

PROJECT REPORT TEMPLATE

1.INTRODUCTION

1.1 Overview

DESCRIPTION

The project aim is to provide real time knowledge for all the students who haave basic knowledge of Salesforce and Looking for a real-time project. This project will also help those prfessionals who are in cross-technology and want to switch to Salesforce. With the help of this project they will gain knowledge and can include it into theirr resumes as well.

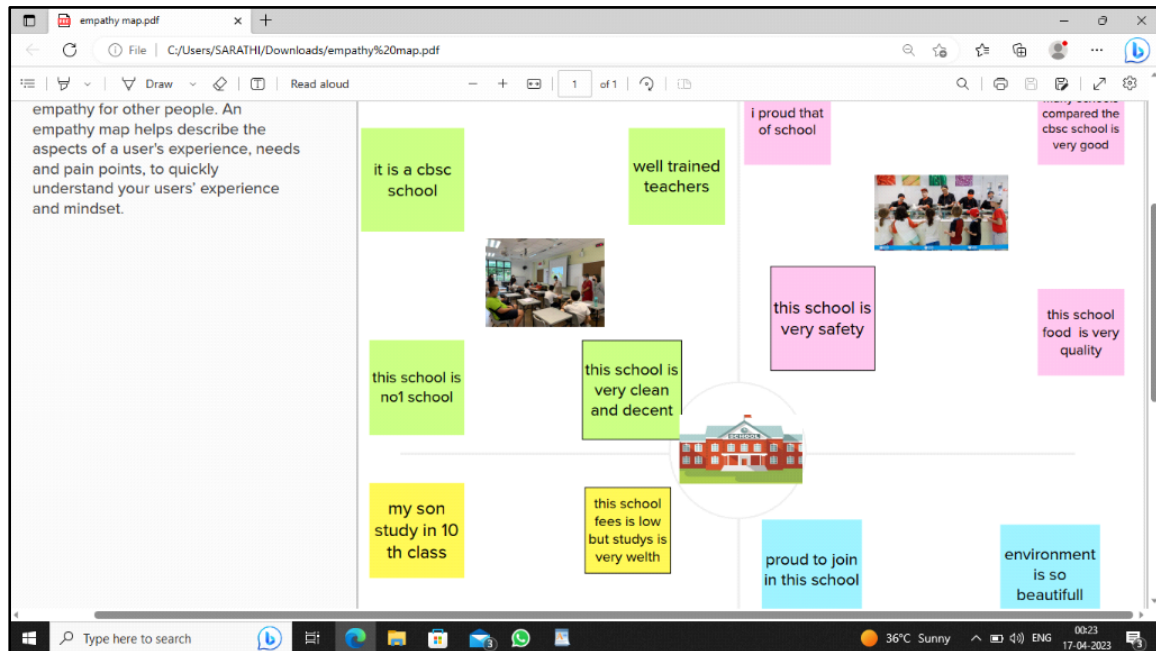
1.2 Purpose

Developing the goals and policies for school activities.

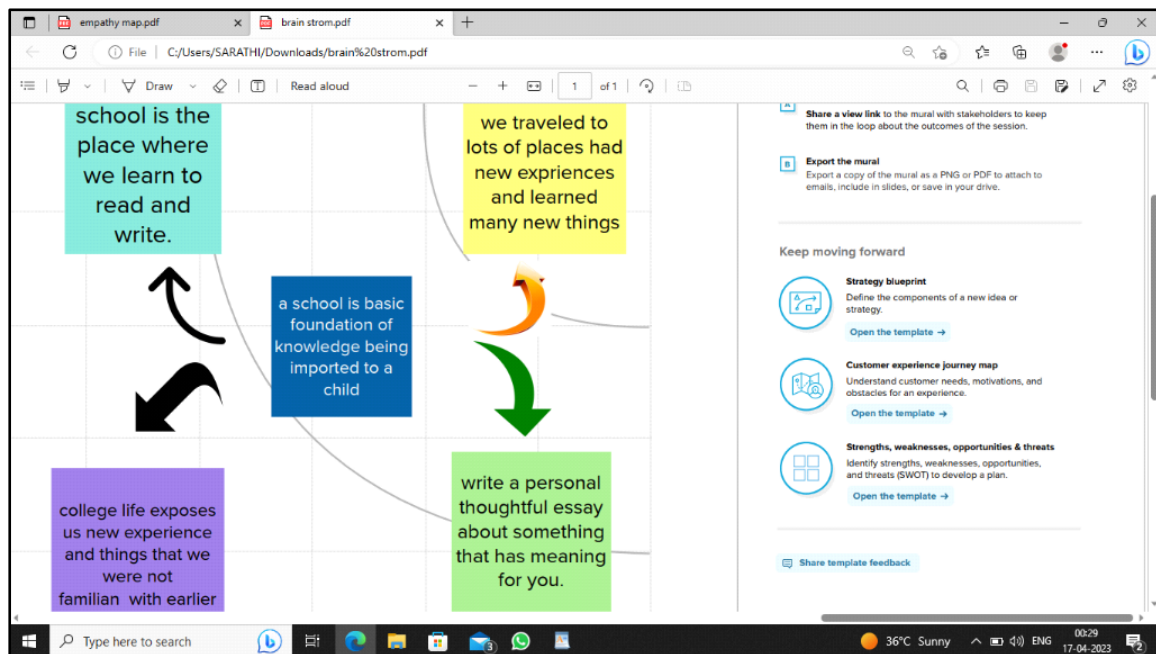
Plaanning and implementing programmes of school organization.

PROBLEM DEFINITION AND DESIGN THINKING

2.1 Empathy map



2.2 IDEATION AND BRAINSTORMING MAP



OBJECT NAME	FIELDS IN THE OBJECTS	
SCHOOL	FIELD LABLE	DATA TYPE
	SCHOOL S	TEXT
STUDENT	FIELD LABEL	DATA TYPE
	STUDENT S	NEXT

PARENT

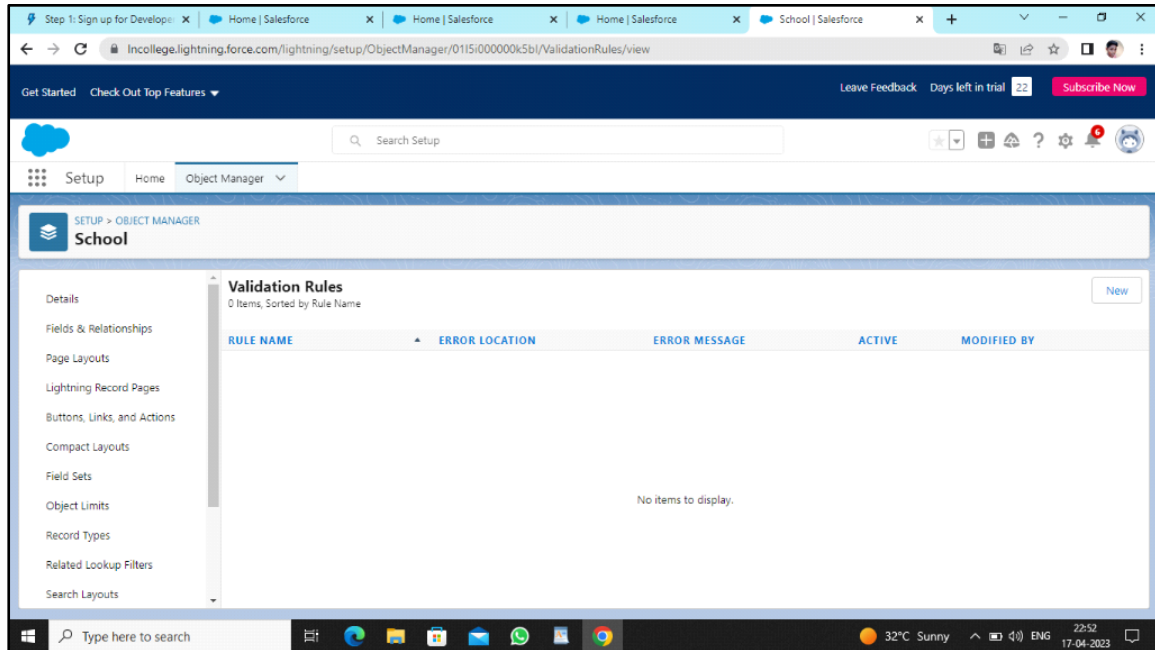
FIELD
LABEL

DATA
TYPE

PARENTS

NEXT

3.2 ACTIVITY AND SCREENSHOT



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Details Fields & Relationships Page Layouts Lightning Record Pages Buttons, Links, and Actions Compact Layouts Field Sets Object Limits Record Types Related Lookup Filters Search Layouts

Flow Triggers

0 items • Sorted by Flow Label

Flow Trigger Explorer New Flow

Flow Label	Process Type	Trigger	Active	Last Modified By	Last Modified Date
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Triggers

0 Items, Sorted by Label

Quick Find New

LABEL	API VERSION	SIZE WITHOUT COMMENTS	MODIFIED BY
No items to display.			

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List View Button Layout
1 Items, Sorted by Layout

LAYOUT	COLUMNS DISPLAYED	BUTTONS DISPLAYED
List View	N/A	New, Open in Quip, New From Document, Accept, Change Owner, Import, Change Owner, Printable View

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Search Layouts
18 Items, Sorted by Profile

PROFILE	COLUMNS DISPLAYED
Default Layout	School Name
Chatter External User	Default Layout
Chatter Free User	Default Layout
Chatter Moderator User	Default Layout
Contract Manager	Default Layout
CPQ Integration User	Default Layout

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Related Lookup Filters
0 Items, Sorted by Field Label

FIELD LABEL	SOURCE OBJECT	FILTER TYPE	ACTIVE	MODIFIED BY
No items to display.				

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Step 1: Sign up for Developer x Home | Salesforce x Home | Salesforce x Home | Salesforce x School | Salesforce x

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Record Types
0 Items, Sorted by Record Type Label

Quick Find New Page Layout Assignment

RECORD TYPE LABEL	DESCRIPTION	ACTIVE	MODIFIED BY
No items to display.			

https://incollege.lightning.force.com/one/one.app#/setup/ObjectManager/0115:000000k5bl/RecordTypes/view 32°C Sunny 22:51 17-04-2023

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Object Limits
10 Items, Sorted by Item

Quick Find

ITEM	USAGE	LIMIT	% USED	MESSAGE
Active Lookup Filters	0	5	0%	
Active Validation Rules	0	20	0%	
Active Workflow Rules	0	50	0%	
Approval Processes	0	500	0%	
Custom Fields	0	100	0%	
Custom Relationship Fields	0	40	0%	
Sharing Rules (Both Owner- and Criteria-based)	0	300	0%	
Sharing Rules (Criteria-based Only)	0	50	0%	
Total Workflow Rules	0	500	0%	

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Field Sets
0 Items, Sorted by Field Label

Quick Find New

FIELD LABEL	API NAME	CREATED BY	MODIFIED BY	DESCRIPTION
No items to display.				

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Compact Layouts
1 Items, Sorted by Label

Quick Find New Compact Layout Assignment

LABEL	API NAME	PRIMARY	MODIFIED BY	LAST MODIFIED
System Default	SYSTEM	✓		

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Buttons, Links, and Actions
8 Items, Sorted by Label

Quick Find New Action New Button or Link

LABEL	NAME	DESCRIPTION	TYPE	CONTENT SOURCE	OVERRIDDEN
Accept	Accept			Standard page	▼
Clone	Clone			Standard page	▼
Delete	Delete			Standard page	▼
Edit	Edit			Standard page	▼
List	List			Standard page	▼
New	New			Standard page	▼

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Lightning Record Pages
0 Items, Sorted by Label

New View Page Assignments

LABEL	ORG DEFAULT	APP DEFAULT	OTHER ASSIGNMENTS	MODIFIED BY
No custom Lightning pages to show for this object.				

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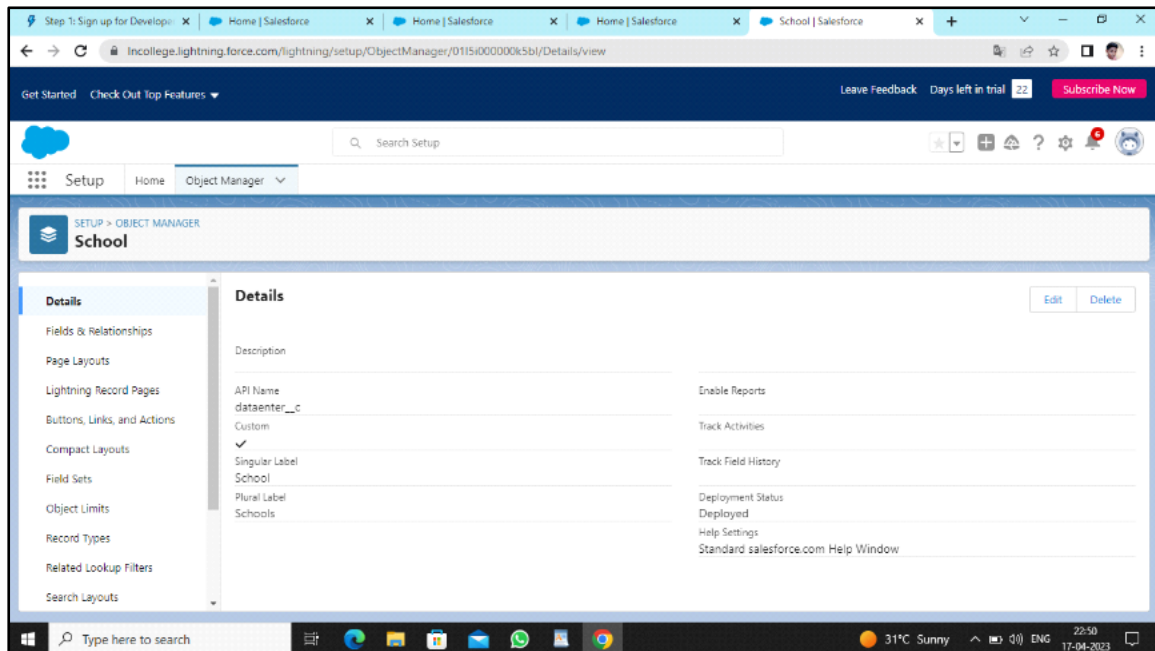
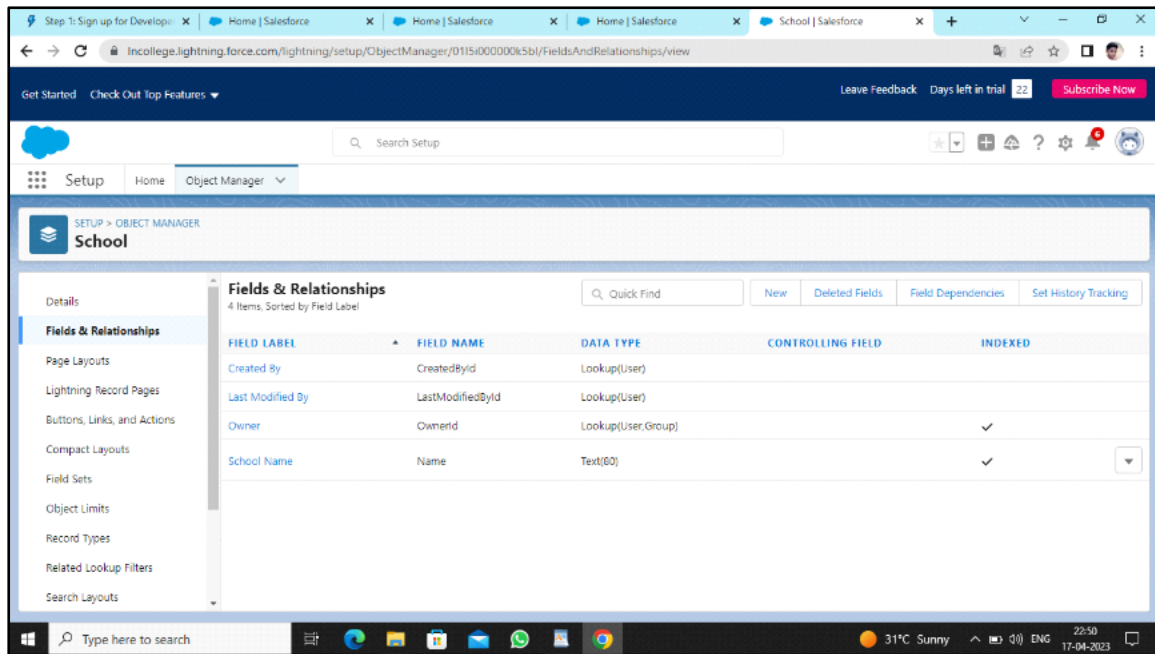
Page Layouts
1 Items, Sorted by Page Layout Name

Quick Find New Page Layout Assignment

PAGE LAYOUT NAME	CREATED BY	MODIFIED BY
School Layout	MANI VARMA, 12/04/2023, 12:02 pm	MANI VARMA, 12/04/2023, 12:45 pm

Type here to search

32°C Sunny 22:50 17-04-2023



4 Trailhead Profile Public URL

Kesavan :

Krishnamoorthi :<http://trailblazer.me/id/krishna307>

Mani :<https://trailhead.salesforce.com>

Manivarma :
<https://trailhead.salesforce.com>

Project Report Template

ADVANTAGES AND DISADVANTAGES

- * Improved Informational Organization.....
- * CRM for enhanced communication.....
- * CRM improves your customer service.....
- * Automation of every day tasks.....
- * Greater efficiency for multiple teams.....
- * Improved analytical data and reporting

DISADVANTAGES

- * CRM costs. one of the greatest challenges to CRM implementation is cost....

- * Business culture .A lack of commitment or resistance to cultural change from people within the company can cause major difficulties with CRM implementation...
- * Poor communication ...
- * Lack of leadership.

APPLICATIONS:

- * Customer relationship management is a set of integrated, data-driven software solutions that help manage, track, and store information related to your company's current potential customers.

CONCLUSION:

- * Customer relationship management enables a company to align its strategy with the needs of the customer in order to

best meet those needs and thus ensure long-term customer loyalty.

FUTURE SCOPE:

* Which companies will be able to pivot to meet the changing needs and trends-driven by customer expertations.

THANK
YOU !!!