

Macroeconomics A; EI056

Class 2

Models of short-run fluctuations:  
IS-TR(LM), and AS-AD

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# What you will get from today class

- Simple model of short-run output determination (the Keynesian framework).
  - **Joint equilibrium** of goods markets (IS) and money market (TR).
  - Focus on **demand**, holding prices constant.
- Introducing supply and expectations (aggregate supply AS and aggregate demand AD).
  - Contrast **horizons**: short and long-run.
  - Prices eventually adjust, **expectations** are key to policy (in)effectiveness.
- Ad-hoc models with no explicit optimization.

# A question to start

*By stabilizing economic activity, a central bank can limit inflation fluctuations. It should thus lower interest rates when a recession risk emerges.*

Do you agree? Why or why not?

# IS – TR FRAMEWORK

## FOCUS ON SHORT – RUN DEMAND

# Main features of the IS-TR model

- Focus on **short-run equilibrium**, as models designed to think about the long-run cannot account for the Great Depression.
- The Keynesian framework has two main aspects:
  - Expectations are taken as given, prices are preset (“sticky”). Output is driven by demand (i.e. supply is not binding).
  - **General equilibrium** modeling across the market for goods (IS) and the monetary side (TR, or LM in earlier variants).
  - How movements in one market are transmitted to the other.
- Limitation: supply and expectations are ignored, it’s only valid as a short-run model.
- We solve for IS, and then for TR.

# The market for goods: consumption and investment

- Ad-hoc reasonable rules of behavior (but no explicit optimization).
  - We consider linear relations (or linear approximation around a steady state).
- **Consumption**  $C$  is an increasing function of the income after tax  $(Y - T)$  and other factors shifting consumption such as  $(\Omega, \text{wealth, confidence})$  :

$$C = c_1 (Y - T) + c_2 \Omega$$

- **Investment**  $I$  is increasing in firms' expectations of profitability  $(Q)$  and decreasing in the real interest rate (the interest rate  $i$  minus expected inflation  $\pi^e$ ):

$$I = -i_1 (i - \pi^e) + i_2 Q$$

# Equilibrium: the IS curve

- Total expenditure consists of consumption, investment and exogenous government spending ( $G$ ). In equilibrium expenditure is equal to GDP:

$$Y = C + I + G$$

- GDP is thus given by an endogenous variable ( $i$ ) and a set of exogenous variables ( $\pi^e$ ,  $G$ ,  $T$ ,  $\Omega$ ,  $Q$ ):

$$Y = -\frac{i_1}{1 - c_1} (i - \pi^e) + \frac{G - c_1 T}{1 - c_1} + \frac{c_2}{1 - c_1} \Omega + \frac{i_2}{1 - c_1} Q$$

- The impact of an exogenous variables, say  $G$ , on output is magnified by a factor  $1/(1 - c_1)$ . This is the **multiplier**.
  - Higher government spending directly raises output and income.
  - Higher income then raises consumption, an indirect effect of the higher government spending.

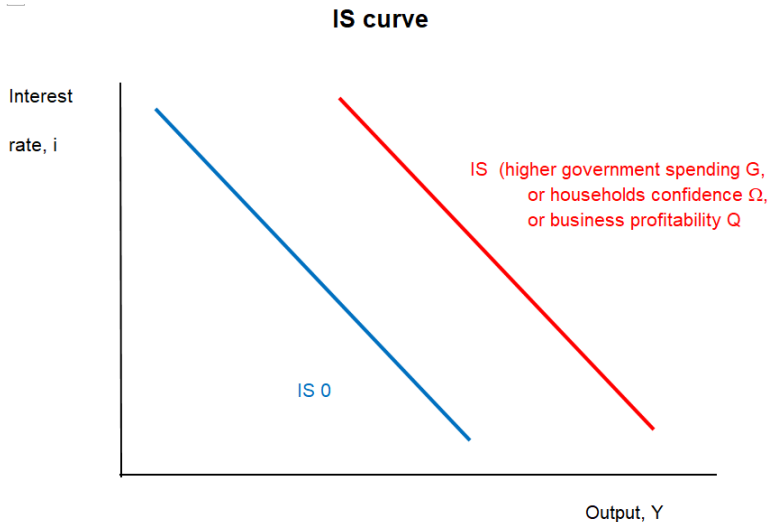
# Move along the IS curve vs. shift of the IS curve

- IS curve: a negative relation between output  $Y$  and the interest rate  $i$ , **given** exogenous variables (say  $G$ ).
  - Changes in exogenous variables shift the IS curve in the  $Y - i$  space.
- Do not to confuse a **move along** the IS curve and a **shift of** the curve itself.
  - **Move along**: different combinations of  $Y$  and  $i$  given  $G, T, \pi^e, \Omega, Q$ .
  - **Shift of**: change in  $G, T, \pi^e, \Omega, Q$  affecting  $Y$  for a given  $i$  (and  $i$  for a given  $Y$ ).
- Effect of a shift (higher  $G$ ): think horizontally (what happens to  $Y$  if we keep  $i$  unchanged) and vertically (what happens to  $i$  if we keep  $Y$  unchanged). ▶ tracing IS shift



# Drawing the IS curve

- Negative relation between  $Y$  and  $i$ .



# The monetary side

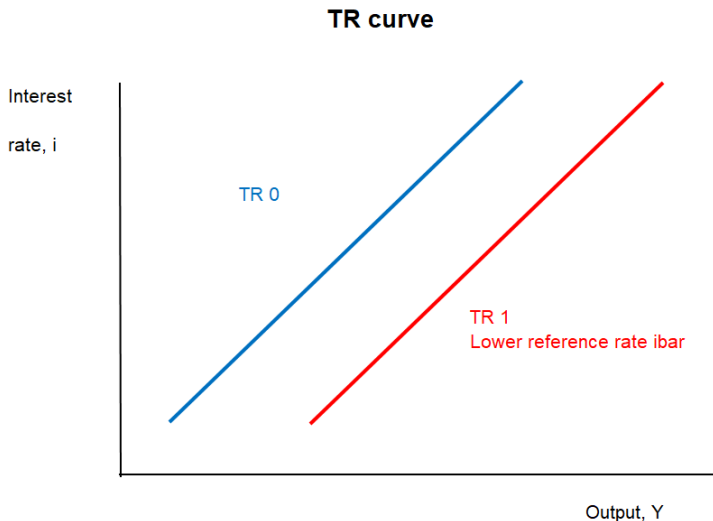
- The central bank sets the nominal interest rate as a function of a target value  $\bar{i}$ , inflation  $\pi$ , and the output gap (the deviation of GDP from a target  $\bar{Y}$ ):

$$i = \bar{i} + a\pi + b(Y - \bar{Y})$$

- TR (**Taylor rule**) curve: positive relation between output and the interest rate.  $\bar{i}$  reflect the **stance of monetary policy** given output and inflation.
- Do not confuse a **move along** the TR curve and a **shift of** the curve itself.
  - Move along: different combinations of  $Y$  and  $i$  given  $\bar{i}$ .
  - Shift of: change in  $\bar{i}$  affecting  $Y$  for a given  $i$  (and  $i$  for a given  $Y$ ).
- Effect of a shift (lower  $\bar{i}$ ): think horizontally (what happens to  $Y$  if we keep  $i$  unchanged) and vertically (what happens to  $i$  if we keep  $Y$  unchanged). [▶ tracing TR shift](#)
- Earlier representations considered a money demand (LM) instead of TR, but same message. [▶ LM line](#)

# Drawing the TR curve

- Positive relation between  $Y$  and  $i$ .



# IS-TR equilibrium

- Both the goods and asset markets clear. IS and TR give a system of two equations in two endogenous variables ( $Y$  and  $i$ ):

$$\begin{aligned} Y &= -\frac{i_1}{1-c_1} (i - \pi^e) + \frac{G - c_1 T}{1-c_1} + \frac{c_2}{1-c_1} \Omega + \frac{i_2}{1-c_1} Q \\ i &= \bar{i} + a\pi + b(Y - \bar{Y}) \end{aligned}$$

- The solution of the system is:

$$\begin{aligned} Y &= -i_1 \Gamma_1 + \Gamma_2 \\ i &= (1 - c_1) \Gamma_1 + b \Gamma_2 \end{aligned}$$

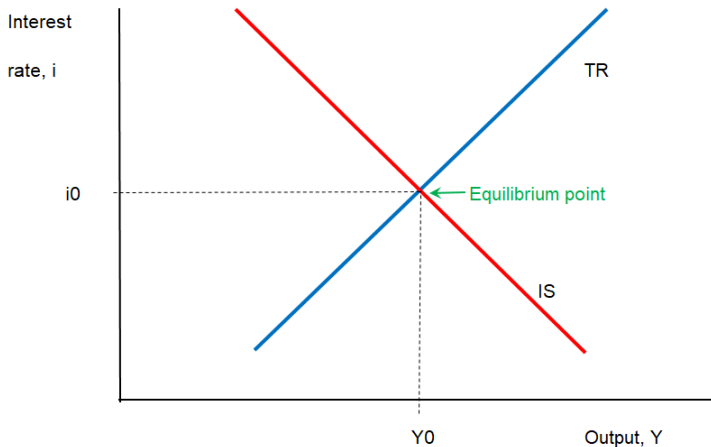
- where  $\Gamma_1$  and  $\Gamma_2$  regroup exogenous variables related to TR and IS:

$$\begin{aligned} \Gamma_1 &= \frac{1}{1 - c_1 + b i_1} [\bar{i} + a\pi - b\bar{Y}] \\ \Gamma_2 &= \frac{1}{1 - c_1 + b i_1} [i_1 \pi^e + G - c_1 T + c_2 \Omega + i_2 Q] \end{aligned}$$

# Graphical representations

- Equilibrium in both the market for good and the money market.

## IS-TR equilibrium



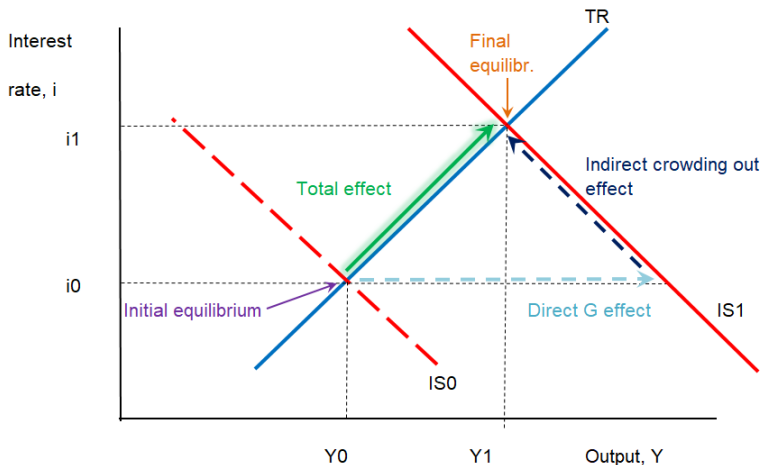
LET'S DO SOME POLICY

- An increase in  $G$  shifts **IS to the right**: given  $i$ ,  $Y$  is higher. TR is unaffected. The result is a higher output and higher interest rate.
  - Direct effect: boost output (shift of IS).
  - Higher output leads to a higher interest rate from the Taylor rule (move up along TR).
  - Higher interest rate reduces investment and dampens the initial increase in output: **crowding out** effect.
- An increase in consumers' wealth  $\Omega$ , in firms' expectations  $Q$ , or in inflation expectations  $\pi^e$  has the same effect.

# Graphical representation of fiscal expansion

- Higher government spending  $G$  raises  $Y$  and  $i$ .

## Higher government spending





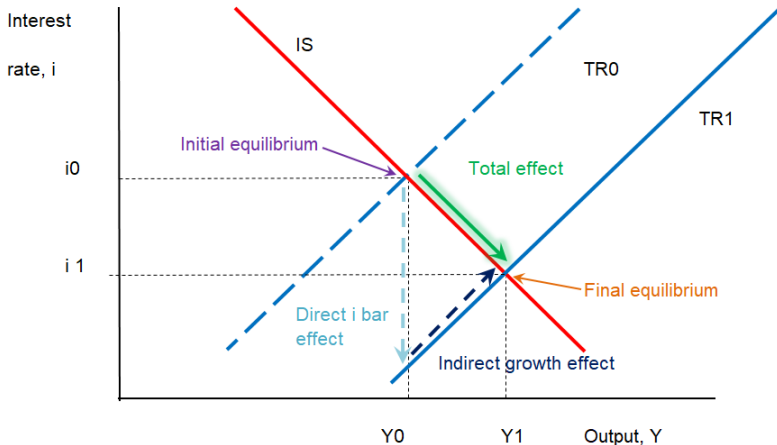
# Monetary policy expansion

- Reduction in the target rate  $\bar{i}$  shifts **TR to the right**: given  $i$ ,  $Y$  is higher. IS is unaffected. The result is a higher output and lower interest rate.
  - Lower target  $\bar{i}$  reduces the interest rate for a given output (shift of TR).
  - Lower interest rate raises investment (move down along IS). Output is higher.
  - Higher output leads to an increase in the interest rate through the Taylor rule and dampens the initial reduction in  $i$ .
- An reduction in inflation  $\pi$ , or a increase in the reference output  $\bar{Y}$  has the same effect.

# Graphical representation of monetary expansion

- Lower target rate  $\bar{i}$  raises  $Y$  and reduces  $i$ .

## Lower reference interest rate



# When is policy (in)effective?

- The output impact depends on the sensitivity of the demands for goods and money to movements in interest rates.
- If interest rates have a big impact on the demand for goods (IS is flat), monetary policy is very effective (i.e. large effect on output), but fiscal policy is not.
- If interest rates have a big impact on the demand for money (TR is flat), monetary policy is not effective, but fiscal policy is effective.
  - A **flat TR** is referred to as a **liquidity trap**. Policy acting on the demand for goods are most effective.
  - Government stimulus, generating inflation expectations (forward guidance).

# INTRODUCING SUPPLY

# From IS-TR to aggregate demand

- The output solution in IS-TR gives a negative relation between output and inflation:

$$Y = -\frac{ai_1}{1 - c_1 + bi_1}\pi + \text{other terms}$$

- Intuition: higher inflation shifts the TR curve upwards (a contraction of monetary policy), thereby reducing output. ▶ constructing AD
- This negative relation is the aggregate demand (AD) line. It is shifted by policy.
  - Expansionary fiscal policy (higher  $G$ ) moves AD to the right. ▶ shifting AD
  - Expansionary monetary policy (lower  $\bar{i}$ ) also does that.

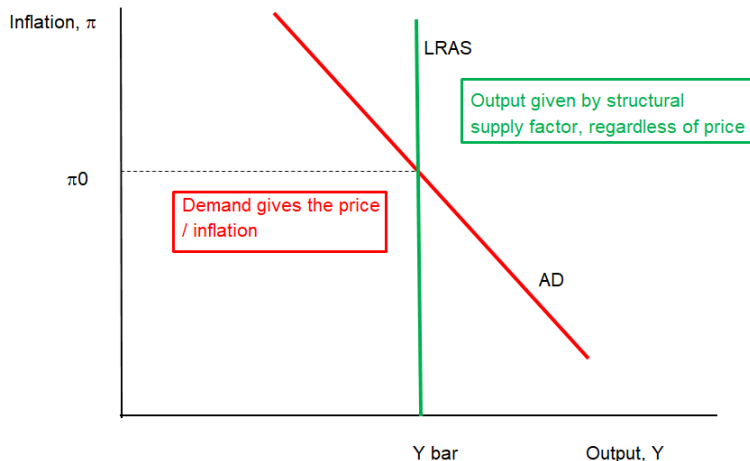
# Aggregate supply: the long-run

- AS captures the **supply-side**, and its properties are dependent on the **horizon** considered.
- Long-run, capital and labor are set by the structure of the economy (productivity, structure of the labor market).
  - Intersection of labor supply and labor demand determines employment. There is no involuntary unemployment (i.e. labor supply does not exceed labor demand at prevailing wages).
  - Prices are fully flexible.
- Output is set at some fixed level  $\bar{Y}$ , the **natural rate**, and AS is vertical.
- Inflation is determined by the intersection of AD and AS.

# Long run equilibrium

- Supply (LRAS) gives the quantity, demand (AD) gives the inflation.

## AD - AS in the long run



# Aggregate supply: the short-run

- In the short run AS (SRAS) has a **positive slope**. This reflects inertia in the adjustment of prices.
- Prices (inflation) are the signal for firms to produce more or less (more specifics in the short problems).
  - If inflation is higher than expected, profitability is high and firms increase supply.
  - Related to the Phillips curve (high inflation = low unemployment):

$$Y = \bar{Y} + \eta(\pi - \pi^e) \Rightarrow \pi = \pi^e + (1/\eta)(Y - \bar{Y})$$

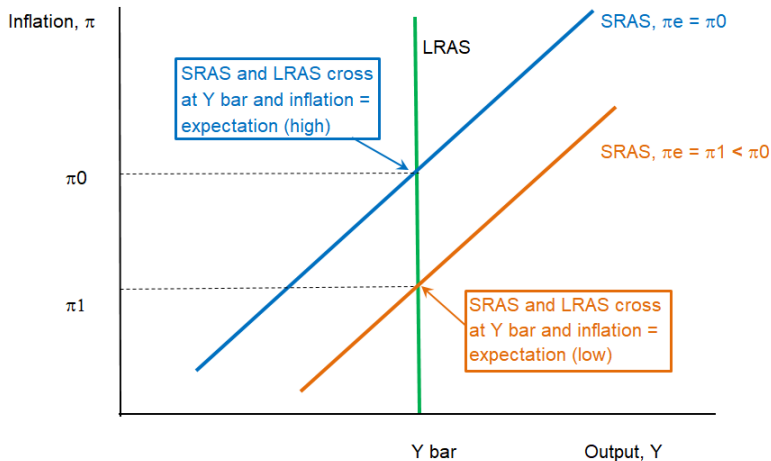
- Key role of inflation **expectations**  $\pi^e$ . **Given**  $\pi^e$  we have a positive relation between output and inflation (short-run AS).
- Higher  $\pi^e$  shift the curve up (higher  $\pi$  for a given  $Y$ ). When inflation is as expected ( $\pi = \pi^e$ ), the output is at the long run level,  $Y = \bar{Y}$ .



# Impact of expectations on SRAS

- Higher inflation expectations move the curve up.

## Lower expected inflation



# How expectations are formed

- **Adaptive** expectations: agents look at the past to learn about the future, correcting for mistakes. Ad-hoc rules, for instance:

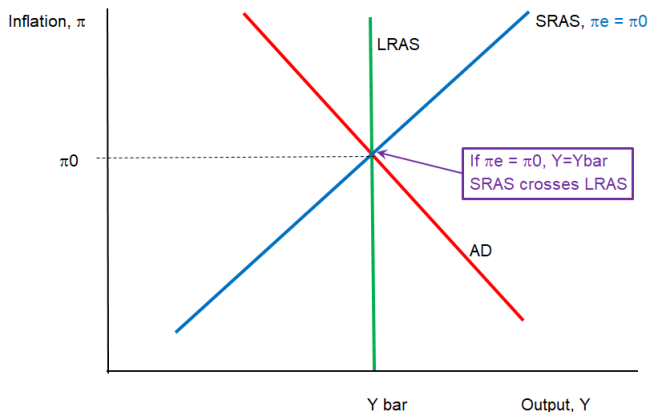
$$\pi_t^e = \pi_{t-1} \quad \text{or} \quad \pi_t^e = \pi_{t-1}^e + \varsigma (\pi_{t-1} - \pi_{t-1}^e)$$

- **Rational** expectations: agents understand the model and work it out. They are only surprised by unexpected shocks, not by systematic policy.
- **Learning**: agents are uncertain about the model and figure it out through regressions. Gives a backward-looking dimension to expectations.
- **The environment can matter**: in times of hyperinflation it pays to figure out what the central bank is doing, while in normal time a more inertial rule is "good enough".

# Overall system

- In the long run all lines cross. LRAS gives quantity, AD gives inflation, and SRAS matches them as inflation matches expectations.
- In the short run, SRAS and AD gives the equilibrium, can be off LRAS.

## Overall system in long run



# EFFECT OF SUPPLY SHOCK

# A permanent AS shock

- We leave the effect of a shock to AD as an exercise.
- A permanent shock to supply leads to **equal shifts** in both the long-run (LRAS) and short-run (SRAS) supply curves.
- Reduction of long-run output by  $\eta\xi$  to a new natural output  $\bar{Y}_{\text{new}} = \bar{Y}_{\text{old}} - \eta\xi$ . The short-run AS becomes

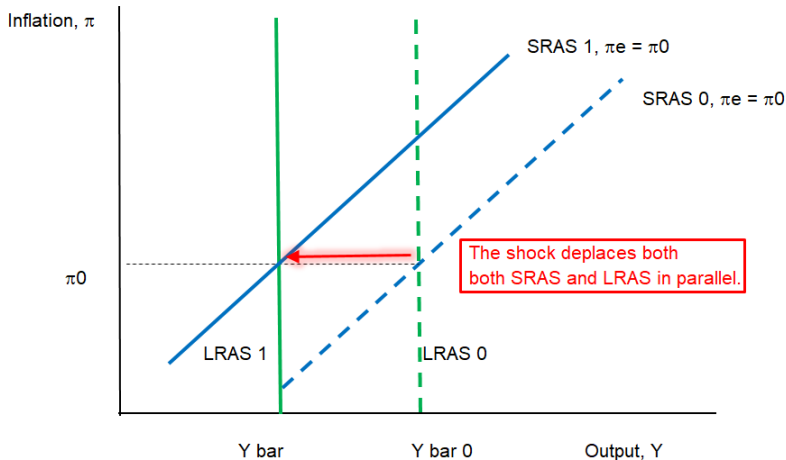
$$\pi = \pi^e + \frac{1}{\eta} (Y - \bar{Y}_{\text{new}}) = \pi^e + \frac{1}{\eta} (Y - \bar{Y}_{\text{old}}) + \xi$$

- The adjustment depends on the reaction of AD. We first consider that policy remains **passive**.
- Inflation increases and output decreases. The speed of the move depends on the nature of expectations (adaptive or rational).

# Graphical representation of supply shock

- The shock moves both supply curves.

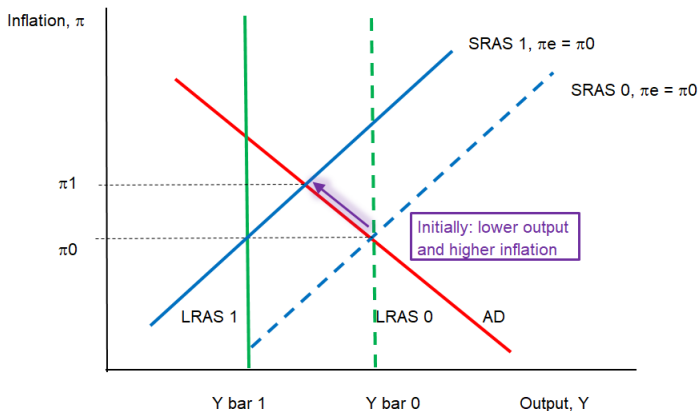
## AS shock



# Passive policy: initial adjustment

- Initially output decrease and inflation increase, expectations have not yet moved.

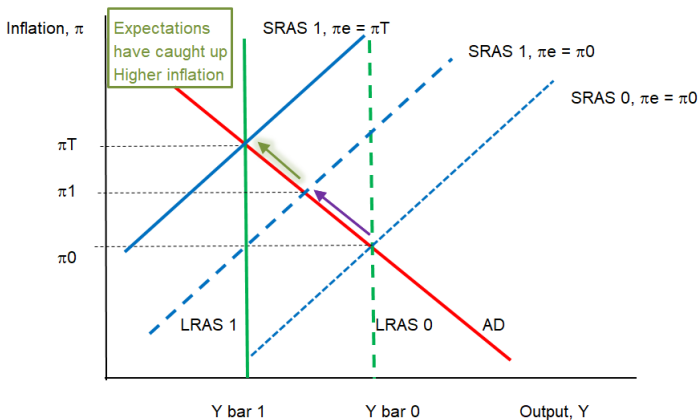
## AS shock, no policy reaction



# Passive policy: ultimate adjustment

- Ultimately inflation expectations catch up, we get lower output and higher inflation.

## AS shock, no policy reaction





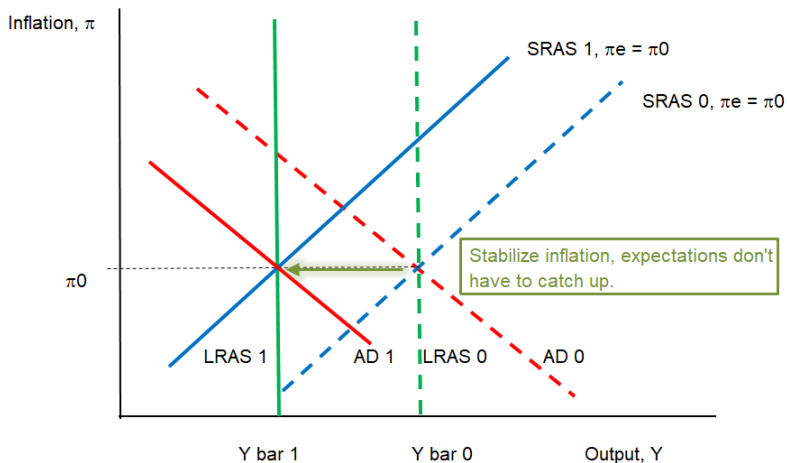
# Two alternative policy responses

- **Accept the new reality:** the policy recognizes that the structure of the economy has changed.
  - Output will decrease, so the policy can at least avoid inflation.
  - Contractionary policy moving AD to the left to the new long run output level.
- **Rearguard battle:** policy fights the shock to delay the decrease in output.
  - Expansionary policy in the short run moving AD to the right.
  - Ultimately this only fuels inflation.

# Accept (unpleasant) reality

- Contractionary policy at the time of the shock, stabilizes inflation.

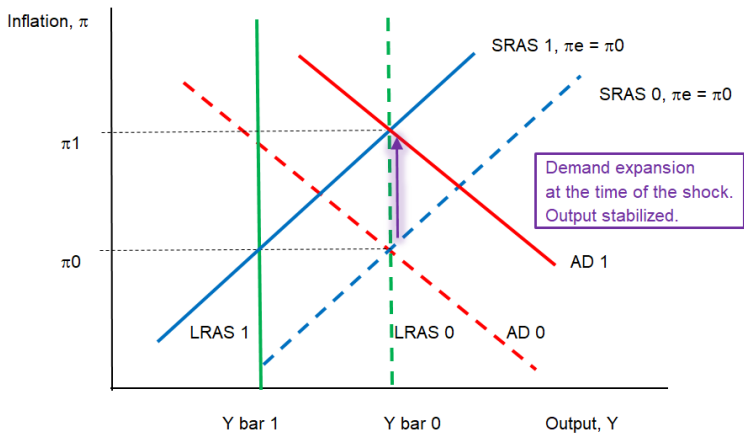
## AS shock, inflation stabilization



# Denial: initial adjustment

- Expansionary policy at the time of the shock, output stabilization. Expectations have not yet moved.

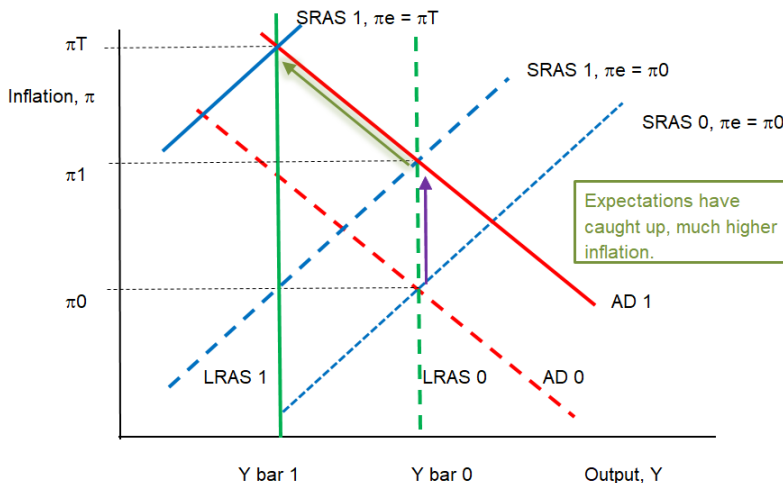
## AS shock, temporary output stabilization



# Denial: ultimate adjustment

- Ultimately inflation expectations catch up, we get higher inflation.

## AS shock, temporary output stabilization



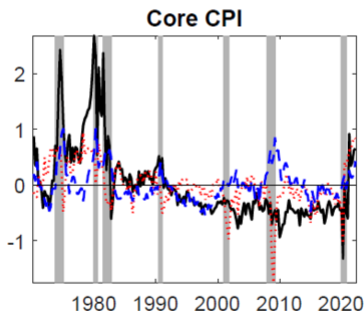
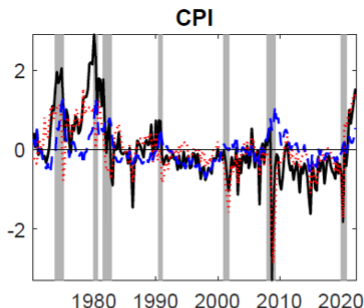
# Expectations and surprises

- **Backward** looking expectations ( $\pi_t^e$  depends on  $\pi_{t-1}$ ): systematic increases in inflation can bring unemployment down, as agents are repetitively surprised.
- **Rational** expectations: agents cannot be surprised repetitively and realize that the monetary authorities are generating inflation. Include this behavior in expectations ( $\pi_t^e = \pi_t$ ).
- Random movements in AD give a positive correlation between inflation and output. A policy maker could be tempted to exploit this trade-off.
  - Agents however understand and adjust their expectations (short run AS shifts). In the end we get no extra output and only inflation.
- **Lucas critique**: expectations cannot be taken as given by the policy maker. Instead include endogenous expectations in the analysis, don't just rely on reduced-form results.

# Some empirical evidence

- Is the recent inflation increase due to supply or demand shocks?
  - Identify broad driving sources of inflation in US and Euro area (Eickmeier, Sandra, and Boris Hofmann 2022,. “What drives inflation? Disentangling demand and supply factors”, BIS working paper 1047).
- Broad range of inflation and real activity indicators (140 quarterly since 1970), extract **supply and demand factors**.
  - Sign restrictions: the demand factor raises both inflation and real activity, the supply factor raises activity and reduces inflation.
- During 2008 crisis, both demand and supply went down with offsetting effects on inflation.
- Since Covid, demand was very positive and supply very negative, both driving inflation.
- Recent inflation in the US primarily demand driven (but not only). Larger role for supply since 2021 in 4 Euro area countries than in the US.

- Recent inflation in the US primarily demand driven (but not only). Black: demeaned time series estimates. Red: demand driven. Blue: supply driven.

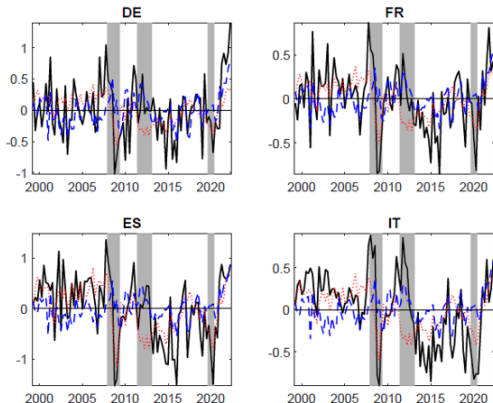


Notes: Quarter-on-quarter, in %. Black: demeaned time series estimates. Red: contributions of the Median Target demand factor. Blue: contributions of the Median Target supply factor. Grey bars: NBER recessions.

Eickmeier, Sandra, and Boris Hofmann (2022). "What drives inflation? Disentangling demand and supply factors", BIS working paper 1047. |

# Euro area estimates

- Larger role for supply since 2021 than in the US. Black: demeaned time series estimates. Red: demand driven. Blue: supply driven.



Notes: Quarter-on-quarter, in %. Black: de-meaned time series estimates. Red: contribution of the median target demand factor. Blue: contribution of the median target supply factor. Grey bars: CEPR recessions.

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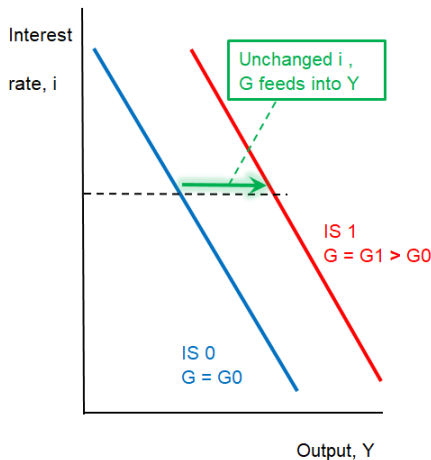


# ADDITIONAL SLIDES

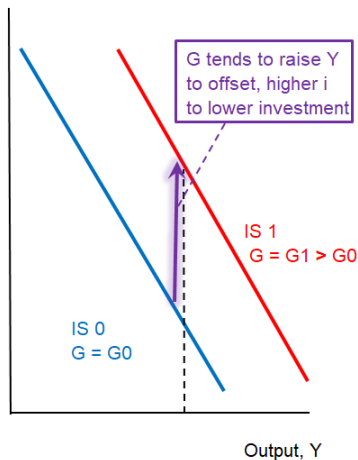
# Shift of IS

- Effect of higher government spending  $G$ . [Return](#)

Higher  $G$ : thinking **horizontally**



Higher  $G$ : thinking **vertically**

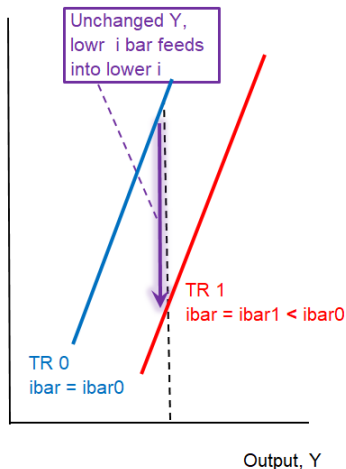
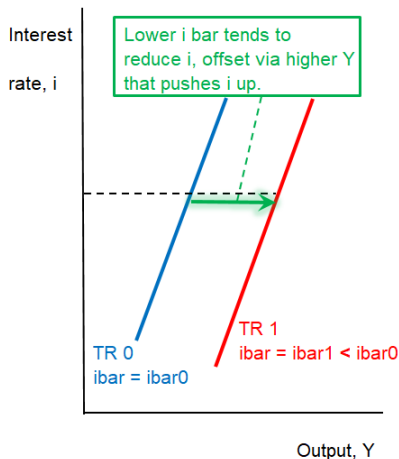


# Shift of TR

- Effect of lower target rate  $\bar{i}$ . [Return](#)

Lower  $\bar{i}$  bar: thinking **horizontally**

Lower  $\bar{i}$  bar: thinking **vertically**



# Relation with monetary aggregates

- In earlier versions of the model, the TR line is replaced by the **demand for money** (the LM relation).
- The demand for **real balances** (money scaled by the price level,  $M - P$ ), is positively affected by output (more transactions require more cash), and negatively affected by the nominal interest rate (a high interest rate make bonds more attractive than cash):

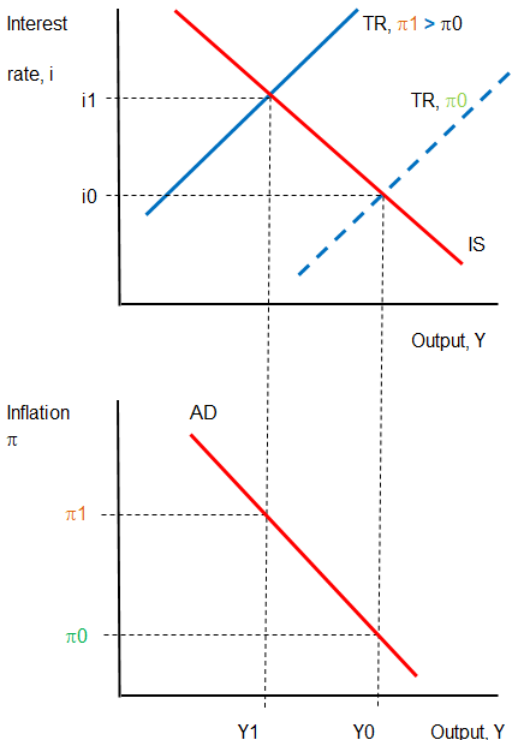
$$M - P = l_1 Y - l_2 i$$

- LM curve: positive relation between output and the interest rate.
- Given real balances a higher output (which raises money demand) must be offset by a higher interest rate (which reduces it).
- One can infer the money holdings from the TR curve and the money demand (see the BW textbook). [← Return](#)

- From IS-TR to AD: two values of inflation.

[Return](#)

## IS-TR and AD



- Expansionary fiscal policy. [Return](#)

## Fiscal expansion

