

Christmas fever

Sales 2011-2016

General view



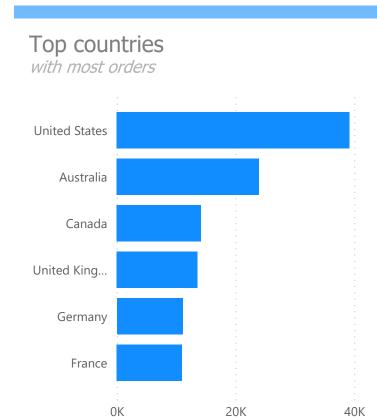


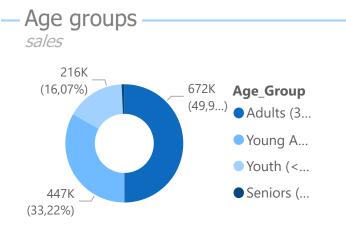




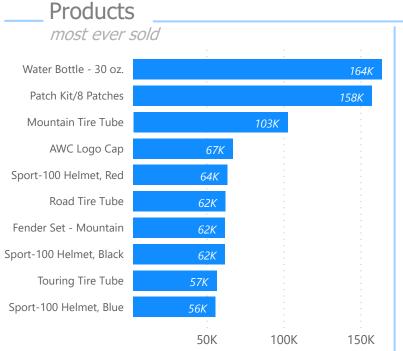






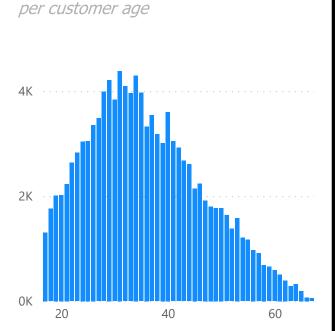






State

ΑII



Subcategory with most sales

Tires and Tubes

Products sold 1345K

Amount of orders

113,04K

Average customer age

35,92





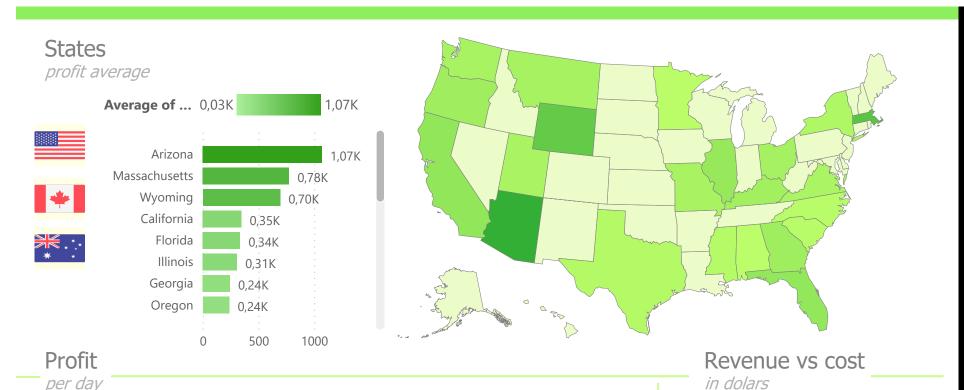


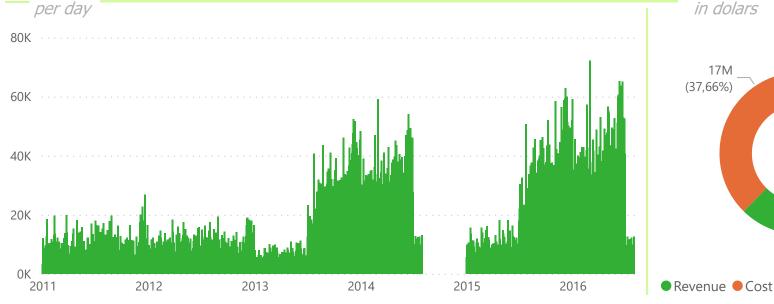


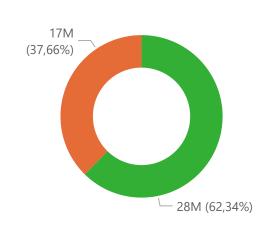












Product categories total cost vs total revenue 23.3M 33.4M Road Bikes 21.1M Mountain Bikes 5.0M 7.3M **Touring Bikes** 4.1M 3.5M Jerseys 2.4M 5.7M Helmets 4.7M Tires and Tubes 0.7M 1.7M Shorts 1.4M 0.6M **Bottles and Cages** 0.5M 1.2M **Fenders** 0.5M 0.5M Caps 0.9M 0.4M Vests 0.4M 1.0M **Hydration Packs** 0.4M 0.9M Gloves 0.2M 0.5M Bike Racks 0.1M 0.3M Bike Stands 0.1M 0.2M Cleaners 0.1M 0.1M Socks

Bikes



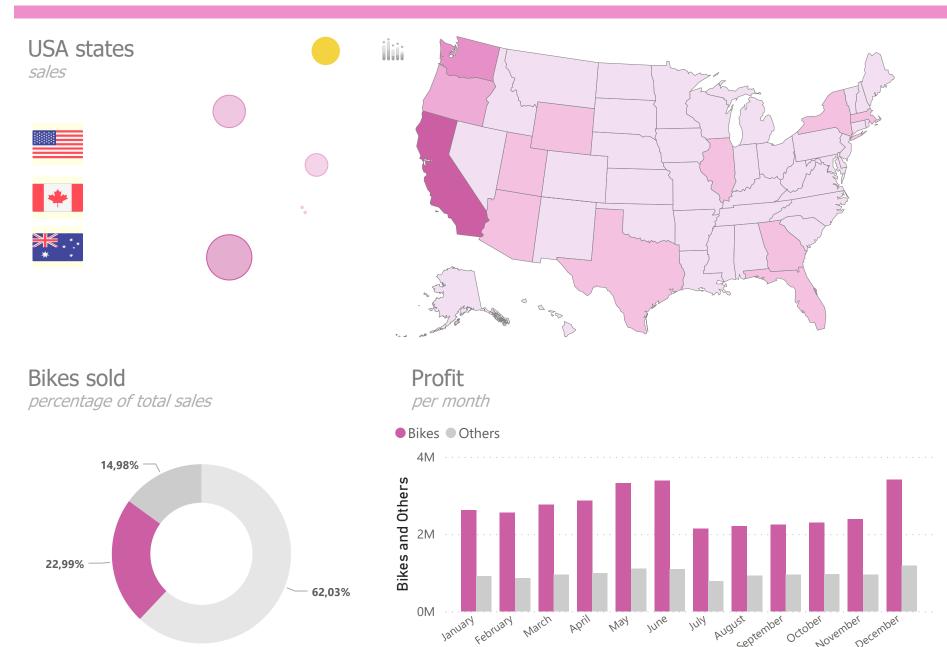




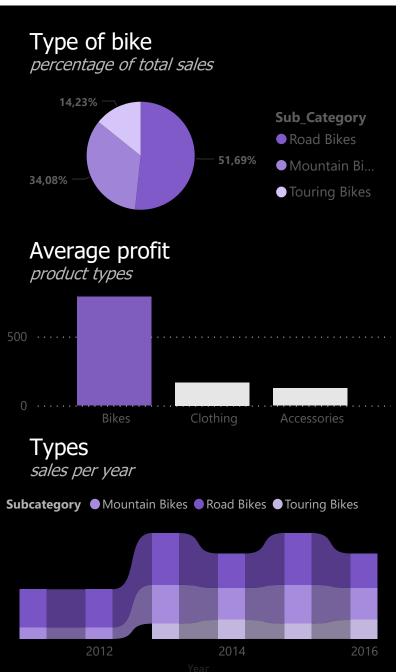








Month



Accessories







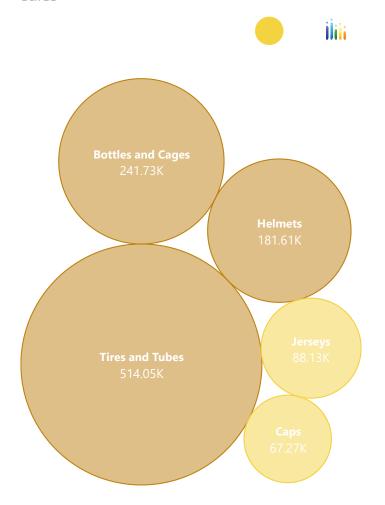






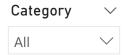
USA states

sales















77,18%





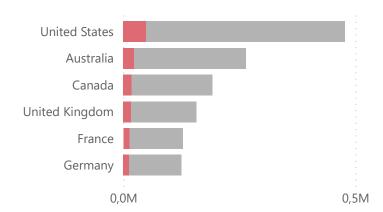


Top countries

with most sales

December Rest of the year

Total product sales

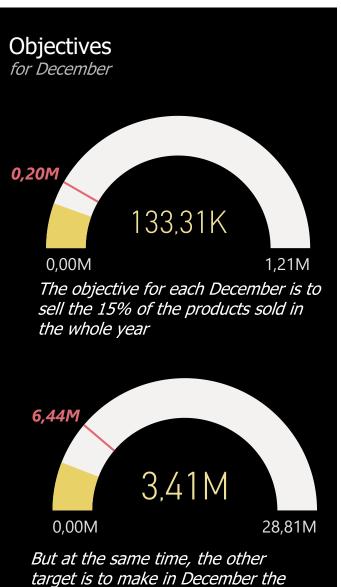


100K 50K OK January February March April May June July August October October December

2,97% —

Product categories





20% of the yearly profit

Bike sales around the world



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