**GM Validation**

1. **Sales -** The Total has to be calculated and displayed for Sales price, FOC Qty, Order Qty, FOB price INR, FOC Bill Qty.
2. **Sales –** Need To create Masters for Exchange Rate and Have a drop down option while creating a sales order.
3. **Logistics -** Need a new column with drop down to add type of charges to be selected and added which has to be summed up with already entered freight charge and display in Business Finance Login.
4. **Business Finance** – Display Total FOC Above freight.
5. **Business Finance** – FOC Billed Qty to be displayed on the table.
6. **Business Finance** – Net Margin must display near net margin%.