

	Course Name:	Communication and Presentation Skills	Course Code:	SS1008
	Degree Program:	BS CS/BDS/SE/R	Semester:	Spring 2023
	Exam Duration:	60 Minutes	Total Marks:	25
	Paper Date:	10 <sup>th</sup> April 2023	Weight	15%
	Sections:	ALL	Roll No.:	
	Exam Type:	Midterm II	Section:	<b>BD8-2A</b>
Instruction/Notes: Attempt all questions on the answer sheet.				

**Q1. Read the Case study and answer the questions:**

**15 Marks**

Dean and Liz have known each other for more than a year now but it seems now that they are pulling in separate directions, and having trouble understanding each other's views on certain matters. They both sit down on a Friday evening to discuss the problems. Lack of communication is identified as the most serious problem, and many of the other major issues are a direct result of the communication breakdown.

It seems like yesterday when Liz met him in the library and they started talking about the novels of Paulo Coelho, and they conversation went on and sharing each other's preferences in many other areas, not just books. They found out that they work at places not too far away so they would often meet during lunch breaks. They kept getting to know each other by phone and interaction through social media, often talking for hours at a time. They were moving forward, talking about meeting each other's families.

After months of getting to know each other, Dean realized that he did not know how much Liz liked to keep to herself at times, not to be questioned about her activities that she would plan with her other friends independently. Even Liz did not realise that she had it in her as a strong part of her personality. She thought that they could still be very close without being together every second of the day. Liz was the one who also felt that their activities with each other had become somewhat redundant and predictable, and they always do the same things when they go out, and meet the same people. All of this led to a communication breakdown, and a long array of silence between them where both of them were avoiding communication.

**Questions**

- A. "One way to understand the nature of disclosure and feedback in interpersonal relationships is through Johari Window" – comment on the relationship between Dean and Liz based on the four panes of Johari Window. Explain any two with examples from the text. (4)
- B. Identify THREE Stages of Relationship between Dean and Liz. Explain through examples from the case study. (6)
- C. Based on disclosure guidelines for managing dialectical tensions, how could Liz and Dean resolve their conflicts. Give TWO suggestions with references from the above case. (5)

## Q2. Short Answers

10 Marks

- A. In what ways do comments from others impact our self-concept, and how can we use feedback to modify and shape it? Provide examples to support your response.. (3)
- B. Identify the types of propositions used in the following statements. You may use one proposition more than one time: (3)
- i. My university provides far better quality of education than any other university in the town.
  - ii. Lahore, the city of gardens, should adopt a recycling program.
  - iii. Death penalty is against basic human rights.
- C. Read the given statements and identify which fallacies (flawed reasoning) do they reflect. Justify your answer with reference to the evidence from the quoted text. (4)
- i. "My roommate said her philosophy class was hard, and the one I'm in is hard, too. All philosophy classes must be hard!"
  - ii. "You're wrong because recent data show that the issue is multifaceted and thus cannot be solved through a simple budget increase. You're dumb for using simplistic thinking."