FILTERS

region All

P &L by Fiscal Months

market All

division All

Note: Do not Modify Pivot Table

customer All

FY **2019**

Quarters

	Q1	Q2	Q3	Q4	Grand Total
Metrics					
Net sales	25.2M	24.0M	19.2M	19.0N	л 87.5M
cogs	14.8M	14.1M	11.3M	11.11	Л 51.2M
Gross Mar	10.5M	9.9M	7.9M	7.91	Л 36.2M
GM%	41.5%	41.4%	41.2%	41.69	% 41.4%

FILTERS

region All

market All

division All customer All

FY **2020**

Quarters

	Q1	Q2		Q3		Q4		Grand Total
Metrics								
Net sales	66.4M		63.0M		19.8M		47.5M	196.7M
cogs	41.5M		39.5M		12.4M		30.0M	123.4M
Gross Mar	24.9M		23.5M		7.4M		17.5M	73.3M
GM%	37.5%		37.3%		37.5%		36.9%	37.3%

region All market All division All customer All

FY **2021**

Quarters

-							
	Q1	Q2	Q3		Q4		Grand Total
Metrics							
Net sales	173.8M	164.7M		131.9M		128.6M	598.9M
cogs	110.4M	104.7M		83.8M		81.8M	380.7M
Gross Mar	63.3M	60.0M		48.1M		46.7M	218.2M
GM%	36.5%	36.4%		36.4%		36.4%	36.4%