

```
! pip install pandas matplotlib seaborn
```

```
import pandas as pd
import matplotlib.pyplot as plt
import seaborn as sns
```

```
df = pd.read_csv('Amazon Sales Data.csv')
df.head(10)
```

Item Type \	Region	Country
0 Baby Food	Australia and Oceania	Tuvalu
1 Cereal	Central America and the Caribbean	Grenada
2 Supplies	Europe	Russia Office
3 Fruits	Sub-Saharan Africa	Sao Tome and Principe
4 Supplies	Sub-Saharan Africa	Rwanda Office
5 Baby Food	Australia and Oceania	Solomon Islands
6 Household	Sub-Saharan Africa	Angola
7 Vegetables	Sub-Saharan Africa	Burkina Faso
8 Personal Care	Sub-Saharan Africa	Republic of the Congo
9 Cereal	Sub-Saharan Africa	Senegal

Sales Channel Order	Priority	Order Date	Order ID	Ship Date	Units Sold \
0 Offline	H	5/28/2010	669165933	6/27/2010	9925
1 Online	C	8/22/2012	963881480	9/15/2012	2804
2 Offline	L	5/2/2014	341417157	5/8/2014	1779
3 Online	C	6/20/2014	514321792	7/5/2014	8102
4 Offline	L	2/1/2013	115456712	2/6/2013	5062
5 Online	C	2/4/2015	547995746	2/21/2015	2974
6 Offline	M	4/23/2011	135425221	4/27/2011	4187
7 Online	H	7/17/2012	871543967	7/27/2012	8082

8	Offline	M	7/14/2015	770463311	8/25/2015
6070					
9	Online	H	4/18/2014	616607081	5/30/2014
6593					

	Unit Price	Unit Cost	Total Revenue	Total Cost	Total Profit
0	255.28	159.42	2533654.00	1582243.50	951410.50
1	205.70	117.11	576782.80	328376.44	248406.36
2	651.21	524.96	1158502.59	933903.84	224598.75
3	9.33	6.92	75591.66	56065.84	19525.82
4	651.21	524.96	3296425.02	2657347.52	639077.50
5	255.28	159.42	759202.72	474115.08	285087.64
6	668.27	502.54	2798046.49	2104134.98	693911.51
7	154.06	90.93	1245112.92	734896.26	510216.66
8	81.73	56.67	496101.10	343986.90	152114.20
9	205.70	117.11	1356180.10	772106.23	584073.87

```
df['Order Date'] = pd.to_datetime(df['Order Date'])

df['Year'] = df['Order Date'].dt.year
df['Month'] = df['Order Date'].dt.month

df['Year-Month'] = df['Order Date'].dt.to_period('M')

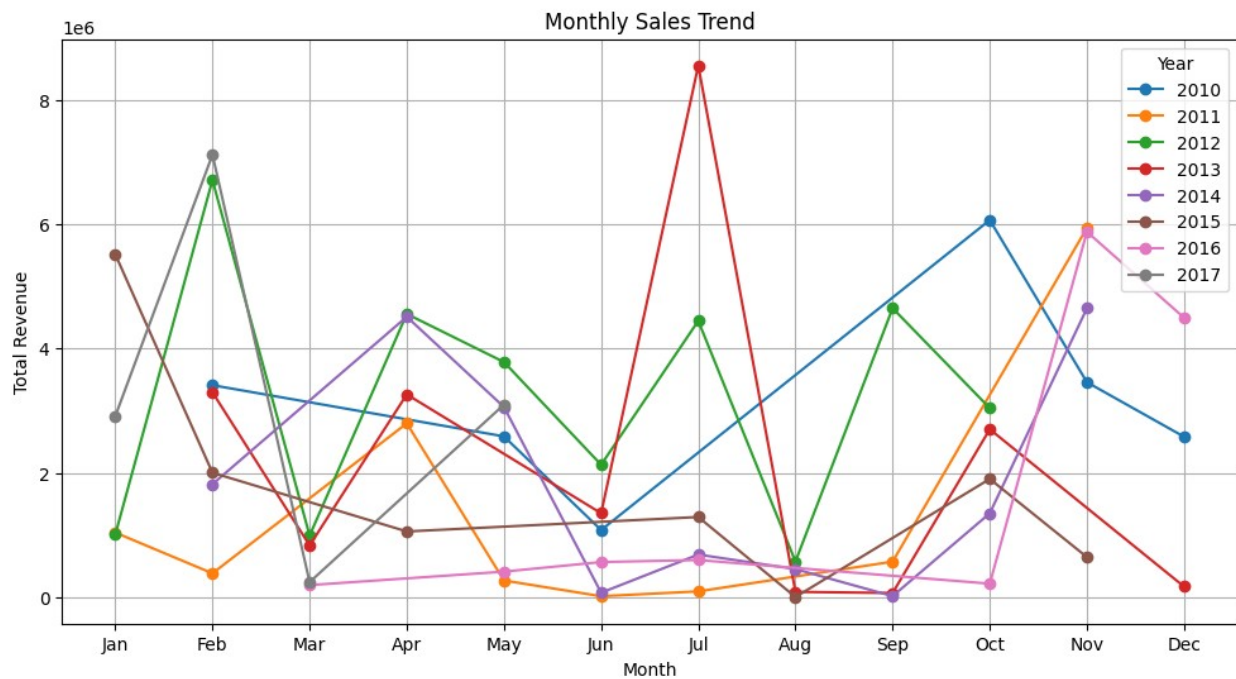
monthly_sales = df.groupby(['Year', 'Month']).agg({
    'Total Revenue': 'sum',
    'Total Cost': 'sum',
    'Total Profit': 'sum'
}).reset_index()
monthly_sales

yearly_sales = df.groupby('Year').agg({
    'Total Revenue': 'sum',
    'Total Cost': 'sum',
    'Total Profit': 'sum'
}).reset_index()
yearly_sales

monthly_sales.to_csv('monthly_sales.csv', index=False)
yearly_sales.to_csv('yearly_sales.csv', index=False)

plt.figure(figsize=(12, 6))
for year in monthly_sales['Year'].unique():
    plt.plot(monthly_sales[monthly_sales['Year'] == year]['Month'],
             monthly_sales[monthly_sales['Year'] == year]['Total Revenue'],
             marker='o', label=year)
    plt.title('Monthly Sales Trend')
    plt.xlabel('Month')
    plt.ylabel('Total Revenue')
    plt.xticks(range(1, 13), ['Jan', 'Feb', 'Mar', 'Apr', 'May', 'Jun',
                              'Jul', 'Aug', 'Sep', 'Oct', 'Nov', 'Dec'])
```

```
plt.legend(title='Year')
plt.grid()
plt.show()
```



```
# Yearly Sales Trend
plt.figure(figsize=(12, 6))
plt.bar(yearly_sales['Year'], yearly_sales['Total Revenue'],
color='skyblue')
plt.title('Yearly Sales Trend')
plt.xlabel('Year')
plt.ylabel('Total Revenue')
plt.xticks(yearly_sales['Year'])
plt.grid(axis='y')
plt.show()
```

