

# Seasonal Flu Vaccination Analysis For Jelly Insurance

Team 2

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# Team Introduction

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# Project Overview

1	Project Overview
2	Data Overview
3	Analysis
4	Recommendation
5	Next Steps

## Importance of Mass Immunization / Vaccination

- **\$402B in direct costs and \$1.5T in societal cost saved** from childhood vaccinations in the US between 1994 and 2013 <sup>1</sup>
- Every dollar invested in childhood vaccinations in the US yields a return of **\$10.10 in healthcare savings** and **\$18.40 in overall societal benefits** <sup>2</sup>
- **ROI of immunization program is estimated to be \$52 per \$1 invested** when considering the broader social and economic costs avoided by vaccination for low- and middle-income countries <sup>3</sup>

## Current Challenge

- Jelly Insurance Co.'s policyholders have **the lowest vaccination rate** of 30% amongst all US insurance companies (avg. vacc. rate of 45%)

## Project Scope

- Understand what are the most effective methods to **increase vaccination rate**

Data Source:

<sup>1</sup> Journal of the American Medical Association

<sup>2</sup> Centers for Disease Control and Prevention (CDC)

<sup>3</sup> Centers for Disease Control and Prevention (CDC)

## Source:

- 2009 National H1N1 and Flu Vaccination phone survey by the United States National Center for Health Statistics

## Overview:

- ~27K survey records with ~40 columns/questions (*e.g., vaccination status, social, economic, demographic background, opinions on risks of illness, and vaccine effectiveness*)

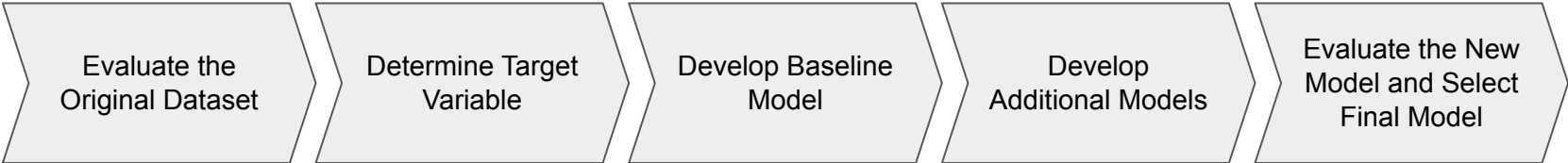
## Limitations:

- Respondents were predominantly white; lack of balanced racial representation
- Half of the health insurance information is missing
- Dataset is relatively small

# Modeling Process and Evaluation Method

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## Modeling Process



### Model Used

- Logistic Regression
- Decision Tree

### Evaluation Method

- Accuracy Score

### Final Model Overview

- Logistic Regression Model
  - ◆ Accuracy of 83%

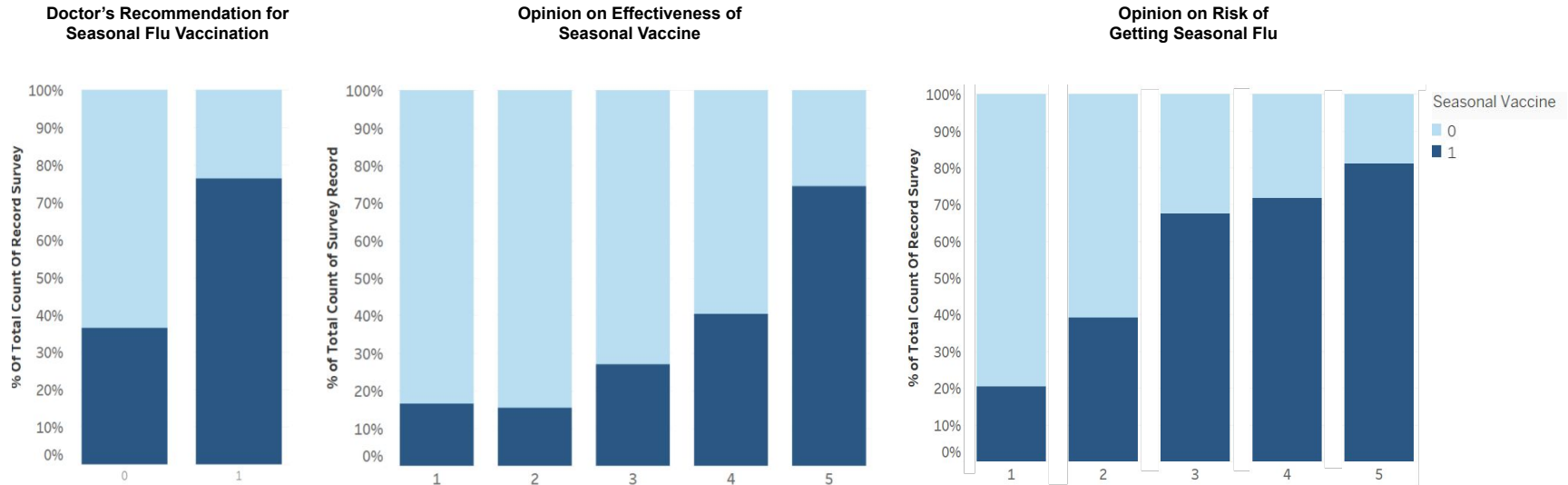
## Top 3 Factors that Had the Greatest Impact on Vaccination Status Based on Final Model

- Doctor's Recommendation for Seasonal Vaccine
- Opinion on Effectiveness of Seasonal Vaccine
- Opinion on Risk of Getting Seasonal Flu

# Modeling Process and Evaluation Method (continued)

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## Review of the Original Dataset for the Top 3 Factors on Vaccination Status



→ Top 3 factors on vaccination status suggested by the final model **are in line** with the original dataset

# Recommendations

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1

## Doctor Training

Educate primary care **physicians** to recommend vaccination for seasonal flu

2

## Marketing Campaign

Increase marketing campaign **budget** for effectiveness of seasonal flu vaccine

3

## Raise Awareness

Raise awareness of seasonal **flu risk** via various marketing and communication channels

Based on the recommendations, Jelly Insurance Co. will be able to **lower its insurance payouts** by reducing the risk of its policyholders from getting sick

# Next Steps

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- Perform analysis with **balanced racial representation**
- Extend the analysis to the **policyholders**
- Investigate **correlation** amongst different vaccines



# Question?

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