

MANUEL ALFARO

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LinkedIn: <https://www.linkedin.com/in/spud31/> GitHub: <https://github.com/Mannyalfa>

Experienced financial professional currently enrolled in a full-stack web-development boot camp seeking a position in a new career field where I can utilize my newfound coding skills, creativity and leadership experience to contribute to an organization's success.

Technical Skills

Frontend: HTML5, CSS, JQuery, Javascript, Bootstrap, Bulma, AJAX SASS,
Backend: MySQL, MongoDB, Express, ReactJS, Node, Handlebars

Projects

Startifacts | <https://github.com/Mannyalfa/Startifacts> | <https://startifacts-online.herokuapp.com/>
Front-end and database developer

- An e-commerce site specializing in science-fiction and fantasy memorabilia.
- The application demonstrates the use of secure login, cookies and seeded databases.
- Tools/Languages include Handlebars.js, My SQL, Sequelize, Node.js, Express.js and Heroku. My contribution to this project included project concept, all front-end, graphics and UI functionality, as well as seed data and route debugging

NetGet ISP-Finder | <https://github.com/Mannyalfa/netget-isp-finder>
<https://mannyalfa.github.io/netget-isp-finder/>
Project Lead

- An application that lists internet service providers by city, including website and phone number.
- The application demonstrates the use of server-side Application Programming Interface (Google) to return selected data
- Tools/Languages included HTML, CSS and JQuery. As project lead of a Team of five student web developers, I was responsible for the overall success of this project.

Work Experience

Corporate Credit Analyst, Greenlane, LLC- 2018 to 2020

Responsible for all phases of Credit Analysis, trending and Credit Research, Customer Applications and Credit Approvals for US, Canada & Europe. Managed Legal and Collection agency contracts referrals as well as litigation support. Prepared monthly and quarterly revenue reports, as well as tracking potential bad debt. Verified and maintained records of appropriate customer licensing requirements and compliance for US and Canadian customers.

Credit Manager (Heavy Carbon Group), Kloeckner Metals Corporation- 2015 to 2018

Managed all phases of Credit & Collections for wholesale carbon steel distributor with a sales volume of \$18 Million with a focus on Miami and Latin American Markets Managed, tracked & investigated credit card chargebacks and fraudulent transactions. Served on the implementation team of High Radius Credit Management software, including Spanish correspondence package.

Credit and Collections Supervisor Comcast Cable- 2013 to 2015

Hired, trained and established policies and procedures for a new team of nine call center collections representatives Coordinated collections efforts for four collections subcontractors specializing in door-to-door collections and disconnection services for South Florida and Jacksonville Markets. Reduced Bad Debt for Multi-Dwelling Unit Accounts by 20% in 2014, Maintained a 98% average Service Level Agreement rate for internal customer service tickets (95% standard)

Regional Solutions Specialist, GE Capital - Miami, FL- 2010 to 2011

Managed collections activity for a portfolio of \$15 Million in collections throughout the entire state of Florida. Implemented interdepartmental bilingual (English-Spanish) support network for collections and customer service Negotiated lease restructures and extensions with distressed companies to maximize return on investment and customer relations

Branch Credit Manager, Ferguson Enterprises- 2000 to 2009

Supervised a staff of four personnel involved in all processes of Credit functions for three subsidiaries spread across four counties as well as e-commerce to include credit card transactions Managed a portfolio of 500 active accounts for \$12 to \$15 million in monthly sales. Consistently exceeded corporate goal of 70 percent collection on a monthly basis and maintained bad debt to less than 0.5% of annual sales (from 2% upon my arrival.) Responsible for preparation and filing of Notices-To-Owner, Liens and related legal documents.

Education

Full-Stack Web Development Student, Coding Boot Camp, University of Central Florida, Orlando, FL

Graduate, Military Leadership & Defense Policy Studies, USAF Air Command & Staff College, Maxwell AFB, AL

Bachelor of Science, Business, Excelsior College, Albany, NY