Athlete:** Represented Sehore in the District-Level Cricket Tournament.

HOBBIES AND INTEREST

- Cricket, Driving.

LANGUAGE

- English, Hindi.