1. In **Lead Tracker-Add new lead**, need to modify Business and against services as per below.

Business	Services
CITPL	Data Engineering
	Data Science
	AIML
	Tech Architecture
	Cloud Engineering
	Product Engineering
	Next Gen
DIGIFOX	AR Filter
	Web AR/VR
	Virtual Reality (VR)
	3D Render & Animation
	Immersive Content
	XR & Game Apps
	Metaverse
	Game Development
STANCO	Temp/Flexi Staffing
	Permanent Staffing
	Payroll Outsourcing
HEPL - TSV	Temp/Flexi Staffing
	Permanent Staffing
	Payroll Outsourcing
CK Edge	Functional Training & Development
	Upskilling
	Enhancing Employability
	TaaS
	Soft Skill Enhancement
	Technical Knowledge Upskilling
Packaging & Design	Packaging
	Branding & Identity
	Outdoor
	Listing
	Generic Collaterals
	Event Collateral

Business	Services
BPO & KPO	Managing Variable Call Volumes At Odd Hours
	Deliver Cost Savings
	Flexible Workforce
	Channel Freedom
	Enhance Customer Satisfaction
	Productivity
Social Ants	Social Media Marketing
	Content Development
	Web & Search Marketing
	Platform Marketing
	Content Marketing
Financial Shared	S2P
	OTC
	Master Data
	Service Desk
	Financial Reporting
	R2R / Intercompany

2. In **Lead Tracker list,** need to replace business names for existing leads as per below.

Existing Business	Replaced By	
AR VR	**DIGIFOX**	
Digifox	**DIGIFOX**	
Software	**CITPL**	
Digital marketing	**Social Ants**	
Recruitment	**HEPL - TSV**	Except Kartikay & Chailesh
Recruitment	**STANCO**	Only Kartikay & Chailesh
Design & Packaging	**Packaging & Design**	
IT Consulting service	**CITPL**	
Others	**HEPL - TSV**	

3. Lead Tracker – Lead tracker list – Need to add last modified in colvis based on **follow up**.

4. In **Recruit BDM** login, Need to enable allocation Report TAB.

5. Need to create a new user designation as **Vertical Sales Head**. A business filter with multiple select options should be available when creating a user. In lead tracker, Leads should be displayed based on the business filter.
   Tab Access: Lead tracker.

6. Need to create a new user designation as **Stanco Sales Head**. A business filter with multiple select options should be available when creating a user. In lead tracker, Leads should be displayed based on the business filter.
   Tab Access: Lead tracker and Stanco TAB.

7. In **Stanco BDM**, Need to enable lead tracker TAB. Only their leads should show in lead tracker TAB.