

# CHALLENGES RELATED TO GRANT & LOAN PROGRAMS

Program Design		Open Period		Eligibility Review	Selection Process	Distribution of Funds	
<ul style="list-style-type: none"><li>▶ Decide eligibility criteria, application requirements and selection mode</li><li>▶ Decide amount per grant/loan</li><li>▶ Plan and execute outreach engagement</li></ul>		<ul style="list-style-type: none"><li>▶ Coordinate with CDBG guidelines</li><li>▶ Gather input on program design &amp; application</li></ul>		<ul style="list-style-type: none"><li>▶ Provide technical support</li></ul>	<ul style="list-style-type: none"><li>▶ Categorize applicants based on geographic determinants</li><li>▶ Manage stringent CDBG compliance</li></ul>	<ul style="list-style-type: none"><li>▶ Verify and coordinate review of applications</li><li>▶ Determine make-up of advisory/review committee</li><li>▶ Rate business recovery plan objectively</li></ul>	<ul style="list-style-type: none"><li>▶ Ensure number of applicants selected matches funding</li></ul>
<ul style="list-style-type: none"><li>■ Rapidly evolving pandemic &amp; urgency to distribute funds</li><li>■ Crafting eligibility criteria around equity implications</li><li>■ Structuring selection process around equity</li><li>■ Reaching underrepresented small business owners</li><li>■ Establishing partnerships with business administration or city council officials in promise zone</li></ul>		<ul style="list-style-type: none"><li>■ Addressing discrimination against underserved groups</li><li>■ Accounting for digital equity in outreach engagement</li><li>■ Identifying which communities to reach/target</li><li>■ Considering supplemental small business funds and tech assistance (to avoid relying on major financial institutions)</li></ul>		<ul style="list-style-type: none"><li>■ Administrative capacity</li><li>■ Technical infrastructure to handle application demand</li></ul>	<ul style="list-style-type: none"><li>■ Balancing local-level interests with CDBG criteria</li></ul>	<ul style="list-style-type: none"><li>■ Minimizing discretion of city officials in determining outcomes</li></ul>	
<ul style="list-style-type: none"><li>▶ Learn about program</li></ul>		<ul style="list-style-type: none"><li>▶ Access and complete application</li><li>▶ Complete tax documentation</li><li>▶ Prove loss of business from covid-19</li></ul>	<ul style="list-style-type: none"><li>▶ Produce recovery plan to indicate business survival post-covid</li><li>▶ Submit other required documentation</li></ul>				
<ul style="list-style-type: none"><li>■ Exposure and awareness</li></ul>	<ul style="list-style-type: none"><li>■ Digital access</li></ul>	<ul style="list-style-type: none"><li>■ Lacks knowledge about gathering and completing required documentation</li></ul>	<ul style="list-style-type: none"><li>■ Digital access</li><li>■ Site crashes</li></ul>				
<div><div><div>+</div><div>STRUCTURAL BARRIERS</div></div><div><ul style="list-style-type: none"><li>■ General exclusion of underserved population</li><li>■ Historical barriers to starting or owning a business</li><li>■ Owners' race/ethnicity &amp; wealth shape loan access</li><li>■ Discriminatory lending practices</li><li>■ Unequal time, attention knowledge, and resources</li></ul></div></div>							

LOCAL OFFICIALS



APPLICANTS

