

Macroeconomics A

Lecture 6: Credit Frictions

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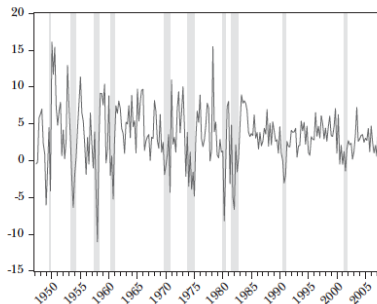
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The “Great Moderation”, 1980 – 2007

- ▶ Macroeconomic volatility during 1980 – 2007 much lower than before
- ▶ Lucas (2003): “[...] macroeconomics in this original sense has succeeded: its central problem of depression prevention has been solved, for all practical purposes, and has in fact been solved for many decades.”
- ▶ Why? Commonly given reasons:
 - ▶ Independent CBs and good MP
 - ▶ Structural change from manufacturing (volatile) to services (believed to be less volatile)
 - ▶ More information available (IT revolution)
 - ▶ Luck

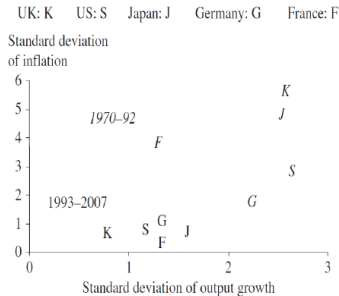
The “Great Moderation”, 1980 – 2007

GDP Growth, 1947–2007 (US)
(quarterly, annual rate in percent)



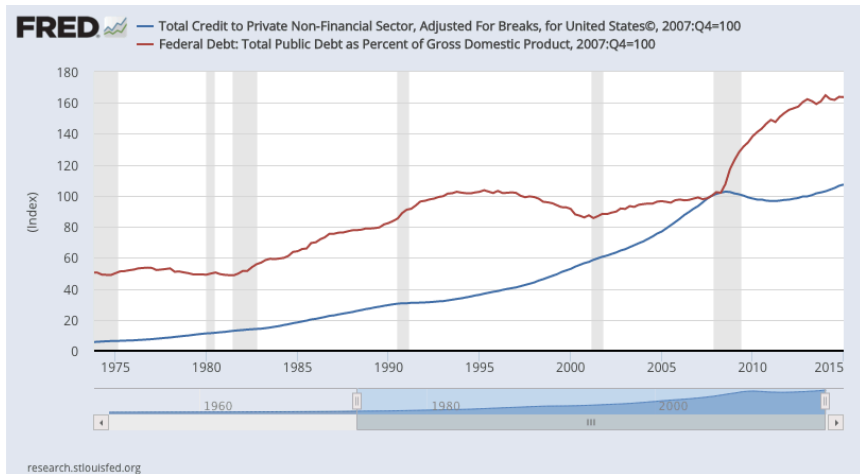
Source: National Income and Product Accounts.

Note: Shaded periods represent NBER-designated recessions



Source: Bean, *EJ*, 2009.

Increase in debt



Civilian Unemployment Rate (UNRATE)
Source: U.S. Department of Labor: Bureau of Labor Statistics



Shaded areas indicate US recessions.
2014 research.stlouisfed.org

Credit frictions

No role for financial sector and asset prices in the models so far.
Recent experience (financial crisis 2008-2010) says there must be a link between finance and macro.

- ▶ The financial crisis can be analysed from many different angles (labor: banker's pay and incentives, intl macro: savings glut, micro: coordination failures/bank runs, political economy).
- ▶ We are going to model one mechanism that gives a role for asset prices in the transmission of shocks. This is by far not the only explanation for what happened!
- ▶ This mechanism gives an answer to the question: why were the real effects of the bursting of the housing bubble so big?

Quantitative model of the financial accelerator

- ▶ Original model of financial accelerator due to Kiyotaki and Moore (1998).
- ▶ Study a simplified version of Bernanke, Gertler, Gilchrist (1999), which is closer to NK and aims to be quantitative model.
- ▶ Three types of agents: households, entrepreneurs, retailers
- ▶ Households: Supply labor, save, and consume goods. Standard.
- ▶ Entrepreneurs: Borrow to invest, accumulate net worth, supply some labor,
- ▶ Retailers: Buy the homogenous good produced by entrepreneurs and differentiate them before selling on to households. Retail prices are sticky.

Credit markets and asymmetric information

- ▶ Fundamental problem that borrowers have more information about (and more control over) the projects they undertake than the lenders who finance them.
- ▶ Assume lender cannot verify the outcome of an investment project without some monitoring cost.
- ▶ Known as costly state verification (CSV) problem.
- ▶ Leads to a positive *external finance premium* (= cost of financing from outside the firm relative to opportunity cost)
- ▶ Ability to borrow is constrained by net worth

Entrepreneurs

- ▶ Risk-neutral (otherwise very hard)
- ▶ Die with probability $1 - \gamma$ (so that they never accumulate enough net worth to become self-financing)
- ▶ Borrow money (in addition to using their net worth) to acquire capital
- ▶ Also supply some labor to the general labor market

Idiosyncratic risk for entrepreneurs

Let's first look at the entrepreneur's problem and financing frictions in a simplified setting.

- ▶ Entrepreneurs can do a “project” in every period, which yields a total nominal payoff of

$$\omega R^k QK$$

if K units of capital are used. Q is the price of one unit of capital. Hence, ωR^k is the gross nominal return on capital. R^k is the aggregate component (common for all firms) and ω is the firm-specific component.

- ▶ ω drawn from a continuous distribution with CDF $F(x)$, PDF $f(x)$, an expectation $\mathbb{E}(\omega) = 1$.
- ▶ Ex ante, neither the entrepreneur nor the lender observe ω prior to undertaking project
- ▶ Ex post, the entrepreneur observes ω . The lender would have to incur a monitoring cost, which is a fraction μ of the ex post project payoff, in order to see ω .

Borrowing decision and contract offered by lender

- ▶ Suppose an entrepreneur has net worth N at the beginning of the period.
- ▶ The price of capital goods is Q .
- ▶ For the entrepreneur to acquire K units of capital, an amount $QK - N$ must be borrowed once net worth has been used.
- ▶ If the entrepreneur's idiosyncratic shock is ω , the total project payoff is $\omega R^k QK$
- ▶ The financial contract we consider specifies a threshold $\bar{\omega}$.
 - ▶ if $\omega \geq \bar{\omega}$ then a fixed amount $\bar{\omega} R^k QK$ is repaid
 - ▶ if $\omega < \bar{\omega}$ then the borrower defaults, and after the lender has inspected the project and determined ω , an amount $(1 - \mu)\omega R^k QK$ can be seized.
- ▶ This type of contract is known as *risky debt* and can be shown to contain a contract that is optimal from the borrower's perspective (see micro/mechanism design class).

Lender's return

- ▶ Suppose the lender is able to diversify lending across a large representative sample of entrepreneurs with net worth N .
- ▶ As entrepreneurs' idiosyncratic draws are independent, the law of large numbers applies and the actual return on lending amount $QK - N$ is:

$$\left(\bar{\omega}(1 - F(\bar{\omega})) + (1 - \mu) \int_0^{\bar{\omega}} \omega f(\omega) d\omega \right) R^k QK$$

- ▶ Suppose the lender's outside option for lending is to earn a risk-free interest R . Assuming perfect competition between lenders, we get that the above must equal $R(QK - N)$.

Division of gross profits

- Define the lender's gross share of aggregate revenues (before monitoring costs) as

$$\Gamma(\bar{\omega}) \equiv \int_0^{\bar{\omega}} \omega f(\omega) d\omega + \bar{\omega} \int_{\bar{\omega}}^{\infty} f(\omega) d\omega$$

and

$$G(\bar{\omega}) \equiv \int_0^{\bar{\omega}} \omega f(\omega) d\omega$$

- Then the monitoring costs are $\mu G(\bar{\omega})$.
- Lender's net share of revenues = $\Gamma(\bar{\omega}) - \mu G(\bar{\omega})$
- Borrower's net share of revenues = $1 - \Gamma(\bar{\omega})$

Optimal contracting problem

- ▶ Maximize borrower's payoff in the aggregate (or expectation of individual's payoff: is the same because of LLN) subject to lender wanting to participate (gets at least his outside option)
- ▶ Choice variables: terms of the loan: default threshold $\bar{\omega}$ and amount lent $B \equiv QK - N$. For given Q and N , maximizing over K is equivalent to maximizing over B .
- ▶ Formally:

$$\max_{K, \bar{\omega}} (1 - \Gamma(\bar{\omega})) R^k QK \quad (1)$$

$$\text{s.t. } (\Gamma(\bar{\omega}) - \mu G(\bar{\omega})) R^k QK = R(QK - N) \quad (2)$$

- ▶ Define the external finance premium $s \equiv R^k/R$ and $k \equiv QK/N$ and rewrite the problem as

$$\max_{k, \bar{\omega}} (1 - \Gamma(\bar{\omega})) sk \quad (3)$$

$$\text{s.t. } (\Gamma(\bar{\omega}) - \mu G(\bar{\omega})) sk = k - 1 \quad (4)$$

Solving this

- First-order conditions from the Lagrangian:

$$\begin{aligned}\Gamma'(\bar{\omega}) &= \lambda(\Gamma'(\bar{\omega}) - \mu G'(\bar{\omega})) \\ ((1 - \Gamma(\bar{\omega})) + \lambda(\Gamma(\bar{\omega}) - \mu G(\bar{\omega}))) s &= \lambda\end{aligned}$$

and the constraint must bind:

$$(\Gamma(\bar{\omega}) - \mu G(\bar{\omega}))sk = k - 1$$

- Under some regularity conditions, you can show that these equations imply a solution of the form

$$k = \psi(s)$$

where $\psi(s)$ is increasing in s .

Interpretation

Rewrite as

$$QK = \psi(s)N.$$

The borrower can raise more capital K when

- ▶ the average return on project R^k increases compared to lender's outside option R (i.e. increase in s):
- ▶ the borrower's net worth N increases: higher collateral
- ▶ when the price of capital Q_t decreases

The full model makes R^k stochastic, and allows for contracts contingent on R^k . Result very similar, with $s = \mathbb{E}(R^k/R)$.

Putting this into general equilibrium

- ▶ Entrepreneurs' aggregate production function is

$$Y_t = A_t K_t^\alpha L_t^{1-\alpha}$$

(Individual production function includes idiosyncratic ω component)

- ▶ Expected gross return to holding one more unit of capital is

$$\mathbb{E}(R_{t+1}^k) = \mathbb{E}\left(\frac{MPK_{t+1} + Q_{t+1}(1 - \delta)}{Q_t}\right)$$

which is the supply curve for capital.

- ▶ Demand curve for capital is found by inverting the result from the optimal contract:

$$\mathbb{E}(R_{t+1}^k) = s\left(\frac{N_{t+1}}{Q_t K_{t+1}}\right) R_{t+1}$$

- ▶ Note: in “standard” RBC model: supply of capital from households consumption-saving decision, demand from firms. Here: households lend to banks, who then lend to entrepreneurs.

Putting this into general equilibrium

- ▶ Entrepreneur's net worth:

$$N_{t+1} = \gamma \int (\text{Entrep. } i\text{'s profits})_t di + W_t^e$$

where W_t^e is the entrepreneurs' labor income, and γ is the probability of not dying.

- ▶ Households: like in standard RBC, with capital (return R_{t+1})
- ▶ Entrepreneurs' output Y_t is sold to the retail sector firms, which are like the monopolistically competitive firms in the NK model (with Calvo prices etc) and who turn this into the households' consumption goods $c(i)$. Households as in NK model.

What do we get from all this?

Financial accelerator mechanism:

- ▶ Consider a negative demand shock to the economy
- ▶ Reduces the quantity (or price) of output that can be sold
- ▶ This reduces the MPK, and hence the asset value of capital used to produce output
- ▶ This reduces the net worth of entrepreneurs who hold capital
- ▶ This reduces the amount of capital that they can take in future investments, external finance premium s increases
- ▶ This reduces investment, and aggregate demand
- ▶ ...

Note: all this requires entrepreneurs to be constrained in their financing!

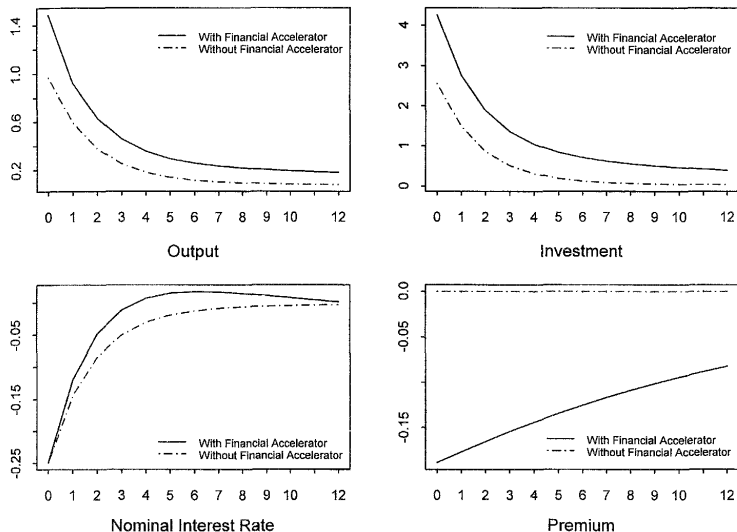
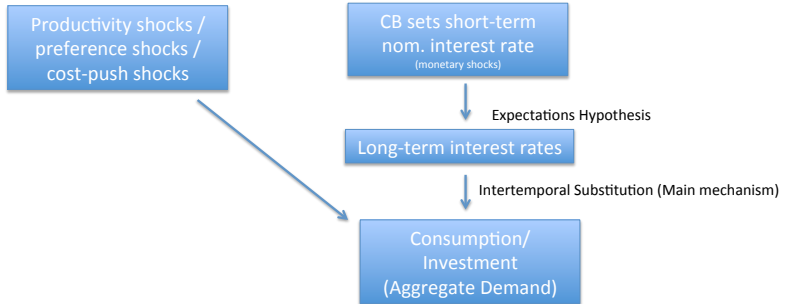
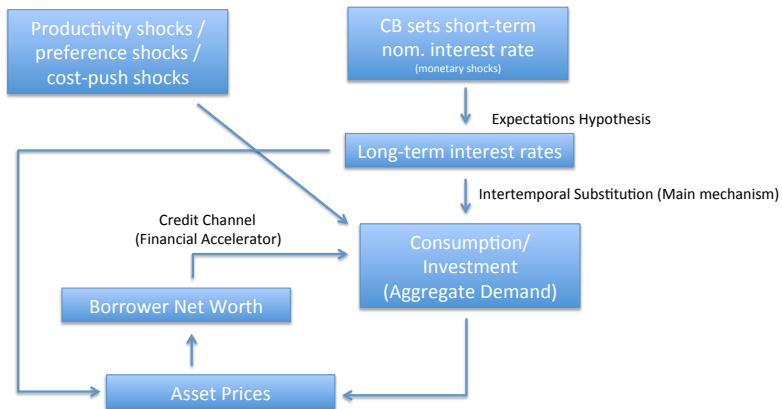


Fig. 3. Monetary shock – no investment delay. All panels: time horizon in quarters.

Overview



Overview



You can play this even further

If you have a channel of how an asset price shock will be amplified, you get even more of a kick

- ▶ Bank capital channel: Banks have to maintain a particular maximum leverage ratio (size of the balance sheet vs. core capital)
- ▶ If the value of your assets decrease, you have to write it off; capital requirements will not be met anymore
- ▶ You have to sell off assets. This, in turn, reduces asset prices (pecuniary externality)
- ▶ Then the value of your assets decreases again...

Margin/Haircut spiral: in times of crisis, banks increase 'haircuts', i.e. value assets as a collateral less \Rightarrow tightens borrowing constraint further

Overview

