

Macroeconomics B, EI060

Class 5

Frictions in financial markets

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# What you will get from today class

- Defaults from borrowers.
  - Analysis with a non-contingent bond (Harms VI.3.1-3.3).
  - Risk premia (Vegh 2.4.3)
  - Analysis with contingent assets (Obstfeld and Rogoff 6.1.1.1-6.1.1.5).
- Moral hazard in international investment (OR 6.4.1).

# A question to start

*The threat of future complete exclusion from international financial markets can lead a country to repay its debts most of the time.*

Do you agree? Why or why not?

# DEFAULT WITH NON – CONTINGENT ASSETS

- In previous classes, we assume that when a country borrow, it will repay the amount agreed upon in the future.
- Disputable assumption with countries, as harder to enforce payments than for households.
- We first consider borrowing in bonds.
  - Enforce repayment through threat of exclusion from markets.
  - Enforce through domestic cost of default.
  - Endogenous default probability and risk premium.

# Infinite horizon

- Small open economy with an infinite horizon and endowment.
- One good, with a bond denominated in the good with interest rate  $r$ .  
Flow budget constraint ( $B$  is asset, so  $(-B)$  is debt):

$$B_{t+1} + C_t = Y_t + (1+r)B_t$$

- Iterate (with transversality condition) to get the intertemporal constraint:

$$\sum_{s=t}^{\infty} \left( \frac{1}{1+r} \right)^{s-t} C_s = (1+r)B_t + \sum_{s=t}^{\infty} \left( \frac{1}{1+r} \right)^{s-t} Y_s$$

- Take a log utility of consumption, and the usual assumption of  $\beta(1+r) = 1$  to get perfect smoothing:

$$C_t = rB_t + \frac{r}{1+r} \sum_{s=t}^{\infty} \left( \frac{1}{1+r} \right)^{s-t} Y_s$$

- This assumes that required payments are indeed made.

# Fluctuating income

- Income has a up - down" pattern, being high in periods  $t, t + 2, t + 4$  and low in periods  $t + 1, t + 3$ :

$$Y + \Delta = Y_t = Y_{t+2} = Y_{t+4} = \dots$$

$$Y - \Delta = Y_{t-1} = Y_{t+1} = Y_{t+3} = \dots$$

- With commitments to payments (non default), consumption is:

$$C_t^{ND} = rB_t + Y + \frac{r}{2+r}\Delta$$

- This implies the following path for assets, with the agent saving in high income states and dissaving in low income states:

$$B_t = B_{t+4} = B_{t+2} = \dots$$

$$\frac{2}{2+r}\Delta + B_t = B_{t+1} = B_{t+3} = \dots$$

- This is not a problem if  $B_t > 0$  as the agent never becomes a debtor. But what if  $B_t < 0$ ?

# Consumption with default

- Default sets the negative  $B_t$  to zero.
- As a punishment, the country is excluded from financial markets, even as a saver.
- Subsequent consumption is equal to endowment.

$$Y + \Delta = C_t^D = C_{t+2}^D = C_{t+4}^D = \dots$$

$$Y - \Delta = C_{t-1}^D = C_{t+1}^D = C_{t+3}^D = \dots$$



- With log utility, the utility in the absence of default is:

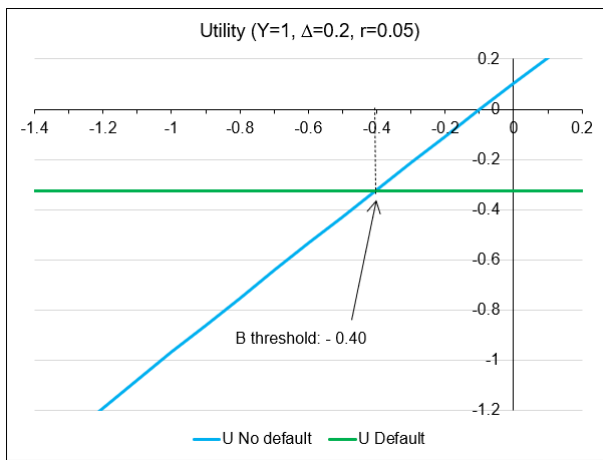
$$\begin{aligned}U_t^{ND} &= \sum_{s=t}^{\infty} (\beta)^{s-t} \ln(C_s^{ND}) \\&= \frac{1+r}{r} \ln\left(rB_t + Y + \frac{r}{2+r}\Delta\right)\end{aligned}$$

- With default, the utility does not depend on debt:

$$\begin{aligned}U_t^D &= \sum_{s=t}^{\infty} (\beta)^{s-t} \ln(Y_s) \\&= \left( \ln(Y + \Delta) + \ln(Y - \Delta) \frac{1}{1+r} \right) \frac{(1+r)^2}{r(2+r)}\end{aligned}$$

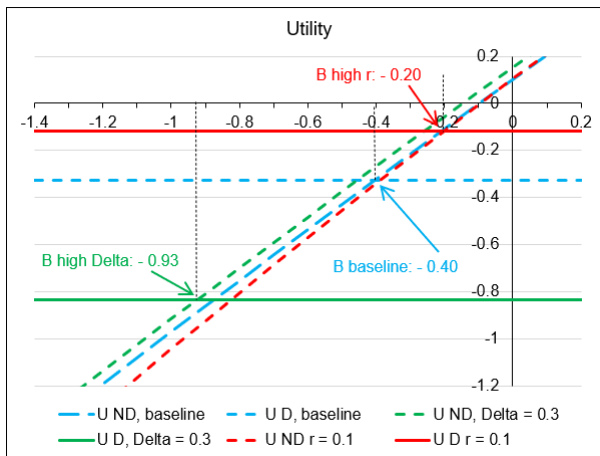
- Default is optimal if the country is highly indebted,  $B_t$  is low ( $B_t < 0$  if  $\Delta = 0$ ).

- Default under high debt (left hand side) as  $U_t^{ND} < U_t^D$ .



# Alternatives

- More debt is sustainable (low threshold) if  $\Delta$  is high: big need to smooth.
- Less debt is sustainable (high threshold) if  $r$  is high: little weight put on the future cost of exclusion.



# Some caveats

- Repayment is enforced by the threat of exclusion.
- This applies to all interaction: the country will not be able to borrow, but also not be able to save.
  - Exclusion from savings is questionable.
- Empirically, exclusion is not seen much. Countries that default can then re-access the market.

# Domestic cost of default

- Sovereign default often disrupt credit access to private firms, making investment and output lower.
- The same model as above, without fluctuations ( $\Delta = 0$ ).
- Default leaves output unchanged at time of default, but reduces all future outputs to  $\gamma Y$ , where  $\gamma < 1$ .
- Without default, consumption is (log utility,  $\beta(1+r) = 1$ ):

$$C_t^{ND} = rB_t + Y$$

# Allocation under default

- If the country defaults, consumption is

$$C_t^D = \frac{r}{1+r} \left( Y + \sum_{s=t+1}^{\infty} \left( \frac{1}{1+r} \right)^{s-t} \gamma Y \right)$$
$$C_t^D = \frac{\gamma + r}{1+r} Y < Y$$

- Default is chosen if the debt ( $-B_t$ ) is high enough. More likely if  $r$  is high (little weight put on low future consumption) and  $\gamma$  is high (output is resilient):

$$\ln \left( \frac{\gamma + r}{1+r} Y \right) > \ln(rB_t + Y)$$
$$\frac{-B_t}{Y} > \frac{1 - \gamma}{r(1+r)}$$

# RISK PREMIUM

# Debt and premium

- Debt level, probability of default, and risk premium are all related.
- Illustration through 2 period model (some of the algebra complex, focus on intuition).
- Lending through bonds, with interest rate  $1 + r^s$  (in the absence of default). Default with probability  $\pi$ , in which case the lender gets  $z(1 + r^s)$ , where  $1 - z$  is the haircut. The lender requires expected return  $1 + r$ :

$$1 + r = (1 - \pi)(1 + r^s) + \pi z(1 + r^s)$$

$$1 + r = (1 - \pi(1 - z))(1 + r^s)$$

- From now on set  $z = 0$ .
- Period 2 output is uniformly distributed:  $y_2 \in [0, y_2^H]$ .



# Default choice

- Without default, repays the debt with interest:  $(1 + r^s) d_1$ .
- With defaults, there is a true resource cost  $\phi y_2$  born by the borrower. Default is optimal if output is low:

$$(1 + r^s) d_1 > \phi y_2$$

- Probability  $\pi$  of default is the probability that output is lower than  $(1 + r^s) d_1 / \phi$ :

$$\pi = \frac{(1 + r^s) d_1}{\phi y_2^H}$$

- Lender arbitrage then requires:

$$1 + r = \left( 1 - \frac{(1 + r^s) d_1}{\phi y_2^H} \right) (1 + r^s)$$

- Quadratic expression in  $1 + r^s$ . Two equilibria, one with high debt cost and default risk (but unstable), one with low.

- Borrowing household maximizes a linear utility:  $U = C_1 + \frac{1}{1+\delta} E C_2$ . Assume  $r < \delta$  so she wants to borrow.
- Budget constraints ( $d_1$  is debt), depending on default or not in the second period:

$$\begin{aligned}c_1 &= y_1 + d_1 \\c_2^{ND} &= y_2 - (1 + r^s) d_1 \\c_2^D &= (1 - \phi) y_2\end{aligned}$$

- Utility is raised by debt and reduced by the risk of losing some output under default (cost of default is ultimately borne by the borrower):

$$U = Y_1 + \frac{\delta - r}{1 + \delta} d_1 + \frac{1}{1 + \delta} E(y_2) - \frac{1}{1 + \delta} \pi \phi E(y_2 | D)$$

# Optimal allocation

- Using the uniform distribution of output, utility is:

$$U = y_1 + \frac{\delta - r}{1 + \delta} d_1 + \frac{1}{1 + \delta} \frac{y_2^H}{2} (1 - \phi \pi^2)$$

- The first-order condition for debt is:

$$\delta - r = \phi \pi y_2^H \frac{\partial \pi}{\partial d_1}$$

- Borrowing has a benefit, as the agent is impatient ( $\delta - r > 0$ ), but a cost as it raises the risk of costly default.
- Equation system consists of this optimality, as well as the probability of default and the lender's arbitrage:

$$\pi = \frac{(1 + r^s) d_1}{\phi y_2^H} \quad ; \quad 1 + r = (1 - \pi)(1 + r^s)$$

Differentiating these gives an expression for  $\frac{\partial \pi}{\partial d_1}$  (some algebra steps).

- The solution for the default probability, risk premium, and debt is:

$$\begin{aligned}\pi &= \frac{\delta - r}{1 + 2\delta - r} \\ \frac{1 + r^s}{1 + r} &= 1 + \frac{\delta - r}{1 + \delta} \\ \frac{d_1}{\phi y_2^H} &= \frac{(1 + \delta)(\delta - r)}{(1 + r)(1 + 2\delta - r)^2}\end{aligned}$$

- Recovery rate  $\phi$  only affects the debt level, but not the probability of default and the risk premium.
- Higher impatience (higher  $\rho$ ) raises the interest rate, the probability of default, and the amount of debt.

# DEFAULT WITH CONTINGENT ASSETS

# Income risk and insurance

- Two period small economy. Agent consumes only period 2, but trades financial assets in period 1 to maximize expected utility  $U = Eu(C_2)$ .
- Uncertain endowment in period 2:  $Y_2 = Y + \epsilon$ , where  $\epsilon$  is a shock with uniform distribution over  $[\epsilon_-, \epsilon_+]$ .
- Contract with a risk neutral foreign insurer. Small economy pays a state contingent amount  $P(\epsilon)$  in period 2 (negative amount is a payment from the insurer).
  - Consumption is  $C_2(\epsilon) = Y + \epsilon - P(\epsilon)$ .
- Without default,  $P(\epsilon)$  maximizes expected utility subject to the constraint that the insurer makes zero expected profits  $0 = EP(\epsilon)$ .
  - Full insurance:  $P(\epsilon) = \epsilon$  and  $C_2(\epsilon) = Y$ . Risk efficiently moved from the risk averse agent to the risk neutral one.
- Default risk: country may decide not to pay when contract requires  $P(\epsilon) > 0$  Insurer seizes a share  $\eta$  of output:  $\eta(Y + \epsilon)$ .

# Contract with default

- Maximizes expected utility, subject to  $0 = EP(\epsilon)$  (multiplier  $\mu$ ), and the constraint that payment cannot exceed what can be seized (inequality constraint, multiplier  $\lambda(\epsilon)$ ):

$$P(\epsilon) \leq \eta(Y + \epsilon)$$

- Optimality conditions ( $\pi(\epsilon)$  is the probability):

$$\begin{aligned} u'(Y + \epsilon - P(\epsilon)) &= \mu - \frac{\lambda(\epsilon)}{\pi(\epsilon)} \\ 0 &= \lambda(\epsilon) [P(\epsilon) - \eta(Y + \epsilon)] \end{aligned}$$

# States with high vs. low income

- With low income,  $\epsilon$  below a threshold  $e$ , there is no default and full insurance ( $e$  and  $P_0$  to be determined):

$$P(\epsilon) = P_0 + \epsilon \quad ; \quad C(\epsilon) = Y - P_0$$

- With high income, the country has an incentive to default, and the constraint is binding. There is partial insurance ( $\eta < 1$ ):

$$P(\epsilon) = \eta(Y + \epsilon) \quad ; \quad C(\epsilon) = (1 - \eta)(Y + \epsilon)$$

- Combining the two sets of equations when  $\epsilon_i = e$  gives:  
 $P_0 = \eta(Y + e) - e$ , so when the constraint is not binding:

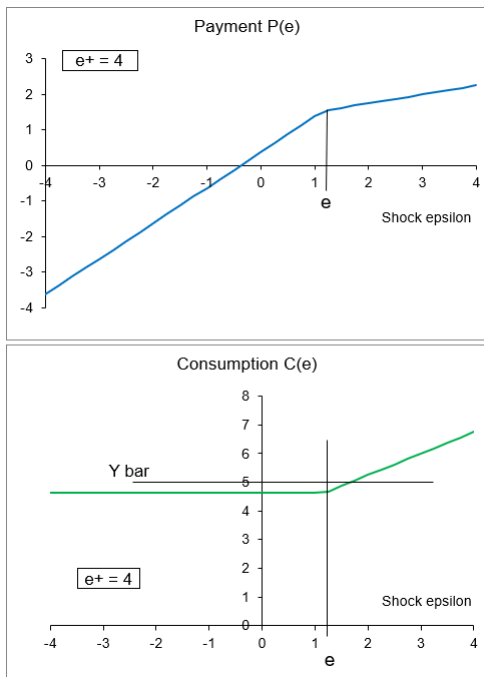
$$C(\epsilon) = Y - P_0 = (1 - \eta)(Y + e)$$

- $e$  is obtained from the condition  $0 = EP(\epsilon)$ . It is increasing in  $\eta$  (insurance over a broad range). No insurance if  $\eta = 0$  as  $e = -\epsilon_+$ :

$$e = -\epsilon_+ + 2\sqrt{\frac{\eta}{1-\eta}Y\epsilon_+}$$



- To the left (low income) there is full insurance, but at a consumption level below the one under no frictions.
- To the right, the need to avoid default limits the extent of insurance.



- Insurance can be sustained over a larger range of shocks when the country can accumulate foreign assets which can be seized by the lender.
- Collateral allows for insurance even when no output can be seized ( $\eta = 0$ ).
- In a repeated game, repayment can be sustained by the threat of exclusion from insurance in the future in case of default.
  - If enough weight is put on the future, full insurance can be sustained.
  - Requires infinite horizon, as with finite horizon the threat from exclusion loses power.

# MORAL HAZARD

- So far all actions were fully observable. Consider now that the borrower can take some actions that the lender cannot see, and which may not be in the lender's favor.
- Small open economy with two periods. Endowment  $Y_1$  in period 1. Consumption only takes place in period 2, with a linear utility  $U = C_2$ .
- The initial endowment can be invested in two way.
  - Safe investment abroad with interest rate  $r$ .
  - Risky technology where investment  $I$  delivers  $Z$  with probability  $\pi(I)$  and zero otherwise. Investment raises the probability of success, with decreasing returns ( $\pi' > 0$ ,  $\pi'' < 0$ ,  $Z\pi'(0) > 1 + r$ ).

# Frictionless case

- In period 1, the country borrows  $D$  (cost discussed below), invests  $I$  and lends  $L$  at the rate  $r$ . The investment / borrowing satisfies:

$$L + I = Y_1 + D$$

- If the investment is successful, the lender gets  $P$ . Other wise, he gets nothing. The payment is such that the expected return correspond to the one on the bond:

$$P\pi(I) = (1 + r)(I - Y_1)$$

- Expected consumption is:

$$EC_2 = (1 + r)(Y_1 - I) + \pi(I)Z$$

- Maximizing consumption equalizes the marginal product and cost of investment, and lending in bonds is pointless ( $L = 0$ ):

$$Z\pi'(\tilde{I}) = 1 + r$$

- Investment only reflects fundamentals  $Z/(1 + r)$ .

# Asymmetric information

- The lender observes outputs  $Y_1$  and  $Z$ , and the debt  $D$ . She cannot tell where the money is invested ( $I$  or  $L$ ).
- The borrower chooses  $I$  and  $L$ , once  $D$  and  $P$  are set (no repayment in case of failure). There would be no problem if  $P$  can be indexed to  $I$ .
- Consumption of the borrower ( $L = Y_1 + D - I$ ):

$$C_2 = Z - P + (1 + r)(Y_1 + D - I) \quad \text{if successful}$$

$$C_2 = (1 + r)(Y_1 + D - I) \quad \text{if not}$$

- Expected consumption:

$$EC_2 = \pi(I)(Z - P) + (1 + r)(Y_1 + D - I)$$

# Optimal investment

- Expected consumption is maximized by:

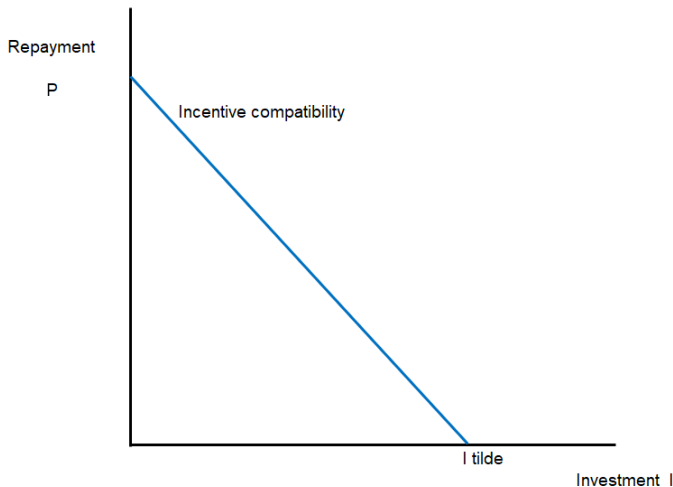
$$\pi'(I)(Z - P) = 1 + r$$

- As in the first best  $Z\pi'(\tilde{I}) = 1 + r$ , investment is lower under moral hazard:  $\pi'(I) > \pi'(\tilde{I})$  hence  $I < \tilde{I}$ .
- The country invests some money on the world markets ( $L$  is not seen by the lender), which she can keep if things go wrong.
- Incentive compatibility condition:  $P$  is a decreasing function of  $I$  ( $P = 0$  when  $I = \tilde{I}$ ).

$$P = Z - \frac{1 + r}{\pi'(I)}$$
$$\frac{\partial P}{\partial I} = \frac{1 + r}{[\pi'(I)]^2} \pi''(I) < 0$$

# Incentive compatibility

- Higher repayment in case of success leads to higher “hiding” in bonds and lower investment.





# Lender arbitrage

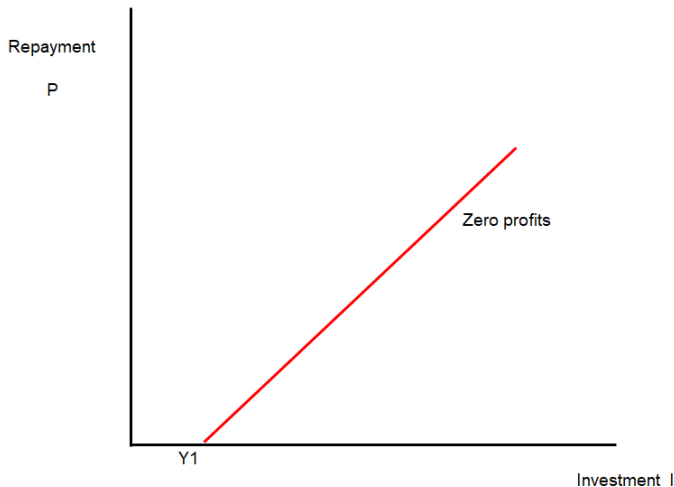
- Lender requires same expected return as the bond:  
 $P\pi(I) = (1+r)(I - Y_1).$
- Increasing relation between  $P$  and  $I$ , with  $P = 0$  when  $I = Y_1 < \tilde{I}$ :

$$\frac{dP}{dI} = (1+r) \frac{\pi(I) - (I - Y_1) \pi'(I)}{[\pi(I)]^2} > 0$$

- Higher  $Y_1$  lowers  $P$  for a given  $I$ .
- In equilibrium we need have  $L = 0$ . Otherwise the borrower would have an extra cost (in the end all inefficiencies are paid by the borrower).
- As  $\pi'(I)(Z - P) = 1 + r$  (borrower's incentive). we have  $\pi'(I)Z > 1 + r$ . Marginal expected return of physical investment exceeds the risk free rate.

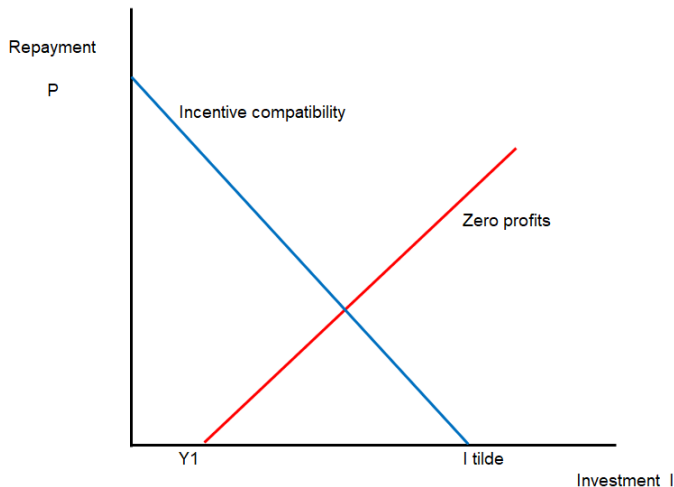
# Arbitrage

- Higher investment raises loan, hence expected repayment. Not fully undone by higher probability of success.



# Equilibrium

- Both lines intersect, with investment lower than under the efficient allocation.



# Higher income

- Higher  $Y_1$  reduces the need to borrow, and lowers  $P$  in the lender's zero profits. Red line shifts to the right, with higher investment.  $Y_1$  (net worth) matters in addition to  $Z/(1+r)$ .

