

ALTEC

PROJECT OBJECTIVE:

Altec Web Based Application is to organize the distribution of a company's products and to track the flow from Distributor to the end Salesman.

Altech Mobile Application is purely a salesman edge which helps to track attendance, everyday outlet visits and to monitor their daily activities.

PROJECT DESCRIPTION:

Altec Web Based Application helps to deliver the product from the distributor to the customer and to capture the daily activity of the distributor which can be monitored to know whether it is happening as per the schedule.

Altec Mobile Application helps to track the salesperson's daily attendance and everyday outlet visits. The overall day summary shows the collections being made as cheque, cash by the salesman. Employee attendance is captured through the GreytHR portal which reflects on Altech Mobile application for salesman.

PROJECT CATEGORY: Supply chain Management

PROJECT SCOPE:

Altec Mobile Based Application

Dashboard- Dashboard should have login hours and market hours. It contains Updated Calendar, Today's beat, outlet to be covered, latitude and longitude tab for tracking purpose.

Menu- It has Dashboard, Day summary, Add outlets, Outlet visits, Outlet rejection, Raise a ticket, GreytHR login, Quick access, Home page options under **Menu**.

Dashboard should contain JTD dashboard and product option. JTD Dashboard has salesman target, sales, sales trend, outlet and invoice details, PJP calendar, coverage and productivity.

Day summary- Day summary should contain Total order value, collection details, order details, new outlet, sales return for Salesman's perspective. View orders tab redirects to invoice details.

Add outlets- It should contain salesman outlet details like channel, group, class, order details, target, achieved, balance, AVG L3M and cov/prod

Outlet visit- It should contain planned beats and other beats options.

Outlet rejection, Raise a ticket GrerytHR login options available.

Quick access- Quick access option must have Add/Remove option.

Home page- Home page contains Home, notification, sync, search and settings tab.

Altech Web Based Application

Login menu has administrator, distributor login.

Dashboard- It has options like company, configuration, customer, distribution, product & price, schemes & claims, sales return, salesman attendance, reports.

Company- It contains company, GST mapping, and supplier tab.

The GST mapping should contain drop down with download format, choose file, import.

Configuration- It has Day end configuration, ETL, Geography hierarchy level, Geography hierarchy level value, JC calendar, sales hierarchy level, sales hierarchy level value, DSC target upload, channel group class master.

Customer: It should contain customer, order booking, order billing tabs. Under customer pending customer, approved customer, rejected customer options are available.

Customer tab contains customer general, license and setting, coverage and attributes, other attributes options.

Distribution: It contains Distributor, route, Salesman, Salesman route mapping, Salesman JC route mapping.

Distributor contains general, contact details, sales, geo mapping, GST mapping.

Route contains Distributor branch code, and route details. It can be downloaded in CSV or PDF format.

Salesman tab contains Salesman code which is not editable and options to add his personal information, create godown, SFA enabled is available.

Salesman route mapping is in downloadable format, it has headers like salesman info, route info, population, type, city/country status.

Salesman JC route mapping contains headers such as distributor code, customer code, salesman code, route code, JC month, frequency and status.

Product & price- It contains product, product hierarchy level, product hierarchy level value,UOM master.

Schemes and Claims- It contains claims approval configuration, consolidated claims, salvage claims, scheme budget, scheme, scheme configuration, scheme master control, claims top sheet, GST service master.

Sales Return- It is in downloadable format. It has search option. It has distributor code, sales return ID, reference type, invoice, invoice no., created at, action tabs. Action tab has product ID, product name, sold quantity, return quantity, return type, reason, created at and create tab.

Salesman attendance- It should contain From and to date with updated calendar. It has a filter and clear tab. It should be in downloadable format. It should have header options like salesman code, start time, end time, attendance type, reason, remark, date, total login hours, total market hours, action.

Report- Report should contain calendar report, target report, product report and user report.

PROJECT TEAM:

Client: Cavin Kare private limited

Product Manager: Ashwin

Development Lead: Lakshmi Narayanan

Development Head: Aishwarya

