Assignment 2 - Real Estate Prices

Business Case:

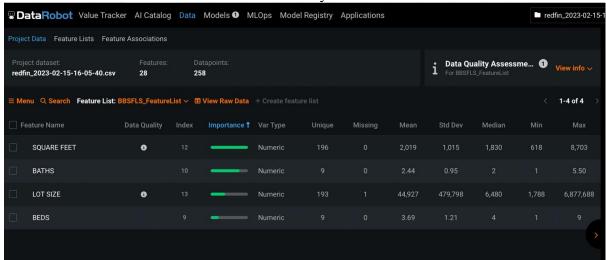
Real Estate represents a single largest asset class (roughly around \$217 trillion). People involved such as seller, buyer, brokers, lenders, insurers, investors, renters and other such market participants would be interested in a model to predict fair market value for residential properties.

To explore the potential for using MLS listings as a source of data to predict asking real estate prices, we will focus on single family homes located in San Jose, California. 258 properties that are currently in the market was sourced from redfin.com

Question 1

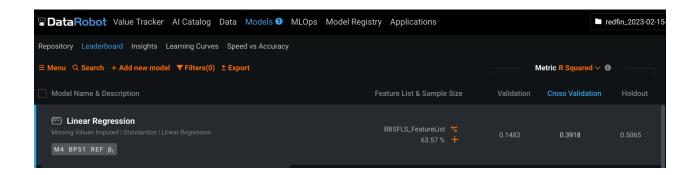
Feature set including bathrooms, bedrooms, lot size and square feet .

Property type is not included as we are working with one type of property that is single family homes and inclusion of the same will not have any effect on the model.

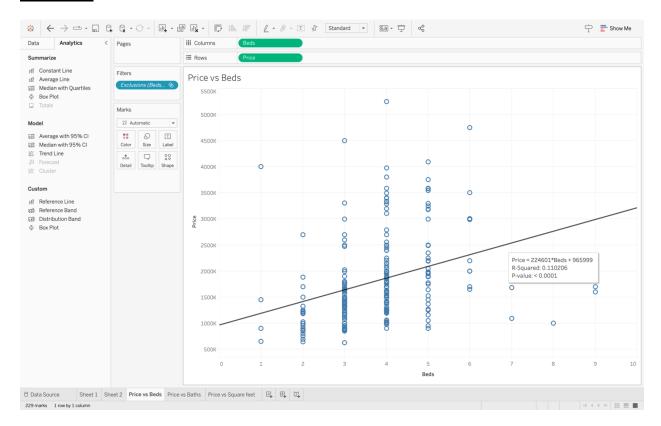


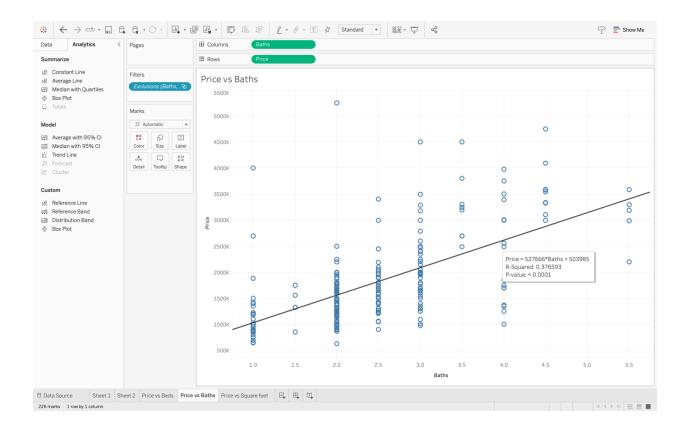
Question 2

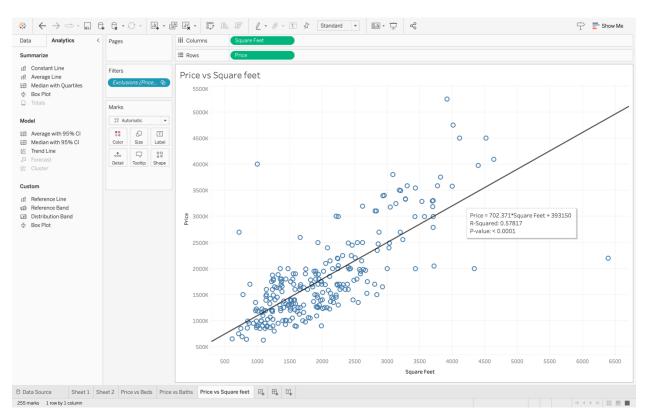
Data	R2	MAPE	MAE	RMSE
Cross-	0.39	22.40%	\$403,626	\$639,783
Validation				
Holdout	0.51	26.05%	\$388,047	\$504,901



Question 3







Visualization excludes 1 outlier property priced at \$7,495,000 having 5 beds and 5.5 baths. Square feet is selected for this visualization as it had no missing values.

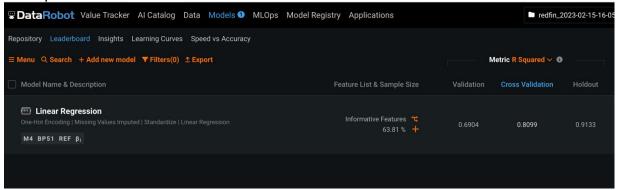
Predictor	R2
Beds	0.11
Baths	0.377
Square Feet	0.578

Question 4

Based on R2 error, square feet is the best predictor for real estate asking price for homes in San Jose, California as of February 2023. That means the area of the house decides the price of the property.

Additional Note:

When the outlier property priced at \$7,495,000 is removed and the model is rerun it gives a better performance:



Data	R2	MAPE	MAE	RMSE
Cross-	0.81	9.36%	\$180,934	\$328,332
Validation				
Holdout	0.91	7.62%	\$150,372	\$272,170