

Pre-request every one again to join in every following groups to get further updates and if you leave groups after your TFA and stream tests you will miss your further updates for sure so just stay connected.

Dm - <https://t.me/angelnndevil>

Main group link - <https://t.me/ad2group>

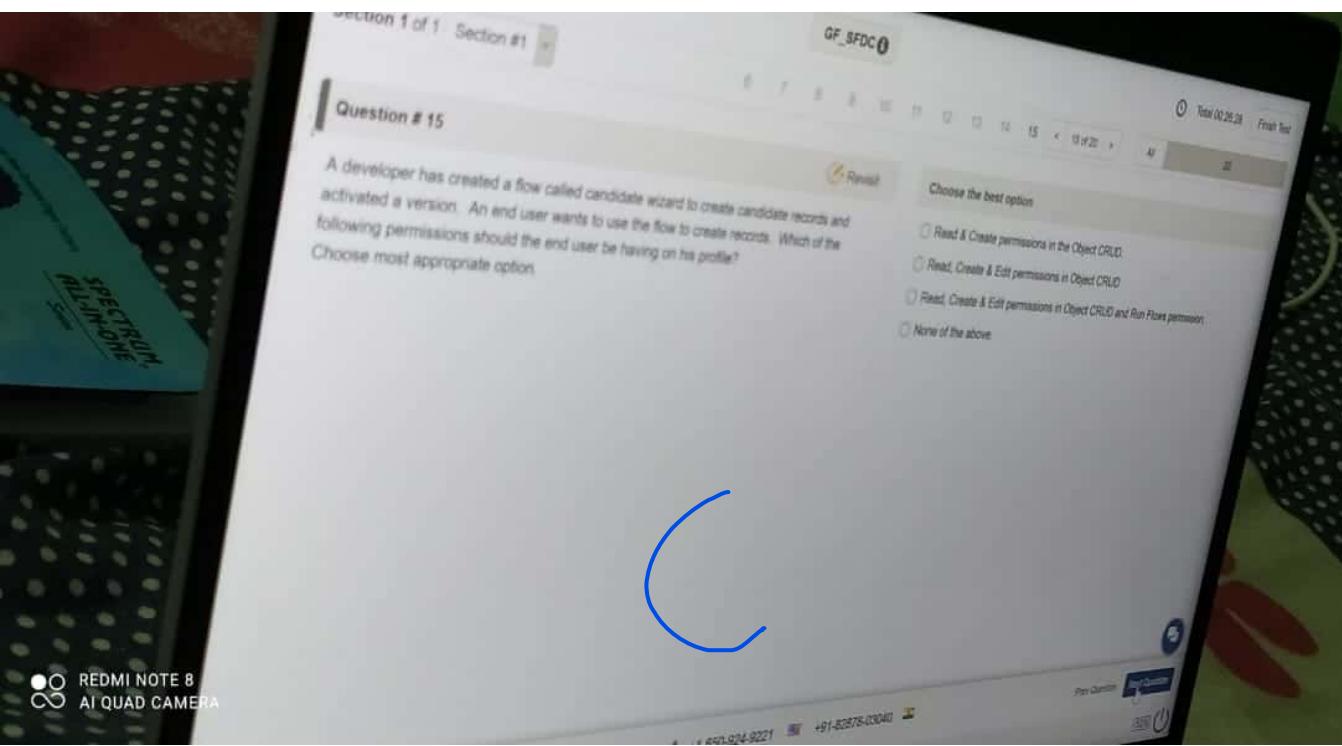
Club - <https://t.me/accentureclub>

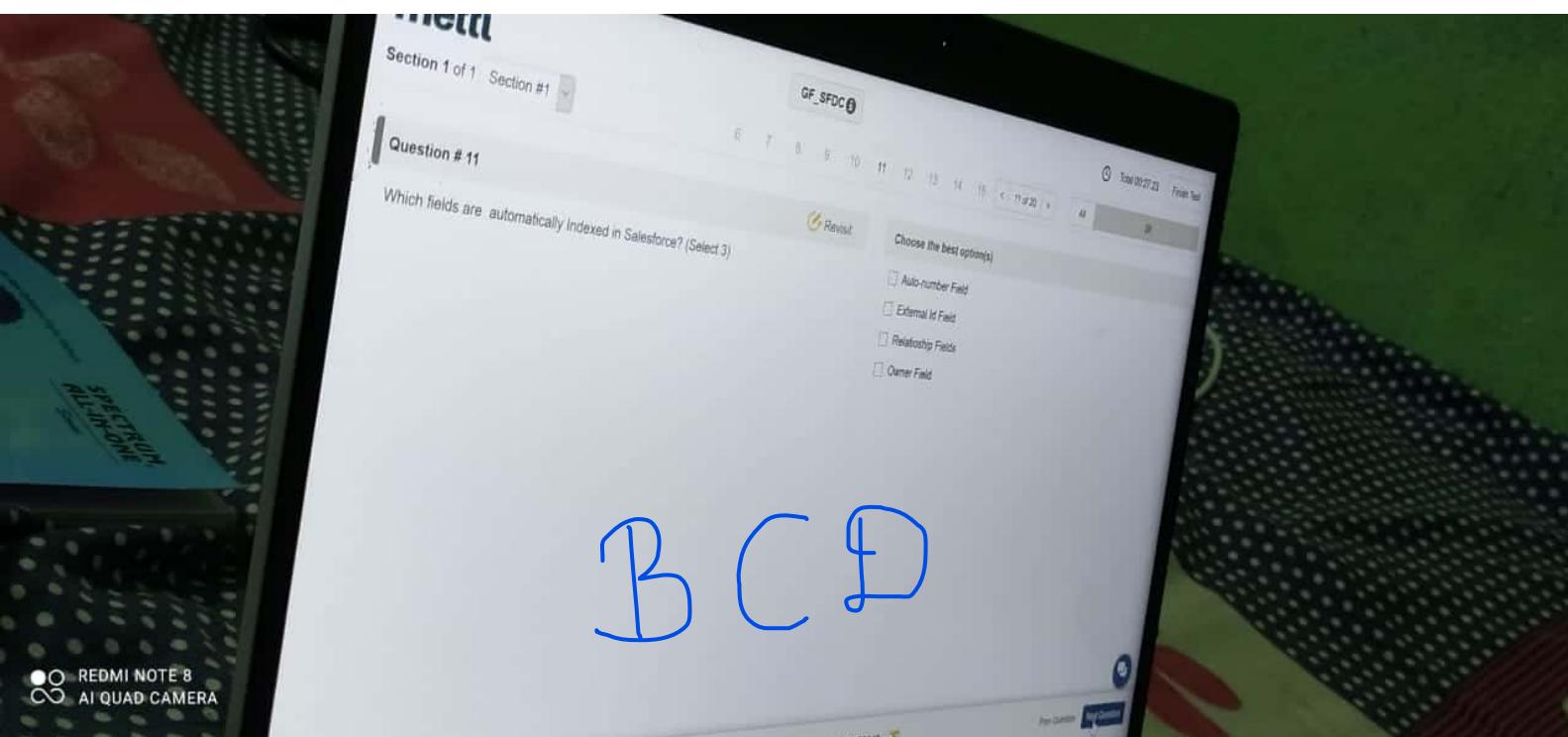
All Streams -

<https://t.me/accentsstreamgroup>

Materials/Channel/dumps -

<https://t.me/adaccenturematerials>





Question # 5

Revisit

In Developer Edition how much storage space we get when we sign-up for org?

Choose the best option:

- 5MB
- 10MB
- 15MB
- 20MB

A

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Select one from options

- USESESSIONID
- NULLVALUE
- ISNULL
- SUBSTITUTE
- CEIL

Clear Response

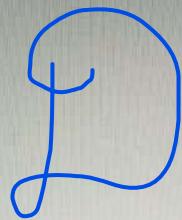
Question # 2

Revisit

When do Salesforce releases happen in a year?

Choose the best option

- Spring,Summer,Autumn,Winter
- Spring,Summer,Autumn
- Summer,Autumn,Winter
- Spring,Summer,Winter



Section #1

11 12 13 14 15 16 17 18 19 20 < 14 of 20 >

GF_SFDC 1

Revisit

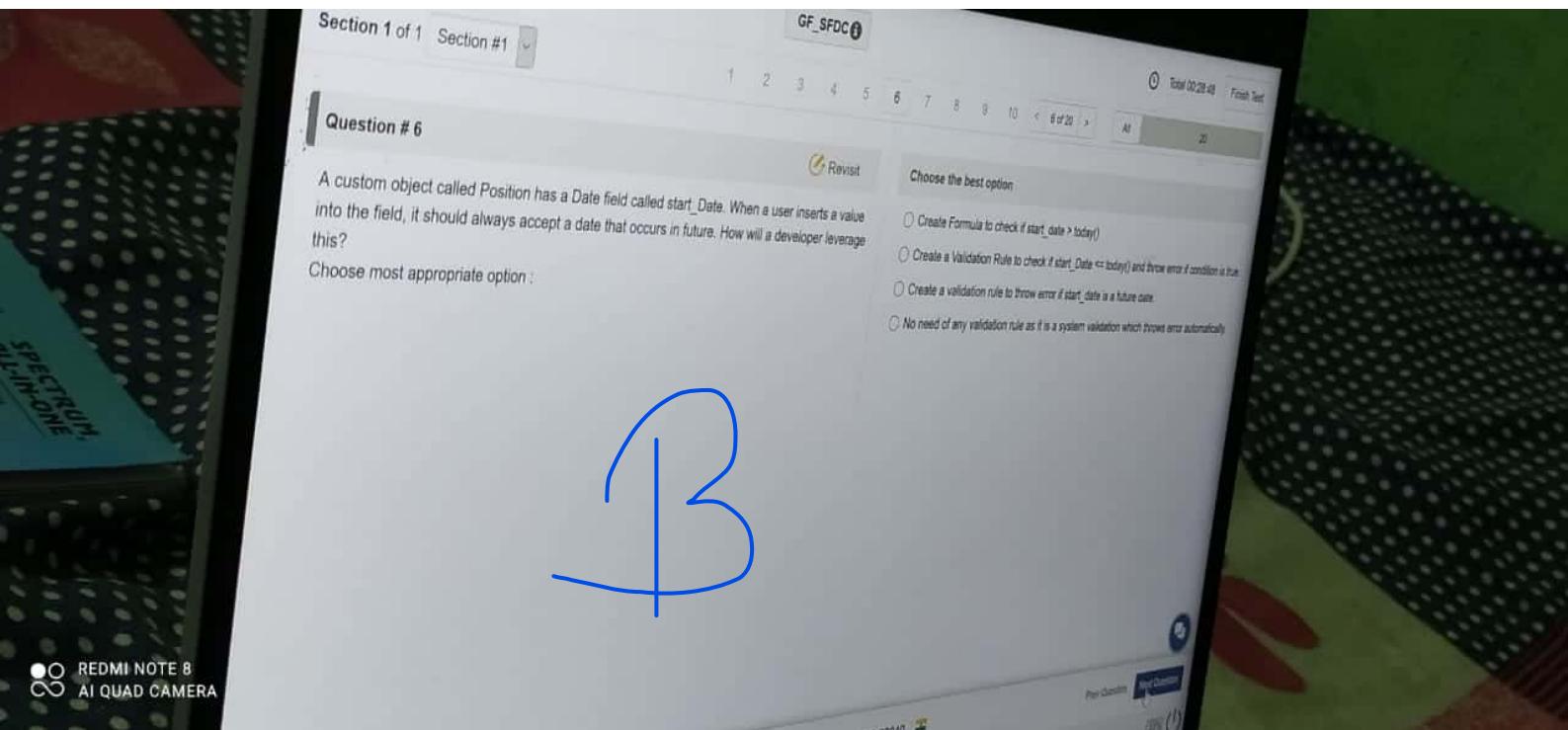
Choose the best option

4

sforce enforces data access using role hierarchy?
appropriate option.

B

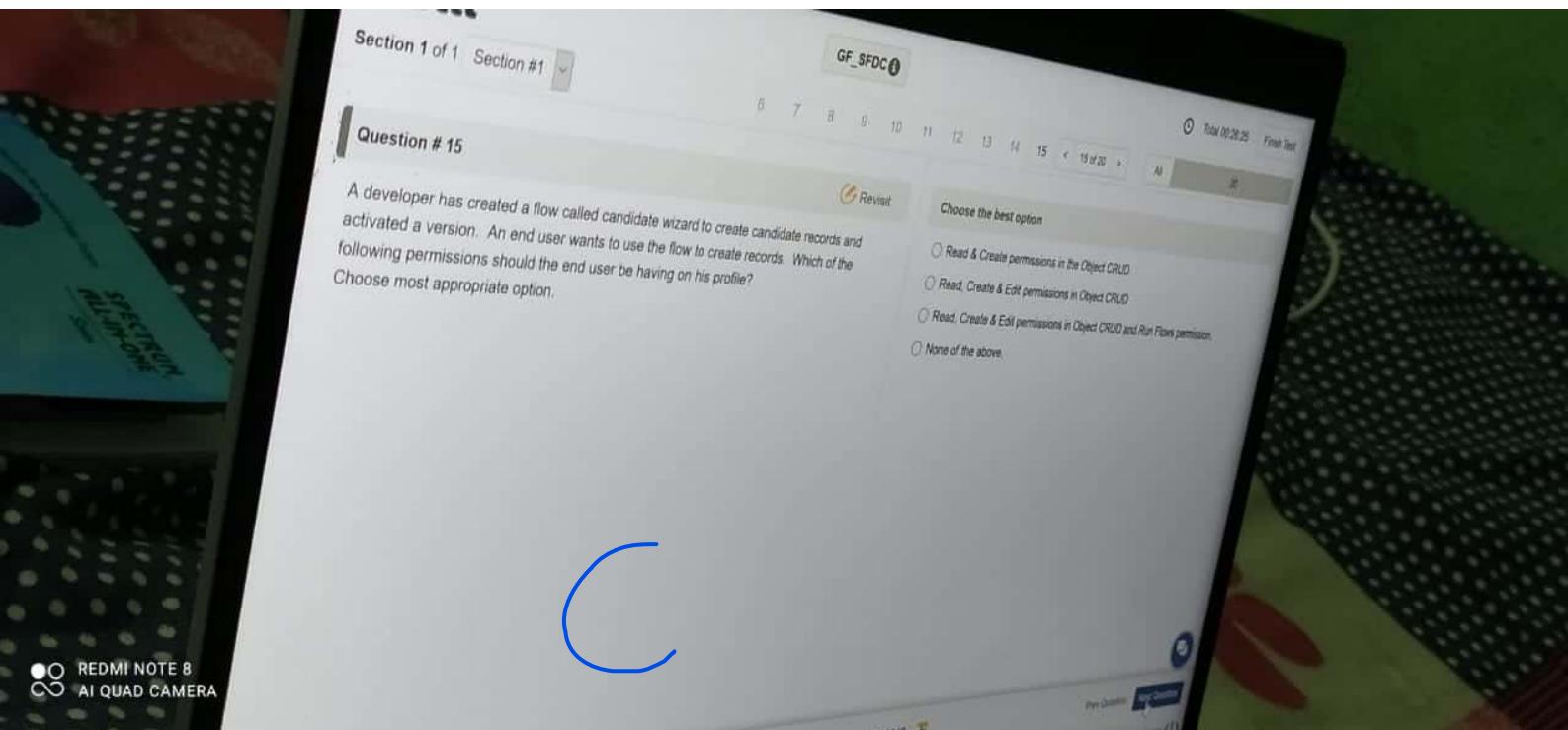
- Users are given access to the records owner hierarchy
- Users are given access to the records owner role hierarchy
- Users are given access to the records hierarchy
- Users are given access to the records owner hierarchy



Question # 13 Revisit**Choose the best option(s)**

- Marketing User
- Sales VP
- Chatter Free User
- ReadOnly
- Sales Rep

ACD



Question # 19

Revisit

Which of the below given summaries is NOT a valid summaries for Roll-up summary field?

Choose the best option

- COUNT
- SUM
- MIN
- AVERAGE

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D

Question # 4

Revisit

To login into salesforce from extrenal tool(like data loader) what authentication information is needed?

Choose the best option

- MetadataServerUrl, Username, password
- Username, Password
- Connection, Security Token
- UserName, MetadataServerURL

B

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Question # 14

What settings can you specify on a profile?
Choose two most appropriate options.

Revised

Choose the best answer(s)

- Revoke sharing permissions
- Enable record types
- Enable create, read, create, edit, and delete on
- Specify language

B C

mettl

Section 1 of 1 Section #1

GF_SFDC ⓘ

11 12 13 14 15 16 17 18 19 20 <

Question # 11

Given a formula field, how would a developer calculate the number of days since a record has been created. The CreatedDate field is a DateTime type field.

Choose the best option

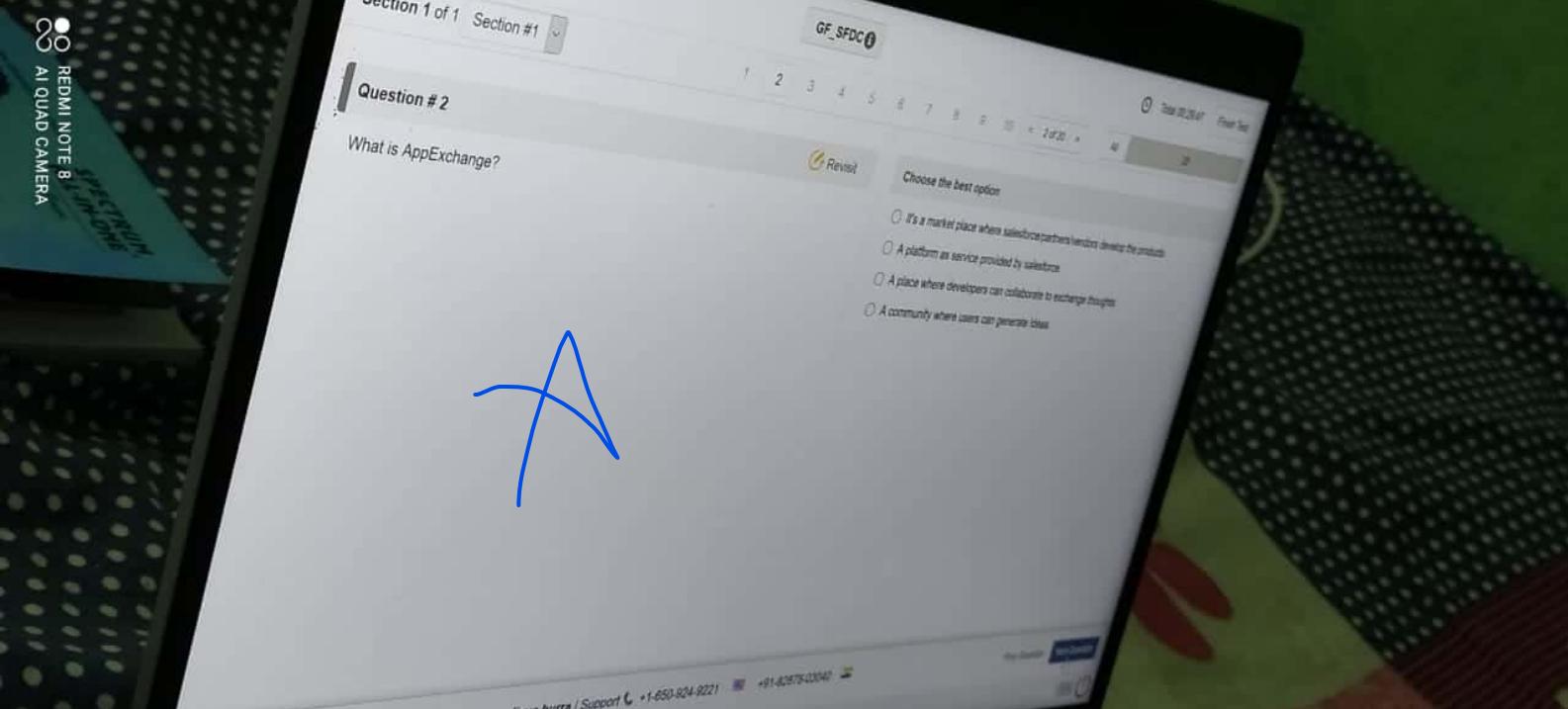
TODAY() == DATEVALUE(CreatedDate)

NOW() == DATEVALUE(CreatedDate)

TODAY() == CreatedDate

CreatedDate ==

A



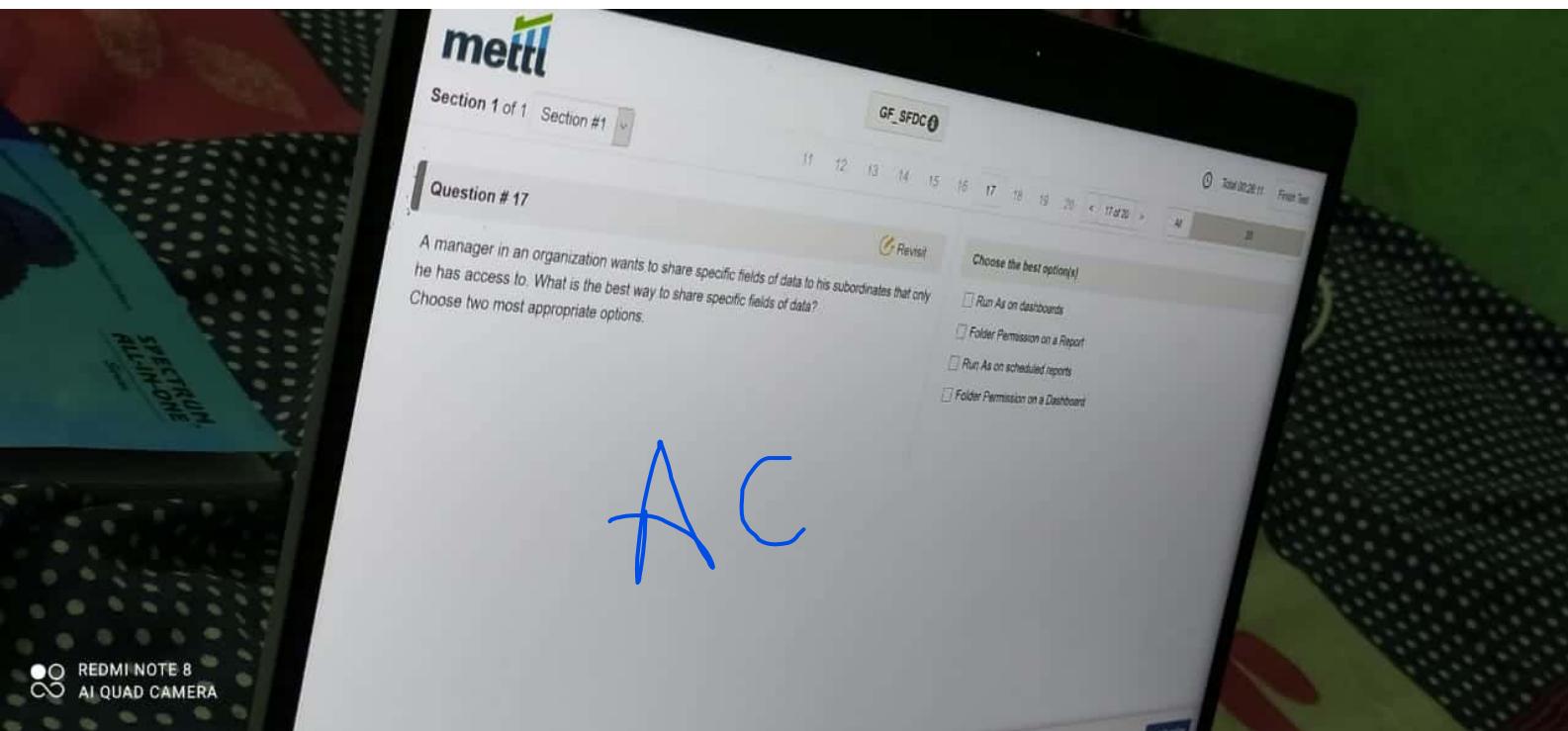
Question # 1

Revisit

Choose the best option

- Custom Fields
- Validation rules
- Visualforce page
- Apex

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REDMI NOTE 8
AI QUAD CAMERA

Question # 8

An admin wants to enable field history tracking on Account object. From where admin can do this.

 Revisit

Choose the best option

- By selecting field dependency button in Fields & Relationships
- By selecting field history tracking button in Fields & Relationships
- In Profile go to Account object and enable field history tracking
- Go to Account object page layout and enable field history tracking



Question # 15

 Revisit

A custom field is made as Read-Only in FLS for a user. What is the effect of this operation for a user(non-administrator) who inserts data from data loader?

Choose most appropriate option.

B

Choose the best option

- User can insert the value into the field successfully as inserting data
- User cannot insert the value into the field as it is read universally
- Data is inserted successfully with the null value in
- None of the above

Question # 2

Which of these components belong to the Model of the Model-View-Controller design paradigm?

Choose three most appropriate options.

Review

Choose the best option(s)

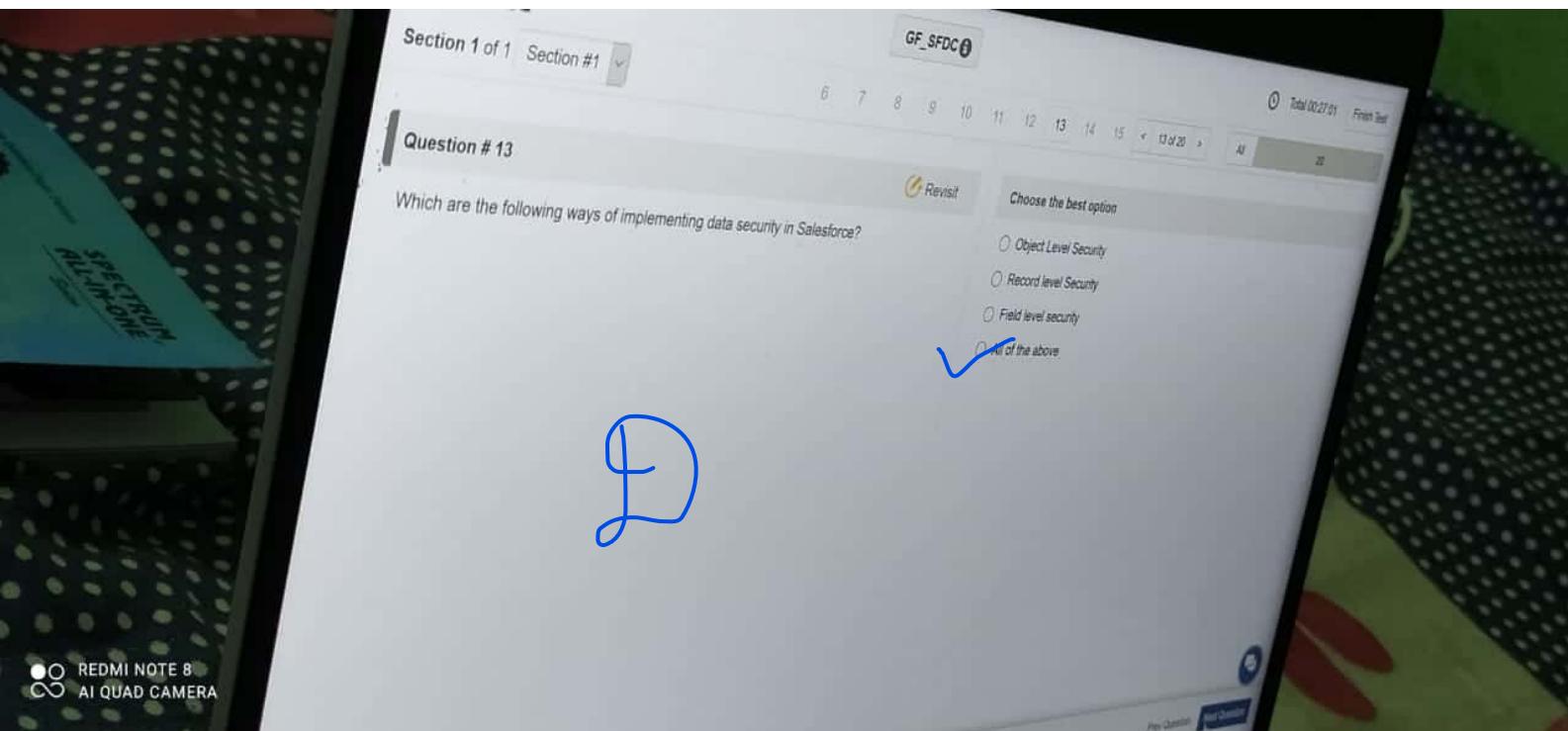
Custom Relationship

Custom Page Layout

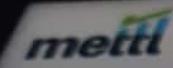
Custom Object

Custom Field

Workflow Rules



- Page Layout
 Validation Rule
 Custom Tab
 Custom Field



Section 1 of 1 Section #1

GF_SFDC 1

11 12 13 14 15 16 17 18 19 20 < 12 of 20 >

Revisit

Question # 12

Which of the following statements about Text field are true?

Choose the best option

- Maximum length is 255 characters. It's a Text type field as external Id.
- Maximum length is 255 characters. It's a Text type field as external Id.
- Maximum length is 255 characters. It's a Text type field as external Id.
- Maximum length is 256 characters. It's a Text type field as external Id.

Question # 19

State True or False

A formula can contain reference to another formula in an expression?

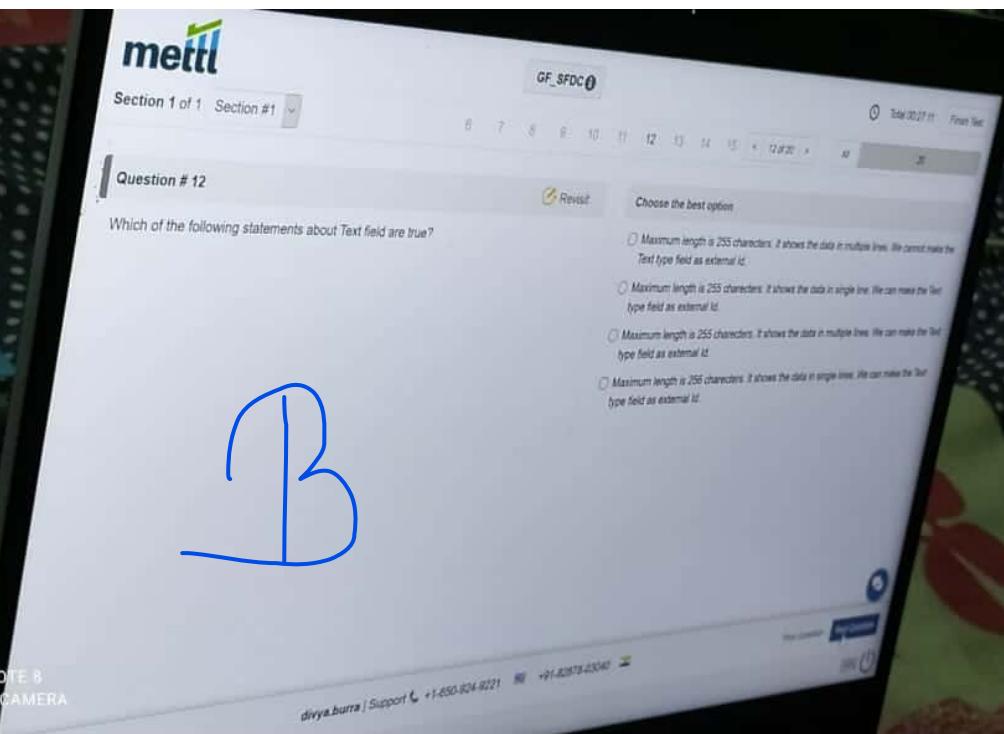
Revisit

Choose the best option

true

false





Section 1 of 1 Section #1

GF_SFDC 0

1 2 3 4 5 6 7 8 9 10

Take 00:00:11 / Please Take

Question #8

Revisit

Which of the following statements are not true about custom Tabs?
Choose two most appropriate options.

Choose the best option(s)

- Custom Tabs should always be associated with an object
- You can define your own icon & color for the tab style. Inherit the one that comes with Salesforce
- You can add your own splash screen for a custom tab
- Custom Tabs are visible to the user

B C

REDMI NOTE 8
AI QUAD CAMERA

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Section 1 of 1 Section #1

11 12 13 14 15 16 17 18 19 20 ← 18 of 20

Section # 18

Revisit

Choose the best option

"A" has Read,Create>Edit access on object "X" and user "B" doesn't have access on "X". There is a Role Hierarchy in which user "A" reports to User "B". What will happen to the records of object "X" for user "B"?

User "B" will get Read/Write access

User "B" cannot access the records of object "X"

User "B" will get Read-Only access

User "B" will get Full access

B

Question # 16

View all and Modify All permissions will NOT open up access to all object's records, regardless of record-level access settings.

Review

Choose this field, expression

true

false



B

Choose the best option

- Production; Full Sandbox
- Production; Full Sandbox; Apex Sandbox
- Production; Full Sandbox; Config Only Sandbox; Apex Sandbox
- Salesforce.com never repeats record IDs

Section #1
Question #4
What are the consideration to enable my torrent users?

Question # 17

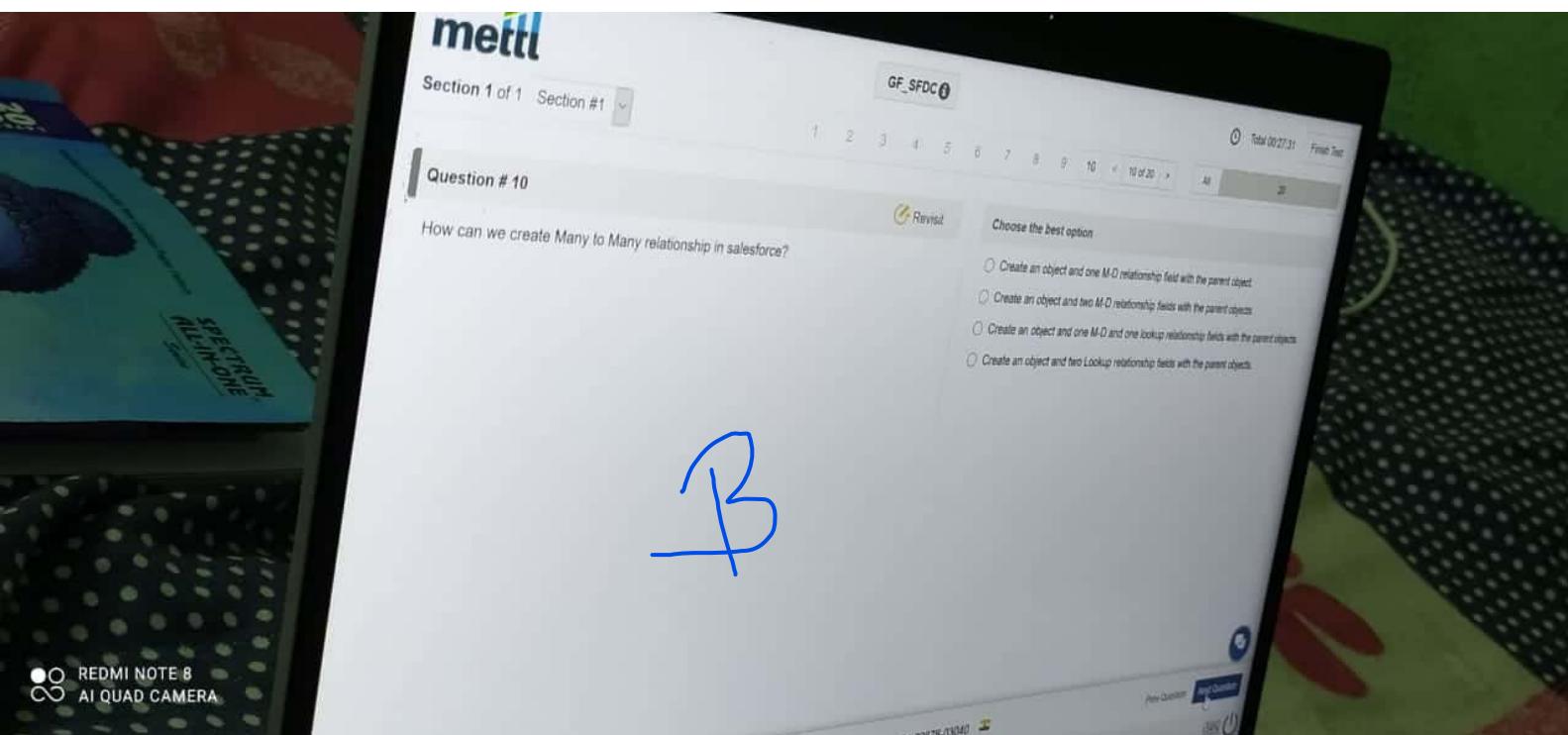
How salesforce implements object level security?

Revisit

Choose the best option

- Roles
- Profiles
- Sharing rules
- Manual Sharing

B



Question # 11

In formula fields, what is the maximum size of a formula expression?

 Revisit

Choose the best option:

- 3900 bytes
- 2000 bytes
- 4000 bytes
- 5000 bytes



Question # 7

What is true about Id fields in Salesforce.com?
Choose Most Appropriate Option

 Revisit

Choose the best option

- They can be same in Production & Sandbox for an Enterprise organization
- They can be same in Production & Sandbox Editions of a Organization
- Ids can be same in different organizations, but not same Organization
- They can never be same all the organizations put together



Question # 10

When creating roll-up summary field, the Summarized object should be.....

 Revisit

Choose the best option

- child object and relationship type should be lookup
- child object and relationship type should be Master-Detail
- parent object and relationship type should be lookup
- parent object and relationship type should be Master-Detail



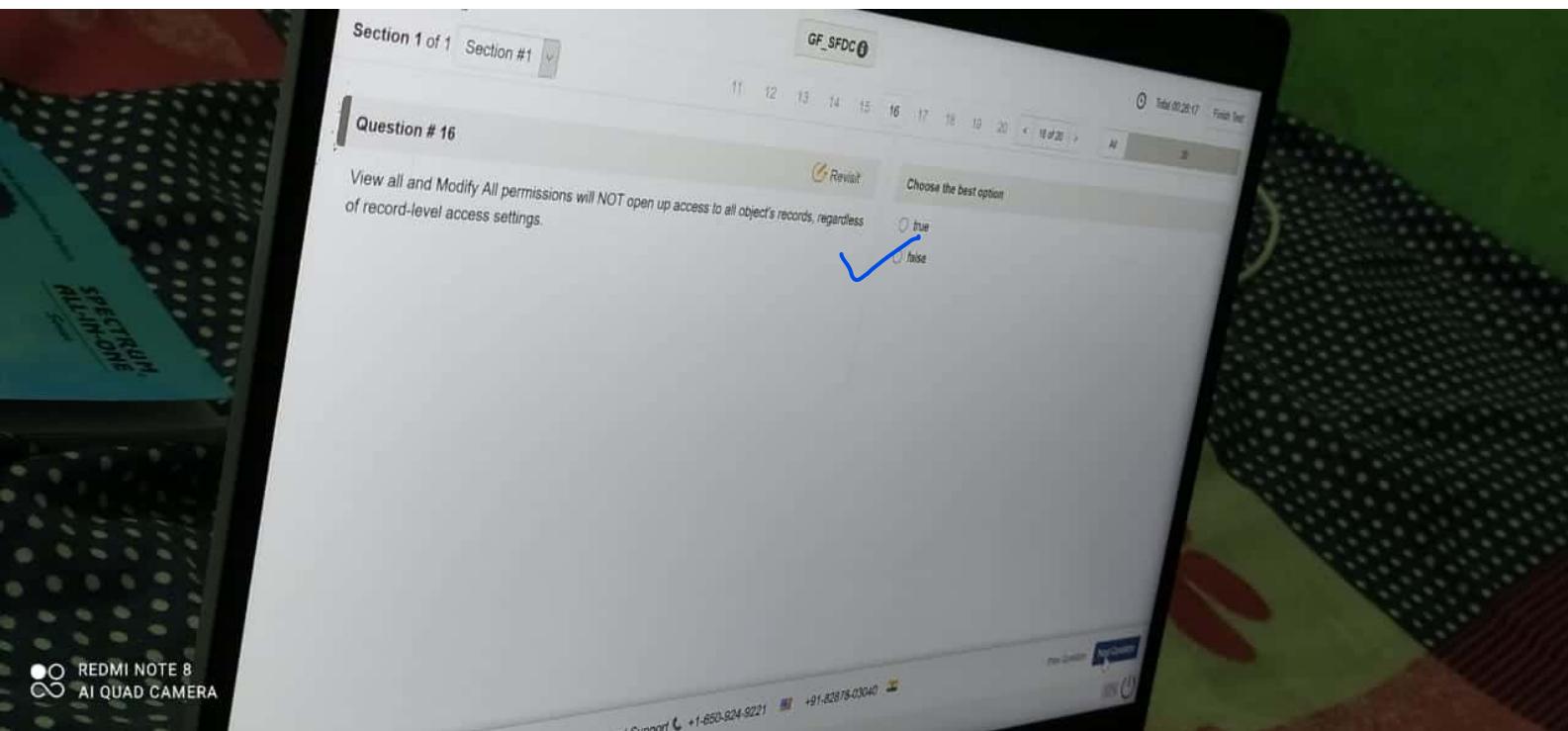
Question # 20

A formula that spans two related objects and references fields on those objects is called as

Revisit

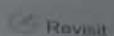
Choose the best option

- Simple Formula
- Single object Formula
- Multiple object Formula
- Cross-Object Formula



Question # 3

Which items most closely relate to the View layer of the Model View Controller paradigm?
Choose two most appropriate options.



Choose the best option(s).

- Page Layout
- Validation Rule
- Custom Tab
- Custom Field

Question # 12

Revisit

Choose the best option

- Number Field
- Formula Field
- Master-Detail Field
- Lookup Field

C

Section 1 of 1 Section #1

GF_SFDC

1 2 3 4 5 6 7 8 9 10 < 3 of 20 > AI Z

Total 00:29:35 Finish test

Question #3

Which of these components belong to the Model of the Model-View-Controller design paradigm?

Choose three most appropriate options.

Choose the best option(s)

Custom Relationship

Custom Page Layout

Custom Object

Custom Field

Workflow Rules

REDFI NOTE 8
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SPECTRUM
ALL-IN-ONE

Section 1 of 1 Section #1

GF_SFDC

11 12 13 14 15 16 17 18 19 20 < 18 of 20 >

Total 02:26:00 Finish Test

Question # 18

If User "A" has Read,Create>Edit access on object "X" and user "B" doesn't have access on Object "X". There is a Role Hierarchy in which user "A" reports to User "B". What will happen to the records of object "X" for user "B"?

Choose the best option

- User "B" will get Read/Write access on records of object "X"
- User "B" cannot access the records of object "X"
- User "B" will get Read-Only access on records of object "X"
- User "B" will get Full access on records of object "X"

B C

REDMI NOTE 8
AI QUAD CAMERA

Question # 6

Revisit

A custom object called Position has a Date field called start_Date. When a user inserts a value into the field, it should always accept a date that occurs in future. How will a developer leverage this?

Choose most appropriate option :

Choose the best option

- Create Formula to check if start_date > today()
- Create a Validation Rule to check if start_Date <= today
- Create a validation rule to throw error if start_date is a
- No need of any validation rule as it is a system valide

gf1 Section #1

GF_SFDC

1 2 3 4 5 6 7 8 9 10

7 of 20

about Id fields in Salesforce.com?

Appropriate Option

P

Revisit

Choose the best option

- They can be same in Production & organization
- They can be same in Production
- Ids can be same in different org Organization
- They can never be same all the

Section 1 of 1

Section #1

1 2 3 4 5

Question # 4

Which of the following is a part of Service Cloud?

Question # 18

How many criteria based sharing rules we can create per one object?

Previous

Choose the best answer

- 30
- 40
- 50
- 100

C

Section 1 of 1 Section #1 GF_SFDC

11 12 13 14 15 16 17 18 19 20 < 20 of 20 > All 20 Total 02:25:39 Finish Test

Question # 20

In a Data Model for a Shopping application, the Order and OrderDetail objects has Master-Detail relationship. Client want to count the OrderDetails for every Order. What type of field you would recommend?

A

Choose the best option

- Roll-up Summary Field
- Simple Formula Field
- Cross-Object Formula Field
- Single object Formula Field

REDMI NOTE 8
AI QUAD CAMERA

Question # 9

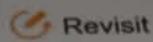
On which data type fields, we can create external Id field? (Select 3).

Answers

Choose the best option(s)

- Phone
- Text
- Email
- Date
- Number

Question # 19

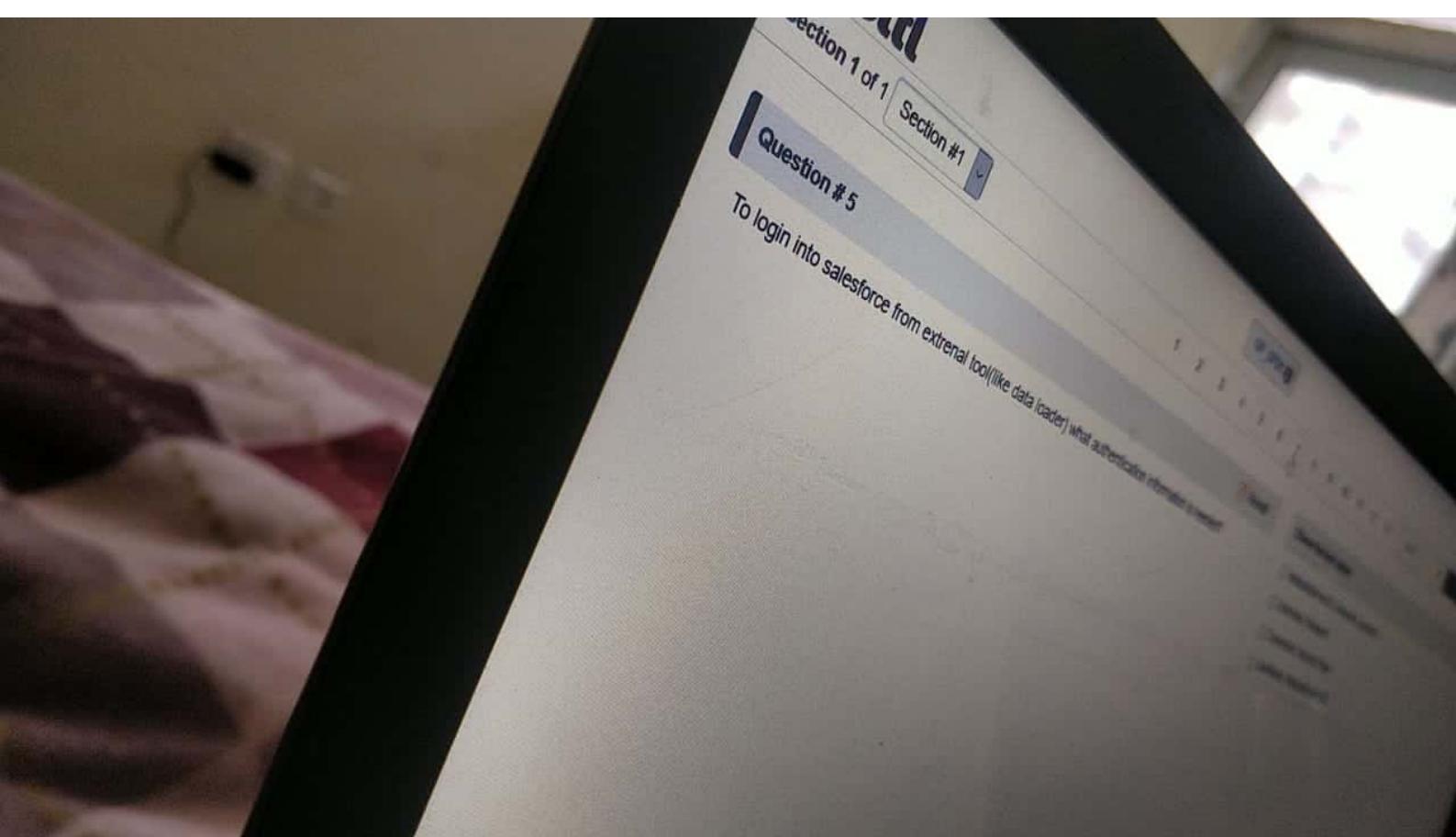


Choose the best option

Which type of fields calculate values using fields within a single record?

- Roll-up Summary Field
- Formula Field
- Currency Field
- Date Field

[Clear Response](#)



Section 1 of 1 Section #1

GF_SFDC

Question # 6

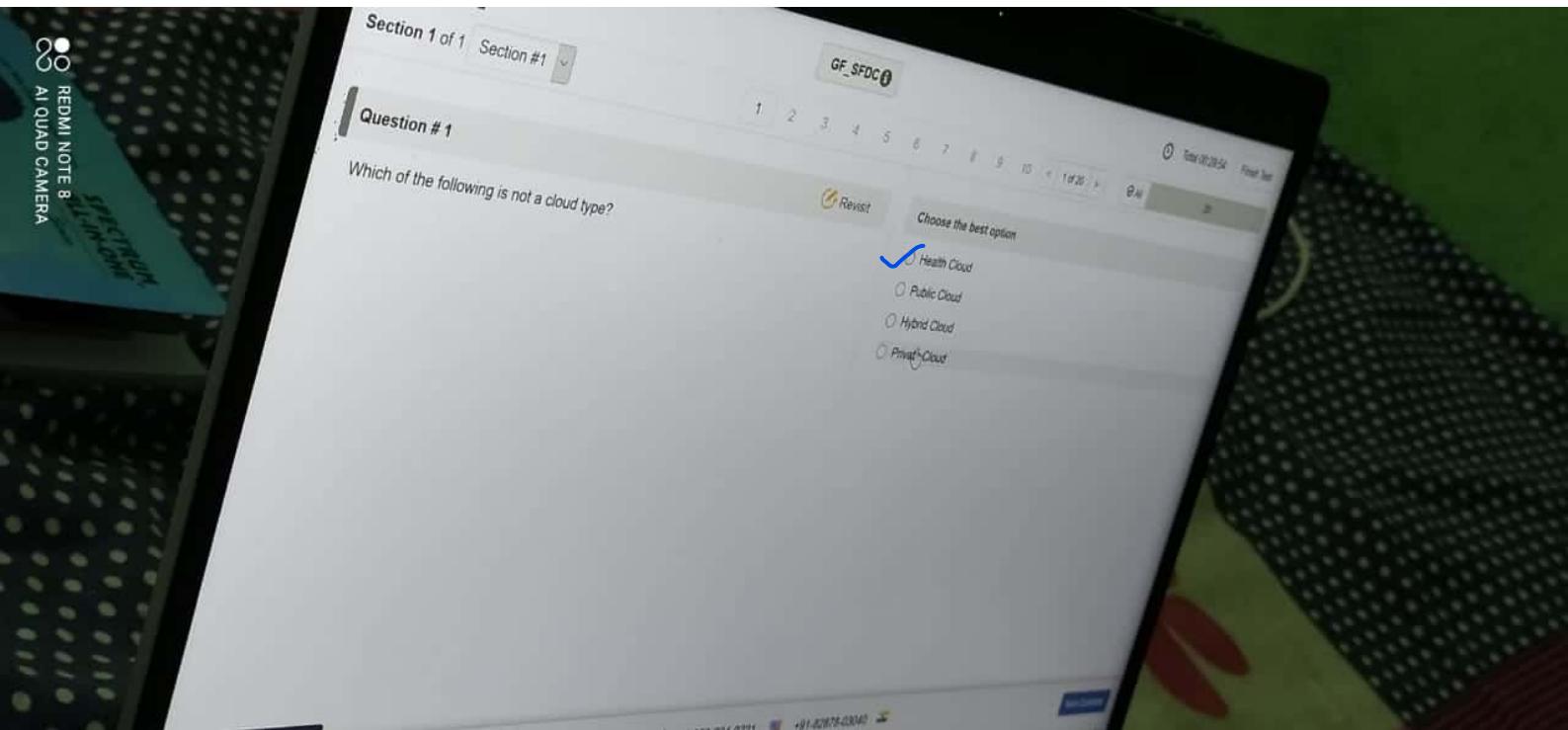
A custom object called Position has a Date field called start_Date. When a user inserts a value into the field, it should always accept a date that occurs in future. How will a developer leverage this?

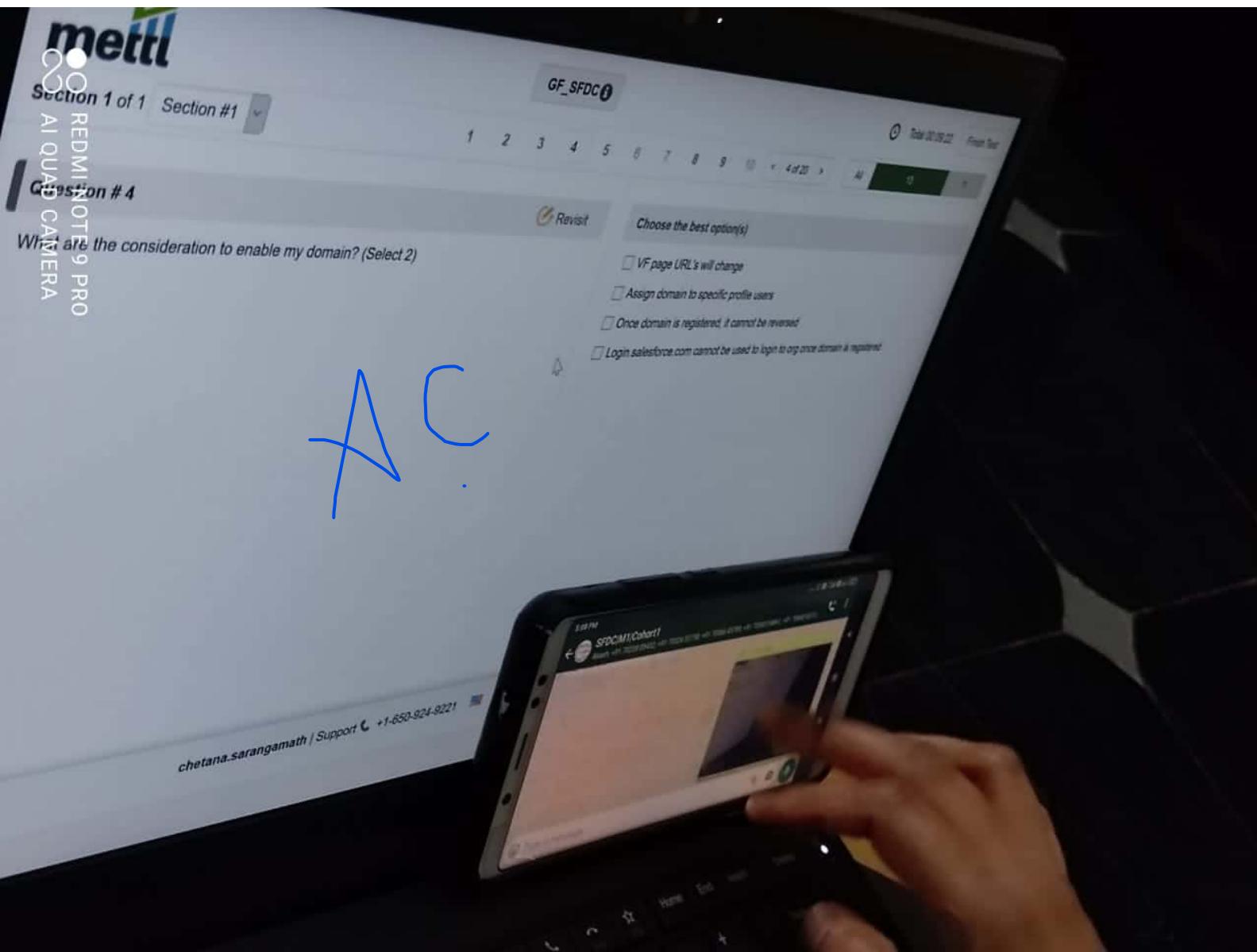
Choose most appropriate option :

B

Choose the best option

- Create Formula to check if start_date > today()
- Create a Validation Rule to check if start_date <= today() and throw error if condition is true.
- Create a validation rule to throw error if start_date is a future date.
- No need of any validation rule as it is a system validator which throws error automatically





Question #7

A custom Object Tab is created with tab settings as "Default On" for System Administrator profile. But the tab is not included to any of the Applications. Which of the following statements is true for a Administrator?

Choose most appropriate option

D

Choose the best option

- The tab is directly visible to the Administrator in every application as it is set to default and no need to explicitly include it to any application.
- The tab will only be visible to administrator in "All Tabs" unless it is included to any of the applications.
- A tab cannot be created without including it to any of the applications.
- A tab cannot be set to default on if it is not included to any of the applications.



Section 1 of 1 Section #1

GP_SFDC

Question # 1

Currently Salesforce Support how many different types of UI?

Review

Choose the best option

- 2
- 3
- 4
- 5

B



Question # 1

*In which salesforce instances would there be identical record IDs?
Choose most appropriate option.*

Section 1 of 1 Section #1

GF_SFDC

1 2 3 4 5 6 7 8 9 10 < 2 of 20 >

Revisit

Choose the best option

A

What is AppExchange?

It's a market place where salesforce partners/vendors develop the products.
A platform as service provided by salesforce.
A place where developers can collaborate to exchange thoughts
A community where users can generate ideas.

*Which items most closely relate to the View layer of the Model View Controller paradigm?
Choose two most appropriate options.*

Question # 13

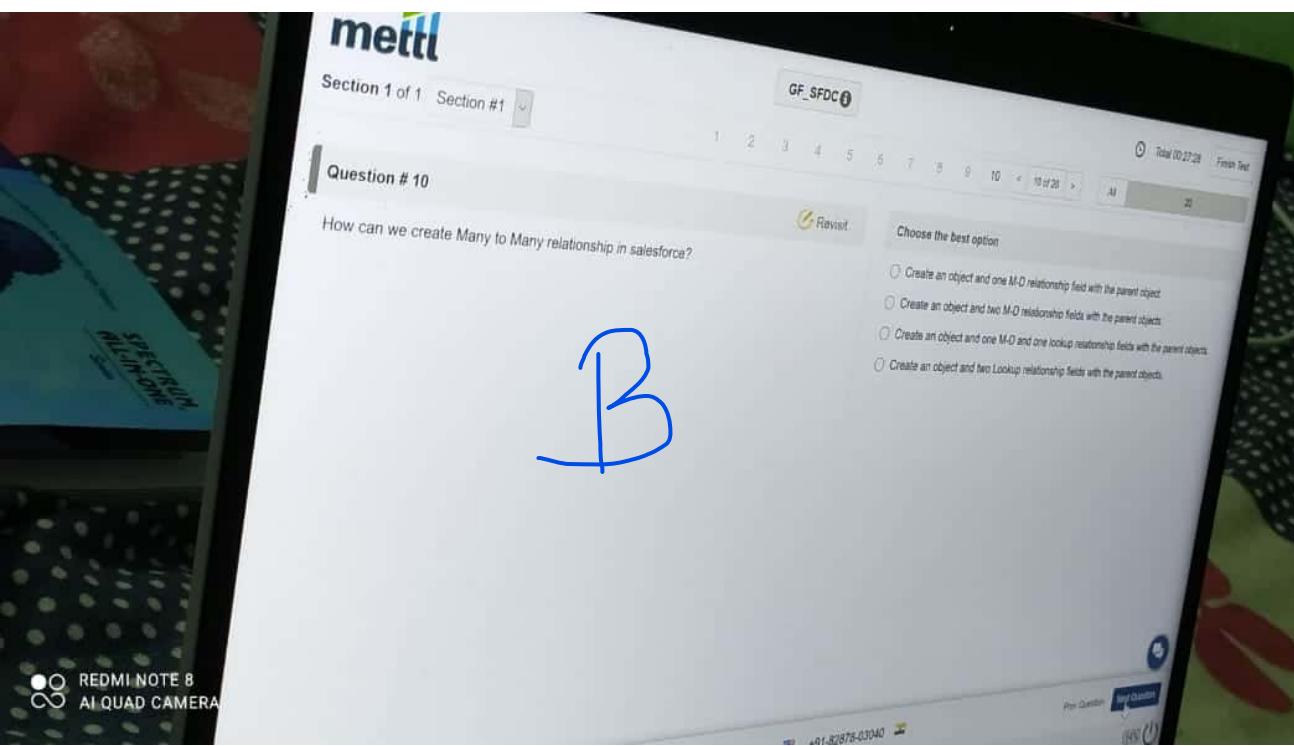
Revised

Can a single sharing rule be written to have both ownership based conditions and criteria based conditions in the rule and dynamically share the records with different public groups?
Choose most appropriate option.

Choose the best option

- Yes it is possible.
- Yes, but this feature is available only on Cloud.
- No, it is not possible.
- Yes, it is possible only on Accounts.

A



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Section #1 of 1 Section #1

GF_SFDC ⓘ

1 2 3 4 5 6 7 8 9 10

ion #5

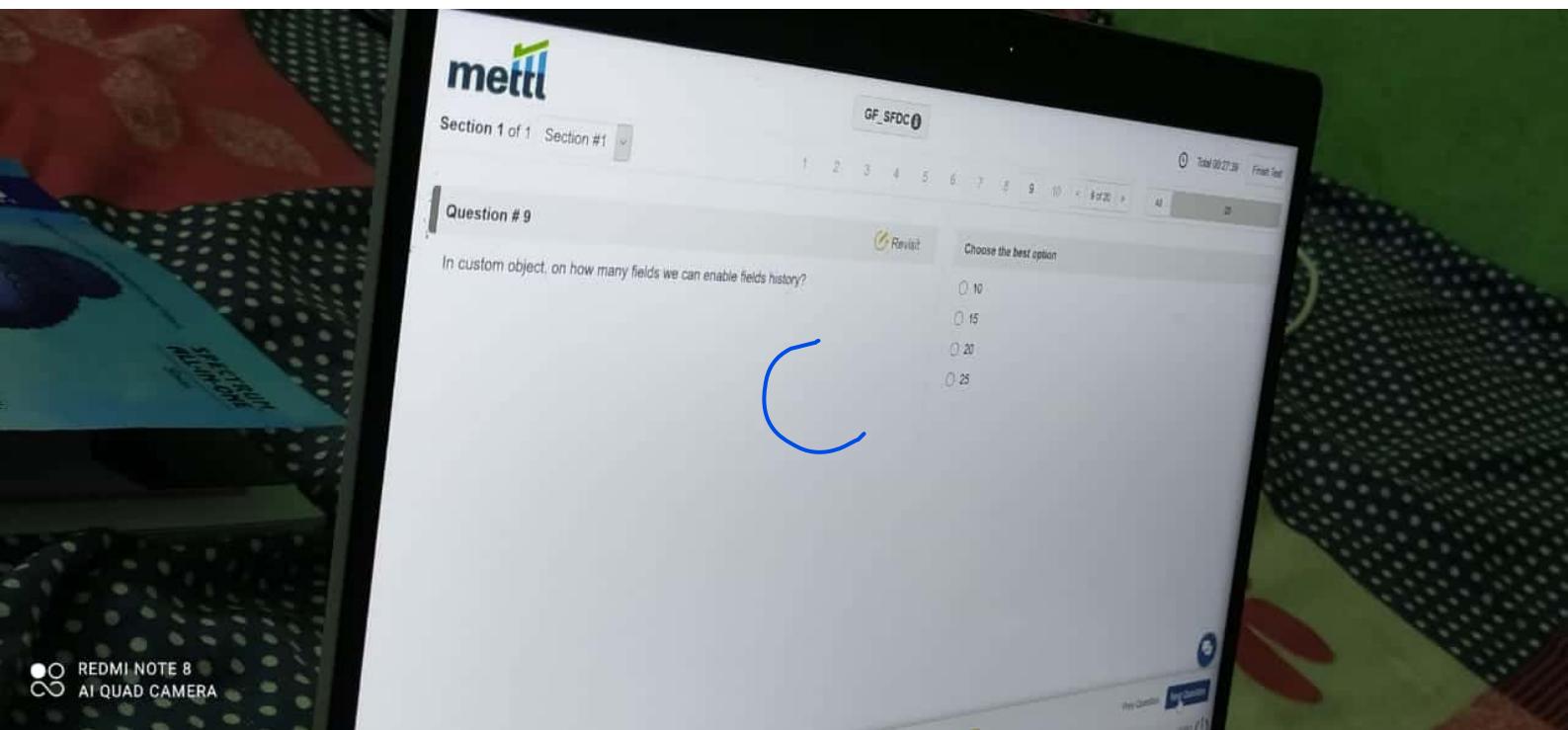
Revisit

Choose the best option

into salesforce from external tool (like data loader) what authentication information is

- MetadataServerUrl, Username, Password
- Username, Password, Connection, Security Token
- Connection, Security Token, Metadata Server URL
- UserName, Metadata Server URL, Connection, Security Token

B



Question # 20

 Revisit

Choose the

state True or False

formula can contain reference to another formula in an expression?

 true false

Clear Re

on 1 of 1 Section #1

1 2 3 4 5 6 7 8 9 10 <

tion #4

salesforce edition supports full-featured CRM functionality and support for small scale
ies?

Revisit

Choose the best option

- Essentials
- Professional Edition
- Enterprise Edition
- Unlimited Edition

Section 1 of 1 Section #1

GF_SFDC

Total 00:29:02 Finish Test

Question #5

Revisit

Choose the best option

An application was designed without considering requirements for reports and dashboards. Which of the following statements is TRUE with respect to above scenario?

Choose most appropriate option.

- The data model will support all the requirements of the application including reports and dashboards
- Reports are part of the application and application design will take care of it
- No special considerations for reports or dashboard are required as salesforce can natively take care of the requirements
- The data model and the application will not cater for reports and dashboards

Section 1 of 1 Section #1 GF_SFDC

Question # 14 Total 00:26:53

A custom field is made as Read-Only in FLS for a user. What is the effect of this operation for a user(non-administrator) who inserts data from data loader? Choose most appropriate option.

B

Choose the best option

- User can insert the value into the field successfully as data loader will override FLS while inserting data.
- User cannot insert the value into the field as it is read-only in FLS which makes it read-only universally.
- Data is inserted successfully with the null value in the field.
- None of the above.

REDFI NOTE 8
AI QUAD CAMERA

Question # 12

Revisit

Using a formula field, how would a developer calculate the number of days since a record has been created. The CreatedDate field is a DateTime type field.
Choose most appropriate option.

Choose the best option:

- TODAY() == DATEVALUE(CreatedDate)
- NOW() == DATEVALUE(CreatedDate)
- TODAY() == CreatedDate
- CreatedDate == TODAY()

Section 1 of 1

Section #1

GF_SFDC

Total 02:25:53

Finish Test

Question # 19

An Administrator is configuring a formula and want to check whether the expression has a value or not. Which of the below given function should be used?

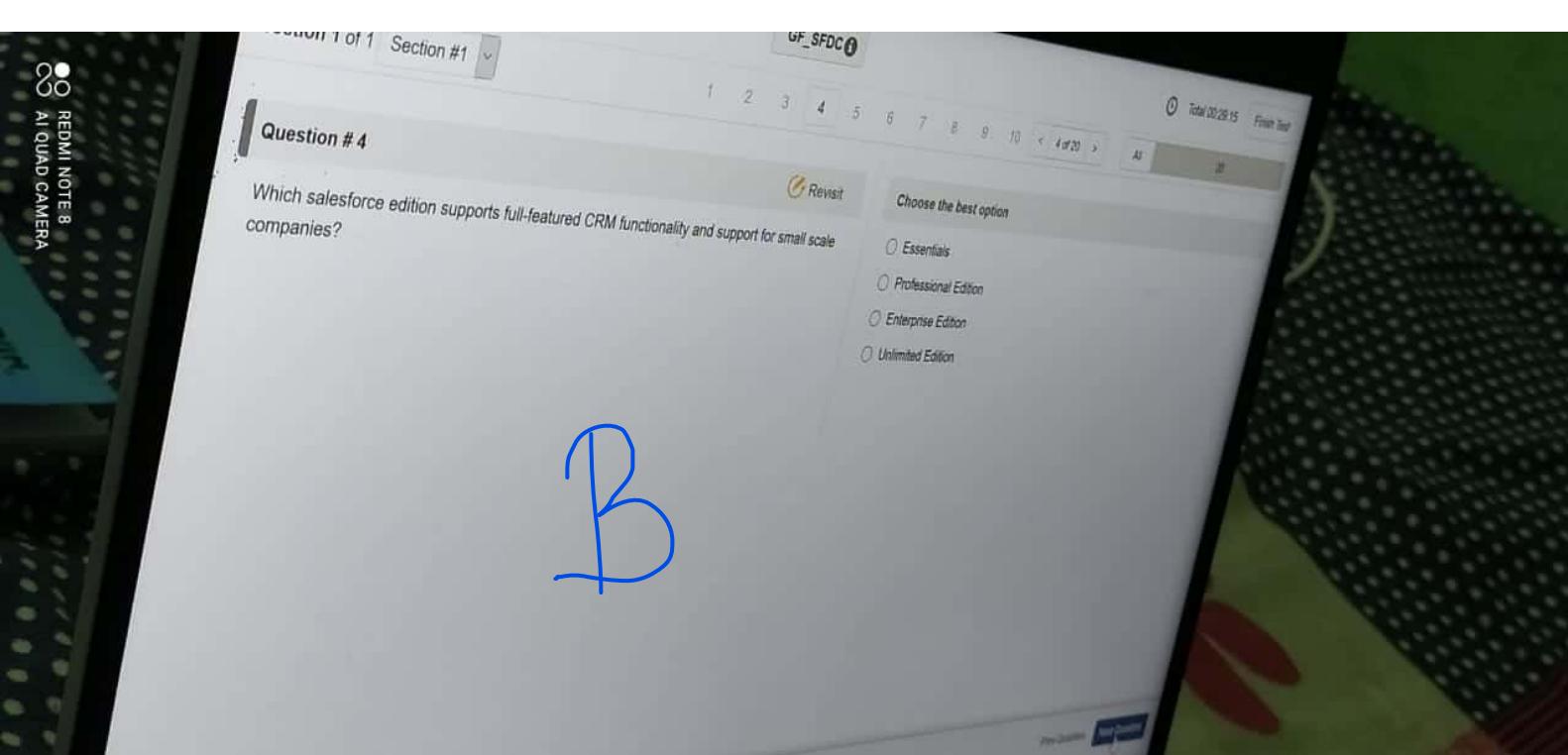
Revisit

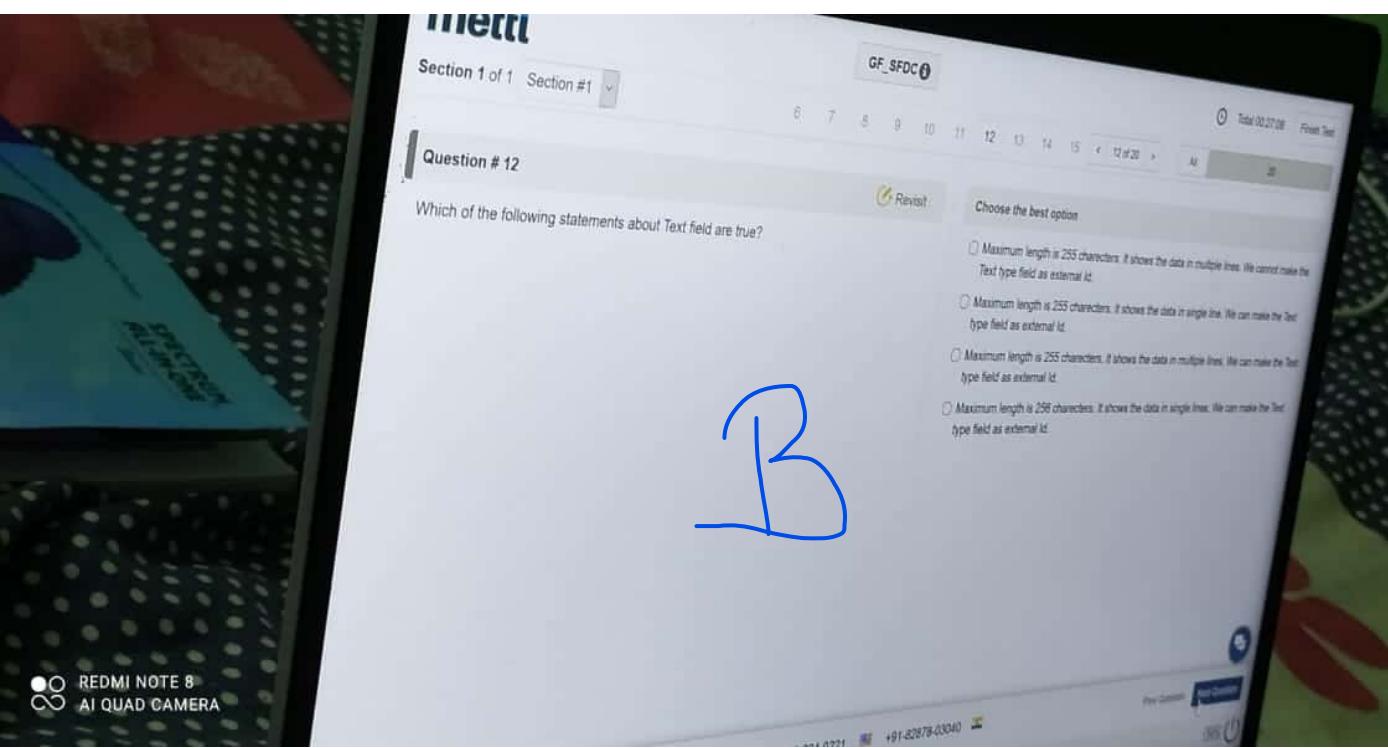
Choose the best option

- ISNEW
- ISVALUE
- ISBLANK
- ISEMPTY

C

REDMI NOTE 8
AI QUAD CAMERA





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Section 1 of 1 Section #1

GF_SFDC

1 2 3 4 5 6 7 8 9 10 < 7 of 20 > All 20

Total 00:29:38 Finish Test

Question #7

A custom Object Tab is created with tab settings as "Default On" for System Administrator profile. But the tab is not included to any of the Applications. Which of the following statements is true for a Administrator?

Choose most appropriate option

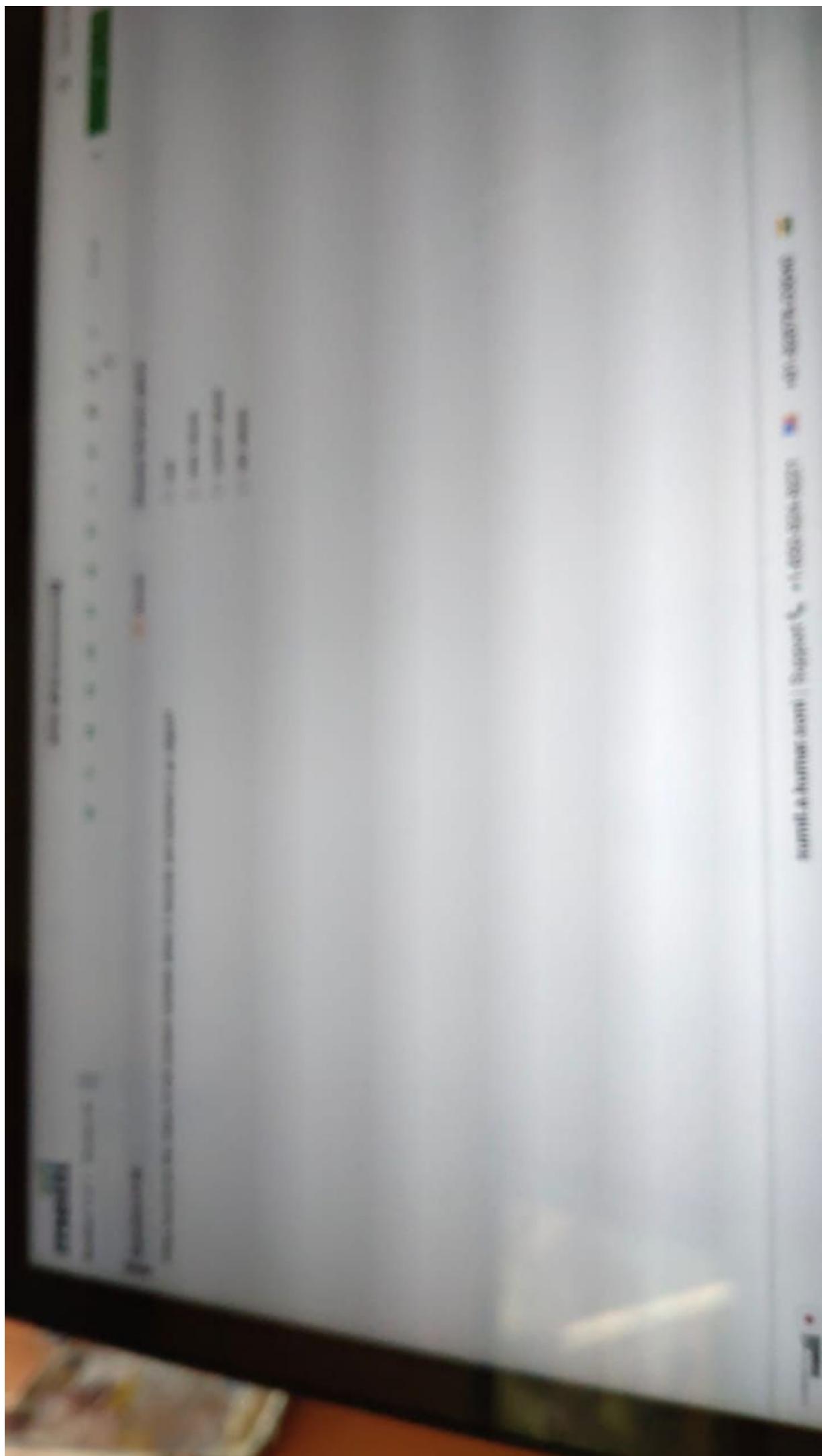
Revisit

Choose the best option

- The tab is directly visible to the Administrator in every application as it is set to default and no need to explicitly include it to any application.
- The tab will only be visible to administrator in "All Tabs" unless it is included to any of the applications.
- A tab cannot be created without including it to any of the applications.
- A tab cannot be set to default on if it is not included to any of the applications.

D

REDMI NOTE 8
AI QUAD CAMERA

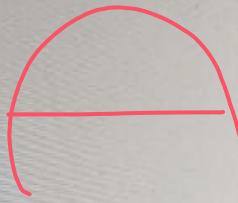


| Question # 5

A custom object Job_application has a lookup relationship with another custom object called Candidate. On the lookup field in Job_Application, currently candidate name field which is an auto-number is the only field that is visible in the lookup dialog. Management wants to display few more details of candidate like first_Name, Last_name and email_ID on the lookup dialog. How will a developer meet this requirement using any declarative approach feature ? Choose most appropriate option

Choose the best option

- Additional fields from candidate object cannot be displayed using any declarative approach.
- It is not possible to implement this requirement as candidate is a custom object.
- It is not possible to meet this requirement as there is a lookup relationship between two objects.
- Customize the lookup dialog in search layouts to include required fields.



Question # 6

An admin wants to enable field history tracking on Account object. From where admin can do this.

- Revisit
- Choose the best option
- By selecting field dependency button in Fields & Relationship section of an Account object
- By selecting field history tracking button in Fields & Relationship section of an object
- In Profile go to Account object and enable field history tracking
- Go to Account object page layout and enable field history tracking



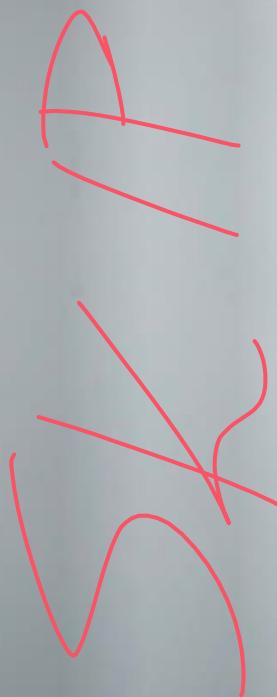
Question # 24

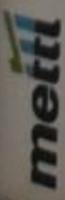
Which context variable provides a list of sObjects which we can use only in insert, update and undelete triggers?

Choose the best option

- old
- oldMap
- new
- newMap

Revisit





Section 1 of 1 Section #1

SFDC MCQ Assessment 1

1 2 3 4 5 6 7 8 9 10 4 of 40 >

Question # 4

A custom object called Position has a Date field called start_date. When a user inserts a value into the field, it should always accept a date that occurs in future. How will a developer leverage this?

Choose most appropriate option :

Choose the best option

- Create Formula to check if start_date > today()
- Create a Validation Rule to check if start_date <= today() and throw error
- Create a validation rule to throw error if start_date is a future date.
- No need of any validation rule as it is a system validation which throws

A

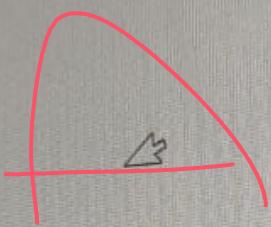
Total (00:59:27) 5
1 3
Full 3
51

Question # 3

Which of the following Resources are used in declarative approach?

- Approval Process
- Process builder
- Flow builder
- All of the above

Clear Response



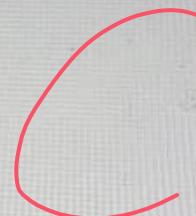
Question # 11

 Revisit

Choose the best option

Under which circumstances would the sharing button be enabled on a detail view for a record?
Choose most appropriate option.

- A developer has added the b
- When record sharing is enab
- When record sharing is set t
- When record sharing is set



Question #2

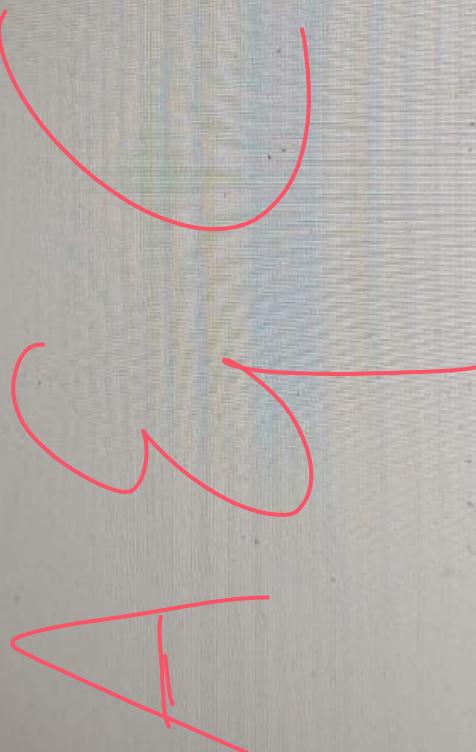
Which items most closely relate to the View layer of the Model View Controller paradigm?

Choose two most appropriate options.

Choose the best option(s)

- Page Layout
- Validation Rule
- Custom Tab
- Custom Field

Clear Response



Question # 1

Which of the following fails under Declarative View Layer of Salesforce MVC pattern? Choose two most appropriate options.



Revisit

Choose the best option(s)

- Force.com Sites
- Record Types
- Validation Rules
- Field Creation

Clear Response

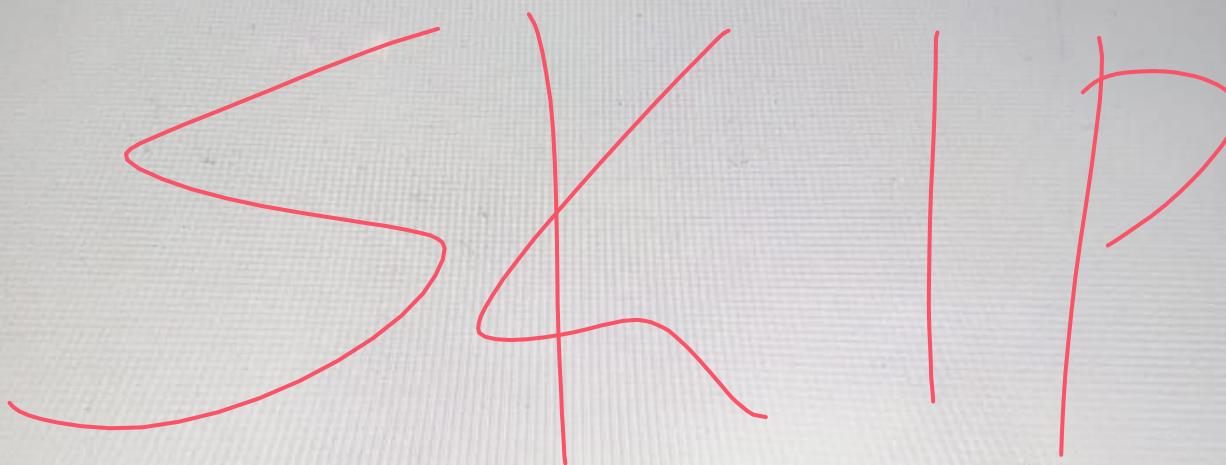
Question # 20

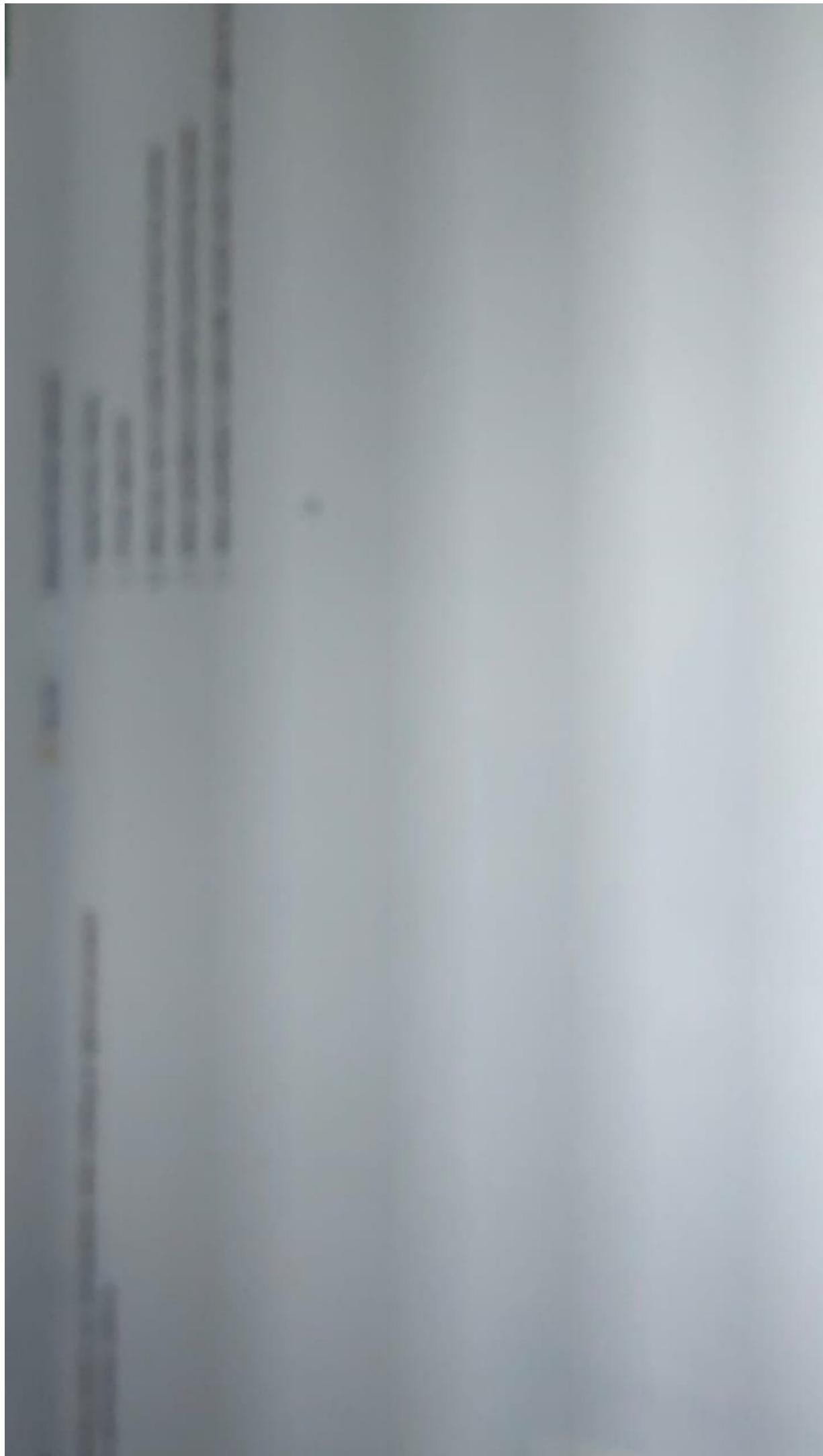
Revisit

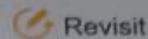
Choose the best option

Which of the following is the Standard report filter?

- With or Without
- Row Limit
- Show Me
- Field





Question # 16**Choose the best option**

In Recruiting application a Position that is of type "Critical" should not be open for more than 14 days. How will you develop the business logic?

Choose most appropriate option.

- Time-dependant workflow action
- Time-dependant workflow action
- Time-dependant workflow action
- Time-dependant workflow action



Question # 19

Revisit

Choose the best option(s)

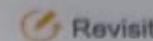
An organization is interested in leveraging the Data Loader to load data into salesforce.com. Which of the following are not the capabilities of the data loader?
Choose two most appropriate options.

- Import greater than 50,000 records
- Import data into 2 objects in a single transaction
- Rollback import transactions
- Run by command line

(B) C) SKR



Question # 18



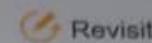
Choose the best option

An Admin want to update the already existing records and also want to insert the records from CSV. Which tool do you recommend?

- Data Import Wizard
- Data Loader
- Data Export
- Data Export Wizard



Question # 17



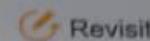
Choose the best option

For importing data into Salesforce, data sources could be program that can save data in CSV?

 true false

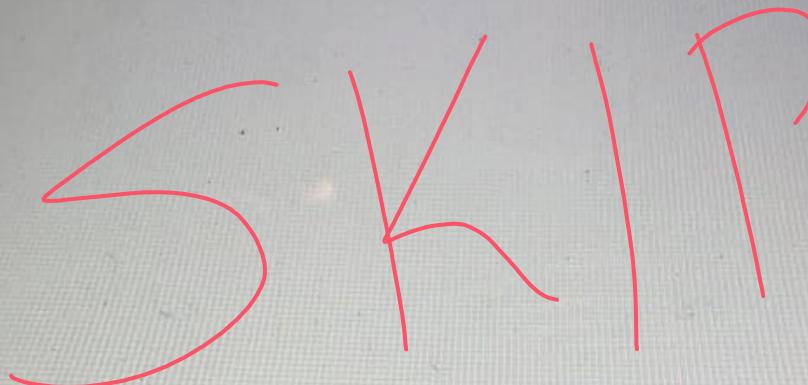
A
S K P



Question # 14**Choose the best option**

Which of the following is true about Visual Flows?

Choose most appropriate option.



- A Visual Flow cannot be created
- A Visual flow can only have one
- A Visual flow can have multiple
- A Visual flow cannot be deploy

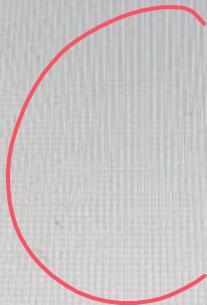


Question # 13 Revisit

Which type of fields calculate values from a set of related records, such as those in a related list?

Choose the best option

- Currency Field
- Formula Field
- Roll-up Summary Field
- Date Field





Choose the best option

 true false

Permission set is used to give the additional access to users.



Question # 12 Revisit

An Admin created two roles as regional head and regional manager. Regional Manager reports to Regional Head in role hierarchy. Regional manager created records of a custom object `Regional_Sales__c`. Regional Head not able to see these records. What could be the reason?

Choose the best option

- Regional_Sales__c OWD is Private
- Grant Access Using Hierarchies check
- Regional_Sales__c OWD is Public R
- Regional Manager and Regional Head



Question # 15 Revisit**Choose the best option**

An App Builder configured an approval process to give more % discounts on products. This approval process should be invoked automatically. Suggest the correct tool to implement this.

- Report Builder
- Approval Process
- Flow Builder
- Process Builder

SKIP



Question # 10

 Revisit

Choose the best option(s)

- Marketing User
- Sales VP
- Chatter Free User
- ReadOnly
- Sales Rep

A C D



Question # 4

What is true about Id fields in Salesforce.com?

Choose Most Appropriate Option

- They can be same in Production organization
- They can be same in Production Organization
- Ids can be same in different Organization
- They can never be same all

Clear Response



Question # 5

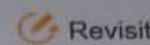
 Revisit

A custom object Job_application has a lookup relationship with another custom object called Candidate. On the lookup field in Job_Application, currently candidate name field which is an auto-number is the only field that is visible in the lookup dialog. Management wants to display few more details of candidate like first_Name, Last_name and email_ID on the lookup dialog. How will a developer meet this requirement using any declarative approach feature ? Choose most appropriate option

Choose the best option

- Additional fields from candidate object
- It is not possible to implement this requirement.
- It is not possible to meet this requirement with objects.
- Customize the lookup dialog in search bar



Question # 8**Choose the best option(s)**

What type of custom fields can be used as External Id?

Choose three most appropriate options.

- Text Field which is Unique
- Text Field which is required
- Text Field which is Encrypted
- Date
- Email

A B C D E

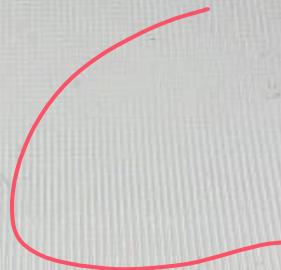
A large red 'X' is drawn over the letters A, C, and D.



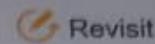
Question # 6 Revisit**Choose the best option**

In custom object, on how many fields we can enable fields history?

- 10
- 15
- 20
- 25



Question # 2



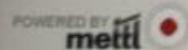
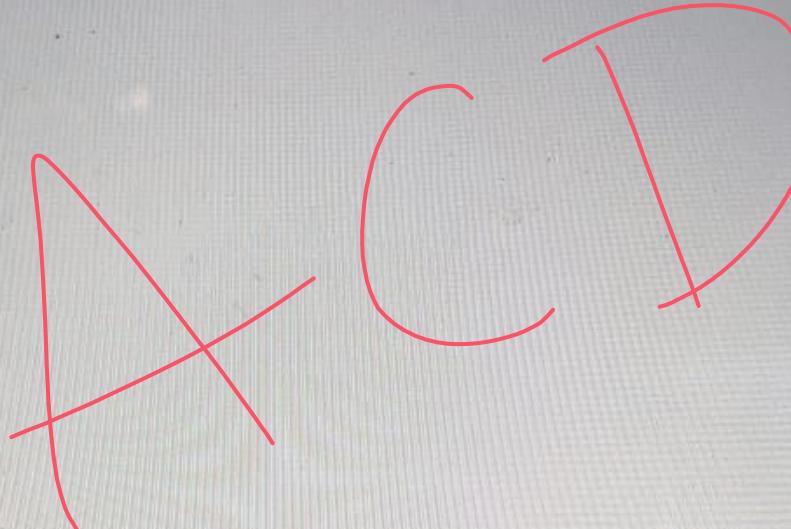
Choose the best option(s)

Which of these components belong to the Model of the Model-View-Controller design paradigm?

Choose three most appropriate options.

- Custom Relationship
- Custom Page Layout
- Custom Object
- Custom Field
- Workflow Rules

Clear Response



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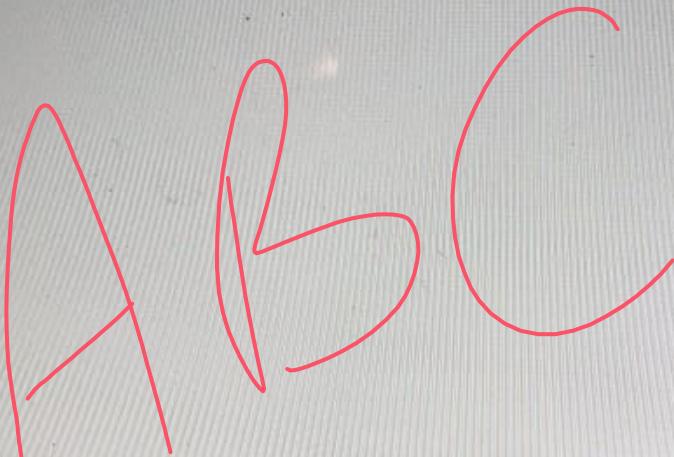
Question # 7 Revisit

In a master-child relationship between a standard object and custom object, which of the following statements is NOT true?

Choose three most appropriate options.

Choose the best option(s)

- Standard object is always the ma
- Custom Object is always the ma
- Custom object is always a child
- Standard or custom object can
- Standard object is never a chil



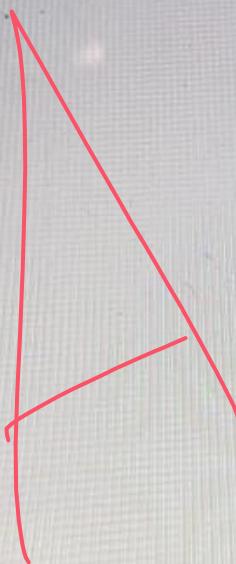
Question # 1

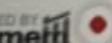
What is AppExchange?

Revisit

Choose the best option

- It's a market place where sales
- A platform as service provided
- A place where developers can
- A community where users can

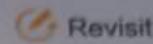


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 mettl



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Question # 3



Choose the best option

- Essentials
- Professional Edition
- Enterprise Edition
- Unlimited Edition

Which salesforce edition supports full-featured CRM functionality and support for small scale companies?

B

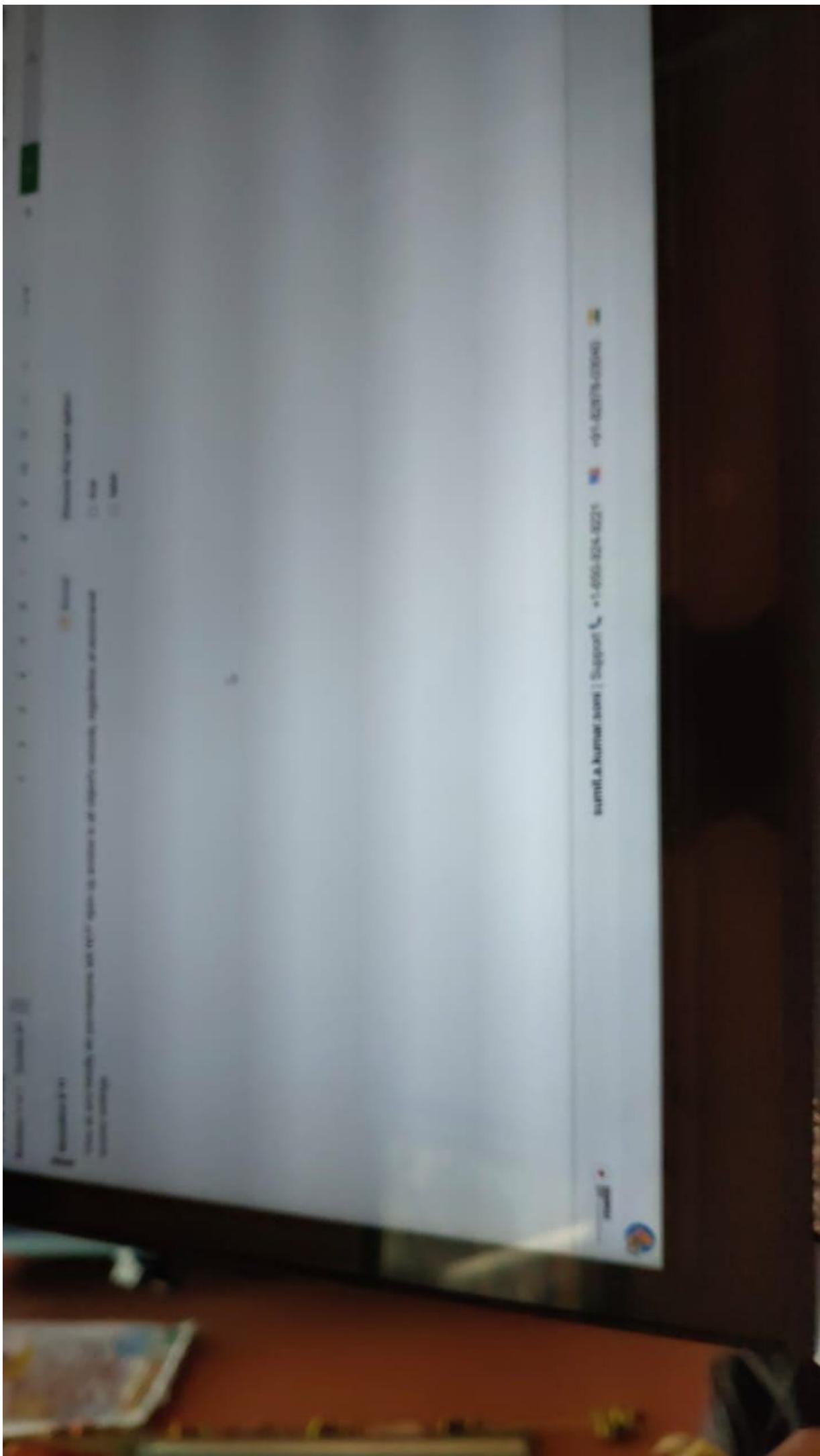
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Fields	What type of custom fields can be used as External Id	Text Field which is Unique	Text Field which is required	Text Field which is Encrypted	Date	Email	Phone	Option1, Option2, Option5
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Submit a human note | Support  +1.408.324.9221 | Help Center 



Question # 11

Which of the following is a valid access level a sharing rule can provide on the shared records?

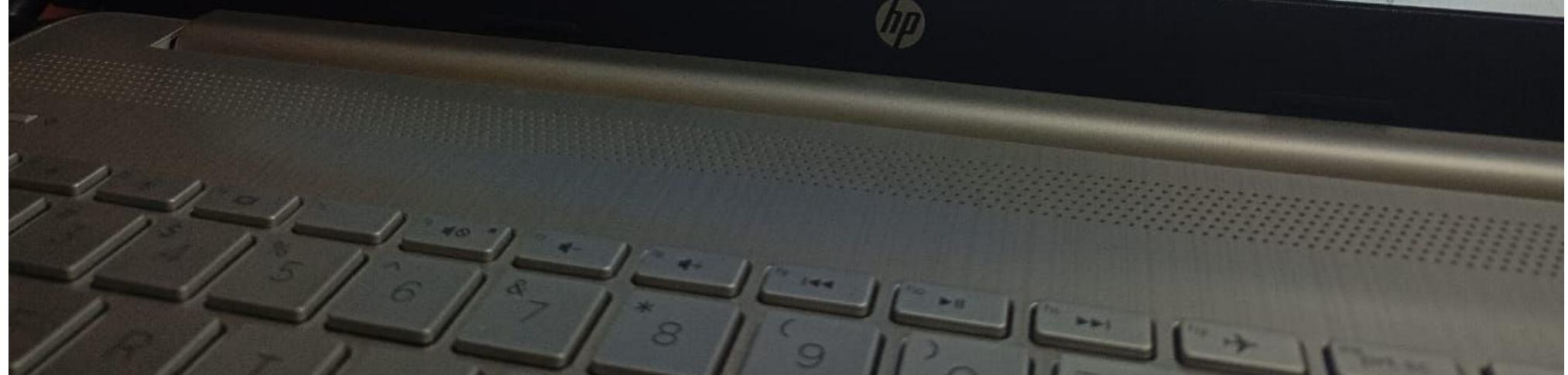
Choose the best option

- Read-Only
- Write-Only
- Share-Only
- Delete-Only

A

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Question # 7

On which data type fields, we can create external Id field? (Select 3)

SFDC MCQ Assessment 1

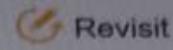
1 2 3 4 5 6 7 8 9 10 11 12 13

Choose the best option(s)

- Phone
- Text
- Email
- Date
- Number

B C F

Question # 21



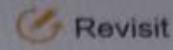
Which filter types allow you to extend your reports to objects related to the original objects defined in the report type?

SKP

Choose the best option

- Standard Filters
- Filter Logic
- Cross-Object Filters
- Field Filters

Question # 21



Choose the best option

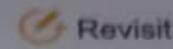
- Standard Filters
- Filter Logic
- Cross-Object Filters
- Field Filters

Which filter types allow you to extend your reports to objects related to the original objects defined in the report type?

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The text "shefali.pandey | Support" is underlined with a large red squiggle. The phone number "+1-650-924-9221" is underlined with a red line. The American flag icon is circled with a red line. The Indian flag icon is circled with a red line.

Question # 20



Choose the best option

- Metric
- Table
- Gauge
- Chart

What is the best type of dashboard component to display a list of your top 10 customers ?

Choose most appropriate option.

Table

1 2 3 4 5 6 7 8 9 10 11 12 13 < If by > 14 15

48

5

Question # 6

Revisit

An organization has two custom objects to track job positions and salaries for those positions. Everyone in the organization should be able to view the positions however, only select users can view the salary records. What steps should a developer take to ensure the requirement is fulfilled?

Choose Most Appropriate Option

Choose the best option

- Create a lookup relationship between positions and salaries; define public access on position and private access on salary
- Create a master-detail relationship between positions and salaries; define public access on position and private access on salary
- Create a master-detail relationship between positions and salaries; define private access on position and create sharing rules on salary
- Create a lookup relationship between positions and salaries; define public access on position and public access on salary; create sharing rules on salary to restrict visibility



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Prev Question

Next Question
ENG

86%



1 2 3 4 5 6 7 8 9 10 11 12 13 < If by > 14 15

48

5

Question #6

Revisit

An organization has two custom objects to track job positions and salaries for those positions. Everyone in the organization should be able to view the positions however, only select users can view the salary records. What steps should a developer take to ensure the requirement is fulfilled?

Choose Most Appropriate Option

Choose the best option

- Create a lookup relationship between positions and salaries; define public access on position and private access on salary
- Create a master-detail relationship between positions and salaries; define public access on position and private access on salary
- Create a master-detail relationship between positions and salaries; define private access on position and create sharing rules on salary
- Create a lookup relationship between positions and salaries; define public access on position and public access on salary; create sharing rules on salary to restrict visibility



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Prev Question

Next Question
ENG

86%



Section 1 of 1 Section #1

1 2 3 4 5 6 7 8 9 10 11 12 13 < 5 of 40 > All 5

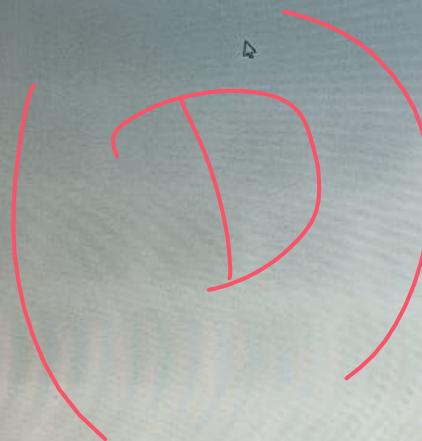
Question # 5

Revisit

A custom Object Tab is created with tab settings as "Default On" for System Administrator profile. But the tab is not included to any of the Applications. Which of the following statements is true for a Administrator?
Choose most appropriate option

Choose the best option

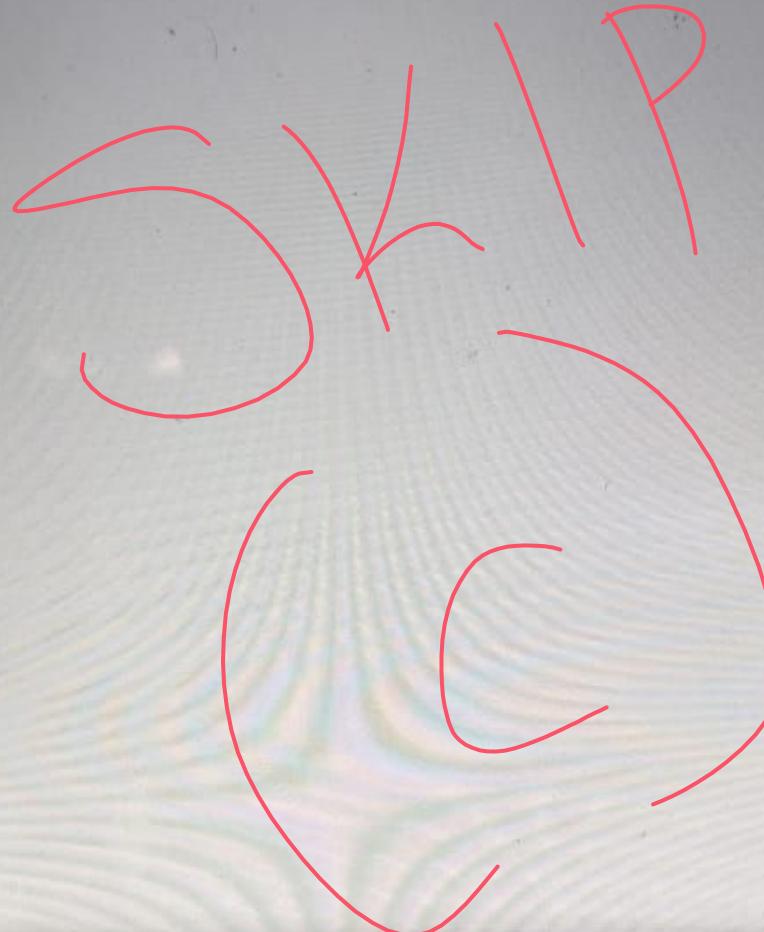
- The tab is directly visible to the Administrator in every application as it is set to default on and no need to explicitly include it to any application.
- The tab will only be visible to administrator in "All Tabs" unless it is included to any of the applications.
- A tab cannot be created without including it to any of the applications.
- A tab cannot be set to default on if it is not included to any of the applications.



 Revisit

Question # 14

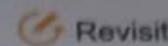
An Admin want to automate a business process that need input from users, whether they're employees or customers. Identify the correct tool for this requirement.



Choose the best option

- Report Builder
- Approval Process
- Flow Builder
- Process Builder



Question # 18

An Admin want to update the already existing records and also want to insert the records from CSV. Which tool do you recommend?

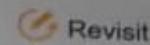
Choose the best option

- Data Import Wizard
- Data Loader
- Data Export
- Data Export Wizard



Question # 6

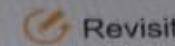
In custom object, on how many fields we can enable fields history?



Revisit

Choose the best option

- 10
- 15
- 20
- 25



Question # 11

How salesforce implements object level security?

Choose the best option

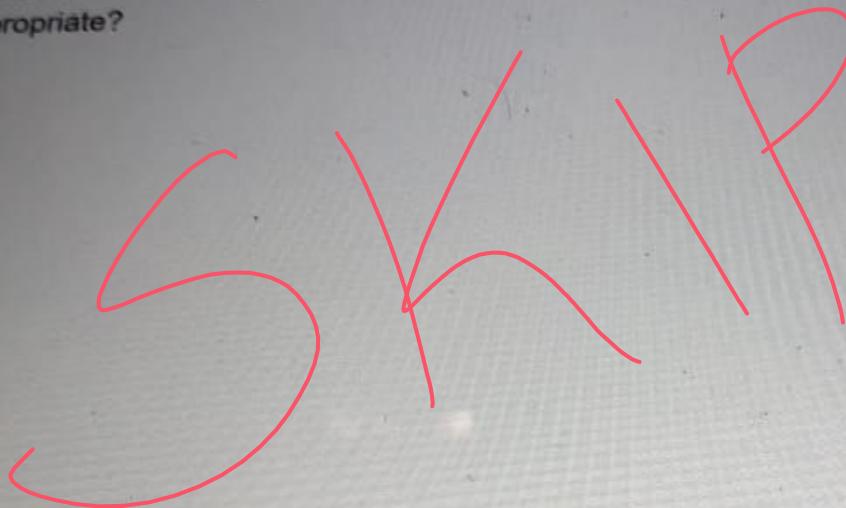
- Roles.
- Profiles
- Sharing rules
- Manual Sharing

B
Eg Permission Set

Question # 15

 Revisit

An App Builder want to post a message on chatter automatically. Which tool do you think would be more appropriate?



Choose the best option

- Process Builder
- Approval Process
- Flow Builder
- Report Builder



 Revisit**Question # 12**

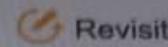
An Admin created two roles as regional head and regional manager. Regional Manager reports to Regional Head in role hierarchy. Regional manager created records of a custom object Regional_Sales__c. Regional Head not able to see these records. What could be the reason?

Choose the best option

- Regional_Sales__c OWD is Private
- Grant Access Using Hierarchies
- Regional_Sales__c OWD is Public
- Regional Manager and Region



Question # 19



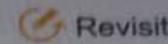
Choose the best option(s)

- Import greater than 50,000 records
- Import data into 2 objects in a single transaction
- Rollback import transactions
- Run by command line

An organization is interested in leveraging the Data Loader to load data into salesforce.com.

Which of the following are not the capabilities of the data loader?

Choose two most appropriate options.



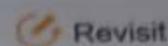
Question # 17

Choose the best option

For importing data into Salesforce, data sources could be program that can save data in CSV?

 true false

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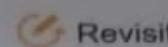
Question # 13

In a Data Model for a Shopping application, the Order and OrderDetail objects has Master-Detail relationship. Client want to count the OrderDetails for every Order. What type of field you would recommend?

Choose the best option

- Roll-up Summary Field
- Simple Formula Field
- Cross-Object Formula Field
- Single object Formula Field



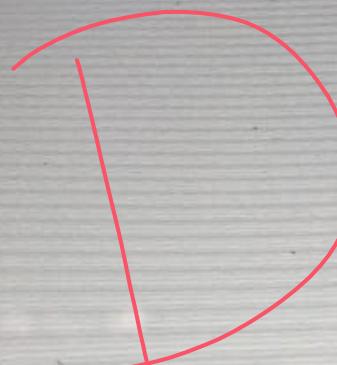
Question # 10

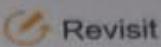
Revisit

What is the default OWD value for a newly created object?

Choose the best option

- Private
- Public Read-Only
- Controlled By Parent
- Public Read/Write



Question # 8

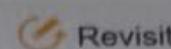
Identify the valid statements with respect to Encrypted fields.

Choose four most appropriate options.

(Handwritten marks: A large red X is drawn over the question text. To its right, the letters 'SK' are written and crossed out with a large red X. Further to the right, the letters 'IP' are written and also crossed out with a large red X.)

Choose the best option(s)

- Encrypted text fields can be an exte
- Encrypted fields are not searchable
- Encrypted fields can be included i
- They are not available for use in and rule filters
- Encrypted fields are not availa formula fields, outbound mess forms



Question # 9

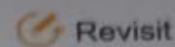
A custom field is made as Read-Only in FLS for a user. What is the effect of this operation for a user(non-administrator) who inserts data from data loader?

choose most appropriate option.

(X) SKIP

Choose the best option

- User can insert the value into the field while inserting data.
- User cannot insert the value into the field universally.
- Data is inserted successfully without any error.
- None of the above.

Question # 6**Choose the best option**

- 10
- 15
- 20
- 25

Section 1 of 1 Section #1

1 2 3 4 5 6 7 8 9 10 11 12 13 < 4 of 40 > All 4

Question # 4

Revisit

A custom object called Position has a Date field called start_Date. When a user inserts a value into the field, it should always accept a date that occurs in future. How will a developer leverage this?
Choose most appropriate option :

Choose the best option

- Create Formula to check if start_date > today()
- Create a Validation Rule to check if start_Date <= today() and throw error if condition is true.
- Create a validation rule to throw error if start_date is a future date.
- No need of any validation rule as it is a system validation which throws error automatically.



Question # 5

 Revisit

What is true about Id fields in Salesforce.com?

Choose Most Appropriate Option

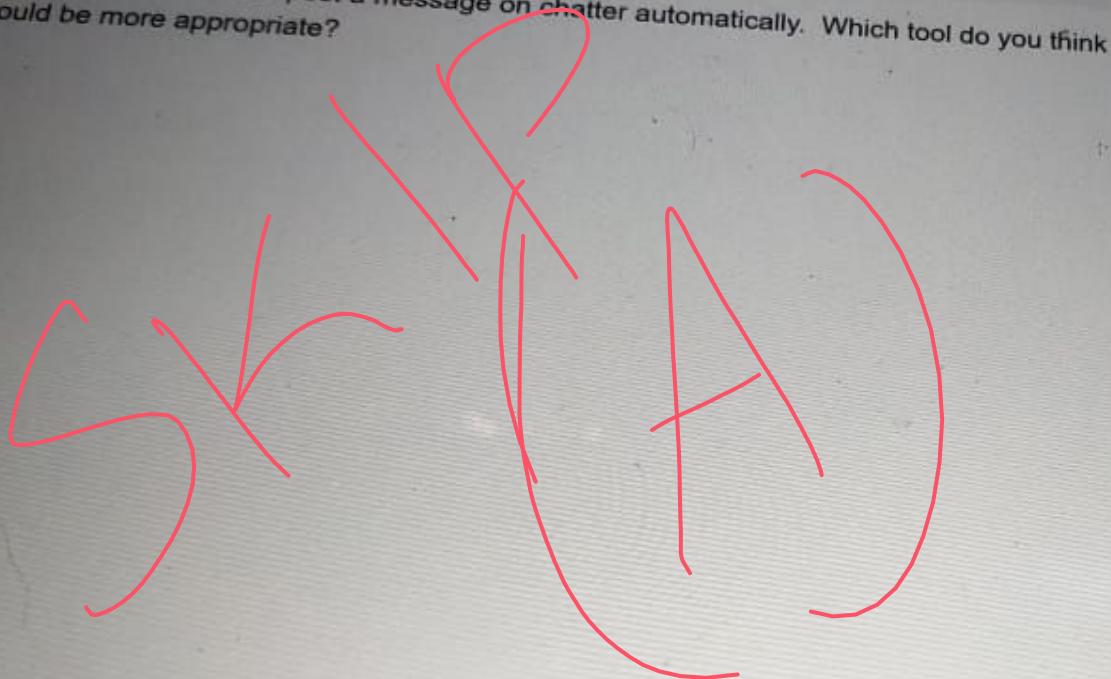
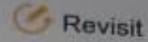


Choose the best option

- They can be same in Production organization
- They can be same in Production
- Ids can be same in different organizations
- They can never be same all

Clear Response

An App Builder want to post a message on chatter automatically. Which tool do you think would be more appropriate?



Choose the best option

- Process Builder
- Approval Process
- Flow Builder
- Report Builder



WPS

Microsoft Word

File

Open Recent

Recent Items

Recent Places

Recent Folders

New Document

Microsoft Word - Report 1

(1) 000-000-0001

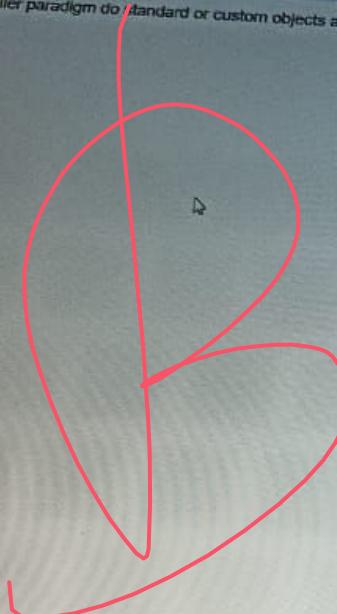


101-000-00040

Question #2

 Revisit

With Which layer of model-view-controller paradigm do Standard or custom objects are associated with?
Choose most appropriate option.



Choose the best option

- View
 Model
 Controller
 View and Controller
[Clear Response](#)

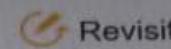
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Prev Question

Next Question
ENG

Question # 2

In Salesforce where user can find re-cycle bin?



Revisit

Choose the best option

- In Home Tab
- In Set-up page
- In Settings->Personal information
- In App Launcher

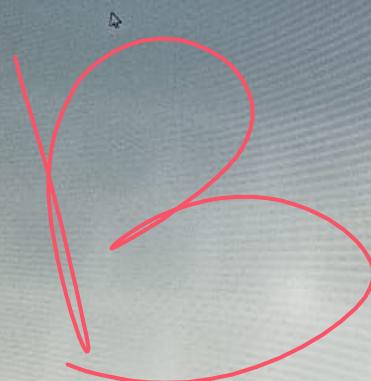
A large letter 'D' is drawn in red ink and circled twice with a red marker.

1 2 3 4 5 6 7 8 9 10 11 12 13 < 3 of 40 > All 4

Question # 3

To login into salesforce from external tool(like data loader) what authentication information is needed?

Revisit



Choose the best option

- MetadataServerUrl, Username, password
- Username, Password
- Connection, Security Token
- UserName, MetadataServerURL

[Clear Response](#)

Question # 24

A user inserts data on a VF page that invokes an Apex Trigger, which calls an SObjectaddError() method. Which statement is true?
Choose most appropriate option.

Choose the best option

- The error message will be displayed, provided the <Apex:pageMessages> component included in the page
- The error message will be displayed next to the field causing the error.
- The error message will not be displayed unless the field specific sObject.field.addError() method is used.
- The error will not be displayed as the Apex Errors are only recorded in the debug log

SKIP

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Prev Question Next



The image shows a laptop screen with an online assessment interface. The top left corner features the 'mettl' logo. The title bar reads 'SFDC MCQ Assessment'. Below the title, there's a navigation bar with numbers 28 through 40, followed by '34 of 40', and a 'Finish Test' button. A large blue box on the left contains a question: 'What is the correct order of execution in Visualforce page?' with four options: 1) Action method of the page, 2) Client side JS functions, 3) Constructors, and 4) Getter methods. To the right of the question is a section titled 'Choose the best option' with four radio buttons: 3,1,4,2; 1,3,4,2; 1,2,4,3; and 2,1,4,3. Handwritten in red across the center of the screen are the letters 'SKIP'. At the bottom of the screen, there's contact information: 'venkatesh.lolugu | Support +1-650-924-9221' and '+91-82878-03040'. There are also 'Prev Question' and 'Next Question' buttons, and a language selection 'ENG'. The laptop itself has an 'hp' logo on its back panel. The keyboard is visible at the bottom of the frame.

mettl

Section 1 of 1 Section #1

SFDC MCQ Assessment

Total 01:00:02 Finish Test

Question # 1 Revisit

Which of the following is not a cloud service?

Choose the best option

IAAS
 PAAS
 ZAAS
 SAAS

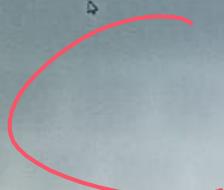
Clear Response

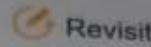
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Next Question ENG

hp





Recruiting application has a Position object that contains location, department and other information related to a position. A report needs to be customized that is grouped by department but not on locations. Which of the following type of report should the developer choose?
Choose most appropriate option.

S K P

Choose the best option

- Summary Report
- Tabular Report
- Matrix Report
- A report using visual force

Question # 15

Revisit

An App Builder want to post a message on chatter automatically. Which tool do you think would be more appropriate?

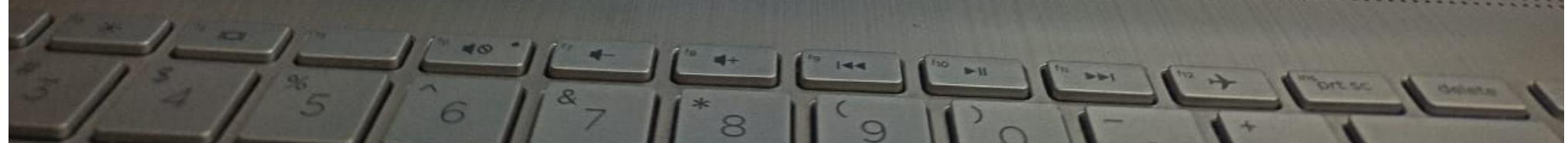
Choose the best option

- Process Builder
- Approval Process
- Flow Builder
- Report Builder

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Prev Question



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SFDC MCQ Assessment 1

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Total 00:59:24 Finish Test

Question # 40

Which class contains the RestRequest and RestResponse objects in RESTful webservices?



Revisit

Choose the best option

- RestHttp
- RestContent
- RestContext
- RestContainer

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Prev Question

Power button icon



Question # 8

Identify the valid statements with respect to Encrypted fields.
Choose four most appropriate options.

 Revisit

B C D E

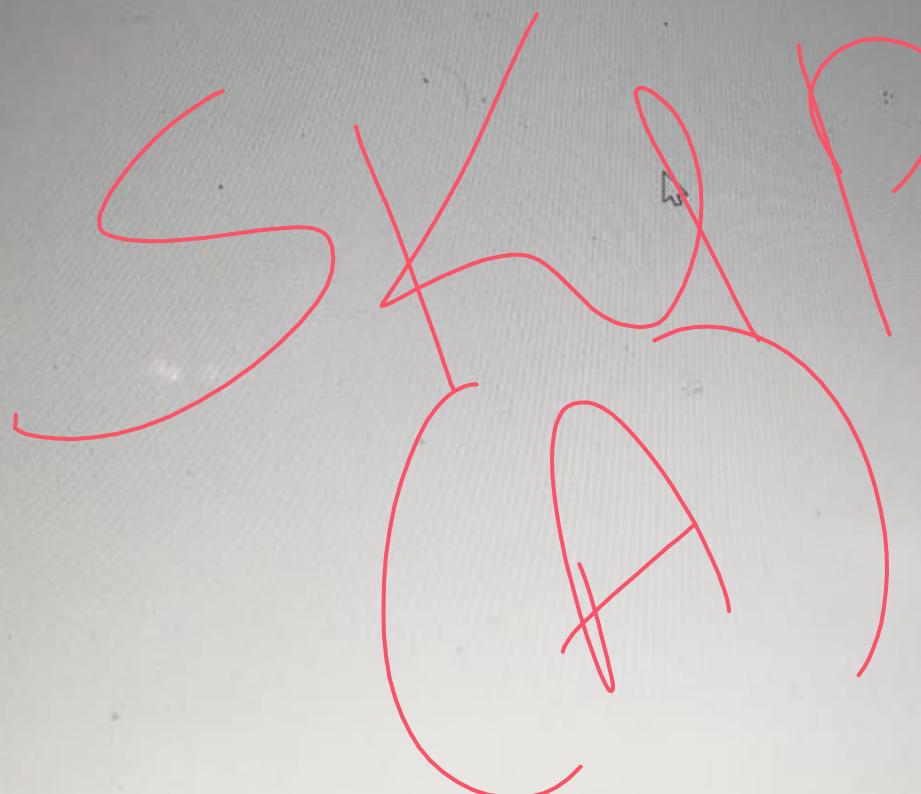
Choose the best option(s)

- Encrypted text fields can be an external ID and can have default values.
- Encrypted fields are not searchable and can not be used to define filters.
- Encrypted fields can be included in search results, report results, and rule filters.
- They are not available for use in filters such as list views, reports, and rule filters.
- Encrypted fields are not available in lead conversion, workflow formula fields, outbound messages, default values, and Web forms.

Question # 27

Revisit

Identify the invalid trigger event from the following



Choose the best option

- before undelete
- after insert
- before update
- after delete

Question # 35

Revisit

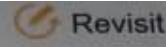
Identify the different types of pages in Lightning Experience. (Select 3)

Choose the best option(s)

- Object Page
- App Page
- Home Page
- Record Page

B C D

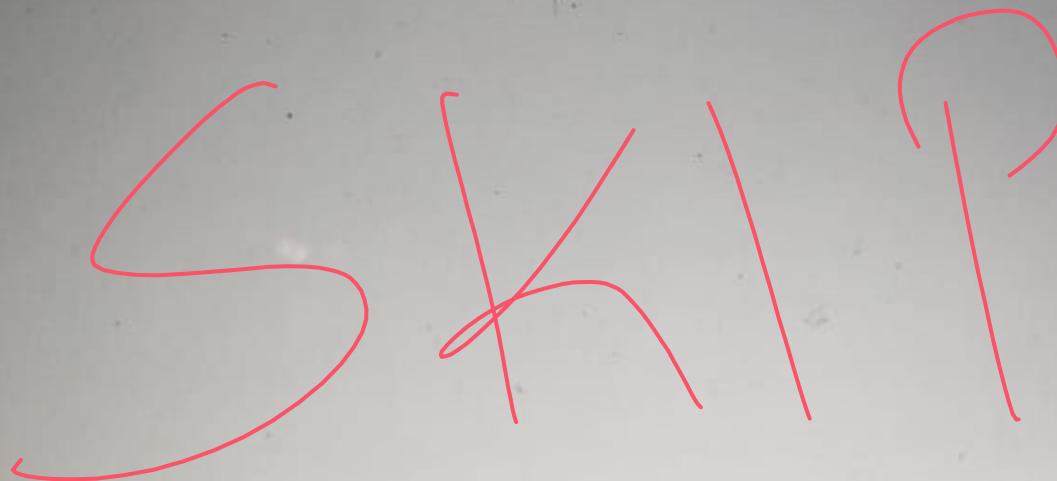
Question # 23

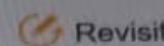


Choose the best option

You as a Apex Developer want to execute a code when 4 records of Offer__c object are updated. Which you will use to write your code?

- Apex Web Service
- Apex Trigger
- Apex Unit Test
- Apex Callouts



Question # 16

A developer has created an approval process. When would developer opt for "formula evaluates true" criterion to be used instead of "standard criteria"?

Choose most appropriate option.

OK | P

Choose the best option

- User profile evaluates to "System"
- Determine if the record is newly created
- Determine if a record has been modified
- Determine if a field in the record



28 29 30 31 32 33 34 35 36 37 38 39 40

< 30 of 40 >

Question # 30

A developer wrote an Apex code with SOQL embeded as given below. The Accounts Manager position does not exist in the database. What error message will be displayed?

Position__c position =
[SELECT Status__c, Approval_Status__c
FROM Position__c
WHERE Name = 'Accounts Manager'];

Choose the best option

- List has zero rows for assignment to Sobject
- List has 0 rows for assignment to Sobject
- List has no rows for assignment to Sobject
- List has many rows for assignment to Sobject

28 29 30 31 32 33 34 35 36 37 38 39 40

< 30 of 40 >

Question # 30

A developer wrote an Apex code with SOQL embeded as given below. The Accounts Manager position does not exist in the database. What error message will be displayed?

Position__c position =
[SELECT Status__c, Approval_Status__c
FROM Position__c
WHERE Name = 'Accounts Manager'];



Revisit

Choose the best option

- List has zero rows for assignment to Sobject
- List has 0 rows for assignment to Sobject
- List has no rows for assignment to Sobject
- List has many rows for assignment to Sobject

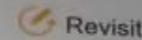
• 100%

• [View more details](#)

Question #4

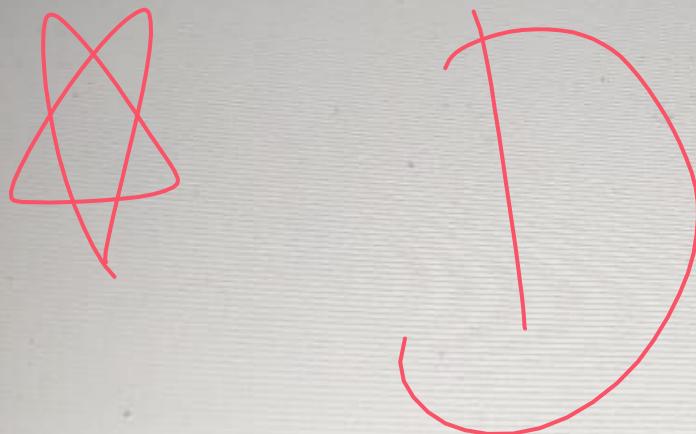
A custom Object Tab is created with tab settings as "Default On" for System Administrator profile. But the tab is not included to any of the Applications. Which of the following statements is true for a Administrator?

Choose most appropriate option



Choose the best option

- The tab is directly visible to the Administrator in every application as it is set to default and no need to explicitly include it to any application.
- The tab will only be visible to administrator in "All Tabs" unless it is included to a specific application.
- A tab cannot be created without including it to any of the applications.
- A tab cannot be set to default on if it is not included to any of the applications.



Section 1 of 1 / Section #1

28 29 30 31 32 33 34 35 36 37 38 39 40 < 38 of 40 > All 16

Question # 38

Revisit

A component has an attribute message. Select the appropriate statement to set the value of message from client-controller method with newMessage.

```
handleClick2: function(component, event, helper) {  
    var newMessage = event.getSource().get("v.label");  
    console.log("handleClick2: Message: " + newMessage);  
    //Add correct statement below  
}
```

Choose the best option

- component.set("message", newMessage);
- component.set("{!v.message}", newMessage);
- component.set("v.message", newMessage);
- component.get("v.message", newMessage);

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ENG

68%



Section 1 of 1 | Section #1

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Question # 38

Revisit

A component has an attribute message. Select the appropriate statement to set the value of message from client-controller method with newMessage.

```
handleClick2: function(component, event, helper) {  
    var newMessage = event.getSource().get("v.label");  
    console.log("handleClick2: Message: " + newMessage);  
    //Add correct statement below
```

Choose the best option

- component.set("message", newMessage);
- component.set("{!v.message}", newMessage);
- component.set("v.message", newMessage);
- component.get("v.message", newMessage);



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Prev Question

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ENG

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28 29 30 31 32 33 34 35 36 37 38 39 40 < 39 of 40 > All 18

Question # 39

Revisit

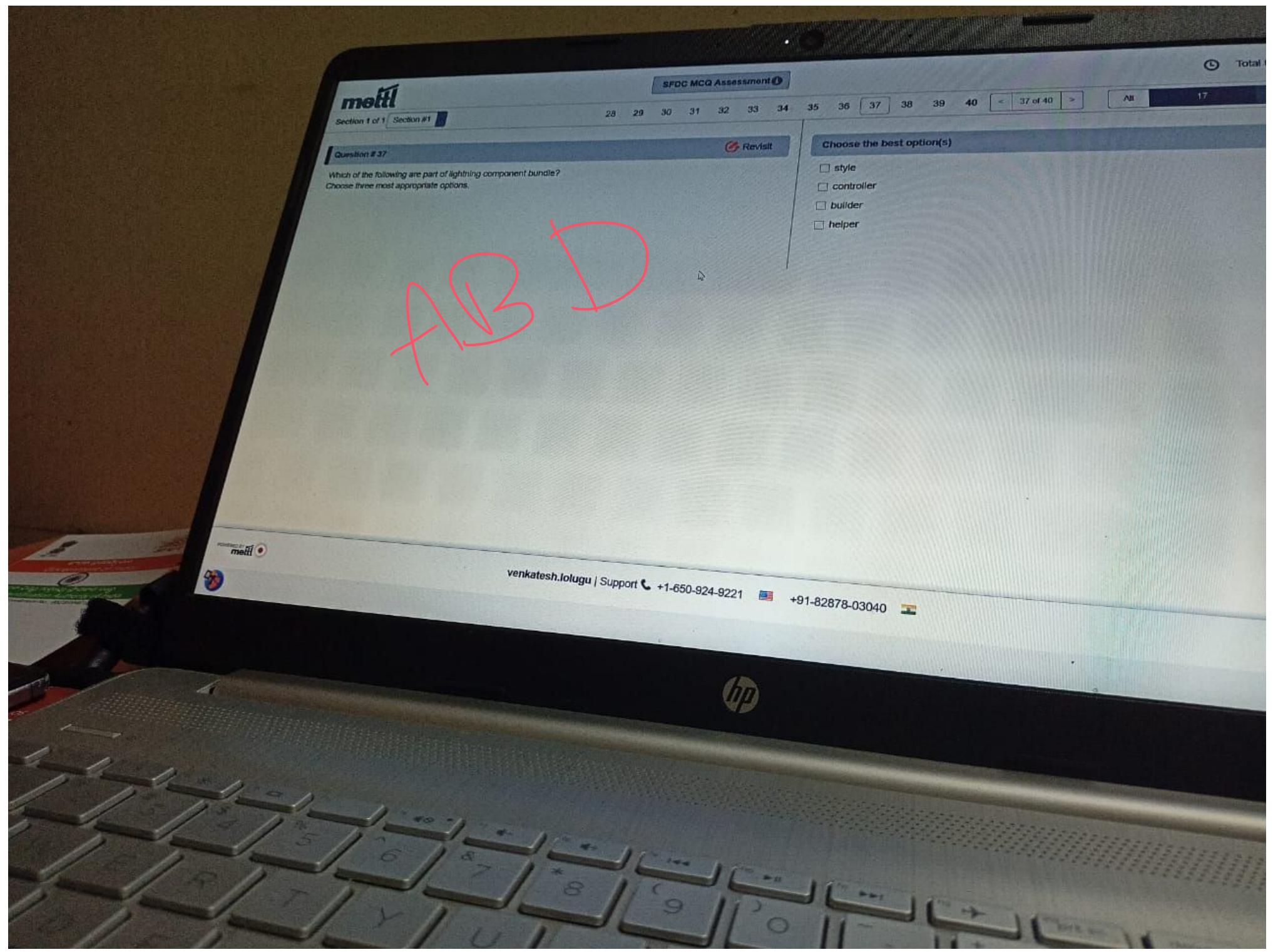
Consider the following code. Select appropriate statement to print the value of message attribute.

```
<aura:component>
    <aura:attribute name="message" type="String">
        <p>Hello! _____</p>
    </aura:component>
```

Choose the best option

- {v.message}
- {! message}
- {message}
- {!v.message}





Question # 36

Revisit

Which global value provider we use to refer static resource?
Choose most appropriate option.

SKP

A

Choose the best option

- \$Resource
- \$Lightning
- \$A
- \$\$StaticResource



Section 1 of 1 | Section #1

21 22 23 24 25 26 27

28 29 30 31 32 33

< 28 of 40 > All 16

Question # 28

Revisit

Below given is the code for a Map. Identify the correct option to add 2 elements to the Map.

```
Map<Integer, String> m = new Map<Integer, String>();  
_____  
//Add first key-value  
_____  
//Add second key-value
```

Choose the best option

- m.add(1, 'First entry');
m.add(2, 'Second entry');
- m.insert(1, 'First entry');
m.insert(2, 'Second entry');
- m.push(1, 'First entry');
m.push(2, 'Second entry');
- m.put(1, 'First entry');
m.put(2, 'Second entry');





Section 1 of 1 Section #1

SFDC MCQ Assessment

21 22 23 24 25 26 27 28 29 30 31 32 33 < 33 of 40 >

All

15

Question # 33

Revisit

To pass values from Visualforce page to controller we use getter methods.

Choose the best option

- true
- false

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Question # 32

Revisit

An apex class is used as a Custom controller in one of the VF Pages for Position object to display list of Position records in a pageBlock table along with a recordSetVar attribute as shown below. Entire program throws a compile time error on VF page when it is saved. What could be the possible reason?
Choose most appropriate option.

```
1 //Custom Controller class
2 public class PositionController{
3     private List<Position__c> positions{get; set;}
4
5     public PositionController(){
6         positions= [SELECT Name FROM Position__c];
7     }
8 }
9
10 //Visual Force Page to display all Positions
11 <apex:page controller="PositionController" recordSetVar="positions">
12     <apex:pageBlock>
13         <apex:pageBlockTable value="{!positions}" var="position">
14             <apex:column value="{!position.Name}"/>
15         </apex:pageBlockTable>
16     </apex:pageBlock>
17 </apex:page>
```

Choose the best option

- recordSetVar can only be used with a standardController
- SOQL query is written in the constructor.
- List variable positions is private.
- pageBlockTable tage has wrong attribute named value.



Question # 24

Revisit

A user inserts data on a VF page that invokes an Apex Trigger, which calls an SObjectaddError() method. Which statement is true?
Choose most appropriate option.

Choose the best option

- The error message will be displayed, provided the <Apex:pageMessages> component included.
- The error message will be displayed next to the field causing the error.
- The error message will not be displayed unless the field specific sObject.field.addError() method is used.
- The error will not be displayed as the Apex Errors are only recorded in the debug log.





Question # 25

Revisit

Identify the correct trigger context variable which shows the currently executing code is Apex trigger

Choose the best option

- isInsert
- isExecuting
- IsAfter
- isDelete

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Question # 21

Revisit

A developer want to convert a Tabular report to Summary report. What should he do?

Choose the best option

- Filter Rows
- Limit Rows
- Cross Filter Rows
- Group Rows





Section 1 of 1 Section #1

SFDC MCQ Assessment

16 17 18 19 20 21 22 23 24 25 26 27 28 < 26 of 40 > All 15

Question # 26

Revisit

Which context variable provides a list of sObjects which we can use only in insert, update and undelete triggers?

Choose the best option

- old
- oldMap
- new
- newMap



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Section 1 of 1 Section #1

SFDC MCQ Assessment

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Question # 30



An org has a Candidate object with First Name and Last Name field as required. A developer is trying to insert a candidate programmatically by following code. What exception will be raised?

```
Candidate__c candidate = new Candidate__c(First_Name__c = 'Andrew');
```

```
Insert candidate;
```

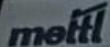
Choose the best option

- IndexException
- QueryException
- NullPointerException
- DmlException



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Question # 22

Revisit

Recruiting application has a Position object that contains location, department and other information related to a position. A report needs to be customized that is grouped by department but not on locations. Which of the following type of report should the developer choose?
Choose most appropriate option.

Choose the best option

- Summary Report
- Tabular Report
- Matrix Report
- A report using visual force

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Question # 29

Revisit

What is the default option related to scope of fields to search in SOSL statement?

Choose the best option

- NAME FIELDS
- SIDEBAR FIELDS
- ALL FIELDS
- PHONE FIELDS

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Section 1 of 1 Section #1

Question # 27

Revisit

Which triggers are invoked when two contacts are merged?
Choose most appropriate option.

Choose the best option

- Only delete and update contact triggers
- Only delete and update triggers on the parent account
- No triggers
- Delete and update contact triggers and triggers on the parent account.

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Section 1 of 1 Section #1

Question # 28

Revisit

Below given is the code for a Map. Identify the correct option to add 2 elements to the Map.

```
Map<Integer, String> m = new Map<Integer, String>();  
- //Add first key-value  
//Add second key-value
```

Choose the best option

- m.add(1, 'First entry');
m.add(2, 'Second entry');
- m.insert(1, 'First entry');
m.insert(2, 'Second entry');
- m.push(1, 'First entry');
m.push(2, 'Second entry');
- m.put(1, 'First entry');
m.put(2, 'Second entry');



Section 1 of 1 | Section #1

13 14 15 16 17 18 19 20 21 22 23 24 25 < 19 of 40 > All 13

Question # 19

An organization is interested in leveraging the Data Loader to load data into salesforce.com. Which of the following are not the capabilities of the data loader?
Choose two most appropriate options.

Choose the best option(s)

- Import greater than 50,000 records
- Import data into 2 objects in a single transaction
- Rollback import transactions
- Run by command line

B C

Section 1 of 1 Section #1

13 14 15 16 17 18 19

20 21 22 23 24 25

< 20 of 40 >

All

13

Question # 20

Revisit

A visualforce page can be represented in a dashboard VFPage component.
State True or False.

Choose the best option

- true
- false



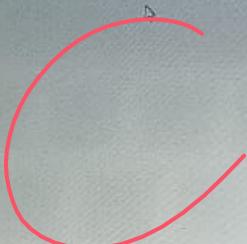
Question # 31

Revisit

In a Data Model of an application, Job Application and Review objects has Master-Detail relationship where Job Application is parent of Review. What will be the relationshipName for child-to-parent relationship?

Choose the best option

- Review_c
- Reviews_r
- Job_Application_c
- Job_Application_r



Question # 17

 Revisit

An Admin want to load data of Products from CSV file. Number of products records are 32767. Which tool should be used?

A
S
K
T

Choose the best option

- Data Import Wizard
- Data Builder
- Data Export
- Data Export Wizard

[Clear Response](#)

1. Which fields are automatically indexed in salesforce?(select 3)
a)Auto-number b)External Id field c)Relationships Fields d)Owner Field

Ans:- b, c, d

2. In Developer edition how much storage space we get when we signup for org?

- a)5MB
- b)10MB
- c)15MB
- d)20MB

Ans:- a

3. When do salesforce releases happen in a year?

- a)Spring,Summer,Autumn,Winter
- b) Spring,Summer,Autumn
- c) Summer,Autumn,Winter
- d)Spring , Summer, Winter

Ans:- d

4. A custom object called Position has a Date field called start_Date.

When a user inserts a

value into the field ,it should always accept a date that occurs in future.How will a developer leverage this?

- a)Create Formula field to check if start_date>today()
- b)Create a Validation Rule to check if start_Date<=today() and from error if condition is true
- c)Create a validation rule to throw error if start_date is a future date.
- d)No need of any validation rule as if a system validation which throws error automatically.

Ans:-b

5. What are the salesforce standard Profiles(select 3)

- a)Marketing User
- b)Sales VP
- c)Chatter Free User
- d)ReadOnly
- e)Sales Rep

Ans:- a, c, d

6. A developer has created a flow called candidate wizard to create candidates records and activated a version. An end user wants to use the flow to create records. Which of the following permissions should the end users be having on his profile?

- a)Read & Create permissions in the object CRUD
- b)Read,Create & Edit permissions in the object CRUD
- c)Read, Create & Edit permissions in the object CRUD and Run Flows permission
- d)None of the above

Ans:-c

7.Which of the following summaries is NOT a valid summaries for Roll-up summary field?

- a)COUNT b)SUM c)MIN d)AVERAGE

Ans:- d

8. To login into salesforce from external tool (like data loader) what authentication information is needed?

- a)MetadataServersURL, Username, password
- b)Username , Password
- c)Connection , Security Token
- d)Username , MetadataURL

Ans:-b

9. What settings can you specify on a profile ? choose 2 options.

- a)revokes of sharing permission
- b)Enable record types
- c)Enables creates read, creates edit and delete on.
- d)Specify language

Ans:-b, c

10.What is App exchange?

- a)It's a market place where salesforce develops the product
- b)A platform service provided by salesforce
- c)A place where developers can collaborate to exchange thoughts
- d)A community where users can generate ideas.

Ans:-a

11. In salesforce MVC architecture ,what is view component?

- a)Custom fields
- b)Validation rules
- c)Visualforce page
- d)Apex

Ans:- c

12. A manager in an organization wants to share specific fields of data to his subordinates

that only he has access to. What is the best way to share specific fields of data?Choose 2

options

- a)Run as Dashboards
- b) Folder Permission on a Report
- c)Run as Scheduled reports
- d)Folder Permission on a Dashboard

Ans:-A, c

13.An admin wants to enable field history tracking on Account object.From where admin can do this.

- a)By selecting dependency button in fields
- b)By selecting field g history tracking buttons in Fields & Object
- c)In profile go to account object and enable field
- d)Go to account object page layout.

Ans:- b

14. A custom field is made as Read-Only in FLS for a user. What is the effect of this operation for a user(non-administrator) who inserts data from data loader? Choose most appropriate option?

- a)Users can enter the fields successfully
- b)Users cannot insert the value into the field
- c)Data is inserted successfully with the null values
- d)None of the above

Ans:- b

15.Which of these components belongs to Model of the Model View-Controller design

Paradigm? Choose most three options.

- a)Custom Relationship
- b)Custom Page layout
- c)Custom object
- d)Custom Field
- e)Workflow Rules

Ans:- a, c, d

16. Which are the following ways of implementing data security in Salesforce ?

- a)Object Level Security
- b)Record Level Security
- c)Field Level Security
- d)All of the above

Ans:- d

17)A formula contains reference to another formula in an expression?State true or false?

- a)TRUE b)False

Ans:- True

18)which of the following statement about Text field are True?

- A) Maximum length is 255 characters. It shows the data is multiple line. We cannot make the Texttype field as external id.
- B) Maximum length is 255 characters. It shows the data is Single line. We can make the Text typefield as external id.
- C) Maximum length is 255 characters. It shows the data is multiple line. We can make the Text typefield as external id.
- D) Maximum length is 256 characters. It shows the data is single line. We can make the Text typefield as external id.

Ans :-b

19. Which of the following statement is not true about custom tab?
Choose 2 options.

- a)Custom tab is always associated with an object
- b) You can define your own icon & color for the tab style.besides the one that comes with salesforce
- c)You can add your own splash screen for a custom tab
- d)Custom tab are visible to the user

Ans :- b, c

20. View all and Modify All permissions will NOT open up access to all objects records,regardless of record-level access settings.

- a)TRUE b)FALSE

Ans :- b

21.How salesforce implements object level security?

- a)Roles b)Profiles c)Sharing rules d)Manual sharing

Ans:-b

22.How can we create Many to Many relationship in salesforce?

- a)Create an object and one MD-relationship field with the parent object
- b) Create an object and two MD-relationship fields with the parent objects
- c) Create an object and one MD and one lookup -relationship fields with the parent objects

d) Create an object and two lookup relationship fields with the parent objects

Ans :-b

23. In formula fields, What is the maximum size of a formula expression?

- a)300 bytes b)2000 bytes c)4000 bytes d)5000 bytes

Ans:- a

24. While creating roll-up summary field, the summarized object should be

- a)Child object and relationship type should be lookup
- b) Child object and relationship type should be Master-detail
- c) parent object and relationship type should be lookup
- d) parent object and relationship type should be Master-detail

Ans :-d

25. A formula that spans two related objects and reference fields on those objects is called

as _____

- a)Sample Formula
- b)Single Object Formula
- c)Multiple Object Formula
- d)Cross-Object Formula

Ans :- d

26. Which item most closely relate to the view layer of the model view controller Paradigm?

Choose most two appropriate options.

- a) Page Layout
- b) Validation Rules
- c) Custom tab
- d) Custom field

Ans:- a, d

27. Which field we cannot create in child object if it has data?

- a) Number Field
- b) Formula Field
- c) Master-Detail Field
- d) Lookup Field

Ans:- c

28. If User “A” has Read, Create, Edit access on object “A” and user “B” doesn’t have access onObject “X”. There is a Role Hierarchy in which user “A” reports to User “B” .What will happen to therecords of the object “X” for User “B”.

- a) User “B” will get Read Write access on records of object “X”.
- b) User “B” cannot access the records of object “X”.
- c) User “B” will get Read-Only access on records of object “X”.
- d) User “B” will get Full access on records of object “X”.

Ans :- b, c

29. How many criteria based sharing rules we can create per one object?

- a) 30
- b) 40
- c) 50
- d) 100

Ans :- c

30.In a data model for a shopping application, the Order and the OrderDetail objects has Master-Detail relationship. Client want to count the OrderDetails for every order.What type of field you would recommend?

- a) Roll-up Summary field
- b) Simple Formula field
- c) Cross-object Formula field
- d) Single Object Formula field

Ans :- a

31.On which type of field we can create external Id field? (Select 3)

- a) Phone
- b) Text
- c) Email
- d) Date
- e) Number

Ans:-b, c, e

32.Which type of fields calculate values using fields within a single record?

- a)Roll-up Summary field
- b) Formula field
- c)Currency field
- d)Data field

Ans:-b

33.Which of the following is not a cloud Type?

- a)Health Cloud b)Public Cloud c)Hybrid Cloud d)Private Cloud

Ans :- a

34.What are the consideration to enable my domain?(Select 2)

- a)VF page URL's will change
- b)Assign domain to a specific profile
- c)Once domain registered it cannot be reversed
- d>Login Salesforce.com cannot be used to login to org once domain is separated

Ans:- a, c

35. A custom object tab is created with tab settings as “Default On” for System administrator profile.But the tab is not included any of the applications.Which of the following statement is true for a Administrator?Choose most appropriate option.

- a)The tab is directly visible to the administrator in every application as it default and no need to explicitly include it to any application
- b)The tab will only visible to administrator in “All Tabs” unless it is included to applications
- c)A tab cannot be created without including it to any of the applications
- d) A tab cannot be set to default on if it is not included to any of the applications

Ans :-d

36. Currently Salesforce Support how many different types of UI?

- A)2 B)3 C)4 D)5

Ans :- b

37. Can a single sharing rule be written to have both ownership based conditions and criteria based conditions in the rule and dynamically share the records with different public groups?

- A) Yes it is possible.
- b) Yes , but features is available only on custom
- c) No , it is not possible
- d) Yes , it is possible only on Accounts

Ans:- a

38. In Custom Object on how many fields we can enable field history?

- a)10 b)15 c)20 d)25

Ans:- c

39. Which salesforce editions supports full-featured CRM functionality and support for small scale companies?

- a)Essentials
- b)Professional Edition
- c)Enterprise Edition
- d)Unlimited Edition

Ans:- b

40. Using a formula field .how would a developer calculate the number of days since a record hasbeen created .The CreateDate field is a date time field?

- a)TODAY() ==DATEVALUE(CreatedDate)
- b)NOW() ==DATEVALUE(CreatedDate)
- c) TODAY() ==CreatedDate

d) CreatedDate == TODAY()

Ans:- a

41. An Administrator is configuring a formula and want to check whether the expression has a value or not. Which of the below given function should be used?

- a)ISNEW
- b)ISVALUE
- c)ISBLANK
- d)ISEMPTY

Ans:- c

42. What is not possible to view in the Debug Logs?

- A) Workflow formula evaluation result
- B)Assignment rules
- c)Formula Field Calculations
- d)Auto Response Rules it is visible in the Debug logs
- e)Validation Rules
- f)Resources used by Apex Script

Ans:- c

43. With which layer of model-view –controller paradigm do standard or custom objects areassociated with?

- a)View b)Model c)Controller d)View and Controller

Ans:- b

44. In Which Salesforce instances would there be identical IDs?

- a)Production, Full-Sandbox
- b)Production, Full Sandbox , Apex Sandbox
- c) Production, Full Sandbox, Config only, Apex Sandbox
- d)Salesforce.com never represents records IDs.

Ans:- A

45. A custom object named as Job_Application has a lookup relationship with another custom objectcalled Position. On Position

page layout, there is a related list that displays the list of RelatedJob_Application. In the related list currently Job_Application name is the only field that displayed. Management wants to include few more columns in the related list. How will the developer implement this using declarative approach?

- a) Create a VisualForce Page and use a page block table/data table
- b) Create a VisualForce Page and use tag.
- c) Customize the related list properties to include the column
- d) Cannot be implemented as it is a lookup relationship.

Ans :- d

46. Which of the following is NOT a valid category of function?

- a) Date and Time Functions
- b) Arithmetic Functions
- c) Math Functions
- d) Logical Functions

Ans :- b

47. Admin wants to show the total number of days since the case is opened to end users. Which type of field admin should use?

- a) Roll-up Summary
- b) Text
- c) Formula
- d) Number

Ans:- c

48. Universal Containers needs to make all records of an object visible to all users when it is in “Approved” status. The records are created with “New” status and are only visible to a select set of users. How will a developer implement this? Choose the Right answer

- a) Set the object level sharing to Private, add a workflow rule to update the sharing rule when status changes.
- b) Set the object level sharing to Public Read-Only, restrict the sharing when status is 'New'.
- c) Set the object level sharing to Private, create a public group with appropriate users, modify manual sharing to public group based on status
- d) Create role hierarchy, modify the user profiles when status changes

Ans:- c

49. Identify the correct validation rule which validates that the Registration_Date__c data field contains a data within the current year.

- a) YEAR(Registration_Date__c)<>TODAY()
- b) YEAR(Registration_Date__c)<>YEAR(TODAY())
- c) Registration_Date__c<>YEAR(TODAY())
- d) Registration_Date__c<>TODAY()

Ans:- b

50. A developer needs to make a field that is normally accessible by most users inaccessible on the report wizard for specific users. What is the best method to fulfill that requirement?

- a) Field level security
- b) Remove the field from the page layout
- c) Remove the field from the user profile
- d) Change my display under personal settings

Ans :- a

51. Which fields automatically indexed in Salesforce? (Select 3)

- a) Auto-number Field
- b) External ID Field
- c) Relationship Field
- d) Owner Field

Ans :- b, c, d

52. In a master-child relationship between a standard object and custom object. Which of the following statements is NOT true. Please select two (2) items

- a) Standard object is always the master
- b) Custom Object is always the master
- c) Custom object is always a child
- d) Standard or custom object can be a master
- e) Standard object is never a child

Ans :-b, c, d (2 or 3 check question)

53. Which of the following is not a salesforce product?

- a) Sales Cloud
- b) Accounting Cloud
- c) Service Cloud
- d) Marketing Cloud

Ans:-b

54. An application was designed without considering requirements for reports are dashboard.

Which of the following statements is TRUE.

- a) The data model will support all the requirements of the application including reports and dashboards
- b) Reports are part of the application and application design will take care of it.
- c) No special considerations for reports or dashboard are required as salesforce can natively take care of the requirements.
- d) The data model and the application will not cater for reports and dashboards

Ans:- d

55. which of the following ways to create a custom object?(Select 2)

- a)From Object Manager Tab in Lightning Experiences
- b) Using Schema builder
- c) Using Flow builder
- d) Using App builder

Ans :- a, b

56. What is true about Encrypted Fields?

- a) They are available in Validation Rules or Apex Scripts even if the user is not having the permission 'View Encrypted Data'.
- b) Encrypted fields can be converted to other field types
- c) A custom field can be converted to Encrypted Field.
- d) In Email Templates, if an encrypted field needs to be displayed without the mask character, the user who receives the email, should have 'View Encrypted Data' permission.

Ans :- a

57. A custom object Job_Application has a lookup relationship with another custom object called Candidate. On the lookup field in Job_Application , currently candidate name field which is an auto-number is the only field that is visible in the lookup dialog. Management wants to

display few more candidate like first_Name, Last_Name and email_Id on the lookup dialog. How will a developer meet this requirement using any declarative approach feature?

Choose Most appropriate options.

- a)Additional fields from candidate object cannot be displayed using declaration.
- b)It is not possible to implement this requirement as candidate is a custom.
- c)It is not possible to meet this requirement as there is a look-up relationship between Objects.

d) Customize the lookup dialog in search layouts to include required field.

Ans :- d

58.What type of custom fields can be used as External ID? Choose 3 options

- a) Text Field which is Unique.
- b) Text Field which is required.
- c) Text Field which is Encrypted.
- d) Date
- e) Email

Ans:-a, b, e

59.Identify the valid statement about Page Layout. Choose 3 options.

- a) They can have 1 or 2 or 3 column sections only
- b) You can add a custom detail , list button.
- c) You can hide a section header Detail view or Edit view or Both views.
- d) We can add blank spaces instead of fields.
- e) Preview the layout for different profiles.

Ans:- a, b, e

60. How does salesforce enforces data access using rule hierarchy?

Choose most appropriate options.

- a) Users are given access to the records owned by the users who are below the role hierarchy.
- b) Users are given access to the records owned by the users who shares the same role on the role hierarchy.
- c) Users are given access to the records accessible by the users who are below the role hierarchy.
- d) Users are given access to the records accessible by the users who are above the role hierarchy.

Ans :- b

61. An admin created two roles as regional head and regional manager. Regional managers reports to Regional Head in role hierarchy. Regional manager created records of a custom object Regional_Sales__c. Regional Head not able to see these records. What could be the reason?

- a) Regional_Sales__c OWD is Private .
- b) Grant Access Using Hierarchies check box is not checked for Regional_Sales__c.
- c) Regional_Sales__c OWD is Public Read Only.
- d) Regional Manager and Regional Head users are not in same profile.

Ans:- b

62. What settings can you specify on a profile. Select 2 options

- a) Revoke sharing permissions
- b) Enable record types
- c) Enable create, read, create, edit, and delete on objects
- d) Specify language

Ans :-b, c

63. Which data type allows to create Roll-up Summary field?

- a) Text
- b) Rollup
- c) Master-Detail
- d) Number

Ans :- c

64. How many fields custom object have?

- a) 100
- b) 500
- c) 250
- d) 1000

Ans :- b

65. what should a system administrator use to disable access to a custom application for a group of users?

- a) Profiles
- b) Sharing Rules
- c) Web Tabs
- d) Page layouts

Ans :- a

66. Which of the following is a type of valid Name Field?

- a) Number
- b) Formula
- c) Checkbox
- d) Auto-Number

Ans :-d

67. Standard Picklist fields can be controlling or dependent?

- a) True
- b) false

Ans :- b

68. what is true about Master-Detail relationship? (Select 2)

- a) You cannot delete child object
- b) When the parent record is deleted , all child records will be deleted
- c) You have to expose the master-detail field on the child object page layout
- d) You can have a child record without the parent record.

Ans :-b, c

69. Can you use an IF statement in Formula field?

- A) True
- b) false

Ans :-a

70.What are required pieces of a validation rule?

- a) Error Message
- b) Condition formula
- c) Description
- d) Return value
- e) Rule Name

Ans :- a, b, e

71. A user's profile does not have any permissions to view a custom object.However the organization wide defaults for the custom objects are set to Public Read/Write. Users with this profile will still be able to access the custom object?

a)True b)False

Ans :- b

72. How can you make a field mandatory?

- a)Check the required field box for the field on the record type
- b)Check the required field box on the field definition.
- c)Creating a validation rule for the field.
- d)Check the required field box on the page layout.

Ans :- b, c, d

73. Before code can deployed in production , what percentage of test coverage must be achieved?

- a)25 b)100 c)50 d) 75

Ans :-d

74. What is the correct way to describe Model view-architecture?

- a)Model: Standard and Custom Objects ; View: Visualforce Pages; Controller: Validation Rule
- b)Model :Schema Builder ; View :List views; Controller: setup Console
- c)Model: Standard and Custom Objects ; View: Visualforce Pages; Controller: Apex Code
- d)Model : Apex code ; View : List views ;Controller : setup console

Ans :- c

75. universal containers needs to create a roll-up summary field on a custom object that counts the number of related records on another custom object.What type of field must exist before the roll-up summary can be created and where should it be located?

- a)A lookup relationship field on the parent object.
- b) A lookup relationship field on the child object.
- c) A master-detail relationship field on the parent object.

d) A master-detail relationship field on the child object.

Ans :- d

76. If a child record in a master-detail relationship is deleted , the parent is deleted.

a) TRUE b)FALSE

Ans :- b

77. What is the default OWD value for a newly created object?

- a)Private
- b)Public Read Only
- c)Controlled By Parent
- d)Public Read/Write

Ans :- d

78. Which salesforce edition allows to create unlimited custom apps?

Ans:- D. Unlimited Edition

79. Permission sets is used to give additional access to users.

Ans:- a) true

80. Which of the following resources are used in declarative approach?

Ans:- D. All of the Above (approval,process,flow)

81. In a data model of an application, Job application and review objects has Master-Detail relationship where job application is parent of review. What will be the relationship name for child-to-parent relationship?
a. Review__c

- b. Reviews__r
- c. **Job_Application__c**
- d. Job_Application__r

Ans:- c

82. An app builder configured an approval process to give more % discounts on products. This approved process should be invoked automatically. Suggest the correct tool to implement this

Ans:- D.Process Builder

83. Which of the following is a valid access level a sharing rule can provide on the shared records?

Ans:- A. Read-Only

84. Admin wants to create an Auto-number field. What is the maximum number of characters can be included in the field?

Ans: c 30

85. Identify the valid statements with respect to Encrypted fields

Ans:-B, C, D, E

B.Encrypted fields are not searchable and can not be used to define report criteria.

C.Encrypted fields can be included in search results, report results.

D.They are not available for use in filters such as list views, reports, roll-up summary fields, and rule filters.

E. Encrypted fields are not available in lead conversion, workflow rule criteria or

formulas, formula fields, outbound messages, default values, and
Web-to-Lead and
Web-to-Case forms.

86. An app builder wants to post a message on chatter automatically.
Which tool do you think
would be more appropriate?

Ans:- a process builder

87. Which of the following functions is not available in sfdc?

Choose the appropriate option

Ans_ ; E. CEIL

88. Which of the following is not a cloud service?

Ans:- ZAAS

89. How many MD relationship ,we can create in one object?

Ans. B. 2

90. How many master relationships can be there per detail object.

Ans:- 2

91. How many lookup relationships can be there per child.

Ans:- 25

92.Which of the following falls under Declarative View Layer of
Salesforce MVC pattern:

- A. Field Creation
- B. Record Types
- C. Validation Rules
- D. Force.com Sites

Ans.B

93. What is true about Id fields in salesforce.com?

Ans. D they can never be same all the organization

94. Which of the following return types are not available in formula fields?

Ans:- c, d, e

95. On which object we cannot create Sharing rules?

Ans:- c. detail object

96. Under which circumstances would the sharing button be enabled on a detail view for a record?

Ans:- c

97. Which of the following is a part of Service Cloud?

Ans:- b. Case Management

98. Test area(long) fields can be made mandatory at field level?

Ans:- B. false

99. Identify the correct validation rule which validates that the registration_date__c date field contains a date within the current year.

Ans:- b

1) Identify the different types of pages in lighting experience(select3)

- a) object page
- b) app page**
- c) home page
- d) record page

ANS:B,C,D

2) which of the following are the part of lightning component bundle?

- a) style
- b) controller**
- c) builder
- d) helper

ANS:B,D

3) For importing data into salesforce, data sources could be program that can save data in CSV?

- a) true**
- b) false

ANS: TRUE

4) Which of the following is true about Visual Flows? Choose most appropriate option.

- a) A Visual flow cannot be created for a custom object
- b) A Visual flow can only have one version
- c) A Visual flow can have multiple versions, but only one active version at a time**
- d) A Visual flow cannot be deployed to a button

ANS: C

5) What are the components of the dashboard that use grand totals?

Choose two most appropriate options

- a) chart
- b) metric**
- c) table
- d) Guage**

ANS: B, D

6) An app builder configured an approval process to give more % discounts on products. This approval process should be invoked automatically. Suggest the correct tool to implement this.

a) Report Builder

b) Approval Process

c) Flow Builder

d) Process Builder

ANS: D

7) Which object relationship report type will return records where the primary object may or may not have a related object record?

a) Primary object with related object

b) Primary object with or without related object

c) Primary object without related object

d) Primary object wired related object

ANS: b

8) A developer has created a flow called candidate wizard to create candidate records and activated a version. An end user wants to use the flow to create records. Which of the following permissions should the end user be having on his profile? Choose most appropriate option.

a) Read & Create permissions in the Object CRUD

b) Read, Create & Edit permissions in the Object CRUD

c) Read, Create & Edit permissions in the Object CRUD and Run Flow permissions

d) none of the above

ANS: C

9) Which filter types allow you to extend your reports to objects related to the original objects defined in the report type?

a) Standard filters

b) Filter Logic

c) Cross-Object Filters

d) Fields Filters

ANS: C

10) When an opportunity closes, automatically create a renewal opportunity. Suggest the tools for this automation requirement (select 2)

a) **Workflow**

b) Approval Process

c) **Process Builder**

d) Flow Builder

ANS: A,C

11) What is the best type of dashboards component to display a list of your top 10 customers? Choose most appropriate option

a) Metric

b) **Table**

c) Guage

d) Chart

ANS: B

12) To login into salesforce from external tool(like data loader) what the authentication information is needed?

a) MetadataServeUrl, Username, Password

b) **Username, Password**

c) Connection, Security token

d) Username, MetadataServeUrl

ANS: B

13) A field designated as required, is only required when it is added to a user's page layout

a) **True**

b) False

ANS: TRUE

14) Recruiting application has a position object that contains location, department and other information related to a position. A report needs to be customized that is grouped by department but not on locations. Which of the following type of report should the developer choose? Choose most appropriate option.

- a) Summary Report**
- b) Tabular Report
- c) Matrix Report
- d) A report using visual force

ANS: A

15) Which declarative tool would you use for the following use case?
Guide customers through the process of troubleshooting issues with your product.

- a) flow builder**
- b) process builder
- c) approvals
- d) apex

ANS:A

16) Which declarative tool would you use for the following use case?
When an opportunity's discount is higher than 40%, notify the CEO via email and request sign-off. Provide a way for the CEO to leave comments.

- a) flow builder
- b) process builder
- c) approvals**
- d) apex

ANS:C

17) Which declarative tool would you use for the following use case?
When the Annual Revenue field exceeds \$500,000 on an account, automatically update the Customer Priority field to High.

- a) flow builder

- b) process builder
- c) approvals

d) a or b

ANS:D

18) The Data Export Wizard:

- a) can be operated through a command line
 - b) must be installed separately
 - c) must be installed by an actual wizard
- d) Is accessible through the setup menu**

ANS:D

19) To export data manually using the Data Export Wizard:

- a) from setup, open data export and then select export now**
- b) install the data loader client application
 - c) grow a long beard and find a magical staff
 - d) open the data loader bin file in a command prompt and run the extract all command

ANS:A

20) The Schedule Export option can be scheduled at the following intervals:

- a) daily
 - b) every other day
 - c) on Thursday and twice on Tuesdays
 - d) yearly
- e) weekly or monthly**

ANS:E

21) A dashboard is:

- a) a list of records that meet the criteria you define
- b) a visual display of key metrics and trends for records in your org**
- c) a list of key tasks to be completed in your org
- d) a view of your computer's memory usage

ANS:B

22) A report type determines:

- a) which fields and records are available for use when creating a report
- b) who can access the report
- c) the data range used for the report
- d) the colors available in a dashboard

ANS:A

NOTE: Above 10 questions trailhead modules

23) report charts are supported in which of the following types of reports?(select 2)

- a) summary
- b) tabular
- c)vertical
- d) matrix

ANS: A,D

24) Which of the following is true about visual flows? Choose most appropriate option.

- a) a visual flow cannot be created for a custom object
- b) a visual flow can only have one versions
- c) a visual flow can have multiple versions, only one are active version
- d) a visual flow cannot be deployed to a button.

ANS:C

25) A developer want to convert a tabular report to summary report. What should he do?

- a) filter rows
- b) limit rows
- c) cross filter rows
- d) group rows

ANS:D

26) which object relationship report type will return only those records where the primary object has at least one related object record?

- a) primary object and related object

b) primary object with or without related object

c) primary object without related object

d) primary object wired related object

ANS:B

27) An organization is interested in leveraging the data loader to load data into salesforce.com which of the following are not the capabilities of the data loader? (choose two most appropriate options).

a) import greater than 50,000 records

b) import data into 2 objects in single transaction

c) rollback import transactions

d) run by command line

ANS: B, C

28) In a data model, object A is related to C. How will a developer create a report to include fields of A and C ? choose most appropriate option.

a) create lookup relationships between A,B, and C

b) create a custom report type with A,B, and C and use it in the report

c) create a custom report with A and C fields as relationships already exist

d) report cannot be created

ANS:B

29) An app builder wants to use data import wizard to import data. Identify the feature of this tool.(select 2)

a) loads less than 50000 records

b) can not automate import process

c) all objects are supported

d) loads more than 50000 records

ANS:A,B

30) Recruiting application has a position object that contains location, department and other information related to a position. A report needs to be customized that is grouped by department but not on locations. Which of the following type of the developer choose?

Choose most appropriate option.

a) **summary report**

b) tabular report

c) matrix report

d) a report using visual force

ANS:A

31) A developer has created a time based work flow that escalates a lead record 10 days after it has been created if no updates have occurred. what is the best way to test that the new time based work flow rule is functioning ?(choose two most appropriate options)

a) **User debug logs setup the developer, create a new lead record, review debug logs**

b) **create a new lead record, view the time-based workflow queue**

c) Set up the developer for the time -based workflow queue, create a new lead record; view the time-based workflow queue

d) Create a new lead record ,view the outbound messages queue

ANS:A,B

32) Which of the following options are not available while creating an approval process(choose two most appropriate options)

a) **Specify entry criteria**

b) Choose approvals

c) **Allow any user to Recall from the process**

d) Allow submit us to recall the records from any process

e) **allow submitters us to edit / modify records when there are in approval process**

ANS: A,C,E

33) A developer has created an Approval process . when would developer opt from “formula evaluates true “ criteria to be used instead of “ standard criteria”(choose two most appropriate options)

- a) User profile evaluates to “system administrator”
- b) determine if the record is newly created
- c) determine if a record has been updated

d) determine if a field in the record has been changed

ANS:D

34) An admin want to update the already existing records and also want to insert the records from CSV. Which told you recommend?

- a) Data Import Wizard**
- b) Data Loader
- c) Data Export
- d) Data Export Wizard

ANS: A

35) Which of the following is the Standard report filter ?

- a) With or Without
- b) Row Limit
- c) Show Me**
- d) Field

ANS:C

36) which of the following determines which fields and records are available for use when creating a report?

- a) Reports
- b) Dashboards
- c) Report Builder
- d) Report Type**

ANS:D

37) An Admin wants to automate a business process that need input from users whether they're employees or customers . Identify the correct tool for this requirement

- a) Report Builder

b) Approval Process

c) Flow Builder

d) Process Builder

ANS: C

38) In Recruiting application a position that is of type “Critical” should not be open for more than 14 days. How will you develop the business logic?

a) Time-dependent workflow action to send an e-mail to the owner after 14 days

b) Time-dependent workflow action to send the record for review to owner after 14 days

c) Time-dependent workflow action to send an e-mail to owner before 14 days

d) Time-dependent workflow action to close the position after 14 days

ANS: B

39) An admin want to load data of Products from CSV file. Number of products records are 32767. Which tool should be used?

a) Data Import Wizard

b) Data Loader

c) Data Export

d) Data Export Wizard

ANS: A

40) How many .. based sharing rules we can create per one object?

a) 30

b) 40

c) 50

d) 100

ANS:C

42)A manager in an organization wants to share fields od data to his subordinates that only he has access to.what is the best way to share specific fields of data?(choose 2 options)

a) Run as dashboards

b) Folder permissions on a report

c) Run as schedule reports

d) Folder permission on a dashboards

ANS:A,C

43) How do you highlight totals in a report

a) Roll-up Summary Field

b) Formula Field

c) Custom Summary Field

d) Summary Totals

ANS : d

44) A developer needs to create a trending report what should he/she use to get the historical data?

a) Reports

b) Analytic Snapshots

c) Roll-Up Summary

d) Report Types

e) Audit History Records

ANS : B

45) A developer has created a custom field marked as an external id on an object. If two records in the object have the same external id, and an upsert action occurred for that same external id what would happen.

a) The first matching external id record would be updated

b) Both matching external id records would be updated

c) A new record is created

d) An error would be reported

ANS:D

46) An organization wants to leverage the import wizards to import different types of data. What type of data cannot be imported through the wizard.

a) Accounts and Contacts

b) Leads

c) Custom Objects

d) Users

ANS : d

47) When a record has been rejected by all approvers, Salesforce executes all final rejection actions.

- a) Lock the record from being edited
- b) Send an email to a designated recipient
- c) Delete the record**
- d) Update a field on the record

ANS :C

48) An organization has created an application manage new hires and job positions. A custom object has been created to manage all job positions. Using an approval process they have configured the application to have the first step of the process require approvals from three different hiring managers

Select the two (2) possible approval choices based on multiple approvers for an approval step.

- a) Approve or reject based on the first response**
- b) Require unanimous approval from all selected approvers**
- c) Require majority approval from all selected approvers
- d) Require x out of y approval from all selected approvers

ANS: A,B

49) What settings can you specify on a profile.

- A) Revoke sharing permissions
- B) Enable record types**
- C) Enable create read, create, edit, and delete on objects**
- D) Specify language

ANS : B, C

50) An App Builder want to post a message on chatter automatically.
Which tool do you think would be more appropriate?

a)Process Builder

b)Approval Process

c)Flow builder

d)Report builder

ANS : A